## Northern Utilities, Inc. - New Hampshire Division <br> Energy Efficiency Program Monthly Report

November 2016

| Month | Actual or Forecast | Beginning Balance (Over)/Under | Rate Per Therm |  | DSM Collections |  | DSM Expenditures |  |  |  | Ending Balance (Over)/Under | Average Balance (Over)/Under | Interest <br> Prime Rate | Interest @ <br> Prime Rate | Ending Bal. Plus Interest (Over)/Under | Total <br> Therm <br> Sales | \# of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | C\&1 | Residential | C\& | Residential | C\&1 | Residential | Low-income | Total |  |  |  |  |  |  |  |
| January 2014 | Actual | (\$42,551) | \$0.0131 | \$0.0393 | \$101,989 | \$131,098 | \$13,045 | \$25,313 | \$12,171 | \$50,529 | $(\$ 225,109)$ | (\$133,830) | 3.25\% | (\$369) | ( $\$ 225,478)$ | 11,121,715 | 31 |
| February | Actual | (\$225,478) | \$0.0131 | \$0.0393 | \$98,400 | \$129,898 | \$13,064 | \$20,336 | \$12,998 | \$46,398 | (\$407,379) | $(\$ 316,429)$ | 3.25\% | (\$789) | ( $\$ 408,168)$ | 10,816,631 | 28 |
| March | Actual | $(\$ 408,168)$ | \$0.0131 | \$0.0393 | \$92,697 | \$118,473 | \$13,386 | \$48,466 | \$14,069 | \$75,921 | (\$543,416) | $(\$ 475,792)$ | 3.25\% | (\$1,313) | (\$544,730) | 10,090,691 | 31 |
| April | Actual | (\$544,730) | \$0.0131 | \$0.0393 | \$65,506 | \$82,588 | \$22,465 | \$15,651 | \$14,124 | \$52,240 | (\$640,583) | (\$592,656) | 3.25\% | (\$1,583) | $(\$ 642,166)$ | 7,101,834 | 30 |
| May | Actual | $(\$ 642,166)$ | \$0.0131 | \$0.0393 | \$43,691 | \$43,146 | \$22,151 | \$17,404 | \$13,944 | \$53,498 | $(\$ 675,505)$ | $(\$ 658,835)$ | 3.25\% | (\$1,819) | $(\$ 677,324)$ | 4,432,889 | 31 |
| June | Actual | $(\$ 677,324)$ | \$0.0131 | \$0.0393 | \$35,196 | \$22,107 | \$14,630 | \$27,034 | \$12,891 | \$54,554 | $(\$ 680,072)$ | $(\$ 678,698)$ | 3.25\% | (\$1,813) | $(\$ 681,885)$ | 3,249,176 | 30 |
| July | Actual | ( $\$ 681,885$ ) | \$0.0131 | \$0.0393 | \$26,910 | \$14,841 | \$16,397 | \$129,250 | \$17,679 | \$163,326 | $(\$ 560,310)$ | $(\$ 621,098)$ | 3.25\% | $(\$ 1,714)$ | ( $\$ 562,024$ ) | 2,431,860 | 31 |
| August | Actual | ( $\$ 562,024$ ) | \$0.0131 | \$0.0393 | \$27,318 | \$12,959 | \$26,543 | \$17,656 | \$107,753 | \$151,952 | $(\$ 450,350)$ | $(\$ 506,187)$ | 3.25\% | $(\$ 1,397)$ | (\$451,747) | 2,415,172 | 30 |
| September | Actual | (\$451,747) | \$0.0131 | \$0.0393 | \$28,255 | \$14,080 | \$81,034 | \$39,180 | \$18,175 | \$138,389 | $(\$ 355,693)$ | ( $\$ 403,720)$ | $3.25 \%$ | (\$1,078) | $(\$ 356,771)$ | 2,515,212 | 31 |
| October | actual | (\$356,771) | \$0.0131 | \$0.0393 | \$34,616 | \$23,079 | \$84,361 | \$23,773 | \$3,665 | \$111,799 | $(\$ 302,668)$ | (\$329,719) | 3.25\% | (\$1,367) | (\$304,035) | 3,229,806 | 30 |
