



New Hampshire Statewide Energy Efficiency Programs

3rd Quarter Report
January 2022 – September 2022

Docket IR 22-042

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**3rd Quarter Report
January 2022 - September 2022**

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Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
<u>Electric Utilities</u>												
Statewide Programs												
Municipal Program	\$ 778,677	40%	1,634,677	43%	19,081,087	41%	-148	33%	3,396	404%	44	18%
All Other Statewide Program	\$ 25,232,109	46%	35,563,126	44%	441,944,440	45%	53,134	84%	1,371,566	74%	23,496	20%
Sub-total	\$ 26,010,786	45%	37,197,803	46%	461,025,527	45%	52,986	84%	1,374,962	74%	23,540	20%
Company Specific Programs ²	\$ 891,423	47%	2,684,513	63%	2,684,513	63%	-	-	-	-	29,863	106%
Total Electric	\$ 26,902,209	45%	39,882,316	47%	463,710,040	45%	52,986	84%	1,374,962	74%	53,403	46%
<u>Gas Utilities</u>												
Statewide Programs	\$ 4,586,281	42%	106,921		1,460,894		54,977	33%	956,156	35%	2,532	35%
Company Specific Programs ²	\$ 201,404	124%	-		-		5,700	33%	5,700	33%	36,012	87%
Total Gas	\$ 4,787,684	43%	106,921		1,460,894		60,677	33%	961,856	35%	38,544	80%
Grand Total	\$ 31,689,893	45%	39,989,237	47%	465,170,934	45%	113,663	46%	2,336,818	51%	91,947	48%

Notes:

- (1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.
- (2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 4,822,962	41%	1,117,141	13,786,148	55%	9,742	203,956	44%	765	95%
ENERGY STAR Homes	\$ 1,793,929	59%	2,180,679	50,526,748	140%	25,203	595,331	154%	1,555	202%
NH Home Performance w/Energy Star	\$ 4,064,121	44%	731,061	13,066,604	27%	30,849	687,171	54%	940	39%
ENERGY STAR Products	\$ 1,939,152	31%	2,559,671	31,109,988	29%	1,711	31,550	43%	16,468	16%
Sub-total	\$ 12,620,164	42%	6,588,552	108,489,488	50%	67,505	1,518,007	69%	19,728	18%
Commercial & Industrial										
Large Business Energy Solutions	\$ 7,016,370	59%	16,513,596	187,587,285	51%	(7,598)	(75,981)	1	311	40%
Small Business Energy Solutions	\$ 5,595,576	43%	12,460,978	145,867,666	37%	(6,774)	(70,460)	0	3,457	83%
Municipal Program	\$ 778,677	40%	1,634,677	19,081,087	41%	(148)	3,396	404%	44	18%
Sub-total	\$ 13,390,622	50%	30,609,251	352,536,038	44%	(14,519)	(143,045)	43%	3,812	73%
Total Electric	\$ 26,010,786	45%	37,197,803	461,025,527	45%	52,986	1,374,962	74%	23,540	20%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 1,160,518	51%	5,716	190,449		6,850	142,184	78%	202	57%
ENERGY STAR Homes	\$ 413,027	44%	79	946		5,372	137,194	71%	165	47%
NH Home Performance w/Energy Star	\$ 970,633	63%	69,987	725,106		8,431	186,479	50%	258	46%
ENERGY STAR Products	\$ 489,260	35%	12,414	206,070		6,531	111,049	31%	785	27%
Sub-total	\$ 3,033,439	49%	88,196	1,122,570		27,184	576,907	52%	1,410	34%
Commercial & Industrial										
Large Business Energy Solutions	\$ 833,050	32%	11,832	177,482		18,473	234,220	23%	32	6%
Small Business Energy Solutions	\$ 719,792	32%	6,893	160,842		9,320	145,029	14%	1,090	44%
Sub-total	\$ 1,552,842	32%	18,725	338,324		27,794	379,250	23%	1,122	37%
Total Gas	\$ 4,586,281	42%	106,921	1,460,894		54,977	956,156	35%	2,532	35%
Grand Total	\$ 30,597,067	45%	37,304,724	462,486,421	45%	107,963	2,331,119	51%	26,072	22%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 215,639	77%	2,684,513	2,684,513	63%	-	-	-	29,863	106%
Education	\$ 56,178	18%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Residential DR Program	\$ 66,996	35%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 38,256	52%	-	-	-	-	-	-	-	-
Sub-total	\$ 377,069	44%	2,684,513	2,684,513	63%	-	-	-	29,863	106%
Commercial & Industrial										
Smart Start	\$ 15,170	51%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 15,163	99%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ (5,000)	0%	-	-	-	-	-	-	-	-
Education	\$ 78,842	29%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 367,337	66%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 42,842	27%	-	-	-	-	-	-	-	-
Sub-total	\$ 514,354	50%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 891,423	78%	2,684,513	2,684,513	63%	-	-	-	29,863	106%
Gas Utilities										
Residential										
Home Energy Reports ³	\$ 180,521	89%	-	-	-	5,700	5,700	7%	36,012	87%
Education	\$ -	-	-	-	-	-	-	-	-	-
Sub-total	\$ 180,521	89%	-	-	-	5,700	5,700	7%	36,012	87%
Commercial & Industrial										
Education	\$ 20,882	39%	-	-	-	-	-	-	-	-
Sub-total	\$ 20,882	39%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 201,404	99%	-	-	-	5,700	5,700	7%	36,012	87%
Grand Total	\$ 1,092,827	81%	2,684,513	2,684,513	63%	5,700	5,700	7%	65,875	95%

Notes:

- Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 1,176,716	\$ 1,008,680	\$ 8,421,306	\$ 1,204,324	\$ 11,811,025	\$ 1,698,829	\$ 556,859	\$ 2,255,688	\$ 14,066,713
(Utility Program) Actual	\$ 532,955	\$ 264,954	\$ 3,591,001	\$ 434,052	\$ 4,822,962	\$ 825,080	\$ 335,439	\$ 1,160,518	\$ 5,983,480
Percent	45%	26%	43%	36%	41%	49%	60%	51%	43%
Program Incentives: Budget ³	\$ 996,647	\$ 827,863	\$ 7,487,304	\$ 973,428	\$ 10,285,242	\$ 1,438,961	\$ 415,075	\$ 1,854,036	\$ 12,139,278
(Utility Program) Actual ⁴	\$ 397,295	\$ 210,991	\$ 3,021,334	\$ 288,276	\$ 3,917,896	\$ 630,251	\$ 256,763	\$ 887,015	\$ 4,804,910
Percent	40%	25%	40%	30%	38%	44%	62%	48%	40%
Participants Served: Goal	121	71	501	112	805	299	56	355	1,160
Actual ⁵	71	21	667	34	793	149	53	202	995
Percent	59%	29%	133%	30%	98%	50%	95%	57%	86%
Collaboration: Actual Collaborated Funds ⁶	\$ 17,909	\$ 54,746	\$ 725,896	\$ 79,079	\$ 877,629	\$ 40,396	\$ 126,033	\$ 166,429	\$ 1,044,059
Total Actual Expenses (Utility + Collaboration)	\$ 415,204	\$ 265,736	\$ 3,747,229	\$ 367,355	\$ 4,795,525	\$ 670,647	\$ 382,796	\$ 1,053,444	\$ 5,848,969
% of Total Actual Expenses	4%	21%	19%	22%	18%	6%	33%	16%	18%
Collaborated Units	5	19	163	16	203	26	44	70	273
% of Total Participants Served	7%	90%	24%	47%	26%	17%	83%	35%	27%
Heating Systems: Actual Incentives	\$ -	\$ 10,077	\$ 428,950	\$ 5,000	\$ 444,027	\$ 8,649	\$ 9,275	\$ 17,924	\$ 461,950
% of HEA Utility Total Budget	0%	1%	5%	0%	4%	1%	2%	1%	3%
Dwelling Mix:									
Single Family	14	21	196	34	265	133	7	140	405
Multi-Family	57	0	471	0	528	16	46	62	590
Total	71	21	667	34	793	149	53	202	995

