Unit	il 2015 Meter Test	Cost	Summary		
Description of Test/Repair	Size of Meter Cost per Test		Quantity	Test Cost	
Class A Repair	Domestic	\$	22.25	353	\$ 7,854.25
Class A Repair	Class 400	\$	22.12	17	\$ 376.04
Class A Repair	Class 700	\$	58.79	0	\$ -
Class A Repair	Class 800/1000	\$	62.25	0	\$ -
Class A Repair	Rotary (all sizes)	\$	72.00	0	\$ -
Intest/Condemn; or Class B & C Test only	Domestic	\$	9.81	2425	\$ 23,789.25
Intest/Condemn; or Class B & C Test only	Class 400	\$	9.81	198	\$ 1,942.38
Intest/Condemn; or Class B & C Test only	Class 700 - 1000	\$	57.46	158	\$ 9,078.68
Intest/Condemn; or Class B & C Test only	Class 1400	\$	64.99	0	\$ -
Intest/Condemn; or Class B & C Test only	Class 2300	\$	70.32	0	\$ -
Intest/Condemn; or Class B & C Test only	Class 5000	\$	76.99	0	\$ -
Intest/Condemn; or Class B & C Test only	Rotary 1.5M - 7M	\$	69.86	284	\$ 19,840.24
Intest/Condemn; or Class B & C Test only	Rotary 11M	\$	72.53	11	\$ 797.83
Intest/Condemn; or Class B & C Test only	Rotary 16M	\$	75.19	4	\$ 300.76
Intest/Condemn; or Class B & C Test only	Rotary 23M	\$	80.53	0	\$ -
				0.470	.
			Chinning	3450 Expenses	\$ 63,979.43 \$ 2,081.50
			Shipping	Total	\$ 66,060.93
	Shipping	Break	down		+
Diaphragm 0 - 500 CFH	86.8%	\$	1,805.77		
Diaphragm > 500 CFH	4.6%	\$	95.33		
Rotary	8.7%	\$	180.40		
	100.0%	\$	2,081.50		
PUC Meter Group Classification	# of Meters	To	tal Expense	Cost per Meter	
Diaphragm 0 - 500 CFH	2993	\$	35,767.69	\$ 11.95	
					1

158

299

3450

\$

\$

\$

9,174.01

66,060.93

21,119.23 \$

\$

58.06

70.63

19.15

Diaphragm > 500 CFH

Average Cost Per Meter

Rotary

NU-N	IH 2015 Meter Tes	t Cost	Summary					
Description of Test/Repair	pair Size of Meter Cost per Test			Quantity		Test Cost		
Class A Repair	Domestic	\$	22.25	85	\$	1,891.25		
Class A Repair	Class 400	\$	22.12	6	\$	132.72		
Class A Repair	Class 700	\$	58.79	0	\$	-		
Class A Repair	Class 800/1000	\$	62.25	0	\$	-		
Class A Repair	Rotary (all sizes)	\$	72.00	0	\$	-		
Intest/Condemn; or Class B & C Test only	Domestic	\$	9.81	953	\$	9,348.93		
Intest/Condemn; or Class B & C Test only	Class 400	\$	9.81	65	\$	637.65		
Intest/Condemn; or Class B & C Test only	Class 700 - 1000	\$	57.46	93	\$	5,343.78		
Intest/Condemn; or Class B & C Test only	Class 1400	\$	64.99	0	\$			
Intest/Condemn; or Class B & C Test only	Class 2300	\$	70.32	0	\$	-		
Intest/Condemn; or Class B & C Test only	Class 5000	\$	76.99	0	\$	-		
Intest/Condemn; or Class B & C Test only	Rotary 1.5M - 7M	\$	69.86	247	\$	17,255.42		
Intest/Condemn; or Class B & C Test only	Rotary 11M	\$	72.53	7	\$	507.71		
Intest/Condemn; or Class B & C Test only	Rotary 16M	\$	75.19	4	\$	300.76		
Intest/Condemn; or Class B & C Test only	Rotary 23M	\$	80.53	0	\$	-		
				1460	\$	35,418.22		
			Shipping	Expenses	\$	690.01		
				Total	\$	36,108.23		
	Shipping	Break	down					
Diaphragm 0 - 500 CFH	76.0%	\$	524.12					
Diaphragm > 500 CFH	6.4%	\$	43.95					
Rotary	17.7%	\$	121.93					
	100.0%	\$	690.01		_			
PUC Meter Group Classification	# of Meters	To	tal Expense	Cost per Meter				
Diaphragm 0 - 500 CFH	1109	\$	12,534.67	\$ 11.30				

\$

\$

\$

93

258

1460

\$

57.93

70.49

24.73

5,387.73

36,108.23

18,185.82 \$

Diaphragm > 500 CFH

Average Cost Per Meter

Rotary

Utilities and Industries 1995 Industrial Blvd

Reynoldsville, PA 15851

Phone: (814) 653-8269 Fax: (814) 653-4127

QUOTATION

Quote Number: 1645

> Quote Date: 04/30/15

> > Page: 1

This quote is valid for 15 days from the date it is received. If 15 days have passed it will be necessary to contact the company representative who sent you the quote to verify the pricing is still valid.

