



# New Hampshire Statewide Energy Efficiency Programs

2nd Quarter Report  
January 2024 – June 2024

Docket DE 23-068

Filed August 29, 2024



**2nd Quarter Report  
January 2024 - June 2024**

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2nd Quarter Report  
January 2024 - June 2024

Highlights

Description	Program Expenses <sup>1</sup>				kWh Savings								MMBtu Savings								Participants			
	YTD Expenses	Progress to Annual Benchmark	Cumulative Term Expenses	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cumulative Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cumulative Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cumulative Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cumulative Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Participant Count	Progress to Annual Benchmark	Cum. Term Participant Count	Cumulative Progress to Term Budget
<b>Electric Utilities</b>																								
Statewide Programs																								
Municipal Program	\$ 282,845	14%	\$ 282,845	4%	466,369	13%	466,369	4%	4,504,561	14%	4,504,561	5%	922	-71%	922	-23%	22,482	-315%	22,482	-105%	38	7%	38	10%
All Other Statewide Program	\$ 19,707,391	33%	\$ 19,707,391	11%	21,698,733	24%	21,698,733	8%	218,446,589	26%	218,446,589	9%	26,375	45%	26,375	14%	691,885	42%	691,885	13%	13,464	30%	13,464	10%
Sub-total	\$ 19,990,235	26%	\$ 19,990,235	10%	22,165,102	23%	22,165,102	8%	222,951,150	26%	222,951,150	9%	27,297	41%	27,297	13%	714,367	41%	714,367	13%	13,502	30%	13,502	10%
Company Specific Programs <sup>2</sup>	\$ 1,993,509	27%	\$ 1,993,509	9%	9,667,066	186%	9,667,066	62%	9,667,066	186%	9,667,066	62%	-	N/A	-	N/A	-	N/A	-	N/A	33,485	87%	33,485	28%
<b>Total Electric</b>	<b>\$ 21,983,744</b>	<b>32%</b>	<b>\$ 21,983,744</b>	<b>10%</b>	<b>31,832,168</b>	<b>32%</b>	<b>31,832,168</b>	<b>11%</b>	<b>232,618,216</b>	<b>27%</b>	<b>232,618,216</b>	<b>9%</b>	<b>27,297</b>	<b>47%</b>	<b>27,297</b>	<b>15%</b>	<b>714,367</b>	<b>44%</b>	<b>714,367</b>	<b>14%</b>	<b>46,987</b>	<b>40%</b>	<b>46,987</b>	<b>13%</b>
<b>Gas Utilities</b>																								
Statewide Programs																								
Municipal Program	\$ 141,231	19%	\$ 105,257	7%	0	0%	-	0%	0	0%	0	0%	1,858	20%	1,103	6%	39,529	30%	22,997	8%	9	3%	8	1%
All Other Statewide Program	\$ 3,855,527	24%	\$ 3,223,864	10%	100,843	83%	96,867	40%	2,035,449	95%	1,964,652	46%	37,897	22%	30,410	8%	615,121	22%	489,209	8%	1,846	24%	1,582	8%
Sub-total	\$ 3,996,758	24%	\$ 3,329,121	12%	100,843	83%	96,867	40%	2,035,449	95%	1,964,652	46%	39,755	23%	31,513	8%	654,650	23%	512,206	8%	1,855	24%	1,590	8%
Company Specific Programs <sup>2</sup>	\$ 322,476	20%	\$ 265,007	8%	-	N/A	-	N/A	-	N/A	-	N/A	26,711	48%	21,876	23%	26,711	48%	21,876	23%	31,941	57%	31,458	32%
<b>Total Gas</b>	<b>\$ 4,319,234</b>	<b>24%</b>	<b>\$ 3,594,128</b>	<b>9%</b>	<b>100,843</b>	<b>83%</b>	<b>96,867</b>	<b>40%</b>	<b>2,035,449</b>	<b>95%</b>	<b>1,964,652</b>	<b>45%</b>	<b>66,467</b>	<b>28%</b>	<b>53,389</b>	<b>11%</b>	<b>681,362</b>	<b>22%</b>	<b>534,082</b>	<b>8%</b>	<b>33,796</b>	<b>50%</b>	<b>33,048</b>	<b>26%</b>
<b>Grand Total</b>	<b>\$ 26,302,978</b>	<b>30%</b>	<b>\$ 25,577,872</b>	<b>10%</b>	<b>31,933,011</b>	<b>32%</b>	<b>31,929,035</b>	<b>11%</b>	<b>234,653,666</b>	<b>27%</b>	<b>234,582,868</b>	<b>9%</b>	<b>93,764</b>	<b>32%</b>	<b>80,686</b>	<b>12%</b>	<b>1,395,729</b>	<b>30%</b>	<b>1,248,449</b>	<b>11%</b>	<b>80,783</b>	<b>55%</b>	<b>80,035</b>	<b>21%</b>