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Rebates/Services" only.
- (4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as heating system incentives and quality assurance costs.
- (5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	114	19	14	34	63	72	30	347	47	53	793
Gas	101	0	0	0	0	26	22	45	8	0	202
Total											995

* County is not served by a gas utility

- (6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

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Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total			
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion	
Annual												
Electricity ²	MWH	1,087.000	0.4930	39,882	19,661	862	107	53	39,989	19,714	862	
Natural Gas	MMBtu	117.080	0.0531	3,810	202	10	60,677	3,222	64,487	3,424	10	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	18,085	1,324	31	-	-	18,085	1,324	31	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	1,633	118	11	-	-	1,633	118	11	
Propane	MMBtu	139.178	0.0631	26,867	1,696	5	-	-	26,867	1,696	5	
Wood	MMBtu	-	-	2,591	-	-	-	-	2,591	-	-	
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-	
Other	MMBtu	-	-	-	-	-	-	-	-	-	-	
Total Annual Emissions Reductions					23,001	919		3,275		26,275	919	
Lifetime												
Electricity ²	MWH	1,087.000	0.4930	463,710	228,595	10,095	1,461	720	465,171	229,316	10,095	
Natural Gas	MMBtu	117.080	0.0531	129,706	6,887	277	961,856	51,072	1,091,562	57,959	277	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	517,508	37,877	1,011	-	-	517,508	37,877	1,011	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	36,544	2,644	248	-	-	36,544	2,644	248	
Propane	MMBtu	139.178	0.0631	629,757	39,750	111	-	-	629,757	39,750	111	
Wood	MMBtu	-	-	61,448	-	-	-	-	61,448	-	-	
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	
Total Lifetime Emissions Reductions					315,753	11,742		51,792		367,545	11,742	

Notes:

- (1) Source of CO2 Emission Factors in lbs/unit for all other fuels:
(2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
CO₂ emission conversion factor for electrically powered equipment.

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 Highlights
 Annual Savings by Fuel Type

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	3,957	3,606	765	1,490	(76)	-	-	9,742	1,117,141
ENERGY STAR Homes	24	4,048	21,131	-	-	-	-	25,203	2,180,679
NH Home Performance w/Energy Star	22,715	508	4,816	144	2,667	-	-	30,849	731,061
ENERGY STAR Products	1,049	467	195	-	-	-	-	1,711	2,559,671
Large Business Energy Solutions	(5,139)	(2,459)	-	-	-	-	-	(7,598)	16,513,596
Small Business Energy Solutions	(4,542)	(2,192)	(39)	-	-	-	-	(6,774)	12,460,978
Municipal Program	22	(169)	-	-	-	-	-	(148)	1,634,677
Company-Specific Programs	-	-	-	-	-	-	-	-	2,684,513
Total	18,085	3,810	26,867	1,633	2,591	-	-	52,986	39,882,316

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	6,850	-	-	-	-	-	6,850	5,716
ENERGY STAR Homes	-	5,372	-	-	-	-	-	5,372	79
NH Home Performance w/Energy Star	-	8,431	-	-	-	-	-	8,431	69,987
ENERGY STAR Products	-	6,531	-	-	-	-	-	6,531	12,414
Large Business Energy Solutions	-	18,473	-	-	-	-	-	18,473	11,832
Small Business Energy Solutions	-	9,320	-	-	-	-	-	9,320	6,893
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	5,700	-	-	-	-	-	5,700	-
	-	60,677	-	-	-	-	-	60,677	106,921

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**Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 5,586,900	\$ 5,414,728	\$ 42,148,798	\$ 6,028,950	\$ 59,179,376	\$ 8,494,145	\$ 2,784,298	\$ 11,278,443	\$ 70,457,819
	Actual	\$ 2,412,263	\$ 1,395,797	\$ 20,548,265	\$ 2,545,884	\$ 26,902,209	\$ 3,736,173	\$ 1,051,511	\$ 4,787,684	\$ 31,689,893
	Percent	43%	26%	49%	42%	45%	44%	38%	42%	45%
Program Participation	Goal	18,393	29,875	70,550	24,347	143,164	36,481	11,905	48,386	191,550
	Actual	9,660	2,514	11,775	29,455	53,403	25,054	13,490	38,544	91,947
	Percent	53%	8%	17%	121%	37%	69%	113%	80%	48%
Annual kWh Savings	Goal	10,090,780	8,036,153	61,060,351	9,058,743	88,246,029	234,042	25,687	259,729	88,505,758
	Actual	3,651,128	813,769	30,520,554	4,896,866	39,882,316	93,121	13,800	106,921	39,989,237
	Percent	36%	10%	50%	54%	45%				45%
Lifetime kWh Savings	Goal	122,931,394	91,340,304	735,774,773	78,033,127	1,028,079,597	3,776,414	480,945	4,257,359	1,032,336,956
	Actual	39,104,062	11,189,157	372,085,610	41,331,211	463,710,040	1,215,394	245,500	1,460,894	465,170,934
	Percent	32%	12%	51%	53%	45%				45%
Annual MMBtu Savings	Goal	3,125	10,894	43,720	5,222	62,961	137,824	50,149	187,974	250,935
	Actual	3,943	6,931	39,831	2,281	52,986	43,153	17,524	60,677	113,663
	Percent	126%	64%	91%	44%	84%	31%	35%	32%	45%
Lifetime MMBtu Savings	Goal	115,527	294,689	1,325,025	120,466	1,855,707	2,049,541	716,781	2,766,322	4,622,029
	Actual	90,396	161,876	1,056,129	66,561	1,374,962	706,678	255,178	961,856	2,336,818
	Percent	78%	55%	80%	55%	74%	34%	36%	35%	51%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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**Program Results
Home Energy Assistance (HEA)**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,176,716	\$ 1,008,680	\$ 8,421,306	\$ 1,204,324	\$ 11,811,025	\$ 1,698,829	\$ 556,859	\$ 2,255,688	\$ 14,066,713
	Actual	\$ 532,955	\$ 264,954	\$ 3,591,001	\$ 434,052	\$ 4,822,962	\$ 825,080	\$ 335,439	\$ 1,160,518	\$ 5,983,480
	Percent	45%	26%	43%	36%	41%	49%	60%	51%	43%
Program Participation	Goal	121	71	501	112	805	299	56	355	1,160
	Actual	71	21	639	34	765	149	53	202	967
	Percent	59%	29%	127%	30%	95%	50%	95%	57%	83%
Annual kWh Savings	Goal	451,995	181,788	1,087,269	142,387	1,863,439	131,723	12,775	144,497	2,007,936
	Actual	174,779	28,632	845,211	68,519	1,117,141	1,416	4,300	5,716	1,122,857
	Percent	39%	16%	78%	48%	60%				56%
Lifetime kWh Savings	Goal	4,464,498	2,571,023	15,921,757	2,096,160	25,053,438	2,600,480	273,824	2,874,305	27,927,742
	Actual	2,030,786	400,606	10,411,711	943,044	13,786,148	86,349	104,100	190,449	13,976,597
	Percent	45%	16%	65%	45%	55%				50%
Annual MMBtu Savings	Goal	885	1,809	16,741	2,125	21,560	6,730	2,651	9,381	30,941
	Actual	667	613	7,840	621	9,742	4,718	2,132	6,850	16,592
	Percent	75%	34%	47%	29%	45%	70%	80%	73%	54%
Lifetime MMBtu Savings	Goal	25,830	39,023	354,477	43,427	462,757	126,196	57,041	183,237	645,994
	Actual	14,977	13,836	162,377	12,766	203,956	91,746	50,438	142,184	346,139
	Percent	58%	35%	46%	29%	44%	73%	88%	78%	54%

