BEFORE THE STATE OF NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION

In the matter of:)
DE 11-250)
Public Service Company of New Hampshire)
Investigation of Merrimack Station Scrubber Project and Cost Recovery)
DE 14-238)
Public Service Company of New Hampshire)
Determination Regarding PSNH' Generation Assets)

Direct Prefiled Testimony Redacted in Support of Litigation Settlement

(Redacted Testimony Indicated in Gray Highlighting)

Of

James Brennan Finance Director

On behalf of The New Hampshire Office of the Consumer Advocate

Dated: July 17, 2015

2 Α. My name is Jim Brennan. I am the Finance Director at the New Hampshire Office of the Consumer Advocate (OCA). My business address is 21 South 3 Fruit Street, Suite 18, Concord, New Hampshire. 4 5 O. Please summarize your educational background and work experience. 6 Α. I graduated in 1978 from Saint Bonaventure with a Bachelor of Science degree 7 in Finance. In 1980, I graduated from Syracuse University with an MBA. In 8 1981, I completed a nine month JP Morgan Chase (formerly Chemical Bank) MBA Management Training Program. I have completed courses in business, 9 finance, software development, electric utility regulation, regulatory finance and 10 accounting, and Smart Grid. 11 12 In my present position at the OCA I perform economic and financial analysis of utility filings across all industries, draft discovery and testimony, and provide 13 guidance on financial policy and regulatory issues. 14 My business career began in banking as First Vice President at Chemical Bank, 15 16 1980-1989, with responsibilities as analyst, credit department manager, account 17 relationships, and course designer and instructor of Risk Assessment training. I have experience managing business and technology operations. At TD 18 Waterhouse Securities, 1995-2001, I ran the third largest brokerage statement 19 operation on Wall Street during a period of 400% growth with responsibilities 20 for budget, operations, Information Technology data processing and New York 21

Please state your name, business address and current position.

Q.

Stock Exchange Compliance. Waterhouse's statement was awarded #1 ranking 1 by Smart Money during my assignment. I have experience in IT project 2 management and software design. Experience includes: implementation of 3 paperless technology in Waterhouse Security National Investor Clearing 4 Corporation stock clearing operation (2000); managing launch of an eServices 5 6 web site providing on-line secure access of brokerage statements to 2.5 million 7 Waterhouse clients (2001); designing Microsoft.NET and SQL Server based 8 software systems for Mathematica Policy Research 2003-2006; directing design 9 testing and launch of cloud based Microsoft Customer Relationship Management (CRM) applications for Southern New Hampshire University 10 (2012-2013). As an Adjunct Instructor I have taught courses in Corporate 11 12 Finance, Microsoft applications and Microsoft C# programming language. Q. What is the purpose of your testimony? 13 The purpose of my testimony is to explain why the Office of the Consumer 14 Α. Advocate supports the 2015 Settlement Agreement including generation 15 divesture from the residential ratepayer perspective. My testimony is organized 16 17 into three sections: I. Existing issues and risks facing Eversource (PSNH) residential default 18 19 energy service (ES) customers today in the absence of the Settlement 20 Agreement; II. How the 2015 Settlement Agreement addresses or mitigates the 21 existing risks outlined and review of any new risks introduced should the 22 23 settlement be approved;

III. Why the OCA supports the Settlement Agreement and why I believe 1 that it fairly and appropriately addresses the risks described in sections I 2 3 and II; **SECTION I:** Existing issues 4 5 O. What primary issues and risks face PSNH ES rate payers? 6 Α. The viability of the PSNH ES rate as a safe default option as currently 7 structured for residential ratepayers is uncertain. Since 2009, systemic factors 8 have made the PSNH ES rate uncompetitive in comparison to market based competitive ES rates charged by the other utilities in New Hampshire. This is 9 referred to as "the PSNH ES above market gap" or "gap" in my testimony. 10 Under retail competition approximately half of PSNH energy sales have been 11 lost to competitive suppliers as customers seek more competitive rates. A 12 13 confluence of three major events created this gap and has resulted in risks and increasing costs being borne by the residential default ES ratepayers. These 14 risks act in concert with each other and under the status quo could lead to 15 16 widening the gap and causing a future rate crisis. What are the risks that create the PSNH ES above market gap and future 17 Q. uncertainty? 18 19 Α. The risks are: 1. Competition risk and its allocation; 20 2. Costs of uncompetitive generation assets; 21 3. Declining PSNH ES sales; 22

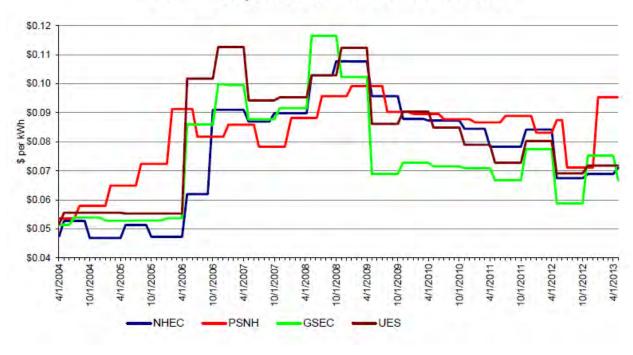
1 2		4. Future risks of owning coal generation – which are escalating in severity;
3		There is strong likelyhood that these risks, which have occurred historically,
4		will continue in the future.
5 6	Q.	What events cause these risks and allocates them exclusively to default ES rate customers?
7	Α.	Three events acting in concert have made ES customers more vulnerable to the
8		inherent risks of PSNH owning legacy coal fired electric generation assets. Coal
9		fired electric generation accounts for major portions of PSNH generation costs
10		and are a key driver of PSNH's gap. These events are:
11 12		1. New Hampshire electricity market restructuring including: wholesale deregulation, retail deregulation, and PSNH's hybrid situation ¹ ;
13		2. PSNH's \$422 million scrubber investment in Merrimack 1 and 2;
14		3. Declining natural gas prices.
15		These events have: a)directly led to PSNH's decline in competitiveness; b)
16		added to ES cost increases; and c) led to profit subsizidation of excess above
17		market capacity by residential default ES customers. To address these
18		conditions the OCA supports the proposed Settlement Agreement over the
19		alternatives to it.
20 21	Q.	How large is the gap between PSNH's ES rate and the competitive rate used by other utilities?
22	Α.	Below is Figure 1 from the Liberty Staff Report ² of New Hampshire Default
23		Services Rates from April 2004 to April 2013 for all electric utilities in New

 $^{^{1}}$ NHPUC, DE 13-020, Order of Notice (January 18, 2013),pg.4

Hampshire – PSNH, Unitil (UES), Liberty Utilities Granite State Electric Corp
 (GSEC), and the New Hampshire Electric Cooperative (NHEC).

Figure 1: New Hampshire Default Service Rates April 2004 - April 2013

New Hampshire Default Service Rates



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Figure 1 shows that since 2009 PSNH ES rate exceeds all other rates of the other utilities.

Q. Is PSNH's above market gap expected to continue?

A. Yes. Vulnerabilities to competition, cost of excess capacity, sensitivity to declining sales, and the risks of owning coal fired generation, if not eliminated or mitigated, are expected to result in PSNH ES rates remaining higher than market prices over time. The La Capra Associates Staff Report³ (La Capra Report) forecasts PSNH ES rate will be 3.2 cents to 3.7 cents above the

² NHPUC DE 13-020, Liberty Staff Report, June 7, 2013

³ NHPUC DE 13-020, La Capra Staff Report, April 1, 2014

competitive market rate through 2021 assuming PSNH receives full recovery of 1 all scrubber costs. The La Capra Report precedes winter price spikes of 2013 2 and 2014. The long term impact of these two winter pricing events is discussed 3 in other testimony and is not included in this forecast of PSNH ES rates status 4 5 quo. Is the PSNH ES rate calculated the same way as the competitive ES rate used by the 6 Q. 7 other utilities in the default service diagram above? 8 Α. No. PSNH's ES calculation method is different than the ES rate setting 9 methodology of UES, GSEC, and the NHEC. New Hampshire law requires the PSNH default ES rate to include costs of all of the generation plants owned by 10 11 PSNH. It states, "The price of such default service shall be PSNH's actual, prudent and reasonable costs of providing such power, as approved by the 12 commission". RSA 369-B:3, IV(b)(1)(A). 13 Q. Please explain how PSNH implements this directive. 14 15 Α. The Commission has referred to PSNH as being in a "hybrid situation" meaning that it meets ES load with both owned generation and supplemental market and 16 17 bilateral purchases. As a result the PSNH ES rate calculation model includes two non-energy cost components that do not exist for the other electric utilities 18 in New Hampshire. 19 20 Q. Please illustrate both ES calculation methods?

1 A. Below is Table 1 Comparison of Energy Service Calculation Models

		Tab	le #1											
	Comparison of Energy Service Calculation Models													
a b c														
		PSNH ES Cost Model	Competitive ES Model	PSNH above										
	row	(3 components)	(1 component)	market gap										
Variable	1	(a) Energy purchased	Energy purchased											
		(b)Energy generated												
Fixed	2	O&M Costs												
Fixed	3	Return costs												
	4	PSNH ES Costs (rows 1+2+3)	Competitive ES Costs (row 1a)											
5 Default Service Sales kWh Default Service Sales kWh														
	6	PSNH ES Rate (rows 4 ÷ 5)	Competitive ES Rate (rows 4 ÷ 5)	gap = col B-A										

Component definitions:

- 1 Energy: costs to acquire energy including capacity, environmental and miscellaneous;
- 2 O&M costs: operation & maintenance, depreciation, tax expenses related to PSNH generation;
- 3 Return costs: debt and equity costs related to PSNH generation;

Table 1 shows a side by side comparison of basic rate architectures. The PSNH model is column A and the competitive market rate model is column B. It illustrates the gap which is the difference in rates, shown in the bottom row. Both models have an energy component but PSNH's energy component is calculated differently than that of the other New Hampshire utilities. PSNH has two additionl components that recover its generation costs. These components are discussed below.

Energy (row1): The energy component is a variable cost that increases and

decreases directly with retail kWh sales volume (row 5). This component represents the cost of acquiring energy (including various capacity, regulatory and other charges) to meet the demand (load) of default ES customers. Energy for PSNH ES customers is sourced differently because PSNH generates a portion of it's load (row 1b) with owned generation while the other utilities purchase all energy in the competitive marketplace.

Operational & Maintenance (O&M) fixed costs(row 2): The fixed costs of 1 PSNH owned generation are O&M, depreciation and taxes. Unlike variable 2 energy costs, fixed costs do not decline with kWh sales volume decreases. Fixed 3 costs are recovered according to traditional regulatory cost of service (COS) 4 rate making principles which are reviewed in Commission proceedings. The 5 2012 \$422 million scrubber investment added to the Merrimack coal fired plant 6 increases this component of PSNH ES rates. 7 Capital Return Costs (row 3): Return costs are the amounts paid to 8 shareholders based on PSNH generation assets included in rate base. Ratepayers 9 pay PSNH's 9.81% allowed return on equity on net book value generation assets 10 in rate base. Similar to fixed costs, return costs do not decline when sales 11 12 decline. The 2012 \$422 million scrubber investment increases this component⁴ by increasing the rate base and therefore increasing the return dollars to 13 14 shareholders. It is important to note that all of those costs, including PSNH's return, are reconciling. 15 16 Q. Please summarize the first risk – the impact on residential rates of competition risk. 17 Α. For significant portions of the year PSNH's coal fired electric generation is uncompetitive in the deregulated wholesale energy market due to the presence 18 of newer, lower cost merchant generators. Their coal fired generation runs 19 economically as a winter cold weather peaking plant. Merrimack however was 20 designed to run as a year round base load plant not as a cold weather peaking 21 plant. As a result PSNH owns increasing levels of expensive excess generation 22

⁴ NHPUC DE 11-250. Chung Testimony, EHC-2, July 17,2015, bates 708

capacity. PSNH shareholders are isolated from competition risks because all generation costs are recovered through the fixed and capital components in ES.