| November | Actual | ( $\$ 304,035)$ | \$0.0138 | \$0.0350 | \$55,107 | \$46,031 | \$81,016 | \$32,203 | \$35,539 | \$148,758 | $(\$ 256,415)$ | $(\$ 280,225)$ | 3.25\% | (\$749) | ( $\$ 257,163)$ | 5,285,980 | 31 |
| December | Actual | (\$257,163) | \$0.0138 | \$0.0350 | \$81,288 | \$83,139 | \$81,405 | \$99,832 | \$38,519 | \$219,756 | (\$201,834) | $(\$ 229,499)$ | 3.25\% | (\$633) | (\$202,468) | 8,266,004 | 31 |
| January 2015 | Actual | ( $\$ 202,468$ ) | \$0.0138 | \$0.0350 | \$107,318 | \$113,160 | \$9,532 | \$43,513 | \$14,307 | \$67,353 | (\$355,594) | ( $\$ 279,031$ ) | $3.25 \%$ | (\$769) | $(\$ 356,363)$ | 11,009,539 | 31 |
| February | Actual | $(\$ 356,363)$ | \$0.0138 | \$0.0350 | \$120,821 | \$135,430 | \$12,392 | \$58,873 | \$13,794 | \$85,059 | $(\$ 527,556)$ | ( $\$ 441,960)$ | 3.25\% | (\$1,102) | $(\$ 528,658)$ | 12,624,536 | 28 |
| March | Actual | $(\$ 528,658)$ | \$0.0138 | \$0.0350 | \$105,342 | \$115,055 | \$43,655 | \$37,429 | \$14,260 | \$95,344 | $(\$ 653,711)$ | $(\$ 591,184)$ | 3.25\% | $(\$ 1,632)$ | $(5655,343)$ | 10,920,726 | 31 |
| April | Actual | $(\$ 655,343)$ | \$0.0138 | \$0.0350 | \$72,394 | \$74,930 | \$47,542 | \$36,177 | \$13,157 | \$96,876 | $(\$ 705,791)$ | ( $\$ 680,567)$ | $3.25 \%$ | $(\$ 1,818)$ | $(\$ 707,608)$ | 7,386,742 | 30 |
| May | Actual | ( $\$ 707,608)$ | \$0.0138 | \$0.0350 | \$40,098 | \$29,535 | \$8,486 | \$41,874 | \$12,897 | \$63,257 | $(\$ 713,984)$ | (\$710,796) | 3.25\% | ( $\$ 1,962)$ | $(\$ 715,946)$ | 3,749,297 | 31 |
| June | Actual | ( 5715,946 ) | \$0.0138 | \$0.0350 | \$35,930 | \$18,493 | \$11,211 | \$30,115 | \$12,808 | \$54,134 | $(\$ 716,236)$ | $(\$ 716,091)$ | $3.25 \%$ | $(\$ 1,887)$ | $(\$ 718,122)$ | 3,131,772 | 30 |
| July | Actual | $(\$ 718,149)$ | \$0.0138 | \$0.0350 | \$34,214 | \$13,152 | \$12,727 | \$36,026 | \$13,975 | \$62,728 | (\$702,786) | (\$710,468) | $3.25 \%$ | (\$1,961) | (\$704,747) | 2,854,744 | 31 |
| August | Actual | ( $\$ 704,747)$ | \$0.0138 | \$0.0350 | \$27,775 | \$11,717 | \$18,657 | \$57,426 | \$23,463 | \$99,547 | $(\$ 644,693)$ | (\$674,720) | 3.25\% | (\$1,862) | $(\$ 646,555)$ | 2,347,164 | 31 |
| September | Actual | (\$646,555) | \$0.0138 | \$0.0350 | \$32,672 | \$12,102 | \$23,714 | \$24,199 | \$13,881 | \$61,794 | $(\$ 629,535)$ | $(\$ 638,045)$ | $3.25 \%$ | $(\$ 2,547)$ | $(\$ 632,082)$ | 2,712,903 | 30 |
| October | Actual | $(\$ 632,082)$ | \$0.0138 | \$0.0350 | \$42,584 | \$20,927 | \$27,373 | \$25,548 | \$108,363 | \$161,284 | $(\$ 534,309)$ | $(\$ 583,196)$ | 3.25\% | (\$980) | $(\$ 535,290)$ | 3,683,516 | 31 |
