

## RATE CASE EXPENSE CATEGORIES

**Depreciation:** Gannett Fleming prepared testimony and exhibits on behalf of Northern Utilities, Inc. (“Northern” or “Company”) for the Company’s proposed depreciation study. Gannett Fleming also provided additional services such as answering discovery propounded on depreciation, preparing discovery for intervenor parties, preparing rebuttal testimony and briefs, attending technical sessions and hearings, and assisting the Company in any settlement discussions.

**Accounting Cost of Service Study (ACSS):** Atrium Economics (“Atrium”) prepared testimony and exhibits on behalf of Northern for the Company’s proposed ACSS. Atrium also provided additional services such as answering discovery propounded on the ACSS, preparing discovery for intervenor parties, preparing rebuttal testimony and briefs, attending technical sessions and hearings, and assisting the Company in any settlement discussions.

**Marginal Cost Study (MCS):** Atrium prepared testimony and exhibits on behalf of Northern for the Company’s proposed MCS. Atrium also provided additional services such as answering discovery propounded on the MCS, preparing discovery for intervenor parties, preparing rebuttal testimony and briefs, attending technical sessions and hearings, and assisting the Company in any settlement discussions.

**Rate Design and Weather, Sales and Revenue Normalization:** Atrium prepared testimony and exhibits on behalf of Northern for the Company’s proposed rate design study and weather, sales and revenue normalization. Atrium also provided additional services such as answering discovery propounded on rate design and weather normalization, preparing discovery for intervenor parties, preparing rebuttal testimony and briefs, attending technical sessions and hearings, and assisting the Company in any settlement discussions.

**Return on Equity (ROE):** FTI Consulting (“FTI”) prepared testimony and exhibits on behalf of Northern for the Company’s proposed ROE. FTI also provided additional services such as answering discovery propounded on the ROE, preparing discovery for intervenor parties, preparing rebuttal testimony and briefs, attending technical sessions and hearings, and assisting the Company in any settlement discussions.

**Revenue Decoupling:** ScottMadden, Inc. (“ScottMadden”) prepared testimony and exhibits on behalf of Northern for the Company’s proposed Revenue Decoupling Mechanism (“RDM”). ScottMadden also provided additional services such as answering discovery propounded on RDM, preparing discovery for intervenor parties, preparing rebuttal testimony and briefs, attending technical sessions and hearings, and assisting the Company in any settlement discussions.

**Administration and Miscellaneous:** Various expenses including courier and printing services, hearings transcripts and other miscellaneous costs.

**Commission Expenses:** These expenses include invoices submitted to the Company for work provided by contract consultants on behalf of the Commission or DOE in this rate case proceeding, DG 21-104.

**Schedule of Northern Utilities - NH Rate Case Expenses and Services DG 21-104**

Vendor	Invoice Number	Invoice Date	Service Provided	Service Period	Amount
<b>Gannett Fleming Valuation and Rate Consultants, LLC</b>					
(Depreciation)	068731*117539	6/28/2021	Depreciation Study	May-2021	\$ 10,995.00
	068731*118715	7/19/2021	Depreciation Study	Jun-2021	10,785.00
	068731*122128	9/14/2021	Depreciation Study	Jul-2021	5,050.00
	068731*003704	1/10/2022	Depreciation Study	Dec-2021	1,055.00
	068731*005028	2/10/2022	Depreciation Study	Jan-2022	290.00
	068731*006838	3/29/2022	Depreciation Study	Feb-2022	1,960.00
	068731*008192	5/6/2022	Depreciation Study	Mar-2022	350.00
	068731*009036	5/26/2022	Depreciation Study	Apr-2022	3,480.00
	068731*011574	7/29/2022	Depreciation Study	Jun-2022	1,020.00
<b>Total Gannett Fleming</b>					<b>\$ 34,985.00</b>
<b>Atrium Economics</b>					
(Cost Studies, Rate Design)	INV 0560-01	6/7/2021	Cost Studies, Rate Design	May-2021	\$ 13,565.00
	INV 0560-02	7/7/2021	Cost Studies, Rate Design	Jun-2021	67,676.25
	INV 0560-03	8/6/2021	Cost Studies, Rate Design	Jul-2021	43,001.25
	INV 0560-04	10/6/2021	Cost Studies, Rate Design	Sep-2021	1,035.00
	INV 0560-06	12/7/2021	Cost Studies, Rate Design	Nov-2021	1,380.00
	INV 0560-07	1/6/2022	Cost Studies, Rate Design	Dec-2021	7,576.25
	INV 0560-08	3/8/2022	Cost Studies, Rate Design	Feb-2022	7,540.00
	INV 0560-09	4/12/2022	Cost Studies, Rate Design	Mar-2022	6,125.00
	INV 0560-10	5/6/2022	Cost Studies, Rate Design	Apr-2022	17,337.50
	INV 0560-11	6/3/2022	Cost Studies, Rate Design	May-2022	8,310.00
	INV 0560-12	7/8/2022	Cost Studies, Rate Design	Jun-2022	4,255.00
<b>Total Atrium Economics</b>					<b>\$ 177,801.25</b>
<b>FTI Consulting</b>					
(ROE)	7592557	8/11/2021	ROE	Jul-2021	\$ 17,634.00
	7617843	3/16/2022	ROE	Feb-2022	575.00
	7621932	4/19/2022	ROE	Mar-2022	1,855.00
	7626754	5/25/2022	ROE	Apr-2022	6,655.00
	7629147	6/15/2022	ROE	May-2022	8,510.00
	7635244	7/31/2022	ROE	Jun-2022	3,445.00
<b>Total FTI Consulting</b>					<b>\$ 38,674.00</b>
<b>ScottMadden, Inc.</b>					
(Revenue Decoupling)	19255	6/25/2021	Revenue Decoupling	May-2021	\$ 920.00
	19335	7/22/2021	Revenue Decoupling	Jun-2021	9,410.00
	19565	8/27/2021	Revenue Decoupling	Jul-2021	6,647.50
	19774	9/30/2021	Revenue Decoupling	Aug-2021	675.00
	20249	12/22/2021	Revenue Decoupling	Nov-2021	900.00
	20418	1/25/2022	Revenue Decoupling	Dec-2021	3,150.00
	20517	2/22/2022	Revenue Decoupling	Jan-2022	1,800.00
	20707	3/28/2022	Revenue Decoupling	Feb-2022	1,800.00
	20862	4/28/2022	Revenue Decoupling	Mar-2022	900.00
	21042	5/27/2022	Revenue Decoupling	Apr-2022	4,845.00
	21223	6/30/2022	Revenue Decoupling	May-2022	2,475.00
	21374	7/28/2022	Revenue Decoupling	Jun-2022	2,925.00
<b>Total ScottMadden, Inc.</b>					<b>\$ 36,447.50</b>
<b>Miscellaneous</b>					
St. Jean Associates	9092	8/10/2021	Courier	8/10/2021	\$ 89.00
Staples	3485611159	8/28/2021	Printing	8/2/2021	1,916.23
Staples	3488874943	10/2/2021	Printing (Courier)	8/11/2021	145.00
Steven E. Patnaude, LCR	2021-043	11/23/2021	Transcript Services	9/16/2021	548.00
Susan Robidas	2520T	11/9/2021	Transcript Services	9/24/2021	283.00
Edward C David & Company CPAS	122140	1/31/2022	Consulting	Jan-2022	375.00
Edward C David & Company CPAS	123255	6/15/2022	Consulting	Jun-2022	1,250.00
<b>Total MISCELLANEOUS</b>					<b>\$ 4,606.23</b>

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Vendor	Invoice Number	Invoice Date	Service Provided	Service Period	Amount
<b>Commission Costs</b>					
State of NH (Blue Ridge Consulting)	12482	12/7/2021			\$ 7,425.00
State of NH (Blue Ridge Consulting)	12505	1/7/2022			5,555.00
State of NH (Blue Ridge Consulting)	12519	2/15/2022			3,700.00
State of NH (Blue Ridge Consulting)	12530	3/15/2022			8,937.50
State of NH (Blue Ridge Consulting)	12544	4/6/2022			9,750.00
State of NH (Blue Ridge Consulting)	12570	6/23/2022			1,488.75
State of NH (Blue Ridge Consulting)	12571	6/23/2022			4,837.50
State of NH (Blue Ridge Consulting)	12574	7/11/2022			3,262.50
<b>Total Commission Costs</b>					<b>\$ 44,956.25</b>
<b>Total Rate Case Costs To Date</b>					<b>\$ 337,470.23</b>

**Schedule of Northern Utilities - NH Rate Case Expenses and Services DG 21-104**

Vendor	Invoice Number	Invoice Date	Service Provided	Service Period	Amount
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<b>Total Commission Costs</b>					<b>\$ 44,956.25</b>
<b>Total Rate Case Costs To Date</b>					<b>\$ 337,470.23</b>

*Excellence Delivered **As Promised*****Gannett Fleming Valuation and Rate Consultants, LLC**

Northern Utilities, Inc.  
Attn: Accounts Payable  
6 Liberty Lane West  
Hampton, NH 03842

**Project:** 068731**Invoice No:** 068731\*117539**Invoice Date:** June 28, 2021**ACH/EFT Payment Information:****ABA:** [REDACTED]**Account No.:** [REDACTED]**Account Name:** Gannett Fleming**Check Payment Information:**

Gannett Fleming Valuation and Rate Consultants,  
LLC

PO Box 829160

Philadelphia, PA 19182-9160

**Federal EIN:** [REDACTED]**Send Remit Info:** AccountsReceivable@gfnet.com

Note: TO PREVENT IMPOSTER FRAUD, if you receive any notification of a change in payment instructions, you should call our Accounts Receivable department at 717-763-7211 to verify the authenticity of the change. We cannot be held responsible for a misdirected payment as a result of your not confirming authenticity of requested changes to payment instructions or "imposter hacks" to your system.

**Invoice Period:** May 8, 2021 through June 4, 2021**Project Manager :** Ned W. Allis**nallis@gfnet.com**

Depreciation Study - New Hampshire Division

**Summary of Current Charges**

Phase 100	- PRE-FILING DEPRECIATION-NH DIVISION	\$ 10,995.00
	Total Charges	<u>\$ 10,995.00</u>
	<b>Total Due This Invoice .....</b>	<b>\$10,995.00</b>

OK TO PAY

D. MAIN 6-30-2021

\$10,995.00

30-40-00-00-182-03-40



**Gannett Fleming Valuation and Rate Consultants, LLC**

Phase 100 -- Pre-Filing Depreciation-NH Division

**Labor Costs**

**Labor Classification**

**Hours**

**Rate**

**Amount**

Associate Analyst

6,375.00

Ned W. Allis

1,440.00

Senior Technician

960.00

Support Staff

420.00

Assistant Analyst I

1,800.00

**Total Labor Costs**

**\$ 10,995.00**

**Total Phase -- 100**

**\$ 10,995.00**



REDACTED

# INVOICE

Excellence Delivered **As Promised**

## Gannett Fleming Valuation and Rate Consultants, LLC

Northern Utilities, Inc.  
Attn: Accounts Payable  
6 Liberty Lane West  
Hampton, NH 03842

**Project:** 068731  
**Invoice No:** 068731\*118715  
**Invoice Date:** July 19, 2021

### ACH/EFT Payment Information:

**ABA:** [REDACTED]  
**Account No.:** [REDACTED]  
**Account Name:** Gannett Fleming

### Check Payment Information:

Gannett Fleming Valuation and Rate Consultants,  
LLC  
PO Box 829160  
Philadelphia, PA 19182-9160

### Federal EIN:

[REDACTED]  
**Send Remit Info:** AccountsReceivable@gfnet.com

Note: TO PREVENT IMPOSTER FRAUD. If you receive any notification of a change in payment instructions, you should call our Accounts Receivable department at 717-763-7211 to verify the authenticity of the change. We cannot be held responsible for a misdirected payment as a result of your not confirming authenticity of requested changes to payment instructions or "imposter hacks" to your system.

**Invoice Period:** June 5, 2021 through July 2, 2021

**Project Manager :** Ned W. Allis **nallis@gfnet.com**

Depreciation Study - New Hampshire Division

### Summary of Current Charges

Phase 100	- PRE-FILING DEPRECIATION-NH DIVISION	\$ 10,785.00
	Total Charges	<u>\$ 10,785.00</u>
	<b>Total Due This Invoice .....</b>	<b>\$10,785.00</b>

OK TO PAY  
D. MAIN 7-19-2021  
\$10,785.00  
30-40-00-00-182-03-40

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**Gannett Fleming Valuation and Rate Consultants, LLC**

Phase 100 -- Pre-Filing Depreciation-NH Division

**Labor Costs**

**Labor Classification**

**Hours**

**Rate**

**Amount**

Associate Analyst

████

████

5,865.00

Ned W. Allis

████

████

3,000.00

Support Staff

████

████

120.00

Assistant Analyst I

████

████

1,800.00

**Total Labor Costs**

**\$ 10,785.00**

**Total Phase -- 100**

**\$ 10,785.00**



REDACTED

# INVOICE

Excellence Delivered **As Promised**

## Gannett Fleming Valuation and Rate Consultants, LLC

Northern Utilities, Inc.  
Attn: Accounts Payable  
6 Liberty Lane West  
Hampton, NH 03842

**Project:** 068731  
**Invoice No:** 068731\*122128  
**Invoice Date:** September 14, 2021

### ACH/EFT Payment Information:

**ABA:** [REDACTED]  
**Account No.:** [REDACTED]  
**Account Name:** Gannett Fleming

### Check Payment Information:

Gannett Fleming Valuation and Rate Consultants,  
LLC  
PO Box 829160  
Philadelphia, PA 19182-9160

### Federal EIN:

**Send Remit Info:** AccountsReceivable@gfnet.com

Note: TO PREVENT IMPOSTER FRAUD. If you receive any notification of a change in payment instructions, you should call our Accounts Receivable department at 717-763-7211 to verify the authenticity of the change. We cannot be held responsible for a misdirected payment as a result of your not confirming authenticity of requested changes to payment instructions or "imposter hacks" to your system.