Conversely the risks of competition are allocated to default ES ratepayers who pay 100% of all prudent generating costs, including equity return.

Q. How is the competitiveness of PSNH generation measured?

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Α.

In my testimony PSNH's capacity factor is used as a measure of competitiveness in the wholesale energy market. PSNH sells energy into the deregulated wholesale energy market competing against unregulated merchant gas fired electric generators. When PSNH generation assets are running at a competitive price it generates and sells energy into the market. The more frequently PSNH bids are competitive the more its generation assets may be called on to generate energy, and its capacity factor rises. Conversely when PSNH is not competitive and it chooses not to self-dispatch (including uneconomic runs), the quantity of energy generated falls, and its capacity factor declines. Low capacity factor indicates idle plant and excess capacity which ratepayers pay the full carrying costs for, regardless of how often they run.

Q. Based on plant capacity factor, is PSNH's Merrimack coal fired plant competitive?

18 A. No. Merrimack's coal fired generation is increasingly uncompetitive and
19 uneconomic. PSNH has provided historical capacity factors in graph format⁵.
20 Graph data was converted into numeric format⁶ and is used in calculations

⁵ NHPUC DE 14-120, Smagula Testimony, WHS-3, May 1, 2014, bates 000100 (JJB-1).

⁶ Merrimack Capacity Factors 1993-2013 (JJB-2)

contained in Table #2 below "Capacity Factor Measurements (Merrimack 20
 year period)". Table 2 shows Merrimack's competitiveness is declining.

	Table #2 Capacity Factor Measurements (Merrimack	20 year period)
CF	Period	Source
73%	Historical 20 year average capacity factor	JJB-1
69%	Historical 10 year average capacity factor	JJB-1
62%	Historical 7 year average capacity factor	JJB-1
42%	Historical 3 year average capacity factor	JJB-1
36%	2013 capacity factor	JJB-1

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Based on calculated average capacity factors Merrimack Station specifically has significant excess capacity.

Q. How does competition risk effect residential ratepayers?

- A. First, PSNH's uncompetitiveness leads to excess capacity. As discussed below excess capacity has costs paid by residential rate payers who do not migrate.

 While ES customers receive the benefit of capacity revenues from PSNH generation, these benefits may diminish as newer capacity comes on line.

 Second, PSNH's uncompetitiveness has triggered customer migration which increases rates as is discussed below in risk #3 Declining energy service sales.
- 14 Q. Please summarize risk #2: Cost of PSNH excess generating capacity.
- 15 A. The costs of excess capacity are the fixed O&M costs and return costs paid on
 16 excess generation capacity. These costs are embedded in the PSNH ES rate.
 17 Similar to an airline that on average fills 35 of 100 seats with paying customers,
 18 there are fixed costs associated with the 65 empty seats on each flight. While
 19 both are unavoidable (you can't run part of Merrimack 1 or fly part of a plane)

- there are costs to owning more capacity than otherwise needed. PSNH default

 ES ratepayers pay those costs whether or not the plant runs. In addition, the
- 3 scrubber increased ES costs significantly with no associated increase in plant
- 4 utilization.
- 5 Q. Please show the costs of generation included in PSNH ES before and after the scrubber event.
- 7 A. Below is Table 3 "Trend Analysis PSNH 2011-2013". Costs data in rows 1-5 is
- 8 taken from PSNH filings. Capacity factors in row 6 are from Exhibit JJB-1.
- 9 Row 8 migration is from the Liberty Staff Report⁷.

		1) To		Trend Analys rgy Service C			iess, 3) I	Retail Sales			
PSN	NH ES Component	DE 10-1 2009 ¹		DE 11-0 2010 [‡]		DE 12-1 2011 ^{II}		DE 13-1 2012¤		DE 14-1 2013	
row	ES Costs:										
1	Energy (variable)	\$ 472,944	73%	\$ 314,162	65%	\$ 259,150	58%	\$ 192,659	48%	\$169,478	45%
2	Operations (fixed)	\$ 131,969	20%	\$ 130,998	27%	\$ 139,686	31%	\$ 127,261	32%	\$ 128,921	34%
3	Return (fixed)	\$ 42,838	7%	\$ 41,429	9%	\$ 51,079	11%	\$ 82,727	21%	\$ 80,715	21%
4	Total ES cost (rows1+2+3)	\$ 647,751	100%	\$ 486,589	100%	\$ 449,915	100%	\$ 402,647	100%	\$ 379,114	100%
5	Non-energy cost (rows2+3)	\$ 174,807	27%	\$ 172,427	35%	\$ 190,765	42%	\$ 209,988	52%	\$ 209,636	55%
	Competitiveness:										
6	Capacity Factor	71%		68%		59%		34%		36%	
	Sales:										
7	Retail MWH sales	6,290,761		5,419,726		5,091,947		4,600,990		3,772,661	
8	Migrated Customers ^{VI}			10,000		10,000		40,000+		65,000+	
9	% Sales lost (approx.)			6%		6%		26%		40%+	

Component definitions:

¹ Energy: costs to acquire energy including capacity, environmental and miscellaneous

² Operations: O&M fixed, depreciation, taxes (generation related)

³ Return: debt and equity costs (generation related)

^INHPUC DE 10-121, Baumann testimony, April 30,2010, attachment RAB-3(JJB-3)

II NHPUC DE 11-094,Baumann testimony, April 2, 2011, attachment RAB-3 (JJB-4)

III NHPUC DE 12-116, Baumann testimony, May 1, 2012, attachment RAB-3 (IJB-5)

IVNHPUC DE 13-108, Shelnitz testimony, May 9, 2013, attachment MLS-3 (JJB-6)

V NHPUC DE 14-120, Shelnitz testimony, May 1, 2014, attachment MLS-3 (JJB-7)

VI Migration data for 2010-2013 taken from NHPUC DE 13-020 Liberty Staff Report.

⁷ NHPUC,DE 13-020, Liberty Staff Report, June 7, 2013

Since 2009 the non-energy components have risen while sales declined. The 1 scrubber impact started in 2012. The first 5 rows contain cost data. Rows 1-3 2 show the three components of PSNH ES costs: Energy; Operational fixed; and 3 Return. Row 4 is the total ES cost. Row 5 reflects the non-energy cost 4 components (Operational fixed + return). 5 Driven by increasing scrubber costs, over half of the PSNH ES rate is fixed 6 7 non-energy costs (row 5). For 2013 the non-energy components (combined 8 fixed cost component and the capital cost component) total \$209 million (row 5) representing over half (55%) of total PSNH ES costs. There has been a 9 steady upward trend in non-energy costs since the 2009 level of \$175 million or 10 27% of total PSNH ES costs. The costs increase reflects the effect of doubling 11 12 the capital cost component (row 3). Capital costs increased from \$41 million in 2010 to \$80 million in 2013 primarily due to the addition of the scrubber in rate 13 base. Specifically PSNH projected a \$32 million scrubber return on rate base⁸ as 14 of 2014. High levels of non-energy scrubber costs will continue going forward. 15 What is the scrubber's impact on the PSNH ES rate? 16 Q. The scrubber accounts for a significant portion of the projected 3.2 cent/kWh 17 Α. PSNH over market gap shown in the La Capra Report. PSNH calculates 9 the all 18 in cost of scrubber operating costs, return costs and recovery of earnings 19 deferrals at 1.85 cents/kWh. As of today only the .98 cents temporary rate is 20

included in PSNH ES rate. The temporary rate does not recover all return costs

⁸ NHPUC DE 11-250, Chung Testimony July 11, 2014, EHC-1, bates 000708

⁹ ID

(table 3 row 3) and deferrals have accrued since 2012. These deferrals now 1 exceed \$100 million and will be recovered through future ES rates. The 2 scrubber will further increase PSNH ES rates once fully added to the revenue 3 requirement in 2016. 4

Please summarize risk #3 Declining energy service sales. 5 Q.

6 Α. Unlike the competitive ES model used by the other New Hampshire utilities, PSNH's rates are sensitive to variability in kWh sales volume. PSNH's total ES 7 costs do not vary 100% directly with kWh energy service sales due to the 8 9 significant amount of non-variable costs in the calculation, (refer to Table 1 row 2 and 3.) Table 3 Trend Analysis shows erosion of PSNH retail sales (row 10 11 7). Recent 2013 and 2014 winter spikes led to reverse migration in cold winter months. This temporarily lowered the migration rate to around 38% 10 during the 12 winter before returning to higher levels around 50% 11 for the remaining year. 13 The non-energy fixed costs included in the PSNH ES result in higher ES rates 14 when sales decline. 15

Have actual non-energy costs increased as PSNH's retails sales have 16 Q. declined historically? 17

Yes. Table 3 shows that fixed non-energy components (row 5) have increased 18 Α. \$35 million or 20% between 2009 and 2013 while MWH retail sales (row 7) have 19 20 declined 40% over the same period. Higher ES costs are allocated on a lower retail sales MWH base representing fewer residential customers (row 8). 21

PSNH Migration Report 1st quarter 2015 (JJB-9)
 PSNH Migration Report 2nd quarter 2015 (JJB-10)

- 1 Referencing Table # 1 Comparison of ES models, the numerator is increasing
 2 while the denominator is decreasing, mathematically driving rates upward.
- Q. Are the negative effects of costs, capacity and sales erosion expected to continue?
- 5 A. Yes. Return costs will remain high due to the rate base increase in 2012.
- 6 Merrimack capacity factor for 2015 is projected at 38%-40%. 12 Migration levels
- based on the 2nd quarter June 2015 quarterly migration report are averaging 52%
- 8 with 100,000 customers migrated to competitive suppliers.
- 9 Q. Please summarize risk #4 Uncertainties of future risks of owning coal generation?
- 10 Α. Merrimack Station was built in the 1960's. It was designed as a base load coal 11 fired power generation plant. It is nearing the end of its life cycle of economic use. Maintenance or upgrade expenses, environmental mandates, and increased 12 competition in wholesale and retail markets, can create new costs and increases 13 in generation rate base. This results in increased O&M costs and return costs 14 15 which are included in ES costs. These increases result in higher rates likely causing declining sales as customers migrate to competitive suppliers. This 16 17 scenario has occurred in the past and therefore the probability of future events increasing PSNH ES rates is in the realm of probability. These unknown future 18 events create uncertainty as to the future of PSNH default ES rates. 19
- 20 Q. What is your assessment of the existing cost based PSNH ES model?
- 21 A. Potentially unsustainable risks and costs are unfairly allocated to those
- customers who choose PSNH default service rather than migrate to competitive

¹² NHPUC DE 14-235 Response to Staff 1-8 PSNH response (JJB-8)

suppliers. Over 85% of these default customers are residential as of June 2015¹³. The fixed O&M and capital components of PSNH ES place rising costs onto a declining base of mostly residential ratepayers who now subsidize PSNH profits on uneconomic assets. In recent years the capital component has risen dramatically due to enormous increases in plant at Merrimack. Going forward ratepayers will pay PSNH's 9.81% return on \$600+ million net book value plant¹⁴ included in rate base in 2017 that is increasingly not competitive. The architecture of the PSNH ES calculation model leaves default service customers (not PSNH shareholders) vulnerable to risks of competition, cost of excess capacity, sales declines, and coal plant ownership. These risks have potential spiraling effects that could jeopordize the viability of PSNH default ES rate for the 325,000+ 15 residential customers that do not migrate to competive suppliers. For low income and fixed income customers, this risk is particularly burdensome. The severity level of these risks is high. Based on historical data, the probability of the occurrence of these four risks going forward is high. The status quo option of continuing with current design would risk harm to default ES residential customers.