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Program Results
ENERGY STAR Homes

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 170,047	\$ 538,450	\$ 1,850,403	\$ 484,444	\$ 3,043,343	\$ 637,758	\$ 298,548	\$ 936,307	\$ 3,979,650
	Actual	\$ 80,278	\$ 156,361	\$ 1,426,377	\$ 130,912	\$ 1,793,929	\$ 307,464	\$ 105,563	\$ 413,027	\$ 2,206,956
	Percent	47%	29%	77%	27%	59%	48%	35%	44%	55%
Program Participation	Goal	96	88	427	158	769	249	106	355	1,124
	Actual	208	49	1,281	17	1,555	135	30	165	1,720
	Percent	217%	55%	300%	11%	202%	54%	28%	47%	153%
Annual kWh Savings	Goal	194,114	443,528	826,158	124,400	1,588,200	-	-	-	1,588,200
	Actual	589,334	179,058	1,358,148	54,139	2,180,679	79	-	79	2,180,758
	Percent	304%	40%	164%	44%	137%				137%
Lifetime kWh Savings	Goal	4,592,326	10,702,893	17,848,029	3,000,000	36,143,248	-	-	-	36,143,248
	Actual	14,468,242	4,137,032	30,707,033	1,214,442	50,526,748	946	-	946	50,527,694
	Percent	315%	39%	172%	40%	140%				140%
Annual MMBtu Savings	Goal	791	2,591	11,103	1,564	16,049	5,386	2,418	7,804	23,853
	Actual	1,191	2,337	20,931	743	25,203	3,843	1,528	5,372	30,574
	Percent	151%	90%	189%	48%	157%	71%	63%	69%	128%
Lifetime MMBtu Savings	Goal	19,682	63,301	265,824	38,400	387,206	134,653	57,950	192,603	579,809
	Actual	29,955	56,583	491,109	17,684	595,331	100,515	36,679	137,194	732,526
	Percent	152%	89%	185%	46%	154%	75%	63%	71%	126%

3rd Quarter Report
January 2022 - September 2022

Program Results
Home Performance With ENERGY STAR (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 617,374	\$ 988,510	\$ 6,967,291	\$ 681,383	\$ 9,254,558	\$ 1,206,945	\$ 332,866	\$ 1,539,811	\$ 10,794,370
	Actual	\$ 431,476	\$ 472,131	\$ 2,821,988	\$ 338,527	\$ 4,064,121	\$ 792,617	\$ 178,016	\$ 970,633	\$ 5,034,754
	Percent	70%	48%	41%	50%	44%	66%	53%	63%	47%
Program Participation	Goal	84	285	1,968	66	2,402	491	75	566	2,968
	Actual	60	85	752	43	940	236	22	258	1,198
	Percent	72%	30%	38%	65%	39%	48%	29%	46%	40%
Annual kWh Savings	Goal	56,557	344,014	1,925,751	156,503	2,482,825	73,702	4,982	78,684	2,561,509
	Actual	113,061	95,426	509,894	12,680	731,061	64,187	5,800	69,987	801,048
	Percent	200%	28%	26%	8%	29%				31%
Lifetime kWh Savings	Goal	1,175,714	6,625,537	37,380,065	3,145,580	48,326,897	699,216	74,730	773,946	49,100,843
	Actual	1,801,165	1,922,202	9,171,463	171,775	13,066,604	644,106	81,000	725,106	13,791,710
	Percent	153%	29%	25%	5%	27%				28%
Annual MMBtu Savings	Goal	4,188	9,523	41,032	1,808	56,552	17,034	1,795	18,829	75,381
	Actual	1,944	3,593	23,422	1,891	30,849	6,364	2,068	8,431	39,281
	Percent	46%	38%	57%	105%	55%	37%	115%	45%	52%
Lifetime MMBtu Savings	Goal	95,184	204,672	925,273	36,242	1,261,371	337,127	38,166	375,293	1,636,664
	Actual	43,336	81,090	520,757	41,988	687,171	137,930	48,550	186,479	873,650
	Percent	46%	40%	56%	116%	54%	41%	127%	50%	53%

3rd Quarter Report
January 2022 - September 2022

Program Results
ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 461,898	\$ 1,092,955	\$ 4,109,791	\$ 524,553	\$ 6,189,197	\$ 1,246,390	\$ 164,571	\$ 1,410,961	\$ 7,600,158
	Actual	\$ 164,348	\$ 224,300	\$ 1,283,692	\$ 266,812	\$ 1,939,152	\$ 382,778	\$ 106,482	\$ 489,260	\$ 2,428,413
	Percent	36%	21%	31%	51%	31%	31%	65%	35%	32%
Program Participation	Goal	6,887	29,247	64,056	5,499	105,689	2,710	182	2,892	108,581
	Actual	678	2,335	5,501	7,955	16,468	678	107	785	17,253
	Percent	10%	8%	9%	145%	16%	25%	59%	27%	16%
Annual kWh Savings	Goal	672,576	2,623,995	7,147,228	800,145	11,243,943	28,617	7,931	36,548	11,280,491
	Actual	155,546	265,956	1,638,686	499,483	2,559,671	8,714	3,700	12,414	2,572,085
	Percent	23%	10%	23%	62%	23%				23%
Lifetime kWh Savings	Goal	6,759,130	21,449,174	72,301,429	8,585,998	109,095,731	476,718	132,391	609,109	109,704,839
	Actual	2,183,144	2,101,117	21,552,534	5,273,194	31,109,988	145,670	60,400	206,070	31,316,058
	Percent	32%	10%	30%	61%	29%				29%
Annual MMBtu Savings	Goal	(297)	(1,571)	975	482	(410)	19,364	1,938	21,302	20,892
	Actual	141	57	1,713	(200)	1,711	5,322	1,209	6,531	8,242
	Percent	-47%	-4%	176%	-41%	-418%	27%	62%	31%	39%
Lifetime MMBtu Savings	Goal	2,161	2,356	59,110	10,212	73,839	319,442	34,438	353,879	427,718
	Actual	2,129	1,936	25,481	2,003	31,550	89,849	21,201	111,049	142,599
	Percent	98%	82%	43%	20%	43%	28%	62%	31%	33%

