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PUBLIC UTILITIES COMMISSION

DOCKET NO. DE 19-064

IN THE MATTER OF:

**LIBERTY UTILITIES (GRANITE STATE
ELECTRIC) CORP. D/B/A LIBERTY UTILITIES**

Distribution Service Rate Case

DIRECT TESTIMONY

OF

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1 **I. INTRODUCTION**

2 **Q. Please state your name, address, employer, position, and professional**
3 **qualifications**

4 A. My name is Agustin J. Ros, and I am a Principal at the Brattle Group. My expertise is
5 in public utility economics including electricity cost of service and performance-based
6 ratemaking, competition and market power analysis, demand studies and econometric
7 modelling. I teach a class at the annual Edison Electric Institute (“EEI”) Advanced Rate
8 Course in Madison, Wisconsin, on embedded and marginal cost of service as well as
9 efficient rate design principles and practices. I am an Adjunct Professor at the
10 International Business School at Brandeis University where I teach a course on
11 regulation and antitrust economics with a focus on public utilities. My research on
12 public utility and competition issues has been published in *Public Utilities Fortnightly*,
13 *The Electricity Journal*, *The Energy Journal*, *The Journal of Regulatory Economics*,
14 *The Review of Industrial Organization*, *The Review of Network Economics*,
15 *Telecommunications Policy* and *Info*. I have a B.A. in economics from Rutgers
16 University and an M.S. and Ph.D. in economics from the University of Illinois at
17 Champaign-Urbana. I attach my CV as an Attachment, AJR-1.

18 **Q. Please describe the scope of your testimony.**

19 A. The Staff of the New Hampshire Public Utility Commission asked me to review and
20 comment on the marginal cost of service (“MCOS”) study that Liberty Utilities (also
21 known as Granite State Electric) submitted in this proceeding. Liberty witness Melissa

1 F. Bartos prepared the Liberty MCOS study (“the Liberty Study”) and described the
2 methods and approach in her direct testimony. I provide a brief summary of those
3 methods below.

4 **II. BACKGROUND ON ELECTRICITY MCOS STUDIES**

5 **Q. Please define marginal costs.**

6 A. Marginal cost is the change in the total costs of providing a unit change in the output
7 of a good or service. Marginal cost is a forward-looking concept, examining and
8 estimating the economic resources that society will likely incur when producing an
9 additional unit of a good or service. The marginal cost concept is different from the
10 embedded cost concept, the main objectives of which are to assign and allocate the
11 historically incurred costs of providing a good or service.

12
13 The precise definition of marginal costs involves estimating the present value of the
14 cash flows caused by a permanent increase in production.¹ Specifically, marginal cost
15 is the difference between two incremental system costs where incremental system cost
16 is the change in the cost of providing an increment of service and not just one additional
17 unit. The first incremental system cost is the change in the present value of the flow of
18 costs caused by a permanent increase in production. The second incremental system
19 cost reflects the same increase in production deferred by one year. The difference in

¹ See Ralph Turvey, “Marginal Costs,” *The Economic Journal*, June 1969, for one of the earliest discussions on calculating marginal costs.

1 the two incremental cost flows is the first-year marginal cost. This calculation is known
2 as the deferral approach to calculating first-year marginal costs.

3 **Q. What are the different categories of marginal costs for electricity production?**

4 A. Electric utility marginal costs consist of three main categories: marginal capacity
5 costs—also referred to as marginal demand costs—marginal energy costs and marginal
6 customer costs. Marginal capacity costs are the change in total electricity costs resulting
7 from an increase in customers’ peak-period (instantaneous) demands. In the production
8 of electricity, there are marginal generation, transmission and distribution capacity
9 costs. Marginal energy costs are the change in total electricity costs resulting from an
10 increase in the demand for energy during a particular interval in time. Marginal energy
11 costs consist of the fuel costs and the variable operations and maintenance (“O&M”)
12 expense required to produce the energy as well as the energy losses associated with
13 increased usage—*i.e.*, transmitting electricity from the generation source to the load
14 source necessarily entails energy losses that needs to be made up through additional
15 generation to meet demand. Marginal customer costs consist of the change in total
16 electricity costs resulting from an increase in the number of customers.