SECTION II: Review of the Settlement Agreement

Q. Summarize the impact of the Settlement Agreement on default ES rates paid by residential rate payers.

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¹³ PSNH Migration Report 2015 Q2 (JJB-10)

 $^{^{14}}$ NHPUC DE 14-238 Chung Testimony July 6, 2015 $\rm EHC$ -1, bates 83

¹⁵ PSNH Migration Report 2015 Q2 (JJB-10)

21 22	Q.	How are the \$378 million customer savings generated under the settlement?
20		- Gap costs are allocated to all PSNH distribution customers
19		- New stranded cost component 18 is added (risk #5 new);
18		- O&M costs and return costs components are eliminated;
17		5. The PSNH ES calculation model changes:
15 16		4. The size of the gap between PSNH ES rate and the market rate is smaller and is eliminated over a 15 year period ¹⁷ .
14		3. A new risk is added - stranded costs associated with divesting;
13		- Sensitivity to sales decline (risk #3);
12		2. Another existing risk is significantly mitigated
11		- Ownership coal plant/environment (risk #4)
10		- Costs of excess capacity (risk #2);
9		- Competition (risk #1);
8		1. Certain existing risks are eliminated:
7		Settlement Agreement:
6		residential and other ES ratepayers. Below is a summary of impacts of the
5		existing risks and costs of PSNH's owned generation are removed from
4		the PSNH ES rate to move toward a market based rate. Certain significant
3		quo rates projected by the La Capra Report. The Settlement Agreement allows
2		customer savings of \$378 million 16 through 2021 when compared to the status
1	Α.	Under the Settlement Agreement the lower ES costs result in forecasted

 $^{^{\}rm 16}$ NHPUC DE 14-238 Chung Testimony July 6, 2015, $EHC\text{-}1,\,bates\ 000080$

¹⁷ When measuring the impact of the Settlement Agreement, my testimony combines the distribution and energy rate impact. Note that stranded costs are allocated across all distribution customers. To reflect the impact of stranded costs on energy service customers Table 1a column b reflects stranded costs as a component of energy service costs.

¹⁸ See footnote 17

Customer savings are the difference between what customers would pay under Α. 1 today's ES calculation model (status quo) compared to the new model under the 2 Settlement Agreement. Savings accrue primarily to customers who do not 3 migrate. Below is Table 1a. It shows the status quo (column a) and proposed 4 settlement/divesture model (column b). Customer savings calculations are 5 shown in column d. Note the competitive model (column c) is shown for 6 reference. Over time as stranded costs amortize the settlement/divest model 7 8 becomes the competitive model.

			Table #1a - includes Settle	ement / Divesture		
			Comparison of Energy Servic	e Calculation Models		
		(a)	(b)	(c)	(d)	(e)
		PSNH ES Cost	PSNH ES Cost	Other utilities ES Model	\$ Customer Saving	PSNH above
	row	Existing status quo	settlement/divested	(competitive)	settlement/divested	market gap
					model	(savings)
Variable	1	(a) Energy purchased	Energy Purchased	Energy Purchased	\$ Savings = col a-b	
		(b)Energy generated	(competitive)	(competitive)	_	
Fixed	2	O&M Costs	-	-	\$ Savings = col a-b	
Fixed	3	Return costs			\$ Savings = col a-b	
Fixed	3a		Stranded Costs (footnote 3a)		\$ Savings = col a-b	
	4	PSNH ES Costs (rows 1+2+3)	PSNH ES Costs (rows 1+3a)	Competitive ES Costs (row 1a)	\$ Savings = col a-b	
	5	Default Service Sales kWh	Default Service Sales kWh	Default Service Sales kWh	_	
	6	PSNH ES Rate (rows 4 ÷ 5)	PSNH ES Rate (rows 4 ÷ 5)	Competitive ES Rate (rows 4 ÷5)		gap = col a-c

Component definitions:

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Three costs in the existing status quo model (column a) are eliminated. The excluded costs are energy generation, O&M costs and return costs (rows 1b, 2 and 3). A new fixed component is added under the divesture model, stranded costs ¹⁹ (row 3a). Customer savings primarily benefit customers that do not migrate. Customer savings occur when the difference between the existing costs components methodology (column a rows 1+2+3) exceed the costs of the proposed new model (column b rows 1+3b). Customer savings in column d are

¹ Energy: costs to acquire energy including capacity, environmental and miscellaneous;

² O&M costs: operation & maintenance, depreciation, tax expenses related to PSNH generation;

³ Return costs: debt and equity costs related to PSNH generation;

³a Stranded Costs are allocated to all distribution customers. For comparison purposes stranded costs are presented as a component of ES. Stranded Costs include: 1) Securitization Principal and Interest (NHPUC, DE 14-238, Chung testimony, EHC-1, bates 000080, row 1); 2) non-securitized stranded costs (rows 2, 3, 5)

¹⁹ See footnote 17

driven by a smaller PSNH above market gap helped by the elimination of O&M
costs and return costs which decline to \$0 (column b rows 2+3). Two critical
assumptions/variables determine the level of future customer savings. The first
key assumption is the continuation of PSNH's above market gap based on La
Capra Report (column e row 6). The second key assumption is the magnitude
of stranded costs (column b row 3a).

- 7 Q. Please illustrate "Customer Savings" (Table 1a column d) for 2017.
- 8 A. Below is Table 3a "Forecasted Customer Savings 2017" showing forecasted
 9 customer savings of \$52.3 million in 2017 (in column E row 4b). Customer
 10 savings primarily benefit the default service customers who do not migrate.

		Table #			
			17 – Status Quo vs Div		
	1) Total Energy Service (es & distributio	n sales
		\$000':	-		
	PSNH ES Component	(A) actual	(B) Status Quo	(C) Settlement	(E) PSNH Gap
	•	DE 14-120 2013 ¹	(owned generation) 2017	(divested) 2017	(savings B-C) 2017
row	ES Costs:				
1	Energy (variable)	\$169,478		\$490,200	
2	O&M Costs (fixed)	\$ 128,921		\$0	
3	Return Costs (fixed)	\$ 80,715		\$0	
3a	Stranded Costs	\$0	\$0	\$68,600	(68,600)
4	ES Costs default customers only (rows1+2+3+3a)	\$ 379,114	\$355,100	\$234,200	\$120,900
4a	ES Costs migrated customers only		\$256,000	\$256,000	\$0
4b	ES Costs all distribution customers (rows 4+4a)		\$611,100	\$558,800	\$52,300
5	Non-energy cost (rows2+3+3a)	\$ 209,636		\$68,600	
	Competitiveness:				
6	Capacity Factor	36%	32% est	na	
	Sales:				
7	Retail GWh sales	3,772	3,795	3,795	
7 a	Migrated GWh sales		4,112	4,112	
	Distribution GWh sales		7,907	7,907	
	Migration	52%	52%	52%	

NOTE: savings primarily benefit the default service customers who do not migrate Component definitions:

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PSNH calculated customer savings ²⁰ data used in the Table 3a columns B and C.

Customer savings are taken from approximate rounded data in EHC-1. Similar

calculations performed over the 15 year life of the Rate Reduction Bonds

(RRB), coupled with savings from rate case stay-out provisions and other

settlement conditions, generate forecasted customer savings of \$378 million by

7 year 2021.

¹ Energy: costs to acquire energy including capacity, environmental and miscellaneous

² Operations: Operation & Maintenance, depreciation, taxes

³ Return: debt and equity costs 3a Stranded costs Type 1 and 2

¹Exhibit JJB-7 (Shelnitz DE 14-120)

²⁰ NHPUC DE 14-238, Chung Testimony, July 6, 2015, EHC-1

- 1 Q. Are the customer savings guaranteed under the settlement model?
- 2 A. No. The forecasted savings calculated by PSNH²¹ are subject to risk and
- 3 variations of variables including two key sets of assumptions:
- Gap savings the magnitude of the PSNH above market gap (example \$120)
- 5 million in 2017, table 3a column E row 4); and
- 6 Stranded costs the magnitude of stranded costs (example \$68.6 million in
- 7 2017, table 3a column E row 4b).
- 8 Q. What are stranded costs?
- 9 A. As discussed in PSNH filings, stranded costs include: 1) debt service on
- approximately \$500 million securitized bonds; 2) over market costs of existing
- power purchase agreements (PPA) with an estimated NPV of \$120 million; 3)
- other transition costs.
- 13 Q. Who pays stranded costs?
- 14 A. Stranded costs are paid by all distribution customers. This is in contrast to
- scrubber costs status quo where 100% O&M costs and 100% return costs are
- paid by default ES customers only. About 45% of stranded costs are allocated
- to the residential class. PPAs are currently included in ES rates.
- 18 Q. What is the rate impact of stranded costs on residential customers in 2017?
- 19 A. PSNH has calculated the rate impact of stranded costs²². Total stranded costs
- 20 recovery charge (SCRC) for Rate R residential is 1.06 cents/kWh comprised of:
- 21 1) 0.81 cents debt service on bonds; 2) 0.25 cents existing PPAs. Costs decline

²¹ NHPUC DE 14-238, Chung Testimony July 6, 2015, ECH-1, bates 000080

²² NHPUC DE 14-238, Chung Testimony July 6, 2015, EHC-2, bates 000081.

annually as interest on bonds reduces with principal reductions. Interest 1 2 expense associated with stranded costs is lower due to the benefits of securitization. 3 Q. In the Settlement Agreement stranded costs are not allocated equally across the rate 4 classes. Is this fair? 5 6 Α. Conceptually, PSNH's ownership of generation assets create costs (referred to 7 here as "Generation Costs") both today and after settlement/divesture. Today, Generation Costs are the return costs - for example \$80 million of return costs 8 9 in ES for one year shown in Table 3a column A row 3. These costs are paid 100% by default service customers of which 85% are the residential class. This 10 11 results in a heavy allocation of Generation Costs to the residential class as compared to large commercial and industrial (C&I) classes. 12 13 Under the Settlement Agreement the Generation Costs that are not offset by divesture are the stranded costs - for example \$68 million shown in Table 3a 14 column C row 3a. Stranded costs are paid by all distribution customers. Under 15 16 settlement approximately 48% is allocated to the residential class and 52% to the other classes including large C&I. As a result C&I will pay more Generation 17 18 Costs then they pay today. Conversely residential ES customers will pay less then what they pay today. Therefore Generation Costs (stranded costs) under 19 the Settlement Agreement are more fairly allocated than Generation Costs 20 21 (return costs) under the status quo. 22

Q. What is your assessment of the impact of the Settlement Agreement on PSNH ES customers?

Under the settlement and after divestiture the risks and costs to residential Α. customers are significantly lower than under the status quo. The capital component within the ES calculation is removed. A stable stranded cost component that is paid by all distribution customers over a 15 year life is added. The severe risk of paying for all future prudent costs of PSNH's owned coal fired generation is removed. Lengthy regulatory cost of service rate making is replaced with a competitive bidding process in the deregulated energy market. As a result, the overall risk that PSNH's ES above market gap will widen to unreasonable levels is eliminated. When the PSNH ES rate moves toward competitive market rates, customer savings are generated for residential ES customers based on the gap forecasted in the La Capra Report. Estimated customer savings are partially offset by stranded costs. The magnitude of stranded costs is unknown until generation assets are sold. Analysis performed by PSNH indicates savings are not highly sensitive to stranded costs increases due to lower sales price of generation assets²³. Based on analysis, including the La Capra Report, customers are better off with securitization of stranded costs. The impact of stranded costs on customer savings will be analyzed in the REMI model.

