

**CORE NH Program Highlights**  
(January 1 - December 31, 2006)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
<b>RESIDENTIAL (nhsaves@home)</b>						
ENERGY STAR Homes	\$1,317,697	79%	7,953,177	244%	689	96%
Home Energy Solutions	\$1,892,301	100%	43,331,944	161%	1,454	139%
Home Energy Assistance	\$2,381,908	108%	26,585,496	153%	1,202	121%
ENERGY STAR Lighting	\$1,187,431	83%	85,381,975	125%	266,959	204%
ENERGY STAR Appliances	\$1,006,630	118%	47,699,903	166%	15,112	119%
<b>TOTAL RESIDENTIAL</b>	<b>\$7,785,967</b>	<b>97%</b>	<b>210,952,495</b>	<b>146%</b>	<b>285,416</b>	<b>195%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>						
Small Business Energy Solutions	\$2,676,658	113%	146,589,267	153%	841	141%
Large Business Energy Solutions	\$3,582,208	97%	372,818,046	149%	254	98%
New Construction	\$2,529,260	73%	204,361,530	136%	217	90%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$8,788,126</b>	<b>92%</b>	<b>723,768,843</b>	<b>146%</b>	<b>1,312</b>	<b>119%</b>
<b>TOTAL</b>	<b>\$16,574,093</b>	<b>94%</b>	<b>934,721,338</b>	<b>146%</b>	<b>286,728</b>	<b>194%</b>

nhsaves@home Energy Star Homes	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$223,408	\$275,318	\$0	\$0	\$275,318	123.2%
NHEC	\$151,964	\$88,875	\$0	\$0	\$88,875	58.5%
PSNH	\$811,500	\$699,919	\$0	\$0	\$699,919	86.3%
Unitil	<u>\$482,848</u>	<u>\$253,586</u>	<u>\$0</u>	<u>\$0</u>	<u>\$253,586</u>	<u>52.5%</u>
<b>Total</b>	<b>\$1,669,720</b>	<b>\$1,317,697</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,317,697</b>	<b>78.9%</b>
<b>Program Participation</b>						
National Grid	110	134	0	0	134	121.8%
NHEC	50	39	0	0	39	78.0%
PSNH	349	473	0	0	473	135.5%
Unitil	<u>210</u>	<u>43</u>	<u>0</u>	<u>0</u>	<u>43</u>	<u>20.5%</u>
<b>Total</b>	<b>719</b>	<b>689</b>	<b>0</b>	<b>0</b>	<b>689</b>	<b>95.8%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	1,332,436	535,000	0	0	535,000	40.2%
NHEC	274,973	288,906	0	0	288,906	105.1%
PSNH	912,927	5,342,894	0	0	5,342,894	585.2%
Unitil	<u>740,491</u>	<u>1,786,377</u>	<u>0</u>	<u>0</u>	<u>1,786,377</u>	<u>241.2%</u>
<b>Total</b>	<b>3,260,827</b>	<b>7,953,177</b>	<b>0</b>	<b>0</b>	<b>7,953,177</b>	<b>243.9%</b>

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.  
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

NHEC - Planned Lifetime kWh Savings updated to reflect correct shell savings.

<b>Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>	
National Grid	32,933
NHEC	37,020
PSNH	269,974
Unitil	<u>42,508</u>
<b>Total</b>	<b>382,435</b>

nhsaves@home home energy solutions	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$44,718	\$78,345	\$0	\$0	\$78,345	175.2%
NHEC	\$78,277	\$164,533	\$0	\$0	\$164,533	210.2%
PSNH	\$1,623,001	\$1,432,868	\$0	\$0	\$1,432,868	88.3%
Unitil	\$142,565	\$216,555	\$0	\$0	\$216,555	151.9%
<b>Total</b>	<b>\$1,888,561</b>	<b>\$1,892,301</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,892,301</b>	<b>100.2%</b>
<b>Program Participation</b>						
National Grid	44	95	0	0	95	215.9%
NHEC	70	68	0	0	68	97.1%
PSNH	810	1,082	0	0	1082	133.6%
Unitil	125	209	0	0	209	167.2%
<b>Total</b>	<b>1,049</b>	<b>1,454</b>	<b>0</b>	<b>0</b>	<b>1,454</b>	<b>138.6%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	289,476	1,713,000	0	0	1,713,000	591.8%
NHEC	1,377,770	2,183,357	0	0	2,183,357	158.5%
PSNH	21,742,126	36,894,166	0	0	36,894,166	169.7%
Unitil	3,453,857	2,541,421	0	0	2,541,421	73.6%
<b>Total</b>	<b>26,863,229</b>	<b>43,331,944</b>	<b>0</b>	<b>0</b>	<b>43,331,944</b>	<b>161.3%</b>