**3rd Quarter Report
January 2022 - September 2022**

**Program Results
Large Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,264,081	\$ 709,668	\$ 8,790,037	\$ 1,225,306	\$ 11,989,092	\$ 1,888,284	\$ 681,275	\$ 2,569,559	\$ 14,558,651
	Actual	\$ 417,317	\$ 35,014	\$ 6,074,221	\$ 489,817	\$ 7,016,370	\$ 655,812	\$ 177,238	\$ 833,050	\$ 7,849,419
	Percent	33%	5%	69%	40%	59%	35%	26%	32%	54%
Program Participation	Goal	340	28	265	146	780	438	118	556	1,336
	Actual	7	-	283	21	311	29	3	32	343
	Percent	2%	0%	107%	14%	40%	7%	3%	6%	26%
Annual kWh Savings	Goal	4,113,180	2,431,228	20,718,743	2,266,474	29,529,624	-	-	-	29,529,624
	Actual	217,191	-	15,161,006	1,135,400	16,513,596	11,832	-	11,832	16,525,429
	Percent	5%	0%	73%	50%	56%				56%
Lifetime kWh Savings	Goal	57,620,893	28,657,792	252,273,753	28,144,506	366,696,943	-	-	-	366,696,943
	Actual	2,284,694	-	171,529,991	13,772,600	187,587,285	177,482	-	177,482	187,764,768
	Percent	4%	0%	68%	49%	51%				51%
Annual MMBtu Savings	Goal	(1,646)	(600)	(5,793)	(354)	(8,393)	49,140	21,902	71,042	62,649
	Actual	-	-	(7,231)	(367)	(7,598)	13,069	5,404	18,473	10,876
	Percent	0%	0%	125%	104%	91%	27%	25%	26%	17%
Lifetime MMBtu Savings	Goal	(21,273)	(5,998)	(62,497)	(3,654)	(93,422)	712,616	325,856	1,038,472	945,051
	Actual	-	-	(72,407)	(3,574)	(75,981)	150,937	83,283	234,220	158,239
	Percent	0%	0%	116%	98%	81%	21%	26%	23%	17%

3rd Quarter Report
January 2022 - September 2022

Program Results
Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,532,407	\$ 823,693	\$ 9,520,636	\$ 1,182,612	\$ 13,059,348	\$ 1,544,864	\$ 675,372	\$ 2,220,236	\$ 15,279,584
	Actual	\$ 565,323	\$ 159,376	\$ 4,343,210	\$ 527,667	\$ 5,595,576	\$ 597,178	\$ 122,615	\$ 719,792	\$ 6,315,368
	Percent	37%	19%	46%	45%	43%	39%	18%	32%	41%
Program Participation	Goal	564	138	3,157	321	4,181	2,294	168	2,462	6,643
	Actual	38	22	3,296	101	3,457	1,079	11	1,090	4,547
	Percent	7%	16%	104%	31%	83%	47%	7%	44%	68%
Annual kWh Savings	Goal	3,161,374	1,709,456	26,477,234	2,160,287	33,508,350	-	-	-	33,508,350
	Actual	866,976	242,534	9,943,753	1,407,715	12,460,978	6,893	-	6,893	12,467,871
	Percent	27%	14%	38%	65%	37%				37%
Lifetime kWh Savings	Goal	43,887,351	18,312,431	302,765,968	26,503,496	391,469,245	-	-	-	391,469,245
	Actual	11,477,690	2,580,054	115,695,495	16,114,426	145,867,666	160,842	-	160,842	146,028,508
	Percent	26%	14%	38%	61%	37%				37%
Annual MMBtu Savings	Goal	(1,058)	(663)	(19,858)	(369)	(21,947)	22,845	13,598	36,443	14,496
	Actual	-	(59)	(6,375)	(339)	(6,774)	8,552	768	9,320	2,547
	Percent	0%	9%	32%	92%	31%	37%	6%	26%	18%
Lifetime MMBtu Savings	Goal	(13,216)	(6,706)	(213,105)	(3,856)	(236,884)	402,181	197,483	599,664	362,780
	Actual	-	(740)	(66,092)	(3,628)	(70,460)	134,416	10,613	145,029	74,569
	Percent	0%	11%	31%	94%	0	33%	5%	24%	21%

**3rd Quarter Report
 January 2022 - September 2022**

**Program Results
 Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 157,337	\$ 193,726	\$ 1,375,299	\$ 217,167	\$ 1,943,528
	Actual	\$ 80,239	\$ 60,319	\$ 493,300	\$ 144,819	\$ 778,677
	Percent	51%	31%	36%	67%	40%
Program Participation	Goal	46	16	175	9	246
	Actual	14	2	23	5	44
	Percent	31%	12%	13%	56%	18%
Annual kWh Savings	Goal	288,295	302,145	2,877,969	308,547	3,776,956
	Actual	348,457	2,163	1,063,856	220,200	1,634,677
	Percent	121%	1%	37%	71%	43%
Lifetime kWh Savings	Goal	3,278,793	3,021,453	37,283,772	3,457,388	47,041,405
	Actual	3,672,559	48,146	13,017,383	2,343,000	19,081,087
	Percent	112%	2%	35%	68%	41%
Annual MMBtu Savings	Goal	261	(196)	(481)	(34)	(450)
	Actual	-	390	(468)	(69)	(148)
	Percent	0%	-199%	97%	203%	33%
Lifetime MMBtu Savings	Goal	7,159	(1,959)	(4,056)	(305)	840
	Actual	-	9,170	(5,096)	(678)	3,396
	Percent	0%	-468%	126%	222%	404%

3rd Quarter Report
January 2022 - September 2022

Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil ¹	Unitil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Budget	\$ 105,350	\$ 162,500	\$ -	\$ 174,969	\$ 40,694
	Actual	\$ 95,115	\$ 162,846	\$ -	\$ 120,524	\$ 17,675
	Percent	90%	100%	N/A	69%	43%
Program Participation	Goal	10,256	30,000	-	18,036	11,200
	Actual	8,584	22,748	-	21,279	13,264
	Percent	84%	76%	-	118%	118%
Annual kWh Savings	Goal	1,152,690	-	-	3,100,000	-
	Actual	1,185,783	-	-	1,498,730	-
	Percent	103%	-	-	48%	-
Lifetime kWh Savings	Goal	1,152,690	-	-	3,100,000	-
	Actual	1,185,783	-	-	1,498,730	-
	Percent	103%	-	-	48%	-
Annual MMBtu Savings	Goal	-	17,325	-	-	5,847
	Actual	-	1,286	-	-	4,414
	Percent	-	7%	-	-	75%
Lifetime MMBtu Savings	Goal	-	17,325	-	-	5,847
	Actual	-	1,286	-	-	4,414
	Percent	-	7%	-	-	75%

**3rd Quarter Report
 January 2022 - September 2022**

**Program Results
 Company-Specific Programs
 Eversource**

Description		Smart Start	C&I	C&I	Total
		Program Administration	RFP Program	Customer Partnerships	
Program Expenses	Budget	\$ 30,000	\$ -	\$ 15,330	\$ 45,330
	Actual	\$ 15,170	\$ (5,000)	\$ 15,163	\$ 25,333
	Percent	51%	-	99%	56%
Program Participation	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Annual kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Lifetime kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-

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Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 71,375	\$ 39,046	\$ 410,812	\$ 62,468	\$ 583,701	\$ 108,575	\$ 34,114	\$ 142,689	\$ 726,390
Actual*	13,987	9,947	97,141	13,946	135,021	12,399	8,483	20,882	155,903
Percent	20%	25%	24%	22%	23%	11%	25%	15%	21%

Events

Residential Programs

- 9/21/2022 Button Up Workshop - Warner
- 9/22/2022 Button Up Workshop - Bow
- 9/27/2022 Button Up Workshop - Newmarket
- 9/28/2022 Button Up Workshop - Derry

