8/23/2007 Exhibit E: Program Year-1 Summary - May 1, 2006 - April 30, 2007

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|-----------|---|--------------------------------------|-----------------------------------|-----------------------------------|-------------------------------|----------------------------|--------------------------------|---|
| Program | Budget | Design Goal | Projected Lifetime Therms Savings | Actual Lifetime Therms Savings | Actual LTT/Projected LTT ratio | Projected TRC ₂ | Actual TRC ₂ | Actual TRC/Projected TRC ratio | Estimated Before-Tax Design Incentive _{3,4,5} |
| Residential | | | | | | | | • | |
| Residential Conservation Services (RCS) | | N/A (therms) ¹ 80 participants | N/A | N/A | | 0.00 | 0.00 | | |
| Residential Custom Measures | \$67,958 | 14,520 therms 40 participants 22,044 therms | 339,623 | 83,853 | | 4.55 | 4.35 | | |
| Residential High Efficiency (HE) Heating Equipment | \$52,817 | 132 participants | 440,880 | 269,260 | | 7.04 | 5.36 | | |
| High Efficiency (HE) Water Heating | \$22,822 | 4,385 therms 56 participants | 65,775 | 52,920 | | 2.78 | 3.79 | | |
| ENERGY STAR® Homes | \$3,561 | 4,610 therms 12 participants | 118,200 | 19,700 | | 3.68 | 3.35 | | |
| ENERGY STAR® Programmable Thermostats | \$6,578 | 7,379 therms 168 participants | 73,790 | 100,500 | | 10.46 | 18.39 | | |
| ENERGY STAR® Windows | \$4,289 | 444 therms 227 participants | 15,537 | 23,520 | | 3.39 | 4.14 | | |
| Weatherization Program (Previously called: Self-install Rebate Program) | \$20,000 | 5,000 therms 500 participants | 50,000 | 12,740 | | 2.20 | 0.74 | | |
| Residential Low Income Custom Measures | * 1 | 7,860 therms 30 participants | 117,900 | 79,501 | | 2.64 | 2.44 | | |
| Total | \$276,150 | | 1,221,704 | 641,994 | 0.53 | 3.92 | 3.60 | 0.92 | \$10,130 |
| Multifamily and C&I | | 00 000 th | | | | , | | | |
| Multifamily Custom Measures | \$171,455 | 60,000 therms 20 participants | 1,050,000 | 1,124,871 | | 4.95 | 5.07 | | |
| Small Commercial and Industrial Custom Measures Program | \$88,386 | 30,000 therms 8 participants | 471,000 | 615,650 | | 4.80 | 5.52 | | |
| Medium and Large Commercial and Industrial Custom Measures Program | \$152,605 | 46,000 therms 2 participants 4.924 therms | 607,200 | 153,180 | | 4.85 | 5.65 | | |
| Small C&I High Efficiency Heating Program | \$12,920 | 27 participants | 98,480 | 11,280 | | 8.08 | 4.51 | | |
| Commercial & Industrial Infrared Heating Program | \$5,512 | 4,725 therms 7 participants | 94,500 | 0 | | 15.01 | 0.00 | | |
| Commercial ENERGY STAR® Thermostats | \$1,300 | 880 therms 20 participants 1.848 therms | 8,800 | 3,000 | | 7.00 | 11.63 | | |
| Commercial Food Service Program | | 4 participants | 27,720 | 0 | 0.04 | 11.67 | 0.00 | 1.00 | 604.040 |
| Total | \$433,978 | | 2,357,700 | 1,907,981 | 0.81 | 4.89 | 5.04 | 1.03 | \$31,940 |
| Total | \$710,128 |] | 3,579,404 | 2,549,975 | | | | | \$42,070 |

Notes:

- 1. The Residential Conservation Services Program is educational program open to all residential customers, and although all customers can benefit from the program, the total benefits are not readily quantifiable.
- 2. Calculation based on NH PUC order 23,850 and 23,574 (for TRC ratios, program year 2006 planned activities and actuals were modeled separately) \$12.45/MMBTU avoided cost value per PUC 2/28/06 instruction
- 3. Threshold: The Gas Utilities must achieve a minimum "threshold" performance before being eligible to earn an incentive.

 For the cost-effectiveness component, the Gas Utilities must achieve an actual year-end TRC of 1.0 before any incentive can be earned.
 - For the energy savings component, the Gas Utilities must achieve a minimum of 65% of projected lifetime therm savings before any incentive can be earned.
- 4. The earned incentive is based on a sliding scale from 0% to 12% by Sector.
 - The performance incentive for the Residential Portfolio of programs of the target year Residential budget is: 3.7% The performance incentives for the C&I portfolio of programs of the target year C/I budget is: 7.4% The total performance incentives for both portfolios combined of the total target year budget is: 5.9% The full design level incentive for both the residential and C&I portfolio of programs combined would have been:

Assumptions:

- 1. Design Target Incentive = 8%
- 2. Incentive Calculation Formula:

Incentive_{res} = Budget_{RES} x {[4% x (TRC_{Actual} / TRC_{Projected})] + [4% x Liftime Therm Savings Actual / Lifetime Therm Savings Projected)]}

Plus

 $Incentive_{C\&I} = Budget_{C\&I} \times \{[4\% \times (TRC_{Actual} / TRC_{Projected})] + [4\% \times Lifttime\ Therm\ Savings_{Actual} / Lifetime\ Therm\ Savings_{Projected}]\}\}$