



New Hampshire CORE Energy Efficiency Programs

**3rd Quarter Report
January 2015 – September 2015**

Docket DE 14-216

November 25, 2015



3rd Quarter Report
January 2015 - September 2015

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Highlights
CORE & Company-Specific Programs

Description	Program Expenses ¹		kWh Savings			MMBtu Savings			Customers	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
CORE Programs										
Municipal Program	\$ 1,390,519	59%	2,682,694	35,871,294	57%	2,071	17,748	38%	125	41%
All Other CORE Programs	\$ 14,732,405	65%	37,602,494	531,693,477	79%	30,125	637,296	77%	73,533	54%
Sub-total	\$ 16,122,924	64%	40,285,187	567,564,771	77%	32,197	655,044	75%	73,658	54%
Company Specific Programs ²	\$ 637,135	31%	1,944,038	5,332,035	13%	-	-	-	25,013	100%
Total Electric	\$ 16,760,059	62%	42,229,225	572,896,805	73%	32,197	655,044	75%	98,671	61%
Gas Utilities										
CORE Programs	\$ 4,530,934	71%	619,937	7,375,905	132%	94,879	1,392,019	64%	2,344	73%
Company Specific Programs ²	\$ 310,533	92%	-	-	-	14,624	43,873	79%	25,000	100%
Total Gas	\$ 4,841,466	72%	619,937	7,375,905	132%	109,503	1,435,892	64%	27,344	97%
Grand Total	\$ 21,601,525	64%	42,849,162	580,272,710	74%	141,699	2,090,936	67%	126,015	66%

Notes:

(1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 7.5% of actual program expenditures for the electric utilities and 8% of actual program expenditures for the gas utilities as shown in the Commission approved 2015-2016 Plan, p. 82. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.

<http://www.puc.state.nh.us/Regulatory/Docketbk/2014/14-216/LETTERS-MEMOS-TARIFFS/14-216%202014-12-11%20PSNH%20ATT-JT%20SETTLEMENT%20AGREEMENT.PDF>

(2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
CORE Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Customers	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 2,425,124	63%	641,842	11,409,999	162%	6,920	142,229	63%	617	157%
EnergyStar® Homes	\$ 829,624	54%	522,644	12,281,406	37%	5,778	140,857	71%	149	40%
NH Home Performance w/Energy Star	\$ 2,601,386	82%	1,766,036	32,588,358	512%	16,594	345,049	94%	2,256	278%
EnergyStar® Appliances	\$ 2,279,287	67%	6,319,967	83,673,388	62%	834	9,160	24%	69,716	52%
Sub-total	\$ 8,135,421	68%	9,250,488	139,953,151	77%	30,125	637,296	77%	72,738	54%
Commercial & Industrial										
Large Business Energy Solutions	\$ 3,677,265	54%	17,387,774	247,450,053	73%	-	-	-	280	65%
Small Business Energy Solutions	\$ 2,919,719	74%	10,964,232	144,290,273	91%	-	-	-	515	55%
Municipal Program	\$ 1,390,519	59%	2,682,694	35,871,294	57%	2,071	17,748	38%	125	41%
Sub-total	\$ 7,987,503	61%	31,034,699	427,611,620	77%	2,071	17,748	38%	920	55%
Total Electric	\$ 16,122,924	64%	40,285,187	567,564,771	77%	32,197	655,044	75%	73,658	54%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 839,023	74%	25,905	531,187	12%	4,278	86,770	54%	218	59%
EnergyStar® Homes	\$ 108,555	71%	22,296	557,400	263%	1,420	35,488	95%	34	121%
NH Home Performance w/Energy Star	\$ 523,016	62%	2,042	40,840	-	11,670	241,146	95%	401	81%
EnergyStar® Appliances	\$ 1,081,364	87%	65,900	1,060,740	121%	22,711	385,747	115%	1,517	92%
Sub-total	\$ 2,551,958	76%	116,143	2,190,167	39%	40,079	749,150	95%	2,170	86%
Commercial & Industrial										
Large Business Energy Solutions	\$ 774,781	44%	188,262	1,503,560	-	23,350	216,633	24%	27	15%
Small Business Energy Solutions	\$ 1,204,195	95%	315,532	3,682,178	10147%	31,450	426,236	197%	147	31%
Sub-total	\$ 1,978,976	65%	503,794	5,185,738	-	54,800	642,869	46%	174	26%
Total Gas	\$ 4,530,934	71%	619,937	7,375,905	132%	94,879	1,392,019	64%	2,344	73%
Grand Total	\$ 20,653,857	66%	40,905,124	574,940,676	77%	127,075	2,047,063	67%	76,002	54%

Notes:

(1) Amounts shown above pertain only to the CORE programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Customers	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 211,346	75%	1,944,038	5,332,035	116%	-	-	-	25,000	100%
Education	\$ 16,534	31%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ 27,506	12%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 54,154	79%	-	-	-	-	-	-	-	-
Sub-total	\$ 309,540	26%	1,944,038	5,332,035	116%	-	-	-	25,000	100%
Commercial & Industrial										
Smart Start	\$ 27,081	48%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ -	0%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ 66,062	12%	-	-	-	-	-	-	13	-
Education	\$ 106,557	35%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ 41,259	13%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 86,635	55%	-	-	-	-	-	-	-	-
Sub-total	\$ 327,595	53%	-	-	-	-	-	-	13	211%
Total Residential and C&I	\$ 637,135	31%	1,944,038	5,332,035	13%	-	-	-	25,013	100%
Gas Utilities										
Residential										
Building Practices & Demonstration	\$ 289,528	99%	-	-	-	14,624	43,873	79%	25,000	100%
Education	\$ 5,572	33%	-	-	-	-	-	-	-	-
Sub-total	\$ 295,100	95%	\$ -	\$ -	-	14,624	43,873	79%	25,000	100%
Commercial & Industrial										
Building Practices & Demonstration	\$ -	0%	-	-	-	-	-	-	-	-
Education	\$ 15,433	59%	-	-	-	-	-	-	-	-
Sub-total	\$ 15,433	5%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 310,533	92%	-	-	-	14,624	43,873	79%	25,000	100%
Grand Total	\$ 947,668	40%	1,944,038	5,332,035	13%	14,624	43,873	79%	50,013	100%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the CORE programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 465,549	\$ 254,856	\$ 2,661,464	\$ 459,624	\$ 3,841,493	\$ 921,250	\$ 217,299	\$ 1,138,549	\$ 4,980,042
(CORE Program) Actual	\$ 189,128	\$ 202,313	\$ 1,714,575	\$ 319,108	\$ 2,425,124	\$ 769,603	\$ 69,420	\$ 839,023	\$ 3,264,147
Percent	41%	79%	64%	69%	63%	84%	32%	74%	66%
Program Incentives: Budget ³	\$ 367,783	\$ 216,989	\$ 2,345,017	\$ 279,914	\$ 3,209,703	\$ 742,850	\$ 131,069	\$ 873,919	\$ 4,083,622
(CORE Program) Actual ⁴	\$ 189,586	\$ 153,593	\$ 1,417,181	\$ 230,686	\$ 1,991,047	\$ 658,590	\$ 108,064	\$ 766,653	\$ 2,757,700
Percent	52%	71%	60%	82%	62%	89%	82%	88%	68%
Customers Served: Goal	46	29	280	39	393	324	45	369	762
Actual ^{5,6}	70	30	481	47	628	214	18	232	860
Percent	152%	103%	172%	122%	160%	66%	40%	63%	113%
Collaboration: Actual Collaborated Funds ⁷	\$ 23,881	\$ 67,190	\$ 1,344,282	\$ 84,305	\$ 1,519,658	\$ 132,311	\$ 19,114	\$ 151,425	\$ 1,671,083
Total Actual Expenses (CORE + Collaboration)	\$ 213,009	\$ 220,783	\$ 2,761,463	\$ 314,990	\$ 3,510,246	\$ 790,901	\$ 127,178	\$ 918,078	\$ 4,428,324
% of Total Actual Expenses	11%	30%	49%	27%	43%	17%	15%	16%	38%
Collaborated Units	65	17	396	33	511	173	14	187	698
% of Total Customers Served	93%	57%	82%	70%	81%	81%	78%	81%	81%
Heating Systems: Actual Incentives	\$ 30,449	\$ 6,700	\$ 229,892	\$ 17,595	\$ 284,636	\$ 132,549	\$ 18,090	\$ 150,639	\$ 435,275
% of HEA CORE Total Budget	7%	3%	9%	4%	7%	14%	8%	13%	9%
Dwelling Mix: Single Family	20	30	291	47	388	86	18	104	492
Multi-Family	50	0	190	0	240	128	0	128	368
Total	70	30	481	47	628	214	18	232	860

