

CORE NH Program Highlights
 (January 1 - September 30, 2006)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,346,761	81%	8,021,992	246%	787	109%
Home Energy Solutions	\$1,854,938	98%	44,447,569	165%	1,354	129%
Home Energy Assistance	\$2,094,586	95%	24,520,219	141%	1,027	103%
ENERGY STAR Lighting	\$1,284,989	90%	93,938,004	137%	236,882	181%
ENERGY STAR Appliances	\$800,675	94%	39,881,811	139%	15,513	122%
TOTAL RESIDENTIAL	\$7,381,948	92%	210,809,595	146%	255,563	174%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$2,381,421	101%	109,422,211	114%	487	81%
Large Business Energy Solutions	\$3,561,401	96%	413,189,744	165%	277	107%
New Construction	\$2,425,596	70%	290,080,449	193%	224	93%
TOTAL COMMERCIAL & INDUSTRIAL	\$8,368,419	88%	812,692,404	164%	988	90%
TOTAL	\$15,750,367	90%	1,023,501,999	160%	256,551	174%

nhsaves@home Energy Star Homes	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$223,408	\$180,571	\$75,000	\$0	\$255,571	114.4%	\$200,000
NHEC	\$151,964	\$65,082	\$20,448	\$0	\$85,530	56.3%	\$14,050
PSNH	\$811,500	\$499,302	\$144,323	\$60,202	\$703,827	86.7%	\$224,000
Unitil	\$482,848	\$140,433	\$161,400	\$0	\$301,833	62.5%	\$140,000
Total	\$1,669,720	\$885,388	\$401,171	\$60,202	\$1,346,761	80.7%	\$578,050
Program Participation							
National Grid	110	78	56	0	134	121.8%	128
NHEC	50	32	16	0	48	96.0%	0
PSNH	349	368	99	37	504	144.4%	140
Unitil	210	32	69	0	101	48.1%	0
Total	719	510	240	37	787	109.5%	268
Program Savings (Lifetime kWh)							
National Grid	1,332,436	371,000	266,358	0	637,358	47.8%	140,336
NHEC	274,973	206,590	103,280	0	309,870	112.7%	0
PSNH	912,927	3,887,006	1,045,689	390,813	5,323,508	583.1%	0
Unitil	740,491	251,256	1,500,000	0	1,751,256	236.5%	0
Total	3,260,827	4,715,852	2,915,327	390,813	8,021,992	246.0%	140,336

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

NHEC - Lifetime kWh savings updated to reflect correct shells savings.

nhsaves@home home energy solutions	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$44,718	\$74,830	\$6,000	\$0	\$80,830	180.8%	\$8,439
NHEC	\$78,277	\$119,019	\$5,220	\$14,478	\$138,717	177.2%	\$0
PSNH	\$1,623,001	\$1,131,868	\$136,186	\$126,906	\$1,394,960	85.9%	\$340,000
Unitil	\$142,565	\$142,431	\$98,000	\$0	\$240,431	168.6%	\$40,000
Total	\$1,888,561	\$1,468,148	\$245,406	\$141,384	\$1,854,938	98.2%	\$388,439
Program Participation							
National Grid	44	70	6	0	76	172.7%	22
NHEC	70	58	5	13	76	108.6%	0
PSNH	810	851	110	102	1063	131.2%	200
Unitil	125	89	50	0	139	111.2%	0
Total	1,049	1,068	171	115	1,354	129.1%	222
Program Savings (Lifetime kWh)							
National Grid	289,476	1,447,000	39,470	0	1,486,470	513.5%	21,300
NHEC	1,377,770	1,791,347	154,425	395,432	2,341,204	169.9%	0
PSNH	21,742,126	29,756,889	3,850,214	3,567,039	37,174,142	171.0%	0
Unitil	3,453,857	845,753	2,600,000	0	3,445,753	99.8%	0
Total	26,863,229	33,840,989	6,644,109	3,962,471	44,447,569	165.5%	21,300
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)							
National Grid		0	0	0	0		
NHEC		18,651	0	0	18,651		
PSNH		25,366	3,282	3,041	31,689		
* Unitil	21,686	0	0	0	0		
Total		44,017	3,282	3,041	50,340		