17

18 **Q. What are the relevant marginal costs for this proceeding?**

19 A. Liberty is an electricity distribution provider. Electricity distribution gives rise to all
20 three marginal costs concepts in theory—marginal capacity costs, marginal energy cost
21 and marginal customer costs—although in practice, the two main categories in an
22 electricity distribution MCOS study are marginal capacity costs and marginal customer

1 costs. Marginal energy costs in an MCOS distribution study are accounted for in the
2 loss factors. In the Liberty MCOS study, the two main categories of distribution
3 marginal cost analysis are the marginal capacity costs and the marginal customer costs
4 with loss factors to account for energy losses applied as a step within the MCOS study.

5 **Q. What are marginal costs used for in the regulation of the electricity sector?**

6 A. Marginal costs play an important role in the regulation of the electricity sector as they
7 can be used for pricing and rate design objectives such as establishing economically
8 efficient dynamic pricing and time of use/time of day rates and for setting appropriate
9 price floors to customers for competitive and economic development purposes.
10 Marginal costs are also used for internal resource planning, for company decision-
11 making, and for wholesale transactions. Marginal costs can also be used for cost
12 allocation purposes in a rate case proceeding.

13 **Q. What are the different types of methodologies that exist for calculating marginal**
14 **distribution costs?**

15 A. There are two methodologies for calculating marginal distribution investment costs in
16 theory. The first is the system planning approach and the second is the use of
17 statistical/regression analysis (“regression analysis”).

18

19 The system planning approach follows in the spirit of the marginal cost definition that
20 I discussed previously. Under the system planning approach, electricity engineers and
21 system planners determine the amount of distribution investment that is required in the
22 short- to medium-term due to an increase in peak demand and the cost analyst uses this

1 information to calculate marginal costs. Depending on the availability of the data, the
2 cost analyst performs the analysis for different parts of the distribution system, such as
3 the primary and secondary level. The result of this analysis is a marginal investment
4 per unit of demand, such as per MW or per kW. The cost analyst then annualizes the
5 investment using an economic carrying charge and accounts for additional shared
6 investments and expenses such as general plant, materials and services and
7 administrative and general services. Finally, the cost analyst estimates marginal O&M
8 expenses associated with the marginal investment and includes them in the MCOS
9 calculation.

10 **Q. What is regression analysis?**

11 A. At a high level, regression analysis is the use of statistical methods for estimating
12 relationships between different variables. In this proceeding, we are interested in
13 quantifying the relationship between peak-period demand and distribution investment,
14 with peak-period demand being the independent variable—also known as the
15 “control”, “predictor” or the “regressor” variable—and distribution investment being
16 the dependent variable—also known as the “explained”, the “response” or the
17 “regressand” variable. Regression analysis uses the underlying data to estimate a
18 regression model that provides a quantitative relationship between the dependent
19 variable and the independent variable. As an example, the results of a regression model
20 may indicate that for every one percent increase in the inflation-adjusted price of
21 electricity services, residential electricity demand decreases by one half of one percent.
22 The magnitude of the quantitative relationship between the independent and dependent
23 variable as well as different measures of strength of that relationship and the overall

1 quality of the regression model provides the researcher with information regarding the
2 researcher's hypothesis and overall research objectives.

3

4 There are different regression model specifications and estimation techniques that the
5 researcher can use that can affect the magnitude and strength of the relationships and
6 the overall quality of the regression model. As a result, regression analysis contains a
7 fair amount of "specification testing" to examine the "goodness"—*i.e.*, quality—of
8 different regression models and an analysis of how robust are the results of the
9 regression model to different model specifications and estimation techniques.

10 **Q. Please describe the regression analysis approach in an MCOS study.**

11 A. Under the regression analysis approach for MCOS studies, the cost analyst uses
12 historical data and if data are available a forecast of investment to estimate a regression
13 model that provides a quantitative relationship between peak-period demand and
14 distribution investment costs, in inflation-adjusted terms. An important assumption
15 when using regression analysis is that the historical relationship between peak-period
16 demand and investment is a good estimate of the forward-looking relationship that is
17 expected, given that marginal cost is a forward-looking concept. If, for example,
18 technology or planning criteria have significantly changed over the historical period or
19 expected to change significantly going forward, then use of regression analysis should
20 be avoided and instead the cost analyst should use the system planning approach if
21 these data are available.

