

January 1, 2016

|                                                                      |             |                |
|----------------------------------------------------------------------|-------------|----------------|
| Under/(Over) Collection as of 12/1/15                                |             | \$ (4,257,454) |
| Forecasted firm Residential therm sales 1/1/16 - 4/30/16             | 37,866,407  |                |
| Residential Cost of Gas Rate per therm                               | \$ (0.7516) |                |
| Forecasted firm C&I High Winter Use therm sales 1/1/16 - 4/30/16     | 18,638,662  |                |
| C&I- High Winter Use Cost of Gas Rate per therm                      | \$ (0.7454) |                |
| Forecasted firm C&I Low Winter therm sales 1/1/16 - 4/30/16          | 3,625,275   |                |
| C&I- Low Winter Use Cost of Gas Rate per therm                       | \$ (0.7647) |                |
| Forecasted firm Residential therm sales 12/15                        | 6,463,905   |                |
| Residential Cost of Gas Rate per therm                               | \$ (0.7516) |                |
| Forecasted firm C&I High Winter Use therm sales 12/15                | 3,150,020   |                |
| C&I- High Winter Use Cost of Gas Rate per therm                      | \$ (0.7454) |                |
| Forecasted firm C&I Low Winter Use therm sales 12/15                 | 777,104     |                |
| C&I- Low Winter Use Cost of Gas Rate per therm                       | \$ (0.7647) |                |
| Forecast recovered costs at current rate 12/1/15 - 4/30/16           |             | (52,926,445)   |
| Estimated FPO Premium 12/1/15 - 4/30/16                              |             | (111,695)      |
| Revised projected gas costs 12/1/15 - 4/30/16                        |             | 49,748,668     |
| Estimated interest charged (credited) to customers 12/1/15 - 4/30/16 |             | (27,902)       |
| Projected under / (over) collection as of 12/31/15 (A)               |             | \$ (7,574,827) |

|                                                          |               |
|----------------------------------------------------------|---------------|
| Actual Gas Costs through 12/1/15                         | \$ 2,982,847  |
| Revised projected gas costs 12/1/15 - 4/30/16            | \$ 49,748,668 |
| Estimated total adjusted gas costs 11/1/15 - 4/30/16 (B) | \$ 52,703,613 |

|                                                              |         |
|--------------------------------------------------------------|---------|
| Under/ (over) collection as percent of total gas costs (A/B) | -14.37% |
|--------------------------------------------------------------|---------|

|                                                                |                |
|----------------------------------------------------------------|----------------|
| Projected under / (over) collections as of 12/31/15 (A)        | \$ (7,574,827) |
| Forecasted firm therm sales 1/1/16 - 4/30/16                   | 60,130,344     |
| Change in rate used to reduce forecast under/(over) collection | \$ (0.1260)    |
| Current Cost of Gas Rate                                       | \$ 0.7516      |
| Revised Cost of Gas Rate                                       | \$ 0.6256      |
| Cap - Residential Cost of Gas Rate                             | \$ 0.9395      |

Revised as follows:

The revised projected gas costs include the November 2015 - April 2016 NYMEX settled strip prices as of December 14, 2015.

Compliance rates per New Hampshire Public Utilities Commission Order Number 25,833 dated October 30, 2015 in Docket DG 15-353: The Company may adjust the approved residential cost of gas rate of \$0.7516 per therm upwards by no more than 25% or \$0.1879 per therm. The adjusted residential cost of gas rate shall not be more than \$0.9395 per therm.

