

Utility Specific Programs		Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
NGRID	Educational Programs	\$0	\$4,795	\$0	\$0	\$4,795	0.0%
NHEC	Educational Programs	\$31,021	\$16,881	\$0	\$0	\$16,881	54.4%
PSNH	Educational Programs	\$152,720	\$31,868	\$30,000	\$5,000	\$66,868	43.8%
Unitil	Educational Programs	<u>\$27,300</u>	<u>\$11,442</u>	<u>\$0</u>	<u>\$0</u>	<u>\$11,442</u>	41.9%
	Total	\$211,041	\$64,986	\$30,000	\$5,000	\$99,986	47.4%
NHEC	Load Management	\$102,198	\$60,809	\$0	\$0	\$60,809	59.5%
NHEC	Smart Start Program	\$50,052	\$9,196	\$0	\$0	\$9,196	18.4%
NHEC	High Efficiency Heat Pump Pgm	\$227,840	\$33,167	\$26,348	\$13,174	\$72,689	31.9%
PSNH	Smart Start Program	\$50,000	\$40,003	\$15,000	\$15,000	\$70,003	140.0%
PSNH	ES Homes - Geothermal	\$315,583	\$24,637	\$231,000	\$35,000	\$290,637	92.1%
PSNH	HEA - HEATSMART	\$45,083	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$12,005	\$18,000	\$0	\$30,005	100.0%
PSNH	C&I RFP Pilot Program	\$514,094	\$22,842	\$414,514	\$0	\$437,356	85.1%
Unitil	EE Website & Home Energy Auc	<u>\$20,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>0.0%</u>
	Total	\$1,354,850	\$202,659	\$704,862	\$63,174	\$970,695	71.6%
Program Participation							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	20	2	0	1	3	15.0%
NHEC	High Efficiency Heat Pump Pgm	12	3	4	2	9	75.0%
PSNH	Smart Start Program	40	8	21	6	35	87.5%
PSNH	ES Homes - Geothermal	35	1	33	5	39	111.4%
PSNH	HEA - HEATSMART	28	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	2	1	2	0	3	150.0%
PSNH	C&I RFP Pilot Program	2	0	2	1	3	150.0%
Unitil	EE Website & Home Energy Auc	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	139	15	62	15	92	66.2%
Program Savings (Lifetime kWh)							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	214,740	0	2,570,790	2,785,530	0.0%
NHEC	High Efficiency Heat Pump Pgm	2,804,760	538,400	717,864	358,932	1,615,196	57.6%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	11,165,147	619,950	11,022,000	1,670,000	13,311,950	119.2%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	24,216,276	0	0	28,960,010	28,960,010	119.6%
Unitil	EE Website & Home Energy Auc	0	0	0	0	0	0.0%
	Total	38,186,183	1,373,090	11,739,864	33,559,732	46,672,686	122.2%

Notes

- NHEC Smart Start in process included in small C&I program total in process savings
PSNH Smart Start does not include \$16,680 In loans paid out of the Revolving Loan Fund.

CORE NH Program Highlights
 (January 1 - June 30, 2006)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,518,928	91%	6,616,939	203%	967	134%
Home Energy Solutions	\$1,654,709	88%	48,283,124	180%	1,316	125%
Home Energy Assistance	\$2,104,768	96%	28,974,074	166%	1,596	161%
ENERGY STAR Lighting	\$1,152,963	81%	84,898,440	124%	262,769	200%
ENERGY STAR Appliances	\$664,752	78%	28,473,891	99%	8,190	64%
TOTAL RESIDENTIAL	\$7,096,120	88%	197,246,468	136%	274,838	188%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$1,823,225	77%	83,047,306	87%	342	57%
Large Business Energy Solutions	\$3,160,913	85%	259,882,741	104%	250	97%
New Construction	\$2,340,794	68%	48,296,123	32%	156	64%
TOTAL COMMERCIAL & INDUSTRIAL	\$7,324,933	77%	391,226,170	79%	748	68%
TOTAL	\$14,421,053	82%	588,472,638	92%	275,586	187%