Notes:

- (1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.
- (2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report  
January 2024 - June 2024  
Highlights  
Statewide Programs<sup>1</sup>

Description	Expenses				kWh Savings				MMBtu Savings				Participants											
	YTD Expenses	Progress to Annual Benchmark	Cumulative Term Expenses	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Participant Count	Progress to Annual Benchmark	Cum. Term Participant Count	Cumulative Progress to Term Budget
<b>Electric Utilities</b>																								
<b>Income-Eligible</b>																								
Home Energy Assistance	\$ 5,573,105	46%	\$ 5,573,105	14%	707,002	22%	707,002	7%	11,556,834	26%	11,556,834	8%	7,499	57%	7,499	18%	166,770	54%	166,770	17%	332	36%	332	11%
<b>Residential</b>																								
ENERGY STAR Homes	\$ 1,285,137	36%	\$ 1,285,137	11%	1,965,708	84%	1,965,708	84%	45,835,080	84%	45,835,080	26%	12,852	53%	12,852	17%	310,292	56%	310,292	18%	824	64%	824	20%
Home Performance	\$ 3,058,799	31%	\$ 3,058,799	10%	154,632	19%	154,632	6%	3,163,440	22%	3,163,440	7%	10,941	27%	10,941	9%	226,376	29%	226,376	9%	267	11%	267	4%
ENERGY STAR Products	\$ 2,893,018	38%	\$ 2,893,018	11%	2,739,208	31%	2,739,208	9%	36,327,731	33%	36,327,731	10%	2,610	27%	2,610	9%	37,400	26%	37,400	8%	9,376	32%	9,376	10%
Sub-total	\$ 7,236,954	34%	\$ 7,236,954	7%	4,859,547	32%	4,859,547	11%	85,326,252	39%	85,326,252	12%	33,902	39%	33,902	12%	740,839	41%	740,839	13%	10,799	32%	10,799	10%
<b>Commercial &amp; Industrial</b>																								
Large Business Energy Solutions	\$ 3,831,282	28%	\$ 3,831,282	9%	6,194,796	17%	6,194,796	6%	53,070,941	17%	53,070,941	6%	(975)	9%	(975)	3%	(6,432)	10%	(6,432)	4%	387	17%	387	13%
Small Business Energy Solutions	\$ 3,066,049	24%	\$ 3,066,049	8%	9,937,388	24%	9,937,388	8%	68,492,562	24%	68,492,562	8%	(6,552)	38%	(6,552)	13%	(42,522)	40%	(42,522)	14%	2,278	26%	2,278	10%
Municipal Program	\$ 282,845	14%	\$ 282,845	4%	466,369	13%	466,369	4%	4,504,561	14%	4,504,561	5%	922	-71%	922	-23%	22,482	-315%	22,482	-105%	38	7%	38	10%
Sub-total	\$ 7,180,176	24%	\$ 7,180,176	8%	16,598,552	21%	16,598,552	7%	126,068,064	20%	126,068,064	7%	(6,605)	32%	(6,605)	10%	(26,472)	59%	(26,472)	11%	2,703	23%	2,703	10%
