LIBERTY UTILITIES - KEENE DIVISION
REVISED CONVERSION OF GAS COSTS - GALLONS TO THERMS SUMMER PERIOD 2017

|  | (1) | (2) | (3) | (4) | (5) | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | VOL | MES | UNIT | OST |
|  | UNIT | CONVERSION FACTOR | GALLONS | THERMS | $\begin{array}{r}\text { PER } \\ \text { GALLON } \\ \hline\end{array}$ | $\begin{gathered} \text { PER } \\ \text { THERM } \\ \hline \end{gathered}$ |
| PROPANE FROM INVENTORY | GALLONS | 0.91502 | 394,448 | 360,928 | \$0.7909 | \$0.8643 |



## LIBERTY UTILITIES - KEENE DIVISION

REVISED PROPANE SPOT MARKET PURCHASE COST ANALYSIS
SUMMER PERIOD 2017

|  |  | (1) <br> Mt. Belvieu ${ }^{1}$ |  | (2) Broker Fee |  | (3) Pipeline Rate ${ }^{2}$ |  | (4) PERC Fee |  | (5) <br> Supplier <br> Charge |  | (6) Cost $@$ Selkirk |  | (7) <br> Trucking to Keene ${ }^{3}$ |  | (8) \$ per Gal. |  | (9) \$ per Therm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | MAY | 0.6154 | + | 0.0100 | + | 0.0000 | + | 0.0040 | + | 0.1200 | = | 0.7494 | + | 0.0601 | = | 0.8095 | = | 0.8847 |
| 2 | JUN | 0.6117 | + | 0.0100 | + | 0.0000 | + | 0.0040 | + | 0.1200 | = | 0.7457 | + | 0.0601 | = | 0.8058 | = | 0.8806 |
| 3 | JUL | 0.6129 | + | 0.0100 | + | 0.0000 | + | 0.0040 | + | 0.1200 | = | 0.7469 | + | 0.0601 | = | 0.8070 | = | 0.8820 |
| 4 | AUG | 0.6175 | + | 0.0100 | + | 0.0000 | + | 0.0040 | + | 0.1200 | = | 0.7515 | + | 0.0601 | = | 0.8116 | $=$ | 0.8870 |
| 5 | SEP | 0.6258 | + | 0.0100 | + | 0.0000 | + | 0.0040 | + | 0.1200 | = | 0.7598 | + | 0.0601 | = | 0.8199 | = | 0.8961 |
| 6 | OCT | 0.6321 | + | 0.0100 | + | 0.0000 | + | 0.0040 | + | 0.1200 | = | 0.7661 | + | 0.0601 | = | 0.8262 | = | 0.9029 |

[^0]LIBERTY UTILITIES - KEENE DIVISION
REVISED PROPANE INVENTORY \& WEIGHTED AVERAGE COST OF GAS CALCULATION
SUMMER PERIOD 2017
LINE NO.


LIBERTY UTIIITIES - KEENE DIVISION
REVISED PRIOR PERIOD (OVER)/UNDER COLLECTION SUMMER PERIOD 2016

|  | PRIOR | MAY-16 | JUN-16 | JUL-16 | AUG-16 | SEP-16 | OCT-16 | $\begin{gathered} {[1]} \\ \text { TOTAL } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| COSTS |  |  |  |  |  |  |  |  |
| 1 | FIRM SENDOUT (therms) | 63,810 | 41,716 | 39,482 | 41,737 | 47,858 | 85,274 | 319,878 |
| 2 | COMPANY USE (therms) | 2,385 | 2,072 | 2,017 | 1,986 | 2,339 | 3,053 | 13,851 |
| 3 | TOTAL SENDOUT (therms) | 66,195 | 43,788 | 41,499 | 43,723 | 50,197 | 88,327 | 333,729 |
| 4 | COST PER THERM | \$0.9017 | \$0.8394 | \$0.7918 | \$0.6545 | \$0.6779 | \$0.7311 | \$0.7687 |
| 5 | DIRECT PROPANE PURCHASED COSTS | \$59,690 | \$36,758 | \$32,860 | \$28,615 | \$34,028 | \$64,574 | \$256,524 |
| 6 | DIRECT PROPANE PRODUCED COSTS | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7 | REMOVAL OF HP CONVERSION COSTS | \$0 | \$0 | \$0 | (\$27) | (\$736) | $(\$ 14,797)$ | $(\$ 15,560)$ |
| 8 | PROPANE COST ADJUSTMENTS | \$0 | \$33,567 | $(\$ 6,617)$ | \$0 | \$0 | \$0 | \$26,950 |
| 9 | UNBILLED PROPANE COSTS (NET) | \$0 | \$0 | \$1,013 | $(\$ 3,036)$ | (\$448) | \$15,656 | \$13,185 |
| 10 | TOTAL PROPANE COSTS | \$59,690 | \$70,325 | \$27,257 | \$25,552 | \$32,844 | \$65,432 | \$281,100 |
| REVENUES |  |  |  |  |  |  |  |  |
| 11 | FIRM SALES (therms) | 99,306 | 55,173 | 44,525 | 32,358 | 38,474 | 52,146 | 321,982 |
| 12 | RATE PER THERM | \$0.4019 | \$0.4019 | \$0.4019 | \$0.4019 | \$0.4019 | \$0.5024 | \$0.4182 |
| 13 | TOTAL REVENUES | \$39,911 | \$22,174 | \$17,895 | \$13,005 | \$15,463 | \$26,198 | \$134,645 |
| 14 | (OVER)/UNDER COLLECTION | \$19,779 | \$48,151 | \$9,362 | \$12,547 | \$17,382 | \$39,234 | \$146,455 |
| 15 | INTEREST AMOUNT | (\$694) | (\$515) | (\$354) | (\$272) | (\$184) | (\$66) | $(\$ 2,085)$ |
| 16 | TOTAL (OVER)/UNDER COLLECTION - (\$244,121) | \$19,085 | \$47,636 | \$9,008 | \$12,275 | \$17,198 | \$39,169 | (\$99,751) |

