

**AR and Customer Behavior Impact from COVID19 Pandemic - since March 2020 (NHPUC 1-1)**  
 Each month's entries are compared to MARCH 2020

NHG Percent Change of Past Due <u>CUSTOMERS</u>	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20	
	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
	% Change	% Change	% Change	% Change	% Change	% Change
RES	9%	32%	-7%	44%	-14%	48%
COM	39%	232%	11%	333%	-2%	349%
Total	7%	39%	-5%	54%	-13%	58%

Percent Change of Past Due <u>AMOUNTS</u>	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
	% Change	% Change	% Change	% Change	% Change	% Change
	RES	-26%	74%	-55%	101%	-14%
COM	-10%	73%	-65%	146%	-21%	320%
Total	-19%	74%	-59%	107%	-21%	119%

Percent Change to <u>NUMBER</u> of payments received	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20	
RES	-3%		-1%		-3%	
COM	-1%		6%		4%	
Total	-2%		0%		-2%	

Percent Change to <u>DOLLAR</u> <u>AMOUNT</u> of payments received	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20	
RES	-31%		-49%		-66%	
COM	-29%		-42%		-68%	
Total	-30%		-45%		-66%	

Percent Change to <u>AVERAGE</u> <u>PAYMENT AMOUNT</u> by Cust Payment	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20	
RES	-28%		-44%		-62%	
COM	-25%		-35%		-73%	
Total	-28%		-46%		-65%	

Change to number of cust on <u>PAYMENT PLANS</u>	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20	
	# of Plans	% Change	# of Plans	% Change	# of Plans	% Change
212 plans in March						

	126	-41%	125	-41%	121	-43%
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Mar 20 vs Aug 20		Mar 20 vs Sep 20		Mar 20 vs Oct 20		Mar 20 vs Nov 20		Mar 20 v
30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change
-20%	49%	-25%	42%	-26%	37%	-29%	24%	-26%
4%	360%	14%	332%	-10%	155%	-11%	127%	-26%
-17%	60%	-21%	51%	-25%	42%	-27%	28%	-26%

30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change
-22%	116%	-28%	106%	-31%	93%	-38%	66%	-34%
-45%	136%	-30%	323%	-50%	67%	-53%	43%	-24%
-30%	118%	-36%	108%	-37%	90%	-43%	63%	-31%

Mar 20 vs Aug 20	Mar 20 vs Sep 20	Mar 20 vs Oct 20	Mar 20 vs Nov 20	Mar 20 v
-7%	-7%	-4%	-8%	-1
-3%	-2%	8%	5%	3
-6%	-6%	-2%	-6%	0

Mar 20 vs Aug 20	Mar 20 vs Sep 20	Mar 20 vs Oct 20	Mar 20 vs Nov 20	Mar 20 v
-72%	-74%	-72%	-66%	-4
-68%	-75%	-66%	-58%	-3
-70%	-71%	-69%	-62%	-3

Mar 20 vs Aug 20	Mar 20 vs Sep 20	Mar 20 vs Oct 20	Mar 20 vs Nov 20	Mar 20 v
-69%	-66%	-62%	-60%	-4
-57%	-79%	-61%	-47%	-2
-68%	-69%	-68%	-60%	-3

Mar 20 vs Aug 20		Mar 20 vs Sep 20		Mar 20 vs Oct 20		Mar 20 vs Nov 20		Mar 20 v
# of Plans	% Change	# of Plans	% Change	# of Plans	% Change	# of Plans	% Change	# of Plans

127	-40%	119	-44%	209	-1%	375	77%	326
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90+ Arrears	Mar 20 vs Jan 21		Mar 20 vs Feb 21		Mar 20 vs Mar 21	
	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change
21%	-16%	13%	3%	14%	-4%	0%
70%	-29%	60%	-4%	25%	-30%	13%
23%	-18%	15%	2%	14%	-7%	1%

90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change
51%	-18%	39%	12%	38%	29%	37%
28%	-29%	5%	14%	-6%	-20%	4%
48%	-21%	34%	12%	32%	13%	32%

90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change
21%	0%	-2%	10%	14%	10%	10%
70%	7%	3%	14%	14%	14%	14%
23%	2%	-1%	10%	10%	10%	10%

90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change
3%	-7%	7%	30%	45%	30%	38%
1%	6%	13%	45%	45%	45%	45%
3%	0%	10%	38%	38%	38%	38%

90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change
1%	-10%	11%	17%	17%	17%	17%
3%	9%	22%	17%	17%	17%	17%
3%	-2%	11%	25%	25%	25%	25%

90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change
% Change	# of Plans	% Change	# of Plans	% Change	# of Plans	% Change

54%
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267
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26%
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288
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36%
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376
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77%
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Company

Unitil - UES

Contact Information

Date:

4.5.2021

	Jan	Feb	Mar	Apr
1 # of Customers (Active Customers - Excel Revenue Reports)				
Residential	63,084	63,398	63,394	63,491
Low Income Residential	2,789	2,480	2,510	2,580
Medium C&I	10,699	10,698	10,703	10,738
Large C&I	158	158	160	160
Total	76,730	76,734	76,767	76,969
2 # of Customers w/ Arrears				
Residential				
Low Income Residential				
Medium C&I				
Large C&I				
Total	14,142	14,999	14,706	14,085
3 # Arrears 30-60				
Residential				
Low Income Residential				
Medium C&I				
Large C&I				
Total	5,944	7,129	6,744	6,684
4 # Arrears 60-90				
Residential				
Low Income Residential				
Medium C&I				
Large C&I				

	Total	2,616	2,983	3,258	2,820
5	# Arrears 90>				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	5,582	4,887	4,704	4,581
6	\$ Arrears 30-60 (Created Pivot Table from CF102 files)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$2,036,913	\$2,662,798	\$2,490,758	\$2,158,181
7	\$ Arrears 60-90 (Created Pivot Table from CF102 files)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$806,851	\$954,965	\$1,139,172	\$1,078,119
8	\$ Arrears 90> (Created Pivot Table from CF102 files)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$3,630,899	\$3,379,492	\$3,437,753	\$3,554,916
9	\$ Total Arrears (Formula - do not touch)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$6,474,664	\$6,997,255	\$7,067,684	\$6,791,216
10	Billed Sales kWh or therms (Total Consumption - Excel Revenue Reports)				
	Residential	46,339,434	42,738,951	39,525,386	34,762,508
	Low Income Residential	2,233,705	1,820,586	1,722,688	1,505,399