22

1 The regression model provides an estimate of the marginal investment costs per unit of
2 demand—a key element of an MCOS study. Specifically, the cost analyst obtains a
3 time series of data on peak demand and different plant-related distribution investment
4 costs. Since investment in distribution assets can be lumpy, cumulative plant-related
5 investment is typically used as the dependent variable in order to smooth out the data
6 series and ease the regression modelling process.² Using regression analysis, the cost
7 analyst estimates an investment cost per unit of demand and follows the general
8 approach above to arrive at marginal costs.

9 **Q. How are marginal distribution O&M costs typically calculated in marginal cost**
10 **of service studies?**

11 A. A standard approach is to calculate O&M costs on a per-unit of output basis—*i.e.*,
12 calculate average per-unit O&M expenses—and to utilize that statistic as the value for
13 marginal O&M costs.³ Specifically, the standard approach begins with historical data
14 on O&M costs for the different investment categories and converts those expenses into
15 an inflation-adjusted series, similar to the conversion that the cost analyst makes for
16 calculating marginal distribution investment. The next step is to convert the O&M

² While the smoothing out of the data assists in the estimation of regression models, by eliminating the lumpy nature of capital additions it can distort marginal cost estimates. The fact that capital additions tend to be lumpy in capital-intensive industries like electricity means that the timing of such investments is an important element of marginal costs. In general, marginal costs of investments tend to be higher when the size of the investment is larger or the investment occurs immediately. By contrast, marginal costs of investments tend to be lower when the size of the investment is smaller or likely occurs further out in the future. The nature of a cumulative investment series to a certain extent masks these important facts of marginal costs.

³ See National Association of Regulatory Utility Commissioners, *Electric Utility Cost Allocation Manual*, January, 1992, (“*NARUC Manual*”) Chapter 10, p. 131 for a discussion on calculating marginal O&M expenses for transmission capacity costs, an approach that is applicable to O&M expenses for distribution capacity costs.

1 expenses to a per-unit level of peak demand—for plant-related O&M expenses—or a
2 per-unit level of customer demand—for customer-related O&M expenses—and
3 examine some basic statistics of that data series. The resultant statistics from the data
4 series—*i.e.*, the mean value for the series or the mean value for more recent years or
5 the use of a simple linear extrapolation—provides the O&M expenses that are added to
6 the annualized marginal investments discussed above.

7

8 Use of more formal and complex regression models for O&M is, in my opinion, an
9 approach used less often in practice, although it does have some support in the literature
10 as well. An important consideration in the use of more complex regression models for
11 O&M is the characteristic of the underlying data—*e.g.*, how “noisy” are the data,
12 overall variability of the data, and the amount of “outliers” and “anomalies” in the data
13 and explanation for them. When O&M data exhibit these types of characteristics, it is
14 important to examine and compare the O&M regression results with the more standard
15 and parsimonious method that I described in the previous paragraph.

16 **III. LIBERTY MCOS STUDY**

17 **Q. Please provide a summary of the methodology of Liberty’s MCOS study.**

18 A. The Liberty Study primarily utilizes the regression analysis approach for calculating
19 marginal investment and marginal O&M costs. Specifically, the Liberty Study
20 estimates fourteen different regression models producing fifteen marginal cost inputs

1 into the Liberty MCOS study.⁴ For marginal distribution investments for the three main
2 categories of Liberty’s plant-related network—the primary system, the secondary
3 system and line transformer—the Liberty Study estimates three different regression
4 models, one for each plant-related network and uses the results of the three regression
5 models for the marginal investment costs in the MCOS study. It then applies an
6 economic carrying charge rate to develop an annualized cost of the investment.

7
8 For the O&M expenses for the three plant-related marginal investment costs, the
9 Liberty Study estimates six different regression models, two for each of the three plant-
10 related marginal investment costs. Specifically, the Liberty Study estimates one
11 regression model for operations expenses for the primary network and one regression
12 model for maintenance expenses for the primary network. It does the same for the
13 secondary network and for line transformers for a total of six regression models.

14
15 In addition to these nine regression models, the Liberty Study estimates five additional
16 regression models. One regression model for O&M expenses that are customer
17 related—dealing with the O&M expenses associated with the meters and the service
18 drop. One regression model for expenses that are customer account related—these are
19 customer accounting expenses, excluding bad debt—and three separate regression
20 models used as “loaders” in the Liberty Study to account for shared expenses such as

⁴ For one of the regression models—the Marginal Administrative and General Expense regression model—Liberty derives two separate loaders, the O&M loader and the Plant loader.