21 SECTION III

Q. Please explain why the OCA supports the Settlement Agreement?

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²³ NHPUC DE 14-238, Chung testimony,bates63

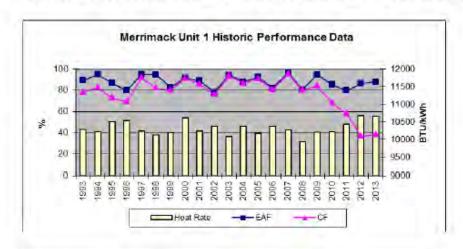
1 Α. I believe that the Settlement Agreement fairly and appropriately addresses the risk described in Sections I and II above, and presents a fair resolution of the 2 issues before the Commission in both DE 14-238 and DE 11-250. As noted in 3 detail above, events and risks that led to the PSNH above-market rate gap are 4 expected to continue into the foreseeable future. These events include 5 restructuring, scrubber implementation, and lower natural gas prices. These 6 7 risks include competition, costs of excess capacity, sales decline, and coal fired 8 generation ownership. These risks have been realized since 2009 and have the 9 potential to increase in severity in coming years. Taking no action and leaving PSNH's existing ES model in place threatens the viability of PSNH's default 10 ES. 11 12 Without settlement parties will continue to litigate DE 11-250 and DE 14-238 during which time O&M costs and the currently effective 9.81% return on 13 equity costs would lead to higher rates and larger revenue deferrals. 14 With settlement, risks are minimized, costs are reduced, savings accrue to 15 16 default ES customers, stranded costs are allocated across a wider base, and future uncertainty is replaced by certainty relative to the risks of owned 17 generation. Residential customers are better off achieving the certainty of 18 19 paying a long term fixed interest rate costs on a capped (and declining) amount 20 of stranded costs compared to the extreme uncertainty of paying all future 21 generation O&M costs plus 9.81% on unknown future levels of plant in rate base. Notwithstanding the risks of paying stranded costs, residential customers 22

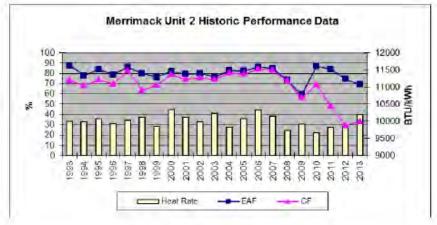
- 1 are better off no longer bearing the risks of non-economic coal fired
- 2 generation.
- 3 Q. Does this conclude your testimony?
- 4 A. Yes

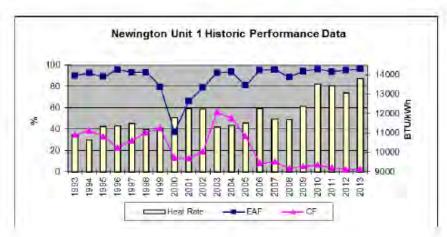
1 SUMMARY OF EXHIBITS

Exhibit No.	Description
ЈЈВ-1	NHPUC DE 14-120, William Smagula 5/1/2014 testimony, Attachment WHS-3 - Graphical representation Merrimack Unit 1, Unit 2 Historical Performance 1993-2013 -
JJB-2	Merrimack Capacity Factors 1993-2013 - numeric representation JJB-1 -
JJB-3	NHPUC DE 10-121, Baumann testimony 4/30/2010 Attachment RAB-3 - 2009 Actual Energy Service Costs twelve months ended 12/31/2009 -
JJB-4	NHPUC DE 11-094, R Baumann DE 5/2/2011 testimony Attachment RAB-3 - 2010 Actual Energy Service Costs twelve months ended 12/31/2010 -
JJB-5	NHPUC DE 12-116, R Baumann 5/1/2012 testimony Attachment RAB-3 - 2011 Actual Energy Service Costs twelve months ended 12/31/2011 -
JJB-6	NHPUC DE 13-108, Michael Shelnitz 5/9/2013 testimony Att MLS-3 - 2012 Actual Energy service Costs twelve months ended 12/31/2012 -
ЈЈВ-7	NHPUC DE 14-120,Michael Shelnitz 5/1/2014 testimony Attachment MLS-3 - 2013 Actual Energy Service Costs twelve months ended 12/31/2013 -
ЈЈВ-8	NHPUC DE 14-235 Staff 1-8 PSNH 11/18/2014 response - Unit capacity factors in the preliminary 2015 ES rate calculations
ЈЈВ-9	PSNH Migration Report 1 st quarter 2015
JJB-10	PSNH Migration Report 2nd quarter 2015

Fossil Plant Graphs - Planned Outages Included







Brennan testimony
DE 14-238
Exhibit JJB-2
(numeric representation of JJB-1)

																			,	
errimack 2 A	verage Ca	pacity Fact	tors																	
5/1/2014 T	estimony /	ATT WHS-	3																	
1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
79%	83%	72%	69%	92%	81%	80%	91%	87%	79%	93%	88%	92%	82%	97%	82%	84%	67%	59%	38%	39%
71%	68%	72%	69%	82%	63%	69%	89%	75%	76%	75%	80%	79%	85%	83%	72%	58%	69%	58%	29%	32%
75%	76%	72%	69%	87%	72%	75%	90%	81%	78%	84%	84%	86%	84%	90%	77%	71%	68%	59%	34%	36%
	5/1/2014 T 1993 79% 71%	5/1/2014 Testimony / 1993 1994 79% 83% 71% 68%	5/1/2014 Testimony ATT WHS- 1993 1994 1995 79% 83% 72% 71% 68% 72%	79% 83% 72% 69% 71% 68% 72% 69%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 79% 83% 72% 69% 92% 71% 68% 72% 69% 82%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 79% 83% 72% 69% 92% 81% 71% 68% 72% 69% 82% 63%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 79% 83% 72% 69% 92% 81% 80% 71% 68% 72% 69% 82% 63% 69%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 79% 83% 72% 69% 92% 81% 80% 91% 71% 68% 72% 69% 82% 63% 69% 89%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 79% 83% 72% 69% 92% 81% 80% 91% 87% 71% 68% 72% 69% 82% 63% 69% 89% 75%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76% 75%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 88% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76% 75% 80%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 88% 92% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76% 75% 80% 79%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 88% 92% 82% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76% 75% 80% 79% 85%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 88% 92% 82% 97% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76% 75% 80% 79% 85% 83%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 88% 92% 82% 97% 82% 71% 68% 72% 69% 82% 63% 69% 89% 75% 76% 75% 80% 79% 85% 83% 72%	5/1/2014 Testimony ATT WHS-3 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 79% 83% 72% 69% 92% 81% 80% 91% 87% 79% 93% 88% 92% 82% 97% 82% 84% 71% 68% 72% 69% 82% 63% 69% 89% 75% 75% 75% 80% 79% 85% 83% 72% 58%	5/1/2014 Testimony ATT WHS-3 1993	5/1/2014 Testimony ATT WHS-3 1993	5/1/2014 Testimony ATT WHS-3 1993

Attachment RAB-3 Page 1 of 2

1 2 3			2	2009	SERVICE C ENERGY	SER	VICE REC	ONO	CILIATION										
4 5 6			FOR '	THE	12 MONTI (D		NDED DE s in 000's)	CEN	MBER 31, 2	2009)								
7 8 9 ACTUAL ENERGY SERVICE 0 REVENUES AND COSTS			anuary	F	ebruary		March		April		May		June	the	Total for		Total for twelve months		
1 0 Farana Orașia Barrana			2009	_	2009		2009	_	2009	_	2009		2009	ende	d 12/31/09(2)	end	ded 12/31/09		
2 <u>Energy Service Revenue</u> 3																			
4 Residential		\$	29,530	\$	30,206	\$	25,160	\$	24,048	\$	21,842	\$	21,063	\$	141,288	\$	293,137		
5 Commercial			25,032		25,619		21,775	Ť	22,427		21,408		20,252	•	110,715	•	247,228		
6 Manufacturing			6,748		6,884		6,044		5,912		5,736		5,133		24,086		60,543		
7 Public street lights			218		145		166		150		123		120		859		1,781		
8 Sub-total			61,528		62,854		53,145		52,537		49,108		46,567		276,948		602,688		
9																			
0 Unbilled ES accrual			35,055		27,311		30,298		27,346		26,549		28,539		152,657		327,756		
1 Prior month reversal			(27,301)		(35,055)		(27,311)		(30,298)		(27,346)		(26,549)		(154,750)		(328,610)		
2 Net ES unbilled			7,755		(7,745)		2,988		(2,952)		(797)		1,990		(2,093)		(855)		
3 4 Not Francis Coming Bourses		_	00.000	•	FF 440	•	E0 400	_	40.505	•	40.044	•	10 ===	_	074.055	•	001.001		
4 Net Energy Service Revenue		\$	69,283	\$	55,110	\$	56,133	\$	49,585	\$	48,311	\$	48,557	\$	274,855	\$	601,834		
5																			
6 7 Francis Continue Cont																			
7 <u>Energy Service Cost</u> 8																			
o 9 Fossil energy costs		\$	24.335	\$	15.179	\$	17.189	\$	13,638	\$	12.500	\$	14.201	\$	54.651	\$	151.692		
0 F/H O&M depr. & taxes		Ψ	11,748	Ψ	9,116	Ψ	10,227	Ψ	12,430	Ψ	9,625	Ψ	9,604	Ψ	69,220	Ψ	131,969		
1 Return on rate base			3,518		3,510		3,487		3,512		3,512		3,510		21,789		42,838		
2 Seabrook Costs (credits)			3,310		3,310		5,407		5,512		3,312		(208)		(95)		(303)		
3 Vermont Yankee			635		581		590		626		630		548		3,741		7,353		
4 IPP costs (1)			3,708		1,410		2,137		2,154		1,754		1,258		11,352		23,772		
5 Purchases			21,972		20,494		20,193		24,854		17,869		21,646		151,992		279,020		
6 Sales			(5,374)		(2,535)		(2,715)		(4,866)		(2,322)		(2,550)		(16,391)		(36,754)		
7 ISO-NE Ancillary			461		782		727		616		448		470		263		3,767		
8 Capacity Costs			3,525		3,143		3,028		2,812		2,589		2,891		10,549		28,538		
9 NH RPS			988		988		988		988		884		164		4,357		9,358		
0 RGGI Costs			771		626		681		628		619		562		3,097		6,983		
1 ES Return			(69)		(58)		(58)		(55)		(53)		(49)		(142)		(482)		
2																			
3 Total Energy Service Cost 4		\$	66,218	\$	53,236	\$	56,474	\$	57,337	\$	48,055	\$	52,047	\$	314,383	\$	647,751		
5 Net Energy Service 6 under (over) recovery (L43 - L24)		\$	(3,065)	\$	(1,874)	\$	341	\$	7,752	\$	(256)	\$	3,490	\$	39,528	\$	45,917		
7 8 (1) IPP Costs at market prices were calculat	ted using the I	hourly	/ ISO-NE o	clear	ing prices a	and a	a monthly o	ара	city marke	t val	ue.								
9 0 (2) See Attachment RAB-3, page 2 of 2. 1																			
2	TOTAL	_	OTAL		TOTAL	7	TOTAL		TOTAL		TOTAL		TOTAL		TOTAL		TOTAL	,	AVERAGE
3 ENERGY SERVICE	May-Dec.		an-Dec.		Jan-Dec.		an-Dec.		Jan-Dec.		lan-Dec.		lan-Dec.		Jan-Dec.		Jan-Dec.		May 2001 -
4 COST PER KWH	2001		2002	•	2003	0.	2004	·	2005	·	2006	•	2007		2008		2009		cember 2009
5				_				_		_									
	\$ 209,997	\$	361,474	\$	410,943	\$	444,757	\$	551,027	\$	609,654	\$	621,471	\$	680,380	\$	647,751	\$	4,537,45
				٠	*			٠	*-	•	*			•	.,	•	, -	•	,
7																			64,966,48
6,	4,934,048	_ 7	7,369,393		7,653,568	_ 7	,964,760	_ 8	8,110,367	_ 7	7,462,688	_	7,585,627	_	7,595,272	_	6,290,761		04,500,40
7	4,934,048	7	7,369,393	_	7,653,568	7	,964,760	8	8,110,367	7	7,462,688		7,585,627		7,595,272		6,290,761		04,300,40
7 8 Retail MWH sales 9	4,934,048 \$ 0.0426	\$	7,369,393 0.0491	\$	7,653,568 0.0537	\$	0.0558	\$	0.0679	\$	0.0817	\$	0.0819	\$	0.0896	\$	6,290,761 0.1030	\$	0.069