	Medium C&I	29,861,237	29,599,233	28,674,707	27,462,337
	Large C&I	26,979,309	26,620,046	25,767,182	26,251,027
	<b>Total</b>	<b>105,413,685</b>	<b>100,778,816</b>	<b>95,689,963</b>	<b>89,981,271</b>
11	<b>Billed Total Revenue \$ (Total Billed Revenue less Supplier Revenue - Excel Revenue Reports)</b>				
	Residential	\$8,883,312.02	\$8,277,014.69	\$7,713,972.65	\$6,876,441.56
	Low Income Residential	\$320,027.01	\$260,346.38	\$242,667.70	\$206,051.55
	Medium C&I	\$4,065,469.56	\$4,131,450.59	\$3,966,416.53	\$3,728,756.38
	Large C&I	\$1,761,928.94	\$1,756,301.47	\$1,707,501.96	\$1,679,303.91
	<b>Total</b>	<b>\$15,030,738</b>	<b>\$14,425,113</b>	<b>\$13,630,559</b>	<b>\$12,490,553</b>
12	<b>Supplier Billed Revenue (Excel revenue report - External Supplier revenue)</b>				
	Residential	\$649,980.50	\$610,355.02	\$562,561.44	\$485,011.87
	Low Income Residential	\$15,215.84	\$12,424.61	\$11,076.69	\$10,073.08
	Medium C&I	\$787,649.44	\$797,925.35	\$761,146.80	\$732,564.89
	Large C&I	\$626,946.69	\$623,724.78	\$584,193.19	\$571,672.90
	<b>Total</b>	<b>\$2,079,792</b>	<b>\$2,044,430</b>	<b>\$1,918,978</b>	<b>\$1,799,323</b>
13	<b>Total Revenue Billed \$ (Line 11 + Line 12) (Formulas Total Revenue Plus Supplier Revenue)</b>				
	Residential	\$9,533,293	\$8,887,370	\$8,276,534	\$7,361,453
	Low Income Residential	\$335,243	\$272,771	\$253,744	\$216,125
	Medium C&I	\$4,853,119	\$4,929,376	\$4,727,563	\$4,461,321
	Large C&I	\$2,388,876	\$2,380,026	\$2,291,695	\$2,250,977
	<b>Total</b>	<b>\$17,110,530</b>	<b>\$16,469,543</b>	<b>\$15,549,537</b>	<b>\$14,289,876</b>
14	<b>\$ Revenue (Payments) Received</b>				
	Residential	\$8,349,401	\$8,685,668	\$8,918,911	\$8,306,618
	Low Income Residential	\$241,351	\$297,545	\$330,848	\$274,817
	Medium C&I	\$5,013,341	\$4,901,748	\$5,174,956	\$5,043,301
	Large C&I	\$2,412,182	\$2,350,229	\$2,306,564	\$2,392,568
	<b>Total</b>	<b>\$16,016,275</b>	<b>\$16,235,190</b>	<b>\$16,731,279</b>	<b>\$16,017,304</b>
15	<b># Revenue (Payments) Received</b>				
	Residential	58,586	54,634	57,964	57,724
	Low Income Residential	2,299	2,290	2,531	2,296
	Medium C&I	10,689	9,859	10,526	10,674
	Large C&I	176	165	166	182
	<b>Total</b>	<b>71,750</b>	<b>66,948</b>	<b>71,187</b>	<b>70,876</b>
16	<b>Difference Between Billed and Received Revenue (Line 13 - Line 14)</b>				

	Residential	\$1,183,892	\$201,702	(\$642,377)	(\$945,165)
	Low Income Residential	\$93,892	(\$24,774)	(\$77,104)	(\$58,692)
	Medium C&I	(\$160,222)	\$27,628	(\$447,393)	(\$581,980)
	Large C&I	(\$23,306)	\$29,797	(\$14,869)	(\$141,591)
	Total	\$1,094,255	\$234,353	(\$1,181,742)	(\$1,727,428)
17	<b>Customers Disconnected for Non-Payment</b>				
	Residential	9	10	14	154
	Low Income Residential	3	5	2	22
	Medium C&I	14	8	18	14
	Large C&I	0	0	0	0
	Total	26	23	34	190
18	<b>Customers on Payment Plans</b>				
	Residential	1,187	1,149	1,314	1,327
	Low Income Residential	278	235	281	296
	Medium C&I	7	13	15	18
	Large C&I	0	0	0	0
	Total	1,472	1,397	1,610	1,641

**Footnotes (if necessary)**

(1) Average Historical Payment Period

**Additional Information:**

(A) Programs Available for This Customer Class to Manage Arrearages

(B) Description of Process for Calculating Arrearages

(C) Categories of Information (Including Any Above) For Which The Company Can Provide Weekly Updates

(D) For Categories with Monthly Data, General Description of Why Weekly Updates are Not Available (e.g. batch processing limitations/comple)



2019

<i>May</i>	<i>Jun</i>	<i>July</i>	<i>Aug</i>	<i>Sep</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
64,493	64,640	64,847	64,973	64,665	63,980	63,937	63,912
2,592	2,543	2,512	2,447	2,419	2,432	2,424	2,483
10,850	10,865	10,880	10,885	10,882	10,756	10,767	10,766
159	160	161	161	161	161	161	162
78,094	78,208	78,400	78,466	78,127	77,329	77,289	77,323
13,868	13,953	12,564	13,212	13,980	11,798	13,190	12,581
7,065	7,251	6,173	7,414	8,115	5,920	7,131	5,724