Notes:

- Program savings results are shown on page 8.
- Program budget and actual numbers are based on total expenditures.
- Reflects Program rebates and services only.
- Program incentives are based on the HEA tracking system and does not align with the program rebate/services numbers on page 19 due to timing differences in processing.
A true-up to actual incentive amounts is completed at year-end.
- Program participation is based on the HEA tracking system and does not align with the program participation numbers on page 8 due to timing differences.
Program participation numbers on page 8 are based on the invoices that have been processed through the end of the first quarter whereas the HEA tracking system reflects real-time number of participants.
A true-up to actual number of participants is completed at year-end.
- Number of customers served by county are as follows:

	Belknap	Carroll	Cheshire	Coos	Grafton	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan	Total
Electric	36	14	13	26	79	205	62	112	71	10	628
Gas	8	0	0	0	0	138	33	53	0	0	232
Total											860

- Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities.
For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds.

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Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total		
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion
Annual											
Electricity ²	MWH	1,087.000	0.4930	42,229	20,818	1,360	-	-	42,229	20,818	1,360
Natural Gas	MMBtu	117.080	0.0531	4,362	232	5	109,503	5,814	113,865	6,046	5
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	15,535	1,137	138	-	-	15,535	1,137	138
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	1,609	116	14.08	-	-	1,609	116	14
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-
Propane	MMBtu	139.178	0.0631	7,414	468	41.61	-	-	7,414	468	42
Wood	MMBtu	-	-	3,278	-	-	-	-	3,278	-	-
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Total Annual Emissions Reductions					22,771	1,558		5,814		28,585	1,558
Lifetime											
Electricity ²	MWH	1,087.000	0.4930	572,897	282,421	17,884	-	-	572,897	282,421	17,884
Natural Gas	MMBtu	117.080	0.0531	99,168	5,266	111	1,435,892	76,242	1,535,061	81,508	111
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	293,563	21,486	1,011	-	-	293,563	21,486	1,011
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	31,053	2,247	271	-	-	31,053	2,247	271
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-
Propane	MMBtu	139.178	0.0631	163,108	10,295	850	-	-	163,108	10,295	850
Wood	MMBtu	-	-	68,152	-	-	-	-	68,152	-	-
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Total Lifetime Emissions Reductions					321,715	20,128		76,242		397,957	20,128

Notes:

(1) Source of CO2 Emission Factors in lbs/unit for all other fuels:

(2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html

Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for CO₂ emission conversion factor for electrically powered equipment.

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Highlights
Annual Savings by Fuel Type

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	2,932	741	967	1,594	686	-	-	6,920	641,842
EnergyStar® Homes	67	2,430	3,159	-	121	-	-	5,778	522,644
NH Home Performance w/Energy Star	10,500	876	2,732	15	2,470	-	-	16,593	1,766,036
EnergyStar® Products	508	315	11	-	-	-	-	834	6,319,967
Large Business Energy Solutions	-	-	-	-	-	-	-	-	17,387,774
Small Business Energy Solutions	-	-	-	-	-	-	-	-	10,964,232
Municipal Program	1,526	-	545	-	-	-	-	2,071	2,682,694
Company-Specific Programs	-	-	-	-	-	-	-	-	1,944,038
Total	15,534	4,362	7,414	1,609	3,278	-	-	32,197	42,229,225

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	4,278	-	-	-	-	-	4,278	25,905
EnergyStar® Homes	-	1,420	-	-	-	-	-	1,420	22,296
NH Home Performance w/Energy Star	-	11,670	-	-	-	-	-	11,670	2,042
EnergyStar® Products	-	22,711	-	-	-	-	-	22,711	65,900
Large Business Energy Solutions	-	23,350	-	-	-	-	-	23,350	188,262
Small Business Energy Solutions	-	31,450	-	-	-	-	-	31,450	315,532
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	14,624	-	-	-	-	-	14,624	-
Total	-	109,503	-	-	-	-	-	109,503	619,937

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Summary of Results by Utility
CORE & Company-Specific Programs Combined ¹

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 3,007,301	\$ 1,643,773	\$ 19,465,441	\$ 2,965,318	\$ 27,081,832	\$ 5,326,810	\$ 1,401,931	\$ 6,728,741	\$ 33,810,574
	Actual	\$ 1,432,284	\$ 1,095,867	\$ 12,502,806	\$ 1,729,101	\$ 16,760,059	\$ 4,218,496	\$ 622,970	\$ 4,841,466	\$ 21,601,525
	Percent	48%	67%	64%	58%	62%	79%	44%	72%	64%
Program Participation	Goal	15,490	29,996	92,269	24,810	162,565	27,591	601	28,192	190,757
	Actual	12,104	17,336	61,784	7,447	98,671	26,993	351	27,344	126,015
	Percent	78%	58%	67%	30%	61%	98%	58%	97%	66%
Annual kWh Savings	Goal	5,420,202	2,619,275	46,237,930	5,411,319	59,688,725	240,214	43,272	283,486	59,972,212
	Actual	4,044,454	2,289,607	28,123,871	7,771,293	42,229,225	615,106	4,831	619,937	42,849,162
	Percent	75%	87%	61%	144%	71%	256%	11%	219%	71%
Lifetime kWh Savings	Goal	72,511,851	33,192,755	601,513,030	73,836,957	781,054,594	4,677,776	914,763	5,592,539	786,647,133
	Actual	51,196,729	32,792,205	374,537,636	114,370,235	572,896,805	7,278,915	96,990	7,375,905	580,272,710
	Percent	71%	99%	62%	155%	73%	156%	11%	132%	74%
Annual MMBtu Savings	Goal	4,134	3,624	30,852	4,281	42,891	106,075	34,889	140,963	183,854
	Actual	1,311	2,124	25,716	3,046	32,197	103,345	6,157	109,503	141,699
	Percent	32%	59%	83%	71%	75%	97%	18%	78%	77%
Lifetime MMBtu Savings	Goal	90,384	73,914	626,468	82,686	873,452	1,585,616	650,915	2,236,530	3,109,982
	Actual	27,692	39,775	521,547	66,031	655,044	1,314,455	121,438	1,435,892	2,090,936
	Percent	31%	54%	83%	80%	75%	83%	19%	64%	67%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Program Results
Home Energy Assistance (HEA)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 465,549	\$ 254,856	\$ 2,661,464	\$ 459,624	\$ 3,841,493	\$ 921,250	\$ 217,299	\$ 1,138,549	\$ 4,980,042
	Actual	\$ 189,128	\$ 202,313	\$ 1,714,575	\$ 319,108	\$ 2,425,124	\$ 769,603	\$ 69,420	\$ 839,023	\$ 3,264,147
	Percent	41%	79%	64%	69%	63%	84%	32%	74%	66%
Program Participation	Goal	46	29	280	39	393	324	45	369	762
	Actual	70	28	481	38	617	214	4	218	835
	Percent	152%	97%	172%	99%	157%	66%	9%	59%	110%
Annual kWh Savings	Goal	53,434	35,100	332,705	94,642	515,881	197,640	22,805	220,445	736,326
	Actual	117,652	38,672	442,714	42,804	641,842	22,442	3,463	25,905	667,747
	Percent	220%	110%	133%	45%	124%	11%	15%	12%	91%
Lifetime kWh Savings	Goal	660,141	559,659	4,161,879	1,670,379	7,052,057	3,952,800	513,873	4,466,673	11,518,730
	Actual	1,918,029	606,593	8,204,089	681,288	11,409,999	454,717	76,470	531,187	11,941,186
	Percent	291%	108%	197%	41%	162%	12%	15%	12%	104%
Annual MMBtu Savings	Goal	1,243	804	7,527	1,262	10,835	6,651	1,294	7,945	18,780
	Actual	384	669	4,952	915	6,920	4,034	244	4,278	11,198
	Percent	31%	83%	66%	73%	64%	61%	19%	54%	60%
Lifetime MMBtu Savings	Goal	26,130	16,641	158,848	22,432	224,051	133,013	28,135	161,148	385,199
	Actual	8,705	12,696	101,738	19,091	142,229	81,455	5,315	86,770	229,000
	Percent	33%	76%	64%	85%	63%	61%	19%	54%	59%

