Issued: November 4, 2020

Third Revised Page 40 Superseding Second Revised Page 40

Robert B. Hevert

Anticipated Cost of Gas

	w Hampshire Division November 1, 2020 - April 3	0, 2021
(Col 1)	(Col 2)	(Col 3)
ANTICIPATED DIRECT COST OF GAS		
Purchased Gas:	¢4 500 704	
Demand Costs:	\$4,596,721 \$8,233,230	
Supply Costs:	φ0,233,230	
Storage & Peaking Gas:	* 11 700 010	
Demand, Capacity:	\$11,702,910	
Commodity Costs:	\$2,618,320	
Interruptible Included Above	\$0	
Inventory Finance Charge	\$1,266	
Capacity Release, & Asset Management	(\$3,272,870)	
Re-entry Rate & Conversion Rate Revenues	<u>\$ (5,000</u>)	
Total Anticipated Direct Cost of Gas		<u>\$23,874,576</u>
ANTICIPATED INDIRECT COST OF GAS		
Adjustments:		
Prior Period Under/(Over) Collection	\$614,082	
Interest	(\$44,016)	
Refunds	\$0 \$0	
Interruptible Margins Total Adjustments	\$0	\$570,066
Working Capital:		+
Total Anticipated Direct Cost of Gas	\$23,874,576	
Working Capital Percentage	0.0892%	
Working Capital Allowance	\$ 21,301	
Plus: Working Capital Reconciliation (Acct 173)	(\$35,910)	
Total Working Capital Allowance		(\$14,609)
Bad Debt:		
Bad Debt Allowance	\$156,687	
Plus: Bad Debt Reconciliation (Acct 173)	(\$4,239)	
Total Bad Debt Allowance		\$152,448
Local Production and Storage Capacity		\$476,106
Miscellaneous Overhead-81.23% Allocated to WinterSe	eason	\$471,532
Total Anticipated Indirect Cost of Gas		\$1,655,544
Total Cost of Gas		\$25,530,120

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Third Revised Page No. 41 Superseding Second Revised Page No. 41

Anticipated Cost of Gas

	New Hampshire Division Period Covered: May 1, 2021 - October 31,	2021
(Col 1)	(Col 2)	(Col 3)
ANTICIPATED DIRECT COST OF GAS Purchased Gas:		
Demand Costs:	\$842,503	
Supply Costs:	\$2,140,506	
Storage & Peaking Gas:		
Demand, Capacity:	\$332,957	
Commodity Costs:	\$25,153	
Interruptible Included Above	\$0	
Inventory Finance Charge	\$0	
Capacity Release & Asset Managemer	nt \$0	
Re-entry Rate and Conversion Rate Re	evenues \$0	
Total Anticipated Direct Cost of Gas		<u>\$3,341,118</u>
ANTICIPATED INDIRECT COST OF GA	<u>\S</u>	
Adjustments:		
Prior Period Under/(Over) Collection	\$141,851	
Interest	(\$43,640)	
Refunds	\$0	
Interruptible Margins	\$0	
Total Adjustments		\$98,211
Working Capital:		
Total Anticipated Direct Cost of Gas	\$3,341,119	
Working Capital Percentage	<u>0.0892%</u>	
Working Capital Allowance	\$2,981	
Plus: Working Capital Reconciliation	(Acct 173) (\$8,295)	
Total Working Capital Allowance		(\$5,314)
Bad Debt:		
Bad Debt Allowance	\$14,144	
Plus: Bad Debt Reconciliation (Acct 1		
Total Bad Debt Allowance		\$13,166
Local Production and Storage Capacit	ty	\$0
Miscellaneous Overhead-18.77% Alloc	ated to the Summer Season	\$108,923
Total Anticipated Indirect Cost of Gas		\$214,984
Total Cost of Gas		\$3,556,103

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 Issued By:
 Robert B. Hevert

 Effective Date: May 1, 2021
 Senior Vice President

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CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: November 1, 2020 - April 30, 2021