2,662	2,662	2,514	2,015	2,514	2,845	2,571	2,907
4,141	4,040	3,877	3,783	3,351	3,033	3,488	3,950
\$1,961,631	\$1,746,224	\$1,302,370	\$1,877,178	\$2,121,810	\$1,244,213	\$1,380,228	\$1,364,832
\$912,139	\$784,607	\$613,605	\$473,000	\$607,973	\$597,673	\$497,988	\$563,762
\$3,632,864	\$3,632,888	\$3,551,012	\$3,452,061	\$3,251,652	\$3,123,054	\$3,182,080	\$3,125,773
\$6,506,635	\$6,163,718	\$5,466,986	\$5,802,239	\$5,981,435	\$4,964,939	\$5,060,296	\$5,054,367
31,845,594	30,992,250	46,793,803	50,425,977	35,361,245	34,182,569	32,195,721	40,937,209
1,250,327	1,062,050	1,550,233	1,563,381	1,110,403	1,211,633	1,204,238	1,593,811

26,308,676	26,142,400	33,328,954	34,399,113	27,237,124	27,848,901	24,565,834	27,353,550
26,311,636	26,101,159	31,937,058	31,487,105	26,550,095	28,768,997	25,181,926	25,883,060
85,716,233	84,297,859	113,610,048	117,875,576	90,258,867	92,012,100	83,147,719	95,767,630
\$6,387,239.17	\$5,732,987.17	\$7,358,964.44	\$7,899,117.24	\$5,887,413.01	\$5,716,391.87	\$5,436,716.37	\$7,124,106.40
\$168,214.56	\$131,436.35	\$173,418.03	\$174,890.86	\$125,834.89	\$136,837.02	\$136,645.20	\$197,064.49
\$3,626,813.30	\$3,383,401.05	\$3,789,525.63	\$3,944,235.50	\$3,378,249.55	\$3,348,250.50	\$3,019,299.00	\$3,417,002.33
\$1,677,787.97	\$1,609,381.63	\$1,943,448.51	\$1,948,048.56	\$1,787,991.64	\$1,842,070.36	\$1,657,271.16	\$1,740,974.20
\$11,860,055	\$10,857,206	\$13,265,357	\$13,966,292	\$11,179,489	\$11,043,550	\$10,249,932	\$12,479,147
\$438,797.90	\$414,249.39	\$588,043.93	\$614,121.15	\$423,048.26	\$419,370.17	\$400,152.83	\$498,689.03
\$8,747.15	\$7,820.91	\$10,451.99	\$10,871.44	\$7,352.95	\$7,598.61	\$8,135.66	\$10,369.09
\$709,066.05	\$734,193.75	\$925,494.26	\$959,000.80	\$759,279.93	\$790,483.95	\$700,406.48	\$775,338.13
\$584,494.13	\$591,981.80	\$766,802.83	\$753,638.61	\$642,618.15	\$699,900.85	\$616,094.74	\$619,744.58
\$1,741,105	\$1,748,246	\$2,290,793	\$2,337,632	\$1,832,299	\$1,917,354	\$1,724,790	\$1,904,141
\$6,826,037	\$6,147,237	\$7,947,008	\$8,513,238	\$6,310,461	\$6,135,762	\$5,836,869	\$7,622,795
\$176,962	\$139,257	\$183,870	\$185,762	\$133,188	\$144,436	\$144,781	\$207,434
\$4,335,879	\$4,117,595	\$4,715,020	\$4,903,236	\$4,137,529	\$4,138,734	\$3,719,705	\$4,192,340
\$2,262,282	\$2,201,363	\$2,710,251	\$2,701,687	\$2,430,610	\$2,541,971	\$2,273,366	\$2,360,719
\$13,601,160	\$12,605,452	\$15,556,150	\$16,303,924	\$13,011,788	\$12,960,903	\$11,974,721	\$14,383,288
\$7,655,589	\$6,991,460	\$6,972,330	\$7,909,279	\$8,262,352	\$6,947,219	\$5,856,212	\$6,376,513
\$298,734	\$205,641	\$184,923	\$207,248	\$198,756	\$200,027	\$167,569	\$182,739
\$4,581,444	\$4,486,643	\$4,539,455	\$4,880,420	\$5,085,124	\$4,510,615	\$4,120,864	\$4,210,603
\$2,244,176	\$2,263,840	\$2,149,882	\$2,482,281	\$2,831,941	\$2,528,230	\$2,505,961	\$2,224,206
\$14,779,943	\$13,947,584	\$13,846,590	\$15,479,228	\$16,378,173	\$14,186,091	\$12,650,606	\$12,994,061
58,024	57,145	59,048	57,652	59,289	59,867	54,703	58,980
2,751	2,226	2,000	2,064	2,052	2,208	1,921	2,252
10,088	10,346	10,627	10,274	10,796	11,021	10,082	10,952
163	167	175	163	177	184	164	177
71,026	69,884	71,850	70,153	72,314	73,280	66,870	72,361

(\$829,552)	(\$844,223)	\$974,678	\$603,959	(\$1,951,891)	(\$811,457)	(\$19,343)	\$1,246,282
(\$121,772)	(\$66,384)	(\$1,053)	(\$21,486)	(\$65,568)	(\$55,591)	(\$22,788)	\$24,695
(\$245,565)	(\$369,048)	\$175,565	\$22,816	(\$947,595)	(\$371,881)	(\$401,159)	(\$18,263)
\$18,106	(\$62,477)	\$560,369	\$219,406	(\$401,331)	\$13,741	(\$232,595)	\$136,513
(\$1,178,783)	(\$1,342,132)	\$1,709,560	\$824,696	(\$3,366,385)	(\$1,225,188)	(\$675,885)	\$1,389,227
188	206	170	232	168	255	54	4
16	15	17	19	12	20	9	0
19	33	28	36	39	41	32	16
0	0	0	0	0	0	0	0
223	254	215	287	219	316	95	20
1,376	1,361	1,298	1,179	1,111	1,094	934	819
307	286	309	280	264	251	226	218
18	6	12	7	13	6	6	5
0	0	0	0	0	0	0	0
1,701	1,653	1,619	1,466	1,388	1,351	1,166	1,042

xity of modifying IT to produce weekly data, etc.)