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

*Unitil - MMBTU Natural Gas Savings

nhsaves@home home energy assistance	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$83,875	\$88,340	\$26,000	\$6,500	\$120,840	144.1%	\$0
NHEC	\$148,281	\$108,403	\$8,129	\$0	\$116,532	78.6%	\$0
PSNH	\$1,606,260	\$1,166,758	\$216,020	\$110,602	\$1,493,380	93.0%	\$115,000
Unitil	<u>\$363,834</u>	<u>\$320,898</u>	<u>\$0</u>	<u>\$42,936</u>	<u>\$363,834</u>	<u>100.0%</u>	<u>\$0</u>
Total	\$2,202,250	\$1,684,399	\$250,149	\$160,038	\$2,094,586	95.1%	\$115,000
Program Participation							
National Grid	31	23	9	3	35	112.9%	0
NHEC	80	75	3	0	78	97.5%	0
PSNH	673	538	136	65	739	109.8%	60
Unitil	<u>210</u>	<u>95</u>	<u>0</u>	<u>80</u>	<u>175</u>	<u>83.3%</u>	<u>0</u>
Total	994	731	148	148	1,027	103.3%	60
Program Savings (Lifetime kWh)							
National Grid	630,851	436,000	170,609	56,870	663,479	105.2%	0
NHEC	1,571,440	1,609,393	38,088	0	1,647,481	104.8%	0
PSNH	12,791,286	14,752,584	3,154,375	1,503,814	19,410,773	151.7%	1,300,000
Unitil	<u>2,428,712</u>	<u>2,326,541</u>	<u>0</u>	<u>471,944</u>	<u>2,798,485</u>	<u>115.2%</u>	<u>0</u>
Total	17,422,289	19,124,518	3,363,072	2,032,628	24,520,219	140.7%	1,300,000
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)							
National Grid		0	0	0	0		
NHEC		14,545	0	0	14,545		
PSNH		183,189	7,643	16,026	206,858		
* Unitil	<u>21,686</u>	<u>32,147</u>	<u>0</u>	<u>0</u>	<u>0</u>		
Total	21,686	197,734	7,643	16,026	221,403		

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

- *Unitil - MMBTU Natural Gas Savings
- *GSECo does not have a MMBTU Savings Goal

nhsaves@home ENERGY STAR Lighting	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$63,793	\$39,664	\$3,840	\$8,500	\$52,004	81.5%	\$0
NHEC	\$93,802	\$89,384	\$2,958	\$0	\$92,342	98.4%	\$37,420
PSNH	\$1,127,084	\$552,821	\$44,839	\$365,418	\$963,078	85.4%	\$100,000
Unitil	<u>\$147,565</u>	<u>\$137,349</u>	<u>\$0</u>	<u>\$40,216</u>	<u>\$177,565</u>	<u>120.3%</u>	<u>\$20,000</u>
Total	\$1,432,244	\$819,218	\$51,637	\$414,134	\$1,284,989	89.7%	\$157,420
Program Participation							
National Grid	5,800	8,075	648	700	9,423	162.5%	0
NHEC	10,000	14,415	2,229	0	16,644	166.4%	0
PSNH	100,871	139,928	10,643	4,160	154,731	153.4%	20,000
Unitil	<u>14,415</u>	<u>23,832</u>	<u>0</u>	<u>32,252</u>	<u>56,084</u>	<u>389.1%</u>	<u>0</u>
Total	131,086	186,250	13,520	37,112	236,882	180.7%	20,000
Program Savings (Lifetime kWh)							
National Grid	2,565,798	2,854,000	229,000	247,000	3,330,000	129.8%	0
NHEC	3,597,600	5,659,176	842,927	0	6,502,103	180.7%	0
PSNH	54,138,424	43,366,138	3,612,035	15,681,409	62,659,582	115.7%	0
Unitil	<u>8,026,810</u>	<u>10,647,671</u>	<u>0</u>	<u>10,798,648</u>	<u>21,446,319</u>	<u>267.2%</u>	<u>0</u>
Total	68,328,632	62,526,985	4,683,962	26,727,057	93,938,004	137.5%	0

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
 (Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliance:	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$80,537	\$42,914	\$8,475	\$5,600	\$56,989	70.8%	\$0
NHEC	\$97,959	\$88,919	\$6,300	\$0	\$95,219	97.2%	\$10,780
PSNH	\$586,084	\$445,965	\$60,402	\$47,100	\$553,467	94.4%	\$55,000
Unitil	\$85,000	\$91,053	\$0	\$3,947	\$95,000	111.8%	\$15,000
Total	\$849,580	\$668,851	\$75,177	\$56,647	\$800,675	94.2%	\$80,780
Program Participation							
National Grid	550	600	173	85	858	156.0%	0
NHEC	1,055	1,233	144	0	1,377	130.5%	0
PSNH	10,218	6,297	2,485	3,037	11,819	115.7%	1,000
Unitil	908	1,380	0	79	1,459	160.7%	0
Total	12,731	9,510	2,802	3,201	15,513	121.9%	1,000
Program Savings (Lifetime kWh)							
National Grid	2,165,064	2,170,000	625,680	307,410	3,103,090	143.3%	0
NHEC	4,237,619	3,838,705	490,572	0	4,329,277	102.2%	0
PSNH	19,307,814	21,770,634	4,166,034	2,071,473	28,008,141	145.1%	3,955,560
Unitil	3,035,507	4,032,042	0	409,261	4,441,303	146.3%	0
Total	28,746,004	31,811,381	5,282,286	2,788,144	39,881,811	138.7%	3,955,560