**Invoice Period:** July 3, 2021 through July 30, 2021

**Project Manager :** Ned W. Allis [nallis@gfnet.com](mailto:nallis@gfnet.com)

Depreciation Study - New Hampshire Division

### Summary of Current Charges

Phase 100	- PRE-FILING DEPRECIATION-NH DIVISION	\$ 5,050.00
	Total Charges	<u>\$ 5,050.00</u>
	<b>Total Due This Invoice .....</b>	<b>\$5,050.00</b>

OK TO PAY  
D. MAIN 9-14-2021  
\$5,050.00  
30-40-00-00-182-03-40

000011



**Gannett Fleming Valuation and Rate Consultants, LLC**

Phase 100 -- Pre-Filing Depreciation-NH Division

**Labor Costs**

**Labor Classification**

**Hours**

**Rate**

**Amount**

Analyst

■

■

■

\$ 360.00

Associate Analyst

■

■

2,890.00

Ned W. Allis

■

■

1,680.00

Support Staff

■

■

120.00

**Total Labor Costs**

**\$ 5,050.00**

**Total Phase -- 100**

**\$ 5,050.00**



REDACTED

Check Payment Information:  
Gannett Fleming Valuation and Rate Consultants, LLC  
PO Box 829160, Philadelphia, PA 19182-9160 Federal EIN: [REDACTED]  
ACH/EFT Payment Information:  
Account Name: Gannett Fleming Companies ABA: [REDACTED]  
Account No.: [REDACTED]  
Send Remit Info: AccountsReceivable@gfnet.com

Attention: Accounts Payable  
Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842  
UNITED STATES

Invoice : 0000003704  
Invoice Date : 1/10/2022  
Project : 068731  
Project Name : Northern Utilities, Inc.-Depr-NH Div  
Bill Term : \*\*

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For Professional Services Rendered For 12/4/2021 Through 12/31/2021

Depreciation Study - New Hampshire Division

200 - Post-Filing Depreciation-NHDivision

Rate Labor 1,055.00

Current  
Billings

1,055.00

Current Billings

1,055.00

Amount Due This Bill

US

1,055.00

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Ned W Allis

OK TO PAY  
D. MAIN 1-10-2022  
\$1,055.00  
30-40-00-00-182-03-40

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000013



200 - Post-Filing Depreciation-NHDivision			
Rate Labor			
Class		Hours	RateAmount
Associate Analyst		█	█935.00
Ned W. Allis		█	█120.00
Total Rate Labor			1,055.00
Total Bill Task: 200 - Post-Filing Depreciation-NHDivision			1,055.00

Total Project: 068731 - Northern Utilities,Inc.-Depr-NH Div

1,055.00



REDACTED

Check Payment Information:  
Gannett Fleming Valuation and Rate Consultants, LLC  
PO Box 829160, Philadelphia, PA 19182-9160 Federal EIN: [REDACTED]  
ACH/EFT Payment Information:  
Account Name: Gannett Fleming Companies ABA: [REDACTED]  
Account No.: [REDACTED]  
Send Remit Info: AccountsReceivable@gfnet.com

Attention: Accounts Payable  
Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842  
UNITED STATES

Invoice : 0000005028  
Invoice Date : 2/10/2022  
Project : 068731  
Project Name : Northern Utilities, Inc.-Depr-NH Div  
Bill Term : \*\*

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For Professional Services Rendered For 1/1/2022 Through 1/28/2022

Depreciation Study - New Hampshire Division

200 - Post-Filing Depreciation-NHDivision

Rate Labor 290.00

Current  
Billings

290.00

Current Billings	290.00
Amount Due This Bill	US 290.00

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Ned W Allis

OK TO PAY  
D. MAIN 2-11-2022  
\$290.00  
30-40-00-00-182-03-40

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000015

200 - Post-Filing Depreciation-NHDivision

Rate Labor			
Class	Hours	Rate	Amount
Associate Analyst	170		170.00
Ned W. Allis	120		120.00
Total Rate Labor			290.00
Total Bill Task: 200 - Post-Filing Depreciation-NHDivision			290.00

Total Project: 068731 - Northern Utilities,Inc.-Depr-NH Div 290.00



REDACTED

Check Payment Information:  
Gannett Fleming Valuation and Rate Consultants, LLC  
PO Box 829160, Philadelphia, PA 19182-9160 Federal EIN: [REDACTED]  
ACH/EFT Payment Information:  
Account Name: Gannett Fleming Companies ABA: [REDACTED]  
Account No.: [REDACTED]  
Send Remit Info: AccountsReceivable@gfnet.com

Attention: Accounts Payable  
Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842  
UNITED STATES

Invoice : 0000006838  
Invoice Date : 3/29/2022  
Project : 068731  
Project Name : Northern Utilities, Inc.-Depr-NH Div  
Bill Term : \*\*

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For Professional Services Rendered For 1/29/2022 Through 2/25/2022

Depreciation Study - New Hampshire Division

200 - Post-Filing Depreciation-NHDivision

Rate Labor 1,960.00

Current  
Billings

1,960.00

Current Billings	1,960.00
Amount Due This Bill	US 1,960.00

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Ned W Allis

OK TO PAY  
D. MAIN 3-29-2022  
\$1,960.00  
30-40-00-00-182-03-40

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000017

200 - Post-Filing Depreciation-NHDivision

Rate Labor			
Class	Hours	Rate	Amount
Associate Analyst	████	████	1,360.00
Ned W. Allis	████	████	600.00
Total Rate Labor			1,960.00
Total Bill Task: 200 - Post-Filing Depreciation-NHDivision			1,960.00

Total Project: 068731 - Northern Utilities,Inc.-Depr-NH Div 1,960.00



REDACTED

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Gannett Fleming Valuation and Rate Consultants, LLC  
PO Box 829160, Philadelphia, PA 19182-9160 Federal EIN: [REDACTED]  
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Account Name: Gannett Fleming Companies ABA: [REDACTED]  
Account No.: [REDACTED]  
Send Remit Info: AccountsReceivable@gfnet.com

Attention: Accounts Payable  
Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842  
UNITED STATES

Invoice : 0000008192  
Invoice Date : 5/6/2022  
Project : 068731  
Project Name : Northern Utilities, Inc.-Depr-NH Div  
Bill Term : \*\*

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For Professional Services Rendered For 2/26/2022 Through 4/1/2022

Depreciation Study - New Hampshire Division

200 - Post-Filing Depreciation-NHDivision

Rate Labor 350.00

Current  
Billings

350.00

Current Billings	350.00
Amount Due This Bill	US 350.00

---

Ned W Allis

OK TO PAY  
D. MAIN 5-6-2022  
\$350.00  
30-40-00-00-182-03-40

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000019

200 - Post-Filing Depreciation-NHDivision

Rate Labor			
Class	Hours	Rate	Amount
Associate Analyst	████	████	170.00
Ned W. Allis	████	████	120.00
Support Staff	████	████	60.00
Total Rate Labor			350.00
Total Bill Task: 200 - Post-Filing Depreciation-NHDivision			350.00

Total Project: 068731 - Northern Utilities,Inc.-Depr-NH Div 350.00



REDACTED

Check Payment Information:  
Gannett Fleming Valuation and Rate Consultants, LLC  
PO Box 829160, Philadelphia, PA 19182-9160 Federal EIN: [REDACTED]  
ACH/EFT Payment Information:  
Account Name: Gannett Fleming Companies ABA [REDACTED]  
Account No.: [REDACTED]  
Send Remit Info: AccountsReceivable@gfnet.com

Attention: Accounts Payable  
Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842  
UNITED STATES

Invoice : 0000009036  
Invoice Date : 5/26/2022  
Project : 068731  
Project Name : Northern Utilities, Inc.-Depr-NH Div  
Bill Term : \*\*

For Professional Services Rendered For 4/2/2022 Through 5/6/2022

Depreciation Study - New Hampshire Division

200 - Post-Filing Depreciation-NHDivision

Total :

Current

Billings

3,480.00

3,480.00

Current Billings

3,480.00

Amount Due This Bill

US

3,480.00

OK TO PAY

D. MAIN 5-27-2022

\$3,480.00

30-40-00-00-182-03-40

Ned W Allis

Outstanding Receivables

Invoice Number	Date	Amount	Balance Due
0000008192	5/6/2022	350.00	350.00
			350.00

000021



200 - Post-Filing Depreciation-NHDivision			
Rate Labor			
Class		Hours	RateAmount
Associate Analyst			2,040.00
Ned W. Allis			1,440.00
Total Rate Labor			3,480.00
Total Bill Task : 200 - Post-Filing Depreciation-NHDivision			3,480.00

Total Project : 068731 - Northern Utilities,Inc.-Depr-NH Div

3,480.00



Check Payment Information:  
 Gannett Fleming Valuation and Rate Consultants, LLC  
 PO Box 829160, Philadelphia, PA 19182-9160 Federal EIN [REDACTED]  
 ACH/EFT Payment Information:  
 Account Name: Gannett Fleming Companies ABA: [REDACTED]  
 Account No.: [REDACTED]  
 Send Remit Info: AccountsReceivable@gfnet.com

Attention: Accounts Payable  
 Northern Utilities, Inc.  
 6 Liberty Lane West  
 Hampton, NH 03842  
 UNITED STATES

Invoice : 0000011574  
 Invoice Date : 7/29/2022  
 Project : 068731  
 Project Name : Northern Utilities, Inc.-Depr-NH Div  
 Bill Term : \*\*

---

For Professional Services Rendered For 6/4/2022 Through 7/1/2022

Depreciation Study - New Hampshire Division

200 - Post-Filing Depreciation-NHDivision

Total :

Current

Billings

1,020.00

1,020.00

Current Billings

1,020.00

Amount Due This Bill

US

1,020.00

OK TO PAY

D. MAIN 8-1-2022

\$1,020.00

30-40-00-00-182-03-40

---

Ned W Allis

200 - Post-Filing Depreciation-NHDivision

Rate Labor				
Class		Hours	Rate	Amount
Ned W. Allis		████	████	960.00
Support Staff		████	████	60.00
Total Rate Labor		████		1,020.00
Total Bill Task : 200 - Post-Filing Depreciation-NHDivision				1,020.00

Total Project : 068731 - Northern Utilities,Inc.-Depr-NH Div	1,020.00
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# Invoice



Invoice	INV 0560-01
Date Issued	June 7 2021
Date Due	July 7 2021
Currency	USD - United States Dollar

To	Unitil	From	Atrium Economics 10 Hospital Center Commons Suite 400 Hilton Head Island, SC 29926
Subject	0560 - Northern Utilities NH Rate Case		

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Chris Hutchinson (18 May 2021 - 20 May 2021)			\$ 750.00
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (18 May 2021 - 24 May 2021)			\$ 800.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (14 May 2021 - 27 May 2021)			\$ 2,590.00
Timesheet	0560 - Northern Utilities NH Rate Case - Kara Hounam (26 May 2021 - 27 May 2021)			\$ 1,562.50
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (13 May 2021 - 28 May 2021)			\$ 7,862.50
Total				\$ 13,565.00
Subtotal				\$ 13,565.00
Total Amount				\$ 13,565.00

Amount Due	\$ 13,565.00
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Notes:

Mr. Taylor and Mr. Amen provided guidance to consultants on weather normalization modeling, ACOSS modeling, and MCOSS modeling. Mr. Hutchinson's focus was on reviewing past allocation methods, Ms. Hounam on setting up the ACOSS model, and Mr. Macias on the development of the ACOSS model and MCOSS model.

OK TO PAY  
D. MAIN 6-7-2021  
\$13,565.00  
30-40-00-00-182-03-40

000025

# Invoice



Invoice	INV 0560-02
Date Issued	July 7 2021
Date Due	August 6 2021
Currency	USD - United States Dollar

To	Unitil	From	Atrium Economics 10 Hospital Center Commons Suite 400 Hilton Head Island, SC 29926
Subject	0560 - Northern Utilities NH Rate Case		

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Chris Hutchinson (01 Jun 2021 - 01 Jul 2021)			\$ 4,687.50
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (01 Jun 2021 - 02 Jul 2021)			\$ 24,800.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (01 Jun 2021 - 28 Jun 2021)			\$ 7,677.50
Timesheet	0560 - Northern Utilities NH Rate Case - Jordan Flaagan (10 Jun 2021 - 22 Jun 2021)			\$ 276.25
Timesheet	0560 - Northern Utilities NH Rate Case - Kara Hounam (10 Jun 2021 - 14 Jun 2021)			\$ 1,375.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (01 Jun 2021 - 02 Jul 2021)			\$ 17,020.00
Timesheet	0560 - Northern Utilities NH Rate Case - Tom Feldman (02 Jun 2021 - 01 Jul 2021)			\$ 11,840.00
Total				\$ 67,676.25
Subtotal				\$ 67,676.25
Total Amount				\$ 67,676.25

Amount Due	\$ 67,676.25
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Notes:  
Pre-filing preparation of rate design, ACOSS, MCOSS, and weather normalization. Drafting and finalizing testimony and exhibits for filing.

OK TO PAY  
D. MAIN 7-8-2021  
\$67,676.25  
30-40-00-00-182-03-40

000026

REDACTED

# Invoice



Invoice	INV 0560-03
Date Issued	August 6 2021
Date Due	September 5 2021
Currency	USD - United States Dollar

To Unitil

From Atrium Economics  
10 Hospital Center Commons  
Suite 400  
Hilton Head Island, SC 29926

Subject 0560 - Northern Utilities Rate Case Pre-Filing

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Chris Hutchinson (06 Jul 2021 - 26 Jul 2021)			\$ 2,312.50
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (06 Jul 2021 - 30 Jul 2021)			\$ 17,280.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (06 Jul 2021 - 29 Jul 2021)			\$ 7,400.00
Timesheet	0560 - Northern Utilities NH Rate Case - Jordan Flaagan (14 Jul 2021 - 15 Jul 2021)			\$ 276.25
Timesheet	0560 - Northern Utilities NH Rate Case - Justin Garza (15 Jul 2021 - 19 Jul 2021)			\$ 1,462.50
Timesheet	0560 - Northern Utilities NH Rate Case - Kara Hounam (19 Jul 2021 - 29 Jul 2021)			\$ 1,250.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (06 Jul 2021 - 30 Jul 2021)			\$ 11,100.00
Timesheet	0560 - Northern Utilities NH Rate Case - Tom Feldman (12 Jul 2021 - 26 Jul 2021)			\$ 1,920.00
Total				\$ 43,001.25

OK TO PAY  
D. MAIN 8-14-2021  
\$43,001.25  
30-40-00-00-182-03-40

Subtotal \$ 43,001.25

Total Amount \$ 43,001.25

Amount Due

\$ 43,001.25

### Notes:

Pre-filing preparation of rate design, ACOSS, MCOSS, and weather normalization. Drafting and finalizing testimony and exhibits for filing.

000027

# Invoice



Invoice	INV 0560-04
Date Issued	October 6 2021
Date Due	November 5 2021
Currency	USD - United States Dollar

To Unitil

From Atrium Economics  
10 Hospital Center Commons  
Suite 400  
Hilton Head Island, SC 29926

Subject 0560 - Northern Utilities NH Rate Case

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (01 Oct 2021)			\$ 480.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (01 Oct 2021)			\$ 555.00
Total				\$ 1,035.00
			Subtotal	\$ 1,035.00
			Total Amount	\$ 1,035.00

Amount Due

\$ 1,035.00

### Notes:

Post filing support with drafting data request responses.

OK TO PAY  
D. MAIN 10-6-2021  
\$1,035.00  
30-40-00-00-182-03-40

# Invoice



Invoice	INV 0560-06
Date Issued	December 7 2021
Date Due	January 6 2022
Currency	USD - United States Dollar

To	Unitil	From	Atrium Economics 10 Hospital Center Commons Suite 400 Hilton Head Island, SC 29926
Subject	0560 - Northern Utilities NH Rate Case		

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (09 Nov 2021)			\$ 640.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (09 Nov 2021 - 17 Nov 2021)			\$ 740.00
Total				\$ 1,380.00
			Subtotal	\$ 1,380.00
			Total Amount	\$ 1,380.00

Amount Due	\$ 1,380.00
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Notes:

Drafting responses to DOE Data Requests Set 3

OK TO PAY  
D. MAIN 12-7-2021  
\$1,380.00  
30-40-00-00-182-03-40



# Invoice



Invoice	INV 0560-07
Date Issued	January 6 2022
Date Due	February 5 2022
Currency	USD - United States Dollar

To	Unitil	From	Atrium Economics 10 Hospital Center Commons Suite 400 Hilton Head Island, SC 29926
Subject	0560 - Northern Utilities NH Rate Case		

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (09 Dec 2021 - 20 Dec 2021)			\$ 5,280.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (17 Dec 2021)			\$ 832.50
Timesheet	0560 - Northern Utilities NH Rate Case - Justin Garza (15 Dec 2021)			\$ 168.75
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (17 Dec 2021 - 21 Dec 2021)			\$ 1,295.00
Total				\$ 7,576.25
			Subtotal	\$ 7,576.25
			Total Amount	\$ 7,576.25

Amount Due	\$ 7,576.25
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Notes:

Drafting responses to DOE data request set #3 and OCA data request set #1.