## Arrearage Tracking Summary

		2020					
<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>Jun</i>	<i>Jul</i>	<i>Aug</i>
63,904	63,822	63,849	63,929	64,982	65,042	65,114	65,160
2,531	2,652	2,677	2,705	2,721	2,768	2,739	2,759
10,772	10,778	10,774	10,791	10,910	10,920	10,926	10,956
162	163	163	163	164	164	164	164
77,369	77,415	77,463	77,588	78,777	78,894	78,943	79,039
		10,797	10,540	10,471	9,633	9,726	10,337
		1,157	1,194	1,138	1,076	1,055	1,145
		1,115	1,436	1,349	1,107	1,104	1,097
		14	18	15	14	15	15
11,860	12,636	13,083	13,188	12,973	11,830	11,900	12,594
		5,290	4,658	4,296	3,995	4,301	4,660
		328	325	256	244	239	304
		841	903	685	544	570	571
		9	12	6	8	9	10
5,343	6,589	6,468	5,898	5,243	4,791	5,119	5,545
		2,324	2,173	2,110	1,619	1,528	1,723
		217	196	177	132	137	131
		169	347	307	213	163	164
		4	4	4	1	2	1

2,127	2,242	2,714	2,720	2,598	1,965	1,830	2,019
		3,183	3,709	4,065	4,019	3,897	3,954
		612	673	705	700	679	710
		105	186	357	350	371	362
		1	2	5	5	4	4
4,390	3,805	3,901	4,570	5,132	5,074	4,951	5,030
		\$1,449,516	\$1,356,612	\$1,186,689	\$1,013,517	\$1,073,735	\$1,253,819
		\$124,783	\$121,280	\$88,209	\$77,199	\$78,758	\$90,992
		\$441,252	\$573,985	\$383,724	\$282,064	\$279,761	\$323,374
		\$145,846	\$203,759	\$126,508	\$77,607	\$255,895	\$283,925
\$1,517,317	\$1,962,325	\$2,161,397	\$2,255,635	\$1,785,130	\$1,450,387	\$1,688,148	\$1,952,109
		\$726,621	\$791,196	\$796,839	\$627,128	\$567,839	\$611,707
		\$95,354	\$95,377	\$94,815	\$66,523	\$59,975	\$62,561
		\$55,131	\$199,463	\$251,068	\$141,743	\$108,397	\$107,418
		\$24,856	\$84,774	\$85,785	\$34,133	\$28,038	\$44,641
\$492,829	\$618,799	\$901,962	\$1,170,810	\$1,228,507	\$869,528	\$764,249	\$826,327
		\$2,200,522	\$2,506,984	\$2,794,404	\$3,012,756	\$3,133,687	\$3,279,984
		\$690,601	\$746,210	\$805,758	\$851,027	\$871,298	\$888,146
		\$79,829	\$111,599	\$202,249	\$258,607	\$279,149	\$285,432
		\$4,850	\$1,422	\$51,364	\$85,992	\$80,118	\$96,258
\$3,097,777	\$2,904,534	\$2,975,802	\$3,366,215	\$3,853,776	\$4,208,383	\$4,364,253	\$4,549,820
		\$4,376,659	\$4,654,792	\$4,777,932	\$4,653,402	\$4,775,261	\$5,145,510
		\$910,738	\$962,866	\$988,782	\$994,749	\$1,010,031	\$1,041,699
		\$576,212	\$885,048	\$837,041	\$682,414	\$667,307	\$716,223
		\$175,553	\$289,955	\$263,658	\$197,732	\$364,051	\$424,823
\$5,107,924	\$5,485,658	\$6,039,161	\$6,792,661	\$6,867,414	\$6,528,297	\$6,816,650	\$7,328,255
46,024,469	41,662,062	40,034,975	35,473,470	33,528,397	41,543,815	51,576,987	55,763,555
1,853,193	1,785,258	1,753,419	1,446,264	1,316,758	1,530,396	1,794,493	1,952,279



29,826,792	29,351,410	28,663,767	21,423,175	20,485,356	25,742,654	29,939,203	31,040,029
27,162,976	27,360,368	27,375,056	23,199,379	23,230,381	27,500,834	29,386,736	29,935,971
104,867,430	100,159,098	97,827,217	81,542,288	78,560,892	96,317,699	112,697,419	118,691,834
\$8,501,588.45	\$7,823,319.25	\$7,541,450.13	\$6,742,199.67	\$6,437,358.75	\$7,101,378.59	\$7,892,067.83	\$8,783,953.84
\$251,911.19	\$245,447.28	\$237,867.71	\$192,499.52	\$174,320.74	\$186,278.20	\$202,346.73	\$228,495.11
\$3,850,857.04	\$3,824,872.59	\$3,724,765.14	\$2,918,917.28	\$2,817,237.10	\$3,218,601.56	\$3,431,454.07	\$3,762,718.21
\$1,865,787.51	\$1,872,338.25	\$1,817,842.77	\$1,632,160.24	\$1,641,322.08	\$1,821,760.30	\$1,929,293.45	\$2,152,606.45
14,470,144.19	\$13,765,977	\$13,321,926	\$11,485,777	\$11,070,239	\$12,328,019	\$13,455,162	\$14,927,774
\$556,573.20	\$508,243.39	\$484,502.79	\$419,533.82	\$388,642.05	\$454,998.23	\$546,505.90	\$583,810.58
\$12,027.07	\$12,462.12	\$12,376.72	\$9,574.34	\$8,656.48	\$9,578.43	\$10,373.33	\$11,668.04
\$807,912.23	\$801,393.75	\$787,797.90	\$568,007.48	\$544,965.39	\$693,981.94	\$798,176.17	\$824,289.09
\$599,762.64	\$594,630.87	\$599,762.64	\$440,226.28	\$431,093.55	\$539,038.20	\$585,490.35	\$605,602.29
\$1,976,275	\$1,916,730	\$1,884,440	\$1,437,342	\$1,373,357	\$1,697,597	\$1,940,546	\$2,025,370
\$9,058,162	\$8,331,563	\$8,025,953	\$7,161,733	\$6,826,001	\$7,556,377	\$8,438,574	\$9,367,764
\$263,938	\$257,909	\$250,244	\$202,074	\$182,977	\$195,857	\$212,720	\$240,163
\$4,658,769	\$4,626,266	\$4,512,563	\$3,486,925	\$3,362,202	\$3,912,584	\$4,229,630	\$4,587,007
\$2,465,550	\$2,466,969	\$2,417,605	\$2,072,387	\$2,072,416	\$2,360,799	\$2,514,784	\$2,758,209
\$16,446,419	\$15,682,708	\$15,206,366	\$12,923,119	\$12,443,596	\$14,025,615	\$15,395,708	\$16,953,144
\$7,710,362	\$8,082,447	\$7,927,435	\$7,825,518	\$6,909,011	\$7,117,919	\$7,598,568	\$8,133,581
\$228,268	\$257,083	\$278,557	\$223,420	\$187,518	\$198,458	\$186,259	\$161,933
\$4,518,757	\$4,518,241	\$4,566,390	\$4,418,357	\$3,629,084	\$3,947,875	\$4,188,796	\$4,363,145
\$2,479,743	\$2,226,262	\$2,406,853	\$2,284,693	\$1,934,577	\$2,170,711	\$2,166,858	\$2,417,675
\$14,937,130	\$15,084,033	\$15,179,235	\$14,751,988	\$12,660,190	\$13,434,964	\$14,140,481	\$15,076,334
56,828	53,981	56,262	58,087	55,086	58,208	58,570	56,511
2,293	2,143	2,596	2,180	2,076	2,226	2,216	1,744
10,446	9,667	10,027	10,108	9,892	10,598	10,299	10,185
178	150	160	168	159	173	176	167
69,745	65,941	69,045	70,543	67,213	71,205	71,261	68,607

