

**QUESTIONS AND ANSWERS**  
**ENERGY EFFICIENCY FUND RFP 2014-004**  
**DECEMBER 3, 2014**

	Question	Answer
1.	<p>Would a set of pre-defined energy efficiency projects presented as a portfolio of vetted projects be sufficiently responsive to this RFP? Restated, would a proposal that does not envision creation of an open “program”, but rather a large set of pre-selected EE projects at retail sites qualify under the RFP? Such projects would offer the program exceptionally good benefit/cost ratios and very low program overhead costs, but would not necessarily be “whole building” in each application.</p>	<p>A proposal which specified limited predefined cost effective EE projects for a number of previously identified similar facility locations would be determined to be responsive to the RFP. However, such a proposal may not score as high as other proposals which offer the opportunity a more comprehensive package of fuel neutral, whole building energy efficiency services and provide such services to a broader set of retail service participants</p>
2.	<p>If the majority of project-level funds were from a set of REITS and private equity firms that own and operate retail shopping centers and malls and the ownership entities of those sites would be the beneficiary of the funding under this program, as opposed to the operators of the retail ventures would those beneficiaries qualify as “retail”? (REIT = Real Estate Investment Trust)</p>	<p>If the “ownership entities” of each facility are the primary beneficiaries of EE investments rather than the users/occupants of the retail shopping space, it is possible that such a proposal may not score as well as others which more directly address the RFP’s stated purpose found at page 3 - “The overarching purpose for these programs will be the reduction of end user energy usage, costs, and emission of greenhouse gases.”</p>