Unitil Energy Systems, Inc. EAP Monthly Report

For the month of September 2016

Unitil Energy Systems, Inc. Attachment A

Electric Assistance Program System Benefits Charge Reconciliation Report

| Septem | | | nber | 2016 | |
|---|----------------------|--------------------------------------|-------------------|---|-----|
| Retail Delivery KWHs Call-In Sales Company Sales (if not already excluded) | | | | 106,000,116 - - | |
| Adjusted Retail Delivery KWHs | | | | 106,000,116 | |
| SBC Low Income EAP Rate | | | \$ | 0.0015 | (1) |
| SBC Low Income EAP Billed Amount Interest on Reserve (effective May 21, 2004) 10% Reserve (discontinued October 1, 2003) Transfer of Utility Held Reserves to State Treasury Net SBC Low Income EAP Funding | | | \$ \$ \$ \$ \$ | 159,024.10 39.26 - - 159,063.36 | (2) |
| EAP Costs Discounts Applied to Customers' Bills Payments to Community Action Programs Pre-Program Arrears Retirement Incremental Administrative Costs Neighbor Helping Neighbor Allocation | \$ \$ \$ \$ \$ \$ | 85,385.96 7,605.12 - - - | | | |
| Cost of Continuance of Interim Program: Interim Participant Credits Total EAP Costs | | - | \$ | 92,991.08 | |
| SBC Low Income EAP Balance | | | \$ | 66,072.28 | |
| Program to Date 10% Reserve Balance Cumulative Transfers from Energy Efficiency Program Revenues | | | \$ \$ | 57,322.59 - | |

⁽¹⁾ Effective July 1, 2011, the low-income portion of the SBC is \$0.00150 per kWh.

⁽²⁾ The three-month LIBOR interest rate for September 2016 is 0.83567%. Interest for the month of September 2016 is calculated as follows: 0.0083567*(30/366) = 0.00068498; 0.00068498 * the average reserve balance for September 2016 of \$57,322.59 = \$39.26.

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Attachment B

| | Active <u>Participants</u> | Discounts (1) \$/Tier |
|---|-------------------------------|--------------------------|
| Participants | | |
| Number of active participants enrolled in the program | | |
| Tier 1 - N/A | 0 | \$0.00 |
| Tier 2 - 9% Discount | 816 | \$4,984.12 |
| Tier 3 - 23% Discount | 576 | \$10,233.28 |
| Tier 4 - 37% Discount | 580 | \$15,551.14 |
| Tier 5 - 53% Discount | 584 | \$22,189.26 |
| Tier 6 - 77% Discount | <u>515</u> | <u>\$32,428.16</u> |
| Total | 3,071 | \$85,385.96 |

⁽¹⁾ Additional data included per OCA request.

Unitil Energy Systems, Inc. EAP Monthly Report

For the month of September 2016

Attachment C

Aging Report(1)

| | _ | Residential | | | | |
|---------------------------------|--------|-------------|--------|--------------|--|--|
| | • | EAP | | Non-EAP | | |
| Average Bill (Current Month) | \$ | 65.93 | \$ | 100.37 | | |
| Average Bill Past Due Amount | \$ | 90.11 | \$ | 124.51 | | |
| Total Accounts Receivable(2)(3) | \$ | 811,160.94 | \$ | 8,264,604.65 | | |
| Number of Accounts(2) | | 9,786 | | 85,367 | | |
| Percent Past Due | 72.37% | 7,082 | 28.91% | 24,682 | | |
| % Past Due 30 days | 18.65% | 1,321 | 42.10% | 10,392 | | |
| % Past Due 60 days | 13.63% | 965 | 20.62% | 5,089 | | |
| % Past Due 90 days | 67.72% | 4,796 | 37.28% | 9,201 | | |

⁽¹⁾ The format of this report has been changed as requested by Commission Staff.

⁽²⁾ Statistics based on unadjusted accounts.

⁽³⁾ Reports prior to January 2005 included only delivery charges. Starting with January 2005, the reports include delivery and supply charges.

Unitil Energy Systems NH-LIEAP Supporting Documentation September-16

| | Billed kWh | LI-EAP \$ Calculated | CIS LI-EAP Revenue | |
|------------------|------------------|-------------------------|-----------------------|------------|
| Class | (b) | [(b) * \$0.0015] | Reported | Variance |
| D Total | 42,761,464.00 | \$ 64,142.20 | \$ 64,158.26 | \$ (16.06) |
| G1 Total | 31,702,613.43 | 47,553.92 | 47,553.95 | (0.03) |
| G2 Total | 30,877,245.69 | 46,315.85 | 46,317.35 | (1.50) |
| OL Total | 658,793.08 | 988.19 | 994.54 | (6.35) |
| LI-EAP kWh | | | | |
| Billed | \$106,000,116.20 | \$ 159,000.16 | \$ 159,024.10 | \$ (23.94) |
| ¹ Pre | | | | <u> </u> |
| LI-EAP | | | | |
| Adjustment | 0.00 | | | |
| Net kWh | | | | |
| Billed | 106,000,116.20 | | | |

Unitil Energy Systems, Inc. Incremental Administrative Costs Quarterly Report

| | Oc | Q1 ctober 1, 2015 | Q2 January 1, 2016 | | Q3 | | Q4 | |
|---|------|----------------------|-----------------------|----|---------------------|--------|----------------|-------------|
| | thro | ough December | through | Аp | ril 1, 2016 through | July 1 | , 2016 through | |
| Administrative Costs - UES PY 2015 - 2016 | 3 | 31, 2015 | March 31, 2016 | | June 30, 2016 | Septe | mber 30, 2016 | Total Costs |
| Information Technology | \$ | - | \$ - | \$ | - | \$ | - | \$ - |
| Program Administration | \$ | - | \$ - | \$ | - | \$ | - | \$ - |
| Brochures | \$ | - | \$ - | \$ | - | \$ | - | \$ - |
| Training | \$ | - | \$ - | \$ | - | \$ | - | \$ - |
| Legal | \$ | - | \$ - | \$ | - | \$ | - | \$ - |
| Other | \$ | - | \$ - | \$ | - | \$ | - | \$ - |
| Total EAP Administrative Costs | \$ | - | \$ - | \$ | - | | | \$ - |

SBC Revenues Collected (including Interest on Reserve)

\$ 1,790,108.44