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

\*Unitil - MMBTU Natural Gas Savings

<b>Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>	
National Grid	0
NHEC	2,723
PSNH	25,088
Unitil	0
<b>Total</b>	<b>27,811</b>

nhsaves@home home energy assistance	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$83,875	\$132,313	\$0	\$0	\$132,313	157.8%
NHEC	\$148,281	\$159,927	\$0	\$0	\$159,927	107.9%
PSNH	\$1,606,260	\$1,727,126	\$0	\$0	\$1,727,126	107.5%
Unitil	<u>\$363,834</u>	<u>\$362,541</u>	<u>\$0</u>	<u>\$0</u>	<u>\$362,541</u>	<u>99.6%</u>
<b>Total</b>	<b>\$2,202,250</b>	<b>\$2,381,908</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,381,908</b>	<b>108.2%</b>
<b>Program Participation</b>						
National Grid	31	31	0	0	31	100.0%
NHEC	80	85	0	0	85	106.3%
PSNH	673	938	0	0	938	139.4%
Unitil	<u>210</u>	<u>148</u>	<u>0</u>	<u>0</u>	<u>148</u>	<u>70.5%</u>
<b>Total</b>	<b>994</b>	<b>1,202</b>	<b>0</b>	<b>0</b>	<b>1,202</b>	<b>120.9%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	630,851	839,000	0	0	839,000	133.0%
NHEC	1,571,440	1,860,265	0	0	1,860,265	118.4%
PSNH	12,791,286	21,517,679	0	0	21,517,679	168.2%
Unitil	<u>2,428,712</u>	<u>2,368,552</u>	<u>0</u>	<u>0</u>	<u>2,368,552</u>	<u>97.5%</u>
<b>Total</b>	<b>17,422,289</b>	<b>26,585,496</b>	<b>0</b>	<b>0</b>	<b>26,585,496</b>	<b>152.6%</b>

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

<b>Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>	
National Grid	17,725
NHEC	11,246
PSNH	224,937
Unitil	<u>25,253</u>
<b>Total</b>	<b>279,161</b>

nhsaves@home ENERGY STAR Lighting	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$63,793	\$67,545	\$0	\$0	\$67,545	105.9%
NHEC	\$93,802	\$114,774	\$0	\$0	\$114,774	122.4%
PSNH	\$1,127,084	\$843,451	\$0	\$0	\$843,451	74.8%
Unitil	<u>\$147,565</u>	<u>\$161,661</u>	<u>\$0</u>	<u>\$0</u>	<u>\$161,661</u>	<u>109.6%</u>
<b>Total</b>	<b>\$1,432,244</b>	<b>\$1,187,431</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,187,431</b>	<b>82.9%</b>
<b>Program Participation</b>						
National Grid	5,800	11,117	0	0	11,117	191.7%
NHEC	10,000	26,593	0	0	26,593	265.9%
PSNH	100,871	191,986	0	0	191,986	190.3%
Unitil	<u>14,415</u>	<u>37,263</u>	<u>0</u>	<u>0</u>	<u>37,263</u>	<u>258.5%</u>
<b>Total</b>	<b>131,086</b>	<b>266,959</b>	<b>0</b>	<b>0</b>	<b>266,959</b>	<b>203.7%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	2,565,798	4,032,000	0	0	4,032,000	157.1%
NHEC	3,597,600	10,379,370	0	0	10,379,370	288.5%
PSNH	54,138,424	58,822,127	0	0	58,822,127	108.7%
Unitil	<u>8,026,810</u>	<u>12,148,478</u>	<u>0</u>	<u>0</u>	<u>12,148,478</u>	<u>151.3%</u>
<b>Total</b>	<b>68,328,632</b>	<b>85,381,975</b>	<b>0</b>	<b>0</b>	<b>85,381,975</b>	<b>125.0%</b>

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system  
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.  
(Participant is expressed as number of items rebated.)