Commercial Programs

N/A

3rd Quarter Report
January 2022 - September 2022

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 609,155	\$ 100,000	\$ 4,777,338	\$ 477,271	\$ 5,963,763
Estimated Annual FCM Expenses	\$ 30,316	\$ 20,000	\$ 156,000	\$ 29,287	\$ 235,603
Actual FCM Proceeds					
Qtr. 1	\$ 160,640	\$ 22,525	\$ 764,862	\$ 129,019	\$ 1,077,045
Qtr. 2	167,724	24,365	1,261,799	148,524	1,602,411
Qtr. 3	108,214	32,267	1,676,007	116,906	1,933,395
Qtr. 4	-	-	-	-	-
Total	\$ 436,577	\$ 79,156	\$ 3,702,668	\$ 394,449	\$ 4,612,851
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Other					
Qtr. 1	\$ 1,511	\$ -	\$ 533	\$ 1,638	\$ 3,683
Qtr. 2	26,114	-	5,572	17,765	49,451
Qtr. 3	3,600	13,395	6,611	4,357	27,964
Qtr. 4	-	-	-	-	-
Total	\$ 31,226	\$ 13,395	\$ 12,716	\$ 23,760	\$ 81,097
Total Financial Assurance & Other	\$ 31,226	\$ 13,395.0	\$ 12,716	\$ 23,760	\$ 81,097
Actual Net FCM Proceeds*	\$ 405,351	\$ 65,761	\$ 3,689,952	\$ 370,689	\$ 4,531,754

* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

3rd Quarter Report
January 2022 - September 2022

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 9,715	\$ 18,394	\$ 62,196	\$ 59,904	\$ 150,210	\$ 13,691	\$ 27,302	\$ 40,993	\$ 191,202
	External Admin	573	8,921	-	888	10,382	848	419	1,267	11,649
	Rebate/Services	436,201	210,991	3,140,306	288,276	4,075,774	714,921	256,763	971,685	5,047,459
	Implementation Services	72,128	20,701	149,161	47,399	289,390	74,805	37,985	112,790	402,180
	Marketing	1,817	1,612	48,585	6,326	58,340	2,726	2,503	5,229	63,569
	EM&V	12,521	4,335	190,752	31,259	238,866	18,088	10,467	28,555	267,421
	Total	\$ 532,955	\$ 264,954	\$ 3,591,001	\$ 434,052	\$ 4,822,962	\$ 825,080	\$ 335,439	\$ 1,160,518	\$ 5,983,480
ENERGY STAR Homes	Internal Admin	\$ 3,128	\$ 10,362	\$ 13,666	\$ 22,132	\$ 49,288	\$ 6,222	\$ 15,305	\$ 21,527	\$ 70,815
	External Admin	160	4,707	-	280	5,147	428	231	660	5,807
	Rebate/Services	57,418	108,257	1,313,931	80,066	1,559,672	259,415	75,263	334,678	1,894,350
	Implementation Services	16,411	31,680	61,453	18,190	127,733	32,078	8,363	40,441	168,174
	Marketing	543	908	10,676	2,279	14,405	1,422	1,363	2,785	17,191
	EM&V	2,617	448	26,652	7,966	37,683	7,899	5,038	12,936	50,620
	Total	\$ 80,278	\$ 156,361	\$ 1,426,377	\$ 130,912	\$ 1,793,929	\$ 307,464	\$ 105,563	\$ 413,027	\$ 2,206,956
HP w/ENERGY STAR	Internal Admin	\$ 4,677	\$ 31,417	\$ 51,458	\$ 28,420	\$ 115,972	\$ 6,508	\$ 15,125	\$ 21,633	\$ 137,604
	External Admin	278	15,869	-	360	16,508	487	220	707	17,214
	Rebate/Services	390,868	327,273	2,418,789	260,117	3,397,047	732,526	144,708	877,233	4,274,280
	Implementation Services	28,442	89,117	140,275	27,891	285,726	39,893	9,780	49,673	335,399
	Marketing	872	2,753	41,351	3,087	48,065	1,517	1,402	2,919	50,984
	EM&V	6,337	5,701	170,114	18,652	200,804	11,686	6,782	18,468	219,272
	Total	\$ 431,476	\$ 472,131	\$ 2,821,988	\$ 338,527	\$ 4,064,121	\$ 792,617	\$ 178,016	\$ 970,633	\$ 5,034,754
ENERGY STAR Products	Internal Admin	\$ 5,249	\$ 13,650	\$ 30,353	\$ 35,392	\$ 84,645	\$ 1,161	\$ 13,141	\$ 14,302	\$ 98,947
	External Admin	181	6,201	-	660	7,043	460	259	719	7,762
	Rebate/Services	134,224	107,130	1,071,864	192,770	1,505,988	325,387	80,752	406,139	1,912,127
	Implementation Services	19,678	91,261	65,560	21,525	198,024	42,725	6,894	49,619	247,643
	Marketing	555	5,467	56,721	3,794	66,537	1,411	1,156	2,567	69,104
	EM&V	4,461	591	59,194	12,670	76,915	11,634	4,280	15,914	92,829
	Total	\$ 164,348	\$ 224,300	\$ 1,283,692	\$ 266,812	\$ 1,939,152	\$ 382,778	\$ 106,482	\$ 489,260	\$ 2,428,413