\$1,347,800	\$249,116	\$98,518	(\$663,785)	(\$83,010)	\$438,457	\$840,005	\$1,234,184
\$35,670	\$826	(\$28,313)	(\$21,346)	(\$4,541)	(\$2,602)	\$26,461	\$78,230
\$140,012	\$108,025	(\$53,827)	(\$931,432)	(\$266,882)	(\$35,292)	\$40,834	\$223,862
(\$14,193)	\$240,707	\$10,752	(\$212,306)	\$137,839	\$190,088	\$347,926	\$340,534
\$1,509,289	\$598,675	\$27,131	(\$1,828,869)	(\$216,594)	\$590,652	\$1,255,227	\$1,876,810
3	3	2	0	0	0	0	0
2	0	0	0	0	0	0	0
21	17	11	0	0	0	0	0
0	0	0	0	0	0	0	0
26	20	13	0	0	0	0	0
821	850	683	428	355	306	326	369
216	193	157	125	108	106	87	92
7	6	4	3	4	8	15	58
0	0	0	0	0	0	0	2
1,044	1,049	844	556	467	420	428	521

				2021			
Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
65,025	64,272	64,201	64,190	64,157	64,153	64,155	
2,745	2,753	2,754	2,787	2,838	2,866	2,900	
10,946	10,825	10,807	10,818	10,827	10,829	10,825	
164	164	163	163	163	163	163	
78,880	78,014	77,925	77,958	77,985	78,011	78,043	
10,724	11,065	10,229	10,341	9,539	10,602	9,053	
1,176	1,192	1,215	1,319	1,184	1,239	1,171	
1,244	1,002	1,021	890	988	1,075	854	
18	10	13	15	13	14	9	
13,162	13,269	12,478	12,565	11,724	12,930	11,087	
4,872	4,807	4,266	4,261	4,224	5,224	4,397	
285	268	235	303	228	300	252	
725	613	631	511	667	753	571	
13	7	8	11	8	7	5	
5,895	5,695	5,140	5,086	5,127	6,284	5,225	
1,805	1,973	2,040	1,997	1,433	1,721	1,545	
174	161	157	140	111	126	134	
155	138	127	166	92	125	109	
1	0	2	0	2	4	2	

2,135	2,272	2,326	2,303	1,638	1,976	1,790
4,047	4,285	3,923	4,083	3,882	3,657	3,111
717	763	823	876	845	813	785
364	251	263	213	229	197	174
4	3	3	4	3	3	2
5,132	5,302	5,012	5,176	4,959	4,670	4,072

\$1,420,352	\$1,226,176	\$863,318	\$878,461	\$1,085,387	\$1,388,716	\$1,201,079
\$107,676	\$92,020	\$72,079	\$81,567	\$112,839	\$133,836	\$135,210
\$472,873	\$290,977	\$256,131	\$193,843	\$259,451	\$392,041	\$253,254
\$406,364	\$258,291	\$290,141	\$291,459	\$249,791	\$296,762	\$274,516
\$2,407,265	\$1,867,463	\$1,481,669	\$1,445,330	\$1,707,469	\$2,211,356	\$1,864,059

\$677,162	\$808,309	\$616,115	\$515,345	\$425,376	\$554,017	\$538,717
\$70,661	\$86,870	\$77,635	\$63,614	\$61,852	\$90,915	\$104,246
\$123,228	\$84,589	\$93,080	\$55,311	\$43,818	\$66,923	\$54,480
\$55,304	\$43,558	\$59,075	\$147,841	\$152,695	\$186,463	\$35,712
\$926,356	\$1,023,324	\$845,906	\$782,111	\$683,741	\$898,317	\$733,154

\$3,419,690	\$3,621,348	\$3,517,954	\$3,547,839	\$3,446,343	\$3,306,212	\$3,098,001
\$908,611	\$941,967	\$1,004,398	\$1,051,767	\$1,065,405	\$1,072,503	\$1,077,887
\$267,490	\$203,804	\$241,803	\$207,517	\$179,138	\$142,755	\$134,964
\$93,883	\$103,003	\$125,804	\$149,911	\$82,743	\$223,454	\$84,663
\$4,689,674	\$4,870,122	\$4,889,959	\$4,957,034	\$4,773,630	\$4,744,925	\$4,395,515

\$5,517,204	\$5,655,833	\$4,997,387	\$4,941,646	\$4,957,106	\$5,248,945	\$4,837,797
\$1,086,948	\$1,120,857	\$1,154,112	\$1,196,948	\$1,240,097	\$1,297,254	\$1,317,343
\$863,591	\$579,369	\$591,015	\$456,671	\$482,407	\$601,719	\$442,697
\$555,551	\$404,852	\$475,020	\$589,211	\$485,229	\$706,680	\$394,891
\$8,023,294	\$7,760,910	\$7,217,535	\$7,184,476	\$7,164,839	\$7,854,598	\$6,992,728