1 marginal administrative and general expenses, marginal materials and supplies
2 expenses, and marginal general plant.

3 **Q. How does the Liberty Study calculate marginal customer investment costs?**

4 A. The marginal customer investment costs consist of the costs of the customer meters and
5 the cost of the service line connecting the customer to the distribution network. For
6 these two components, the Liberty Study does not utilize regression analysis. Instead,
7 it relies on an analysis performed by Liberty that provided the installed cost of a meter
8 and installed cost of a service drop that is typical for each rate class. Similar to the
9 marginal distribution investment costs, the Liberty Study then applies an economic
10 carrying charge rate to develop an annual cost of the investment.

11 **Q. What are some additional features of the Liberty MCOS study?**

12 A. While there are many additional features and nuances of the study, two additional
13 features involve the marginal costs for street lighting and the loss factors. With respect
14 to street lighting, the Liberty Study uses an approach similar to the marginal customer
15 investment costs. Liberty performed an analysis to provide the installed costs of the
16 different types of street lighting. With respect to the loss factors, Liberty performed an
17 analysis to determine the losses at different levels of the distribution network and
18 developed loss factors to use in the study.

19 **Q. Please summarize the results of Liberty's MCOS study.**

20 A. Liberty witness Ms. Bartos provides the results of the Liberty MCOS study in her direct
21 testimony in Attachments MFB-1 through MFB-11. The results of the fourteen

1 regression models and the fifteen inputs are contained in different attachments. For
2 convenience, I created a table in Attachment AJR-2 that provides the fifteen MCOS
3 inputs used in the Liberty Study that were the result from the regression results. In
4 addition, in the same attachment I provide my recommended changes to some of those
5 fifteen inputs, based upon my discussion and analysis in the next Section of my
6 testimony.

7 **IV. ECONOMIC ANALYSIS**

8 **Q. Please describe and summarize the economic analysis you performed in**
9 **evaluating the Liberty MCOS study and in providing your recommendations.**

10 A. There are several analyses that I performed. First, I utilized the regression data in the
11 Liberty Study and replicated the regression models. Specifically, I used the same model
12 specification and the same estimation technique that the Liberty Study used for the
13 fourteen regression models and replicated the parameter values in the regression
14 models and the overall summary statistics of the models.

15

16 Second, I estimated additional regression models for each of the fourteen regression
17 models that the Liberty Study estimated in order to examine the impact on the results
18 from different model specifications and different estimation techniques. My objective
19 in this analysis was to examine how robust were the regression results from the Liberty
20 Study.

21

1 Regarding the six O&M regression models that the Liberty Study estimated for the
2 three plant-related investments, in addition to replicating and performing the sensitivity
3 analysis, I combined the O&M data into a single variable for each of the three plant
4 categories and estimated three regression models, rather than the six regression models.

5 **Q. Was there additional economic analysis that you performed with respect to the**
6 **eight O&M related variables?**

7 A. Yes. For each of the eight O&M expenses in the Liberty Study that use regression
8 analysis—the six plant-related O&M for primary, secondary, line transformer and the
9 two customer-related O&M—I calculated marginal O&M expenses using the standard
10 approach that I discussed in Section II. Specifically, for the plant-related O&M
11 variables, I created a new variable: O&M dollar expenses divided by the peak demand.
12 For the customer-related O&M variables, the new variable I created was the O&M
13 dollar expense divided by the number of customers. These new variables are the
14 average per-unit O&M expenses for the different plant categories and for the customer
15 category.

16 **Q. Please explain why you created this new O&M variable and the analysis that you**
17 **performed.**

18 A. As discussed previously, a standard approach for determining the marginal O&M
19 expenses in a marginal cost of service study is to utilize the most recent per unit O&M
20 expense—or a simple average of the more recent period—or to extrapolate the per unit
21 O&M forward over several years using the historical data. It is reasonable to compare
22 the results from the Liberty Study to results using the standard approach. This is

1 especially required if the underlying O&M data are particularly “noisy” with high
2 variability and with data observations that appear to be outliers or anomalies. Data with
3 these characteristics makes regression analysis more difficult, complex, and potentially
4 less robust. After reviewing the O&M data, I believe there is sufficient evidence to
5 conclude that the O&M data meet these characteristics and believe it is reasonable and
6 necessary to compare the marginal O&M estimates from the regression models to the
7 estimates from the more standard approach. I find significant differences between the
8 two approaches and recommend the use of the standard approach for the marginal
9 O&M estimates.