**Notes:**

nhsaves@home ENERGY STAR Appliances	Budget Goal (2006)	Thru 12/31/2006			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
<b>Program Expenses (\$)</b>						
National Grid	\$80,537	\$92,416	\$0	\$0	\$92,416	114.7%
NHEC	\$97,959	\$115,926	\$0	\$0	\$115,926	118.3%
PSNH	\$586,084	\$679,864	\$0	\$0	\$679,864	116.0%
Unitil	\$85,000	\$118,425	\$0	\$0	\$118,425	139.3%
<b>Total</b>	<b>\$849,580</b>	<b>\$1,006,630</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,006,630</b>	<b>118.5%</b>
<b>Program Participation</b>						
National Grid	550	870	0	0	870	158.2%
NHEC	1,055	1,594	0	0	1,594	151.1%
PSNH	10,218	10,964	0	0	10,964	107.3%
Unitil	908	1,684	0	0	1,684	185.5%
<b>Total</b>	<b>12,731</b>	<b>15,112</b>	<b>0</b>	<b>0</b>	<b>15,112</b>	<b>118.7%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	2,165,064	3,454,000	0	0	3,454,000	159.5%
NHEC	4,237,619	5,237,260	0	0	5,237,260	123.6%
PSNH	19,307,814	33,834,567	0	0	33,834,567	175.2%
Unitil	3,035,507	5,174,076	0	0	5,174,076	170.5%
<b>Total</b>	<b>28,746,004</b>	<b>47,699,903</b>	<b>0</b>	<b>0</b>	<b>47,699,903</b>	<b>165.9%</b>

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system  
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

<a href="#">nhsaves@work</a> Small Business Energy Sol	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$292,942	\$326,828	\$0	\$0	\$326,828	111.6%
NHEC	\$89,834	\$90,438	\$0	\$0	\$90,438	100.7%
PSNH	\$1,615,723	\$1,870,720	\$0	\$0	\$1,870,720	115.8%
Unitil	<u>\$360,656</u>	<u>\$388,672</u>	<u>\$0</u>	<u>\$0</u>	<u>\$388,672</u>	<u>107.8%</u>
<b>Total</b>	<b>\$2,359,155</b>	<b>\$2,676,658</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,676,658</b>	<b>113.5%</b>
<b>Program Participation</b>						
National Grid	38	85	0	0	85	223.7%
NHEC	25	29	0	0	29	116.0%
PSNH	445	680	0	0	680	152.8%
Unitil	<u>90</u>	<u>47</u>	<u>0</u>	<u>0</u>	<u>47</u>	<u>52.2%</u>
<b>Total</b>	<b>598</b>	<b>841</b>	<b>0</b>	<b>0</b>	<b>841</b>	<b>140.6%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	5,681,553	7,702,000	0	0	7,702,000	135.6%
NHEC	3,286,400	4,258,830	0	0	4,258,830	129.6%
PSNH	73,011,223	120,242,582	0	0	120,242,582	164.7%
Unitil	<u>13,858,069</u>	<u>14,385,855</u>	<u>0</u>	<u>0</u>	<u>14,385,855</u>	<u>103.8%</u>
<b>Total</b>	<b>95,837,245</b>	<b>146,589,267</b>	<b>0</b>	<b>0</b>	<b>146,589,267</b>	<b>153.0%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.  
 Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

<a href="#">nhsaves@work</a> Large Business Retrofit	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$361,760	\$316,601	\$0	\$0	\$316,601	87.5%
NHEC	\$152,388	\$141,814	\$0	\$0	\$141,814	93.1%
PSNH	\$2,607,189	\$2,413,677	\$0	\$0	\$2,413,677	92.6%
Unitil	\$584,584	\$710,116	\$0	\$0	\$710,116	121.5%
<b>Total</b>	<b>\$3,705,921</b>	<b>\$3,582,208</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,582,208</b>	<b>96.7%</b>
Program Participation						
National Grid	22	23	0	0	23	104.5%
NHEC	11	13	0	0	13	118.2%
PSNH	203	186	0	0	186	91.6%
Unitil	23	32	0	0	32	139.1%
<b>Total</b>	<b>259</b>	<b>254</b>	<b>0</b>	<b>0</b>	<b>254</b>	<b>98.1%</b>
Program Savings (Lifetime kWh)						
National Grid	32,542,903	16,794,000	0	0	16,794,000	51.6%
NHEC	15,060,375	20,496,185	0	0	20,496,185	136.1%
PSNH	164,489,728	262,511,386	0	0	262,511,386	159.6%
Unitil	37,598,684	73,016,475	0	0	73,016,475	194.2%
<b>Total</b>	<b>249,691,690</b>	<b>372,818,046</b>	<b>0</b>	<b>0</b>	<b>372,818,046</b>	<b>149.3%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.