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January 2022 - September 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,917	\$ 577	\$ 2,812	\$ -	\$ 5,306	\$ 2,089	\$ -	\$ 2,089	\$ 7,396
	External Admin	60	13,657	-	344	14,061	138	-	138	14,199
	Rebate/Services	89,789	6,836	38,902	117,924	253,452	147,465	17,155	164,620	418,072
	Implementation Services	6,489	501	21,244	2,600	30,835	10,852	520	11,372	42,207
	Marketing	-	51	-	-	51	-	-	-	51
	EM&V	14,305	25	4,805	7,285	26,419	2,302	-	2,302	28,721
	Total	\$ 112,561	\$ 21,646	\$ 67,764	\$ 128,153	\$ 330,124	\$ 162,846	\$ 17,675	\$ 180,521	\$ 510,645
Total Residential	Internal Admin	\$ 24,687	\$ 74,400	\$ 160,486	\$ 145,848	\$ 405,421	\$ 29,671	\$ 70,872	\$ 100,543	\$ 505,964
	External Admin	1,253	49,355	-	2,532	53,141	2,361	1,129	3,490	56,631
	Rebate/Services	1,108,500	760,487	7,983,793	939,153	10,791,934	2,179,714	574,641	2,754,355	13,546,289
	Implementation Services	143,148	233,260	437,693	117,606	931,708	200,353	63,542	263,895	1,195,602
	Marketing	3,788	10,791	157,333	15,486	187,398	7,076	6,424	13,501	200,899
	EM&V	40,241	11,099	451,516	77,831	580,688	51,610	26,566	78,176	658,864
	Total	\$ 1,321,618	\$ 1,139,393	\$ 9,190,822	\$ 1,298,456	\$ 12,950,288	\$ 2,470,785	\$ 743,175	\$ 3,213,960	\$ 16,164,248
Total %	Internal Admin	1.9%	6.5%	1.7%	11.2%	3.1%	1.2%	9.5%	3.1%	3.1%
	External Admin	0.1%	4.3%	0.0%	0.2%	0.4%	0.1%	0.2%	0.1%	0.4%
	Rebate/Services	83.9%	66.7%	86.9%	72.3%	83.3%	88.2%	77.3%	85.7%	83.8%
	Implementation Services	10.8%	20.5%	4.8%	9.1%	7.2%	8.1%	8.6%	8.2%	7.4%
	Marketing	0.3%	0.9%	1.7%	1.2%	1.4%	0.3%	0.9%	0.4%	1.2%
	EM&V	3.0%	1.0%	4.9%	6.0%	4.5%	2.1%	3.6%	2.4%	4.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 15,084	\$ 1,814	\$ 93,450	\$ 60,760	\$ 171,108	\$ 15,202	\$ 32,971	\$ 48,174	\$ 219,282
	External Admin	870	824	-	1,106	2,799	1,089	597	1,686	4,485
	Rebate/Services	289,348	6,290	5,260,688	325,252	5,881,578	512,692	113,518	626,210	6,507,788
	Implementation Services	93,047	25,536	547,271	69,862	735,717	101,015	14,220	115,235	850,952
	Marketing	2,870	443	50,618	8,185	62,117	4,230	3,655	7,885	70,002
	EM&V	16,098	107	122,195	24,652	163,051	21,584	12,276	33,860	196,911
	Total	\$ 417,317	\$ 35,014	\$ 6,074,221	\$ 489,817	\$ 7,016,370	\$ 655,812	\$ 177,238	\$ 833,050	\$ 7,849,419
Small Business Energy Solutions	Internal Admin	\$ 17,267	\$ 9,262	\$ 101,217	\$ 56,078	\$ 183,825	\$ 13,207	\$ 27,199	\$ 40,406	\$ 224,231
	External Admin	598	4,207	-	993	5,798	897	458	1,355	7,153
	Rebate/Services	460,938	64,812	3,869,047	382,617	4,777,414	473,834	65,347	539,180	5,316,594
	Implementation Services	69,937	77,166	185,787	57,351	390,240	83,745	15,743	99,488	489,728
	Marketing	1,827	3,384	54,808	7,680	67,699	7,778	3,217	10,995	78,695
	EM&V	14,755	545	132,351	22,949	170,600	17,716	10,651	28,367	198,967
	Total	\$ 565,323	\$ 159,376	\$ 4,343,210	\$ 527,667	\$ 5,595,576	\$ 597,178	\$ 122,615	\$ 719,792	\$ 6,315,368
Municipal	Internal Admin	\$ 1,666	\$ 3,822	\$ 19,424	\$ 8,722	\$ 33,634	\$ -	\$ -	\$ -	\$ 33,634
	External Admin	79	1,736	-	129	1,944	-	-	-	1,944
	Rebate/Services	68,725	36,673	439,150	104,658	649,206	-	-	-	649,206
	Implementation Services	7,817	16,929	7,688	26,670	59,104	-	-	-	59,104
	Marketing	252	934	7,918	1,033	10,137	-	-	-	10,137
	EM&V	1,700	225	19,119	3,607	24,651	-	-	-	24,651
	Total	\$ 80,239	\$ 60,319	\$ 493,300	\$ 144,819	\$ 778,677	\$ -	\$ -	\$ -	\$ 778,677
Other*	Internal Admin	\$ 2,477	\$ 101	\$ 7,795	\$ -	\$ 10,373	\$ 4,001	\$ -	\$ 4,001	\$ 14,374
	External Admin	32	46	15,000	344	15,422	42	-	42	15,464
	Rebate/Services	3,493	800	334,470	8,277	347,040	3,977	5,065	9,042	356,082
	Implementation Services	4,167	718	66,364	13,106	84,355	3,603	2,493	6,097	90,452
	Marketing	110	25	11,000	664	11,799	143	926	1,069	12,868
	EM&V	17,487	6	12,084	15,787	45,364	632	-	632	45,997
	Total	\$ 27,767	\$ 1,695	\$ 446,713	\$ 38,179	\$ 514,354	\$ 12,399	\$ 8,483	\$ 20,882	\$ 535,236

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

3rd Quarter Report
 January 2022 - September 2022

Expenses by Activity
 C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 36,494	\$ 14,999	\$ 221,887	\$ 125,561	\$ 398,940	\$ 32,411	\$ 60,170	\$ 92,581	\$ 491,521
	External Admin	1,579	6,813	15,000	2,571	25,963	2,028	1,055	3,083	29,046
	Rebate/Services	822,504	108,575	9,903,353	820,804	11,655,237	990,503	183,930	1,174,432	12,829,669
	Implementation Services	174,968	120,349	807,111	166,989	1,269,417	188,363	32,456	220,820	1,490,236
	Marketing	5,060	4,786	124,344	17,562	151,752	12,152	7,797	19,949	171,701
	EM&V	50,040	882	285,748	66,995	403,666	39,932	22,928	62,860	466,526
	Total	\$ 1,090,645	\$ 256,404	\$ 11,357,444	\$ 1,200,483	\$ 13,904,976	\$ 1,265,388	\$ 308,336	\$ 1,573,724	\$ 15,478,700
Total C&I and Municipal %	Internal Admin	3.3%	5.8%	2.0%	10.5%	2.9%	2.6%	19.5%	5.9%	3.2%
	External Admin	0.1%	2.7%	0.1%	0.2%	0.2%	0.2%	0.3%	0.2%	0.2%
	Rebate/Services	75.4%	42.3%	87.2%	68.4%	83.8%	78.3%	59.7%	74.6%	82.9%
	Implementation Services	16.0%	46.9%	7.1%	13.9%	9.1%	14.9%	10.5%	14.0%	9.6%
	Marketing	0.5%	1.9%	1.1%	1.5%	1.1%	1.0%	2.5%	1.3%	1.1%
	EM&V	4.6%	0.3%	2.5%	5.6%	2.9%	3.2%	7.4%	4.0%	3.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 61,181	\$ 89,399	\$ 382,373	\$ 271,409	\$ 804,361	\$ 62,082	\$ 131,043	\$ 193,124	\$ 997,485
	External Admin	2,832	56,168	15,000	5,104	79,104	4,389	2,184	6,573	85,677
	Rebate/Services	1,931,004	869,062	17,887,146	1,759,957	22,447,170	3,170,217	758,571	3,928,787	26,375,958
	Implementation Services	318,117	353,609	1,244,805	284,594	2,201,124	388,716	95,998	484,714	2,685,839
	Marketing	8,847	15,578	281,677	33,048	339,150	19,228	14,221	33,449	372,600
	EM&V	90,282	11,982	737,265	144,826	984,354	91,542	49,494	141,036	1,125,390
	Total	\$ 2,412,263	\$ 1,395,797	\$ 20,548,265	\$ 2,498,939	\$ 26,855,264	\$ 3,736,173	\$ 1,051,511	\$ 4,787,684	\$ 31,642,947
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.5%	6.4%	1.9%	10.9%	3.0%	1.7%	12.5%	4.0%	3.2%
	External Admin	0.1%	4.0%	0.1%	0.2%	0.3%	0.1%	0.2%	0.1%	0.3%
	Rebate/Services	80.0%	62.3%	87.0%	70.4%	83.6%	84.9%	72.1%	82.1%	83.4%
	Implementation Services	13.2%	25.3%	6.1%	11.4%	8.2%	10.4%	9.1%	10.1%	8.5%
	Marketing	0.4%	1.1%	1.4%	1.3%	1.3%	0.5%	1.4%	0.7%	1.2%
	EM&V	3.7%	0.9%	3.6%	5.8%	3.7%	2.5%	4.7%	2.9%	3.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3rd Quarter Report
 January 2022 - September 2022

Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 207,667	\$ 216,589	\$ 1,119,189	\$ 220,594	\$ 1,764,039	\$ 273,552	\$ 106,041	\$ 379,592	\$ 2,143,632
	Actual	\$ 90,282	\$ 11,982	\$ 737,265	\$ 144,826	\$ 984,354	\$ 91,542	\$ 49,494	\$ 141,036	\$ 1,125,390
	Percent	43%	6%	66%	66%	56%	33%	47%	37%	52%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Large Business Impact & Process Evaluation	\$627,053	DNV-GL	Implementation
Baseline & Industry Standard Practice Evaluation	\$151,650	NMR	Implementation

Evaluations available at: https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm

**3rd Quarter Report
 January 2022 - September 2022**

On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing ¹	\$ 953,000	\$ 546,062	\$ 690,000	\$ 800,250	\$ 875,000	\$ 150,000
Less: Loans	1,461,384	767,651	2,173,275	1,650,509	147,502	53,722
Plus: Loan Payments Received	892,461	677,754	1,784,573	1,252,129	46,984	16,472
Less Bad Debt (\$ Written Off)	27,569	-	6,880	-	-	-
Current Balance	356,507	456,165	294,418	401,870	774,483	112,751
Less: Loans in Process	-	-	20,000	377,434	-	-
Less: Potential Loans	-	11,281	28,659	-	-	-
Amount Available to Loan	\$ 356,507	\$ 444,884	\$ 245,758	\$ 24,436	\$ 774,483	\$ 112,751
Maximum Loans and Maximum Term						
Residential	Maximum Loan	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500
	Maximum Term	7 years	7 years	7 years	4 years	4 years
Municipal and C&I	Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000
	Maximum Term	10 years	3 years	4 years	5 years	5 years
Year-to-date Project Financing Information						
Residential	No. of Projects Financed	1	7	8	2	6
	Average Loan Amount	\$ 2,000	\$ 2,881	\$ 1,790	\$ -	\$ 2,725
Municipal and C&I ²	No. of Projects Financed	1	8	21	3	-
	Average Loan Amount	27,972	6,659	8,536	33,829	N/A

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

**3rd Quarter Report
January 2022 - September 2022**

Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 897,710	\$ 1,487,470
Less: Year-to-Date Loans	-	832,322
Plus: Loan Repayments (excluding reserve for bad debt)	41,032	499,705
Current Balance	\$ -	\$ 1,154,852
Less: Loans in Process	-	853,848
Less: Potential Loans	-	-
Less: Future Committed Loans	-	-
Add: Anticipated Loan Repayments Thru Year End	938,742	174,236
Amount Available to Loan	\$ -	\$ 475,241
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	\$ -	\$ 164,737
Plus: Bad Debt Collections ²	-	24,985
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 189,723
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 15,170
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ 832,322
Year-to-date Performance Incentive ⁴	\$ -	\$ 29,982
Year-to-date Project Financing Information		
Municipal and C&I ⁵		
No. of Projects Financed	-	4
Total Loan Amount	\$ -	\$ 832,322
Average Loan Amount	\$ -	\$ 208,081
Lifetime kWh Savings ⁶	-	8,778,531
Lifetime MMBTU Savings ⁶	-	-
Lifetime kWh Savings ⁷	-	-
Lifetime MMBTU Savings ⁷	-	-
Lifetime Electric Bill Savings	\$ -	\$ 1,141,209

Notes:

- (1) As of January 1, 2022.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings also reported on Company Specific Programs (see page 15)

3rd Quarter Report
January 2022 - September 2022

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 30,559	\$ 4,250	\$ 55,600	\$ 6,400	\$ -	\$ 6,400	\$ 62,000
Less: Interest Rate Buy-Downs Paid	\$ -	\$ -	\$ 10,572	\$ -	\$ 10,572	\$ -	\$ -	\$ -	\$ 10,572
Remaining Budget	\$ 5,791	\$ 15,000	\$ 19,987	\$ 4,250	\$ 45,028	\$ 6,400	\$ -	\$ 6,400	\$ 51,428
Less: Potential Interest Rate Buy-Downs ¹	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 442	\$ -	\$ 442	\$ 442
Amount Available for Interest Rate Buy-Downs	\$ 5,791	\$ 15,000	\$ 19,987	\$ 4,250	\$ 45,028	\$ 5,958	\$ -	\$ 5,958	\$ 50,986
Year-to-date Project Loan Information									
No. of Projects Financed	-	-	12	-	12	-	-	-	12
Total Project Cost ²	\$ -	\$ -	\$ 222,476	\$ -	\$ 222,476	\$ -	\$ -	\$ -	\$ 222,476
Average Project Cost ²	-	-	\$ 18,540	-	\$ 18,540	-	-	-	\$ 18,540
Total Loan Amount	\$ -	\$ -	\$ 100,786	\$ -	\$ 100,786	\$ -	\$ -	\$ -	\$ 100,786
Average Loan Amount	-	-	\$ 8,399	-	\$ 8,399	-	-	-	\$ 8,399
Average Loan Term (years)	-	5.0	4.9	-	4.9	-	-	-	4.9
Total Interest Rate Buy-Down Amount	\$ -	\$ -	\$ 10,572	\$ -	\$ 10,572	\$ -	\$ -	\$ -	\$ 10,572
Average Interest Rate Buy-Down Amount	-	-	\$ 881	-	\$ 881	-	-	-	\$ 881
Average Gross Interest Rate	0.00%	0.00%	6.20%	0.00%	6.20%	0.00%	0.00%	0.00%	6.20%
Average Customer Interest Rate	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	-	-	2,553	-	2,553	-	-	-	2,553
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	-	-	1,067	-	1,067	-	-	-	1,067
Average Estimated Annual Space Heating Energy Savings (MMBtu)	-	-	107	-	89	-	-	-	89
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

(1) Includes utility and customer costs.

(2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

3rd Quarter Report
January 2022 - September 2022

Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	71	2,030,786	21	400,606	639	10,411,711	34	943,044	765	13,786,148
Expenses / Lifetime MMBtu Savings	\$532,955	14,977	\$264,954	13,836	\$3,591,001	162,377	\$434,052	12,766	\$4,822,962	203,956
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	60	1,801,165	85	1,922,202	752	9,171,463	43	171,775	940	13,066,604
Expenses / Lifetime MMBtu Savings	\$431,476	43,336	\$472,131	81,090	\$2,821,988	520,757	\$338,527	41,988	\$4,064,121	687,171
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	208	14,468,242	49	4,137,032	1,281	30,707,033	17	1,214,442	1,555	50,526,748
Expenses / Lifetime MMBtu Savings	\$80,278	29,955	\$156,361	56,583	\$1,426,377	491,109	\$130,912	17,684	\$1,793,929	595,331
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	678	2,183,144	2,262	1,256,052	5,501	21,552,534	7,955	5,273,194	16,395	30,264,923
Expenses / Lifetime MMBtu Savings	\$164,348	2,129	\$159,770	(101)	\$1,283,692	25,481	\$266,812	2,003	\$1,874,622	29,512
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	7	2,284,694	0	0	283	171,529,991	21	13,772,600	311	187,587,285
Expenses / Lifetime MMBtu Savings	\$417,317	0	\$35,014	0	\$6,074,221	(72,407)	\$489,817	(3,574)	\$7,016,370	(75,981)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	38	11,477,690	22	2,580,054	3,296	115,695,495	101	16,114,426	3,457	145,867,666
Expenses / Lifetime MMBtu Savings	\$565,323	0	\$159,376	(740)	\$4,343,210	(66,092)	\$527,667	(3,628)	\$5,595,576	(70,460)
Municipal Program										
Number of Participants / Lifetime kWh Savings	14	3,672,559	2	48,146	23	13,017,383	5	2,343,000	44	19,081,087
Expenses / Lifetime MMBtu Savings	\$80,239	0	\$60,319	9,170	\$493,300	(5,096)	\$144,819	(678)	\$778,677	3,396
Educational Programs										
Expenses	\$13,987		\$9,947		\$97,141		\$13,946		\$135,021	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,584	1,185,783	0	0	0	0	21,279	1,498,730	29,863	2,684,513
Expenses / Lifetime MMBtu Savings	\$126,340	0	\$13,395	0	\$402,166	0	\$144,284	0	\$686,186	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$15,170		\$0		\$15,170	
Total Program Expenses	\$2,412,263		\$1,331,267		\$20,548,265		\$2,490,838		\$26,782,633	