(Col 1)	(Col 2)	(Col 3)	
Total Anticipated Direct Cost of Gas	\$23,874,576		
Projected Prorated Sales (11/01/20 - 04/30/21) Direct Cost of Gas Rate	34,897,412	\$0.6841	per therm
Demand Cost of Gas Rate	\$13,021,761	\$0.3731	per therm
Commodity Cost of Gas Rate	\$ <u>10,851,549</u>	\$ <u>0.3110</u>	per therm
Total Direct Cost of Gas Rate	\$23,874,576	\$0.6841	per therm
Total Anticipated Indirect Cost of Gas	\$1,655,544		
Projected Prorated Sales (11/01/20 - 04/30/21)	34,897,412		
Indirect Cost of Gas		\$0.0474	per therm
TOTAL PERIOD AVERAGE COST OF GAS		\$0.7315	per therm

 RESIDENTIAL COST OF GAS RATE -11/01/20
 COGwr
 \$0.7315
 per therm

 Maximum (COG+25%)
 \$0.9144

DM/IND LOW WINTER USE COST OF GAS RATE - 11/01/20	COGwl	\$0.6465	per therm
	Maximum (COG+25%)	\$0.8081	
C&I HLF DEMAND COSTS ALLOCATED PER SMBA	\$601,051		
PLUS: RESIDENTIAL DEMAND RELOCATION TO C&I HLF	\$31,569		
C&I HLF TOTAL ADJUSTED DEMAND COSTS	\$632,620		
C&I HLF PROJECTED PRORATED SALES (11/01/20 - 04/30/21)	2,277,711		
DEMAND COST OF GAS RATE	\$0.2777		
C&I HLF COMMODITY COSTS ALLOCATED PER SMBA	\$733,070		
PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I HLF	(\$940)		
C&I HLF TOTAL ADJUSTED COMMODITY COSTS	\$732,130		
C&I HLF PROJECTED PRORATED SALES (11/01/20 - 04/30/21)	2,277,711		
COMMODITY COST OF GAS RATE	\$0.3214		
INDIRECT COST OF GAS	\$0.0474		
TOTAL C&I HLF COST OF GAS RATE	\$0.6465		

COM/IND HIGH WINTER USE COST OF GAS RATE - 11/01/20	COGwh	\$0.7437	per therm
	Maximum (COG+25%)	\$0.9296	
C&I LLF COMMODITY COSTS ALLOCATED PER SMBA	\$5,855,245		
PLUS RESIDENTIAL DEMAND REALLOCATION TO C&I LLF	\$307,534		
C&I LLF TOTAL ADJUSTED DEMAND COSTS	\$6,162,780		
C&I LLF PROJECTED PRORATED SALES (11/01/20 - 04/30/21)	15,933,486		
DEMAND COST OF GAS RATE	\$0.3868		
C&I LLF COMMODITY COSTS ALLOCATED PER SMBA	\$4,937,736		
PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I LLF	(\$6,330)		
C&I LLF TOTAL ADJUSTED COMMODITY COSTS	\$4,931,406		
C&I LLF PROJECTED PRORATED SALES (11/01/20 - 04/30/21)	15,933,486		
COMMODITY COST OF GAS RATE	\$0.3095		
INDIRECT COST OF GAS	\$0.0474		
TOTAL C&I LLF COST OF GAS RATE	\$0.7437		

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Robert B. Hevert Senior Vice President

Issued By:

Eighth Revised Page No. 43 Superseding Seventh Revised Page No. 43

CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: May 1, 2021 - October 31, 2021

RESIDENTIAL COST OF GAS RATE - 05/01/21	COGwr	\$0.4412	per therm
TOTAL PERIOD AVERAGE COST OF GAS		\$0.4412	per therm
Total Anticipated Indirect Cost of Gas Projected Prorated Sales (05/01/21 - 10/31/21) Indirect Cost of Gas	\$214,984 8,061,210	\$0.0267	per therm
Demand Cost of Gas Rate Commodity Cost of Gas Rate Total Direct Cost of Gas Rate	\$1,175,460 \$ <u>2,165,659</u> \$3,341,119	\$0.1458 \$ <u>0.2687</u> \$0.4145	per therm per therm per therm
Total Anticipated Direct Cost of Gas Projected Prorated Sales (05/01/21 - 10/31/21) Direct Cost of Gas Rate	\$3,341,119 8,061,210	\$0.4146	per therm
(Col 1)	(Col 2)	(Col 3)	