Attachment RAB-3 Page 2 of 2

3 4		FOF	R TH	E 6 MONT	HS F	ENDED DE	СЕМ	BER 31, 200	19					
5						ars in 000's)		52 6., 200						
6														
7 8														
9 ACTUAL ENERGY SERVICE														Total for
10 REVENUES AND COSTS		July		August	Se	eptember	(October	N	ovember	D	ecember		six months
11		2009		2009		2009		2009		2009		2009	end	ed 12/31/09
12 Energy Service Revenue														
13														
14 Residential	\$	24,144	\$	28,380	\$	23,837	\$	20,500	\$	20,769	\$	23,658	\$	141,288
15 Commercial		21,514		22,598		18,677		16,477		15,667		15,782		110,715
16 Manufacturing		5,117		5,226		4,459		3,717		2,963		2,604		24,086
17 Public street lights		122		125		139		151		152		170		859
18 Sub-total		50,897		56,328		47,113		40,845		39,551		42,214		276,948
19		04.407		00.004		04.044		04.407		04.000		00.440		450.057
20 Unbilled ES accrual		31,127		29,831		21,944		21,427		21,882		26,446		152,657
21 Prior month reversal 22 Net ES unbilled	_	(28,539)		(31,127)		(29,831)		(21,944)		(21,427)		(21,882)		(154,750
22 Net ES unbilled 23		2,588		(1,296)		(7,887)		(517)		456		4,564		(2,093
23 24 Net Energy Service Revenue	\$	53,485	\$	55,032	\$	39,226	\$	40,328	\$	40,007	\$	46,778	\$	274,855
24 Net Erleigy Service Revenue 25	Ф	55,465	Ф	55,032	Ф	39,220	Ф	40,320	Ф	40,007	Ф	40,770	Ф	274,000
26														
27 Energy Service Cost														
28														
29 Fossil energy costs	\$	13,585	\$	3,071	\$	5,720	\$	7,899	\$	8,498	\$	15,878	\$	54.651
30 F/H O&M depr. & taxes		16,626	_	10,528	_	4,252	•	11,811	•	14,022	•	11,981	•	69,220
31 Return on rate base		3,582		3,582		3,672		3,651		3,651		3,651		21,789
32 Seabrook Costs (credits)		· ·		· -		(95)		_		· -		· -		(95
33 Vermont Yankee		639		613		598		652		596		643		3,741
34 IPP Costs		1,796		1,769		953		1,256		1,865		3,713		11,352
35 Purchases		21,184		30,609		28,079		27,816		24,839		19,465		151,992
36 Sales		(2,075)		(2,117)		(1,191)		(2,065)		(3,704)		(5,239)		(16,391
37 ISO-NE Ancillary		223		(17)		(77)		118		23		(7)		263
38 Capacity Costs		1,391		1,833		1,662		1,477		2,458		1,728		10,549
39 NH RPS		594		809		843		843		634		634		4,357
40 RGGI Costs		606		481		446		474		483		607		3,097
41 ES Return		(43)		(43)		(40)		(25)		(4)		13		(142
42	_		_		_				_		_		_	
43 Total Energy Service Cost	\$	58,108	\$	51,118	\$	44,822	\$	53,907	\$	53,361	\$	53,067	\$	314,383
44 45 Not France Opening	•	4.000	•	(0.04.4)	•	F F00	•	40.570	•	40.054	•	0.000	•	00 500
45 Net Energy Service	\$	4,623	\$	(3,914)	\$	5,596	\$	13,579	\$	13,354	\$	6,289	\$	39,528
46 under (over) recovery (L43 - L24) 47														
47 48														
46 49														
50 (1) IPP Costs at market prices were cal														

²⁹

Attachment RAB-3 Page 1 of 2

1 2					ERVICE C					IRE									
3 4 5			FOR T	ΉE	12 MONTH		NDED DE	CEM	IBER 31, 2	010									
6 7 8																			
9 ACTUAL ENERGY SERVICE 10 REVENUES AND COSTS			anuary	F	ebruary		March		April		May		June		otal for the six months	twe	otal for the elve months		
11 12 <u>Energy Service Revenue</u> 13			2010		2010	_	2010		2010	_	2010		2010	ende	ed 12/31/10 (2)	enc	ded 12/31/10		
14 Residential		\$	28,425	\$	25,402	\$	22,443	\$	20,863	\$	19,834	\$	20,718	\$	143,890	\$	281,575		
15 Commercial			16,782		15,647		14,589		14,082		14,016		14,247		83,895		173,257		
16 Manufacturing			2,618		2,687		2,652		2,323		2,281		2,285		13,083		27,931		
17 Public street lights 18 Sub-total			47,990	_	43,879	_	39,820	-	37,384	_	98 36,229		92 37,343		700 241,568		1,450 484,213		
19 Sub-total			47,990		43,879		39,820		37,364		30,229		37,343		241,568		464,213		
20 Unbilled ES accrual			26,259		22,061		21,573		19,176		20,444		23,608		130,747		263,867		
21 Prior month reversal			(26,446)		(26,259)		(22,061)		(21,573)		(19,176)		(20,444)		(131,456)		(267,415)		
22 Net ES unbilled			(187)	_	(4,198)		(488)		(2,397)		1,268		3,163		(710)		(3,548)		
23			(- /		(,,		(/		(, ,		,		-,		(- /		(-,,		
24 Net Energy Service Revenue 25		\$	47,803	\$	39,681	\$	39,333	\$	34,987	\$	37,497	\$	40,506	\$	240,858	\$	480,665		
26 27 <u>Energy Service Cost</u>																			
28		•	47 400	•				•	40.000	•	40.050	•	45.400	•	70.000	•	400.000		
29 Fossil energy costs		\$	17,469	\$	16,634	\$	16,341	\$	12,032	\$	12,358	\$	15,498	\$	73,663	\$	163,996		
30 F/H O&M depr. & taxes			10,524		9,974		10,983		12,917		12,943		13,037		60,619		130,998		
31 Return on rate base			3,514		3,512		3,206		3,342		3,342		3,426		21,088		41,429		
32 Seabrook Costs (credits) 33 Vermont Yankee			646		563		655		485		46		1 636		(76) 3,713		(75) 6,744		
34 IPP costs (1)			3,744		2,244		2,089		2,315		2,340		2,146		14,693		29,571		
35 Purchases			12,341		9,218		7,276		8,043		10,452		9,324		71,514		128,169		
36 Sales			(3,280)		(3,681)		(3,013)		(1,542)		(2,052)		(3,797)		(23,036)		(40,400)		
37 ISO-NE Ancillary			(591)		124		154		(142)		109		(79)		(330)		(756)		
38 Capacity Costs			2,290		1,673		1,779		1,086		1,264		1,092		3,413		12,599		
39 NH RPS			994		994		994		994		994		(610)		4,608		8,969		
40 RGGI Costs			550		528		538		493		466		523		1,870		4,968		
41 ES Return			15		18		22		26		32		38		227		378		
42					_														
43 Total Energy Service Cost 44		\$	48,218	\$	41,801	\$	41,024	\$	40,050	\$	42,294	\$	41,236	\$	231,966	\$	486,589		
45 Net Energy Service 46 under (over) recovery (L43 - L24)		\$	415	\$	2,120	\$	1,692	\$	5,062	\$	4,797	\$	730	\$	(8,892)	\$	5,924		
47 48 (1) IPP Costs at market prices were calcu	lated using the I	nourly	ISO-NE c	lear	ing prices a	and a	a monthly	capa	city marke	t val	ue.								
49 50 (2) See Attachment RAB-3, page 2 of 2. 51																			
52	TOTAL	т	OTAL		TOTAL		TOTAL	7	TOTAL		TOTAL		TOTAL		TOTAL		TOTAL	т	OTAL
53 ENERGY SERVICE	May - Dec		n - Dec		an - Dec		an - Dec		an - Dec		an - Dec		lan - Dec		Jan - Dec		Jan - Dec		n - Dec
54 COST PER KWH	2001		2002	-	2003	-	2004		2005	-	2006	_	2007		2008		2009		2010
55		-																	
56 Energy Service cost 57	\$ 209,997	\$	361,474	\$	410,943	\$	444,757	\$	551,027	\$	609,654	\$	621,471	\$	680,380	\$	647,751	\$	486,589
58 Retail MWH sales 59	4,934,048	7	7,369,393	_	7,653,568	7	7,964,760	8	3,110,367		7,462,688		7,585,627		7,595,272		6,290,761	5	419,726
60 Energy Service cost per KWH 61	\$ 0.0426	\$	0.0491	\$	0.0537	\$	0.0558	\$	0.0679	\$	0.0817	\$	0.0819	\$	0.0896	\$	0.1030	\$	0.0898
62																			

Attachment RAB-3 Page 2 of 2

1 2		PUE				MPANY OF RVICE REC		V HAMPSHIF CILIATION	RE					
3 4		FOR	tHI	E 12 MONT	ΓHS	ENDED DE	CEN	MBER 31, 20	10					
5				(Doll	ars in 000s))							
6														
7														
8														
9 ACTUAL ENERGY SERVICE														Total for
10 REVENUES AND COSTS		July		August	Se	eptember		October	N	ovember	D	ecember		six months
11		2010		2010		2010		2010		2010		2010	end	ed 12/31/10
12 Energy Service Revenue														
13														
14 Residential	\$	27,693	\$	27,350	\$	24,160	\$	20,654	\$	20,071	\$	23,960	\$	143,890
15 Commercial		15,954		15,873		14,683		13,152		11,689		12,542		83,895
16 Manufacturing		2,480		2,483		2,330		2,102		1,909		1,780		13,083
17 Public street lights	_	90		101		108		117		119		165		700
18 Sub-total		46,218		45,807		41,280		36,026		33,789		38,448		241,568
19														
20 Unbilled ES accrual		26,266		24,437		19,673		17,899		19,573		22,898		130,747
21 Prior month reversal		(23,608)		(26,266)		(24,437)		(19,673)		(17,899)		(19,573)		(131,456)
22 Net ES unbilled		2,658		(1,829)		(4,763)		(1,774)		1,674		3,325		(710)
23														
24 Net Energy Service Revenue	\$	48,875	\$	43,978	\$	36,517	\$	34,252	\$	35,463	\$	41,772	\$	240,858
25														
26														
27 Energy Service Cost														
28														
29 Fossil energy costs	\$	18,532	\$	16,838	\$	12,693	\$	4,447	\$	8,300	\$	12,852	\$	73,663
30 F/H O&M depr. & taxes		10,988		10,457		10,498		13,682		10,927		4,068		60,619
31 Return on rate base		3,510		3,510		3,496		3,524		3,524		3,524		21,088
32 Seabrook Costs (credits)		-		-		(78)						3		(76)
33 Vermont Yankee		634		653		605		595		551		675		3,713
34 IPP Costs		2,133		1,610		1,949		1,613		3,002		4,386		14,693
35 Purchases		13,235		11,347		10,831		13,742		12,777		9,582		71,514
36 Sales		(4,122)		(3,739)		(3,665)		(2,508)		(3,111)		(5,891)		(23,036)
37 ISO-NE Ancillary		162		460		797		191		(465)		(1,475)		(330)
38 Capacity Costs		366		801		701		560		531		453		3,413
39 NH RPS		828		828		1,239		874		874		(36)		4,608
40 RGGI Costs		578		550		(324)		261		305		501		1,870
41 ES Return	_	37		35		37		41		43		34		227
42	•	40.004	•	40.050	•	00.770	•	07.000	•	07.050	•	00.074	•	004.000
43 Total Energy Service Cost	\$	46,881	\$	43,350	\$	38,779	\$	37,023	\$	37,258	\$	28,674	\$	231,966
44 45 Not Energy Conde	•	(4.004)	•	(000)	•	0.000	e	0.774	ø	4 700	e	(42.000)	¢.	(0.000)
45 Net Energy Service	\$	(1,994)	\$	(628)	\$	2,262	\$	2,771	\$	1,796	\$	(13,098)	\$	(8,892)
46 under (over) recovery (L43 - L24) 47														
48														
49	oulot-	مط سمام مطا	. hc:	why ICO NIC	ا ماد	orina price	00-	a manthly:	.nos!4	u markat : :=!				
50 (1) IPP Costs at market prices were cal 51	cuiate	eu using the	; not	JIIY ISO-NE	cie	aring prices	and	a monthly Ca	pacit	y market val	ue.			
52														
53 Amounts shown above may not add du	e to m	nunding												
33 Amounts shown above may not add du	C 10 10	Juliuliy.												