<b>Total All Sectors</b>	<b>\$ 19,990,235</b>	<b>32%</b>	<b>\$ 19,990,235</b>	<b>10%</b>	<b>22,165,102</b>	<b>23%</b>	<b>22,165,102</b>	<b>8%</b>	<b>222,951,150</b>	<b>26%</b>	<b>222,951,150</b>	<b>9%</b>	<b>27,297</b>	<b>41%</b>	<b>27,297</b>	<b>13%</b>	<b>714,367</b>	<b>41%</b>	<b>714,367</b>	<b>13%</b>	<b>13,502</b>	<b>30%</b>	<b>13,502</b>	<b>10%</b>
<b>Gas Utilities</b>																								
<b>Income-Eligible</b>																								
Home Energy Assistance	\$ 1,250,254	37%	\$ 975,201	13%	36,746	126%	36,538	59%	764,002	128%	759,798	59%	8,236	45%	6,972	18%	161,081	41%	133,716	16%	274	80%	263	36%
<b>Residential</b>																								
ENERGY STAR Homes	\$ 266,889	18%	\$ 258,188	9%	-	N/A	-	N/A	-	N/A	-	N/A	2,786	26%	2,786	13%	63,036	25%	63,036	12%	105	24%	32	4%
Home Performance	\$ 805,159	32%	\$ 746,536	14%	45,673	170%	44,744	90%	963,288	209%	942,431	113%	5,037	32%	4,695	15%	95,365	30%	88,513	13%	234	80%	228	36%
ENERGY STAR Products	\$ 503,123	26%	\$ 415,697	9%	18,175	35%	15,336	14%	302,828	36%	257,092	14%	6,064	18%	4,828	6%	107,020	19%	84,654	6%	666	15%	559	5%
Sub-total	\$ 1,575,171	17%	\$ 1,420,421	8%	63,848	59%	60,080	27%	1,266,116	66%	1,199,523	31%	13,887	18%	12,309	7%	265,421	17%	236,202	7%	1,005	18%	819	6%
<b>Commercial &amp; Industrial</b>																								
Large Business Energy Solutions	\$ 418,931	13%	\$ 381,223	5%	-	N/A	-	N/A	-	N/A	-	N/A	7,548	12%	6,794	5%	75,059	9%	61,179	4%	61	18%	56	6%
Small Business Energy Solutions	\$ 611,171	19%	\$ 447,018	7%	249	2%	249	1%	5,331	2%	5,331	1%	8,227	25%	4,336	7%	113,560	13%	58,112	6%	506	31%	444	10%
Municipal Program	\$ 141,231	19%	\$ 105,257	7%	-	0%	-	0%	-	0%	-	0%	1,858	20%	1,103	6%	39,529	30%	22,997	8%	9	3%	8	1%
Sub-total	\$ 1,171,334	16%	\$ 933,498	8%	249	2%	249	1%	5,331	2%	5,331	1%	17,632	17%	12,232	6%	228,149	16%	142,287	5%	576	26%	508	8%
<b>Total All Sectors</b>	<b>\$ 3,996,758</b>	<b>24%</b>	<b>\$ 3,329,121</b>	<b>12%</b>	<b>100,843</b>	<b>83%</b>	<b>96,867</b>	<b>40%</b>	<b>2,035,449</b>	<b>95%</b>	<b>1,964,652</b>	<b>46%</b>	<b>39,755</b>	<b>23%</b>	<b>31,513</b>	<b>8%</b>	<b>654,650</b>	<b>23%</b>	<b>512,206</b>	<b>8%</b>	<b>1,855</b>	<b>24%</b>	<b>1,590</b>	<b>8%</b>
<b>Grand Total</b>	<b>\$ 23,986,993</b>	<b>31%</b>	<b>\$ 23,319,356</b>	<b>11%</b>	<b>22,265,945</b>	<b>24%</b>	<b>22,261,969</b>	<b>8%</b>	<b>224,986,600</b>	<b>27%</b>	<b>224,915,802</b>	<b>9%</b>	<b>67,052</b>	<b>29%</b>	<b>58,810</b>	<b>10%</b>	<b>1,369,018</b>	<b>30%</b>	<b>1,226,573</b>	<b>11%</b>	<b>15,357</b>	<b>30%</b>	<b>15,092</b>	<b>10%</b>