43,456,725	30,824,181	33,550,169	43,231,116	46,361,178	44,975,467	44,963,818
1,522,996	1,185,212	1,346,820	1,811,583	1,965,650	2,052,978	2,144,721

28,905,850	22,523,857	22,954,133	26,200,595	26,517,933	27,305,022	28,965,582
29,722,799	24,642,676	24,432,498	25,817,785	25,351,429	25,812,410	27,626,162
103,608,370	79,175,926	82,283,620	97,061,079	100,196,190	100,145,877	103,700,283
\$7,322,006.87	\$5,487,371.55	\$5,879,164.10	\$7,702,287.69	\$8,696,932.42	\$8,492,907.14	\$8,467,315.63
\$182,895.80	\$144,999.21	\$164,290.97	\$236,819.83	\$273,524.92	\$290,072.54	\$299,673.90
\$3,684,322.75	\$3,105,647.16	\$3,070,108.87	\$3,501,315.46	\$3,714,043.44	\$3,822,154.40	\$3,976,247.49
\$2,268,898.78	\$1,955,327.49	\$1,922,266.30	\$2,028,206.76	\$1,994,353.71	\$2,137,541.24	\$2,298,476.26
\$13,458,124	\$10,693,345	\$11,035,830	\$13,468,630	\$14,678,854	\$14,742,675	\$15,041,713
\$442,949.41	\$324,127.38	\$358,178.20	\$465,341.90	\$493,881.40	\$482,501.00	\$478,854.23
\$9,291.40	\$7,507.42	\$8,711.47	\$11,302.76	\$13,329.51	\$13,960.06	\$15,913.38
\$774,765.37	\$614,498.55	\$624,590.78	\$706,755.47	\$692,806.11	\$713,093.35	\$755,215.19
\$612,235.61	\$527,813.74	\$529,262.78	\$543,934.10	\$510,972.26	\$538,742.09	\$584,202.47
\$1,839,242	\$1,473,947	\$1,520,743	\$1,727,334	\$1,710,989	\$1,748,297	\$1,834,185
\$7,764,956	\$5,811,499	\$6,237,342	\$8,167,630	\$9,190,814	\$8,975,408	\$8,946,170
\$192,187	\$152,507	\$173,002	\$248,123	\$286,854	\$304,033	\$315,587
\$4,459,088	\$3,720,146	\$3,694,700	\$4,208,071	\$4,406,850	\$4,535,248	\$4,731,463
\$2,881,134	\$2,483,141	\$2,451,529	\$2,572,141	\$2,505,326	\$2,676,283	\$2,882,679
\$15,297,366	\$12,167,293	\$12,556,573	\$15,195,964	\$16,389,844	\$16,490,972	\$16,875,899
\$8,704,188	\$7,551,756	\$6,600,308	\$6,532,546	\$8,303,623	\$8,375,374	\$9,550,667
\$184,703	\$165,831	\$132,618	\$150,688	\$268,117	\$244,593	\$316,085
\$4,624,597	\$5,054,378	\$3,883,450	\$4,188,223	\$4,404,053	\$4,379,054	\$5,097,803
\$2,510,971	\$3,089,876	\$2,339,971	\$2,325,111	\$2,666,836	\$2,154,085	\$2,974,260
\$16,024,459	\$15,861,841	\$12,956,346	\$13,196,568	\$15,642,628	\$15,153,107	\$17,938,816
57,297	59,589	57,540	55,914	58,475	54,596	61,317
1,848	1,863	1,746	1,781	2,485	2,155	2,480
10,104	11,104	10,168	10,777	10,311	9,937	10,916
163	185	167	173	176	151	187
69,412	72,741	69,621	68,645	71,447	66,839	74,900

(\$939,232)	(\$1,740,257)	(\$362,965)	\$1,635,084	\$887,191	\$600,034	(\$604,498)
\$7,484	(\$13,325)	\$40,384	\$97,435	\$18,737	\$59,439	(\$498)
(\$165,509)	(\$1,334,233)	(\$188,750)	\$19,848	\$2,797	\$156,193	(\$366,340)
\$370,164	(\$606,734)	\$111,558	\$247,030	(\$161,510)	\$522,198	(\$91,581)
(\$727,093)	(\$3,694,549)	(\$399,773)	\$1,999,396	\$747,216	\$1,337,865	(\$1,062,917)
0	0	0	1	0	2	3
0	0	0	0	0	0	0
0	26	12	4	9	3	8
0	0	0	0	0	0	0
0	26	12	5	9	5	11
436	520	1,300	1,287	965	996	1,127
98	91	88	84	103	99	133
21	83	58	57	57	48	46
0	0	0	0	0	1	1
555	694	1,446	1,428	1,125	1,144	1,307



2019 / 2020 Variance						
Mar	Apr	May	Jun	Jul	Aug	Sep
455	438	489	402	267	187	360
167	125	129	225	227	312	326
71	53	60	55	46	71	64
3	3	5	4	3	3	3
696	619	683	686	543	573	753
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
(1,623)	(897)	(895)	(2,123)	(664)	(618)	(818)
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
(276)	(786)	(1,822)	(2,460)	(1,054)	(1,869)	(2,220)
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

(544)	(100)	(64)	(697)	(684)	4	(379)
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
(803)	(11)	991	1,034	1,074	1,247	1,781
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
(\$329,361)	\$97,455	(\$176,501)	(\$295,837)	\$385,779	\$74,931	\$285,455
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
(\$237,210)	\$92,691	\$316,368	\$84,921	\$150,644	\$353,327	\$318,382
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
(\$461,951)	(\$188,701)	\$220,912	\$575,495	\$813,241	\$1,097,758	\$1,438,021
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
(\$1,028,522)	\$ 1,444.82	\$ 360,778.89	\$ 364,578.74	\$ 1,349,663.87	\$ 1,526,016.83	\$ 2,041,859.13
509,589	710,962	1,682,803	10,551,565	4,783,184	5,337,578	8,095,480
30,731	(59,135)	66,431	468,346	244,260	388,898	412,593