³¹

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE 2011 ENERGY SERVICE RECONCILIATION

FOR THE 12 MONTHS ENDED DECEMBER 31, 2011 (Dollars in 000s)

7 8																	
9 ACTUAL ENERGY SERVICE														7	otal for the	Т	otal for the
10 REVENUES AND COSTS		J	anuary	F	ebruary		March		April		May		June		six months	twe	elve months
11			2011		2011		2011		2011		2011		2011	end	ed 12/31/11 (2)	end	ded 12/31/11
12 Energy Service Revenue												,					
13																	
14 Residential			27,400		25,836		23,266		21,599		18,317		20,727	\$	138,665	\$	275,810
15 Commercial			13,422		13,077		12,358		11,917		10,824		12,274		75,221		149,092
16 Manufacturing			1,871		1,978		1,919		1,901		1,774		1,805		11,322		22,570
17 Public street lights			107		90		82		72		57		56		435		899
18 Sub-total			42,800		40,981		37,625		35,489		30,972		34,862		225,643		448,372
19																	
20 Unbilled ES accrual			23,381		19,814		20,242		16,838		18,417		19,961		122,079		240,732
21 Prior month reversal			(22,898)		(23,381)		(19,814)		(20,242)		(16,838)		(18,417)		(120,539)		(242,128)
22 Net ES unbilled 23			483		(3,567)		429		(3,405)		1,579		1,545		1,541		(1,396)
24 Net Energy Service Revenue 25		\$	43,283	\$	37,414	\$	38,054	\$	32,084	\$	32,551	\$	36,407	\$	227,184	\$	446,976
26																	
27 Energy Service Cost																	
28																	
29 Fossil energy costs		\$	19,111	\$	14,553	\$	13,178	\$	7,745	\$	5,088	\$	9,294	\$	37,393	\$	106,362
30 F/H O&M depr. & taxes			9,327		8,886		10,812		14,989		13,338		10,050		72,284		139,686
31 Return on rate base			3,628		3,630		3,491		3,567		3,567		3,601		29,595		51,079
32 Seabrook Costs (credits)			_		-		-		-		_		(150)		(86)		(237
33 Vermont Yankee			688		623		648		668		655		642		3,242		7,166
34 IPP costs (1)			4,174		2,090		2,341		2,638		2,231		1,581		10,326		25,381
35 Purchases			6,533		5,753		5,850		7,274		13,577		8,298		71,669		118,953
36 Sales			(6,039)		(3,248)		(2,195)		(1,604)		(1,639)		(1,317)		(9,135)		(25,177)
37 ISO-NE Ancillary			(560)		184		(798)		165		245		245		(866)		(1,386
38 Capacity Costs			1,200		1,085		1,049		257		601		962		5,272		10,428
39 NH RPS			873		864		869		869		869		901		6,833		12,079
40 RGGI Costs			720		267		431		354		1,360		373		1,847		5,351
41 ES Return			22		18		13		15		24		27		111		230
42												_					
43 Total Energy Service Cost		\$	39,676	\$	34,704	\$	35,690	\$	36,937	\$	39,917	\$	34,507	\$	228,484	\$	449,915
44													,				•
45 Net Energy Service		\$	(3,607)	\$	(2,709)	\$	(2,364)	\$	4,852	\$	7,365	\$	(1,900)	\$	1,301	\$	2,939
46 under (over) recovery (L43 - L24)		•	, ,	•	(,)		, ,,		,		,		· //	*	,	•	,
47																	
48 (1) IPP Costs at market prices were calcu	lated using the	e ho	urly ISO-N	E cle	aring price	s an	d a monthl	y ca	apacity mar	ket \	/alue.						
49		-	,		31			,									
50 (2) See Attachment RAB-3, page 2 of 2.																	
51																	
52	TOTAL	7	OTAL		TOTAL		TOTAL		TOTAL		TOTAL		TOTAL		TOTAL		TOTAL

31															
52	TOTAL	٦	TOTAL	TOTAL	TOTAL	Т	ΓΟΤΑL	Av	erage						
53 ENERGY SERVICE	May - Dec	Jan - Dec	Já	an - Dec	Jan - Dec	Jan - Dec	Ja	an - Dec	May	2001 -					
54 COST PER KWH	2001	2002	2003	2004	2005	2006	2007		2008	 2009	 2010		2011	Decen	nber 2011
55															
56 Energy Service cost	\$ 209,997	\$ 361,474	\$ 410,943	\$ 444,757	\$ 551,027	\$ 609,654	\$ 621,471	\$	680,380	\$ 647,751	\$ 486,589	\$	449,915	\$ 5,	473,958
57															
58 Retail MWH sales	4,934,048	7,369,393	7,653,568	7,964,760	8,110,367	7,462,688	7,585,627		7,595,272	 6,290,761	 5,419,726	5	5,091,947	75	,478,155
59															
60 Energy Service cost per KWH	\$ 0.0426	\$ 0.0491	\$ 0.0537	\$ 0.0558	\$ 0.0679	\$ 0.0817	\$ 0.0819	\$	0.0896	\$ 0.1030	\$ 0.0898	\$	0.0884	\$	0.0725
61										 	 				

Attachment RAB-3 Page 2 of 2

ACTUAL ENERGY SERVICE REVENUES AND COSTS				(١.							
					ווטען	ars in 000s)							
REVENUES AND COSTS					_						_			Total for
		July		August	Se	eptember		October	N	ovember	D	ecember		six months
Energy Carriae Bayanya		2011		2011		2011		2011	-	2011		2011	ena	ed 12/31/11
Energy Service Revenue														
Residential		24,702		26,815		23,620		20,718		20,413		22,397	\$	138,665
Commercial		13,615		14,116		13,367		12,049		11,087		10,987		75,221
Manufacturing		2,057		2,089		1,961		1,913		1,689		1,612		11,322
Public street lights		55		60		69		77		80		93		435
Sub-total		40,429		43,080		39,017		34,758		33,270		35,088		225,643
Habillad EC assurat		04.044		00.000		40.057		40.400		40.007		04.500		400.070
Unbilled ES accrual		24,241		22,686		18,857		16,486		18,307		21,502		122,079
Prior month reversal		(19,961)		(24,241)		(22,686)		(18,857)		(16,486)		(18,307)		(120,539
Net ES unbilled		4,279		(1,555)		(3,829)		(2,371)		1,821		3,195		1,541
Net Energy Service Revenue	\$	44,709	\$	41,525	\$	35,188	\$	32,387	\$	35,091	\$	38,284	\$	227,184
Net Ellergy Service Revenue	Φ	44,709	Φ	41,323	Φ	33,100	φ	32,367	Φ	33,091	φ	36,264	φ	221,104
Energy Service Cost														
and sq y derived deet														
Fossil energy costs	\$	9,378	\$	8,675	\$	1,565	\$	5,482	\$	9,369	\$	2,924	\$	37,393
F/H O&M depr. & taxes		10,506		9,634		9,877		14,779		15,611		11,876	•	72,284
Return on rate base		3,556		3,556		4,055		6,143		6,143		6,143		29,595
Seabrook Costs (credits)		-		-		(87)		-		-		0		(86
Vermont Yankee		643		639		555		149		586		670		3,242
IPP Costs		1,597		1,061		1,804		2,076		1,983		1,805		10,326
Purchases		10,961		13,216		14,589		13,112		9,174		10,616		71,669
Sales		(1,814)		(1,279)		(1,256)		(2,102)		(1,703)		(981)		(9,135
ISO-NE Ancillary		41		(88)		178		181		(897)		(280)		(866
Capacity Costs		795		886		917		965		851		859		5,272
NH RPS		1,048		901		2,081		1,032		1,032		740		6,833
RGGI Costs		441		339		228		249		331		259		1,847
ES Return		19		10		7		14		28		32		111
Total Francis Consider Cont	Φ.	27.400	ф	27.554	Ф	24.542	ф	40.070	Φ.	40.500	\$	04.004	Φ.	000 404
Total Energy Service Cost	\$	37,169	\$	37,551	\$	34,513	\$	42,079	\$	42,509	Ф	34,664	\$	228,484
Net Energy Service	\$	(7,540)	\$	(3,974)	\$	(675)	\$	9,692	\$	7,418	\$	(3,620)	\$	1,301
under (over) recovery (L43 - L24)	Ψ	(1,540)	Ψ	(3,374)	Ψ	(013)	Ψ	3,032	Ψ	7,410	Ψ	(3,020)	Ψ	1,501
and (000) 10000019 (143 - 124)														
(1) IPP Costs at market prices were cal-	culate	d using the	hou	rly ISO-NE	clea	ring prices	and	a monthly car	oacitv	market valu	ie.			

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE 2012 ENERGY SERVICE RECONCILIATION

FOR THE 12 MONTHS ENDED DECEMBER 31, 2012 (Dollars in 000s)

9 ACTUAL ENERGY SERVICE 0 REVENUES AND COSTS 1		anuary 2012	F	ebruary 2012		March 2012		April 2012	May 2012		June 2012	s	otal for the six months d 12/31/12 (2)	twe	tal for the lve months ed 12/31/12
2 Energy Service Revenue	_	2012		2012	_	2012	_	2012	 2012	_	2012	ende	u 12/31/12 (2)	enue	eu 12/31/12
3															
4 Residential		26,057		22,842		21,421		19,108	18,066		19,738	\$	112,664	\$	239,895
5 Commercial		11,591		10,516		9,993		9,486	9.100		10,134	Ψ	49,992	Ψ	110,811
6 Manufacturing		1,560		1,465		1,470		1,404	1,322		1,322		6,055		14,599
7 Public street lights		82		65		60		54	46		42		285		634
8 Sub-total		39,290		34,889		32,943		30,051	28,533		31,236		168,997		365,940
9		,		- 1,		,		,	,		,		,		,-
20 Unbilled ES accrual		20,698		18,715		17,777		15,599	18,404		19,641		85,298		196,132
21 Prior month reversal		(21,502)		(20,698)		(18,715)		(17,777)	(15,599)		(18,404)		(90,652)		(203,348)
22 Net ES unbilled		(804)		(1,983)		(938)		(2,178)	2,805		1,236	-	(5,354)		(7,216)
23		, ,		,/		, /		/					, , ,		. , -,
24 Net Energy Service Revenue	\$	38,486	\$	32,906	\$	32,005	\$	27,873	\$ 31,338	\$	32,472	\$	163,643	\$	358,724
25															
26															
27 Energy Service Cost															
28															
29 Fossil energy costs	\$	14,809	\$	8,767	\$	4,960	\$	(3,130)	\$ (4,318)	\$	5,295	\$	42,862	\$	69,245
30 F/H O&M depr. & taxes		10,308		10,302		11,339		11,548	10,194		9,581		63,990		127,261
31 Return on rate base		6,933		6,921		7,077		6,972	6,972		6,928		40,924		82,727
32 Seabrook Costs (credits)		-		-		1		-	-		-		(98)		(97)
33 Vermont Yankee		674		629		444		(1)	(3)		(8)		(1)		1,735
34 IPP costs (1)		3,036		2,283		2,259		1,920	2,609		3,336		21,885		37,329
35 Purchases		4,256		5,036		5,420		7,226	6,215		4,949		53,775		86,876
36 Sales		(1,925)		(1,037)		(971)		(799)	(307)		(2,176)		(17,789)		(25,006)
37 ISO-NE Ancillary		248		(674)		299		207	244		336		1,829		2,488
88 Capacity Costs		736		709		683		719	743		653		2,262		6,505
9 NH RPS		742		742		1,078		854	544		2,214		3,638		9,812
IO RGGI Costs		180		145		124		101	99		108		794		1,550
11 ES Return		116		143		170		161	163		161		1,306		2,221
2															
3 Total Energy Service Cost	\$	40,114	\$	33,966	\$	32,883	\$	25,778	\$ 23,154	\$	31,376	\$	215,376	\$	402,647
14															
15 Net Energy Service	\$	1,628	\$	1,060	\$	878	\$	(2,095)	\$ (8,185)	\$	(1,096)	\$	51,733	\$	43,922
46 under (over) recovery (L43 - L24)															