Maximum (COG+25%)

\$0.5515

/IND LOW WINTER USE COST OF GAS RATE - 05/01/21	COGwl	\$0.3943	per therm
	Maximum (COG+25%)	\$0.4929	
C&I HLF DEMAND COSTS ALLOCATED PER SMBA	\$178,339		
PLUS: RESIDENTIAL DEMAND RELOCATION TO C&I HLF	\$10,993		
C&I HLF TOTAL ADJUSTED DEMAND COSTS	\$189,332		
C&I HLF PROJECTED PRORATED SALES (05/01/21 - 10/31/21)	1,912,209		
DEMAND COST OF GAS RATE	\$0.0990		
C&I HLF COMMODITY COSTS ALLOCATED PER SMBA	\$513,718		
PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I HLF	(\$69)		
C&I HLF TOTAL ADJUSTED COMMODITY COSTS	\$513,650		
C&I HLF PROJECTED PRORATED SALES (05/01/21 - 10/31/21)	1,912,209		
COMMODITY COST OF GAS RATE	\$0.2686		
INDIRECT COST OF GAS	\$0.0267		
TOTAL C&I HLF COST OF GAS RATE	\$0.3943		

COM/IND HIGH WINTER USE COST OF GAS RATE - 05/01/21	COGwh	\$0.4733 per therm
	Maximum (COG+25%)	\$0.5916
C&I LLF COMMODITY COSTS ALLOCATED PER SMBA	\$452,907	
PLUS RESIDENTIAL DEMAND REALLOCATION TO C&I LLF	\$27,917	
C&I LLF TOTAL ADJUSTED DEMAND COSTS	\$480,823	
C&I LLF PROJECTED PRORATED SALES (05/01/21 - 10/31/21)	2,701,981	
DEMAND COST OF GAS RATE	\$0.1780	
C&I LLF COMMODITY COSTS ALLOCATED PER SMBA	\$725,892	
PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I LLF	(\$97)	
C&I LLF TOTAL ADJUSTED COMMODITY COSTS	\$725,795	
C&I LLF PROJECTED PRORATED SALES (05/01/21 - 10/31/21)	2,701,981	
COMMODITY COST OF GAS RATE	\$0.2686	
INDIRECT COST OF GAS	\$0.0267	
TOTAL C&I LLF COST OF GAS RATE	\$0.4733	

Issued: November 4, 2020

Effective Date: May 1, 2021

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Robert B. Hevert Senior Vice President

Issued By:

Local Delivery Adjustment Clause

Rate Schedule	GAPRA	EEC	LRR	ERC	ITMC	RCE	RPC	LDAC
	* 0.0044	* 0.0774	* 0.0000	#0.0001	* ~ ~~~~	* 0.0000	* 0.0000	* 0.4000
Residential Heating	\$0.0044	\$0.0774	\$0.0220	\$0.0061	\$0.0000	\$0.0000	\$0.0000	\$0.1099
Residential Non-Heating	\$0.0044	\$0.0774	\$0.0220	\$0.0061	\$0.0000	\$0.0000	\$0.0000	\$0.1099
Small C&I	\$0.0044	\$0.0337	\$0.0030	\$0.0061	\$0.0000	\$0.0000	\$0.0000	\$0.0472
Medium C&I	\$0.0044	\$0.0337	\$0.0030	\$0.0061	\$0.0000	\$0.0000	\$0.0000	\$0.0472
Large C&I	\$0.0044	\$0.0337	\$0.0030	\$0.0061	\$0.0000	\$0.0000	\$0.0000	\$0.0472
No Previous Sales Service								

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NHPUC No. 12 - Gas NORTHERN UTILITIES, INC.