(10,940)	(6,039,162)	(5,823,320)	(399,746)	(3,389,751)	(3,359,084)	1,668,726
1,607,874	(3,051,648)	(3,081,255)	1,399,675	(2,550,322)	(1,551,134)	3,172,704
2,137,254	(8,438,983)	(7,155,341)	12,019,840	(912,629)	816,258	13,349,503
(\$172,523)	(\$134,242)	\$50,120	\$1,368,391	\$533,103	\$884,837	\$1,434,594
(\$4,800)	(\$13,552)	\$6,106	\$54,842	\$28,929	\$53,604	\$57,061
(\$241,651)	(\$809,839)	(\$809,576)	(\$164,799)	(\$358,072)	(\$181,517)	\$306,073
\$110,341	(\$47,144)	(\$36,466)	\$212,379	(\$14,155)	\$204,558	\$480,907
(\$308,633)	(\$1,004,777)	(\$789,816)	\$1,470,812	\$189,805	\$961,481	\$2,278,635
(\$78,059)	(65,478)	(50,156)	\$40,749	(\$41,538)	(\$30,311)	\$19,901
\$1,300	(499)	(91)	\$1,758	(\$79)	\$797	\$1,938
\$26,651	(164,557)	(164,101)	(\$40,212)	(\$127,318)	(\$134,712)	\$15,485
\$15,569	(131,447)	(153,401)	(\$52,944)	(\$181,312)	(\$148,036)	(\$30,383)
(\$34,538)	(361,981)	(367,748)	(\$50,649)	(\$350,247)	(\$312,262)	\$6,942
(\$250,581)	(\$199,720)	\$36	\$1,409,140	\$491,565	\$854,526	\$1,454,495
(\$3,500)	(\$14,051)	(\$6,016)	\$56,599	\$28,850	\$54,401	\$58,999
(\$215,000)	(\$974,397)	\$973,677	(\$205,011)	(\$485,390)	(\$316,229)	\$321,559
\$125,910	(\$178,590)	\$189,866	\$159,435	(\$195,468)	\$56,522	\$450,525
(\$343,171)	(\$1,366,758)	\$1,157,564	\$1,420,163	(\$160,442)	\$649,219	\$2,285,578
(\$991,476)	(\$481,100)	(\$746,578)	\$126,459	\$626,238	\$224,302	\$441,836
(\$52,291)	(\$51,397)	(\$111,216)	(\$7,183)	\$1,336	(\$45,315)	(\$14,053)
(\$608,566)	(\$624,944)	(\$952,360)	(\$538,768)	(\$350,659)	(\$517,275)	(\$460,527)
\$100,289	(\$107,875)	(\$309,599)	(\$93,129)	\$16,976	(\$64,606)	(\$320,970)
(\$1,552,044)	(\$1,265,316)	(\$2,119,753)	(\$512,620)	\$293,891	(\$402,894)	(\$353,714)
(1,702)	363	(2,938)	1,063	(478)	(1,141)	(1,992)
65	(116)	(675)	0	216	(320)	(204)
(499)	(566)	(196)	252	(328)	(89)	(692)
(6)	(14)	(4)	6	1	4	(14)
(2,142)	(333)	(3,813)	1,321	(589)	(1,546)	(2,902)

\$740,894.83	\$281,380.06	\$746,541.73	\$1,282,681	(\$134,673)	\$630,224	\$1,012,659
\$48,791.04	\$37,346.23	\$117,231.51	\$63,782	\$27,514	\$99,716	\$73,052
\$393,565.71	(\$349,452.51)	(\$21,316.86)	\$333,756	(\$134,731)	\$201,046	\$782,086
\$25,621.26	(\$70,715.29)	\$119,732.53	\$252,564	(\$212,443)	\$121,128	\$771,495
\$1,208,873	(\$101,442)	\$962,189	\$1,932,784	(\$454,333)	\$1,052,114	\$2,639,292
(12)	(154)	(188)	(206)	0	0	0
(2)	(22)	(16)	(15)	0	0	0
(7)	(14)	(19)	(33)	0	0	0
0	0	0	0	0	0	0
(21)	(190)	(223)	(254)	0	0	0
(631)	(899)	(1,021)	(1,055)	(972)	(810)	(675)
(124)	(171)	(199)	(180)	(222)	(188)	(166)
(11)	(15)	(14)	2	3	51	8
0	0	0	0	0	2	0
(766)	(1,085)	(1,234)	(1,233)	(1,191)	(945)	(833)



			2021 / 2020 Variance		
Oct	Nov	Dec	Jan	Feb	Mar
292	264	278	253	331	306
321	330	304	307	214	223
69	40	52	55	51	51
3	2	1	1	0	0
685	636	635	616	596	580
0	0	0	0	0	(1,744)
0	0	0	0	0	14
0	0	0	0	0	(261)
0	0	0	0	0	(5)
1,471	(712)	(16)	(136)	294	(1,996)
0	0	0	0	0	(893)
0	0	0	0	0	(76)
0	0	0	0	0	(270)
0	0	0	0	0	(4)
(225)	(1,991)	(638)	(216)	(305)	(1,243)
0	0	0	0	0	(779)
0	0	0	0	0	(83)
0	0	0	0	0	(60)
0	0	0	0	0	(2)

(573)	(245)	(604)	(489)	(266)	(924)
0	0	0	0	0	(72)
0	0	0	0	0	173
0	0	0	0	0	69
0	0	0	0	0	1
2,269	1,524	1,226	569	865	171
\$0	\$0	\$0	\$0	\$0	(\$248,437)
\$0	\$0	\$0	\$0	\$0	\$10,427
\$0	\$0	\$0	\$0	\$0	(\$187,998)
\$0	\$0	\$0	\$0	\$0	\$128,670
\$623,251	\$101,441	\$80,498	\$190,151	\$249,031	(\$297,338)
\$0	\$0	\$0	\$0	\$0	(\$187,905)
\$0	\$0	\$0	\$0	\$0	\$8,892
\$0	\$0	\$0	\$0	\$0	(\$652)
\$0	\$0	\$0	\$0	\$0	\$10,856
\$425,652	\$347,918	\$218,349	\$190,912	\$279,519	(\$168,809)
\$0	\$0	\$0	\$0	\$0	\$897,480
\$0	\$0	\$0	\$0	\$0	\$387,286
\$0	\$0	\$0	\$0	\$0	\$55,135
\$0	\$0	\$0	\$0	\$0	\$79,813
\$1,747,068	\$1,707,879	\$1,831,262	\$1,675,853	\$1,840,390	\$1,419,713
\$0	\$0	\$0	\$0	\$0	\$461,138
\$0	\$0	\$0	\$0	\$0	\$406,605
\$0	\$0	\$0	\$0	\$0	(\$133,515)
\$0	\$0	\$0	\$0	\$0	\$219,338
\$ 2,795,970.74	\$ 2,157,238.36	\$ 2,130,108.79	\$ 2,056,915.66	\$ 2,368,939.93	\$ 953,566.20
(3,358,388)	1,354,448	2,293,907	336,709	3,313,405	4,928,843
(26,421)	142,582	217,772	112,457	267,720	391,302