nhsaves@home Energy Star Homes	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$223,408	\$110,390	\$118,000	\$24,000	\$252,390	113.0%
NHEC	\$151,964	\$47,764	\$19,280	\$0	\$67,044	44.1%
PSNH	\$811,500	\$297,568	\$261,310	\$243,616	\$802,494	98.9%
Unitil	\$482,848	\$111,919	\$225,081	\$60,000	\$397,000	82.2%
Total	\$1,669,720	\$567,641	\$623,671	\$327,616	\$1,518,928	91.0%
Program Participation						
National Grid	110	54	59	12	125	113.6%
NHEC	50	26	16	0	42	84.0%
PSNH	349	226	164	155	545	156.2%
Unitil	<u>210</u>	<u>30</u>	<u>195</u>	<u>30</u>	<u>255</u>	<u>121.4%</u>
Total	719	336	434	197	967	134.5%
Program Savings (Lifetime kWh)						
National Grid	1,332,436	134,000	134,000	50,000	318,000	23.9%
NHEC	274,973	134,442	82,720	0	217,162	79.0%
PSNH	912,927	2,096,314	1,521,219	1,437,738	5,055,271	553.7%
Unitil	<u>740,491</u>	<u>196,700</u>	<u>719,166</u>	<u>110,640</u>	<u>1,026,506</u>	<u>138.6%</u>
Total	3,260,827	2,561,456	2,457,105	1,598,378	6,616,939	202.9%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

NHEC - Lifetime kWh savings updated to reflect correct shells savings.

nhsaves@home home energy solutions	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$44,718	\$12,828	\$53,350	\$9,000	\$75,178	168.1%
NHEC	\$78,277	\$71,925	\$27,216	\$17,010	\$116,151	148.4%
PSNH	\$1,623,001	\$726,627	\$421,159	\$230,594	\$1,378,380	84.9%
Unitil	\$142,565	\$68,996	\$16,004	\$0	\$85,000	59.6%
Total	\$1,888,561	\$880,376	\$517,729	\$256,604	\$1,654,709	87.6%
Program Participation						
National Grid	44	23	58	16	97	220.5%
NHEC	70	33	24	15	72	102.9%
PSNH	810	350	457	201	1008	124.4%
Unitil	<u>125</u>	<u>85</u>	<u>54</u>	<u>0</u>	<u>139</u>	<u>111.2%</u>
Total	1,049	491	593	232	1,316	125.5%
Program Savings (Lifetime kWh)						
National Grid	289,476	146,000	368,174	101,565	615,739	212.7%
NHEC	1,377,770	1,182,413	859,920	537,450	2,579,783	187.2%
PSNH	21,742,126	20,432,391	13,850,548	7,583,491	41,866,430	192.6%
Unitil	<u>3,453,857</u>	<u>721,172</u>	<u>2,500,000</u>	<u>0</u>	<u>3,221,172</u>	<u>93.3%</u>
Total	26,863,229	22,481,976	17,578,642	8,222,506	48,283,124	179.7%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		18,651	0	0	18,651	
PSNH		34,300	44,786	19,698	98,784	
* Unitil	<u>21,686</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	
Total		52,951	44,786	19,698	117,435	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

*Unitil - MMBTU Natural Gas Savings

nhsaves@home home energy assistance	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$83,875	\$65,089	\$38,500	\$22,000	\$125,589	149.7%
NHEC	\$148,281	\$55,003	\$24,389	\$6,728	\$86,120	58.1%
PSNH	\$1,606,260	\$608,652	\$639,368	\$281,205	\$1,529,225	95.2%
Unitil	<u>\$363,834</u>	<u>\$284,589</u>	<u>\$16,500</u>	<u>\$62,745</u>	<u>\$363,834</u>	<u>100.0%</u>
Total	\$2,202,250	\$1,013,333	\$718,757	\$372,678	\$2,104,768	95.6%
Program Participation						
National Grid	31	15	11	6	32	103.2%
NHEC	80	45	29	8	82	102.5%
PSNH	673	519	352	193	1,064	158.1%
Unitil	<u>210</u>	<u>92</u>	<u>291</u>	<u>35</u>	<u>418</u>	<u>199.0%</u>
Total	994	671	683	242	1,596	160.6%
Program Savings (Lifetime kWh)						
National Grid	630,851	294,000	197,054	107,484	598,538	94.9%
NHEC	1,571,440	769,824	360,528	99,456	1,229,808	78.3%
PSNH	12,791,286	8,650,569	11,295,057	4,967,760	24,913,386	194.8%
Unitil	<u>2,428,712</u>	<u>1,617,130</u>	<u>150,773</u>	<u>464,439</u>	<u>2,232,342</u>	<u>91.9%</u>
Total	17,422,289	11,331,523	12,003,412	5,639,139	28,974,074	166.3%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		14,545	0	0	14,545	
PSNH		90,825	61,600	33,775	186,200	
* Unitil	<u>21,686</u>	<u>31,086</u>	<u>1,072</u>	<u>2,940</u>	<u>35,098</u>	
Total	21,686	136,456	62,672	36,715	235,843	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