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$292,942	\$159,458	\$19,843	\$4,133	\$183,434	62.6%	\$0
NHEC	\$89,834	\$34,897	\$38,733	\$0	\$73,630	82.0%	\$0
PSNH	\$1,615,723	\$1,230,720	\$241,183	\$278,943	\$1,750,846	108.4%	\$11,365
Unitil	<u>\$360,656</u>	<u>\$338,511</u>	<u>\$35,000</u>	<u>\$0</u>	<u>\$373,511</u>	<u>103.6%</u>	<u>\$80,000</u>
Total	\$2,359,155	\$1,763,586	\$334,759	\$283,076	\$2,381,421	100.9%	\$91,365
Program Participation							
National Grid	38	37	17	7	61	160.5%	0
NHEC	25	11	11	0	22	88.0%	0
PSNH	445	239	60	60	359	80.7%	6
Unitil	<u>90</u>	<u>37</u>	<u>8</u>	<u>0</u>	<u>45</u>	<u>50.0%</u>	<u>0</u>
Total	598	324	96	67	487	81.4%	6
Program Savings (Lifetime kWh)							
National Grid	5,681,553	4,235,000	1,945,810	801,216	6,982,026	122.9%	0
NHEC	3,286,400	1,824,575	2,351,220	0	4,175,795	127.1%	0
PSNH	73,011,223	55,711,124	14,341,158	11,967,168	82,019,450	112.3%	114,724
Unitil	<u>13,858,069</u>	<u>13,556,445</u>	<u>2,688,495</u>	<u>0</u>	<u>16,244,940</u>	<u>117.2%</u>	<u>0</u>
Total	95,837,245	75,327,144	21,326,683	12,768,384	109,422,211	114.2%	114,724

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.
 Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$361,760	\$174,926	\$11,695	\$104,229	\$290,850	80.4%	\$26,005
NHEC	\$152,388	\$71,211	\$48,449	\$15,000	\$134,660	88.4%	\$0
PSNH	\$2,607,189	\$1,185,084	\$746,634	\$603,603	\$2,535,321	97.2%	\$108,105
Unitil	\$584,584	\$524,515	\$76,055	\$0	\$600,570	102.7%	\$60,000
Total	\$3,705,921	\$1,955,736	\$882,833	\$722,832	\$3,561,401	96.1%	\$194,110
Program Participation							
National Grid	22	14	2	17	33	150.0%	4
NHEC	11	4	8	1	13	118.2%	0
PSNH	203	79	74	54	207	102.0%	6
Unitil	23	21	3	0	24	104.3%	0
Total	259	118	87	72	277	106.9%	10
Program Savings (Lifetime kWh)							
National Grid	32,542,903	7,036,000	1,426,000	10,890,000	19,352,000	59.5%	9,878,000
NHEC	15,060,375	14,219,115	5,919,915	5,108,355	25,247,385	167.6%	0
PSNH	164,489,728	117,902,022	110,439,869	80,591,256	308,933,146	187.8%	0
Unitil	37,598,684	52,089,135	7,568,078	0	59,657,213	158.7%	0
Total	249,691,690	191,246,272	125,353,862	96,589,611	413,189,744	165.5%	9,878,000

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2006)	Thru 9/30/2006				Percent of Budget/Goal	Commitments for 2007
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$427,964	\$127,994	\$65,212	\$103,794	\$297,000	69.4%	\$0
NHEC	\$128,338	\$93,888	\$35,798	\$0	\$129,686	101.1%	\$0
PSNH	\$2,607,189	\$845,774	\$812,686	\$163,746	\$1,822,206	69.9%	\$33,925
Unitil	\$300,000	\$110,324	\$66,380	\$0	\$176,704	58.9%	\$40,000
Total	\$3,463,491	\$1,177,980	\$980,076	\$267,540	\$2,425,596	70.0%	\$73,925
Program Participation							
National Grid	25	10	6	30	46	184.0%	0
NHEC	22	8	5	0	13	59.1%	0
PSNH	180	55	70	26	151	83.9%	5
Unitil	15	12	2	0	14	93.3%	0
Total	242	85	83	56	224	92.6%	5
Program Savings (Lifetime kWh)							
National Grid	29,339,528	5,636,000	2,336,000	13,108,000	21,080,000	71.8%	0
NHEC	13,959,440	7,449,790	2,871,720	0	10,321,510	73.9%	0
PSNH	79,928,342	86,376,362	109,933,552	40,832,462	237,142,376	296.7%	0
Unitil	27,334,720	7,133,698	14,402,865	0	21,536,563	78.8%	0
Total	150,562,030	106,595,850	129,544,137	53,940,462	290,080,449	192.7%	0