Ninth Revised Page 85 Superseding Eighth Page 85

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION WINTER SEASON RESIDENTIAL RATES

	Winter Season		Total	Total Billed	Rates
	November 2020 - April 2021	Tariff	Delivery Rates	Tariff Rates	LDAC
		Rates	(Includes LDAC)	Plus Cost o	of Gas
Residential Heating	Tariff Rate R 5:				
	Monthly Customer Charge	\$22.20	\$22.20		\$22.20
	First 50 therms	\$0.6920	\$0.8019	\$1.5334	
	All usage over 50 therms	\$0.6920	\$0.8019	\$1.5334	
	LDAC	\$0.1099			
	Gas Cost Adjustment:				
	Cost of Gas	\$0.7315			
Residential Heating	Tariff Rate R 10:				
Low Income	Monthly Customer Charge	\$22.20	\$22.20		\$22.20
	First 50 therms	\$0.6920	\$0.8019	\$1,5334	Ψ22.20
	All usage over 50 therms	\$0.6920	\$0.8019	\$1.5334	
	LDAC	\$0.1099	<i>\</i> \\\\\\\\\\\\\	\$1.0004	
	Gas Cost Adjustment:	<i>Q</i> 0 .1000			
	Cost of Gas	\$0.7315			
		ψ0.7010			
45% Low Income Discount	Monthly Customer Charge	(\$9.99)	(\$9.99)		(\$9.99)
45% Low Income Discount	First 50 therms	(\$0.3114)	(\$0.3114)	(\$0.6406)	(*****)
45% Low Income Discount	All usage over 50 therms	(\$0.3114)	(\$0.3114)	(\$0.6406)	
No Discount	LDAC	\$0.0000	(+••••	(********)	
	Gas Cost Adjustment:	ţ0.0000			
45% Low Income Discount	Cost of Gas	(\$0.3292)			
Bestde statistics					
Residential Non-Heating	Tariff Rate R 6:	¢00.00	¢00.00		¢00.00
	Monthly Customer Charge	\$22.20	\$22.20	* 4 4004	\$22.20
	First 10 therms	\$0.6470	\$0.7569	\$1.4884	
	All usage over 10 therms	\$0.6470	\$0.7569	\$1.4884	
	LDAC	\$0.1099			
	Gas Cost Adjustment:				
	Cost of Gas	\$0.7315			

Issued: November 4, 2020 Effective: With Service Rendered On and After November 1, 2020 Authorized by NHPUC Order No. 26,420 in Docket No. DG 20-154, dated October 30, 2020 Issued by: <u>Robert B. Hevert</u> Title: Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION SUMMER SEASON RESIDENTIAL RATES

	Summer Season		Total	Total Bille	d Rates
	May 2021 - October 2021	Tariff	Delivery Rates	Tariff Rates, LDAC	
	-	Rates	(Includes LDAC)	Plus Cost	of Gas
Residential Heating	Tariff Rate R 5:				
	Monthly Customer Charge	\$22.20	\$22.20		\$22.20
	First 50 therms	\$0.6099	\$0.7198	\$1.1610	
	All usage over 50 therms	\$0.6099	\$0.7198	\$1.1610	
	LDAC	\$0.1099			
	Gas Cost Adjustment:				
	Cost of Gas	\$0.4412			
Residential Heating	Tariff Rate R 10:				
Low Income	Monthly Customer Charge	\$22.20	\$22.20		\$22.20
Low Income	First 50 therms	\$0.6099	\$0.7198	\$1.1610	φ 22.2 0
	All usage over 50 therms	\$0.6099	\$0.7198	\$1.1610	
		\$0.1099 \$0.1099	φ 0.7 130	φ1.1010	
	Gas Cost Adjustment:	φ 0.10 35			
	Cost of Gas	\$0.4412			
	Cost of Gas	φ 0. 4412			
No Discount*	Monthly Customer Charge	\$0.00	\$0.00		\$0.00
No Discount*	First 50 therms	\$0.0000	\$0.0000	\$0.0000	
No Discount*	All usage over 50 therms	\$0.0000	\$0.0000	\$0.0000	
No Discount	LDAC	\$0.0000			
	Gas Cost Adjustment:				
No Discount*	Cost of Gas	\$0.0000			
Residential Non-Heating	Tariff Rate R 6:	* ~~ ~~			
	Monthly Customer Charge	\$22.20	\$22.20	A 4 4004	\$22.20
	First 10 therms	\$0.6470	\$0.7569	\$1.1981	
	All usage over 10 therms	\$0.6470	\$0.7569	\$1.1981	
	LDAC	\$0.1099			
	Gas Cost Adjustment:				
	Cost of Gas	\$0.4412			