3rd Quarter Report
January 2022 - September 2022
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	64	1,819,835	19	353,731	575	9,366,000	31	850,146	688	12,389,712
Expenses / Lifetime MMBtu Savings	\$477,593	13,421	\$233,952	12,217	\$3,230,335	146,068	\$391,294	11,508	\$4,333,174	183,215
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	60	1,801,165	85	1,922,202	752	9,171,463	43	171,775	1,088	25,733,682
Expenses / Lifetime MMBtu Savings	\$431,476	43,336	\$472,131	81,090	\$2,821,988	520,757	\$338,527	41,988	\$4,064,121	673,790
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	208	14,468,242	49	4,137,032	1,281	30,707,033	17	1,214,442	1,555	50,526,748
Expenses / Lifetime MMBtu Savings	\$80,278	29,955	\$156,361	56,583	\$1,426,377	491,109	\$130,912	17,684	\$1,793,929	595,331
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	678	2,183,144	2,262	1,256,052	5,501	21,552,534	7,955	5,273,194	15,724	30,366,474
Expenses / Lifetime MMBtu Savings	\$164,348	2,129	\$159,770	(101)	\$1,283,692	25,481	\$266,812	2,003	\$1,874,622	27,384
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	7	2,284,694	0	0	283	171,529,991	21	13,772,600	342	196,780,281
Expenses / Lifetime MMBtu Savings	\$417,317	0	\$35,014	0	\$6,074,221	(72,407)	\$489,817	(3,574)	\$7,016,370	(75,981)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	38	11,477,690	22	2,580,054	3,296	115,695,495	101	16,114,426	3,457	145,867,666
Expenses / Lifetime MMBtu Savings	\$565,323	0	\$159,376	(740)	\$4,343,210	(66,092)	\$527,667	(3,628)	\$5,595,576	(70,460)
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$13,987		\$9,947		\$97,141		\$13,946		\$135,021	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,584	1,185,783	0	0	0	0	21,279	1,498,730	29,863	2,684,513
Expenses / Lifetime MMBtu Savings	\$126,340	0	\$13,395	0	\$402,166	0	\$144,284	0	\$686,186	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$15,170		\$0		\$15,170	
Total Program Expenses	\$2,276,662		\$1,239,946		\$19,694,300		\$2,303,260		\$25,514,168	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**3rd Quarter Report
 January 2022 - September 2022
 Electric Programs**

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	7	210,951	2	46,875	64	1,045,711	3	92,898	77	1,396,436
Expenses / Lifetime MMBtu Savings	\$55,361	1,556	\$31,002	1,619	\$360,666	16,308	\$42,758	1,258	\$489,788	20,741
Municipal Program										
Number of Participants / Lifetime kWh Savings	14	3,672,559	2	48,146	23	13,017,383	5	2,343,000	44	19,081,087
Expenses / Lifetime MMBtu Savings	\$80,239	0	\$60,319	9,170	\$493,300	(5,096)	\$144,819	(678)	\$778,677	3,396
Total Program Expenses	\$135,600		\$91,321		\$853,966		\$187,578		\$1,268,465	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**3rd Quarter Report
 January 2022 - September 2022**

**Gas Programs
 Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	149		53		202	
Expenses / Lifetime MMBtu Savings	\$825,080	91,746	\$335,439	50,438	\$1,160,518	142,184
Home Performance w/ENERGY STAR						
Number of Units	236		22		258	
Expenses / Lifetime MMBtu Savings	\$792,617	137,930	\$178,016	48,550	\$970,633	186,479
ENERGY STAR Homes						
Number of Homes	135		30		165	
Expenses / Lifetime MMBtu Savings	\$307,464	100,515	\$105,563	36,679	\$413,027	137,194
ENERGY STAR Products						
Number of Rebates	678		107		785	
Expenses / Lifetime MMBtu Savings	\$382,778	89,849	\$106,482	21,201	\$489,260	111,049
Large Business Energy Solutions						
Number of Participants	29		3		32	
Expenses / Lifetime MMBtu Savings	\$655,812	150,937	\$177,238	83,283	\$833,050	234,220
Small Business Energy Solutions						
Number of Participants	1,079		11		1,090	
Expenses / Lifetime MMBtu Savings	\$597,178	134,416	\$122,615	10,613	\$719,792	145,029
Educational Programs						
Expenses	\$12,399		\$8,483		\$20,882	
Company Specific Programs / FCM Expenses						
Number of Participants	22,748		0		22,748	
Expenses / Lifetime MMBtu Savings	\$162,846	1,286	\$17,675	0	\$180,521	1,286
Total Program Expenses	\$3,736,173		\$1,051,511		\$4,787,684	

**3rd Quarter Report
January 2022 - September 2022**

Demand Reduction Initiative

Description		Electric Utilities		Grand Total
		Eversource	Unitil	
C&I DR				
Program Expenses	Budget	\$ 378,733	\$ 175,441	\$ 554,175
	Actual	\$ 359,235	\$ 8,101	\$ 367,337
	Percent	95%	5%	66%
Program Participation	Goal	28	15	43
	Actual	-	-	-
	Percent	0%	0%	0%
kW Savings	Goal	7,114	3,000	10,114
	Actual	-	-	-
	Percent	0%	0%	0%
Residential DR				
Program Expenses	Budget	\$ 123,160	\$ 66,996	\$ 190,156
	Actual	\$ 20,051	\$ 46,945	\$ 66,996
	Percent	16%	70%	35%
Program Participation	Goal	2,055	816	2,871
	Actual	-	-	-
	Percent	0%	0%	0%
kW Savings	Goal	1,509	571	2,080
	Actual	-	-	-
	Percent	0%	0%	0%

Notes:

1) A detailed description of the Demand Reduction Initiative is included in the 2020 Demand Reduction Initiatives Supplemental Information filing dated February 28, 2020. That filing provides detailed background information about the program as well as the estimated savings resulting from of the 2019 initiative.

2) Eversource Program Expenses reported include 2021 expenses invoiced in 2022.

**3rd Quarter Report
 January 2022 - September 2022**

**RGGI Grant #18-005
 Moderate Income Home Performance w/ENERGY STAR**

Description ¹		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 52,396
	Percent	8%
Annual kWh Savings ²		1,891
Lifetime kWh Savings ²		60,058
Annual MMBtu Savings		497
Lifetime MMBtu Savings		11,305
Number of Projects	Completed	8
	In Development	3
	Total	11

1 Budget and Actuals include total amounts from inception.
 2 Includes savings associated with financing utilized for customer copay on a heating system.