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Program Results
Energy Star® Homes

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 155,820	\$ 186,042	\$ 1,006,619	\$ 175,000	\$ 1,523,481	\$ 72,960	\$ 80,000	\$ 152,960	\$ 1,676,441
	Actual	\$ 50,574	\$ 42,102	\$ 624,077	\$ 112,871	\$ 829,624	\$ 81,992	\$ 26,563	\$ 108,555	\$ 938,179
	Percent	32%	23%	62%	64%	54%	112%	33%	71%	56%
Program Participation	Goal	38	21	283	28	370	15	13	28	398
	Actual	2	4	133	10	149	34	-	34	183
	Percent	5%	19%	47%	36%	40%	223%	-	121%	46%
Annual kWh Savings	Goal	42,971	165,241	1,127,834	51,012	1,387,058	-	9,950	9,950	1,397,008
	Actual	2,433	56,395	374,629	89,187	522,644	22,296	-	22,296	544,940
	Percent	6%	34%	33%	175%	38%	-	-	224%	39%
Lifetime kWh Savings	Goal	952,871	4,055,244	27,340,086	1,007,449	33,355,649	-	212,335	212,335	33,567,983
	Actual	52,665	1,422,254	8,791,932	2,014,555	12,281,406	557,400	-	557,400	12,838,806
	Percent	6%	35%	32%	200%	37%	-	-	263%	38%
Annual MMBtu Savings	Goal	1,187	738	5,159	951	8,034	990	536	1,526	9,560
	Actual	32	-	4,726	1,019	5,778	1,420	-	1,420	7,197
	Percent	3%	-	92%	107%	72%	143%	-	93%	75%
Lifetime MMBtu Savings	Goal	29,562	18,272	127,960	23,057	198,850	24,742	12,589	37,330	236,181
	Actual	799	-	115,127	24,931	140,857	35,488	-	35,488	176,345
	Percent	3%	-	90%	108%	71%	143%	-	95%	75%

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Program Results
Home Performance With Energy Star® (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 299,816	\$ 272,233	\$ 2,203,269	\$ 382,990	\$ 3,158,307	\$ 730,157	\$ 110,000	\$ 840,157	\$ 3,998,464
	Actual	\$ 180,582	\$ 194,891	\$ 2,003,914	\$ 221,999	\$ 2,601,386	\$ 475,939	\$ 47,077	\$ 523,016	\$ 3,124,402
	Percent	60%	72%	91%	58%	82%	65%	43%	62%	78%
Program Participation	Goal	49	64	639	60	812	468	25	493	1,305
	Actual	69	52	1,925	210	2,256	393	8	401	2,657
	Percent	141%	81%	301%	348%	278%	84%	32%	81%	204%
Annual kWh Savings	Goal	24,689	38,272	256,057	39,053	358,070	-	-	-	358,070
	Actual	201,949	94,491	1,264,080	205,516	1,766,036	2,042	-	2,042	1,768,078
	Percent	818%	247%	494%	526%	493%	-	-	-	494%
Lifetime kWh Savings	Goal	434,413	725,839	4,519,466	687,459	6,367,176	-	-	-	6,367,176
	Actual	4,457,111	1,862,900	24,404,105	1,864,242	32,588,358	40,840	-	40,840	32,629,198
	Percent	1026%	257%	540%	271%	512%	-	-	-	512%
Annual MMBtu Savings	Goal	1,394	1,634	13,765	1,760	18,552	11,681	973	12,654	31,206
	Actual	560	1,074	13,946	1,013	16,594	11,464	206	11,670	28,264
	Percent	40%	66%	101%	58%	89%	98%	21%	92%	91%
Lifetime MMBtu Savings	Goal	29,050	32,880	271,423	32,027	365,380	233,624	20,825	254,449	619,829
	Actual	11,739	22,389	290,001	20,920	345,049	237,026	4,120	241,146	586,195
	Percent	40%	68%	107%	65%	94%	101%	20%	95%	95%

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Program Results
Energy Star® Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 355,927	\$ 362,251	\$ 2,397,437	\$ 305,000	\$ 3,420,615	\$ 815,883	\$ 421,695	\$ 1,237,578	\$ 4,658,193
	Actual	\$ 223,832	\$ 207,199	\$ 1,591,321	\$ 256,935	\$ 2,279,287	\$ 795,399	\$ 285,965	\$ 1,081,364	\$ 3,360,651
	Percent	63%	57%	66%	84%	67%	97%	68%	87%	72%
Program Participation	Goal	15,185	29,743	64,803	24,573	134,304	1,238	407	1,645	135,949
	Actual	11,890	17,204	33,505	7,117	69,716	1,222	295	1,517	71,233
	Percent	78%	58%	52%	29%	52%	99%	72%	92%	52%
Annual kWh Savings	Goal	1,694,350	999,269	7,197,904	1,070,382	10,961,905	40,558	10,518	51,076	11,012,980
	Actual	1,303,056	555,719	3,718,907	742,284	6,319,967	64,532	1,368	65,900	6,385,867
	Percent	77%	56%	52%	69%	58%	159%	13%	129%	58%
Lifetime kWh Savings	Goal	22,261,649	9,886,166	88,277,887	13,792,920	134,218,623	688,688	188,555	877,243	135,095,866
	Actual	11,289,982	7,990,150	53,223,166	11,170,090	83,673,388	1,040,220	20,520	1,060,740	84,734,128
	Percent	51%	81%	60%	81%	62%	151%	11%	121%	63%
Annual MMBtu Savings	Goal	143	364	2,839	147	3,494	14,006	5,158	19,164	22,658
	Actual	110	191	434	99	834	19,499	3,212	22,711	23,546
	Percent	77%	53%	15%	67%	24%	139%	62%	119%	104%
Lifetime MMBtu Savings	Goal	1,572	4,006	31,232	1,622	38,432	238,700	97,573	336,273	374,705
	Actual	1,194	2,106	4,771	1,089	9,160	324,970	60,777	385,747	394,907
	Percent	76%	53%	15%	67%	24%	136%	62%	115%	105%

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Program Results
Large Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 986,517	\$ 188,981	\$ 4,858,387	\$ 792,418	\$ 6,826,303	\$ 1,445,300	\$ 313,214	\$ 1,758,514	\$ 8,584,817
	Actual	\$ 288,129	\$ 123,322	\$ 2,991,219	\$ 274,596	\$ 3,677,265	\$ 715,451	\$ 59,331	\$ 774,781	\$ 4,452,046
	Percent	29%	65%	62%	35%	54%	50%	19%	44%	52%
Program Participation	Goal	27	28	351	26	432	166	12	179	610
	Actual	9	9	260	2	280	26	1	27	307
	Percent	33%	32%	74%	8%	65%	16%	8%	15%	50%
Annual kWh Savings	Goal	2,119,438	639,637	19,691,600	2,733,709	25,184,385	-	-	-	25,184,385
	Actual	1,214,343	897,179	9,666,974	5,609,277	17,387,774	188,262	-	188,262	17,576,036
	Percent	57%	140%	49%	205%	69%	-	-	-	70%
Lifetime kWh Savings	Goal	28,400,475	8,330,598	263,178,565	38,157,962	338,067,599	-	-	-	338,067,599
	Actual	18,472,576	12,060,071	132,778,252	84,139,155	247,450,053	1,503,560	-	1,503,560	248,953,613
	Percent	65%	145%	50%	221%	73%	-	-	-	74%
Annual MMBtu Savings	Goal	-	-	-	-	-	35,112	21,825	56,938	56,938
	Actual	-	-	-	-	-	23,072	278	23,350	23,350
	Percent	-	-	-	-	-	66%	1%	41%	41%
Lifetime MMBtu Savings	Goal	-	-	-	-	-	510,599	381,065	891,665	891,665
	Actual	-	-	-	-	-	209,683	6,950	216,633	216,633
	Percent	-	-	-	-	-	41%	2%	24%	24%