OK TO PAY  
D. MAIN 1-7-2022  
\$7,576.25  
30-40-00-00-182-03-40

## Invoice



Invoice	INV 0560-08
Date Issued	March 8 2022
Date Due	April 7 2022
Currency	USD - United States Dollar

To Unitil

From  
Atrium Economics  
10 Hospital Center Commons  
Suite 400  
Hilton Head Island, SC 29926

Subject 0560 - Northern Utilities NH Rate Case

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (07 Feb 2022 - 18 Feb 2022)			\$ 3,840.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (14 Feb 2022 - 21 Feb 2022)			\$ 1,480.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (08 Feb 2022 - 22 Feb 2022)			\$ 2,220.00
Total				\$ 7,540.00
		Subtotal		\$ 7,540.00
		Total Amount		\$ 7,540.00

Amount Due

\$ 7,540.00

## Notes:

Drafting responses to data request sets OCA 2 and technical session requests from DOE and OCA. Preparing for the technical conference scheduled for March 2nd.

OK TO PAY  
D. MAIN 3-9-2022  
\$7,540.00  
30-40-00-00-182-03-40



## Invoice

Invoice	INV 0560-09
Date Issued	April 12 2022
Date Due	May 12 2022
Currency	USD - United States Dollar

To Unitil

From  
Atrium Economics  
10 Hospital Center Commons  
Suite 400  
Hilton Head Island, SC 29926

Subject 0560 - Northern Utilities NH Rate Case

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (02 Mar 2022 - 25 Mar 2022)			\$ 2,240.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (01 Mar 2022 - 10 Mar 2022)			\$ 2,775.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (02 Mar 2022)			\$ 1,110.00
Total				\$ 6,125.00
Subtotal				\$ 6,125.00
Total Amount				\$ 6,125.00

Amount Due

\$ 6,125.00

### Notes:

Drafting and Reviewing OCA technical session data requests, participation in a technical session on March 2nd.

OK TO PAY  
D. MAIN 4-13-2022  
\$6,125.00  
30-40-00-00-182-03-40

Invoice



Invoice INV 0560-10  
Date Issued May 6 2022  
Date Due June 5 2022  
Currency USD - United States Dollar

To Unitil From Atrium Economics  
10 Hospital Center Commons  
Suite 400  
Hilton Head Island, SC 29926

Subject 0560 - Northern Utilities NH Rate Case

Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (11 Apr 2022 - 29 Apr 2022)			\$ 4,960.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (06 Apr 2022 - 07 Apr 2022)			\$ 3,052.50
Timesheet	0560 - Northern Utilities NH Rate Case - Kara Hounam (28 Apr 2022)			\$ 1,000.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (04 Apr 2022 - 29 Apr 2022)			\$ 8,325.00
Total				\$ 17,337.50
Subtotal				\$ 17,337.50
Total Amount				\$ 17,337.50

Amount Due \$ 17,337.50

Notes:  
Reviewing Intervor testimony, drafting data requests, reviewing data request responses, and drafting rebuttal testimony.

OK TO PAY  
D. MAIN 5-6-2022  
\$17,337.50  
30-40-00-00-182-03-40

# Invoice



Invoice	INV 0560-11
Date Issued	June 3 2022
Date Due	July 3 2022
Currency	USD - United States Dollar

To	Unitil	From	Atrium Economics 10 Hospital Center Commons Suite 400 Hilton Head Island, SC 29926
Subject	0560 - Northern Utilities NH Rate Case		

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - Greg Macias (03 May 2022 - 05 May 2022)			\$ 1,280.00
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (04 May 2022 - 09 May 2022)			\$ 1,387.50
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (02 May 2022 - 09 May 2022)			\$ 5,642.50
Total				\$ 8,310.00
		Subtotal		\$ 8,310.00
		Total Amount		\$ 8,310.00

Amount Due	\$ 8,310.00
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Notes:  
Drafting rebuttal testimony.

OK TO PAY  
D. MAIN 6-3-2022  
\$8,310.00  
30-40-00-00-182-03-40

## Invoice



Invoice	INV 0560-12
Date Issued	July 8 2022
Date Due	August 7 2022
Currency	USD - United States Dollar

To Unitil

From Atrium Economics  
10 Hospital Center Commons  
Suite 400  
Hilton Head Island, SC 29926

Subject 0560 - Northern Utilities NH Rate Case

## Timesheets

Type	Description	Duration	Unit Price	Amount
Timesheet	0560 - Northern Utilities NH Rate Case - John Taylor (07 Jun 2022)			\$ 1,480.00
Timesheet	0560 - Northern Utilities NH Rate Case - Ron Amen (06 Jun 2022 - 07 Jun 2022)			\$ 2,775.00
Total				\$ 4,255.00
Subtotal				\$ 4,255.00
Total Amount				\$ 4,255.00

Amount Due

\$ 4,255.00

Notes:  
Hearing preparation and participation in hearings.

OK TO PAY  
D. MAIN 7-9-2022  
\$4,255.00  
30-40-00-00-182-03-40

**REDACTED**

August 11, 2021

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

Re: Unitil Corp - Rate Case Adv - 21  
FTI Job No. 484038.0001

Enclosed is our invoice for professional services rendered in connection with the above referenced matter. This invoice covers professional fees through July 31, 2021.

Please do not hesitate to call me to discuss this invoice or any other matter.

Sincerely yours,

Kenneth Sosnick  
Managing Director

Enclosures







## PROFESSIONAL SERVICES

## John Cochrane

05/18/21	Kick-off meeting with client and prepare for meeting.	████	
05/19/21	Prepare for intro call with Unitil rate case team.	████	
05/19/21	Initial kick-off call with Unitil regulatory team on schedule and process.	████	
05/25/21	Reviewed, edited and added additional requests for information from the company.	████	
06/01/21	Reviewed company responses to requests.	████	
06/02/21	Reviewed company provided info and initial draft model results.	████	
06/03/21	Call with FTI team to discuss initial model outputs from proxy group and other methodologies.	████	
06/09/21	Weekly call with client.	████	
06/09/21	Prepare for call.	████	
06/17/21	Reviewed and edited draft testimony.	████	
06/30/21	Weekly call with client on case schedule and deliverables status.	████	
07/12/21	Reviewed comments from client on testimony.	████	
07/14/21	Reviewed and edited testimony.	████	
07/14/21	Weekly call with client on deliverables.	████	
07/15/21	Reviewed and edited redrafted testimony.	████	
07/27/21	Reviewed final testimony and exhibits for filing.	████	
		████	\$9,116.00

07/27/21	Work on preparing filing materials for the Unitil Rate Case ROE submission, including both testimony and model materials.		
		per hour x total hrs of	\$468.00

07/26/21	ROE data pulling, cleaning, analysis, and modeling. Testimony writing and review.	████	
07/27/21	ROE data pulling, cleaning, analysis, and modeling. Testimony writing and review.	████	
07/28/21	ROE data pulling, cleaning, analysis, and modeling. Testimony writing and review.	████	
07/29/21	ROE data pulling, cleaning, analysis, and modeling. Testimony writing and review.	████	
07/30/21	ROE data pulling, cleaning, analysis, and modeling. Testimony writing and review.	████	
	████ per hour x total hrs of	████	\$8,050.00

**\$17,634.00**

**REDACTED**

March 16, 2022

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

Re: Unitil Corp - Rate Case Adv - 21  
FTI Job No. 484038.0001

Enclosed is our invoice for professional services rendered in connection with the above referenced matter. This invoice covers professional fees through February 28, 2022.

Please do not hesitate to call me to discuss this invoice or any other matter.

Sincerely yours,

Kenneth Sosnick  
Managing Director

Enclosures

cc:



REDACTED

## Invoice Summary

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

March 16, 2022  
FTI Invoice No. 7617843  
FTI Job No. 484038.0001  
Terms NET 30  
FEDERAL I.D. NO. 52-1261113

Re: Unitil Corp - Rate Case Adv - 21

Current Invoice Period: Charges Posted through February 28, 2022

### PROFESSIONAL SERVICES

Hours at	per hour / Ian McGinnis	\$575.00
		\$575.00
Total Due This Period		\$575.00

OK TO PAY  
D. MAIN 3-16-2022  
\$575.00  
30-40-00-00-182-03-40

*Invoice Detail*

**PROFESSIONAL SERVICES**

**Task 2: Post-Filing**

**Ian McGinnis**

02/16/22

02/17/22

OCA Set 2 Discovery

OCA Set 2 Discovery

per hour x total hrs of

\$575.00

**Task 2: Post-Filing**

**\$575.00**

**REDACTED**

April 19, 2022

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

Re: Unitil Corp - Rate Case Adv - 21  
FTI Job No. 484038.0001

Enclosed is our invoice for professional services rendered in connection with the above referenced matter. This invoice covers professional fees through March 31, 2022.

Please do not hesitate to call me to discuss this invoice or any other matter.

Sincerely yours,

John Cochrane  
Senior Managing Director

Enclosures



REDACTED

**Invoice Summary**

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

April 19, 2022  
FTI Invoice No. 7621932  
FTI Job No. 484038.0001  
Terms NET 30  
FEDERAL I.D. NO. 52-1261113

Re: Unitil Corp - Rate Case Adv - 21

Current Invoice Period: Charges Posted through March 31, 2022

**PROFESSIONAL SERVICES**

Hours at	per hour / John Cochrane	\$1,855.00
		\$1,855.00
Total Due This Period		\$1,855.00

OK TO PAY  
D. MAIN 4-20-2022  
\$1,855.00  
30-40-00-00-182-03-40

**PROFESSIONAL SERVICES**

**Task 1: Filing  
John Cochrane**

03/01/22	Reviewed testimony, exhibits and current market info for 3/2 technical session.		
03/02/22	Reviewed testimony, exhibits and current market info for 3/2 technical session and technical session call.		
		per hour x total hrs of	\$1,855.00

**Task 1: Filing** **\$1,855.00**

**REDACTED**

May 25, 2022

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

Re: Unitil Corp - Rate Case Adv - 21  
FTI Job No. 484038.0001

Enclosed is our invoice for professional services rendered in connection with the above referenced matter. This invoice covers professional fees through April 30, 2022.

Please do not hesitate to call me to discuss this invoice or any other matter.

Sincerely yours,

John Cochrane  
Senior Managing Director

Enclosures





REDACTED

**Invoice Summary**

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

May 25, 2022  
FTI Invoice No. 7626754  
FTI Job No. 484038.0001  
Terms NET 30  
FEDERAL I.D. NO. 52-1261113

Re: Unitil Corp - Rate Case Adv - 21

Current Invoice Period: Charges Posted through April 30, 2022

**PROFESSIONAL SERVICES**

	Hours at		per hour /	John Cochrane	\$4,240.00
	Hours at		per hour /	Peter Marcus	\$2,415.00
					\$6,655.00
Total Due This Period					\$6,655.00

OK TO PAY  
D. MAIN 5-26-2022  
\$6,655.00  
30-40-00-00-182-03-40

**PROFESSIONAL SERVICES**

**Task 2: Post-Filing**

**John Cochrane**

04/04/22	Reviewed DOE witness Woolridge testimony for discovery questions.		
04/05/22	Drafted list of questions for DOE witness Woolridge on ROE. Sent to client.		
04/14/22	Reviewed Woolridge testimony for 4/14 call with Unitil on rebuttal testimony.		
04/14/22	Call on rebuttal testimony.		
04/22/22	Reviewed proxy group to determine status of decoupling mechanisms to answer questions from client.		
04/25/22	Call to discuss DOE ROE testimony.		
04/29/22	Call to discuss draft rebuttal testimony.		
		per hour x total hrs of	\$4,240.00

**Peter Marcus**

04/25/22	Rebuttal Testimony		
04/27/22	Rebuttal Testimony		
04/28/22	Rebuttal Testimony		
04/29/22	Rebuttal Testimony		
		per hour x total hrs of	\$2,415.00

**Task 2: Post-Filing** **\$6,655.00**

June 15, 2022

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

Re: Unitil Corp - Rate Case Adv - 21  
FTI Job No. 484038.0001

Enclosed is our invoice for professional services rendered in connection with the above referenced matter. This invoice covers professional fees through May 31, 2022.

Please do not hesitate to call me to discuss this invoice or any other matter.

Sincerely yours,

John Cochrane  
Senior Managing Director

Enclosures

cc:



REDACTED

## Invoice Summary

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

June 15, 2022  
FTI Invoice No. 7629147  
FTI Job No. 484038.0001  
Terms NET 30  
FEDERAL I.D. NO. 52-1261113

Re: Unitil Corp - Rate Case Adv - 21

Current Invoice Period: Charges Posted through May 31, 2022

### PROFESSIONAL SERVICES

	Hours at		per hour /	John Cochrane	\$6,095.00
	Hours at		per hour /	Peter Marcus	\$2,415.00
					\$8,510.00

Total Due This Period					\$8,510.00
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### OUR RECORDS INDICATE THE FOLLOWING INVOICES REMAIN UNPAID

Invoice Number		Date		Amount
7626754		May 25, 2022		\$6,655.00
Total Outstanding Invoices				\$6,655.00
0 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	121 + Days
\$6,655.00	\$0.00	\$0.00	\$0.00	\$0.00

Total Amount Due..... \$15,165.00

OK TO PAY  
D. MAIN 6-15-2022  
\$8,510.00  
30-40-00-00-182-03-40

**PROFESSIONAL SERVICES**

**Task 2: Post-Filing**  
**John Cochrane**

05/02/22	Reviewed initial analysis of capital structure and ROE issues for rebuttal testimony.		
05/03/22	Reviewed, edited and drafted rebuttal testimony.		
05/04/22	Drafted, edited and researched rebuttal testimony.		
05/05/22	Drafted, edited and researched rebuttal testimony.		
		per hour x total hrs of	\$6,095.00

**Peter Marcus**

05/02/22	Rebuttal Testimony		
05/03/22	Rebuttal Testimony		
05/05/22	Rebuttal Testimony		
		per hour x total hrs of	\$2,415.00

**Task 2: Post-Filing** **\$8,510.00**

July 31, 2022

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

Re: Unitil Corp - Rate Case Adv - 21  
FTI Job No. 484038.0001

Enclosed is our invoice for professional services rendered in connection with the above referenced matter. This invoice covers professional fees through June 30, 2022.

Please do not hesitate to call me to discuss this invoice or any other matter.