*Unitil - MMBTU Natural Gas Savings

*GSECo does not have a MMBTU Savings Goal

nhsaves@home ENERGY STAR Lighting	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$63,793	\$32,753	\$1,990	\$29,050	\$63,793	100.0%
NHEC	\$93,802	\$66,662	\$2,265	\$0	\$68,927	73.5%
PSNH	\$1,127,084	\$473,657	\$72,380	\$362,581	\$908,618	80.6%
Unitil	<u>\$147,565</u>	<u>\$108,625</u>	<u>\$3,000</u>	<u>\$0</u>	<u>\$111,625</u>	<u>75.6%</u>
Total	\$1,432,244	\$681,697	\$79,635	\$391,631	\$1,152,963	80.5%
Program Participation						
National Grid	5,800	7,285	536	1,800	9,621	165.9%
NHEC	10,000	11,989	1,115	0	13,104	131.0%
PSNH	100,871	120,999	18,490	79,851	219,340	217.4%
Unitil	<u>14,415</u>	<u>20,704</u>	<u>0</u>	<u>0</u>	<u>20,704</u>	<u>143.6%</u>
Total	131,086	160,977	20,141	81,651	262,769	200.5%
Program Savings (Lifetime kWh)						
National Grid	2,565,798	2,571,000	189,160	635,250	3,395,410	132.3%
NHEC	3,597,600	4,667,610	481,999	0	5,149,609	143.1%
PSNH	54,138,424	36,451,779	5,973,533	24,898,732	67,324,044	124.4%
Unitil	<u>8,026,810</u>	<u>9,029,377</u>	<u>0</u>	<u>0</u>	<u>9,029,377</u>	<u>112.5%</u>
Total	68,328,632	52,719,766	6,644,692	25,533,982	84,898,440	124.3%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
(Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2006)	Thru 6/30/2006			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$80,537	\$30,852	\$2,600	\$47,085	\$80,537	100.0%
NHEC	\$97,959	\$49,073	\$4,940	\$0	\$54,013	55.1%
PSNH	\$586,084	\$261,796	\$147,130	\$59,090	\$468,016	79.9%
Unitil	\$85,000	\$56,286	\$5,900	\$0	\$62,186	73.2%
Total	\$849,580	\$398,007	\$160,570	\$106,175	\$664,752	78.2%
Program Participation						
National Grid	550	394	76	280	750	136.4%
NHEC	1,055	586	154	0	740	70.1%
PSNH	10,218	2,462	2,224	1,106	5,792	56.7%
Unitil	908	721	187	0	908	100.0%
Total	12,731	4,163	2,641	1,386	8,190	64.3%
Program Savings (Lifetime kWh)						
National Grid	2,165,064	1,750,000	337,560	850,000	2,937,560	135.7%
NHEC	4,237,619	2,411,812	315,936	0	2,727,748	64.4%
PSNH	19,307,814	9,714,267	7,806,916	2,251,893	19,773,076	102.4%
Unitil	3,035,507	2,692,014	343,493	0	3,035,507	100.0%
Total	28,746,004	16,568,093	8,803,905	3,101,893	28,473,891	99.1%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$292,942	\$144,561	\$5,000	\$28,000	\$177,561	60.6%
NHEC	\$89,834	\$27,197	\$10,859	\$19,377	\$57,433	63.9%
PSNH	\$1,615,723	\$852,011	\$137,118	\$358,366	\$1,347,495	83.4%
Unitil	<u>\$360,656</u>	<u>\$180,736</u>	<u>\$60,000</u>	<u>\$0</u>	<u>\$240,736</u>	<u>66.7%</u>
Total	\$2,359,155	\$1,204,505	\$212,977	\$405,743	\$1,823,225	77.3%
Program Participation						
National Grid	38	32	6	0	38	100.0%
NHEC	25	4	4	7	15	60.0%