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Program Results
Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 539,501	\$ 170,506	\$ 2,729,373	\$ 500,000	\$ 3,939,380	\$ 1,032,710	\$ 231,722	\$ 1,264,432	\$ 5,203,813
	Actual	\$ 418,000	\$ 131,694	\$ 1,973,760	\$ 396,264	\$ 2,919,719	\$ 1,075,992	\$ 128,202	\$ 1,204,195	\$ 4,123,913
	Percent	77%	77%	72%	79%	74%	104%	55%	95%	79%
Program Participation	Goal	99	73	702	65	939	380	99	478	1,417
	Actual	59	23	366	67	515	104	43	147	662
	Percent	59%	32%	52%	103%	55%	27%	44%	31%	47%
Annual kWh Savings	Goal	1,097,858	459,727	9,447,957	1,037,376	12,042,919	2,016	-	2,016	12,044,935
	Actual	1,108,288	440,183	8,410,105	1,005,656	10,964,232	315,532	-	315,532	11,279,764
	Percent	101%	96%	89%	97%	91%	15651%	-	15651%	94%
Lifetime kWh Savings	Goal	14,673,310	5,973,166	123,971,901	13,485,894	158,104,271	36,288	-	36,288	158,140,559
	Actual	13,724,992	6,071,815	111,004,738	13,488,728	144,290,273	3,682,178	-	3,682,178	147,972,451
	Percent	94%	102%	90%	100%	91%	10147%	-	10147%	94%
Annual MMBtu Savings	Goal	-	-	-	-	-	19,195	5,103	24,297	24,297
	Actual	-	-	-	-	-	29,233	2,218	31,450	31,450
	Percent	-	-	-	-	-	152%	43%	129%	129%
Lifetime MMBtu Savings	Goal	-	-	-	-	-	389,617	110,728	500,345	500,345
	Actual	-	-	-	-	-	381,960	44,276	426,236	426,236
	Percent	-	-	-	-	-	98%	40%	85%	85%

New Hampshire CORE Energy Efficiency Programs
NHPUC Docket No. DE 14-216

3rd Quarter Report
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Program Results
Municipal Program

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 168,757	\$ 158,375	\$ 1,797,394	\$ 222,574	\$ 2,347,099
	Actual	\$ 50,595	\$ 165,955	\$ 1,068,067	\$ 105,902	\$ 1,390,519
	Percent	30%	105%	59%	48%	59%
Program Participation	Goal	46	38	205	19	308
	Actual	5	16	101	3	125
	Percent	11%	42%	49%	16%	41%
Annual kWh Savings	Goal	387,462	282,028	3,698,108	385,144	4,752,741
	Actual	96,733	206,968	2,302,424	76,569	2,682,694
	Percent	25%	73%	62%	20%	56%
Lifetime kWh Savings	Goal	5,128,993	3,662,083	48,876,016	5,034,896	62,701,988
	Actual	1,281,374	2,778,423	30,799,320	1,012,177	35,871,294
	Percent	25%	76%	63%	20%	57%
Annual MMBtu Savings	Goal	167	85	1,562	161	1,975
	Actual	224	190	1,657	-	2,071
	Percent	134%	225%	106%	-	105%
Lifetime MMBtu Savings	Goal	4,070	2,115	37,005	3,548	46,738
	Actual	5,255	2,584	9,909	-	17,748
	Percent	129%	122%	27%	-	38%

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Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Unitil	New Hampshire Electric Cooperative
		Gas	Gas	Electric
		Building Practices & Demonstration Program	Building Practices & Demonstration Program	Smart Start Program Administration
Program Expenses	Budget	\$ 293,550	\$ -	\$ 5,000
	Actual	\$ 289,528	\$ -	\$ 232
	Percent	99%	-	5%
Program Participation	Goal	25,000	-	-
	Actual	25,000	-	-
	Percent	100%	-	-
Annual kWh Savings	Goal	-	-	-
	Actual	-	-	-
	Percent	-	-	-
Lifetime kWh Savings	Goal	-	-	-
	Actual	-	-	-
	Percent	-	-	-
Annual MMBtu Savings	Goal	18,440	-	-
	Actual	14,624	-	-
	Percent	79%	-	-
Lifetime MMBtu Savings	Goal	55,320	-	-
	Actual	43,873	-	-
	Percent	79%	-	-

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Program Results
Company-Specific Programs
Eversource

Description		Smart Start Program Administration	Customer Engagement Platform*	Home Energy Reports	C&I RFP Program	C&I Customer Partnerships	Total
Program Expenses	Budget	\$ 52,000	\$ 550,270	\$ 280,402	\$ 532,143	\$ 19,856	\$ 1,434,671
	Actual	\$ 26,849	\$ 68,765	\$ 211,346	\$ 66,062	\$ -	\$ 373,023
	Percent	52%	12%	75%	12%	-	26%
Program Participation	Goal	-	-	25,000	6	-	25,006
	Actual	-	-	25,000	13	-	25,013
	Percent	-	-	100%	211%	-	100%
Annual kWh Savings	Goal	-	-	1,529,834	2,955,931	-	4,485,764
	Actual	-	-	1,944,038	-	-	1,944,038
	Percent	-	-	127%	-	-	43%
Lifetime kWh Savings	Goal	-	-	4,589,501	36,597,730	-	41,187,231
	Actual	-	-	5,332,035	-	-	5,332,035
	Percent	-	-	116%	-	-	13%

*Updates on the Customer Engagement Platform:

(1) Estimated launch date: First quarter of 2016

(2) Marketing efforts planned after NH launch include:

- a. Email campaign tool that is part of the CEP software
- b. Bill insert
- c. Links from Eversource's website
- d. One-on-one roll outs with largest customers

(3) Interface with US Department of Energy's Portfolio Manager: Eversource is planning to have CEP incorporate an interface with Portfolio Manager via an Application Program Interface (API)

Work is ongoing.

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Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses										
Residential	Budget	\$ -	\$ -	\$ -	\$ 52,776	\$ 52,776	\$ -	\$ 17,000	\$ 17,000	\$ 69,776
	Actual	-	-	-	16,534	16,534	-	5,572	5,572	22,106
	Percent	-	-	-	31%	31%	-	33%	33%	32%
Commercial & Industrial	Budget	\$ 15,414	\$ 30,528	\$ 216,829	\$ 44,936	\$ 307,707	\$ 15,000	\$ 11,000	\$ 26,000	\$ 333,707
	Actual	8,506	13,510	79,172	5,369	106,557	14,593	840	15,433	121,990
	Percent	55%	44%	37%	12%	35%	97%	8%	59%	37%
Total	Budget	\$ 15,414	\$ 30,528	\$ 216,829	\$ 97,712	\$ 360,483	\$ 15,000	\$ 28,000	\$ 43,000	\$ 403,483
	Actual	8,506	13,510	79,172	21,904	123,091	14,593	6,411	21,005	144,096
	Percent	55%	44%	37%	22%	34%	97%	23%	49%	36%

Focus Areas

NH Energy Code and Beyond Code

Activities

- > Conducted three residential workshops in March with 40 attendees.
- > Conducted two commercial workshops with 27 attendees.

Residential Programs

- > Conducted "High Efficiency Heat Pump Seminar" to discuss residential air source heating and hot water equipment with 66 attendees (homeowners and contractors).
- > Conducted five Button Up workshops with seven more planned in the fall.
- > Partnered with Northeast Home Rating System (NEHERS) alliance to host HERS rating course; 10 attendees.

Commercial, Industrial & Municipal Programs

- > Presented on Eversource's Customer Engagement Platform at the Local Energy Solutions Conference.
- > Conducted five energy efficiency workshop for municipalities in Portsmouth, Manchester, Lebanon, North Conway and Keene with 92 attendees.
- > Conducted LED seminar with 70 attendees.
- > Conducted two lighting contractor seminars with 65 attendees.
- > Conducted two Building Operator Certification (BOC) courses with 10 attendees.
- > Conducted operator field day and exhibit for waste and waste water industries with 290 attendees.
- > Held an LED tradeshow with breakout sessions for contractors and municipals with 75 attendees.

K-12 Energy Efficiency Education

- > Completed 66 presentations in 16 schools that reached 2,298 students and 92 educators.

