

NH Energy Efficiency Resource Standard

(Continuation of Rate Structures Discussion)

September 28, 2015



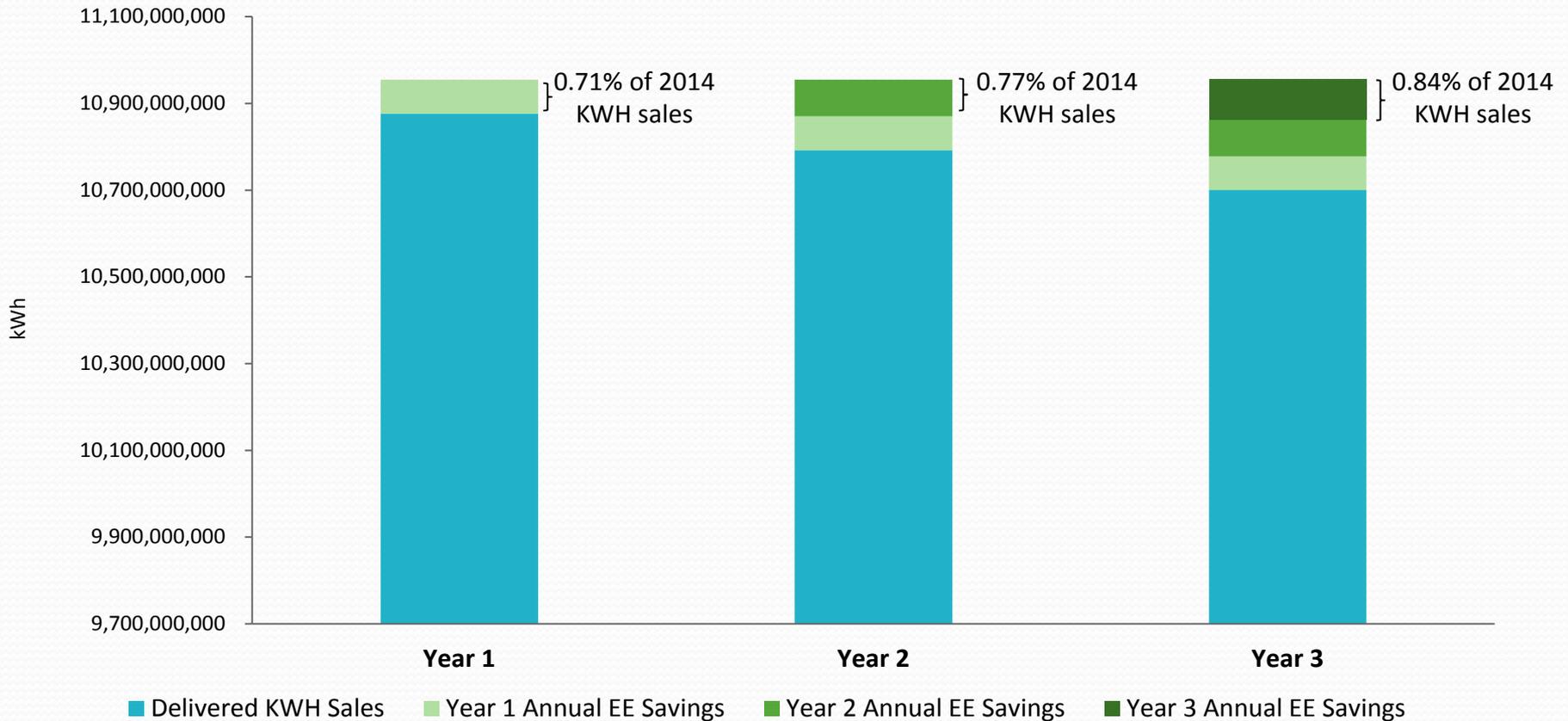
SAVE THE PLANET, SAVE @ HOME.
SAVE ENERGY AT HOME. HELP PROTECT YOUR FAMILY'S FUTURE.



SAVE ENERGY. SAVE @ MUNICIPALITIES.
SAVE ENERGY AND USE THE EXTRA RESOURCES TO IMPROVE YOUR TOWN'S ROADS.

First Three-Year Plan Cycle Illustration of EE Savings

(Assumes 0.84% Annual Savings by End of 3-Year Plan Period)



* Assumes constant sales.