Notes:  
(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

2nd Quarter Report  
January 2024 - June 2024

Highlights  
Company-Specific Programs <sup>1</sup>

Description	Expenses				kWh Savings				MMBtu Savings				Participants											
	YTD Expenses	Progress to Annual Benchmark	Cumulative Term Expenses	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Participant Count	Progress to Annual Benchmark	Cum. Term Participant Count	Cumulative Progress to Term Budget
<b>Electric Utilities</b>																								
<b>Income-Eligible</b>																								
Education	\$ 67,951	6%	\$ 67,951	3%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 261,035	41%	\$ 261,035	13%	-	-	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 328,986	20%	\$ 328,986	8%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
<b>Residential</b>																								
Home Energy Reports	\$ 110,518	32%	\$ 110,518	11%	9,667,066	186%	9,667,066	62%	9,667,066	186%	9,667,066	62%	-	N/A	-	N/A	-	N/A	-	N/A	33,485	96%	33,485	32%
Education	\$ 176,229	43%	\$ 176,229	13%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Customer Engagement Platform	\$ -	N/A	\$ -	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Residential DR Program	\$ 204,257	42%	\$ 204,257	12%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Forward Capacity Market Expenses <sup>2</sup>	\$ 16,915	N/A	\$ 16,915	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 419,912	35%	\$ 419,912	11%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 927,832	38%	\$ 927,832	12%	9,667,066	186%	9,667,066	62%	9,667,066	186%	9,667,066	62%	-	N/A	-	N/A	-	N/A	-	N/A	33,485	87%	33,485	28%
<b>Commercial &amp; Industrial</b>																								
Smart Start	\$ 12,380	41%	\$ 12,380	14%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
C&I Customer Partnerships	\$ 5,209	81%	\$ 5,209	11%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
C&I RFP Program	\$ -	0%	\$ -	0%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Education	\$ 138,056	0%	\$ 138,056	10%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Customer Engagement Platform	\$ -	N/A	\$ -	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Large Business DR Initiative	\$ 38,117	4%	\$ 38,117	1%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Forward Capacity Market Expenses <sup>2</sup>	\$ 29,558	N/A	\$ 29,558	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 513,372	32%	\$ 513,372	11%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 736,691	23%	\$ 736,691	7%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
<b>Total All Sectors</b>	\$ 1,993,509	27%	\$ 1,993,509	9%	9,667,066	186%	9,667,066	62%	9,667,066	186%	9,667,066	62%	-	N/A	-	N/A	-	N/A	-	N/A	33,485	87%	33,485	28%
<b>Gas Utilities</b>																								
<b>Income-Eligible</b>																								
Education	\$ 9,604	14%	\$ 7,078	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 39,678	24%	\$ 34,700	9%	-	-	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 49,282	21%	\$ 41,777	8%	-	-	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
<b>Residential</b>																								
Home Energy Reports <sup>3</sup>	\$ 59,208	14%	\$ 38,319	5%	-	N/A	-	N/A	-	N/A	-	N/A	26,711	48%	21,876	23%	26,711	48%	21,876	23%	31,941	57%	31,458	32%
Education	\$ 30,514	25%	\$ 24,583	9%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 73,833	25%	\$ 66,707	10%	-	-	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 163,554	19%	\$ 129,609	7%	-	N/A	-	N/A	-	N/A	-	N/A	26,711	48%	21,876	23%	26,711	48%	21,876	23%	31,941	57%	31,458	32%
<b>Commercial &amp; Industrial</b>																								
Education	\$ 33,156	18%	\$ 26,097	9%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 76,484	20%	\$ 67,524	8%	-	-	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 109,640	19%	\$ 93,621	8%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
<b>Total All Sectors</b>	\$ 322,476	20%	\$ 265,007	8%	-	N/A	-	N/A	-	N/A	-	N/A	26,711	48%	21,876	23%	26,711	48%	21,876	23%	31,941	57%	31,458	32%
<b>Grand Total</b>	\$ 2,315,984	26%	\$ 2,258,516	9%	9,667,066	186%	9,667,066	62%	9,667,066	186%	9,667,066	62%	26,711	48%	21,876	23%	26,711	48%	21,876	23%	65,426	69%	64,943	30%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2. Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