10 **Q. Please explain the O&M analysis you performed in more detail.**

11 A. For the six O&M expenses associated with the three plant-related investments and for
12 the two expenses associated with the customer category—eight in total—I calculated
13 the per unit O&M expense as described above. This results in eight per unit O&M time
14 series data. For each of the eight data series I calculated the mean value of the data
15 series over the entire period as well as the mean value of the data series over the most
16 recent 5 years. In addition, I also used the entire data series to extrapolate three years
17 forward using a simple linear trend of historical values.

18 **Q. How do the marginal O&M expenses under the standard approach compare to**
19 **the Liberty MCOS marginal O&M?**

20 A. I have created Attachment AJR-3 where I compare Liberty’s eight marginal O&M
21 expenses from the MCOS study to the marginal O&M cost results using the standard
22 approach. For each of the eight O&M expenses from the MCOS study I calculated the

1 mean value of the per unit O&M data series over the entire period, the mean value over
2 the most recent five years and a simple linear extrapolation using the entire period.

3 **Q. What are your main observations and conclusions from Attachment AJR-3?**

4 A. Compared to the marginal O&M costs using the standard approach, the Liberty Study's
5 marginal O&M costs are systematically and significantly higher. For example, for
6 primary operations expense, the Liberty Study is \$35,927 per MW while the mean
7 value of the entire period and the most recent five-year period are \$5,633 per MW and
8 \$9,659 per MW, respectively. The extrapolated 2019 value is \$9,887. Another way of
9 comparing the results is that the Liberty Study's estimate for primary operations
10 expense is approximately 3.7 times the mean value of the most recent five-year period.

11

12 With only one exception involving secondary operations expenses, using the most
13 recent five-year period in Attachment AJR-3 the marginal O&M estimates from the
14 Liberty Study are significantly higher than the standard approach, with the difference
15 ranging from around 1.9 times higher for customer account expenses to 3.7 times higher
16 for primary operations expenses. Compared to the 2019 extrapolated values the
17 differences range from 1.8 times higher for line transformer maintenance expenses to
18 3.6 times higher for primary operations expenses.

19

20 For the exception where the Liberty results are lower than the standard approach, which
21 involves the secondary operations expenses, the Liberty Study's estimate of \$3,410 per
22 MW is practically identical to the simple five-year mean value of \$3,516 per MW.

1 **Q. What is your recommendation with respect to O&M?**

2 A. I recommend that the Liberty MCOS study use the 5-year average results for the O&M
3 marginal costs as summarized in Attachment AJR-2. I base this upon the fact that there
4 are significant and systematic differences in the marginal O&M estimates from the
5 Liberty Study compared to the standard approach as well as the data issues that I
6 discussed above that make regression analysis more challenging, complex and less
7 robust.⁵ In general, in the absence of evidence and support I do not believe that the
8 marginal O&M costs predicted by the regression model would be so much greater than
9 the company's recent average unit O&M expenses. The Liberty Study does not provide
10 evidence to justify such large differences.

11 **Q. Why do you recommend the 5-year average instead of the average over the**
12 **historical period or the projected O&M expenses?**

13 A. The historical period begins in early 2000s and using the entire series puts equal weight
14 on older O&M data and more recent O&M data and can compromise the goal of
15 estimating forward-looking O&M expenses. Use of more recent years for developing
16 O&M “adders” is a standard practice in a marginal cost study. Projected expenses are
17 more consistent with the forward-looking goal of marginal cost analysis but in this
18 particular case, I do not recommend using the projected expenses. A simple linear
19 extrapolation using the entire historical period confronts the same data issues as
20 discussed above. Using fewer years of data to estimate a linear trend makes the estimate

⁵ The latter is reflected, in part, by the lower explanatory power of the O&M regression equations compared to the plant additions regression equations, pointing to increased difficulty of the regression method to satisfactorily estimate marginal O&M costs.

1 more forward looking but comes with the cost of having a lower sample size and less
2 precise estimates. Quantitatively, the differences between use of the 5-year average
3 O&M expenses and the 2019 projected O&M expenses are relatively modest and are
4 not systematic; that is, in 5 instances projected 2019 O&M expenses are higher in 2
5 instances lower and in one case unchanged.

