



December 30, 2020

New Hampshire Public Utilities Commission  
21 South Fruit Street  
Suite 10  
Concord, NH 03301

RE: Material Change in Leadership  
Docket Number: DM 19-006

To Whom it May Concern,

In accordance with the regulations of the New Hampshire Public Utilities Commission, I am disclosing the departure of Bradley Quester as the President of Novo Energy Services.

I, Michael Giery, will be the contact person for all Regulatory and Legal matters. I am also enclosing profiles of the current Novo Energy Services Management Team for review.

If you have any questions or concerns, please contact me at 857-222-0958 or at [mgiery@novocg.com](mailto:mgiery@novocg.com).

Thank you in advance for your assistance and consideration.

Respectfully,

Michael Giery  
Managing Director  
Novo Energy Services



## Executive Profiles

### JOHN P. MAGUIRE- FOUNDER

John Maguire is the Founder and CEO at Novo Consulting, LLC. Prior to founding Novo, John was the New York Football Giants' Senior Vice President of Corporate Partnerships. John has provided consulting, training and development for the New England Patriots, the Boston Red Sox, the Charlotte Bobcats, the Miami Dolphins, the Houston Texans, the Chicago Bears, CBS, Disney Radio, The Sporting News Network, and Beasley Broadcasting among others. He began his sports career in 1989 as VP of the Red Sox Radio Network for American Radio Systems (ARS) in Boston, MA. In 1991, he was named VP/General Manager of Sports Radio WEEI and developed the content platform and network that became the number one rated revenue station in America from 1995 to present.

From 1998 to 2008, John and his partners used their prior radio experience to establish Triple an Entertainment LLC, a media entity that served as the owner-operator of 28 radio stations in the Midwest and Northeast. John earned his MS in Management and BA in Accounting at Bentley College. John teaches Revenue Strategies and Pricing for New York University's Sports Management Graduate School Program.

### MICHAEL B. GIERY – MANAGING DIRECTOR, COUNSEL

Michael has an extensive business history encompassing both management and ownership experience. He worked as a public servant for both the City of Boston and the Commonwealth of Massachusetts in many roles that encompassed both law enforcement and social services. Michael was also a member of The Massachusetts Committee for Public Counsel Services specializing in the legal representation of indigent clients. Prior to joining Glacial Energy, Michael worked as an attorney specializing in network development and regulatory matters for many major telecommunication companies. He has an undergraduate degree from Johnson & Wales University and a Law Degree from Massachusetts School of Law. Serving as General Counsel for Glacial Energy from Aug 2008 until Jan 2013, Michael has extensive regulatory and operational knowledge of the de-regulated energy industry. Michael has worked exclusively in the deregulated electricity industry from Aug 2008 until today. Since 2014 Mr. Giery has held a dual role in 2 different Brokerage Firms as In-House Counsel and Director of Operations. Mr. Giery has recently been named Managing Director of Novo Energy Services LLC.

Aug 2008 to Dec 2009: Glacial Energy VI – Senior Corporate Counsel  
Jan 1, 2010 Jan 2013 Glacial Energy VI -General Counsel  
Apr 2013 – Dec 2019 -Energy Auction House-General Counsel/Operations  
Jan 2020- December 2020 Novo Energy Services-General Counsel/Operations  
Dec 2020 to Present Novo Energy Services Managing Director

## **NICK LACASSE**

### **ANALYST/OPERATIONS**

**Mr. Lacasse assists in national account market insights, specializing in emerging Distributed Energy Technologies (DERs) and renewable energy development.**

**Lacasse helps support Novo's largest clients as part of the firm's Advisory practice. In this role, Nick provides pricing insight into deregulated purchasing strategies. Additionally, Mr. Lacasse leads DER technology partnerships as part of the firm's growing renewable development arm. Partnering Novo with innovative technology providers at the edge-of-the-grid, Lacasse's focus is on providing Novo's sophisticated customers with insights to accelerate the investment and implementation of behind-the-meter renewable generation, optimized within ISO and state-specific demand-based markets. Nick has also personally led 2mWdc of front-of-the-meter solar development as part of state-implemented feed-in tariffs. Lacasse's understanding of utility interconnection, project finance, ministerial permitting, and client feed-in tariff subscription has allowed Novo's clients to benefit from renewable energy development.**

**Mr. Lacasse began his career at Northland Energy Trading in Manchester, New Hampshire, as a Risk Analyst. Lacasse helped Northland's clients craft personalized hedging strategies for propane, heating oil, and natural gas positions. Mr. Lacasse received his BA in Economics from The College of the Holy Cross in Worcester, Massachusetts, and spent time studying at The London School of Economics and University College Dublin.**

## **MIRIAM COHEN DIRECTOR OF SALES**

**Miriam has been active in the Energy Industry for over 15 years. She has worked with Energy Supply Companies, Brokerages and opened her own consulting firm, MJC Energy Consulting Group, over 12 years ago, to broaden her ability to offer all available energy opportunities to her ever-growing business. Her dedication and passion have enabled her to be successful for both the companies that have employed and for her clients that trust her as their outsourced energy manager. Her motivation, dedication, dependability, and forward-thinking make her an asset for business development and project management. Her strong professional skill sets combined with her high business acumen adds value to relationship building, implementing sales strategies and sustaining corporate wellbeing. With proven performance and experience across important vertical markets including manufacturing, healthcare, retail, hospitality, entertainment, financial, property management, municipalities, education, and community services, she has been instrumental in creating programs in all aspects of energy, efficiency, demand response and renewable solutions. Her consulting ability extends throughout all markets providing value within the Energy Industry for clients both**

**locally and those with a national footprint. She is an active member in many community groups, such as her municipality's Building Committee and Sustainability Committees, and has held leadership roles in multiple Chambers' of Commerce and BNI, a business networking organization. Her experience and participation in DOA auctions, RFP's and the RIPUC further amplify her connection to the ever-changing Energy Industry. She is excited to be a part of Novo Energy Services and is looking forward to being able to offer an even greater depth of products, platforms, solutions, and expertise to present best practices to all.**