2nd Quarter Report  
January 2024 - June 2024

Highlights  
Home Energy Assistance Program <sup>1</sup>

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Actual	\$ 516,095	\$ 306,175	\$ 4,303,961	\$ 446,874	\$ 5,573,105	\$ 926,765	\$ 323,489	\$ 1,250,254	\$ 6,823,359
(Utility Program) YTD Progress to Annual Benchmark <sup>2</sup>	41%	30%	43%	33%	40%	47%	19%	34%	39%
Cumulative Progress to Term Budget <sup>2</sup>	14%	10%	14%	11%	14%	16%	3%	13%	13%
Program Incentives: YTD Actual <sup>3</sup>	\$ 509,639	\$ 241,632	\$ 3,522,773	\$ 335,803	\$ 4,609,847	\$ 852,031	\$ 262,452	\$ 1,114,484	\$ 5,724,331
Term Actual <sup>3</sup>	\$ 509,639	\$ 241,632	\$ 3,522,773	\$ 335,803	\$ 4,609,847	\$ 788,085	\$ 262,452	\$ 1,050,538	\$ 5,660,385
Participants Served: Actual <sup>4</sup>	88	16	455	41	600	234	40	274	874
YTD Progress to Annual Benchmark	107%	14%	68%	63%	64%	123%	26%	80%	69%
Cumulative Progress to Term Goal	36%	4%	9%	21%	11%	40%	19%	36%	16%
Collaboration: YTD Actual Collaborated Funds <sup>5</sup>	\$ 75,640	\$ -	\$ 746,436	\$ 47,653	\$ 869,729	\$ 124,982	\$ 3,936	\$ 128,919	\$ 998,648
YTD Total Actual Expenses (Utility + Collaboration)	\$ 585,279	\$ 241,632	\$ 4,269,209	\$ 383,456	\$ 5,479,576	\$ 977,014	\$ 266,389	\$ 1,243,403	\$ 6,722,979
% of Total Actual Expenses	13%	0%	17%	12%	16%	13%	1%	10%	15%
YTD Collaborated Units	60	-	158	12	230	79	1	80	310
YTD % of Total Participants Served	68%	0%	35%	29%	38%	34%	3%	29%	35%
Term Collaborated Units	60	-	158	12	230	79	1	80	310
Term % of Total Participants Served	68%	0%	84%	29%	69%	34%	3%	30%	52%
Heating Systems: YTD Actual Incentives	\$ 2,000	\$ -	\$ 271,494	\$ 50,205	\$ 323,699	\$ 67,950	\$ -	\$ 67,950	\$ 391,649
% of HEA Utility Annual Benchmark Budget	0%	0%	3%	4%	2%	3%	0%	2%	2%
Term Actual Incentives	\$ 2,000	\$ -	\$ 271,494	\$ 50,205	\$ 323,699	\$ 67,950	\$ -	\$ 67,950	\$ 391,649
% of HEA Utility Total Term Budget	0%	0%	1%	1%	1%	1%	0%	1%	1%
Dwelling Mix: YTD Single Family	32	16	194	16	258	68	3	71	329
YTD Multi-Family	56	0	261	25	342	166	37	203	545
YTD Total	88	16	455	41	600	234	40	274	874
Term Single Family	32	16	194	16	258	68	3	71	329
Term Multi-Family	56	0	261	25	342	166	37	203	545
Term Total	88	16	455	41	600	234	40	274	874

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Customer Incentives" only.
- (4) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	YTD Total
Electric	59	11	19	48	72	105	141	89	46	10	600
Gas	14	0	0	0	0	164	56	1	39	0	274
YTD Total											874
	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Term Total
Electric	59	11	19	48	72	105	141	89	46	10	600
Gas	14	0	0	0	0	164	56	1	39	0	274
Term Total											874