6 **Q. In Liberty's previous case involving marginal costs the Staff raised concerns with**
7 **Liberty not utilizing regression analysis for most of the components and instead**
8 **relying too much on average unit costs. What were the concerns that Staff raised?**

9 A. I have read the testimony of Staff witness Leszek Stachow in Docket DE 16-383.⁶ In
10 that proceeding, Liberty utilized the average unit cost approach not just for the
11 operations and maintenance components but also for the primary, secondary and
12 transformer *investment* components. Staff's overall concern appeared to be that relying
13 too much on the average unit costs approach would result in deviating too much from
14 standard marginal cost based methodology and importantly distort class revenue
15 signals. Staff also objected to the lack of explanation on the company's part for using
16 the average unit cost approach, especially for the investment components.

17 **Q. Does your recommendation to use the average unit cost approach for O&M**
18 **expenses result in deviating too much from a standard marginal cost based**
19 **methodology?**

⁶ See *In the Matter of Liberty Utilities (Granite State Electric) Corp. d/b/a Liberty Utilities Request For Change in Rates*, Direct Testimony of Leszek Stachow, December 16, 2016.

1 A. No, it does not and I believe Staff's concern was properly more related to the
2 investment components and less so related to the O&M components. With respect to
3 the investment component of the marginal cost study, my recommendation is to utilize
4 the Liberty Study results and not use average unit investment costs.

5 **Q. Please explain.**

6 A. Using average unit costs for O&M from a recent historical period can be a good
7 approximation of the forward-looking O&M expenses that the company is likely to
8 incur—*i.e.*, the marginal costs.⁷ Significant differences between the average unit cost
9 approach for O&M and other approaches for calculating marginal O&M expenses
10 require a reasoned analysis, an examination of whether the results are plausible and
11 evidence to justify why O&M expenses in the immediate future will be so different
12 than in recent years.

13
14 The use of the average unit cost approach for O&M costs in a marginal cost of service
15 study is standard practice and recognized as an acceptable method in the *NARUC*
16 *Manual*. Based upon my experience with marginal cost studies in electricity and
17 telecommunications the average unit O&M cost approach is widely used as a proxy for
18 marginal O&M costs. While there can be more sophisticated and costly methodologies
19 employed to adjust average unit O&M costs and forecast them—such as conducting
20 surveys of future O&M processes and procedures—using such methodologies occur
21 less frequently and may not result in much greater precision to justify the added costs.

⁷ See *NARUC Manual*, *op. cit.* 3 at 131.

1

2 In contrast, the use of an average unit cost approach for investment as a proxy for
3 forward-looking marginal *investment* costs is not standard practice in electricity and
4 would likely result in significant deviations from forward-looking marginal investment
5 calculations. In its discussion of different methodologies for calculating marginal
6 investment (capacity) costs, the *NARUC Manual* identifies the Projected Embedded
7 Analysis, a variation of the type of regression performed in the Liberty Study only that
8 it also includes forward-looking data in the regression. It also discusses the System
9 Planning Approach, which I discussed above as being one way of implementing the
10 methodology that arises from the definition of marginal costs. The average unit cost
11 approach for investment is not an option identified in the *NARUC Manual*. My
12 experience in marginal cost of service is that using the average unit cost for investment
13 as a proxy for marginal investment costs is rare.

14 **Q. Regarding the Liberty Study's fourteen regression analyses, were you able to**
15 **replicate all of them?**

16 A. Yes. I was able to replicate all aspects of the fourteen regression models in the Liberty
17 Study.

18 **Q. Please describe in more detail the additional regression models that you estimated**
19 **using different specifications and estimation techniques.**

20 A. For each of the fourteen regression models, I estimated many different regression
21 models. I began by estimating regression models where there was a contemporaneous
22 relationship between the independent variable—*e.g.*, peak demand or number of

1 customers—and the dependent variable. Within this category of regression models, I
2 experimented with a number of different model specifications, such as including a
3 linear time trend by itself and with a quadratic element, as well as experimenting with
4 other forms of non-linear time trends.⁸ For some of the regression models I included
5 year dummy variables for specific data observations that seemed to be data outliers by
6 visual inspection, with these models being the models involving the O&M models and
7 the shared expense (loader) models. In terms of estimation techniques, I utilized both
8 ordinary least squares (“OLS”) estimators as well as feasible generalized least squares
9 estimators (“FGLS”) that correct for autocorrelation and heteroscedasticity.

