AGENDA

1. Introductions

2. Framework of topic areas for the next six sessions:
   - MA PI Model as applied to NH
   - VT PI Model as applied to NH
   - Other models or variations (if any)
   - Demand reduction metric
   - Electrification/Optimization metric
   - Additional low income metric or enhancement
   - Relevance of any new model in light of changing goals/targets for next 3-year plan
   - Reconciliation of methodologies, consensus and agreement
   - PI Working Group Report to Commission

3. Presentation and Discussion: MA’s PI Model and Application in NH – by the Utilities:
   - Inclusion and adoption of a 75% minimum threshold – eliminate the existing 55%/65%.
     - Potential to accommodate “stretch awards” or tiers if 75% minimum is exceeded (e.g. 2.5% for savings of 80-90% of target, 2.75% for savings of 90-100%).
   - Inclusion of separate weighting of lifetime and annual savings (e.g. 60% lifetime, 40% annual)?
   - Continue with sector based approach or portfolio based approach?
   - Minimum B/C ratio as a threshold as opposed to a metric?
   - Remove low income from the “net benefits” calculation?
   - Basing PI on budgeted program spending or actual program spending?
   - Status of including a demand reduction metric pursuant to the recent Settlement Agreement.
   - Impact of upcoming revisions to the MA model.

4. Electrification and Energy Optimization:
   - How best to encourage adoption? PI metric or expansion of product rebates/incentives?
     - What would an electrification PI metric consist of?
   - Potential impact of upcoming “Energy Optimization Through Fuel Switching Study.”
✓ How will the Study inform the creation of a PI metric.

- Is the issue of electrification/optimization ripe for consideration in the absence of legislative mandate or policy guidance (unlike VT, MA, NY)?

Call-in number: 1-866-951-1151, Room number: 6462278

Website (http://www.puc.nh.gov/EESE%20Board/EERS_Working_Groups.html)