<a href="#">nhsaves@work</a> New Construction	Budget Goal (2006)	Thru 12/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$427,964	\$375,179	\$0	\$0	\$375,179	87.7%
NHEC	\$128,338	\$126,584	\$0	\$0	\$126,584	98.6%
PSNH	\$2,607,189	\$1,832,118	\$0	\$0	\$1,832,118	70.3%
Unitil	<u>\$300,000</u>	<u>\$195,379</u>	<u>\$0</u>	<u>\$0</u>	<u>\$195,379</u>	<u>65.1%</u>
<b>Total</b>	<b>\$3,463,491</b>	<b>\$2,529,260</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,529,260</b>	<b>73.0%</b>
Program Participation						
National Grid	25	36	0	0	36	144.0%
NHEC	22	11	0	0	11	50.0%
PSNH	180	154	0	0	154	85.6%
Unitil	<u>15</u>	<u>16</u>	<u>0</u>	<u>0</u>	<u>16</u>	<u>106.7%</u>
<b>Total</b>	<b>242</b>	<b>217</b>	<b>0</b>	<b>0</b>	<b>217</b>	<b>89.7%</b>
Program Savings (Lifetime kWh)						
National Grid	29,339,528	21,781,000	0	0	21,781,000	74.2%
NHEC	13,959,440	9,958,070	0	0	9,958,070	71.3%
PSNH	79,928,342	161,463,375	0	0	161,463,375	202.0%
Unitil	<u>27,334,720</u>	<u>11,159,085</u>	<u>0</u>	<u>0</u>	<u>11,159,085</u>	<u>40.8%</u>
<b>Total</b>	<b>150,562,030</b>	<b>204,361,530</b>	<b>0</b>	<b>0</b>	<b>204,361,530</b>	<b>135.7%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

Utility Specific Programs		Budget Goal (2006)	Thru 12/31/2006			Percent of Budget/Goal	
			Actual	In Process	Prospectiv		Total
<b>Program Expenses (\$)</b>							
NGRID	Educational Programs	\$0	\$0	\$0	\$0	\$0	0.0%
NHEC	Educational Programs	\$31,021	\$18,402	\$0	\$0	\$18,402	59.3%
PSNH	Educational Programs	\$152,720	\$107,485	\$0	\$0	\$107,485	70.4%
Unitil	Educational Programs	<u>\$27,300</u>	<u>\$18,608</u>	<u>\$0</u>	<u>\$0</u>	<u>\$18,608</u>	68.2%
	<b>Total</b>	<b>\$211,041</b>	<b>\$144,495</b>	<b>\$0</b>	<b>\$0</b>	<b>\$144,495</b>	68.5%
NHEC	Load Management	\$102,198	\$122,153	\$0	\$0	\$122,153	119.5%
NHEC	Smart Start Program	\$50,052	\$10,492	\$0	\$0	\$10,492	21.0%
NHEC	High Efficiency Heat Pump Pgm	\$227,840	\$61,079	\$0	\$0	\$61,079	26.8%
PSNH	Smart Start Program	\$50,000	\$81,878	\$0	\$0	\$81,878	163.8%
PSNH	ES Homes - Geothermal	\$315,583	\$289,770	\$0	\$0	\$289,770	91.8%
PSNH	HEA - HEATSMART	\$45,083	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$46,744	\$0	\$0	\$46,744	155.8%
PSNH	C&I RFP Pilot Program	\$514,094	\$267,129	\$0	\$0	\$267,129	52.0%
Unitil	EE Website & Home Energy Auc	<u>\$20,000</u>	<u>\$23,760</u>	<u>\$0</u>	<u>\$0</u>	<u>\$23,760</u>	118.8%
	<b>Total</b>	<b>\$1,354,850</b>	<b>\$903,006</b>	<b>\$0</b>	<b>\$0</b>	<b>\$903,006</b>	66.6%
<b>Program Participation</b>							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	20	3	0	0	3	15.0%
NHEC	High Efficiency Heat Pump Pgm	12	5	0	0	5	41.7%
PSNH	Smart Start Program	40	37	0	0	37	92.5%
PSNH	ES Homes - Geothermal	35	36	0	0	36	102.9%
PSNH	HEA - HEATSMART	28	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	2	3	0	0	3	150.0%
PSNH	C&I RFP Pilot Program	2	2	0	0	2	100.0%
Unitil	EE Website & Home Energy Auc	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	<b>Total</b>	<b>139</b>	<b>86</b>	<b>0</b>	<b>0</b>	<b>86</b>	<b>61.9%</b>
<b>Program Savings (Lifetime kWh)</b>							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	6,524,360	0	0	6,524,360	0.0%
NHEC	High Efficiency Heat Pump Pgm	2,804,760	1,088,920	0	0	1,088,920	38.8%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	11,165,147	18,351,075	0	0	18,351,075	164.4%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	24,216,276	18,569,370	0	0	18,569,370	76.7%
Unitil	EE Website & Home Energy Auc	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	<b>Total</b>	<b>38,186,183</b>	<b>38,009,365</b>	<b>0</b>	<b>0</b>	<b>38,009,365</b>	99.5%

(excludes NHEC Smart Start)

Notes

- NHEC Smart Start in process included in small C&I program total in process savings
- PSNH Smart Start does not include \$380,172 in loans paid out of the Revolving Loan Fund.