10

11 In addition to the regression models just described, I experimented with three additional
12 regression methodologies. First, I used the same model specifications described above
13 but transformed the data by “first differencing” the data. First differencing the data
14 means creating a new variable that is the difference in the data for two adjacent periods.
15 First differencing the data is another way to deal with autocorrelation and to make the
16 data stationary, an important statistical property needed for regression analysis. The
17 second additional methodology that I used was to estimate “dynamic” regression
18 models using similar model specifications and the OLS and FGLS estimators.
19 Specifically, I included the lagged value of the dependent variable in the model
20 specification. A dynamic regression model—also known as an autoregressive model
21 or in this case a geometric distributed lag model—recognizes that past values of the

⁸ A regression model with a linear time trend and with a quadratic time trend means the regression model has a time trend variable as a coefficient and the square of the time trend as an additional coefficient. A quadratic is included to account for the possibility that the effect of time on the dependent variable may not be constant throughout the period and may be changing at an increasing or decreasing rate.

1 dependent variable may be important in explaining the current value of the dependent
2 variable. The Liberty Study utilizes autoregressive models as well. The third additional
3 methodology that I use is to estimate a particular type of dynamic model by including,
4 in addition to the lagged value of the dependent variable, the lagged value of the
5 explanatory value, in this case the lagged value of peak demand or lagged value of
6 customer. This type of model is known as the rational distributed lag model.

7 **Q. Please summarize your main findings from your regression analyses involving the**
8 **three plant-related investment categories.**

9 A. With respect to the regressions involving plant-related investment categories, I found
10 one instance where a different model specification provided plausible results compared
11 to the Liberty Study's regressions. For all other specifications, I did not find regression
12 models that were superior to the Liberty Study's regression models.

13 **Q. For which regression model did you find an alternate specification that you believe**
14 **provides plausible results?**

15 A. The model was the regression where the dependent variable was the primary plant
16 additions and the independent variables were contemporaneous peak demand and its
17 lagged value, the lagged value of primary plant additions and a simple time trend. This
18 is a specification of the rational distributed lag model. The coefficient estimates of the
19 contemporaneous peak demand and its lagged value were jointly significant at the 8.8
20 percent level of statistical significance and implied a marginal investment cost of
21 approximately \$155,000 per MW under both OLS and FGLS estimators. This

1 compares to \$115,690 per MW in the Liberty MCOS study for primary plant additions.
2 Attachment AJR-4 provides the results for this model.

3 **Q. What do you recommend concerning the marginal cost of primary plant**
4 **additions?**

5 A. The Liberty Study regression model for primary plant additions is a better model than
6 what I found, based upon the precision of the coefficient estimates. To assess further
7 the Liberty model I took the Liberty Study regression model for primary plant
8 additions, the model that results in a marginal cost estimate of \$115,690 per MW, and
9 I experimented with different specifications. This analysis led me to conclude that the
10 \$115,690 per MW is a reasonable estimate. Specifically, the Liberty Study regression
11 model for primary plant includes a specification with an autoregressive lag order 4. I
12 kept the same specification but instead of including an autoregressive lag order 4, I
13 included different lag orders from 1 through 5. I found that models with lag order 2 and
14 lag order 3 resulted in marginal cost estimates of \$100,224 per MW and \$93,518 per
15 MW, and both statistically significant. The Liberty Study marginal cost estimate of
16 \$115,690 per MW is reasonably close to the midpoint range consisting at the low end
17 of \$93,518 per MW and the high end of \$155,690 per MW and so I recommend keeping
18 the \$115,690 per MW estimate.

19 **Q. Please summarize your main findings from your regression analyses involving the**
20 **eight operations and maintenance related expenses.**

21 A. With respect to the eight operations and maintenance related expenses, I was not able
22 to find model specifications that produced plausible results and where the quality of

1 the regression model was good. As discussed previously, if the underlying O&M data
2 are particularly “noisy” with high variability and with data observations that appear to
3 be outliers or anomalies regression analysis becomes more difficult, complex, and
4 potentially less robust.