Sincerely yours,

John Cochrane  
Senior Managing Director

Enclosures

cc:



REDACTED

## Invoice Summary

Karen Asbury  
Northern Utilities  
6 Liberty Lane West  
Hampton, NH 03824  
asbury@unitil.com

July 31, 2022  
FTI Invoice No. 7635244  
FTI Job No. 484038.0001  
Terms NET 30  
FEDERAL I.D. NO. 52-1261113

Re: Unitil Corp - Rate Case Adv - 21

Current Invoice Period: Charges Posted through June 30, 2022

### PROFESSIONAL SERVICES

Hours at	per hour / John Cochrane	\$3,445.00
		\$3,445.00
Total Due This Period		\$3,445.00

OK TO PAY  
D. MAIN 8-4-2022  
\$3,445.00  
30-40-00-00-182-03-40

**PROFESSIONAL SERVICES**
**Task 2: Post-Filing  
John Cochrane**

06/06/22	Reviewed settlement agreement, testimony and exhibits for 6/7 hearing with NH commission on settlement agreement.	
06/07/22	Prep for 6/7 NHPUC hearing for Unital settlement agreement.	
06/07/22	NHPUC hearing on Unital settlement agreement.	
	per hour x total hrs of	\$3,445.00

<b>Task 2: Post-Filing</b>	<b>\$3,445.00</b>
----------------------------	-------------------





Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

June 25, 2021

Invoice Number: 019255

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in May 2021 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 920.00
<b>Total Fees and Expenses</b>	<u>\$ 920.00</u>
<b>Total Due</b>	<u><u>\$ 920.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
Accounts Receivable, ScottMadden, Inc., 2626 Glenwood Avenue, Suite 480, Raleigh, NC 27608. Thank you for retaining  
ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
D. MAIN 6-28-2021  
\$920.00  
30-40-00-00-182-03-40

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:        Professional services provided in May 2021 for project 368-014

		<u>Current Hours</u>	<u>Rate</u>	<u>Current Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	5/19/2021	████	████	225.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	5/27/2021	████	████	225.00
Research, analysis, preparation of work product				
<b>Eric Brooks</b>	5/17/2021	████	████	235.00
Gas decoupling research				
<b>Eric Brooks</b>	5/18/2021	████	████	235.00
Gas decoupling research				
		<hr/>		<hr/>
	Professional Fees	████		920.00



Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

July 22, 2021

Invoice Number: 019335

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in June 2021 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 9,410.00
<b>Total Fees and Expenses</b>	<u>\$ 9,410.00</u>
<b>Total Due</b>	<u><u>\$ 9,410.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
Accounts Receivable, ScottMadden, Inc., 2626 Glenwood Avenue, Suite 480, Raleigh, NC 27608. Thank you for retaining  
ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$9,410.00  
30-40-00-00-182-03-40  
D. Main 7-22-2021

**REDACTED**

Project                                      Unitil NH 2021 Revenue Decoupling  
In Reference to:                      Professional services provided in June 2021 for project 368-014

		Current		Current
		Hours	Rate	Amount
<b>Professional Fees</b>				
<b>Talha A. Sheikh</b>	6/24/2021	████	████	640.00
Preparation of Work Product and Analysis				
<b>Timothy Lyons</b>	6/1/2021	████	████	225.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	6/2/2021	████	████	675.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	6/23/2021	████	████	675.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	6/24/2021	████	████	900.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	6/25/2021	████	████	1,125.00
Research, analysis, preparation of work product				
<b>Eric Brooks</b>	6/1/2021	████	████	1,880.00
RDM Testimony, Tariff, and Schedule updates				
<b>Eric Brooks</b>	6/11/2021	████	████	940.00
RDM Testimony, Tariff, and Schedule updates				
<b>Eric Brooks</b>	6/15/2021	████	████	940.00
RDM Testimony, Tariff, and Schedule updates				
<b>Eric Brooks</b>	6/22/2021	████	████	470.00
RDM Testimony, Tariff, and Schedule updates				
<b>Eric Brooks</b>	6/23/2021	████	████	940.00
RDM Testimony, Tariff, and Schedule updates				
Professional Fees		████		9,410.00



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ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

August 27, 2021

Invoice Number: 019565

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in July 2021 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 6,647.50
<b>Total Fees and Expenses</b>	<u>\$ 6,647.50</u>
<b>Total Due</b>	<u><u>\$ 6,647.50</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
Accounts Receivable, ScottMadden, Inc., 2626 Glenwood Avenue, Suite 480, Raleigh, NC 27608. Thank you for retaining  
ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$6,647.50  
30-40-00-00-182-03-40  
D. Main 8-27-2021

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:        Professional services provided in July 2021 for project 368-014

		Current		Current
		<u>Hours</u>	<u>Rate</u>	<u>Amount</u>
<b>Professional Fees</b>				
<b>Talha A. Sheikh</b>	7/30/2021	████	████	160.00
Preparation of testimony and analysis				
<b>Timothy Lyons</b>	7/7/2021	████	████	450.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	7/20/2021	████	████	450.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	7/23/2021	████	████	675.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	7/29/2021	████	████	675.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	7/30/2021	████	████	2,025.00
Research, analysis, preparation of work product				
<b>Timothy Lyons</b>	7/31/2021	████	████	450.00
Research, analysis, preparation of work product				
<b>Eric Brooks</b>	7/20/2021	████	████	470.00
Preparation of testimony and analysis				
<b>Eric Brooks</b>	7/23/2021	████	████	940.00
Preparation of testimony and analysis				
<b>Eric Brooks</b>	7/26/2021	████	████	352.50
Preparation of testimony and analysis				
Professional Fees		████		6,647.50



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ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

September 30, 2021

Invoice Number: 019774

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in August 2021 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 675.00
<b>Total Fees and Expenses</b>	<u>\$ 675.00</u>
<b>Total Due</b>	<u><u>\$ 675.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
Accounts Receivable, ScottMadden, Inc., 2626 Glenwood Avenue, Suite 480, Raleigh, NC 27608. Thank you for retaining  
ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$675.00  
30-40-00-00-182-03-40  
D. Main 9-30-2021

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in August 2021 for project 368-014

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		Current <u>Hours</u>	<u>Rate</u>	Current <u>Amount</u>
Professional Fees				
Timothy Lyons	8/1/2021	████	████	675.00
Research, analysis, preparation of work product				
	Professional Fees	████		675.00





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ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

December 22, 2021

Invoice Number: 020249

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in November 2021 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

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	<i>Amount</i>
<b>Professional Fees</b>	\$ 900.00
<b>Total Fees and Expenses</b>	<u>\$ 900.00</u>
<b>Total Due</b>	<u><u>\$ 900.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
Accounts Receivable, ScottMadden, Inc., 2626 Glenwood Avenue, Suite 480, Raleigh, NC 27608. Thank you for retaining  
ScottMadden.

Sincerely,

A handwritten signature in blue ink that reads "Timothy Lyons".

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$900.00  
30-40-00-00-182-03-40  
D. Main 12-22-2021

000062

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in November 2021 for project 368-014

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		<u>Current</u> <u>Hours</u>	<u>Rate</u>	<u>Current</u> <u>Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	11/14/2021	████	████	675.00
Post-filing support; prepare discovery responses				
<b>Timothy Lyons</b>	11/22/2021	████	████	225.00
Post-filing support; prepare discovery responses				
		<hr/>		<hr/>
	Professional Fees	████		900.00



Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

January 25, 2022

Invoice Number: 020418

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in December 2021 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 3,150.00
<b>Total Fees and Expenses</b>	<u>\$ 3,150.00</u>
<b>Total Due</b>	<u><u>\$ 3,150.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
Accounts Receivable, ScottMadden, Inc., 2626 Glenwood Avenue, Suite 480, Raleigh, NC 27608. Thank you for retaining  
ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$3,150.00  
30-40-00-00-182-03-40  
D. Main 1-27-2022

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in December 2021 for project 368-014

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		<u>Current</u> <u>Hours</u>	<u>Rate</u>	<u>Current</u> <u>Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	12/8/2021	████	████	675.00
Post-filing support; prepare discovery response				
<b>Timothy Lyons</b>	12/16/2021	████	████	225.00
Post-filing support; prepare discovery response				
<b>Timothy Lyons</b>	12/17/2021	████	████	675.00
Post-filing support; prepare discovery response				
<b>Timothy Lyons</b>	12/18/2021	████	████	225.00
Post-filing support; prepare rebuttal testimony				
<b>Timothy Lyons</b>	12/20/2021	████	████	675.00
Post-filing support; prepare rebuttal testimony				
<b>Timothy Lyons</b>	12/21/2021	████	████	450.00
Post-filing support; prepare rebuttal testimony				
<b>Timothy Lyons</b>	12/22/2021	████	████	225.00
Post-filing support; prepare rebuttal testimony				
		<hr/>		<hr/>
Professional Fees		████		3,150.00



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ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

February 22, 2022

Invoice Number: 020517

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in January 2022 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 1,800.00
<b>Total Fees and Expenses</b>	<u>\$ 1,800.00</u>
<b>Total Due</b>	<u><u>\$ 1,800.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
ScottMadden, PO Box 935955, Atlanta, GA 31193-5955. Thank you for retaining ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$1,800.00  
30-40-00-00-182-03-40  
D. Main 2-22-2022

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in January 2022 for project 368-014

---

		<u>Current Hours</u>	<u>Rate</u>	<u>Current Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	1/25/2022	████	████	675.00
Post-filing support; preparation and participation in technical session				
<b>Timothy Lyons</b>	1/26/2022	████	████	1,125.00
Post-filing support; preparation and participation in technical session				
		<hr/>		<hr/>
	Professional Fees	████		1,800.00



Smart. Focused. Done Right.

**ScottMadden, Inc.**  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

March 28, 2022

Invoice Number: 020707

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in February 2022 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 1,800.00
<b>Total Fees and Expenses</b>	<u>\$ 1,800.00</u>
<b>Total Due</b>	<u><u>\$ 1,800.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
ScottMadden, PO Box 935955, Atlanta, GA 31193-5955. Thank you for retaining ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$1,800.00  
30-40-00-00-182-03-40  
D. Main 3-28-2022

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in February 2022 for project 368-014

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		<u>Current</u> <u>Hours</u>	<u>Rate</u>	<u>Current</u> <u>Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	2/4/2022	█	█	225.00
Preparation of discovery responses				
<b>Timothy Lyons</b>	2/11/2022	█	█	1,125.00
Preparation of discovery responses				
<b>Timothy Lyons</b>	2/19/2022	█	█	450.00
Preparation of discovery responses				
		<hr/>		<hr/>
	Professional Fees	█		1,800.00





Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

April 28, 2022

Invoice Number: 020862

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in March 2022 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 900.00
<b>Total Fees and Expenses</b>	<u>\$ 900.00</u>
<b>Total Due</b>	<u><u>\$ 900.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
ScottMadden, PO Box 935955, Atlanta, GA 31193-5955. Thank you for retaining ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$900.00  
30-40-00-00-182-03-40  
D. Main 4-29-2022

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in March 2022 for project 368-014

---

		Current <u>Hours</u>	<u>Rate</u>	Current <u>Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	3/2/2022	████	████	225.00
Research, analysis, post-filing support				
<b>Timothy Lyons</b>	3/5/2022	████	████	675.00
Research, analysis, post-filing support				
		<hr/>		<hr/>
	Professional Fees	████		900.00



Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

May 27, 2022

Invoice Number: 021042

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in April 2022 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 4,845.00
<b>Total Fees and Expenses</b>	<u>\$ 4,845.00</u>
<b>Total Due</b>	<u><u>\$ 4,845.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
ScottMadden, PO Box 935955, Atlanta, GA 31193-5955. Thank you for retaining ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$4,845.00  
30-40-00-00-182-03-40  
D. Main 5-28-2022

**REDACTED**

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:        Professional services provided in April 2022 for project 368-014

		Current		Current
		<u>Hours</u>	<u>Rate</u>	<u>Amount</u>
<b>Professional Fees</b>				
<b>Talha A. Sheikh</b>	4/14/2022	████	████	320.00
Development of Workproduct (Rebuttal Testimony)				
<b>Talha A. Sheikh</b>	4/26/2022	████	████	960.00
Development of Workproduct (Rebuttal Testimony)				
<b>Talha A. Sheikh</b>	4/27/2022	████	████	640.00
Development of Workproduct (Rebuttal Testimony)				
<b>Timothy Lyons</b>	4/6/2022	████	████	675.00
Research, analysis, post-filing support				
<b>Timothy Lyons</b>	4/14/2022	████	████	900.00
Research, analysis, post-filing support				
<b>Timothy Lyons</b>	4/18/2022	████	████	450.00
Research, analysis, post-filing support				
<b>Timothy Lyons</b>	4/21/2022	████	████	450.00
Research, analysis, post-filing support				
<b>Timothy Lyons</b>	4/26/2022	████	████	450.00
Research, analysis, post-filing support				
Professional Fees		████		4,845.00



Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

June 30, 2022

Invoice Number: 021223

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in May 2022 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 2,475.00
<b>Total Fees and Expenses</b>	<u>\$ 2,475.00</u>
<b>Total Due</b>	<u><u>\$ 2,475.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
ScottMadden, PO Box 935955, Atlanta, GA 31193-5955. Thank you for retaining ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$2,475.00  
30-40-00-00-182-03-40  
D. Main 7-1-2022

REDACTED

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in May 2022 for project 368-014

---

		Current		Current
		<u>Hours</u>	<u>Rate</u>	<u>Amount</u>
Professional Fees				
Timothy Lyons	5/2/2022	████	████	675.00
Post-filing support				
Timothy Lyons	5/3/2022	████	████	1,800.00
Post-filing support				
		<hr/>		<hr/>
Professional Fees		████		2,475.00



Smart. Focused. Done Right.

ScottMadden, Inc.  
2626 Glenwood Avenue  
Suite 480  
Raleigh, NC 27608  
919-781-4191  
scottmadden.com

July 28, 2022

Invoice Number: 021374

Dan Main  
Unitil Energy Systems  
6 Liberty Lane West  
Hampton, NH 03842

In Reference To: Professional services provided in June 2022 for project 368-014  
Unitil NH 2021 Revenue Decoupling - NUNH

	<i>Amount</i>
<b>Professional Fees</b>	\$ 2,925.00
<b>Total Fees and Expenses</b>	<u>\$ 2,925.00</u>
<b>Total Due</b>	<u><u>\$ 2,925.00</u></u>

If you have any questions regarding this invoice, please let me know. Please remit payment in U.S. funds to:  
ScottMadden, PO Box 935955, Atlanta, GA 31193-5955. Thank you for retaining ScottMadden.