*: Discount applicable to winter months November through April only.

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NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION

WINTER SEASON C&I RATES

	Winter Season November 2020 - April 2021	Tariff Rates	Total Delivery Rates (Includes LDAC)	Tariff Rat	ed Rates ces, LDAC st of Gas
C&I Low Annual/High Winter	Tariff Rate G 40: Monthly Customer Charge First 75 therms All usage over 75 therms LDAC Gas Cost Adjustment:	\$75.09 \$0.1865 \$0.1865 \$0.0472	\$75.09 \$0.2337 \$0.2337	\$0.9774 \$0.9774	\$75.09
	Cost of Gas	\$0.7437			
C&I Low Annual/Low Winter	Tariff Rate G 50:Monthly Customer ChargeFirst 75 thermsAll usage over 75 thermsLDACGas Cost Adjustment:	\$75.09 \$0.1865 \$0.1865 \$0.0472	\$75.09 \$0.2337 \$0.2337	\$0.8802 \$0.8802	\$75.09
	Cost of Gas	\$0.6465			
C&I Medium Annual/High Winter	Tariff Rate G 41: Monthly Customer Charge All usage LDAC	\$222.64 \$0.2425 \$0.0472	\$222.64 \$0.2897	\$1.0334	\$222.64
	Gas Cost Adjustment: Cost of Gas	\$0.7437			
C&I Medium Annual/Low Winter	Tariff Rate G 51: Monthly Customer Charge First 1,300 therms All usage over 1,300 therms LDAC Gas Cost Adjustment:	\$222.64 \$0.1712 \$0.1399 \$0.0472	\$222.64 \$0.2184 \$0.1871	\$0.8649 \$0.8336	\$222.64
	Cost of Gas	\$0.6465			
C&I High Annual/High Winter	Tariff Rate G 42: Monthly Customer Charge All usage LDAC Gas Cost Adjustment:	\$1,335.81 \$0.1984 \$0.0472	\$1,335.81 \$0.2456	\$0.9893	\$1,335.81
	Cost of Gas	\$0.7437			
C&I High Annual/Low Winter	Tariff Rate G 52: Monthly Customer Charge All usage LDAC	\$1,335.81 \$0.1720 \$0.0472	\$1,335.81 \$0.2192	\$0.8657	\$1,335.81
	Gas Cost Adjustment: Cost of Gas	\$0.6465			

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NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION SUMMER SEASON C&I RATES