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Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 128,600	\$ 55,000	\$ 2,235,000	\$ 250,240	\$ 2,668,840
Estimated Annual FCM Expenses	\$ 20,000	\$ 15,000	\$ 160,000	\$ 30,000	\$ 225,000
Actual FCM Proceeds					
Qtr. 1	\$ 48,274	\$ 17,794	\$ 593,398	\$ 62,532	\$ 721,998
Qtr. 2	57,337	13,848	596,649	64,901	732,735
Qtr. 3	57,246	11,020	568,314	81,756	718,335
Qtr. 4	-	-	-	-	-
Total	\$ 162,857	\$ 42,662	\$ 1,758,361	\$ 209,188	\$ 2,173,068
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	1,000	1,000
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000
Other					
Qtr. 1	\$ 2,748	\$ -	\$ 22,595	\$ 3,559	\$ 28,902
Qtr. 2	19,004	11,548	43,196	6,547	80,295
Qtr. 3	1,186	3,100	17,888	8,418	30,592
Qtr. 4	-	-	-	-	-
Total	\$ 22,938	\$ 14,648	\$ 83,678	\$ 18,524	\$ 139,789
Total Financial Assurance & Other	\$ 22,938	\$ 14,648	\$ 83,678	\$ 19,524	\$ 140,789
Actual Net FCM Proceeds*	\$ 139,918	\$ 28,014	\$ 1,674,683	\$ 189,664	\$ 2,032,279

* The CORE Electric Utilities leverage the Forward Capacity Market which provides additional energy efficiency funds to the NH CORE energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 CORE Programs) and in all subsequent CORE program Orders.

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Expenses By Activity
Residential Programs

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Home Energy Assistance	Internal Admin	\$ 1,555	\$ 11,118	\$ 61,038	\$ 25,774	\$ 99,485	\$ 2,705	\$ 11,768	\$ 14,473	\$ 113,958
	External Admin	-	12,092	-	2,166	14,258	-	530	530	14,788
	Rebate/Services	147,488	152,061	1,536,845	240,145	2,076,539	696,450	33,735	730,186	2,806,724
	Implementation Services	29,800	21,454	79,887	43,833	174,974	51,167	19,926	71,093	246,067
	Marketing	242	954	-	1,250	2,445	471	1,250	1,721	4,166
	EM&V	10,042	4,635	36,805	5,941	57,423	18,810	2,211	21,021	78,444
	Total	\$ 189,128	\$ 202,313	\$ 1,714,575	\$ 319,108	\$ 2,425,124	\$ 769,603	\$ 69,420	\$ 839,023	\$ 3,264,147
EnergyStar® Homes	Internal Admin	\$ 66	\$ 1,775	\$ 23,063	\$ 10,135	\$ 35,038	\$ 43	\$ 4,784	\$ 4,826	\$ 39,865
	External Admin	-	1,755	-	277	2,032	-	664	664	2,696
	Rebate/Services	23,425	6,814	472,553	83,677	586,470	56,980	12,352	69,332	655,802
	Implementation Services	19,688	31,135	105,007	16,591	172,420	20,226	7,854	28,080	200,500
	Marketing	2,445	152	6,945	-	9,542	1,169	-	1,169	10,711
	EM&V	4,951	471	16,510	2,191	24,122	3,574	909	4,483	28,605
	Total	\$ 50,574	\$ 42,102	\$ 624,077	\$ 112,871	\$ 829,624	\$ 81,992	\$ 26,563	\$ 108,555	\$ 938,179
HP w/EnergyStar®	Internal Admin	\$ 1,268	\$ 10,191	\$ 43,477	\$ 18,654	\$ 73,589	\$ 2,961	\$ 7,053	\$ 10,014	\$ 83,603
	External Admin	-	13,509	61	1,415	14,985	-	456	456	15,441
	Rebate/Services	137,979	121,193	1,735,075	159,962	2,154,208	381,663	20,564	402,227	2,556,435
	Implementation Services	31,663	44,736	170,157	38,129	284,685	65,524	17,965	83,489	368,174
	Marketing	3,889	874	3,470	-	8,233	10,786	-	10,786	19,019
	EM&V	5,783	4,389	51,674	3,839	65,685	15,006	1,039	16,045	81,730
	Total	\$ 180,582	\$ 194,891	\$ 2,003,914	\$ 221,999	\$ 2,601,386	\$ 475,939	\$ 47,077	\$ 523,016	\$ 3,124,402
EnergyStar® Products	Internal Admin	\$ 1,984	\$ 10,456	\$ 55,619	\$ 15,372	\$ 83,431	\$ 2,678	\$ 20,731	\$ 23,410	\$ 106,841
	External Admin	\$ -	\$ 10,340	\$ -	\$ 5,366	\$ 15,705	\$ -	\$ 1,051	\$ 1,051	\$ 16,756
	Rebate/Services	\$ 164,756	\$ 113,449	\$ 1,407,899	\$ 193,168	\$ 1,879,272	\$ 716,772	\$ 216,139	\$ 932,912	\$ 2,812,183
	Implementation Services	\$ 34,088	\$ 65,875	\$ 41,515	\$ 31,445	\$ 172,924	\$ 45,274	\$ 37,713	\$ 82,988	\$ 255,911
	Marketing	\$ 14,277	\$ 4,306	\$ 42,462	\$ 6,966	\$ 68,011	\$ 14,130	\$ 6,559	\$ 20,688	\$ 88,699
	EM&V	\$ 8,727	\$ 2,773	\$ 43,826	\$ 4,618	\$ 59,944	\$ 16,544	\$ 3,771	\$ 20,315	\$ 80,259
	Total	\$ 223,832	\$ 207,199	\$ 1,591,321	\$ 256,935	\$ 2,279,287	\$ 795,399	\$ 285,965	\$ 1,081,364	\$ 3,360,651

3rd Quarter Report
January 2015 - September 2015

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 3,765	\$ 2,575	\$ 6,438	\$ 5,578	\$ 18,356	\$ 9,785	\$ -	\$ 9,785	\$ 28,141
	External Admin	-	-	\$ -	3,820	3,820	-	-	-	3,820
	Rebate/Services	-	-	\$ 192,892	-	192,892	253,829	-	253,829	446,721
	Implementation Services	-	-	\$ 6,152	16,077	22,229	12,840	5,115	17,955	40,184
	Marketing	-	-	\$ -	457	457	4,186	457	4,643	5,100
	EM&V	6,098	6,214	\$ 58,474	1,000	71,786	8,889	-	8,889	80,675
	Total	\$ 9,863	\$ 8,789	\$ 263,956	\$ 26,932	\$ 309,540	\$ 289,528	\$ 5,572	\$ 295,100	\$ 604,640
Total Residential	Internal Admin	\$ 8,639	\$ 36,113	\$ 189,634	\$ 75,513	\$ 309,900	\$ 18,171	\$ 44,336	\$ 62,508	\$ 372,408
	External Admin	-	37,696	61	13,043	50,800	-	2,701	2,701	53,501
	Rebate/Services	473,648	393,516	5,345,265	676,952	6,889,380	2,105,694	282,791	2,388,485	9,277,865
	Implementation Services	115,240	163,200	402,718	146,075	827,232	195,031	88,573	283,605	1,110,837
	Marketing	20,852	6,287	52,877	8,673	88,688	30,741	8,266	39,007	127,695
	EM&V	35,601	18,483	207,288	17,589	278,960	62,823	7,931	70,753	349,714
	Total	\$ 653,980	\$ 655,294	\$ 6,197,842	\$ 937,845	\$ 8,444,961	\$ 2,412,460	\$ 434,598	\$ 2,847,057	\$ 11,292,019
Total %	Internal Admin	1.3%	5.5%	3.1%	8.1%	3.7%	0.8%	10.2%	2.2%	3.3%
	External Admin	0.0%	5.8%	0.0%	1.4%	0.6%	0.0%	0.6%	0.1%	0.5%
	Rebate/Services	72.4%	60.1%	86.2%	72.2%	81.6%	87.3%	65.1%	83.9%	82.2%
	Implementation Services	17.6%	24.9%	6.5%	15.6%	9.8%	8.1%	20.4%	10.0%	9.8%
	Marketing	3.2%	1.0%	0.9%	0.9%	1.1%	1.3%	1.9%	1.4%	1.1%
	EM&V	5.4%	2.8%	3.3%	1.9%	3.3%	2.6%	1.8%	2.5%	3.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