Sincerely,

Timothy Lyons  
Partner

ScottMadden, Inc.  
Tax ID: 56-1445505

OK TO PAY  
\$2,925.00  
30-40-00-00-182-03-40  
D. Main 7-29-2022

Project                      Unitil NH 2021 Revenue Decoupling  
In Reference to:          Professional services provided in June 2022 for project 368-014

---

		Current		Current
		<u>Hours</u>	<u>Rate</u>	<u>Amount</u>
<b>Professional Fees</b>				
<b>Timothy Lyons</b>	6/6/2022	████	████	900.00
Post-filing support; hearing preparation				
<b>Timothy Lyons</b>	6/7/2022	████	████	2,025.00
Post-filing support; hearing preparation and attendance				
		<hr/>		<hr/>
	Professional Fees	████		2,925.00



**St. Jean Associates**

St. Jean Courier Service  
PO Box 4056  
Manchester, NH 03108-4056  
603-759-1051

**Invoice**

DATE	INVOICE #
8/10/2021	9092

BILL TO

Unitil  
Accounts Payable  
6 Liberty Lane West  
Hampton, NH 03842

P.O. NO.	TERMS	DUE DATE	REP
A.Hiel	Due on receipt	8/10/2021	BSJ

DATE	ITEM	QUANTITY	RATE	DESCRIPTION	AMOUNT
8/10/2021	Delivery	3	29.66667	Pickup at Unitil, Hampton, NH Deliver 2 boxes to NH Department of Energy Deliver 1 box to Office of the Consumer Advocate  OK TO PAY D. MAIN 8-10-2021 \$89.00 30-40-00-00-182-03-40	89.00
Thank you for your business.					<b>Total</b> \$89.00

000078



INVOICE DATE	CUSTOMER	SUMMARY INVOICE
8/28/21	BOS 1005331	8063370795
PLEASE PAY BY	TERMS	AMOUNT DUE
9/27/21	Net 30 Days	2282.49

# INVOICE DETAIL

Staples

Federal ID #:04-3390816

Bill to Account: 1002269

Ship to Account: LIBERTY6

UNITIL/UNITIL SVC CORP  
JANE MARTIN  
6 LIBERTY LANE WEST  
HAMPTON, NH 03842-1720

UNITIL/SERVICE CORP  
ATTN: ANNA HEIL  
6 LIBERTY LN WEST  
DLV HR: 8AM-4:30PM  
GO TO FRONTDESK B/4 DLV TO DOCK  
HAMPTON, NH 03842-1720

Budget Ctr :  
Budget Ctr Desc :  
P O Number : NUNH RATE CASE 08-02-2  
P O Desc :  
Release :  
Release Desc :

Invoice Number: 3485611159  
Order : 8360060080-000-001  
Ordered By : ANNA HEIL  
Order Date : 8/02/21

Order Line	Item Number	Description	Order Qty	B/O Qty	Unit Meas	Ship Qty	Unit Price	Extended Price
1	918867	30 - AB - Unitil Binders	1	0	EA	1	1916.23	1916.23
Freight:		.00	Tax: ( .0000 %)		.00		Sub-Total:	1916.23
							Total:	1916.23

Backorder of 8360060080

Customer Service inquiries # 877-826-7755 Invoice Payment Inquiries 888-753-4102  
Make checks payable to Staples, PO Box 70242, Philadelphia PA 19176-0242

Page: 1

000079

8848-01-00-1016998-0003-0051908



## STAPLES PRINT & MARKETING SERVICES

500 Staples Drive | Framingham, MA | 01702

### RUSH\_ UNITIL\_BINDERS\_FINAL - TRAN-171620 for Unitil

Prepared Date: August 2, 2021  
Project Number: TRAN-171620  
# Business Days Production: 8  
# Business Days to Deliver: 4  
Expiration Date: October 1, 2021  
Recipient: Anna Heil  
6 LIBERTY LN WEST  
HAMPTON, NH 0384

**Unitil Binders:** - Covers: One Sided; Black; Without Bleed; 80# Uncoated Cover. Spine Vol 1: One Sided; Black; Without Bleed; 80# Uncoated Cover. Volume 1 (996 pgs): Two Sided Head To Head; Black; Without Bleed; 28# Premium White; 3 Hole Drilling Left; Color Pages (Vol 1): Two Sided Head To Head; Color; Without Bleed; 28# Premium White; 4" D Ring Binders (Item #: 082663); 3 Hole Drilling Left, Hand Insert Sheet Spine Vol 2: One Sided; Black; Without Bleed; 80# Uncoated Cover. Binder Assembly Tabs Volume 1 (27 Tabs): One Sided; Black; Without Bleed; 5 Bank Tab Standard; 3 Hole Drilling Left. Volume 2 (644 pgs): Two Sided Head To Head; Black; Without Bleed; 28# Premium White; 3" White View Binder (Up to 600 Sheets); 3 Hole Drilling Left, Binder Assembly Tabs Volume 2 (9 tabs): One Sided; Black; Without Bleed; 5 Bank Tab Standard; 3 Hole Drilling Left. **Ground shipping.**

Specification	
Binder Type	Clear Overlay 3-Ring Straight D
Binder Size	4 inch / 3 inch
Clear Overlay	Front & Spine
Other Construction Details	1670 pages across 2 binders. Black & White Pages, 3 Hole Punched. 30 pages of color in Volume 1. Per VOLs. -there is 2 VOLs.
Binder Cover and Spine - Ink Side 1	Black
Sheet Size	11 x 8.5 x 11 x 8.5
Content - Ink Side 1	Black
Content - Ink Side 2	Black
Content - Bleeds	Neither
# of Pages	1,670 Double Sided
Insert Contents Into Binder	Yes
Content - Stock	28 Bond White
Folds	No
Content - Other Construction Details	QTY 15 each -2 Vol. Binders - Total number of pages is going to be 1670 (835 page sheets) - excel doc with Tab names Vol 1 : 4" Binder - 1 Cover - qty 1 1 Spine - qty 1 Body total : 1026 o BW page count 996 impressions / 498 pages Double Sided o one section printed in color so please include 30 pages of

	document printed in color (15 pages of document 2 sided, printed in color.) o Tabs 27 tabs Vol 2 : 3" Binder 1 Cover - qty 1 1 Spine - qty 1 Body total : 644 o BW page count - 644 impressions / 322 pages Double Sided o Tabs - 9 tabs
<b>Tabs – Stock</b>	Standard Tab Stock White
<b>Sheet Size w/Tab Extensions</b>	Inch
<b>Tabs - Print Location</b>	Tab
<b>Tabs - Ink Side 1</b>	Black
<b>Tabs - Other Details</b>	36 Custom Printed White Tabs across 2 binders.
<b>Packaging Requirements</b>	Other
<b>Artwork Supplied</b>	Yes - PDF
<b>Proof Type</b>	PDF/Electronic

### **Pricing Information**

<b>Quantity</b>	<b>30</b>
<b>Unit Price</b>	<b>\$63.8743</b>
<b>Total Price</b>	<b>\$1,916.23</b>

<b>Customer Company Name:</b>	
<b>Staples Account/Customer No:</b>	
<b>Customer Printed Name:</b>	
<b>Customer Signature:</b>	<b>Date:</b>
<b>Staples Print AE:</b>	<b>Date:</b>



## Terms and Conditions

Estimated production time starts after receipt of final proof approval. Pricing assumes print ready artwork, set up as quoted, provided at time of order. If the art / specs vary from noted, project will need to be re-quoted and pricing subject to change. One (1) PDF proof included. Additional proof and/or new art may incur additional costs. Price includes ground freight, unless otherwise noted. Please indicate acceptance of this Proposal and the attached terms and conditions by signing where indicated. When you approve, you take responsibility for screening content. Please review the proof carefully to make your project a success. Staples® Print & Marketing Services will not be responsible for errors or omissions not noted on the proof. Due to variations in computer monitors, color in PDF proof files may not appear accurately.

**SCOPE.** These General "Terms" and Conditions govern all copy and print products and/or services ("Products") that you ("Customer") purchase from Staples pursuant to the attached quote/proposal ("Quote").

**PRICING AND INVOICING.** Unless stated otherwise in the Quote: (i) prices are valid for 60 days of date of the Quote; (ii) prices exclude applicable taxes; Changes to the Quote or an order may require price adjustment. Staples reserves the right to produce and invoice up to plus/minus 5 percent of original order quantity.

**COMPLETION DATE.** Anticipated completion times are stated in the Quote. If anticipated completion times cannot be met, Staples will advise Customer of the new, anticipated completion time, and at its option, Customer may accept the new completion date and time or cancel the order.

**CUSTOMER LICENSE AND WARRANTY.** Customer grants to Staples and its independent contractors/agents a non-exclusive, worldwide, royalty-free and fully paid up right and license to use the artwork, forms, trademarks/names, copyrights, service marks, logos, indicia of ownership, or other content contained in/on any print/electronic materials provided by Customer to Staples in connection with the Quote ("Customer Material"). Customer warrants that (a) it owns or has the right and license to use, adapt and reproduce Customer Material and (b) Customer Material shall not violate the rights of any third parties or applicable law. Customer shall defend, hold harmless and indemnify Staples, its officers, directors, employees, and agents from and against all third-party claims, damages, or causes of action arising out of or related to the Customer Material.

**LIMITED WARRANTY AND LIMITATION OF LIABILITY.** If, due to Staples' error, a Product is not produced per the agreed-upon specifications, Customer must notify its account manager within 10 days of pick-up/delivery. As Customer's sole and exclusive remedy for all claims arising hereunder, Staples will reproduce the Product to the Customer's reasonable satisfaction, or, at Staples' option, a payment to the Customer not to exceed the greater of (a) \$500 or (b) the total fees charged for the Products. All claims for unpermitted shortages or non-delivery must be made within 10 days from receipt. Claims for damages in transit must be made with the individual carrier upon delivery and are subject to inspection of all shipping materials. THESE WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ALL OTHERS. STAPLES DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANTABILITY AND NON-INFRINGEMENT. STAPLES SHALL NOT BE LIABLE TO CUSTOMER EXCEPT AS PROVIDED HEREIN.

**CONFIDENTIALITY.** The parties agree not to disclose any confidential information furnished by the other party, except as required by law. Staples' Privacy Policy is available at [www.staples.com](http://www.staples.com) as amended from time to time.





INVOICE DATE	CUSTOMER	SUMMARY INVOICE
10/02/21	BOS 1005331	8063759898
PLEASE PAY BY	TERMS	AMOUNT DUE
11/01/21	Net 30 Days	2036.63

# INVOICE DETAIL

Staples

Federal ID #:04-3390816

Bill to Account: 1002269

Ship to Account: LIBERTY6

UNITIL/UNITIL SVC CORP  
JANE MARTIN  
6 LIBERTY LANE WEST  
HAMPTON, NH 03842-1720

UNITIL/SERVICE CORP  
ATTN: ANNA HEIL  
6 LIBERTY LN WEST  
DLV HR: 8AM-4:30PM  
GO TO FRONTDESK B/4 DLV TO DOCK  
HAMPTON, NH 03842-1720

Budget Ctr :  
Budget Ctr Desc :  
P O Number : NUNH RATE CASE 08-02-2  
P O Desc :  
Release :  
Release Desc :

Invoice Number: 3488874943  
Order : 8360060530-000-001  
Ordered By : ANNA HEIL  
Order Date : 8/11/21

Order Line		Item Number	Description	Order Qty	B/O Qty	Unit Meas	Ship Qty	Unit Price	Extended Price
1		918884	1 - Unitil_shipping only	1	0	EA	1	145.00	145.00
Freight:		.00	Tax:( .0000 %)	.00			Sub-Total:		145.00
							Total:		145.00

Backorder of 8360060530



Customer Service inquiries # 877-826-7755 Invoice Payment Inquiries 888-753-4102  
Make checks payable to Staples, PO Box 70242, Philadelphia PA 19176-0242

Page: 1

8363-01-00-1017110-0003-0052742

000084

# Steven E. Patnaude, LCR

12 Keneval Avenue  
Boscawen, New Hampshire 03303  
Phone (603)796-2596 Email: spatnaude@tds.net

Bill to: Gary Epler, Esq.  
Unitil Services Corp.  
6 Liberty Lane West  
Hampton, NH 03842-1720

**INVOICE NO.: 2021-043**

**DATE:** 11-23-21  
**TERMS:** Net 30 days  
**DUE DATE:** 12-23-21

**Reptg. Northern Utilities, Inc.**

**SHIP DATE: 10-04-21**

**SHIPPED VIA: E-mail ONLY**

**DOCKET NO.: DG 21-104 NORTHERN UTILITIES, INC.:**  
Request for Change in Rates. (*Prehearing Conference*)

## **SERVICES PROVIDED:**

**Original & 2 copies** of a **68-page transcript** of the prehearing conference held on **September 16, 2021**, including appearance fee and condensed version for NHPUC file >

(*Original to PUC/copy to OCA delivered on 10-04-21*)

OK TO PAY  
D. MAIN 11-23-2021  
\$548.00  
30-40-00-00-182-03-40

SUBTOTAL =  
SHIPPING =

**TOTAL DUE =**

AMOUNT

\$ 548.00

\$ 548.00

\$

**\$ 548.00**

**Please remove bottom portion and return with payment**

(**Make check payable to:** *Steven E. Patnaude, LCR*)

Invoice No. 2021-043      Company billed: Northern Utilities      **Amount: \$ 548.00**

000085



000086

REDACTED

## Edward C. David & Company CPAs PLLC

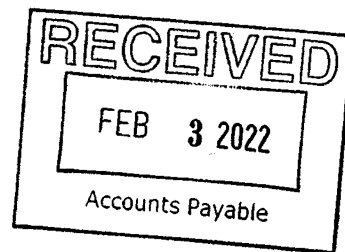
PO Box 925  
Hampstead, NH 03841  
603-893-0594

Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842

Invoice No. 122140  
Date 01/31/2022  
Client No. 4317

For professional services rendered in connection with:

• Ratecase Support [REDACTED]	\$ 375.00
Current Amount Due	375.00
Prior Balance	0.00
Total Amount Due	\$ 375.00



0 - 30	31 - 60	61 - 90	91 - 120	Over 120	Balance
375.00	0.00	0.00	0.00	0.00	375.00

PLEASE REMIT PAYMENT TO: Edward C. David & Company CPAs PLLC

000087

REDACTED

## Edward C. David & Company CPAs PLLC

PO Box 925  
Hampstead, NH 03841  
603-893-0594

Northern Utilities, Inc.  
6 Liberty Lane West  
Hampton, NH 03842

Invoice No. 123255  
Date 06/15/2022  
Client No. 4317

---

For professional services rendered in connection with:

- Review hearing documents, settlement agreements [REDACTED]
- Attend hearing and travel [REDACTED]

\$ 1,250.00

Current Amount Due 1,250.00

Prior Balance 0.00

Total Amount Due \$ 1,250.00

0 - 30	31 - 60	61 - 90	91 - 120	Over 120	Balance
1,250.00	0.00	0.00	0.00	0.00	1,250.00

PLEASE REMIT PAYMENT TO: Edward C. David & Company CPAs PLLC

000088

STATE OF NEW HAMPSHIRE

INTERIM COMMISSIONER  
Jared Chicoine

DEPUTY COMMISSIONER  
Christopher J Elms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

December 7, 2021

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of November 2021, re Northern Utilities (Until) electric operations of Northern Docket DG 21-104.  
GAS

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6078.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Susan J Lefebvre".