[1] Slightly off due to rounding

LIBERTY UTILITIES - KEENE DIVISION
REVISED INTEREST CALCULATION
SUMMER PERIOD 2017


## PRIOR PERIOD BEG. BALANCE w/INTEREST @ MAY 1, 2016 = PRIOR PERIOD BEG. BAL. @ NOV 1, 2015 + INTEREST AMOUNT FOR NOV 2015 - APR 2016

$=$ COL. 1, LINE $1 \quad+\quad$ COL. 7, LINES 1 TO 6
$\qquad$ @ MAY 1, 2017
(TRANSFER TO SCHEDULE B, LINE 13)
(UNLESS ADJUSTMENTS UNDER COLUMN 2 LINES 1-6)

| LIBERTY UTILITIES - KEENE DIVISION Revised Weather Normalization - Firm Sendout |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days | Normal Calendar Month Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normalized <br> Firm <br> Sendout | Actual Company Use | Unaccounted For $3.70 \%$ | Total Firm Sendout |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\mathrm{X}(7)$ | (3) + (8) | (1) - (3) + (9) |  | $(10-11) * 3.70 \%$ | (10) - (11) +(12) |
| May-16 | 66,195 | 42,611 | 23,584 | 262 | 281 | (19) | 90.02 | 1,710 | 25,294 | 67,905 | 2,385 | 2,424 | 67,945 |
| Jun-16 | 43,788 | 42,611 | 1,177 | 41 | 77 | (36) | 28.71 | 1,033 | 2,210 | 44,821 | 2,072 | 1,582 | 44,331 |
| Jul-16 | 41,499 | 42,611 | 0 | 11 | 13 | (2) | 0.00 | 0 | 0 | 41,499 | 2,017 | 1,461 | 40,943 |
| Aug-16 | 43,723 | 42,611 | 0 | 1 | 25 | (24) | 0.00 | 0 | 0 | 43,723 | 1,986 | 1,544 | 43,281 |
| Sep-16 | 50,197 | 42,611 | 7,586 | 102 | 168 | (66) | 74.37 | 4,909 | 12,495 | 55,106 | 2,339 | 1,952 | 54,719 |
| Oct-16 | 88,327 | 42,611 | 45,716 | 434 | 502 | (68) | 105.34 | 7,163 | 52,879 | 95,490 | 3,053 | 3,420 | 95,857 |
| Total | 333,729 | 255,666 | 78,063 | 851 | 1,066 | (215) |  | 14,815 | 92,878 | 348,544 | 13,852 | 12,384 | 347,076 |


