

**Liberty Utilities (EnergyNorth Natural Gas) Corp d/b/a Liberty**  
**Quarterly Report**  
**Gas Assistance Program (GAP)**  
**November 2020 - April 2022 Discounted 45%**

	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	Winter 2020/2021	Winter 2021/2022
<b>Customer Count</b>																				
<b>Actual / Projected No. of Customers</b>	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual		
LIHEAP	4,440	4,451	4,460	4,472	4,491	4,490	0	0	0	0	0	0	4,440	4,451	4,375	4,427	4,563	4,645	26,804	26,901
Non-LIHEAP	806	812	817	822	825	830	0	0	0	0	0	0	806	812	1,413	1,433	1,423	1,452	4,912	7,339
Total	(a) 5,246	5,263	5,277	5,294	5,316	5,320	0	0	0	0	0	0	5,246	5,263	5,788	5,860	5,986	6,097	31,716	34,240
<b>Residential Customers</b>																				
ENNG Residential Customers	82,657	87,593	89,411	83,124	84,847	88,416							80,989	88,288	86,151	82,954	85,846	87,408	516,048	511,636
Keene Residential Customers	867	976	957	929	904	896							861	951	913	822	937	898	5,529	5,382
Total Residential Customers	83,524	88,569	90,368	84,053	85,751	89,312	0	0	0	0	0	0	81,850	89,239	87,064	83,776	86,783	88,306	521,577	438,053
<b>GAP Customers as a % of total Residential Customers</b>	6.3%	5.9%	5.8%	6.3%	6.2%	6.0%							6.4%	5.9%	6.6%	7.0%	6.9%	6.9%	6.1%	7.8%
<b>GAP Recoveries</b>																				
Actual / Projected																				
Therm Sales	11,010,870	18,011,444	23,957,538	26,091,857	25,730,264	17,241,059	10,852,432	7,235,816	5,700,274	5,193,362	5,373,134	6,022,582	9,551,312	19,372,353	24,840,193	28,514,803	25,446,354	17,948,076		
Approved GAP Rate Per Therm	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0121	\$ 0.0156	\$ 0.0156	\$ 0.0156	\$ 0.0156	\$ 0.0156	\$ 0.0156		
Total Per New Revenue Query (ENNG and Keene Combined)	\$ 133,231.52	\$ 217,938.47	\$ 289,886.21	\$ 315,711.46	\$ 311,336.20	\$ 208,616.81	\$ 131,314.42	\$ 87,553.37	\$ 68,973.31	\$ 62,839.68	\$ 65,014.93	\$ 72,873.24	\$ 149,000.46	\$ 302,208.71	\$ 387,507.00	\$ 444,830.93	\$ 396,963.12	\$ 279,980.98		
Adjustment/Variance - Due to Prior Period Billing Adjustments	\$3,206	\$9,322	\$13,205	\$14,058	\$5	\$1	\$0	\$0	\$0	\$-2	\$0	\$1	\$-24,201	\$-1,088	\$-1,385	\$160	\$-80	\$-10		
Total Recoveries per General Ledger (3)	\$ 136,437	\$ 227,260	\$ 303,091	\$ 329,769	\$ 311,341	\$ 208,618	\$ 131,315	\$ 87,554	\$ 68,974	\$ 62,838	\$ 65,015	\$ 72,874	\$ 124,800	\$ 301,121	\$ 386,122	\$ 444,991	\$ 396,883	\$ 279,980		
<b>Program Costs</b>																				
Actual & Projected Costs																				
IT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Admin.	(b) 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Education	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Prior Period Ending Balance	(c) 476,374	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Other (incl. Reporting Costs)	1,201	1,207	1,282	1,221	1,453	1,569	1,772	1,664	1,521	1,342	1,134	987	773	872	1,185	1,308.72	1,699.29	2,109.17		
Fixed Discount	26,513	35,733	36,507	35,913	40,615	40,035	31,137	1,220	96	(185)	37	107	7,364	44,049	41,747	41,551.74	46,657.33	46,144.79		
Variable Discount	44,619	116,135	156,716	175,381	176,329	130,911	69,257	3,784	359	(815)	317	316	15,251	133,634	175,701	203,059.94	204,119.38	154,189.08		
COG Discount	13,902	99,629	137,809	139,287	144,489	106,559	68,347	3,331	329	(708)	314	374	35,996	241,169	276,420	281,310.81	243,951.28	213,534.67		
Total Monthly Costs (3)	(d) \$ 86,234	\$ 252,703	\$ 332,314	\$ 351,802	\$ 362,887	\$ 279,074	\$ 170,513	\$ 9,999	\$ 2,305	\$ (365)	\$ 1,801	\$ 1,783	\$ 59,385	\$ 419,722	\$ 495,052	\$ 527,231	\$ 496,427	\$ 415,978		
Average Cost Per GAP Customer	\$ 16.44	\$ 48.02	\$ 62.97	\$ 66.45	\$ 68.26	\$ 52.46							\$ 11.32	\$ 79.75	\$ 85.53	\$ 89.97	\$ 82.93	\$ 68.23		
Average Cost Per Residential Customer	\$ 1.03	\$ 2.85	\$ 3.68	\$ 4.19	\$ 4.23	\$ 3.12							\$ 0.73	\$ 4.70	\$ 5.69	\$ 6.29	\$ 5.72	\$ 4.71		
Typical Customer Annual Bill	\$ 1,040.16	\$ 1,040.16	\$ 1,040.16	\$ 1,040.16	\$ 1,040.16	\$ 1,040.16							\$ 1,367.32	\$ 1,367.32	\$ 1,367.32	\$ 1,367.32	\$ 1,367.32	\$ 1,367.32		
Average Cost Per GAP Customer as a % to a Typical Customers Annual Bill	1.58%	4.62%	6.05%	6.39%	6.56%	5.04%							0.83%	5.83%	6.26%	6.58%	6.07%	4.99%		
Average Cost Per GAP Customer as a % to an Average Cost Per Residential Customer Typical Customers Annual Bill	0.10%	0.27%	0.35%	0.40%	0.41%	0.30%							0.05%	0.34%	0.42%	0.46%	0.42%	0.34%		
<b>Gross Monthly Revenues</b>	\$ 10,019,053	\$ 18,375,801	\$ 23,706,009	\$ 23,782,050	\$ 22,231,744	\$ 17,007,188	\$ 10,312,492	\$ 6,255,598	\$ 5,083,806	\$ 4,705,036	\$ 4,703,785	\$ 5,102,904	\$ 12,574,247	\$ 14,903,581	\$ 30,570,568	\$ 31,130,776	\$ 27,291,640	\$ 22,365,746		
<b>Total Costs as a percent of Gross Monthly Revenues</b>	0.86%	1.38%	1.40%	1.48%	1.63%	1.64%	1.65%	0.16%	0.05%	-0.01%	0.04%	0.03%	0.47%	2.82%	1.62%	1.69%	1.82%	1.86%		