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January 21, 2020

Debra A. Howland  
Executive Director  
State of New Hampshire  
Public Utilities Commission  
21 S. Fruit Street, Suite 10  
Concord, New Hampshire 03301-2492

Dear Ms. Howland:

Section 4.3, Bates page 35, of the 2018-2020 NH Statewide Energy Efficiency Plan approved by the Commission in its Order No. 26,095 dated January 2, 2018 in Docket DE 17-136 states:

“The NH Utilities shall provide notification to the Commission if an individual program’s actual expenditures are forecasted to exceed 120 percent of the program’s budget.”

Eversource expects that spending for the Small Business Energy Solutions program in 2019 will be \$6,695,055 or 132% of the original budget. Eversource expects that the spending for the Commercial and Industrial (“C&I”) Demand Reduction Initiative will be \$332,067 or 133% of the original budget. To cover these increases, Eversource plans to utilize funds from the other budgets within the C&I sector, as outlined in the chart below. Additionally, Eversource plans to increase the original C&I budget by \$515,607. The Company expects spending for the sector as a whole to be at 103% of the original sector budget.

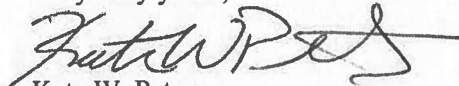
Eversource had strong customer interest and participation for both the Small Business program and the C&I Demand Reduction Initiative in 2019. The spending estimates included in this letter are based on recent analysis of which invoices will be reflected on the General Ledger for the 2019 Program year. Final 2019 expenditures for all programs will be summarized in the 2019 Performance Incentive filing due by June 1, 2020.

For reference, the following table depicts the original 2019 budget and anticipated 2019 actual spending.

Program	Original 2019 Budget	Anticipated 2019 Actual Spending	Anticipated spending as % of budget	Difference
Large Business Energy Solutions	\$ 9,277,318	\$ 9,182,961	99%	\$94,357
Small Business Energy Solutions	\$ 5,056,171	\$ 6,695,055	132%	(\$1,638,884)
Municipal Energy Solutions	\$ 1,453,179	\$ 1,280,296	88%	\$172,883
C&I Customer Partnerships	\$ 25,360	\$ 17,216	68%	\$8,144
Energy Rewards RFP	\$ 1,195,561	\$ 528,249	44%	\$667,312
Customer Engagement Platform	\$ 317,815	\$ 289,859	91%	\$27,956
Education	\$ 429,454	\$ 277,472	65%	\$151,982
Forward Capacity Market	\$ 112,000	\$ 29,290	26%	\$82,710
C&I Demand Reduction Initiative	\$ 250,000	\$ 332,067	133%	(\$82,067)
Total	\$ 18,116,858	\$ 18,632,465	103%	(\$515,607)

Please let us know if there are any questions concerning this notification.

Very truly yours,



Kate W. Peters

Supervisor

Regulatory, Planning and Evaluation

Energy Efficiency

cc: DE 17-136 Service List (by electronic mail only)