| November | Actual | $(\$ 535,290)$ | \$0.0146 | \$0.0297 | \$56,879 | \$36,728 | \$19,788 | \$42,037 | \$21,984 | \$83,809 | (\$545,087) | ( $\$ 540,188)$ | $3.25 \%$ | $(\$ 1,443)$ | $(\$ 546,530)$ | 5,084,367 | 30 |
| December | Actual | (\$546,530) | \$0.0146 | \$0.0297 | \$74,857 | \$55,375 | \$293,493 | \$132,803 | \$75,147 | \$501,443 | $(\$ 175,319)$ | $(\$ 360,925)$ | 3.25\% | (\$996) | $(\$ 176,315)$ | 6,991,551 | 31 |
| January 2016 | Actual | $(\$ 176,315)$ | \$0.0146 | \$0.0297 | \$99,556 | \$77,843 | \$9,865 | \$10,670 | \$13,444 | \$33,979 | (\$319,736) | (\$248,025) | $3.25 \%$ | (\$683) | $(\$ 320,418)$ | 9,439,292 | 31 |
| February | Actual | (\$320,418) | \$0.0146 | \$0.0297 | \$104,052 | \$89,642 | \$16,453 | \$27,120 | \$19,956 | \$63,529 | $(\$ 450,583)$ | (\$385,501) | $3.25 \%$ | (\$992) | ( $\$ 451,575$ ) | 10,145,080 | 29 |
| March | Actual | (\$451,575) | \$0.0146 | \$0.0297 | \$89,512 | \$73,308 | \$27,271 | \$69,959 | \$15,140 | \$112,370 | (\$502,025) | $(\$ 476,800)$ | 3.50\% | $(\$ 1,313)$ | (\$503,338) | 8,596,869 | 31 |
| April | Actual | $(\$ 503,338)$ | \$0.0146 | \$0.0297 | \$68,870 | \$50,611 | \$29,636 | \$42,156 | \$14,812 | \$86,604 | $(\$ 536,215)$ | (\$519,777) | 3.50\% | $(\$ 2,132)$ | $(5538,348)$ | 6,421,421 | 30 |
| May | Actual | $(\$ 538,348)$ | \$0.0146 | \$0.0297 | \$49,778 | \$31,217 | \$9,923 | \$12,007 | \$24,429 | \$46,359 | $(\$ 572,983)$ | (\$555,665) | $3.50 \%$ | (\$1,647) | ( $\$ 574,630)$ | 4,459,867 | 31 |
| June | Actual | (\$574,630) | \$0.0146 | \$0.0297 | \$36,000 | \$14,441 | \$9,819 | \$84,021 | \$37,093 | \$130,933 | $(\$ 494,139)$ | (\$534,385) | 3.50\% | (\$1,532) | ( $\$ 495,671$ ) | 2,951,987 | 30 |
| July | Actual | $(\$ 495,671)$ | \$0.0146 | \$0.0297 | \$30,550 | \$9,872 | \$21,944 | \$19,592 | \$77,438 | \$118,974 | (\$417,119) | $(\$ 456,395)$ | 3.50\% | $(\$ 1,352)$ | $(\$ 418,471)$ | 2,798,138 | 31 |
| August | Actual | ( $\$ 418,471$ ) | \$0.0146 | \$0.0297 | \$33,594 | \$10,358 | \$12,566 | \$76,233 | \$13,494 | \$102,292 | $(\$ 360,131)$ | ( $\$ 389,301$ ) | 3.50\% | $(\$ 1,154)$ | $(\$ 361,285)$ | 2,650,001 | 31 |
| September | Actual | ( $\$ 361,285)$ | \$0.0146 | \$0.0297 | \$33,797 | \$10,002 | \$13,739 | \$34,015 | \$45,410 | \$93,164 | (\$311,919) | $(\$ 336,602)$ | $3.50 \%$ | (\$965) | (\$312,884) | 2,651,580 | 30 |
| October | Actual | ( $\$ 312,884$ ) | \$0.0146 | \$0.0297 | \$42,581 | \$16,876 | \$34,049 | \$37,746 | \$34,120 | \$105,915 | $(\$ 266,427)$ | $(\$ 289,656)$ | 3.50\% | (\$859) | $(\$ 267,286)$ | 3,484,052 | 31 |
| November | Actual | $(\$ 267,286)$ | \$0.0146 | \$0.0297 | \$59,322 | \$38,713 | \$78,561 | \$55,789 | \$15,203 | \$149,552 | (\$215,768) | ( $\$ 241,527$ ) | 3.50\% | (\$433) | $(\$ 216,201)$ | 5,380,275 | 30 |