\* County is not served by a gas utility

- (5) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

2nd Quarter Report  
January 2024 - June 2024

Highlights  
CO<sub>2</sub> Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit <sup>1</sup>	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total		
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion
<b>Annual</b>											
Electricity <sup>2</sup>	MWH	1,087.000	0.4930	31,832	15,692	265	101	50	31,933	15,742	265
Natural Gas	MMBtu	117.080	0.0531	(960)	(51)	(2)	66,467	3,529	65,507	3,478	(2)
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	7,854	575	61	-	-	7,854	575	61
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	1,154	84	8	-	-	1,154	84	8
Propane	MMBtu	139.178	0.0631	16,617	1,049	46	-	-	16,617	1,049	46
Wood	MMBtu	-	-	2,525	-	-	-	-	2,525	-	-
Wood Pellet	MMBtu	-	-	107	-	-	-	-	107	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
YTD Annual Emissions Reductions				59,130	17,349	379	66,567	3,579	125,697	20,927	379
<b>Lifetime</b>											
Electricity <sup>2</sup>	MWH	1,087.000	0.4930	232,618	114,674	2,798	2,035	1,003	234,654	115,677	2,798
Natural Gas	MMBtu	117.080	0.0531	15,036	798	162	681,362	36,179	696,398	36,977	162
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	229,863	16,824	1,908	-	-	229,863	16,824	1,908
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	24,848	1,798	180	-	-	24,848	1,798	180
Propane	MMBtu	139.178	0.0631	384,931	24,297	2,403	-	-	384,931	24,297	2,403
Wood	MMBtu	-	-	57,022	-	-	-	-	57,022	-	-
Wood Pellet	MMBtu	-	-	2,667	-	-	-	-	2,667	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
YTD Lifetime Emissions Reductions				946,986	158,391	7,451	683,397	37,182	1,630,383	195,573	7,451

Description	Units	CO2 Emission Factors In lbs Per Unit <sup>1</sup>	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total		
				Cumulative Term Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		Cumulative Term Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	Cumulative Term Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion
<b>Annual</b>											
Electricity <sup>2</sup>	MWH	1,087.000	0.4930	31,832	15,692	265	97	48	31,929	15,740	265
Natural Gas	MMBtu	117.080	0.0531	(960)	(51)	(2)	53,389	2,835	52,429	2,784	(2)
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	7,854	575	61	-	-	7,854	575	61
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	1,154	84	8	-	-	1,154	84	8
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-
Propane	MMBtu	139.178	0.0631	16,617	1,049	46	-	-	16,617	1,049	46
Wood	MMBtu	-	-	2,525	-	-	-	-	2,525	-	-
Wood Pellet	MMBtu	-	-	107	-	-	-	-	107	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Cumulative Term Annual Emissions Reductions				59,130	17,349	379	53,486	2,883	112,615	20,231	379
<b>Lifetime</b>											
Electricity <sup>2</sup>	MWH	1,087.000	0.4930	232,618	114,674	2,798	1,965	969	234,583	115,642	2,798
Natural Gas	MMBtu	117.080	0.0531	15,036	798	162	534,082	28,358	549,118	29,157	162
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	229,863	16,824	1,908	-	-	229,863	16,824	1,908
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	24,848	1,798	180	-	-	24,848	1,798	180
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-
Propane	MMBtu	139.178	0.0631	384,931	24,297	2,403	-	-	384,931	24,297	2,403
Wood	MMBtu	-	-	57,022	-	-	-	-	57,022	-	-
Wood Pellet	MMBtu	-	-	2,667	-	-	-	-	2,667	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Cumulative Term Lifetime Emissions Reductions				946,986	158,391	7,451	536,046	29,327	1,483,032	187,717	7,451

Notes:  
(1) Source of CO2 Emission Factors in lbs/unit for all other fuels:  
(2) Source of CO2 Emission Factors in lbs/unit for electricity:

[http://www.eia.gov/electricity/annual/html/epa\\_a\\_03.html](http://www.eia.gov/electricity/annual/html/epa_a_03.html)  
Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for CO<sub>2</sub> emission conversion factor for electrically powered equipment.