PSNH	445	150	45	74	269	60.4%
Unitil	<u>90</u>	<u>17</u>	<u>3</u>	<u>0</u>	<u>20</u>	<u>22.2%</u>
Total	598	203	58	81	342	57.2%
Program Savings (Lifetime kWh)						
National Grid	5,681,553	3,781,000	74,000	444,000	4,299,000	75.7%
NHEC	3,286,400	2,736,405	1,690,830	1,726,485	6,153,720	187.2%
PSNH	73,011,223	42,000,612	11,936,744	14,401,235	68,338,591	93.6%
Unitil	<u>13,858,069</u>	<u>3,455,995</u>	<u>800,000</u>	<u>0</u>	<u>4,255,995</u>	<u>30.7%</u>
Total	95,837,245	51,974,012	14,501,574	16,571,720	83,047,306	86.7%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$361,760	\$110,735	\$29,780	\$114,745	\$255,260	70.6%
NHEC	\$152,388	\$50,049	\$23,600	\$30,757	\$104,406	68.5%
PSNH	\$2,607,189	\$605,269	\$908,142	\$771,233	\$2,284,644	87.6%
Unitil	<u>\$584,584</u>	<u>\$351,894</u>	<u>\$164,709</u>	<u>\$0</u>	<u>\$516,603</u>	<u>88.4%</u>
Total	\$3,705,921	\$1,117,947	\$1,126,231	\$916,735	\$3,160,913	85.3%
Program Participation						
National Grid	22	7	3	15	25	113.6%
NHEC	11	1	4	4	9	81.8%
PSNH	203	36	74	82	192	94.6%
Unitil	<u>23</u>	<u>15</u>	<u>9</u>	<u>0</u>	<u>24</u>	<u>104.3%</u>
Total	259	59	90	101	250	96.5%
Program Savings (Lifetime kWh)						
National Grid	32,542,903	4,518,000	5,806,000	17,670,000	27,994,000	86.0%
NHEC	15,060,375	11,206,500	1,158,150	10,575,765	22,940,415	152.3%
PSNH	164,489,728	40,517,775	60,792,628	51,627,698	152,938,101	93.0%
Unitil	<u>37,598,684</u>	<u>32,474,415</u>	<u>23,535,810</u>	<u>0</u>	<u>56,010,225</u>	<u>149.0%</u>
Total	249,691,690	88,716,690	91,292,588	79,873,463	259,882,741	104.1%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2006)	Thru 6/30/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$427,964	\$41,293	\$26,110	\$63,119	\$130,522	30.5%
NHEC	\$128,338	\$29,680	\$35,798	\$10,680	\$76,158	59.3%
PSNH	\$2,607,189	\$640,826	\$958,130	\$347,151	\$1,946,107	74.6%
Unitil	<u>\$300,000</u>	<u>\$76,007</u>	<u>\$112,000</u>	<u>\$0</u>	<u>\$188,007</u>	<u>62.7%</u>
Total	\$3,463,491	\$787,806	\$1,132,038	\$420,950	\$2,340,794	67.6%
Program Participation						
National Grid	25	0	5	12	17	68.0%
NHEC	22	1	5	3	9	40.9%
PSNH	180	14	63	46	123	68.3%
Unitil	<u>15</u>	<u>5</u>	<u>2</u>	<u>0</u>	<u>7</u>	<u>46.7%</u>
Total	242	20	75	61	156	64.5%
Program Savings (Lifetime kWh)						
National Grid	29,339,528	0	4,459,000	5,319,000	9,778,000	33.3%
NHEC	13,959,440	2,623,200	3,862,435	2,475,000	8,960,635	64.2%
PSNH	79,928,342	8,633,420	12,908,245	4,676,933	26,218,598	32.8%
Unitil	<u>27,334,720</u>	<u>1,603,750</u>	<u>1,735,140</u>	<u>0</u>	<u>3,338,890</u>	<u>12.2%</u>
Total	150,562,030	12,860,370	22,964,820	12,470,933	48,296,123	32.1%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.