| LIBERTY UTILITIES - KEENE DIVISIONRevised Weather Normalization - Sales Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle <br> Monthly Actual <br> Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\times$ (7) | $(3)+(8)$ | (1) - (3) + (9) |
| May-16 | 747 | 19,059 | 6,286 | 12,772 | 562 | 539 | 23 | 22.73 | (523) | 12,250 | 18,536 |
| Jun-16 | 722 | 10,180 | 6,286 | 3,894 | 229 | 250 | (21) | 17.00 | 357 | 4,251 | 10,537 |
| Jul-16 | 727 | 6,959 | 6,286 | 673 | 36 | 67 | (31) | 18.69 | 579 | 1,252 | 7,538 |
| Aug-16 | 730 | 5,614 | 6,286 | 0 | 9 | 15 | (6) | 0.00 | 0 | 0 | 5,614 |
| Sep-16 | 740 | 5,906 | 6,286 | 0 | 19 | 51 | (32) | 0.00 | 0 | 0 | 5,906 |
| Oct-16 | 739 | 8,966 | 6,286 | 2,680 | 153 | 219 | (66) | 17.51 | 1,156 | 3,835 | 10,122 |
| Total |  | 56,683 | 37,718 | 20,018 | 1,008 | 1,141 | (133) | 11.80 | 1,569 | 21,588 | 58,253 |

LIBERTY UTLITIES - KEENE DIVIIION

| LIBERTY UTILITIES - KEENE DIVISIONRevised Weather Normalization - SalesRate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | $(3)+(8)$ | (1) - (3) + (9) |
| May-16 | 467 | 80,247 | 32,155 | 48,092 | 579 | 554 | 25 | 83.06 | $(2,077)$ | 46,015 | 78,171 |
| Jun-16 | 467 | 44,993 | 32,155 | 12,838 | 236 | 257 | (21) | 54.40 | 1,142 | 13,980 | 46,135 |
| Jul-16 | 455 | 37,566 | 32,155 | 5,411 | 37 | 69 | (32) | 146.24 | 4,680 | 10,091 | 42,246 |
| Aug-16 | 457 | 26,744 | 32,155 | 0 | 10 | 15 | (5) | 0.00 | 0 | 0 | 26,744 |
| Sep-16 | 445 | 32,568 | 32,155 | 0 | 15 | 45 | (30) | 0.00 | 0 | 0 | 32,568 |
| Oct-16 | 460 | 43,180 | 32,155 | 11,025 | 140 | 206 | (66) | 78.75 | 5,197 | 16,222 | 48,377 |
| Total |  | 265,298 | 192,931 | 77,365 | 1,017 | 1,146 | (129) | 69.32 | 8,943 | 86,308 | 274,241 |

Summary - Total Summer Season Billed Sales

|  | Actual 2016 | Normalized |
| :--- | ---: | ---: |
| May | 99,306 | 96,707 |
| June | 55,173 | 56,672 |
| July | 44,525 | 49,784 |
| August | 32,358 | 32,358 |
| September | 38,474 | 38,474 |
| October | 52,146 | 58,499 |
| Total | 321,981 | 332,494 |

## Revised Typical Residential Heating Bill - Fixed Price Option Program Forecasted 2017 Summer Period vs. Actual 2016 Summer Period


(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

## Revised Typical Residential Heating Bill - Non-Fixed Price Option Program

Forecasted 2017 Summer Period vs. Actual 2016 Summer Period

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

REVISED BID PREMIUM FOR PRE-PURCHASED GALLONS - PRIOR YEAR

|  | $\begin{gathered} \hline \text { Mt. Belvieu } \\ \text { Price } \\ \hline \end{gathered}$ |  | Pipeline Rate | $\underset{\|c\|}{\|c\|}$ |  |  | PERC |  | Trucking |  | Keene Div. Price | Contract Volumes | Keene Div. Cost | $\begin{gathered} \text { Fixed } \\ \text { Basis Bid } \end{gathered}$ | Plan Price | Contract Volumes | Plan Cost | $\begin{gathered} \text { Cost } \\ \text { Premium } \\ \hline \end{gathered}$ | Per Gallon Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apr-16 | \$0.5360 | + | \$0.2165 | + | \$0.0900 | + | \$0.0040 | + | \$0.0673 | = | \$0.9137 | 145,000 | \$132,492 | \$0.302 | \$0.8375 | 145,000 | \$121,433 | (\$11,059) | -\$0.0763 |
| May-16 | \$0.5721 | + | \$0.2165 | + | \$0.0900 | + | \$0.0040 | + | \$0.0673 | $=$ | \$0.9499 | 108,750 | \$103,301 | \$0.302 | \$0.8736 | 108,750 | \$95,006 | $(\$ 8,295)$ | -\$0.0763 |
| Jun-16 | \$0.5443 | + | \$0.2165 | + | \$0.0900 | + | \$0.0040 | + | \$0.0673 | = | \$0.9220 | 108,750 | \$100,273 | \$0.302 | \$0.8458 | 108,750 | \$91,978 | $(\$ 8,295)$ | -\$0.0763 |
| Jul-16 | \$0.5388 | + | \$0.2165 | + | \$0.0900 | + | \$0.0040 | + | \$0.0673 | = | \$0.9166 | 145,000 | \$132,904 | \$0.302 | \$0.8403 | 145,000 | \$121,845 | $(\$ 11,059)$ | -\$0.0763 |
| Aug-16 | \$0.5201 | + | \$0.2165 | + | \$0.0900 | + | \$0.0040 | + | \$0.0673 | = | \$0.8979 | 108,750 | \$97,645 | \$0.302 | \$0.8216 | 108,750 | \$89,350 | $(\$ 8,295)$ | -\$0.0763 |
| Sep-16 | \$0.5486 | + | \$0.2165 | + | \$0.0900 | + | \$0.0040 | + | \$0.0673 | $=$ | \$0.9264 | 108,750 | \$100,744 | \$0.302 | \$0.8501 | 108,750 | \$92,450 | $(\$ 8,295)$ | -\$0.0763 |
| Total |  |  |  |  |  |  |  |  |  |  |  | 725,000 | \$667,359 |  |  | 725,000 | \$612,062 | $(\$ 55,297)$ | -\$0.0763 |