FITCHBURG GAS AND ELECTRIC LIGHT COMPANY 285 JOHN FITCH HIGHWAY

L FITCHBURG, MA 01420-8207

L

FITCHBURG GAS AND ELECTRIC

LIGHT COMPANY

285 JOHN FITCH HIGHWAY

Ī FITCHBURG, MA 01420-8207

ATTN: MIKE

Entered By: RF

Location: DEFAULT UNITIL F

Account Cd: Salesperson: 0 RFQ Number:

Ship Via: UI TRUCK

Taxable: Ν

Pmt Terms: **NET 15**

Line	Order Qty	Part# / Description	DISC	Price	UM	Extended Price	Est Ship
	1	CLASS J REP DOM	0.00	\$9.8100	EA	\$9.81	04/30/15
	1	UNITIL INTEST/CONDEMN DOM CLASS J REP 400 UNITIL INTEST/CONDEMN 400'S	0.00	\$9.8100	EA	\$9.81	04/30/15
	1	CLASS J REP LC UNITIL INTEST/CON LC 700-1000	0.00	\$57.4600	EA	\$57.46	04/30/15
	1	CLASS J REP LC UNITIL INTEST/CON LC AL1400	0.00	\$64.9900	EA	\$64.99	04/30/15
	1	CLASS J REP LC UNITIL INTEST/CON LC AL2300	0.00	\$70.3200	EA	\$70.32	04/30/15
	1	CLASS J REP LC UNITIL INTEST/CON LC AL5000	0.00	\$76.9900	EA	\$76.99	04/30/15
	1	CLASS J REP ROT UNITIL INTEST/CON ROT 1.5M-7M	0.00	\$69.8600	EA	\$69.86	04/30/15
	1	CLASS J REP ROT UNITIL INTEST/CON ROT 11M	0.00	\$72.5300	EA	\$72.53	04/30/15
	1	CLASS J REP ROT UNITIL INTEST/CON ROT 16M	0.00	\$75.1900	EA	\$75.19	04/30/15
	1	CLASS J REP ROT UNITIL INTEST/CON ROT 23M	0.00	\$80.5300	EA	\$80.53	04/30/15
	1	INTEST DOM SPECIAL TEST DOMESTIC METER	0.00	\$28.0000	EA	\$28.00	01/07/15
	1	LC INTEST SPECIAL TEST LARGE CAPACITY	0.00	\$52.6700	EA	\$52.67	01/07/15
	1	ROTARY INTEST SPECIAL TEST ROTARY METER	0.00	\$47.0000	EA	\$47.00	01/07/15
	1	REPAIR CLASS A AMERICAN/ROCKWELL DOM METE	0.00 RS	\$22.5000	EA	\$22.50	01/07/15

Utilities and Industries
1995 Industrial Blvd

Reynoldsville, PA 15851

Phone: (814) 653-8269 Fax: (814) 653-4127

QUOTATION

Quote Number: 1645

Quote Date: 04/30/15

Page: 2

This quote is valid for 15 days from the date it is received. If 15 days have passed it will be necessary to contact the company representative who sent you the quote to verify the pricing is still valid.

FITCHBURG GAS AND ELECTRIC LIGHT COMPANY 285 JOHN FITCH HIGHWAY

L FITCHBURG, MA 01420-8207

L

FITCHBURG GAS AND ELECTRIC

LIGHT COMPANY

H 285 JOHN FITCH HIGHWAY

FITCHBURG, MA 01420-8207

RFQ Number:

Р

ATTN: MIKE

Entered By: RF

Location: DEFAULT Ship Via: UI TRUCK

Account Cd: UNITIL F Taxable: N
Salesperson: 0 Pmt Terms: NET 15

Line	Order Qty	Part# / Description	DISC	Price	UM	Extended Price	Est Ship
	1	REPAIR CLASS B	0.00	\$35.9000	EA	\$35.90	01/07/15
		AMERICAN/ROCKWELL DOM	METER				
	1	REPAIR CLASS C	0.00	\$40.1100	EΑ	\$40.11	01/07/15
		AMERICAN/ROCKWELL DOM	METER				
	1	REPAIR CLASS A	0.00	\$22.1200	EΑ	\$22.12	01/07/15
		400 CLASS METERS					
	1	REPAIR CLASS B	0.00	\$35.8300	EΑ	\$35.83	01/07/15
		400 CLASS METERS					
	1	REPAIR CLASS C	0.00	\$41.6700	EΑ	\$41.67	01/07/15
		400 CLASS METERS					
	1	CLASS A REPAIR	0.00	\$78.3400	EΑ	\$78.34	01/07/15
		700 CLASS LARGE CAPACITY	METER				
	1	CLASS B REPAIR	0.00	\$155.4900	EΑ	\$155.49	01/07/15
		700 CLASS LARGE CAPACITY	METER				
	1	CLASS C REPAIR	0.00	\$182.5900	EΑ	\$182.59	01/07/15
		700 CLASS LARGE CAPACITY	METER				
	1	CLASS A REPAIR	0.00	\$75.6700	EΑ	\$75.67	01/07/15
		AL800/1000 LC METER					
	1	CLASS B REPAIR	0.00	\$154.2600	EΑ	\$154.26	01/07/15
		AL800/1000 LC METER					
	1	CLASS C REPAIR	0.00	\$189.7200	EΑ	\$189.72	01/07/15
		AL800/1000 LC METER					
	1	ROTARY REPAIR B	0.00	\$268.9800	EΑ	\$268.98	01/07/15
		1.5M ROTARY METER					
	1	ROTARY REPAIR B	0.00	\$268.9800	EΑ	\$268.98	01/07/15
		3M -5M ROTARY METER					
	1	ROTARY REPAIR B	0.00	\$239.1400	EA	\$239.14	01/07/15
		7M ROTARY METER					
	1	ROTARY REPAIR B	0.00	\$239.1400	EA	\$239.14	01/07/15
		11M ROTARY METER					

Utilities and Industries 1995 Industrial Blvd

Reynoldsville, PA 15851

Phone: (814) 653-8269 Fax: (814) 653-4127

QUOTATION

1645 Quote Number:

> Quote Date: 04/30/15

> > Page: 3

This quote is valid for 15 days from the date it is received. If 15 days have passed it will be necessary to contact the company representative who sent you the quote to verify the pricing is still valid.

FITCHBURG GAS AND ELECTRIC LIGHT COMPANY 285 JOHN FITCH HIGHWAY FITCHBURG, MA 01420-8207

FITCHBURG GAS AND ELECTRIC

LIGHT COMPANY

285 JOHN FITCH HIGHWAY

FITCHBURG, MA 01420-8207

ATTN: MIKE

Entered By: RF

L

Location: DEFAULT Account Cd: UNITIL F

Salesperson: 0 RFQ Number:

Ship Via: **UI TRUCK**

Taxable:

Pmt Terms: **NET 15**

Line	Order Qty	Part# / Description	DISC	Price	UM	Extended Price	Est Ship
	1	ROTARY REPAIR B 16M ROTARY METER	0.00	\$268.9800	EA	\$268.98	01/07/15
	1	ROTARY REPAIR B 23M ROTARY METER	0.00	\$327.9600	EA	\$327.96	01/07/15
	1	DDM INSTALL BADGES	0.00	\$2.8900	EA	\$2.89	01/07/15
	1	DDM INSTALL BADGER UNITS	0.00	\$5.1000	EA	\$5.10	01/07/15
	1	DDM INSTALL ERTS	0.00	\$5.1000	EA	\$5.10	01/07/15
	0	DELVCHG-PU UNITIL PICKUP CHARGES	0.00	\$0.0000	EA	\$0.00	04/30/15
	0	DELVCHG-DEL UNITIL DELIVERY CHARGES	0.00	\$0.0000	EA	\$0.00	04/30/15

Serving the Natural Gas Industry With: Meters, Drips, Correctors, Recorders, Filters Prefabs, Separators, Testing, Repairs, H2S Treatment Units

Subtotal:	\$3,375.63
Sales Tax:	\$0.00
Freight:	\$0.00
Total:	\$3,375.63

Unitil - Northern Gas Meter Testing Cost Analysis 2015

Cost Analysis

The 2015 cost for Northern to outsource the testing of the 1460 meters associated with its NH customers was \$36,108.23, or an average of \$24.73 per meter.

The total cost for the 3450 meters associated with Unitil's three gas companies was \$66,060.93, or \$19.15 per meter.

It is estimated that in order to bring the meter testing and servicing operation back inhouse, Unitil would need to hire two full-time employees and the annual cost with benefits would be:

2 Full Time Employees w/ Benefits	\$166,279
Utility Expenses	\$3,500
Tool Replacements	\$1,000
Total	\$170,779

The estimated annual cost of \$170,779 for two employees, utilities, and tools would result in the cost per meter test for the 3450 meters tested in 2015 to be \$49.50 per meter.

Additional consideration should be taken for the start-up costs that would be incurred and depreciated over time to facilitate a meter testing laboratory are as follows:

	Location				
Start-up Costs	Fitchburg	Portsmouth			
Facility Estimate	\$399,367	\$974,436			
Equipment Estimate	\$250,156	\$250,156			
Total	\$649,523	\$1,224,592			

Conclusion

Due to the estimated annual operating costs of \$166,279 exceeding the current annual expenditures of \$66,060.93 paid to vendors for performing testing, it is not economical at this time for Unitil to pursue establishing a gas meter testing facility.