50 (2) See Attachment MLS-3, page 2 of 2. 51

62

52 53 <u>ENERGY SERVICE</u> 54 <u>COST PER KWH</u>	TOTAL May - Dec 2001	TOTAL Jan - Dec 2002	TOTAL Jan - Dec 2003	TOTAL Jan - Dec 2004	TOTAL Jan - Dec 2005	TOTAL Jan - Dec 2006	TOTAL Jan - Dec 2007	TOTAL Jan - Dec 2008	TOTAL lan - Dec 2009	TOTAL Jan - Dec 2010	TOTAL Jan - Dec 2011	TOTAL Jan - Dec 2012		Average May 2001 - ecember 2012
55 56 Energy Service cost 57	\$ 209,997	\$ 361,474	\$ 410,943	\$ 444,757	\$ 551,027	\$ 609,654	\$ 621,471	\$ 680,380	\$ 647,751	\$ 486,589	\$ 449,915	\$ 402,647	\$	5,876,605
58 Retail MWH sales 59	4,934,048	7,369,393	7,653,568	7,964,760	8,110,367	7,462,688	7,585,627	 7,595,272	 6,290,761	 5,419,726	5,091,947	4,600,990	_	80,079,146
60 Energy Service cost per KWH 61	\$ 0.0426	\$ 0.0491	\$ 0.0537	\$ 0.0558	\$ 0.0679	\$ 0.0817	\$ 0.0819	\$ 0.0896	\$ 0.1030	\$ 0.0898	\$ 0.0884	\$ 0.0875	\$	0.0734

Attachment MLS-3 Page 2 of 2

3 4		FOR	R TH					/IBER 31, 20 ⁻	12					
5 6					ווסט	ars in 000s)							
7														
8														
9 ACTUAL ENERGY SERVICE					_						_			Total for
10 REVENUES AND COSTS		July		August	S	eptember		October	N	ovember	D	ecember		six months
11		2012		2012	_	2012		2012		2012		2012	end	ed 12/31/12
12 <u>Energy Service Revenue</u> 13														
14 Residential		23,328		22,499		18,359		14,836		15,460		18,181	\$	112,664
15 Commercial		10,282		9,665		8,551		7,240		6,863		7,392		49,992
16 Manufacturing		1,239		1,176		999		892		851		899		6,055
17 Public street lights		40		34		45		53		55		57		285
18 Sub-total		34,889		33,374		27,955		23,021		23,229		26,528		168,997
19		40.045		40.400		44.000		44.000		40.040		44.007		05.000
20 Unbilled ES accrual		18,015		16,402		11,839		11,809		12,946		14,287		85,298
21 Prior month reversal		(19,641)		(18,015)		(16,402)		(11,839)		(11,809)		(12,946) 1,340		(90,652
22 Net ES unbilled 23		(1,626)		(1,613)		(4,563)		(31)		1,138		1,340		(5,354
23 24 Net Energy Service Revenue	\$	33,264	\$	31,761	\$	23,392	\$	22,991	\$	24,367	\$	27,868	\$	163,643
25	Φ	33,204	φ	31,701	Φ	23,392	φ	22,991	φ	24,307	Φ	21,000	φ	103,043
26														
27 Energy Service Cost														
28														
29 Fossil energy costs	\$	13,525	\$	6,709	\$	1,132	\$	1,444	\$	6,430	\$	13,622	\$	42,862
30 F/H O&M depr. & taxes		10,828	•	10,455		11,113		11,690		9,828	- 1	10,075	•	63,990
31 Return on rate base		6,950		6,950		6,676		6,783		6,783		6,783		40,924
32 Seabrook Costs (credits)		-				(98)				_		_		(98
33 Vermont Yankee		(6)		(3)		1		0		2		5		(1
34 IPP Costs		3,439		3,492		2,484		3,112		5,345		4,012		21,885
35 Purchases		7,168		10,047		10,446		10,591		10,444		5,079		53,775
36 Sales		(1,687)		(1,640)		(1,727)		(2,969)		(5,547)		(4,219)		(17,789
37 ISO-NE Ancillary		402		226		404		293		255		248		1,829
38 Capacity Costs		368		503		386		407		294		303		2,262
39 NH RPS		739		416		698		698		698		389		3,638
40 RGGI Costs		164		131		98		99		98		204		794
41 ES Return		173		187		203		227		248		269		1,306
42 43 Tatal Francis Consider Cont	Φ.	40.004	•	07 470	Ф	24.047	Ф	20.070	œ.	04.070	Φ.	20. 770	•	045 070
43 Total Energy Service Cost 44	\$	42,061	\$	37,473	\$	31,817	\$	32,376	\$	34,879	\$	36,770	\$	215,376
14 15 Net Energy Service	\$	8,797	\$	5,711	\$	8,425	\$	9,385	\$	10,512	\$	8,902	\$	51,733
46 under (over) recovery (L43 - L24)	Ψ	0,131	Ψ	3,711	Ψ	0,423	Ψ	3,300	Ψ	10,512	Ψ	0,502	Ψ	31,733
47														
48														
49														
	culate	d using the	hou	rlv ISO-NF	clea	ring prices	and	a monthly car	oacity	market valu	ıe.			
50 (1) IPP Costs at market prices were cale	culate	d using the	hou	rly ISO-NE	clea	ring prices	and	a monthly cap	oacity	market valu	ıe.			

Attachment MLS-3 Page 1 of 2

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE 2013 ENERGY SERVICE RECONCILIATION

FOR THE 12 MONTHS ENDED DECEMBER 31, 2013 (Dollars in 000s)

6 7 0

8												
9 ACTUAL ENERGY SERVICE									To	otal for the	T	otal for the
10 REVENUES AND COSTS	J	anuary	F	February	March	April	May	June	S	ix months	tw	elve months
11		2013		2013	2013	2013	2013	2013	ended	1 12/31/13 (2)	end	led 12/31/13
12 Energy Service Revenue						_		_				
13												
14 Residential		23,181		25,282	21,235	18,832	16,052	17,160	\$	103,819	\$	225,561
15 Commercial		8,895		10,321	9,480	9,194	8,736	8,853		48,016		103,495
16 Manufacturing		986		1,217	1,455	1,338	1,067	984		5,162		12,209
17 Public street lights		75		69	64	56	51	48		289		652
18 Sub-total	-	33,138		36,889	32,234	29,420	25,906	27,045		157,286		341,917
19												
20 Unbilled ES accrual		18,269		16,528	17,987	14,318	14,084	14,879		83,228		179,294
21 Prior month reversal		(14,287)		(18, 269)	(16,528)	(17,987)	(14,318)	(14,084)		(82,676)		(178,150)
22 Net ES unbilled	-	3,983		(1,741)	1,459	(3,669)	(234)	794		551		1,144
23												
24 Net Energy Service Revenue	\$	37,121	\$	35,148	\$ 33,693	\$ 25,751	\$ 25,672	\$ 27,839	\$	157,837	\$	343,061
25												
26												
27 Energy Service Cost												
28												
29 Fossil energy costs (3)	\$	17,277	\$	19,344	\$ 14,282	\$ 2,081	\$ 2,119	\$ 4,166	\$	37,541	\$	96,811
30 F/H O&M depr. & taxes		10,469		9,582	9,762	11,943	10,636	9,577		66,953		128,921
31 Return on rate base		6,689		6,690	6,439	6,539	6,539	6,759		41,060		80,715
32 Burgess BioPower		-		-	-	-	-	-		271		271
33 Vermont Yankee		(1)		3	(1)	3	(1)	(1)		23		26
34 IPP Costs (1)		6,506		7,311	5,149	4,254	3,450	2,602		13,831		43,103
35 Purchases		5,225		2,577	4,580	11,466	9,336	7,612		55,410		96,208
36 Sales		(11,377)		(15,832)	(7,334)	(5,180)	(3,767)	(3,584)		(25,190)		(72,264)
37 ISO-NE Ancillary		194		(535)	(832)	292	(7)	(108)		(646)		(1,642)
38 Capacity Costs		276		156	153	10	(237)	(309)		(2,083)		(2,034)
39 NH RPS		1,521		1,521	1,521	-	-	1,720		3,845		10,128
40 RGGI Costs		149		144	137	103	(2,193)	114		(3,800)		(5,346)
41 ES Return		284		290	298	312	325	334		2,375		4,217
42												
43 Total Energy Service Cost	\$	37,212	\$	31,252	\$ 34,155	\$ 31,823	\$ 26,201	\$ 28,883	\$	189,589	\$	379,114
44												
45 Net Energy Service	\$	91	\$	(3,896)	\$ 462	\$ 6,072	\$ 528	\$ 1,043	\$	31,752	\$	36,054
46 under (over) recovery (L43 - L24)												

48 (1) IPP Costs at market prices were calculated using the hourly ISO-NE clearing prices and a monthly capacity market value.

50 (2) See Attachment MLS-3, page 2 of 2.

50 (2) See Attachment MLS-5, page 2 of 2.

52 (3) April includes a credit of (\$2) for write-off of Replacement Power Costs per Docket 12-116

55														
54	TOTAL	Average												
55 ENERGY SERVICE	May - Dec	Jan - Dec	May 2001 -											
56 COST PER KWH	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	December 2013
57														
58 Energy Service cost	\$ 209,997	\$ 361,474	\$ 410,943	\$ 444,757	\$ 551,027	\$ 609,654	\$ 621,471	\$ 680,380	\$ 647,751	\$ 486,589	\$ 449,915	\$ 402,647	\$ 379,114	\$ 6,255,719
59														
60 Retail MWH sales	4,934,048	7,369,393	7,653,568	7,964,760	8,110,367	7,462,688	7,585,627	7,595,272	6,290,761	5,419,726	5,091,947	4,600,990	3,772,661	83,851,806
61														
62 Energy Service cost per KWH	\$ 0.0426	\$ 0.0491	\$ 0.0537	\$ 0.0558	\$ 0.0679	\$ 0.0817	\$ 0.0819	\$ 0.0896	\$ 0.1030	\$ 0.0898	\$ 0.0884	\$ 0.0875	\$ 0.1005	\$ 0.0746
(2)														

