

The revised proposal below incorporates additional discussion and agreements among the Stakeholders following a virtual meeting on January 20, 2021. The Stakeholders agreed to circulate responses and suggestions to this draft by email in order to arrive at a draft proposal to be submitted to the Commission for approval. The parties hope that the Commission may, by secretarial letter, indicate support for allocations, terms of the consensus proposal, required reporting, and approval of proposal, in order to expedite implementation of these programs.

| Sector | Draft Consensus Proposal | Eversource Admin, Timing, Budget, and Reporting Estimates and Questions | Program Guidelines and Next Steps |
|----------------------|--------------------------------|--|--|
| Residential (50%) | \$1.1m on-bill financing (21%) | <p>Eversource has agreed to separately track the financing funds and administer this program with minimal additional administrative costs.</p> <p>Once the program terms and conditions are defined and agreed to, Eversource will estimate timing, processes and costs to administer this program.</p> <p>As a preliminary matter, Eversource estimates labor costs of \$36,000 annually to administer this program.</p> <p>Marketing costs are estimated at up to \$36,000 annually and will be discussed with stakeholders prior to implementing marketing efforts.</p> <p>Costs and use of funds will be reported to the Commission annually and subject to audit by Commission Staff.</p> | <p>Measures will include heat pumps, central wood pellet heating systems (parallel REF rebate program), and batteries.</p> <p>A loan cap of \$10,000 is adopted, but may increase based on further information and research on total project costs. Loan information will be separately identified on a customer’s bill.</p> <p>Eversource will report on the program annually and the Stakeholders reserve the right to modify the program in the future based on data provided in the report. Any such modifications will be by consensus through a stakeholder process.</p> |
| | \$750k battery rebate program | Eversource agrees to separately manage and report these funds. Reports will be on an annual basis and subject to audit by Commission Staff. | The battery rebate program will offer a one-time rebate for a grid-tied battery installations. The batteries may be charged by renewable energy or by the grid. To be eligible for a rebate, the customer must participate in a |

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| | <p>(predefined one-time rebate based on installed capacity) (14.5%)</p> | <p>Once the program terms and conditions are defined and agreed to, Eversource will estimate timing, processes and costs to administer this program.</p> <p>As a preliminary matter, Eversource estimates labor costs of \$36,000 annually. The marketing estimate is \$36,000 annually; however, that amount will depend upon the level of participation sought and installers' marketing efforts.</p> <p>Program specifics and marketing plans will be developed with Stakeholder input.</p> <p>Costs may be subject to audit by the Commission.</p> | <p>demand response program. The rebate amount was agreed to be \$230 per kWh capped at \$3,000 per residential account.</p> <p>The stakeholder group will decide if leased systems are eligible for a rebate, and whether or not a rebate for a leased system should be tied to the residential customer qualifying under the net metering statute and the Puc rules defining low to moderate income (i.e., at or below 300% of Federal Poverty Guidelines based on family size), within 60 days of the Commission order approving this rebate.</p> <p>Eversource will report on the program annually and the Stakeholders reserve the right to modify the program in the future based data provided in the report. Any such modifications will be by consensus through a stakeholder process.</p> |
| | <p>\$750k LMI targeted program/initiative (14.5%)</p> | <p>This program is currently under discussion with the Stakeholders.</p> | <p>A separate stakeholder working group will collaborate to develop and provide further detail for this program.</p> <p>Stakeholders agreed that the parties in service lists for dockets, DE 17-172 (REF LMI Community Solar Program) and DE 19-104 (Eversource Low Income Community Solar Pilot) dealing with LMI and low income community solar should receive an email inviting them to discuss possible program uses of these funds.</p> <p>Discussions to continue in 2021.</p> |
| | <p>\$1 million Energy storage rebate (rebate amount</p> | <p>Eversource agrees to separately manage and report these funds. Reports will be on</p> | <p>The battery rebate program will offer a one-time rebate for grid-tied battery installations. The batteries may be</p> |

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| Commercial & Industrial (C&I) (50%) | scaled to storage capacity up to a cap) (19%) | <p>an annual basis and subject to audit by Commission Staff.</p> <p>As a preliminary matter, Eversource estimates administrative costs at \$36,000 annually. Any additional marketing costs will depend upon level of participation and will be developed with Stakeholders. The preliminary estimate for marketing is \$36,000.</p> <p>Once the program terms and conditions are defined and agreed to, Eversource estimates processes can be in place quickly to administer this program.</p> | <p>charged by renewable energy or by the grid. Rebates shall be for \$250 per kWh of storage and capped at \$10,000 per customer. Systems must be customer-owned, grid-connected, and must participate in a demand response program.</p> <p>Eversource will report on the program annually and the Stakeholders reserve the right to modify the program in the future based data provided in the report. Any such modifications will be by consensus through a stakeholder process.</p> |
| | \$1.6m Financing (31%) | <p>Eversource has shared a recent multi-state RFP for financing energy efficiency measures with the Stakeholders. Stakeholders will consider this format as they develop a suggested RFP for the use of the C&I financing funding.</p> | <p>A stakeholder working group will collaborate to develop and provide further detail for this program.</p> <p>Please note, any stakeholder wanting to submit a proposal to the RFP solicitation may not participate in this stakeholder working group to develop the RFP.</p> <p>The RFP will be issued by Eversource. The scoring of proposals and the selection of the winning bid will be completed by a stakeholder committee including Eversource, PUC, and OCA.</p> |

In the Draft Consensus Proposal, the \$5.2 million is split evenly between Residential and C&I sectors, and split 33% rebates/incentives, 52% financing, and 15%LMI. There is consensus agreement with this split of uses of the fund. The Draft Consensus Proposal supports this split.