5 **Q. Did you perform any other regression analyses involving the operations and**
6 **maintenance data?**

7 A. Yes. For the six regression analyses involving operations and maintenance for the three
8 plant-related categories—primary system, secondary system and line transformer—I
9 combined the data into one O&M variable for each plant-related category. I estimated
10 three additional regression model using the same set of model specifications and
11 estimators described above.

12 **Q. Why did you combine the O&M data?**

13 A. Given the data issues with the O&M data discussed above, combining the O&M
14 expenses helps smooth out the data and minimizes the effects of data outliers/anomalies
15 in the individual data series. In general, costing theory does not require that operations
16 and maintenance be treated separately in a cost analysis.

17 **Q. What were your main findings?**

18 A. I found two instances where the regression models provided plausible statistical results
19 involving the combined operations and maintenance expenses for primary plant
20 additions. The two models where I found plausible results were the geometric
21 distributed lag model and the rational distributed lag model. For the two other plant

1 categories, I did not find regressions models that produced plausible results and where
2 the quality of the regression model was good.

3 **Q. Please describe your findings from these two models.**

4 A. For the geometric distributed lag model, the independent variables were
5 contemporaneous peak demand, contemporaneous SAIFI, 3 separate year dummies for
6 2005, 2010 and 2014, a time trend and the lagged value of primary O&M expenses
7 with the model estimated using FGLS. The coefficient estimate on the
8 contemporaneous peak demand implies a marginal primary plant O&M cost of
9 approximately \$16,000 per MW. For the rational distributed lag model, the independent
10 variables were contemporaneous peak demand and its lagged value, contemporaneous
11 SAIFI, 3 separate year dummies for 2005, 2010 and 2014, a time trend and the lagged
12 value of primary O&M expenses all estimated using FGLS. The coefficient estimates
13 of the contemporaneous peak demand and its lagged value were jointly significant at
14 the 6.5 percent level of statistical significance and the coefficient implied a marginal
15 primary plant O&M cost of approximately \$16,000 per MW. Attachment AJR-5
16 provides the results for this model.

17

18 I note that the \$16,000 per MW estimate for primary plant O&M costs using these two
19 models are very close to the estimates from the standard approach discussed above.
20 Specifically, for the combined primary plant O&M costs, the mean value of the most
21 recent five-year period is approximately \$17,000 per MW while the 2019 extrapolated
22 value is approximately \$18,000 per MW.

1 **Q. Do you have any recommended changes to the Liberty Study as it pertains to the**
2 **share expense loader?**

3 A. No, I do not. I did not find regression models that were plausible or superior to the
4 models estimated in the Liberty Study. In addition, a comparison of the loaders
5 estimated in the Liberty Study to the standard approach discussed above leads me to
6 conclude that the Liberty Results are reasonable.

7 **V. RECOMMENDATIONS**

8 **Q. Based upon the economic analysis that you performed and described in your**
9 **testimony what are your MCOS recommendations?**

10 A. Attachment AJR-2 provides a summary of my recommendations involving the fifteen
11 marginal cost inputs that make up the Liberty Study. For seven of the marginal cost
12 inputs I recommend no change. For eight of the marginal cost inputs I recommend that
13 the changes in Attachment AJR-2 be inputted into the Liberty Study.

14 **Q. Did you input these values into the Liberty Study and what were the results?**

15 A. Yes. The only change I made to the Liberty Study was to input the values for the eight
16 recommended marginal cost inputs in Attachment AJR-2 into the Liberty MCOS
17 model. A good way to summarize and compare the results is to replicate Table 1 in
18 Liberty witness Bartos testimony. Attachment AJR-6 summarizes the results. My
19 recommended changes results in lower overall marginal capacity and customer cost
20 estimates for all customer classes (except outdoor lighting, which remains unchanged).

21

1 In terms of the relative distribution of the marginal cost revenue requirement among
2 the rate classes, my recommendations affect the relative overall cost obligation of the
3 different rate classes. The domestic class D goes from 50.60% in the Liberty Study to
4 51.76% based upon my recommendations. The changes for the other classes are: class
5 D-10, from 0.74% to 0.78%; class G-1, from 19.16% to 17.17%, class G-2, from
6 12.29% to 11.81%, class G-3, from 14.20% to 14.68%, class M, from 1.40% to 2.16%,
7 class T from 1.56% to 1.60%, and class V, remains practically unchanged.

8 **Q. Does this conclude your testimony?**

9 A. Yes.