**ENERGYNORTH NATURAL GAS, INC.**  
Projected Over or Under Collection

| <b>Without Rate Adjustment</b>             | Beginning Under/(Over) | Nov-15 (Act/Est) | Dec-15 (Estimate) | Jan-16 (Estimate) | Feb-16 (Estimate) | Mar-16 (Estimate) | Apr-16 (Estimate) | Total Peak      |
|--------------------------------------------|------------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------|
| <b>Total Demand</b>                        |                        | \$ 1,551,565     | \$ 1,302,104      | \$ 1,302,104      | \$ 1,302,104      | \$ 1,302,104      | \$ 1,084,034      | \$ 7,844,014    |
| <b>Total Commodity</b>                     |                        | \$ 1,334,104     | \$ 4,980,924      | \$ 18,477,455     | \$ 13,033,703     | \$ 2,926,636      | \$ 1,603,383      | \$ 42,356,204   |
| <b>Hedge Savings</b>                       |                        | \$ 4,559         | \$ 71,479         | \$ 118,008        | \$ 87,079         | \$ 54,952         | \$ 767            | \$ 336,843      |
| <b>Total Gas Costs</b>                     |                        | \$ 2,890,228     | \$ 6,354,507      | \$ 19,897,567     | \$ 14,422,885     | \$ 4,283,691      | \$ 2,688,183      | \$ 50,537,061   |
| <b>Adjustments and Indirect Costs</b>      |                        |                  |                   |                   |                   |                   |                   |                 |
| Refunds & Adjustments                      |                        | \$ -             | \$ (59,492)       | \$ (59,671)       | \$ (59,857)       | \$ (60,056)       | \$ (60,297)       | \$ (299,373)    |
| COG Bad Debt                               |                        | 18,988           | -                 | -                 | -                 | -                 | -                 | 18,988          |
| Inventory Financing                        |                        | -                | -                 | -                 | -                 | -                 | -                 | -               |
| Transportation Revenue                     |                        | -                | 4,423             | 5,301             | 5,802             | 5,469             | 4,728             | 25,723          |
| Broker Revenue                             |                        | 2,313            | (48,893)          | (48,893)          | (48,893)          | (48,893)          | (48,893)          | (242,152)       |
| Off System and Capacity Release            |                        | (296,547)        | (285,061)         | (285,061)         | (285,061)         | (285,061)         | (285,061)         | (1,721,851)     |
| Fixed Price Option Admin.                  |                        | -                | 49,565            | -                 | -                 | -                 | -                 | 49,565          |
| Bad Debt Costs                             |                        | 16,756           | 461,039           | 461,039           | 461,039           | 461,039           | 461,039           | 2,321,950       |
| Working Capital                            |                        | 2,266            | 6,448             | 6,448             | 6,448             | 6,448             | 6,448             | 34,507          |
| Misc Overhead                              |                        | 1,712            | 1,579             | 1,579             | 1,579             | 1,579             | 1,579             | 9,610           |
| Production & Storage                       |                        | 330,071          | 330,071           | 330,071           | 330,071           | 330,071           | 330,071           | 1,980,428       |
| <b>Total Indirect Costs</b>                |                        | \$ 75,560        | \$ 459,680        | \$ 410,814        | \$ 411,130        | \$ 410,596        | \$ 409,616        | \$ 2,177,395    |
| Interest                                   |                        | \$ 17,059        | \$ (23,985)       | \$ (14,551)       | \$ 3,575          | \$ 6,956          | \$ 103            | \$ (10,843)     |
| <b>Total Gas Costs plus Indirect Costs</b> |                        | \$ 2,982,847     | \$ 6,790,201      | \$ 20,293,830     | \$ 14,837,589     | \$ 4,701,243      | \$ 3,097,902      | \$ 52,703,613   |
| Total Forecasted Sales Volumes             |                        | 5,624,236        | 12,420,535        | 16,746,755        | 17,518,127        | 14,236,700        | 11,628,762        | 78,175,114      |
| Total Forecasted Collections               | \$ 192,506             | \$ (7,432,807)   | \$ (7,819,035)    | \$ (12,589,549)   | \$ (13,170,202)   | \$ (10,710,780)   | \$ (8,748,573)    | \$ (60,278,440) |