(5,325,044)	(1,611,701)	(1,152,955)	(3,308,859)	(2,046,388)	301,815
(4,126,321)	(749,428)	(65,275)	(1,811,547)	(1,547,958)	251,106
(12,836,174)	(864,099)	1,293,449	(4,671,240)	(13,221)	5,873,066
(\$229,020)	\$442,448	\$578,181	\$195,344	\$669,588	\$925,866
\$8,162	\$27,646	\$39,755	\$21,614	\$44,625	\$61,806
(\$242,603)	\$50,810	\$84,313	(\$136,814)	(\$2,718)	\$251,482
\$113,257	\$264,995	\$287,233	\$128,566	\$265,203	\$480,633
(\$350,204)	\$785,899	\$989,482	\$208,710	\$976,698	\$1,719,788
(\$95,243)	(\$41,975)	(\$33,347)	(\$62,692)	(\$25,742)	(\$5,649)
(\$91)	\$576	\$934	\$1,302	\$1,498	\$3,537
(\$175,985)	(\$75,816)	(\$68,583)	(\$115,106)	(\$88,300)	(\$32,583)
(\$172,087)	(\$86,832)	(\$75,810)	(\$88,790)	(\$55,889)	(\$15,560)
(\$443,406)	(\$204,046)	(\$176,807)	(\$265,286)	(\$168,434)	(\$50,255)
(\$324,263)	\$400,473	\$544,834	\$132,652	\$643,846	\$920,217
\$8,071	\$28,222	\$40,689	\$22,916	\$46,123	\$65,343
(\$418,589)	(\$25,006)	\$15,730	(\$251,920)	(\$91,019)	\$218,900
(\$58,830)	\$178,163	\$211,422	\$39,776	\$209,314	\$465,073
(\$793,611)	\$581,852	\$812,676	(\$56,576)	\$808,264	\$1,669,533
\$604,537	\$744,096	\$156,033	\$593,261	\$292,927	\$1,623,232
(\$34,196)	(\$34,951)	(\$32,051)	\$39,849	(\$12,490)	\$37,528
\$543,763	(\$237,414)	(\$22,380)	(\$114,704)	(\$139,187)	\$531,413
\$561,646	(\$165,990)	\$100,905	\$187,093	(\$72,177)	\$567,407
\$1,675,750	\$305,740	\$202,507	\$705,498	\$69,074	\$2,759,581
(278)	2,837	(3,066)	1,647	615	5,055
(345)	(175)	(471)	192	12	(116)
83	86	(175)	(135)	270	889
1	3	(4)	(2)	1	27
(539)	2,751	(3,716)	1,702	898	5,855

(\$928,800)	(\$343,622)	\$388,801	(\$460,609)	\$350,918	(\$703,016)
\$42,267	\$63,172	\$72,740	(\$16,933)	\$58,613	\$27,815
(\$962,352)	\$212,408	\$38,110	(\$137,215)	\$48,168	(\$312,514)
(\$620,476)	\$344,154	\$110,517	(\$147,317)	\$281,491	(\$102,334)
(\$2,469,361)	\$276,112	\$610,169	(\$762,074)	\$739,190	(\$1,090,048)
0	0	(3)	0	(1)	1
0	0	0	0	0	0
(15)	(20)	(12)	(12)	(14)	(3)
0	0	0	0	0	0
(15)	(20)	(15)	(12)	(15)	(2)
(574)	366	468	144	146	444
(160)	(138)	(134)	(113)	(94)	(24)
77	52	52	50	42	42
0	0	0	0	1	1
(657)	280	386	81	95	463

**Payment Data year over year comparison (NHPUC 1-2)**

NHG		JAN		FEB		MAR		APR	
		# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying
<b>2019</b>	RES	1,468	5%	3,007	11%	1,133	4%	1,453	5%
	COM	17	0%	548	8%	36	1%	24	0%
	Total	1,485	4%	3,555	10%	1,169	3%	1,477	4%
<b>2020</b>	RES	3,674	13%	3,966	14%	2,045	7%	2,137	8%
	COM	426	6%	585	8%	664	9%	512	7%
	Total	4,100	12%	4,551	13%	2,709	8%	2,639	8%
<b>2021</b>	RES	2,860	10%	3,580	13%	547	2%		
	COM	335	5%	630	9%	NA	NA		
	Total	3,195	9%	4,210	12%	547	2%		

\* = "# of Customers not paying" is approximate and an assumption based upon the number of payments received customers, and does not reflect customers who pay more than once in any given month and timing of payment p

MAY		JUN		JUL		AUG		SE
# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*
1,038	4%	2,660	10%	2,229	8%	3,178	12%	2,558
49	1%	249	4%	69	1%	243	4%	104
1,087	3%	2,909	9%	2,298	7%	3,421	10%	2,662
2,891	11%	2,322	8%	2,852	10%	3,843	14%	4,281
580	8%	108	2%	228	3%	676	10%	643
3,471	10%	2,430	7%	3,080	9%	4,519	13%	4,924

subtracted from the number of Unitil  
osting.



P	OCT		NOV		DEC	
	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying
10%	3,096	11%	4,573	17%	1,208	4%
2%	534	8%	641	9%	NA	NA
8%	3,630	11%	5,214	15%	1,208	4%
15%	3,638	13%	4,878	17%	3,009	11%
9%	228	3%	396	6%	588	8%
14%	3,866	11%	5,274	15%	3,597	10%