2nd Quarter Report  
 January 2024 - June 2024  
 Highlights  
 Savings by Fuel Type

Program	Electric Utilities - YTD								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	4,676	60	1,017	1,115	565	66	-	7,499	707,002
ENERGY STAR Homes	-	118	12,554	-	181	-	-	12,852	1,965,708
Home Performance	6,322	556	2,204	40	1,779	41	-	10,941	154,632
ENERGY STAR Products	1,556	802	252	-	-	-	-	2,610	2,739,208
Large Business Energy Solutions	(528)	(444)	(3)	-	-	-	-	(975)	6,194,796
Small Business Energy Solutions	(4,530)	(1,991)	(30)	-	-	-	-	(6,552)	9,937,388
Municipal Program	359	(61)	623	-	-	-	-	922	466,369
Company-Specific Programs	-	-	-	-	-	-	-	-	9,667,066
<b>Total -YTD</b>	<b>7,854</b>	<b>(960)</b>	<b>16,617</b>	<b>1,154</b>	<b>2,525</b>	<b>107</b>	<b>-</b>	<b>27,297</b>	<b>31,832,168</b>

  

Program	Gas Utilities - YTD								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	8,236	-	-	-	-	-	8,236	36,746
ENERGY STAR Homes	-	2,786	-	-	-	-	-	2,786	-
Home Performance	-	5,037	-	-	-	-	-	5,037	45,673
ENERGY STAR Products	-	6,064	-	-	-	-	-	6,064	18,175
Large Business Energy Solutions	-	7,548	-	-	-	-	-	7,548	-
Small Business Energy Solutions	-	8,227	-	-	-	-	-	8,227	249
Municipal Program	-	1,858	-	-	-	-	-	1,858	-
Company-Specific Programs	-	26,711	-	-	-	-	-	26,711	-
<b>Total -YTD</b>	<b>-</b>	<b>66,467</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>66,467</b>	<b>100,843</b>

Program	Electric Utilities - Term								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	4,676	60	1,017	1,115	565	66	-	7,499	707,002
ENERGY STAR Homes	-	118	12,554	-	181	-	-	12,852	1,965,708
Home Performance	6,322	556	2,204	40	1,779	41	-	10,941	154,632
ENERGY STAR Products	1,556	802	252	-	-	-	-	2,610	2,739,208
Large Business Energy Solutions	(528)	(444)	(3)	-	-	-	-	(975)	6,194,796
Small Business Energy Solutions	(4,530)	(1,991)	(30)	-	-	-	-	(6,552)	9,937,388
Municipal Program	359	(61)	623	-	-	-	-	922	466,369
Company-Specific Programs	-	-	-	-	-	-	-	-	9,667,066
<b>Total - Term</b>	<b>7,854</b>	<b>(960)</b>	<b>16,617</b>	<b>1,154</b>	<b>2,525</b>	<b>107</b>	<b>-</b>	<b>27,297</b>	<b>31,832,168</b>

  

Program	Gas Utilities - Term								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	6,972	-	-	-	-	-	6,972	36,538
ENERGY STAR Homes	-	2,786	-	-	-	-	-	2,786	-
Home Performance	-	4,695	-	-	-	-	-	4,695	44,744
ENERGY STAR Products	-	4,828	-	-	-	-	-	4,828	15,336
Large Business Energy Solutions	-	6,794	-	-	-	-	-	6,794	-
Small Business Energy Solutions	-	4,336	-	-	-	-	-	4,336	249
Municipal Program	-	1,103	-	-	-	-	-	1,103	-
Company-Specific Programs	-	21,876	-	-	-	-	-	21,876	-
<b>Total - Term</b>	<b>-</b>	<b>53,389</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>53,389</b>	<b>96,867</b>



2nd Quarter Report  
January 2024 - June 2024

Summary of Results by Utility  
Statewide & Company-Specific Programs Combined <sup>1</sup>