| <b>With Rate Adjustment</b>                | Beginning Under/(Over) | Nov-15 (Act/Est) | Dec-15 (Estimate) | Jan-16 (Estimate) | Feb-16 (Estimate) | Mar-16 (Estimate) | Apr-16 (Estimate) | Total Peak      |
| <b>Total Demand</b>                        |                        | \$ 1,551,565     | \$ 1,302,104      | \$ 1,302,104      | \$ 1,302,104      | \$ 1,302,104      | \$ 1,084,034      | \$ 7,844,014    |
| <b>Total Commodity</b>                     |                        | \$ 1,334,104     | \$ 4,980,924      | \$ 18,477,455     | \$ 13,033,703     | \$ 2,926,636      | \$ 1,603,383      | \$ 42,356,204   |
| <b>Hedge Savings</b>                       |                        | \$ 4,559         | \$ 71,479         | \$ 118,008        | \$ 87,079         | \$ 54,952         | \$ 767            | \$ 336,843      |
| <b>Total Gas Costs</b>                     |                        | \$ 2,890,228     | \$ 6,354,507      | \$ 19,897,567     | \$ 14,422,885     | \$ 4,283,691      | \$ 2,688,183      | \$ 50,537,061   |
| <b>Adjustments and Indirect Costs</b>      |                        |                  |                   |                   |                   |                   |                   |                 |
| Prior Period Adjustment                    |                        | \$ -             | \$ (59,492)       | \$ (59,671)       | \$ (59,857)       | \$ (60,056)       | \$ (60,297)       | \$ (299,373)    |
| COG Bad Debt                               |                        | 18,988           | -                 | -                 | -                 | -                 | -                 | 18,988          |
| Inventory Financing                        |                        | -                | -                 | -                 | -                 | -                 | -                 | -               |
| Transportation Revenue                     |                        | -                | 4,423             | 5,301             | 5,802             | 5,469             | 4,728             | 25,723          |
| Broker Revenue                             |                        | 2,313            | (48,893)          | (48,893)          | (48,893)          | (48,893)          | (48,893)          | (242,152)       |
| Off System and Capacity Release            |                        | (296,547)        | (285,061)         | (285,061)         | (285,061)         | (285,061)         | (285,061)         | (1,721,851)     |
| Fixed Price Option Admin.                  |                        | -                | 49,565            | -                 | -                 | -                 | -                 | 49,565          |
| Bad Debt Costs                             |                        | 16,756           | 461,039           | 461,039           | 461,039           | 461,039           | 461,039           | 2,321,950       |
| Working Capital                            |                        | 2,266            | 6,448             | 6,448             | 6,448             | 6,448             | 6,448             | 34,507          |
| Misc Overhead                              |                        | 1,712            | 1,579             | 1,579             | 1,579             | 1,579             | 1,579             | 9,610           |
| Production & Storage                       |                        | 330,071          | 330,071           | 330,071           | 330,071           | 330,071           | 330,071           | 1,980,428       |
| <b>Total Indirect Costs</b>                |                        | \$ 75,560        | \$ 459,680        | \$ 410,814        | \$ 411,130        | \$ 410,596        | \$ 409,616        | \$ 2,177,395    |
| Interest                                   |                        | \$ 17,059        | \$ (23,985)       | \$ (14,551)       | \$ 3,575          | \$ 6,956          | \$ (1,493)        | \$ (12,439)     |
| <b>Total Gas Costs plus Indirect Costs</b> |                        | \$ 2,982,847     | \$ 6,790,201      | \$ 20,293,830     | \$ 14,837,589     | \$ 4,701,243      | \$ 3,096,306      | \$ 52,702,017   |
| Total Forecasted Sales Volumes             |                        | 5,624,236        | 12,420,535        | 16,746,755        | 17,518,127        | 14,236,700        | 11,628,762        | 78,175,114      |
| Total Forecasted Collections               | \$ 192,506             | \$ (7,432,807)   | \$ (7,819,035)    | \$ (10,479,458)   | \$ (10,962,918)   | \$ (8,916,956)    | \$ (7,283,349)    | \$ (52,702,017) |