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

Utility Specific Programs		Budget Goal (2006)	Actual	Thru 9/30/2006		Total	Percent of Budget/Goal	Commitments for 2007
				In Process	Prospective			
Program Expenses (\$)								
NGRID	Educational Programs	\$0	\$4,663	\$0	\$0	\$4,663	0.0%	\$0
NHEC	Educational Programs	\$31,021	\$17,726	\$136	\$0	\$17,862	57.6%	\$0
PSNH	Educational Programs	\$152,720	\$47,488	\$29,104	\$9,500	\$86,092	56.4%	\$28,000
Unitil	Educational Programs	\$27,300	\$13,235	\$0	\$0	\$13,235	48.5%	\$0
	Total	\$211,041	\$83,112	\$29,240	\$9,500	\$121,852	57.7%	\$28,000
NHEC	Load Management	\$102,198	\$86,811	\$6,494	\$0	\$93,305	91.3%	\$0
NHEC	Smart Start Program	\$50,052	\$10,335	\$0	\$0	\$10,335	20.6%	\$0
NHEC	High Efficiency Heat Pump Pgm	\$227,840	\$40,352	\$15,600	\$18,000	\$73,952	32.5%	\$0
PSNH	Smart Start Program	\$50,000	\$61,873	\$0	\$0	\$61,873	123.7%	\$0
PSNH	ES Homes - Geothermal	\$315,583	\$103,166	\$16,400	\$171,500	\$291,066	92.2%	\$35,000
PSNH	HEA - HEATSMART	\$45,083	\$0	\$0	\$0	\$0	0.0%	\$0
PSNH	C&I Customer Partnerships	\$30,000	\$19,008	\$17,085	\$0	\$36,093	120.3%	\$10,000
PSNH	C&I RFP Pilot Program	\$514,094	\$27,869	\$246,446	\$0	\$274,315	53.4%	\$0
Unitil	EE Website & Home Energy Au	\$20,000	\$23,760	\$0	\$0	\$23,760	118.8%	\$0
	Total	\$1,354,850	\$373,174	\$302,025	\$189,500	\$864,699	63.8%	\$45,000
Program Participation								
NGRID	Educational Programs	0	0	0	0	0	0.0%	
NHEC	Educational Programs	0	8	3	0	11	0.0%	
PSNH	Educational Programs	0	0	0	0	0	0.0%	
Unitil	Educational Programs	0	0	0	0	0	0.0%	
	Total	0	8	3	0	11	0.0%	
NHEC	Load Management	0	0	0	0	0	0.0%	
NHEC	Smart Start Program	20	2	2	0	4	20.0%	
NHEC	High Efficiency Heat Pump Pgm	12	3	3	3	9	75.0%	
PSNH	Smart Start Program	40	0	0	0	0	0.0%	
PSNH	ES Homes - Geothermal	35	9	2	26	37	105.7%	
PSNH	HEA - HEATSMART	28	0	0	0	0	0.0%	
PSNH	C&I Customer Partnerships	2	2	1	0	3	150.0%	
PSNH	C&I RFP Pilot Program	2	0	3	0	3	150.0%	
Unitil	EE Website & Home Energy Au	0	0	0	0	0	0.0%	
	Total	139	16	11	29	56	40.3%	
Program Savings (Lifetime kWh)								
NHEC	Load Management	0	0	0	0	0	0.0%	
NHEC	Smart Start Program	0	214,740	7,302,990	0	7,517,730	0.0%	
NHEC	High Efficiency Heat Pump Pgm	2,804,760	538,400	538,400	538,400	1,615,200	57.6%	
PSNH	Smart Start Program	0	0	0	0	0	0.0%	
PSNH	ES Homes - Geothermal	11,165,147	4,747,075	1,054,906	13,713,772	19,515,753	174.8%	
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%	
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%	
PSNH	C&I RFP Pilot Program	24,216,276	0	20,960,010	0	20,960,010	86.6%	
Unitil	EE Website & Home Energy Au	0	0	0	0	0	0.0%	
	Total	38,186,183	5,500,215	29,856,306	14,252,172	49,608,693	129.9%	

Notes

- NHEC Smart Start in process included in small C&I program total in process savings
- PSNH Smart Start does not include \$16,680 In loans paid out of the Revolving Loan Fund.