LIBERTY UTILITIES - KEENE DIVISION
REVISED COMPARISON OF CONTRACT COST TO HYPOTHETICAL SPOT COST WINTER SEASON 2016-2017 TO DATE

| Delivery <br> Month | Contract <br> Price <br> $\mathbf{( 1 )}$ | Contract <br> Volumes <br> $\mathbf{( 2 )}$ | Contract <br> Cost <br> $\mathbf{( 3 )}$ | Average <br> Spot Price <br> $\mathbf{( 4 )}$ | Contract <br> Volumes <br> $\mathbf{( 5 )}$ | Hypothetical <br> Spot Cost <br> $\mathbf{( 6 )}$ | Incremental <br> Cost $/$ (Savings) <br> of Plan <br> $(\mathbf{7 )}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\mathbf{( 1 ) \times ( \mathbf { 2 ) }}$ |  |  | $\mathbf{( 4 ) \times ( 5 )}$ | $\mathbf{( 3 ) - ( 6 )}$ |
| Nov-16 | $\$ 0.8290$ | 95,000 | $\$ 78,755$ | $\$ 0.8330$ | 95,000 | $\$ 79,135$ | $(\$ 380)$ |
| Dec-16 | $\$ 0.8394$ | 145,000 | $\$ 121,709$ | $\$ 1.0196$ | 145,000 | $\$ 147,842$ | $(\$ 26,133)$ |
| Jan-17 | $\$ 0.8494$ | 170,000 | $\$ 144,404$ | $\$ 1.0880$ | 170,000 | $\$ 184,960$ | $(\$ 40,556)$ |
| Feb-17 | $\$ 0.8509$ | 140,000 | $\$ 119,123$ | $\$ 1.0880$ | 140,000 | $\$ 152,320$ | $(\$ 33,198)$ |
| Total |  |  | $\$ 463,991$ |  |  | $\$ 564,257$ | $(\$ 100,266)$ |

LIBERTY UTILITIES - KEENE DIVISION
REVISED PROPANE PURCHASING STABILIZATION PLAN
PRE-PURCHASES AND DELIVERY SCHEDULE

| Delivery | Pre-Purchases (Gallons) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Month | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Total |
| Nov-17 | 15,069 | 11,302 | 11,302 | 15,069 | 11,302 | 11,302 | 75,346 |
| Dec-17 | 23,000 | 17,250 | 17,250 | 23,000 | 17,250 | 17,250 | 115,000 |
| Jan-18 | 26,966 | 20,224 | 20,224 | 26,966 | 20,224 | 20,224 | 134,828 |
| Feb-18 | 22,207 | 16,655 | 16,655 | 22,207 | 16,655 | 16,655 | 111,034 |
| Mar-18 | 17,448 | 13,086 | 13,086 | 17,448 | 13,086 | 13,086 | 87,240 |
| Apr-18 | 10,310 | 7,733 | 7,733 | 10,310 | 7,733 | 7,733 | 51,552 |
| Total | 115,000 | 86,250 | 86,250 | 115,000 | 86,250 | 86,250 | 575,000 |
| Monthly $\%$ | $20.0 \%$ | $15.0 \%$ | $15.0 \%$ | $20.0 \%$ | $15.0 \%$ | $15.0 \%$ |  |

The monthly allocation percentage for the pre-purchases is unchanged.


[^0]:    1. Propane futures market quotations (cmegroup.com) on 03/09/17 close. See Appendix 1.
    2. Summer prices are quoted on a delivered basis with pipeline charges embedded in delivered price
    3. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A \& 3B.