3rd Quarter Report
January 2015 - September 2015

Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 3,390	\$ 6,582	\$ 115,557	\$ 27,733	\$ 153,262	\$ 4,073	\$ 14,334	\$ 18,407	\$ 171,668
	External Admin	-	6,508	-	1,854	8,362	-	1,079	1,079	9,442
	Rebate/Services	150,146	80,598	2,317,730	191,343	2,739,818	561,931	14,984	576,915	3,316,733
	Implementation Services	96,361	18,840	413,250	46,042	574,493	86,538	23,465	110,003	684,496
	Marketing	5,605	625	10,737	-	16,966	12,568	2,736	15,304	32,270
	EM&V	32,627	10,169	133,945	7,623	184,365	50,341	2,732	53,073	237,438
	Total	\$ 288,129	\$ 123,322	\$ 2,991,219	\$ 274,596	\$ 3,677,265	\$ 715,451	\$ 59,331	\$ 774,781	\$ 4,452,046
Small Business Energy Solutions	Internal Admin	\$ 3,393	\$ 6,433	\$ 55,089	\$ 25,690	\$ 90,605	\$ 2,780	\$ 13,144	\$ 15,924	\$ 106,528
	External Admin	-	6,362	-	226	6,588	-	378	378	6,966
	Rebate/Services	335,185	68,843	1,601,651	318,613	2,324,292	984,321	78,998	1,063,319	3,387,611
	Implementation Services	53,136	47,739	274,796	45,137	420,809	58,501	24,971	83,472	504,281
	Marketing	13,564	611	5,910	-	20,084	9,327	8,369	17,696	37,780
	EM&V	12,723	1,706	36,313	6,598	57,341	21,064	2,342	23,406	80,747
	Total	\$ 418,000	\$ 131,694	\$ 1,973,760	\$ 396,264	\$ 2,919,719	\$ 1,075,992	\$ 128,202	\$ 1,204,195	\$ 4,123,913
Municipal	Internal Admin	\$ 184	\$ 8,670	\$ 34,512	\$ 8,933	\$ 52,300	\$ -	\$ -	\$ -	\$ 52,300
	External Admin	-	8,574	-	1,893	10,467	-	-	-	10,467
	Rebate/Services	30,429	110,345	999,190	78,491	1,218,455	-	-	-	1,218,455
	Implementation Services	15,004	33,744	26,779	13,619	89,146	-	-	-	89,146
	Marketing	958	2,323	685	472	4,439	-	-	-	4,439
	EM&V	4,019	2,300	6,901	2,494	15,713	-	-	-	15,713
	Total	\$ 50,595	\$ 165,955	\$ 1,068,067	\$ 105,902	\$ 1,390,519	\$ -	\$ -	\$ -	\$ 1,390,519
Other*	Internal Admin	\$ 4,991	\$ 2,441	\$ 12,672	\$ 5,306	\$ 25,411	\$ -	\$ -	\$ -	\$ 25,411
	External Admin	-	716	-	3,820	4,536	-	84	84	4,620
	Rebate/Services	8,500	9,531	136,512	-	154,543	10,997	756	11,753	166,296
	Implementation Services	-	2,508	51,646	4,288	58,442	-	-	-	58,442
	Marketing	6	69	287	1,082	1,444	3,596	-	3,596	5,040
	EM&V	8,084	4,335	70,801	-	83,219	-	-	-	83,219
	Total	\$ 21,581	\$ 19,601	\$ 271,918	\$ 14,495	\$ 327,595	\$ 14,593	\$ 840	\$ 15,433	\$ 343,028

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

3rd Quarter Report
January 2015 - September 2015

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 11,958	\$ 24,126	\$ 217,831	\$ 67,662	\$ 321,577	\$ 6,853	\$ 27,478	\$ 34,330	\$ 355,907
	External Admin	-	22,160	-	7,792	29,953	-	1,542	1,542	31,495
	Rebate/Services	524,260	269,318	5,055,083	588,447	6,437,108	1,557,249	94,737	1,651,987	8,089,094
	Implementation Services	164,501	102,831	766,470	109,086	1,142,888	145,039	48,436	193,475	1,336,363
	Marketing	20,133	3,627	17,620	1,554	42,933	25,491	11,106	36,596	79,529
	EM&V	57,452	18,510	247,960	16,715	340,638	71,405	5,074	76,479	417,117
	Total	\$ 778,304	\$ 440,573	\$ 6,304,964	\$ 791,256	\$ 8,315,097	\$ 1,806,036	\$ 188,373	\$ 1,994,409	\$ 10,309,506
Total C&I and Municipal %	Internal Admin	1.5%	5.5%	3.5%	8.6%	3.9%	0.4%	14.6%	1.7%	3.5%
	External Admin	0.0%	5.0%	0.0%	1.0%	0.4%	0.0%	0.8%	0.1%	0.3%
	Rebate/Services	67.4%	61.1%	80.2%	74.4%	77.4%	86.2%	50.3%	82.8%	78.5%
	Implementation Services	21.1%	23.3%	12.2%	13.8%	13.7%	8.0%	25.7%	9.7%	13.0%
	Marketing	2.6%	0.8%	0.3%	0.2%	0.5%	1.4%	5.9%	1.8%	0.8%
	EM&V	7.4%	4.2%	3.9%	2.1%	4.1%	4.0%	2.7%	3.8%	4.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 20,597	\$ 60,239	\$ 407,465	\$ 143,175	\$ 631,477	\$ 25,024	\$ 71,814	\$ 96,838	\$ 728,315
	External Admin	-	59,856	61	20,836	80,753	-	4,242	4,242	84,995
	Rebate/Services	997,907	662,834	10,400,348	1,265,399	13,326,488	3,662,943	377,528	4,040,472	17,366,960
	Implementation Services	279,741	266,031	1,169,188	255,161	1,970,120	340,070	137,010	477,080	2,447,200
	Marketing	40,985	9,913	70,496	10,226	131,621	56,232	19,371	75,603	207,224
	EM&V	93,053	36,993	455,248	34,304	619,599	134,227	13,005	147,232	766,831
	Total	\$ 1,432,284	\$ 1,095,867	\$ 12,502,807	\$ 1,729,101	\$ 16,760,059	\$ 4,218,496	\$ 622,970	\$ 4,841,466	\$ 21,601,524
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.4%	5.5%	3.3%	8.3%	3.8%	0.6%	11.5%	2.0%	3.4%
	External Admin	0.0%	5.5%	0.0%	1.2%	0.5%	0.0%	0.7%	0.1%	0.4%
	Rebate/Services	69.7%	60.5%	83.2%	73.2%	79.5%	86.8%	60.6%	83.5%	80.4%
	Implementation Services	19.5%	24.3%	9.4%	14.8%	11.8%	8.1%	22.0%	9.9%	11.3%
	Marketing	2.9%	0.9%	0.6%	0.6%	0.8%	1.3%	3.1%	1.6%	1.0%
	EM&V	6.5%	3.4%	3.6%	2.0%	3.7%	3.2%	2.1%	3.0%	3.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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January 2015 - September 2015

Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Annual Budget ¹	\$ 148,594	\$ 82,189	\$ 893,712	\$ 161,275	\$ 1,285,770	\$ 253,950	\$ 67,977	\$ 321,927	\$ 1,607,696
Actual Expenses ²									
Qtr. 1	\$ 50,517	\$ 13,589	\$ 80,810	\$ 18,240	\$ 163,156	\$ 81,996	\$ 6,686	\$ 88,682	\$ 251,838
Qtr. 2	28,627	18,783	186,586	11,829	245,826	27,606	4,614	32,221	\$ 278,046
Qtr. 3	13,909	4,621	187,852	4,235	210,617	24,625	1,704	26,329	\$ 236,946
Qtr. 4	-	-	-	-	-	-	-	-	\$ -
Total	\$ 93,053	\$ 36,993	\$ 455,248	\$ 34,304	\$ 619,599	\$ 134,227	\$ 13,005	\$ 147,232	\$ 766,831

Notes:

- (1) The Evaluation, Monitoring and Verification budget is based on 5% of the annual NH CORE Energy Efficiency Program budget.
- (2) The actual EM&V expenses for each program are included in the expense totals reported for each program.
- (3) Status of EM&V Studies:

	Est. Cost	Vendor	Status
NE Avoided Energy Supply Cost Study (2015)	\$38,000	TCR	Complete: Q2, 2015
- Peak/Super Peak Avoided Cost Study	\$10,000	TCR	ECD: Q4, 2015
Treat/Otter Auditing/Tracking Software	\$150,000	PSD	Annual cost billed monthly
NEEP/CEE Regional/National M&E:	\$157,065	NEEP	Ongoing
- Net Savings Project (started in 2013)			ECD: Q4, 2015
- Measure Life Research (started in 2014)			ECD: Q4, 2015
- Regional EE Database (REED)			ECD: Q4, 2015
- EM&V Methods			ECD: Q4, 2015
- Changing EM&V Paradigm			ECD: Q4, 2015
- Incremental Cost Study (Emerging Tech)			ECD: Q3, 2016
- Home Energy Mgmt Research			ECD: Q4, 2015
- Loadshape Data Catalog			ECD: Q3, 2016
Energy Star Homes - Impact Evaluation	tbd	tbd	ECD: 2016
Large Business (Ret/New/RFP) Program - Impact Evaluation	\$550,000	DNV Kema	Complete: Q2, 2015
Energy Star Appliance Program - Impact Evaluation	tbd	tbd	ECD: 2015-2016
Early Replacement Measures, Phase 2 (Gas)	tbd	Evergreen Economics	ECD: 2015
Home Energy Reports Pilot Program Evaluation (Eversource)	\$61,000	Navigant	ECD: Q1, 2016

Evaluations available at: http://www.puc.state.nh.us/Electric/Monitoring%20and%20Evaluation%20Reports/Monitoring_Evaluation_Report_List.htm

3rd Quarter Report
January 2015 - September 2015

Revolving Loan Fund (RLF)

Description	Electric Utilities				
	Liberty Utilities	NHEC	Eversource	Unitil	
Amount Available to Loan					
Revolving Loan Fund ¹	\$ 303,000	\$ 300,000	\$ 690,000	\$ 855,707	
Less: Loans	435,602	517,908	1,388,031	1,140,217	
Plus: Loan Payments Received	155,932	293,129	749,999	476,367	
Current Balance	23,330	75,221	51,968	191,857	
Less: Loans in Process	-	26,000	-	-	
Less: Potential Loans	-	-	35,000	-	
Amount Available to Loan	\$ 23,330	\$ 49,221	\$ 16,968	\$ 191,857	
Maximum Loans and Maximum Term					
Residential	Maximum Loan	\$ 500	\$ 7,500	\$ 7,500	\$ 7,500
	Maximum Term	2 Years	7 Years	7 Years	7 Years
Municipal and C&I ²	Maximum Loan	\$ 50,000			\$ 50,000
	Maximum Term	2 years	Smart Start	Smart Start	10 Years
Year-to-date Project Financing Information					
Residential	No. of Projects Financed	-	13	34	12
	Average Loan Amount	N/A	\$ 3,527	\$ 5,496	\$ 4,547
Municipal and C&I ²	No. of Projects Financed	10	-	-	-
	Average Loan Amount	\$ 6,705	N/A	N/A	N/A

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and CORE Program funds.

(2) Not applicable to the NHEC and PSNH. Utilize SmartStart Loan Program.

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January 2015 - September 2015

Smart Start Revolving Loan Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	746,017	421,573
Less: Loans	70,893	314,381
Plus: Loan Repayments (excluding reserve for bad debt)	66,836	197,559
Current Balance	\$ 741,961	\$ 304,751
Less: Loans in Process	41,710	415,033
Less: Potential Loans	-	83,237
Add: Anticipated Loan Repayments Thr Year End	-	201,200
Amount Available to Loan	\$ 700,251	\$ 7,681
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance	Not Applicable	\$ 173,971
Plus: Bad Debt Collections ²		28,813
Less: Bad Debt Charges		-
Ending Balance		\$ 202,784
Year-to-date Administrative and Implementation Expenses ³	\$ 232	\$ 26,849
Year-to-date Payments to Contractors Supporting Customer Projects	\$ 70,893	\$ 781,124
Year-to-date Performance Incentive ⁴	Not Applicable	\$ 34,576
Year-to-date Project Financing Information		
Municipal and C&I ⁵	No. of Projects Financed	
	2	25
	Total Loan Amount	\$ 697,485
	Average Loan Amount	\$ 27,899
	Lifetime kWh Savings ⁶	14,657,578
	Lifetime MMBTU Savings ⁶	Not Applicable
	Lifetime kWh Savings ⁷	-
	Lifetime MMBTU Savings ⁷	Not Applicable
	Lifetime Electric Bill Savings	\$ 2,302,868

Notes:

- (1) As of January 1, 2015. The beginning loan balance for NHEC has been revised to \$746,017 compared to what was reported in the 4th Qtr report of \$746,118, a difference of \$101.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Goal: \$5,000 (see page 15); Eversource's Annual Goal: \$52,000 (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments, excluding the reserve for bad debt.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings not reported elsewhere.

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January 2015 - September 2015

Residential Third Party Financing Option
Funded Through the CORE Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Beginning Balance ¹	\$ 7,648	\$ 22,500	\$ 40,000	\$ 20,000	\$ 90,148	\$ 27,996	\$ 10,000	\$ 37,996	\$ 128,144
Less: Interest Rate Buy-Downs Paid	\$ 105	\$ 1,003	\$ 2,131	\$ 1,061	\$ 4,300	\$ 13,231	\$ 3,395	\$ 16,626	\$ 20,926
Current Balance	\$ 7,543	\$ 21,497	\$ 37,869	\$ 18,939	\$ 85,848	\$ 14,765	\$ 6,605	\$ 21,370	\$ 107,218
Less: Potential Interest Rate Buy-Downs ²	\$ -	\$ 221	\$ 6,841	\$ -	\$ 7,062	\$ 5,940	\$ -	\$ 5,940	\$ 13,002
Amount Available for Interest Rate Buy-Downs	\$ 7,543	\$ 21,276	\$ 31,028	\$ 18,939	\$ 78,786	\$ 8,825	\$ 6,605	\$ 15,430	\$ 94,216
Year-to-date Project Loan Information									
No. of Projects Financed	1	2	4	2	9	17	5	22	31
Total Project Cost ³	\$ 7,320	\$ 19,952	\$ 37,204	\$ 18,643	\$ 83,119	\$ 164,260	\$ 51,580	\$ 215,839	\$ 298,958
Average Project Cost ³	\$ 7,320	\$ 9,976	\$ 9,301	\$ 9,321	\$ 9,235	\$ 9,662	\$ 10,316	\$ 9,811	\$ 9,644
Total Loan Amount	\$ 3,220	\$ 11,754	\$ 20,685	\$ 10,543	\$ 46,203	\$ 134,376	\$ 39,526	\$ 173,902	\$ 220,105
Average Loan Amount	\$ 3,220	\$ 5,877	\$ 5,171	\$ 5,271	\$ 5,134	\$ 7,904	\$ 7,905	\$ 7,905	\$ 7,100
Average Loan Term (years)	3.0	4.5	4.0	4.0	4.0	4.5	3.4	4.3	4.2
Total Interest Rate Buy-Down Amount	\$ 105	\$ 1,003	\$ 2,131	\$ 1,061	\$ 4,299	\$ 13,231	\$ 39,526	\$ 52,757	\$ 57,056
Average Interest Rate Buy-Down Amount	\$ 105	\$ 501	\$ 533	\$ 530	\$ 478	\$ 778	\$ 7,905	\$ 2,398	\$ 1,841
Average Gross Interest Rate	6.49%	5.99%	6.49%	5.99%	6.27%	6.39%	6.19%	6.34%	6.32%
Average Customer Interest Rate	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	960	2,264	1,752	-	1,785	2,146	-	2,146	2,041
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

- (1) As of January 1, 2015.
- (2) Estimated based on outstanding loan authorizations.
- (3) Includes utility and customer costs.