Susan J Lefebvre  
Business Office

Enclosures: Invoice #12482  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-01

000089

**STATE OF NEW HAMPSHIRE**

**21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670**

**Invoice No. 12482**

**Date: December 7, 2021**

DAN MAIN  
PATRICK TAYLOR  
UNITIL CORPORATION  
325 WEST ROAD  
PORTSMOUTH, NH 03801

**OK TO PAY  
D. MAIN 12-7-2021  
\$7,425.00  
30-40-00-00-182-03-40**

**Return Payment To:  
DEPARTMENT OF ENERGY  
ATTN: BUSINESS OFFICE**

---

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of November 2021, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.  
GAS

<b>Total Due \$7,425.00</b>
-----------------------------

**010-052-13820000-404989 / PO#- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000090



Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104  
Federal Tax Identification Number: 27-0019089  
Invoice # NHNorthern211110-01 – November 2021 Due on Receipt:

Name	Title	Hours Invoiced	Rate	Total
Donna H. Mullinax, CPA	PM, Lead Consultant	12.00	\$225.00	\$2,700.00
Daniel Salter	Senior Consultant	-	\$195.00	\$0.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	-	\$175.00	\$0.00
Tracy Klaes	Consultant and Document Manager	27.00	\$175.00	\$4,725.00
<b>Total</b>		<b>39.00</b>		<b>\$7,425.00</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$7,425.00</b>

Blue Ridge Consulting Services, Inc  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

*Donna Mullinax*  
Donna H. Mullinax  
President

BUS. OFF. SJL DATE INV#  
VENDOR REMIT B001  
PO# LINE# AMT \$  
LINE# AMT \$  
LINE# AMT \$  
  
A/U ACCT AMT \$  
DESC  
TOTAL \$ DUE DATE

### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	
Totals		\$7,425.00	\$0.00	\$7,425.00	

Not to Exceed  
Available Balance

\$74,840.00  
\$67,415.00



**Blue Ridge**  
Consulting Services, Inc.

Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: Nov 2021

114 Knightsridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497  
Fax: (864) 751-5717  
Email: tklaes@blueridgecs.com

Consulting Services, Inc.

Date	Description	Hours by Task									Expenses			
		Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
11/1/21														
11/2/21														
11/3/21														
11/4/21														
11/5/21														
11/6/21														
11/7/21														
11/8/21														
11/9/21														
11/10/21														
11/11/21														
11/12/21														
11/13/21														
11/14/21														
11/15/21														
11/16/21														
11/17/21														
11/18/21	Review filing		0.50											
11/19/21														
11/20/21														
11/21/21														
11/22/21														
11/23/21	Review discovery to date			0.50										
11/24/21														
11/25/21														
11/26/21														
11/27/21														
11/28/21														
11/29/21	Issue Summary, draft discovery			1.00	5.00									
11/30/21	Issue Summary, draft discovery			1.50	3.50									
1/0/00														
	Totals	-	0.50	3.00	8.50	-	-	-	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 12.00  
 Unbilled Hours -  
 Total Hours 12.00  
 Total Expenses \$ -

000093





Project Number: NHDOE211110

**Name:** Tracy M. Klaes

PM/APM Approval: *DLM*

Month: 11/1/21

114 Knightsridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497  
Fax: (864) 751-5717

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

Invoiced Hours	27.00
Unbilled Hours	-
Total Hours	27.00
Total Expenses	\$ -

000094

**Lefebvre, Susan**

---

**From:** Chagnon, Richard  
**Sent:** Tuesday, December 7, 2021 11:36 AM  
**To:** Lefebvre, Susan  
**Cc:** Pelletier, Julianne; Frantz, Tom  
**Subject:** Blue Ridge Consulting NHNorthern211110-01 November 2021 Invoice for DG 21-104  
**Attachments:** NHNorthern211110-01 November 2021 Invoice.pdf

Hi Susan:

I approve the November 2021 invoice from Blue Ridge that is attached for work performed in the Northern Gas Rate Case.

Please let me know if you have any questions regarding this approval.

Thanks, Rich

Rich Chagnon  
Assistant Director, Electric  
Regulatory Support Division  
New Hampshire Department of Energy (DOE)  
21 S. Fruit St.  
Concord, NH 03301-2429

richard.t.chagnon@energy.nh.gov  
603-271-2441

STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

December 7, 2021

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of December 2021, re Northern Utilities (Unitil) gas operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6078.

Very truly yours,

*Susan J Lefebvre*

Susan J Lefebvre  
Business Office

Enclosures: Invoice #12505  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-02

000096

**STATE OF NEW HAMPSHIRE**

**21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670**

Invoice No. 12505

Date: January 7, 2022

DAN MAIN \_\_\_\_\_

PATRICK TAYLOR \_\_\_\_\_

**UNITIL CORPORATION** \_\_\_\_\_

325 WEST ROAD \_\_\_\_\_

PORTSMOUTH, NH 03801 \_\_\_\_\_

OK TO PAY  
D. MAIN 1-7-2022  
\$5,555.00  
30-40-00-00-182-03-40

**Return Payment To:**  
**DEPARTMENT OF ENERGY**  
**ATTN: BUSINESS OFFICE**

---

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of December 2021, re Northern Utilities (Unitil) gas operations of Northern Docket DG 21-104.

<b>Total Due \$5,555.00</b>
-----------------------------

010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000097



January 4, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104  
Federal Tax Identification Number: 27-0019089  
Invoice # NHNorthern211110-02 – December 2021 Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours	Rate	Total
		Invoiced		
Donna H. Mullinax, CPA	PM, Lead Consultant	14.25	\$225.00	\$3,206.25
Daniel Salter	Senior Consultant	0.50	\$195.00	\$97.50
Joseph Freedman	Senior Consultant	1.00	\$195.00	\$195.00
Wen Hudson	Consultant	3.25	\$175.00	\$568.75
Tracy Klaes	Consultant and Document Manager	8.50	\$175.00	\$1,487.50
<b>Total</b>		<b>27.50</b>		<b>\$5,555.00</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$5,555.00</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

Donna H. Mullinax  
President

C: Richard T. Chagnon – PUC DOE  
File

### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	
Totals		\$12,980.00	\$0.00	\$12,980.00	

Not to Exceed

\$74,840.00

Available Balance

\$61,860.00



Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: Dec 2021

114 Knightsridge Road

Travelers Rest, SC 29690

Phone: (864) 836-4497

Fax: (864) 751-5717

Email: tklaes@blueridgecs.com

Date	Description	Hours by Task									Expenses			
		Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
12/1/21	Data requests			1.00										
12/2/21	Data requests			1.50										
12/3/21	Data requests			0.50										
12/4/21														
12/5/21														
12/6/21	Clarify requested info			0.25										
12/7/21														
12/8/21														
12/9/21														
12/10/21														
12/11/21														
12/12/21														
12/13/21														
12/14/21														
12/15/21														
12/16/21														
12/17/21														
12/18/21														
12/19/21														
12/20/21														
12/21/21														
12/22/21														
12/23/21	Send models to Woolridge; review discovery responses			0.50										
12/24/21	Review discovery responses, update issue summary			1.00	1.25									
12/25/21														
12/26/21														
12/27/21	Review DR responses, update issue sum, Rev Req Model			1.75	2.75									
12/28/21	Review discovery responses, update issue summary			0.75	1.50									
12/29/21	Review discovery responses, update issue summary				1.50									
12/30/21														
12/31/21														
Totals		-	-	7.25	7.00	-	-	-	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 14.25

Unbilled Hours -

Total Hours 14.25

Total Expenses \$ -

000100





**Project Number:** NHNorthern211110

PM/APM Approval: DHm

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

[illegible]

00101

Invoiced Hours	0.50
----------------	------

Unbilled Hours	0
----------------	---

<b>Total Hours</b>	<b>0.50</b>
--------------------	-------------

Total Expenses	\$ -
----------------	------





Project Number: NHNorthern211110

Name: Joseph N. Freedman

PM/APM Approval: DHm

Month:

Dec. 2021

114 Knightsridge Road

Travelers Rest, SC 29690

Fax: (864) 751-5717

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

[illegible]

000102

→ Invoiced Hours

1.00

### Unbilled Hours

1

Total Hours

1.00

Total Expenses

\$ -



Project Number: NHNorthern211110

PM/APM Approval: *DHm*

Month: 12/1/21

114 Knightsridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497  
Fax: (864) 751-5717

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

[illegible]

\$ -



Dec 2021  
~~11/1/21~~

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

[illegible]

Invoiced Hours  
 Unbilled Hours  
 Total Hours  
 Total Expenses

8.50



8.50

\$

STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

February 15, 2022

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of January 2022, re Northern Utilities (Until) electric operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6078.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Susan J. Lefebvre".

Susan J Lefebvre  
Business Office

Enclosures: Invoice #12519  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-03

000105



**STATE OF NEW HAMPSHIRE**

21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670

Invoice No. 12519

Date: February 15, 2022

DAN MAIN

PATRICK TAYLOR

UNITIL CORPORATION

325 WEST ROAD

PORTSMOUTH, NH 03801

**OK TO PAY**

**D. MAIN 2-15-2022**

**\$3,700.00**

**30-40-00-00-182-03-40**

**Return Payment To:**

**DEPARTMENT OF ENERGY**

**ATTN: BUSINESS OFFICE**

---

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of January 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

**gas**

<b>Total Due \$3,700.00</b>
-----------------------------

010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000106



# Blue Ridge Consulting Services, Inc.

February 2, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104

Federal Tax Identification Number: 27-0019089

Invoice # NHNorthern211110-03 – January 2022

Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours	Rate	Total
		Invoiced		
Donna H. Mullinax, CPA	PM, Lead Consultant	11.00	\$225.00	\$2,475.00
Daniel Salter	Senior Consultant	-	\$195.00	\$0.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	6.00	\$175.00	\$1,050.00
Tracy Klaes	Consultant and Document Manager	1.00	\$175.00	\$175.00
<b>Total</b>		<b>18.00</b>		<b>\$3,700.00</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$3,700.00</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

Donna H. Mullinax  
President

C: Elizabeth Nixon & Tom Frantz – PUC DOE  
File

### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	<i>Received 1/26/22</i>
2/2/22	NHNorthern211110-03	\$3,700.00	\$0.00	\$3,700.00	
Totals		\$16,680.00	\$0.00	\$16,680.00	

Not to Exceed

Available Balance

\$74,840.00

\$58,160.00





Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DH

Date: Jan 2022

114 Knightsbridge Road

Travelers Rest, SC 29690

Phone: (864) 836-4497

Fax: (864) 751-5717

Email: tklaes@blueridgecs.com

Date	Description	Hours by Task								Expenses			
		Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings	Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
1/1/22													
1/2/22													
1/3/22													
1/4/22													
1/5/22													
1/6/22													
1/7/22													
1/8/22													
1/9/22													
1/10/22													
1/11/22													
1/12/22													
1/13/22													
1/14/22													
1/15/22													
1/16/22													
1/17/22													
1/18/22	Review DRs; update issue summary and rev req model			0.75	1.25								
1/19/22	Review DRs; update issue summary and rev req model			0.25	0.75								
1/20/22	Review DRs; update issue summary and rev req model			0.25	1.25								
1/21/22													
1/22/22													
1/23/22													
1/24/22													
1/25/22	Review DRs; draft testimony and rev req model			0.50	0.50		1.00						
1/26/22	Review DRs; draft testimony and rev req model			0.25	1.00		1.25						
1/27/22	Review DRs; draft testimony and rev req model				1.50		0.50						
1/28/22													
1/29/22													
1/30/22													
1/31/22													
Totals		-	-	2.00	6.25	-	2.75	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 11.00  
 Unbilled Hours -  
 Total Hours 11.00  
 Total Expenses \$ -





Project Number: 0 N14D0E Northern 211110

PM/APM Approval: *DKM*

Month: 1/1/22

114 Knightsridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497  
Fax: (864) 751-5717  
Email: tklaes@blueridgecs.com

Invoiced Hours	6.00
Unbilled Hours	-
Total Hours	6.00
Total Expenses	\$ -

000110





Project Number: NHDOE211110

PM/APM Approval: DHM

Jan. 2022  
~~44/4/21~~

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

Invoiced Hours	1.00
Unbilled Hours	-
Total Hours	1.00
Total Expenses	\$ -

000111

## Lefebvre, Susan

---

**From:** Frantz, Tom  
**Sent:** Tuesday, February 15, 2022 8:55 AM  
**To:** Lefebvre, Susan; Pelletier, Julianne  
**Subject:** Fw: NHUnitil210625-07 and NHNorthern211110-03 January 2022 Invoices  
**Attachments:** NHNorthern211110-03 Invoice January 2022.pdf

Yes, that invoice for Northern is fine to process. Tom

---

**From:** Tracy Mullinax Klaes <tklaes@blueridgecs.com>  
**Sent:** Wednesday, February 2, 2022 1:00 PM  
**To:** ENGY - Business Office Group <ENGY-BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Nixon, Elizabeth <Elizabeth.R.Nixon@energy.nh.gov>; Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Donna Mullinax <dmullinax@blueridgecs.com>  
**Subject:** NHUnitil210625-07 and NHNorthern211110-03 January 2022 Invoices

**EXTERNAL:** Do not open attachments or click on links unless you recognize and trust the sender.

---

Please find the attached January Invoices. Let us know if you have any questions. Thanks!

---

Tracy Klaes  
Consultant & Office Manager  
Blue Ridge Consulting Services, Inc.  
Mobile: 864-420-4922  
Fax: 864-751-5717  
[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

March 15, 2022

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of February 2022, re Northern Utilities (Until) electric operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6007.