Attachment MLS-3 Page 2 of 2

2	rc				RVICE REC		LIATION	•					
3 4	EX	D TI	HE 12 MON	THE	ENDED DE	CEM	DED 21 2012						
5	PC	JK II	HE 12 MON		lars in 000s)		BER 31, 2013						
6				(DOI	iais iii 000s)								
7													
8													
9 ACTUAL ENERGY SERVICE												,	Total for
10 REVENUES AND COSTS	July		August	S	eptember		October	N	November	Т	December		six months
11	2013		2013		2013		2013		2013	•	2013		ed 12/31/13
12 Energy Service Revenue	 2013		2013		2013		2013		2013	_	2013	Cita	24 12/31/13
13													
14 Residential	21,268		18,897		16,944		13,756		14,559		18,394	\$	103,819
15 Commercial	9,496		8,734		8,223		7,023		6,764		7,776	Ψ	48,016
16 Manufacturing	962		935		916		751		772		826		5,162
17 Public street lights	38		41		48		52		55		56		289
18 Sub-total	 31,764		28,608		26,130		21,581		22,150		27,052	-	157,286
19	, , ,		-,		-,		,		,		.,		,
20 Unbilled ES accrual	16,700		15,038		11,472		11,588		12,999		15,430		83,228
21 Prior month reversal	(14,879)		(16,700)		(15,038)		(11,472)		(11,588)		(12,999)		(82,676)
22 Net ES unbilled	 1,821		(1,662)		(3,565)		115		1,411		2,431		551
23			() /		(-,,								
24 Net Energy Service Revenue	\$ 33,585	\$	26,946	\$	22,565	\$	21,697	\$	23,561	\$	29,483	\$	157,837
25													
26													
27 Energy Service Cost													
28													
29 Fossil energy costs	\$ 12,252	\$	3,698	\$	630	\$	1,439	\$	3,494	\$	16,027	\$	37,541
30 F/H O&M depr. & taxes	10,523		10,285		10,426		14,515		10,393		10,812		66,953
31 Return on rate base	6,886		6,886		6,788		6,833		6,833		6,833		41,060
32 Burgess BioPower	-		-		-		-		-		271		271
33 Vermont Yankee	7		4		4		9		5		(7)		23
34 IPP Costs (1)	3,362		1,890		1,869		1,516		1,770		3,424		13,831
35 Purchases	8,023		9,873		9,627		9,418		10,393		8,078		55,410
36 Sales	(6,026)		(2,490)		(3,368)		(1,743)		(2,107)		(9,456)		(25,190)
37 ISO-NE Ancillary	(188)		(1,140)		48		598		216		(181)		(646)
38 Capacity Costs	(350)		(303)		(334)		(348)		(406)		(342)		(2,083)
39 NH RPS	-		1,457		172		745		706		766		3,845
40 RGGI Costs	127		(2,441)		101		(1,825)		103		135		(3,800)
41 ES Return	354		364		379		402		428		448		2,375
42													
43 Total Energy Service Cost	\$ 34,969	\$	28,082	\$	26,341	\$	31,558	\$	31,830	\$	36,809	\$	189,589
44													
45 Net Energy Service	\$ 1,384	\$	1,136	\$	3,776	\$	9,861	\$	8,269	\$	7,326	\$	31,752

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE

45 Net Energy Service 46 under (over) recovery (L43 - L24) 47

<sup>48
49
50 (1)</sup> IPP Costs at market prices were calculated using the hourly ISO-NE clearing prices and a monthly capacity market value.

⁵³ Amounts shown above may not add due to rounding.

Brennan testimony
DE 14-238
Exhibit JJB-8
(DE 14-235 Response to Staff 1-8)

Public Service Company of New Hampshire Docket No. DE 14-235

Date Request Received: 11/06/2014 Date of Response: 11/18/2014

Request No. STAFF 1-008 Page 1 of 2

Request from: New Hampshire Public Utilities Commission Staff

Witness: Frederick White

Request:

Reference Attachment CJG-2, page 3. Please provide the annual and monthly capacity factors used for each of PSNH's owned fossil and hydro generating stations in the calculation of the preliminary ES rate. Please provide in the same format as the response to Staff-01, Q-STAFF-009 in DE 12-292.

Response:

Please see the attached table.

Public Service Company of New Hampshire Docket No. DE 14-235

Staff 1-008 Dated: 11/6/14 Page 2 of 2

Unit Capacity Factors in the Preliminary 2015 ES Rate Calculation

<u>2015</u>	Merrimack 1	Merrimack 2	Schiller 4	Schiller 5	Schiller 6	<u>Newington</u>	<u>Hydros</u>	<u>ICUs</u>	
Jan	94%	94%	94%	89%	94%	20%	74%	0%	
Feb	94%	94%	94%	89%	94%	18%	70%	0%	
Mar	90%	86%	76%	79%	77%	0%	85%	0%	
Apr	0%	0%	0%	32%	0%	0%	96%	0%	
May	0%	0%	0%	89%	0%	0%	90%	0%	
Jun	24%	23%	4%	89%	4%	5%	64%	0%	
Jul	30%	28%	4%	89%	4%	13%	48%	0%	
Aug	0%	0%	0%	89%	0%	0%	41%	0%	
Sep	0%	0%	2%	89%	2%	1%	35%	0%	
Oct	0%	0%	0%	89%	0%	0%	50%	0%	
Nov	55%	57%	0%	89%	0%	0%	68%	0%	
Dec	94%	94%	94%	89%	94%	0%	65%	0%	
Total	40%	39%	30%	83%	30%	5%	65%	0%	

Brennan testimony DE 14-238 Exhibit JJB-9 (PSNH 2015 1st Q Migration)

780 N. Commercial Street, Manchester, NH 03101

Eversource Energy P.O. Box 330 Manchester, NH 03105-0330 (603) 634-2701 Fax (603) 634-2449

Christopher J. Goulding

Manager, NH Revenue Requirements

April 14, 2015 E-Mail: Christopher.goulding@eversource.com

Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301

Re: 1st Quarter 2015 Customer Migration Report

Dear Ms. Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 1st quarter of 2015. This report is being filed electronically with one paper copy being sent to the Commission.

We would be pleased to respond to any questions the Commission may have on this report.

Very truly yours,

Christopher J. Goulding

Manager, NH Revenue Requirements

CJG:kd Enclosure

cc: Service List (by electronic mail only)

Public Service Company of New Hampshire, d/b/a Eversource Energy Migration of Customers To and From the Competitive Energy Supply Market 2015 Report

to the New Hampshire Public Utilities Commission

Customers Receiving

	Energ	y Service From the C	ompetitive Market	Retail Sales			
	(1)	(2)	(3)	(4)	(5) % of Customers	(6)	(7) %of Kilowatt-hours
	Number of	Total	Estimated Demand at the	Total	Not Billed for PSNH's	Total KWH	Not Billed for PSNH's
	Customers Not	Kilowatt-hours	Time of PSNH's System Peak	Customers	Energy Service as a	Delivered To All	Energy Service as a
	Billed for PSNH's	Delivered	Reported to the ISO-NE	Taking Delivery	% of Total Customers*	Customers	% of Total KWH
	Energy Service	(KWH)	(KW)	Service	Col (1) / Col (4)	(KWH)	Col (2) / Col (6)
January							
Residential	78,423	65,425,681		427,910	18.33%	321,183,338	20.37%
Small C&I Rate G	19,186	54,057,575		74,256	25.84%	149,379,854	36.19%
Medium C&I Rate GV	679	76,175,615		1,382	49.13%	140,875,412	54.07%
Large C&I Rate LG	77	66,576,896		125	61.60%	96,702,449	68.85%
Lighting	<u>287</u>	1,249,299		974	<u>29.47%</u>	4,115,499	<u>30.36%</u>
Total	98,652	263,485,067	483,430	504,647	19.55%	712,256,552	36.99%
February							
Residential	75,940	59,885,258		423,912	17.91%	303,899,305	19.71%
Small C&I Rate G	18,845	53,534,302		73,951	25.48%	151,588,064	35.32%
Medium C&I Rate GV	678	74,147,514		1,350	50.22%	136,397,589	54.36%
Large C&I Rate LG	75	69,952,463		123	60.98%	100,359,900	69.70%
Lighting	<u>275</u>	<u>1,066,212</u>		974	<u>28.23%</u>	3,491,081	<u>30.54%</u>
Total	95,813	258,585,749	479,473	500,310	19.15%	695,735,939	37.17%
March							
Residential	75,037	57,763,744		423,940	17.70%	300,575,418	19.22%
Small C&I Rate G	19,108	53,821,716		73,813	25.89%	147,212,377	36.56%
Medium C&I Rate GV	762	77,908,450		1,403	54.31%	130,154,530	59.86%
Large C&I Rate LG	87	78,867,847		126	69.05%	98,838,503	79.79%
Lighting	<u>314</u>	<u>1,195,986</u>		964	<u>32.57%</u>	3,296,857	<u>36.28%</u>
Total	95,308	269,557,744	470,158	500,246	19.05%	680,077,685	39.64%

^{*&}quot;Total Customers" refers to all customers taking Delivery Service.

DE 14-238 Exhibit JJB-10 (PSNH 2015 2nd Q Migration)

780 N. Commercial Street, Manchester, NH 03101

Eversource Energy P.O. Box 330 Manchester, NH 03105-0330 (603) 634-2701 Fax (603) 634-2449

Christopher J. Goulding

Manager, NH Revenue Requirements

July 14, 2015

E-Mail: Christopher.goulding@eversource.com

Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301

Re: 2nd Quarter 2015 Customer Migration Report

Dear Ms. Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 2nd quarter of 2015. This report is being filed electronically with one paper copy being sent to the Commission.

We would be pleased to respond to any questions the Commission may have on this report.

Very truly yours,

Christopher J. Goulding

Manager, NH Revenue Requirements

CJG:kd Enclosure

cc: Service List (by electronic mail only)

Public Service Company of New Hampshire d/b/a Eversource Energy Migration of Customers To and From the Competitive Energy Supply Market 2015 Report

to the New Hampshire Public Utilities Commission

Customers Receiving

	Energ	y Service From the C	ompetitive Market	Retail Sales			
	(1)	(2)	(3)	(4)	(5) % of Customers	(6)	(7) %of Kilowatt-hours
	Number of	Total	Estimated Demand at the	Total	Not Billed for PSNH's	Total KWH	Not Billed for PSNH's
	Customers Not	Kilowatt-hours	Time of PSNH's System Peak	Customers	Energy Service as a	Delivered To All	Energy Service as a
	Billed for PSNH's	Delivered	Reported to the ISO-NE	Taking Delivery	% of Total Customers*	Customers	% of Total KWH
	Energy Service	(KWH)	(KW)	Service	Col (1) / Col (4)	(KWH)	Col (2) / Col (6)
April							
Residential	79,274	52,410,013		426,857	18.57%	257,627,223	20.34%
Small C&I Rate G	22,617	65,686,071		74,243	30.46%	139,607,646	47.05%
Medium C&I Rate GV	972	98,302,295		1,374	70.74%	131,996,721	74.47%
Large C&I Rate LG	99	91,079,255		123	80.49%	102,432,636	88.92%
Lighting	<u>426</u>	1,269,038		971	<u>43.87%</u>	2,928,879	<u>43.33%</u>
Total	103,388	308,746,671	509,876	503,568	20.53%	634,593,105	48.65%
May							
Residential	80,457	47,194,074		421,015	19.11%	218,353,698	21.61%
Small C&I Rate G	23,210	69,137,999		74,006	31.36%	135,721,358	50.94%
Medium C&I Rate GV	1,016	101,603,374		1,357	74.87%	130,623,991	77.78%
Large C&I Rate LG	103	98,888,541		125	82.40%	105,794,175	93.47%
Lighting	<u>439</u>	<u>1,098,716</u>		968	<u>45.35%</u>	2,452,693	<u>44.80%</u>
Total	105,225	317,922,703	767,233	497,471	21.15%	592,945,915	53.62%
<u>June</u>							
Residential	83,270	51,851,616		427,973	19.46%	232,479,103	22.30%
Small C&I Rate G	23,563	73,586,163		74,208	31.75%	142,628,155	51.59%
Medium C&I Rate GV	1,055	111,225,986		1,375	76.73%	139,528,652	79.72%
Large C&I Rate LG	103	106,439,187		122	84.43%	113,497,975	93.78%
Lighting	<u>439</u>	<u>1,244,954</u>		963	<u>45.59%</u>	2,288,033	<u>54.41%</u>
Total	108,430	344,347,906	674,784	504,641	21.49%	630,421,918	54.62%

^{*&}quot;Total Customers" refers to all customers taking Delivery Service.