Summer Season May 2021 - October 2021		Tariff Rates	Total Delivery Rates (Includes LDAC)	Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas	
C&I Low Annual/High Winter	Tariff Rate G 40: Monthly Customer Charge First 75 therms All usage over 75 therms LDAC	\$75.09 \$0.1865 \$0.1865 \$0.0472	\$75.09 \$0.2337 \$0.2337	\$0.7070 \$0.7070	\$75.09
	Gas Cost Adjustment: Cost of Gas	\$0.4733			
C&I Low Annual/Low Winter	<u>Tariff Rate G 50:</u> Monthly Customer Charge First 75 therms All usage over 75 therms	\$75.09 \$0.1865 \$0.1865	\$75.09 \$0.2337 \$0.2337	\$0.6280 \$0.6280	\$75.09
	LDAC Gas Cost Adjustment: Cost of Gas	\$0.0472 \$0.3943			
C&I Medium Annual/High Winter	Tariff Rate G 41: Monthly Customer Charge All usage LDAC	\$222.64 \$0.1895 \$0.0472	\$222.64 \$0.2367	\$0.7100	\$222.64
	Gas Cost Adjustment: Cost of Gas	\$0.4733			
C&I Medium Annual/Low Winter	Tariff Rate G 51: Monthly Customer Charge First 1,000 therms All usage over 1,000 therms LDAC Gas Cost Adjustment:	\$222.64 \$0.1337 \$0.1087 \$0.0472	\$222.64 \$0.1809 \$0.1559	\$0.5752 \$0.5502	\$222.64
	Cost of Gas	\$0.3943			
C&I High Annual/High Winter	<u>Tariff Rate G 42:</u> Monthly Customer Charge All usage LDAC	\$1,335.81 \$0.1206 \$0.0472	\$1,335.81 \$0.1678	\$0.6411	\$1,335.81
	Gas Cost Adjustment: Cost of Gas	\$0.4733			
C&I High Annual/Low Winter	Tariff Rate G 52: Monthly Customer Charge All usage LDAC	\$1,335.81 \$0.0792 \$0.0472	\$1,335.81 \$0.1264	\$0.5207	\$1,335.81
	Gas Cost Adjustment: Cost of Gas	\$0.3943			

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VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX A

Schedule of Administrative Fees and Charges

I. Supplier Balancing Charge: §0.71 per MMBtu of Daily Imbalance Volumes

- Updated effective every November 1 to reflect the Company's latest balancing resources and associated capacity costs.
- Daily Imbalance Volumes represent the difference between ATV and ATV adjusted for actual EDDs.

II. Peaking Service Demand Charge: § 64.53 per MMBtu per MDPQ per month for November 2020 through April 2021. Provided on Page 6 of Schedule 21-FXW.

- Updated effective every November 1 to reflect the Company's Peaking resources and associated costs.
- III. Company Allowance Calculation: 1.30% Provided in Schedule 18-FXW

IV. Supplier Services and Associated Fees:

<u>SERVICE</u>	PRICING	
Pool Administration (required)	• \$0.10/month/customer billed @ marketer level	
Non-Daily Metered Pools only		
Standard Passthrough Billing (required)	• \$0.60/customer/month billed @ marketer level	
Standard Complete Billing (optional – Passthrough Billing fee not required if this service is elected)	• \$1.50/customer/month billed @ marketer level	
Customer Administration (required)	• \$10/customer/switch billed @ marketer level	

V. Meter Read Charge: \$78.00 when customer phone line is not reporting daily data

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NHPUC No. 12 – Gas Northern Utilities, Inc.

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX C

Capacity Allocators

Capacity Allocators shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Capacity Allocators shall be applicable for capacity assignments during the period of November 1, 2020 through October 31, 2021.

Commercial and Industrial

	High Winter Use	Low Winter Use
Pipeline:	23.23%	57.23%
Storage:	31.91%	17.78%
Peaking:	44.86%	24.99%

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VII. DELIVERY SERVICE TERMS AND CONDITIONS (continued)

Appendix D

Re-entry Surcharge and Conversion Surcharge (continued)

D. Information to be Filed with the Commission:

As part of the annual Cost of Gas filing, the Company shall file with the Commission a report showing the number of customers assessed the Re-entry Surcharge and the Conversion Surcharge and the amount of revenue received for each charge through the prior April 30. Pursuant to the Company's Cost of Gas Clause, the Company will apply such revenues as credits to the Company's New Hampshire Division Cost of Gas.

The following Re-entry Surcharge and Conversion Surcharge shall be applicable for the periods of November 1, 2020 through April 30, 2021 and May 1, 2021 through October 2021.

Effective Dates:	November 1, 2020 – April 30, 2021	May 1, 2021 – October 30, 2021	
Re-entry Surcharge:	\$0.0012 per therm	\$0.0011 per therm	
Conversion Surcharge, Low Load Factor (G-40, G-41, G-42):	\$0.0012 per therm	\$0.0011 per therm	
Conversion Surcharge, High Load Factor (G-50, G-51, G-52):	\$0.0984 per therm	\$0.0011 per therm	