Very truly yours,

Sharon Kask  
Business Office

Enclosures: Invoice #12530  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-04



**STATE OF NEW HAMPSHIRE**

21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670

Invoice No. 12530

Date: March 15, 2022

DAN MAIN

PATRICK TAYLOR

UNITIL CORPORATION

325 WEST ROAD

PORTSMOUTH, NH 03801

**OK TO PAY**

**D. MAIN 3-15-2022**

**\$8,937.50**

**30-40-00-00-182-03-40**

**Return Payment To:**

**DEPARTMENT OF ENERGY**

**ATTN: BUSINESS OFFICE**

---

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of February 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

<b>Total Due \$8,937.50</b>
-----------------------------

010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000114



March 2, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104  
Federal Tax Identification Number: 27-0019089  
Invoice # NHNorthern211110-04 – February 2022      Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours	Rate	Total
		Invoiced		
Donna H. Mullinax, CPA	PM, Lead Consultant	26.50	\$225.00	\$5,962.50
Daniel Salter	Senior Consultant	-	\$195.00	\$0.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	16.00	\$175.00	\$2,800.00
Tracy Klaes	Consultant and Document Manager	1.00	\$175.00	\$175.00
<b>Total</b>		<b>43.50</b>		<b>\$8,937.50</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$8,937.50</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

*Donna Mullinax*  
Donna H. Mullinax  
President

C: Elizabeth Nixon & Tom Frantz – PUC DOE  
File

### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	<i>Received 1/26/22</i>
2/2/22	NHNorthern211110-03	\$3,700.00	\$0.00	\$3,700.00	
3/2/22	NHNorthern211110-04	\$8,937.50	\$0.00	\$8,937.50	
Totals		\$25,617.50	\$0.00	\$25,617.50	

Not to Exceed

Available Balance

\$74,840.00

\$49,222.50





Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: Feb 2022

114 Knightsbridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497  
Fax: (864) 751-5717  
Email: tklaes@blueridgecs.com

		Hours by Task									Expenses			
Date	Description	Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
2/1/22														
2/2/22														
2/3/22														
2/4/22														
2/5/22														
2/6/22														
2/7/22														
2/8/22														
2/9/22														
2/10/22														
2/11/22														
2/12/22														
2/13/22														
2/14/22														
2/15/22	Review discovery			1.00										
2/16/22	Review DRs, RR model, and draft testimony			2.00	2.00		1.75							
2/17/22	Draft testimony						1.00							
2/18/22														
2/19/22														
2/20/22														
2/21/22	Review DRs, RR model, and draft testimony			0.50	4.00		1.00							
2/22/22	Review DRs, RR model, and draft testimony			0.25	2.00		0.25							
2/23/22	Qs for Tech Session, RR model, and draft testimony			0.25	3.75		1.50							
2/24/22														
2/25/22														
2/26/22														
2/27/22														
2/28/22	Qs for Tech Session, RR model, and draft testimony			0.25	4.00		1.00							
1/0/00														
1/0/00														
1/0/00														
	Totals	-	-	4.25	15.75	-	6.50	-	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 26.50 ✓  
 Unbilled Hours -  
 Total Hours 26.50  
 Total Expenses \$ -

000117





Project Number: NHNorthern211110

PM/APM Approval: DHM

Month: 2/1/22 ✓

114 Knightsridge Road  
Travelers Rest, SC 29690  
Phone: (864) 835-4497  
Fax: (864) 751-5717  
Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

Invoiced Hours	16.00
Unbilled Hours	-
Total Hours	16.00
Total Expenses	\$ -





## Kask, Sharon

---

**From:** Frantz, Tom  
**Sent:** Monday, March 14, 2022 3:56 PM  
**To:** Kask, Sharon  
**Subject:** Re: Just a reminder

Yes, it looks good. Approved. Tom

---

**From:** Kask, Sharon <Sharon.E.Kask@energy.nh.gov>  
**Sent:** Monday, March 14, 2022 3:49 PM  
**To:** Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>  
**Subject:** Just a reminder

We are waiting for your approval to pay.  
Thanks  
Sharon

**From:** Lefebvre, Susan <Susan.J.Lefebvre@energy.nh.gov>  
**Sent:** Monday, March 7, 2022 12:36 PM  
**To:** Kask, Sharon <Sharon.E.Kask@energy.nh.gov>  
**Cc:** Snow, Startreece <Startreece.S.Snow@energy.nh.gov>  
**Subject:** FW: NHUnitil210625-08 and NHNorthern211110-04 February 2022 Invoices

*Regards,*

*Susan*

**Susan J Lefebvre**

Business Administrator I-Business Office  
NH Department of Energy  
21 S Fruit St  
Concord, NH 03301  
[Susan.J.Lefebvre@energy.nh.gov](mailto:Susan.J.Lefebvre@energy.nh.gov)  
Hours M-F 7:30 AM-3:30PM  
603-271-6078

---

**From:** Nixon, Elizabeth <[Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)>  
**Sent:** Friday, March 4, 2022 4:22 PM  
**To:** Lefebvre, Susan <[Susan.J.Lefebvre@energy.nh.gov](mailto:Susan.J.Lefebvre@energy.nh.gov)>  
**Cc:** Frantz, Tom <[Thomas.C.Frantz@energy.nh.gov](mailto:Thomas.C.Frantz@energy.nh.gov)>  
**Subject:** FW: NHUnitil210625-08 and NHNorthern211110-04 February 2022 Invoices

I approve the Unitil related Invoice.

Liz

*Elizabeth R. Nixon*  
*Electric Director*

NH Department of Energy  
21 S. Fruit St., Suite 10  
Concord, NH 03301-2429

Voice: 603-271-6018

E-mail: [Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)

---

**From:** Tracy Mullinax Klaes <[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)>

**Sent:** Wednesday, March 02, 2022 3:51 PM

**To:** ENGY - Business Office Group <[ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov)>

**Cc:** Nixon, Elizabeth <[Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)>; Frantz, Tom <[Thomas.C.Frantz@energy.nh.gov](mailto:Thomas.C.Frantz@energy.nh.gov)>; Donna Mullinax <[dmullinax@blueridgecs.com](mailto:dmullinax@blueridgecs.com)>

**Subject:** NHUnitil210625-08 and NHNorthern211110-04 February 2022 Invoices

**EXTERNAL:** Do not open attachments or click on links unless you recognize and trust the sender.

---

Please find the attached January Invoices. Let us know if you have any questions. Thanks!

---

Tracy Klaes  
Consultant & Office Manager  
Blue Ridge Consulting Services, Inc.  
Mobile: 864-420-4922  
Fax: 864-751-5717  
[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)



STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

April 6, 2022

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of March 2022, re Northern Utilities (Until) electric operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6007.

Sincerely,

A handwritten signature in blue ink that reads "Sharon Kask".

Sharon Kask  
Business Office

Enclosures: Invoice #12544  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-05

**STATE OF NEW HAMPSHIRE**

21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670

Invoice No. 12544

Date: April 6, 2022

DAN MAIN

PATRICK TAYLOR

UNITIL CORPORATION

325 WEST ROAD

PORTSMOUTH, NH 03801

OK TO PAY

D. MAIN 4-6-2022

\$9,750.00

30-40-00-00-182-03-40

**Return Payment To:**  
**DEPARTMENT OF ENERGY**  
**ATTN: BUSINESS OFFICE**

---

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of March 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

<b>Total Due \$9,750.00</b>
-----------------------------

010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000123



# Blue Ridge

Consulting Services, Inc.

April 4, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104

Federal Tax Identification Number: 27-0019089

Invoice # NHNorthern211110-05 – March 2022

Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours	Rate	Total
		Invoiced		
Donna H. Mullinax, CPA	PM, Lead Consultant	35.50	\$225.00	\$7,987.50
Daniel Salter	Senior Consultant	5.00	\$195.00	\$975.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	1.00	\$175.00	\$175.00
Tracy Klaes	Consultant and Document Manager	3.50	\$175.00	\$612.50
<b>Total</b>		<b>45.00</b>		<b>\$9,750.00</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$9,750.00</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

*Donna Mullinax*

Donna H. Mullinax  
President

C: Elizabeth Nixon & Tom Frantz – PUC DOE  
File

### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	<i>Received 1/26/22</i>
2/2/22	NHNorthern211110-03	\$3,700.00	\$0.00	\$3,700.00	<i>Received 3/10/22</i>
3/2/22	NHNorthern211110-04	\$8,937.50	\$0.00	\$8,937.50	<i>Received 4/1/22</i>
4/4/22	NHNorthern211110-05	\$9,750.00	\$0.00	\$9,750.00	
Totals		\$35,367.50	\$0.00	\$35,367.50	

Not to Exceed  
Available Balance

\$74,840.00  
\$39,472.50





**Blue Ridge**  
Consulting Services, Inc.

Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: Mar 2022

114 Knightsridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497

Fax: (864) 751-5717  
Email: tklaes@blueridgecs.com

Consulting Services, Inc.

		Hours by Task									Expenses				
Date	Description	Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description	
3/1/22	Tech Session questions			1.00											
3/2/22	Tech Session and follow up DRs			2.00											
3/3/22															
3/4/22															
3/5/22															
3/6/22															
3/7/22	Draft Testimony and Rev Req Model				3.00		2.75								
3/8/22	Draft Testimony and Rev Req Model				3.00		0.75								
3/9/22	Draft Testimony and Rev Req Model				1.50		0.25								
3/10/22	Draft Testimony and Rev Req Model				2.00		1.25								
3/11/22	Draft Testimony and Rev Req Model				0.50		1.50								
3/12/22															
3/13/22															
3/14/22	Draft Testimony and Rev Req Model				4.25		1.75								
3/15/22	Draft Testimony and Rev Req Model						0.50								
3/16/22															
3/17/22	Draft Testimony and Rev Req Model						1.25								
3/18/22															
3/19/22															
3/20/22															
3/21/22	Project Mgmt	0.25													
3/22/22	Project Mgmt	0.25													
3/23/22															
3/24/22															
3/25/22															
3/26/22															
3/27/22															
3/28/22															
3/29/22	Draft Testimony and Rev Req Model				0.75		1.75								
3/30/22	Testimony and Attachments						3.00								
3/31/22	Testimony and Attachments							2.25							
	Totals	0.50	-	3.00	15.00	-	14.75	2.25	-	-	\$ -	\$ -	\$ -	\$ -	

Invoiced Hours 35.50  
Unbilled Hours -  
Total Hours 35.50  
Total Expenses \$ -

000126





Project Number: NHDOENorthern211110

Month: 3/1/22

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

[illegible]

Invoiced Hours	5.00
Unbilled Hours	-
Total Hours	5.00
Total Expenses	\$ -









Project Number: NHDOENorthern211110

Name: Tracy M. Klaes

PM/APM Approval: DHM

Month: 3/1/22

Fax: (864) 751-5717

Email: [tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

Invoiced Hours	3.50
Unbilled Hours	-
Total Hours	3.50
Total Expenses	\$ -

**Kask, Sharon**

---

**From:** Frantz, Tom  
**Sent:** Tuesday, April 5, 2022 12:32 PM  
**To:** ENGY - Business Office Group  
**Cc:** Nixon, Elizabeth  
**Subject:** Re: NHNorthern21110-05 and Unitil210625-09 March 2022 Invoices

I've reviewed the March invoices and they look fine and I approve for them to be paid. Tom

---

**From:** Tracy Mullinax Klaes <tklaes@blueridgecs.com>  
**Sent:** Monday, April 4, 2022 4:39 PM  
**To:** ENGY - Business Office Group <ENGY-BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Nixon, Elizabeth <Elizabeth.R.Nixon@energy.nh.gov>; Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Donna Mullinax <dmullinax@blueridgecs.com>  
**Subject:** NHNorthern21110-05 and Unitil210625-09 March 2022 Invoices

**EXTERNAL:** Do not open attachments or click on links unless you recognize and trust the sender.

---

Please find the attached March invoices from Blue Ridge. Let us know if you have any questions.Thanks!

---

Tracy Klaes  
Consultant & Office Manager  
Blue Ridge Consulting Services, Inc.  
Mobile: 864-420-4922  
Fax: 864-751-5717  
[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)

STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

June 23, 2022

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of April 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6007.

Sincerely,

A handwritten signature in blue ink that reads "Sharon Kask".

Sharon Kask  
Business Office

Enclosures: Invoice #12570  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-06

000131



**STATE OF NEW HAMPSHIRE**

21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670

**Invoice No. 12570**

**Date: June 23, 2022**

DAN MAIN

PATRICK TAYLOR

**UNITIL CORPORATION**

325 WEST ROAD

PORTSMOUTH, NH 03801

OK TO PAY

D. MAIN 6-24-2022

\$1,488.75

30-40-00-00-182-03-40

**Return Payment To:**

**DEPARTMENT OF ENERGY**

**ATTN: BUSINESS OFFICE**

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of April 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

**Total Due \$1,488.75**

010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000132



May 4, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104

Federal Tax Identification Number: 27-0019089

Invoice # NHNorthern211110-06 – April 2022

Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours	Rate	Total
		Invoiced		
Donna H. Mullinax, CPA	PM, Lead Consultant	5.75	\$225.00	\$1,293.75
Daniel Salter	Senior Consultant	1.00	\$195.00	\$195.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	-	\$175.00	\$0.00
Tracy Klaes	Consultant and Document Manager	-	\$175.00	\$0.00
<b>Total</b>		<b>6.75</b>		<b>\$1,488.75</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$1,488.75</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

Donna H. Mullinax  
President

C: Elizabeth Nixon & Tom Frantz – PUC DOE  
File



### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	<i>Received 1/26/22</i>
2/2/22	NHNorthern211110-03	\$3,700.00	\$0.00	\$3,700.00	<i>Received 3/10/22</i>
3/2/22	NHNorthern211110-04	\$8,937.50	\$0.00	\$8,937.50	<i>Received 4/1/22</i>
4/4/22	NHNorthern211110-05	\$9,750.00	\$0.00	\$9,750.00	
5/4/22	NHNorthern211110-06	\$1,488.75	\$0.00	\$1,488.75	
Totals		\$36,856.25	\$0.00	\$36,856.25	

Not to Exceed

\$74,840.00

Available Balance

\$37,983.75







Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: Apr 2022

114 Knightsbridge Road

Travelers Rest, SC 29690

Phone: (864) 836-4497

Fax: (864) 751-5717

Email: tklaes@blueridgecs.com

		Hours by Task									Expenses			
Date	Description	Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
4/1/22														
4/2/22														
4/3/22														
4/4/22														
4/5/22														
4/6/22														
4/7/22	Response to Data Requests			0.25										
4/8/22	Response to Data Requests			1.00										
4/9/22														
4/10/22														
4/11/22	Response to Data Requests			0.25										
4/12/22														
4/13/22														
4/14/22														
4/15/22	Response to Data Requests			0.25										
4/16/22														
4/17/22														
4/18/22	Response to Data Requests			3.25										
4/19/22														
4/20/22														
4/21/22	Response to Data Requests			0.50										
4/22/22														
4/23/22														
4/24/22														
4/25/22														
4/26/22														
4/27/22														
4/28/22	PM	0.25												
4/29/22														
4/30/22														
1/0/00														
	Totals	0.25	-	5.50	-	-	-	-	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 5.75  
 Unbilled Hours -  
 Total Hours 5.75  
 Total Expenses \$ -

000136

**Kask, Sharon**

---

**From:** Frantz, Tom  
**Sent:** Wednesday, June 22, 2022 12:41 PM  
**To:** ENGY: Business Office Group  
**Subject:** Re: NHDOE Outstanding Unitil Invoices

I have reviewed the three Northern invoices from Blueridge and they are approved and should be paid. Thanks. Tom

---

**From:** ENGY: Business Office Group <ENGY.BusinessOfficeGroup@energy.nh.gov>  
**Sent:** Wednesday, June 22, 2022 9:04 AM  
**To:** Nixon, Elizabeth <Elizabeth.R.Nixon@energy.nh.gov>; ENGY: Business Office Group <ENGY.BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Dexter, Paul <Paul.B.Dexter@energy.nh.gov>  
**Subject:** RE: NHDOE Outstanding Unitil Invoices

Hi Liz

This email is the right one.

These 2 invoices have already been assessed and will be paid when we receive payment from the utilities.

Sharon

**From:** Nixon, Elizabeth <Elizabeth.R.Nixon@energy.nh.gov>  
**Sent:** Tuesday, June 21, 2022 12:58 PM  
**To:** ENGY: Business Office Group <ENGY.BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Dexter, Paul <Paul.B.Dexter@energy.nh.gov>  
**Subject:** Fw: NHDOE Outstanding Unitil Invoices

I can't get the other business office email to pop up or be recognized, so I am sending to this one. Apologies.

I approve the Unitil invoices.

Liz

*Elizabeth R. Nixon*  
*Electric Director*  
*NH Department of Energy*  
*21 S. Fruit St., Suite 10*  
*Concord, NH 03301-2429*

*Voice: 603-271-6018*  
*E-mail: [Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)*



**From:** Donna Mullinax <[dmullinax@blueridgecs.com](mailto:dmullinax@blueridgecs.com)>

**Sent:** Monday, June 13, 2022 11:18 AM

**To:** Dexter, Paul <[Paul.B.Dexter@energy.nh.gov](mailto:Paul.B.Dexter@energy.nh.gov)>; Tom Frantz <[tom.frantz@puc.nh.gov](mailto:tom.frantz@puc.nh.gov)>; Nixon, Elizabeth <[Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)>

**Cc:** Tracy Klaes <[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)>

**Subject:** NHDOE Outstanding Northern Invoices

**EXTERNAL:** Do not open attachments or click on links unless you recognize and trust the sender.

Good morning,

We have three outstanding invoices for Northern (DG 21-104) and two for Unitil (DE-21-030). Since a couple of them are for our hours in March, I thought I should resend them to ensure that they were received and are being processed.