3rd Quarter Report
January 2015 - September 2015

Residential Third Party Financing Option
Funded Through BetterBuildings OEP/CDFA Collaboration

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Beginning Balance ¹	\$ 9,540	\$ 11,250	\$ 78,390	\$ 13,920	\$ 113,100	\$ 31,980	\$ 4,920	\$ 36,900	\$ 150,000
Less: Interest Rate Buy-Downs Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Current Balance	\$ 9,540	\$ 11,250	\$ 78,390	\$ 13,920	\$ 113,100	\$ 31,980	\$ 4,920	\$ 36,900	\$ 150,000
Less: Potential Interest Rate Buy-Downs ²	\$ -	\$ -	\$ 1,754	\$ -	\$ 1,754	\$ -	\$ -	\$ -	\$ 1,754
Amount Available for Interest Rate Buy-Downs	\$ 9,540	\$ 11,250	\$ 76,636	\$ 13,920	\$ 111,346	\$ 31,980	\$ 4,920	\$ 36,900	\$ 148,246
Year-to-date Project Loan Information									
No. of Projects Financed	-	-	-	-	-	-	-	-	-
Total Project Cost ³	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Average Project Cost ³	-	-	-	-	-	-	-	-	-
Total Loan Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Average Loan Amount	-	-	-	-	-	-	-	-	-
Average Loan Term (years)	-	-	-	-	-	-	-	-	-
Total Interest Rate Buy-Down Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Average Interest Rate Buy-Down Amount	-	-	-	-	-	-	-	-	-
Average Gross Interest Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Average Customer Interest Rate	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Average Sq. Footage of Home (HPwES Projects)	-	-	-	-	-	-	-	-	-
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount									
Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

- (1) As of January 1, 2015.
- (2) Estimated based on outstanding loan authorizations.
- (3) Includes utility and customer costs.

3rd Quarter Report
January 2015 - September 2015
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	70	1,918,029	28	606,593	481	8,204,089	38	681,288	617	11,409,999
Expenses / Lifetime MMBtu Savings	\$189,128	8,705	\$202,313	12,696	\$1,714,575	101,738	\$319,108	19,091	\$2,425,124	142,229
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	69	4,457,111	52	1,862,900	1,925	24,404,105	210	1,864,242	2,256	32,588,358
Expenses / Lifetime MMBtu Savings	\$180,582	11,739	\$194,891	22,389	\$2,003,914	290,001	\$221,999	20,920	\$2,601,386	345,049
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	2	52,665	4	1,422,254	133	8,791,932	10	2,014,555	149	12,281,406
Expenses / Lifetime MMBtu Savings	\$50,574	799	\$42,102	0	\$624,077	115,127	\$112,871	24,931	\$829,624	140,857
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	11,890	11,289,982	17,204	7,990,150	32,538	45,103,099	7,117	11,170,090	56,868	82,735,915
Expenses / Lifetime MMBtu Savings	\$223,832	1,194	\$207,199	2,106	\$1,591,321	4,771	\$256,935	1,089	\$2,279,287	7,966
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	9	18,472,576	9	12,060,071	260	132,778,252	2	84,139,155	330	242,702,469
Expenses / Lifetime MMBtu Savings	\$288,129	0	\$123,322	0	\$2,991,219	0	\$274,596	0	\$3,677,265	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	59	13,724,992	23	6,071,815	366	111,004,738	67	13,488,728	515	144,290,273
Expenses / Lifetime MMBtu Savings	\$418,000	0	\$131,694	0	\$1,973,760	0	\$396,264	0	\$2,919,719	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	5	1,281,374	16	2,778,423	101	30,799,320	3	1,012,177	125	35,871,294
Expenses / Lifetime MMBtu Savings	\$50,595	5,255	\$165,955	2,584	\$1,068,067	9,909	\$105,902	0	\$1,390,519	17,748
Educational Programs										
Expenses	\$8,506		\$13,510		\$79,172		\$21,904		\$123,091	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	0	93,778	5,332,035	0	0	93,778	5,332,035
Expenses / Lifetime MMBtu Savings	\$22,938	0	\$14,649	0	\$429,852	0	\$19,524	0	\$486,962	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$232		\$26,849		\$0		\$27,081	
Total Program Expenses	\$1,432,284		\$1,095,867		\$12,502,807		\$1,729,101		\$16,760,059	

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January 2015 - September 2015
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	64	1,756,487	24	529,879	421	7,175,704	34	604,634	543	10,066,704
Expenses / Lifetime MMBtu Savings	\$173,199	7,972	\$176,727	11,091	\$1,499,653	88,985	\$283,204	16,943	\$2,132,782	124,990
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	69	4,457,111	52	1,862,900	1,925	24,404,105	210	1,864,242	2,189	28,183,912
Expenses / Lifetime MMBtu Savings	\$180,582	11,739	\$194,891	22,389	\$2,003,914	290,001	\$221,999	20,920	\$2,601,386	334,109
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	2	52,665	4	1,422,254	133	8,791,932	10	2,014,555	149	12,281,406
Expenses / Lifetime MMBtu Savings	\$50,574	799	\$42,102	0	\$624,077	115,127	\$112,871	24,931	\$829,624	140,857
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	11,890	11,289,982	17,204	7,990,150	32,538	45,103,099	7,117	11,170,090	56,868	82,735,915
Expenses / Lifetime MMBtu Savings	\$223,832	1,194	\$207,199	2,106	\$1,591,321	4,771	\$256,935	1,089	\$2,279,287	7,966
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	9	18,472,576	9	12,060,071	260	132,778,252	2	84,139,155	330	242,702,469
Expenses / Lifetime MMBtu Savings	\$288,129	0	\$123,322	0	\$2,991,219	0	\$274,596	0	\$3,677,265	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	59	13,724,992	23	6,071,815	366	111,004,738	67	13,488,728	515	144,290,273
Expenses / Lifetime MMBtu Savings	\$418,000	0	\$131,694	0	\$1,973,760	0	\$396,264	0	\$2,919,719	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$8,506		\$13,510		\$79,172		\$21,904		\$123,091	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	0	93,778	5,332,035	0	0	93,778	5,332,035
Expenses / Lifetime MMBtu Savings	\$22,938	0	\$14,649	0	\$429,852	0	\$19,524	0	\$486,962	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$232		\$26,849		\$0		\$27,081	
Total Program Expenses	\$1,365,760		\$904,326		\$11,219,817		\$1,587,295		\$15,077,198	

*Details of the allocation can be found in Attachment H2 (2015), page 2 of 5, 2015-2016 NH Statewide CORE Energy Efficiency Plan

3rd Quarter Report
January 2015 - September 2015
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	6	161,543	4	76,714	60	1,028,385	4	76,654	74	1,343,296
Expenses / Lifetime MMBtu Savings	\$15,929	733	\$25,586	1,606	\$214,923	12,753	\$35,904	2,148	\$292,341	17,240
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	5	1,281,374	16	2,778,423	101	30,799,320	3	1,012,177	125	35,871,294
Expenses / Lifetime MMBtu Savings	\$50,595	5,255	\$165,955	2,584	\$1,068,067	9,909	\$105,902	0	\$1,390,519	17,748
Educational Programs										
Expenses	\$0		\$0		\$0		\$0		\$0	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$0		\$0		\$0	
Total Program Expenses	\$66,524		\$191,541		\$1,282,990		\$141,806		\$1,682,860	

*Details of the allocation can be found in Attachment H2 (2015), page 2 of 5, 2015-2016 NH Statewide CORE Energy Efficiency Plan

3rd Quarter Report
 January 2015 - September 2015
 Gas Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	214		4		218	
Expenses / Lifetime MMBtu Savings	\$769,603	81,455	\$69,420	5,315	\$839,023	86,770
Home Performance w/ENERGY STAR						
Number of Units	393		8		401	
Expenses / Lifetime MMBtu Savings	\$475,939	237,026	\$47,077	4,120	\$523,016	241,146
ENERGY STAR Homes						
Number of Homes	34		0		34	
Expenses / Lifetime MMBtu Savings	\$81,992	35,488	\$26,563	0	\$108,555	35,488
ENERGY STAR Products						
Number of Rebates	1,222		295		1,517	
Expenses / Lifetime MMBtu Savings	\$795,399	324,970	\$285,965	60,777	\$1,081,364	385,747
Large Business Energy Solutions						
Number of Participants	26		1		27	
Expenses / Lifetime MMBtu Savings	\$715,451	209,683	\$59,331	6,950	\$774,781	216,633
Small Business Energy Solutions						
Number of Participants	104		43		147	
Expenses / Lifetime MMBtu Savings	\$1,075,992	381,960	\$128,202	44,276	\$1,204,195	426,236
Educational Programs						
Expenses	\$14,593		\$6,411		\$21,005	
Company Specific Programs / FCM Expenses						
Number of Participants	25,000		0		25,000	
Expenses / Lifetime MMBtu Savings	\$289,528	43,873	\$0	0	\$289,528	43,873
Total Program Expenses	\$4,218,496		\$622,970		\$4,841,466	