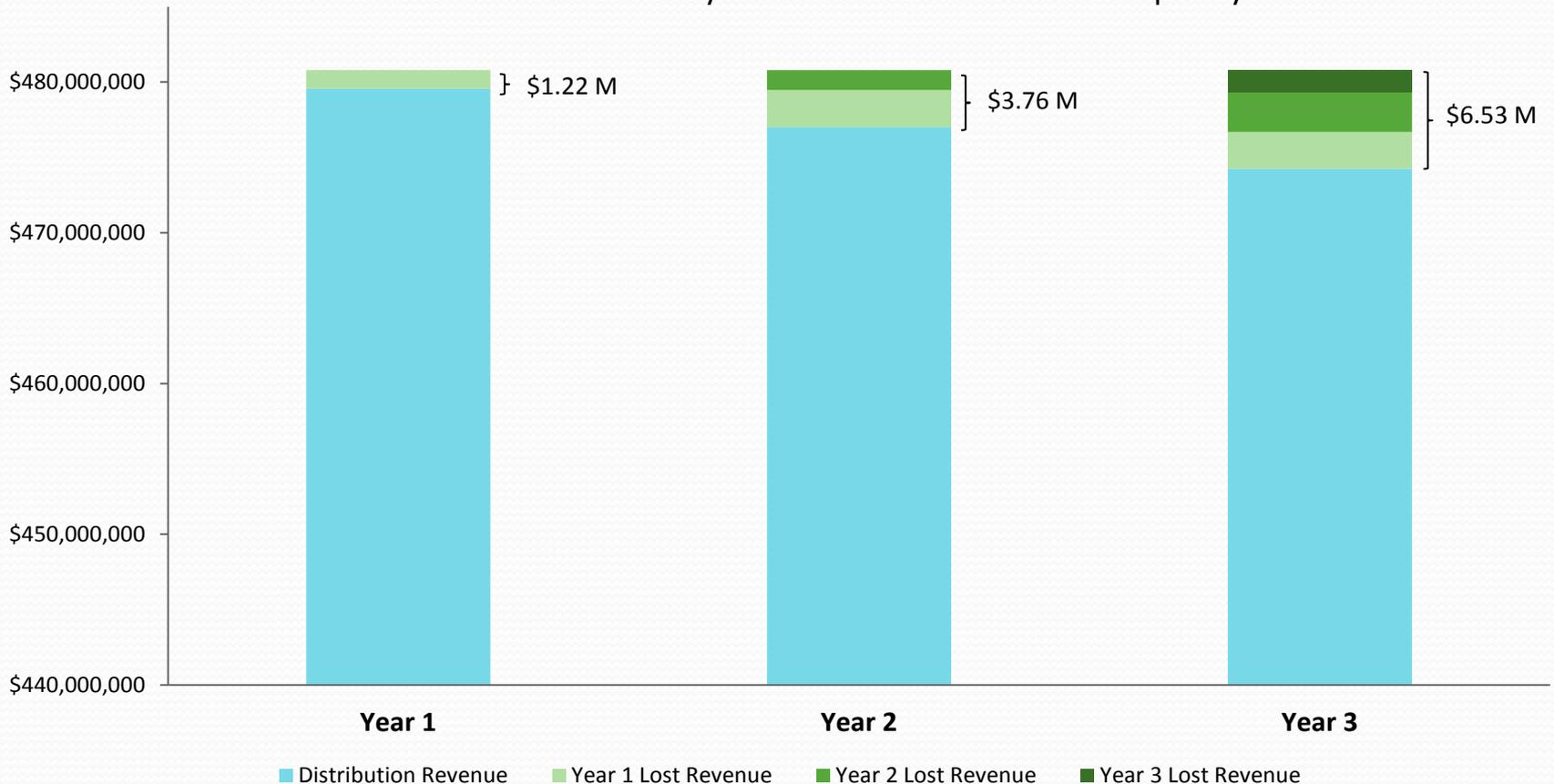
** EE annual savings are based on the shown percentage of 2014 delivered sales (10,954,395,332 kWh).

*** Annual savings targets for 2018 – 2020 from report “Increasing Energy Efficiency in New Hampshire: Realizing Our Potential”, prepared by VEIC in collaboration with GDS Associates, Inc. and Jeffrey H. Taylor & Associates, dated November 15, 2013.

First Three-Year Plan Cycle

Illustration of Lost Distribution Revenue

The SBC rate would be adjusted annually which would include an estimate of lost revenue in the current year and a reconciliation for the prior year.



* Distribution revenue is based on Eversource's current distribution rate level (4.389 cents/kwh)

** Lost distribution revenue is based on Eversource's average distribution rate for all customers excluding customer charges (3.138 cents/kwh), and assumes 1/12 of annual EE savings occur each month.