Thank you for your confidence in Blue Ridge. We enjoyed working with you.

Donna

Donna Mullinax, CPA, CIA  
President  
Blue Ridge Consulting Services, Inc.  
114 Knightsridge Road  
Travelers Rest, SC 29690  
[dmullinax@blueridgecs.com](mailto:dmullinax@blueridgecs.com)  
Phone: (864) 420-8084

+++++

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+++++

STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

June 23, 2022

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of May 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6007.

Sincerely,

Sharon Kask  
Business Office

Enclosures: Invoice #12571  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-07

**STATE OF NEW HAMPSHIRE**

21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670

**Invoice No. 12571**

**Date: June 23, 2022**

DAN MAIN

PATRICK TAYLOR

**UNITIL CORPORATION**

325 WEST ROAD

PORTSMOUTH, NH 03801

OK TO PAY

D. MAIN 6-24-2022

\$4,837.50

30-40-00-00-182-03-40

**Return Payment To:**  
**DEPARTMENT OF ENERGY**  
**ATTN: BUSINESS OFFICE**

---

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of May 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

<b>Total Due \$4,837.50</b>
-----------------------------

010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000140



# Blue Ridge

Consulting Services, Inc.

June 2, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104

Federal Tax Identification Number: 27-0019089

Invoice # NHNorthern211110-07 – May 2022

Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours		Total
		Invoiced	Rate	
Donna H. Mullinax, CPA	PM, Lead Consultant	21.50	\$225.00	\$4,837.50
Daniel Salter	Senior Consultant	-	\$195.00	\$0.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	-	\$175.00	\$0.00
Tracy Klaes	Consultant and Document Manager	-	\$175.00	\$0.00
<b>Total</b>		<b>21.50</b>		<b>\$4,837.50</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$4,837.50</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

*Donna Mullinax*

Donna H. Mullinax  
President

C: Tom Frantz – NHDOE  
File



### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	<i>Received 1/26/22</i>
2/2/22	NHNorthern211110-03	\$3,700.00	\$0.00	\$3,700.00	<i>Received 3/10/22</i>
3/2/22	NHNorthern211110-04	\$8,937.50	\$0.00	\$8,937.50	<i>Received 4/1/22</i>
4/4/22	NHNorthern211110-05	\$9,750.00	\$0.00	\$9,750.00	
5/4/22	NHNorthern211110-06	\$1,488.75	\$0.00	\$1,488.75	
6/2/22	NHNorthern211110-07	\$4,837.50	\$0.00	\$4,837.50	
Totals		\$41,693.75	\$0.00	\$41,693.75	

Not to Exceed

\$74,840.00

Available Balance

\$33,146.25



Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: May 2022

114 Knightsridge Road

Travelers Rest, SC 29690

Phone: (864) 836-4497

Fax: (864) 751-5717

Email: tklaes@blueridgecs.com

Consulting Services, Inc.		Hours by Task									Expenses			
Date	Description	Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
5/1/22														
5/2/22	Technical Session preparation			1.00										
5/3/22	Technical Session			4.00										
5/4/22	Review settlement proposal				3.00									
5/5/22	Settlement anaysis and discussions				6.50									
5/6/22	Settlement anaysis and discussions				5.25									
5/7/22														
5/8/22														
5/9/22														
5/10/22														
5/11/22														
5/12/22														
5/13/22														
5/14/22														
5/15/22														
5/16/22	Review settlement proposal				0.50									
5/17/22	Review settlement proposal				0.75									
5/18/22														
5/19/22														
5/20/22														
5/21/22														
5/22/22														
5/23/22														
5/24/22														
5/25/22														
5/26/22	Settlement				0.25									
5/27/22														
5/28/22														
5/29/22														
5/30/22														
5/31/22	Review hearing exhibits, scheduling							0.25						
	Totals	-	-	5.00	16.25	-	-	0.25	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 21.50  
 Unbilled Hours -  
 Total Hours 21.50  
 Total Expenses \$ -

000143

**Kask, Sharon**

---

**From:** Frantz, Tom  
**Sent:** Wednesday, June 22, 2022 12:41 PM  
**To:** ENGY: Business Office Group  
**Subject:** Re: NHDOE Outstanding Unitil Invoices

I have reviewed the three Northern invoices from Blueridge and they are approved and should be paid. Thanks. Tom

---

**From:** ENGY: Business Office Group <ENGY.BusinessOfficeGroup@energy.nh.gov>  
**Sent:** Wednesday, June 22, 2022 9:04 AM  
**To:** Nixon, Elizabeth <Elizabeth.R.Nixon@energy.nh.gov>; ENGY: Business Office Group <ENGY.BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Dexter, Paul <Paul.B.Dexter@energy.nh.gov>  
**Subject:** RE: NHDOE Outstanding Unitil Invoices

Hi Liz

This email is the right one.

These 2 invoices have already been assessed and will be paid when we receive payment from the utilities.

Sharon

**From:** Nixon, Elizabeth <Elizabeth.R.Nixon@energy.nh.gov>  
**Sent:** Tuesday, June 21, 2022 12:58 PM  
**To:** ENGY: Business Office Group <ENGY.BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Dexter, Paul <Paul.B.Dexter@energy.nh.gov>  
**Subject:** Fw: NHDOE Outstanding Unitil Invoices

I can't get the other business office email to pop up or be recognized, so I am sending to this one. Apologies.

I approve the Unitil invoices.

Liz

*Elizabeth R. Nixon  
Electric Director  
NH Department of Energy  
21 S. Fruit St., Suite 10  
Concord, NH 03301-2429*

*Voice: 603-271-6018  
E-mail: [Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)*



**From:** Donna Mullinax <[dmullinax@blueridgecs.com](mailto:dmullinax@blueridgecs.com)>

**Sent:** Monday, June 13, 2022 11:18 AM

**To:** Dexter, Paul <[Paul.B.Dexter@energy.nh.gov](mailto:Paul.B.Dexter@energy.nh.gov)>; Tom Frantz <[tom.frantz@puc.nh.gov](mailto:tom.frantz@puc.nh.gov)>; Nixon, Elizabeth <[Elizabeth.R.Nixon@energy.nh.gov](mailto:Elizabeth.R.Nixon@energy.nh.gov)>

**Cc:** Tracy Klaes <[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)>

**Subject:** NHDOE Outstanding Northern Invoices

**EXTERNAL:** Do not open attachments or click on links unless you recognize and trust the sender.

Good morning,

We have three outstanding invoices for Northern (DG 21-104) and two for Unitil (DE-21-030). Since a couple of them are for our hours in March, I thought I should resend them to ensure that they were received and are being processed.

Thank you for your confidence in Blue Ridge. We enjoyed working with you.

Donna

Donna Mullinax, CPA, CIA  
President  
Blue Ridge Consulting Services, Inc.  
114 Knightsridge Road  
Travelers Rest, SC 29690  
[dmullinax@blueridgecs.com](mailto:dmullinax@blueridgecs.com)  
Phone: (864) 420-8084

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STATE OF NEW HAMPSHIRE

COMMISSIONER  
Jared S. Chicoine

DEPUTY COMMISSIONER  
Christopher J. Ellms, Jr.



DEPARTMENT OF ENERGY  
21 S. Fruit St., Suite 10  
Concord, N.H. 03301-2429

TDD Access: Relay NH  
1-800-735-2964

Tel. (603) 271-3670

FAX No. 271-1526

Website:  
[www.energy.nh.gov](http://www.energy.nh.gov)

July 11, 2022

Dan Main  
Patrick Taylor  
Unitil Corporation  
325 West Road  
Portsmouth, NH 03801

Dear Dan and Patrick,

We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of June 2022, re Northern Utilities (Until) electric operations of Northern Docket DG 21-104.

It would be much appreciated if payment could be returned to the Department within 15 days.

If you have any questions, please do not hesitate to contact me at 603-271-6007.

Sincerely,

A handwritten signature in blue ink that reads "Sharon Kask".

Sharon Kask  
Business Office

Enclosures: Invoice #12574  
Copy of Blue Ridge Consulting Invoice# NHNorthern211110-08

000146

**STATE OF NEW HAMPSHIRE**

21 S. Fruit St, Ste 10  
Concord, NH 03301-2429  
Tel. 603-271-3670

**Invoice No. 12574**

Date: July 11, 2022

DAN MAIN

PATRICK TAYLOR

**UNITIL CORPORATION**

325 WEST ROAD

PORTSMOUTH, NH 03801

OK TO PAY

D. MAIN 7-11-2022

\$3,262.50

30-40-00-00-182-03-40

**Return Payment To:**  
**DEPARTMENT OF ENERGY**  
**ATTN: BUSINESS OFFICE**

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We have enclosed an invoice for expenses incurred by Blue Ridge Consulting Services, Inc., a firm contracted by the Department. This is for work performed in the month of June 2022, re Northern Utilities (Unitil) electric operations of Northern Docket DG 21-104.

<b>Total Due \$3,262.50</b>
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010-052-13820000-404989 / **PO# 1083303- BLUE RIDGE**

**PLEASE ENCLOSE DUPLICATE WITH PAYMENT WITHIN 15 DAYS**

000147





July 5, 2022

Business Office  
New Hampshire Department of Energy  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

(submitted electronically - [ENGY-BusinessOfficeGroup@energy.nh.gov](mailto:ENGY-BusinessOfficeGroup@energy.nh.gov))

SUBJECT: NH DOE Northern Rate Case Docket DG-21-104  
Federal Tax Identification Number: 27-0019089  
Invoice # NHNorthern211110-08 – June 2022

Due on Receipt:

Thank you for giving us the opportunity to assist you. The following is a summary of the amounts due for the prior months. Time and expense reports are attached that include the hours incurred by task. Should you need any additional information, please let me know.

Name	Title	Hours	Rate	Total
		Invoiced		
Donna H. Mullinax, CPA	PM, Lead Consultant	14.50	\$225.00	\$3,262.50
Daniel Salter	Senior Consultant	-	\$195.00	\$0.00
Joseph Freedman	Senior Consultant	-	\$195.00	\$0.00
Wen Hudson	Consultant	-	\$175.00	\$0.00
Tracy Klaes	Consultant and Document Manager	-	\$175.00	\$0.00
<b>Total</b>		<b>14.50</b>		<b>\$3,262.50</b>
Expenses				\$0.00
<b>Total Due This Invoice</b>				<b>\$3,262.50</b>

Please send your payment to the following address:

Blue Ridge Consulting Services, Inc.  
114 Knightsridge Rd.  
Travelers Rest, SC 29690

Very truly yours,

  
Donna H. Mullinax  
President

C: Tom Frantz – NHDOE  
File

### Summary of Amounts Invoiced To Date

Date	Invoice #	Professional Services	Expenses	Total Invoiced	Status
12/2/21	NHNorthern211110-01	\$7,425.00	\$0.00	\$7,425.00	<i>Received 12/16/21</i>
1/4/22	NHNorthern211110-02	\$5,555.00	\$0.00	\$5,555.00	<i>Received 1/26/22</i>
2/2/22	NHNorthern211110-03	\$3,700.00	\$0.00	\$3,700.00	<i>Received 3/10/22</i>
3/2/22	NHNorthern211110-04	\$8,937.50	\$0.00	\$8,937.50	<i>Received 4/1/22</i>
4/4/22	NHNorthern211110-05	\$9,750.00	\$0.00	\$9,750.00	
5/4/22	NHNorthern211110-06	\$1,488.75	\$0.00	\$1,488.75	
6/2/22	NHNorthern211110-07	\$4,837.50	\$0.00	\$4,837.50	
7/5/22	NHNorthern211110-08	\$3,262.50	\$0.00	\$3,262.50	
Totals		\$44,956.25	\$0.00	\$44,956.25	

Not to Exceed  
Available Balance

\$74,840.00  
\$29,883.75





**Blue Ridge**  
Consulting Services, Inc.

Client and Project: NHDOE Northern DG 21-104

Project Number: NH Northern 211110

Name: Donna H. Mullianx

PM/APM Approval: DHM

Date: June 2022

114 Knightbridge Road  
Travelers Rest, SC 29690  
Phone: (864) 836-4497  
Fax: (864) 751-5717  
Email: tklaes@blueridgecs.com

Consulting Services, Inc.		Hours by Task									Expenses			
Date	Description	Task 1 Project Management	Task 2 Project Startup	Task 3 Discovery	Task 4 Analysis	Task 5 Interview/Field Work	Task 6 Testimony	Task 7 Hearings		Not Billable	Transportation Air, Auto, Train, Gas, Parking	Meals Breakfast, Lunch, Dinner	Lodging	Other Provide description
6/1/22														
6/2/22	Hearing preparation							0.25						
6/3/22														
6/4/22														
6/5/22														
6/6/22	Hearing preparation							4.00						
6/7/22	Hearing							5.50						
6/8/22	Bench request analysis							2.50						
6/9/22	Bench request analysis							1.75						
6/10/22														
6/11/22														
6/12/22														
6/13/22														
6/14/22	Bench request analysis							0.50						
6/15/22														
6/16/22														
6/17/22														
6/18/22														
6/19/22														
6/20/22														
6/21/22														
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6/24/22														
6/25/22														
6/26/22														
6/27/22														
6/28/22														
6/29/22														
6/30/22														
	Totals	-	-	-	-	-	-	14.50	-	-	\$ -	\$ -	\$ -	\$ -

Invoiced Hours 14.50  
Unbilled Hours -  
Total Hours 14.50  
Total Expenses \$ -

000150

**Kask, Sharon**

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**From:** Frantz, Tom  
**Sent:** Tuesday, July 5, 2022 4:22 PM  
**To:** Tracy Mullinax Klaes; ENGY: Business Office Group  
**Cc:** Donna Mullinax; Dexter, Paul  
**Subject:** Re: NHNorthern211110-08 June 2022 Invoice

I have just reviewed the June invoice and recommend approval.

Many thanks to Blue Ridge for its fine work on the Northern rate case.

Tom Frantz  
Director - Regulatory

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**From:** Tracy Mullinax Klaes <tklaes@blueridgecs.com>  
**Sent:** Tuesday, July 5, 2022 4:15 PM  
**To:** ENGY: Business Office Group <ENGY-BusinessOfficeGroup@energy.nh.gov>  
**Cc:** Frantz, Tom <Thomas.C.Frantz@energy.nh.gov>; Donna Mullinax <dmullinax@blueridgecs.com>  
**Subject:** NHNorthern211110-08 June 2022 Invoice

**EXTERNAL:** Do not open attachments or click on links unless you recognize and trust the sender.

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Please find the attached June invoice from Blue Ridge. Let us know if you have any questions. Thanks!

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Tracy Klaes  
Consultant & Office Manager  
Blue Ridge Consulting Services, Inc.  
Mobile: 864-420-4922  
Fax: 864-751-5717  
[tklaes@blueridgecs.com](mailto:tklaes@blueridgecs.com)