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 6,162,612	\$ 5,370,887	\$ 50,788,265	\$ 6,865,616	\$ 69,187,380	\$ 9,926,588	\$ 8,304,437	\$ 18,231,025	\$ 87,418,405
	Term Budget	\$ 18,571,912	\$ 16,684,274	\$ 158,533,775	\$ 21,140,956	\$ 214,930,917	\$ 30,533,969	\$ 8,304,437	\$ 38,838,406	\$ 253,769,323
	Actual - YTD	\$ 1,984,484	\$ 1,289,786	\$ 16,543,966	\$ 2,165,508	\$ 21,983,744	\$ 3,175,518	\$ 1,143,716	\$ 4,319,234	\$ 26,302,978
	Actual - Term	\$ 1,984,484	\$ 1,289,786	\$ 16,543,966	\$ 2,165,508	\$ 21,983,744	\$ 3,175,518	\$ 418,610	\$ 3,594,128	\$ 25,577,872
	YTD Percent	32%	24%	33%	32%	32%	32%	14%	24%	30%
	Term Percent	11%	8%	10%	10%	10%	10%	5%	9%	10%
Program Participation	Annual Benchmark	13,092	6,239	30,032	34,165	83,528	28,463	35,084	63,547	147,074
	Term Goal	33,177	19,056	97,796	102,613	252,642	85,186	35,084	120,270	372,913
	Actual - YTD	16,313	1,452	10,347	18,875	46,987	21,595	12,201	33,796	80,783
	Actual - Term	16,313	1,452	10,347	18,875	46,987	21,595	11,453	33,048	80,035
	YTD Percent	125%	23%	34%	55%	56%	76%	35%	53%	55%
	Term Percent	49%	8%	11%	18%	19%	25%	33%	27%	21%
YTD Annual kWh Savings	Annual Benchmark	7,253,536	7,335,266	75,001,700	11,434,468	101,024,970	65,122	56,281	121,403	101,146,372
	Actual - YTD	10,104,888	844,039	17,695,686	3,187,555	31,832,168	94,081	6,762	100,843	31,933,011
	YTD Percent	139%	12%	24%	28%	32%	144%	12%	83%	32%
Term Annual kWh Savings	Goal	20,327,662	21,442,841	219,868,633	28,424,572	290,063,707	188,848	56,281	245,129	290,308,837
	Actual - Term	10,104,888	844,039	17,695,686	3,187,555	31,832,168	94,081	2,786	96,867	31,929,035
	Term Percent	139%	4%	8%	11%	11%	50%	5%	40%	11%
YTD Lifetime kWh Savings	Annual Benchmark	66,263,146	77,971,410	651,924,294	68,033,820	864,192,670	2,141,900	997,407	3,139,307	867,331,977
	Actual - YTD	21,914,944	9,559,654	182,429,936	18,713,682	232,618,216	1,916,580	118,870	2,035,449	234,653,666
	YTD Percent	33%	12%	28%	28%	27%	89%	12%	65%	27%
Term Lifetime kWh Savings	Goal	177,870,732	249,522,924	1,969,252,915	199,929,875	2,596,576,446	3,332,093	997,407	4,329,500	2,600,905,947
	Actual - Term	21,914,944	9,559,654	182,429,936	18,713,682	232,618,216	1,916,580	48,072	1,964,652	234,582,868
	Term Percent	12%	4%	9%	9%	9%	58%	5%	45%	9%
Annual MMBtu Savings	Annual Benchmark	5,704	9,847	40,956	1,441	57,949	124,252	114,646	238,898	296,847
	Actual - YTD	4,506	3,140	17,885	1,766	27,297	44,430	22,037	66,467	93,764
	YTD Percent	79%	32%	44%	123%	47%	36%	19%	28%	32%
Term Annual MMBtu Savings	Goal	16,795	30,980	135,626	4,324	187,726	380,322	114,646	494,968	682,694
	Actual - Term	4,506	3,140	17,885	1,766	27,297	44,430	8,959	53,389	80,686
	Term Percent	27%	10%	13%	41%	15%	12%	8%	11%	12%
Lifetime MMBtu Savings	Annual Benchmark	127,370	194,916	1,229,402	79,993	1,631,681	1,661,047	1,377,775	3,038,822	4,670,503
	Actual - YTD	112,449	64,722	494,618	42,578	714,367	444,149	237,212	681,362	1,395,729
	YTD Percent	88%	33%	40%	53%	44%	27%	17%	22%	30%
Term Lifetime MMBtu Savings	Goal	374,005	613,854	3,925,688	242,124	5,155,670	5,077,227	1,377,775	6,455,002	11,610,672
	Actual - Term	112,449	64,722	494,618	42,578	714,367	444,149	89,932	534,082	1,248,449
	Term Percent	30%	11%	13%	18%	14%	9%	7%	8%	11%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report  
January 2024 - June 2024

Program Results  
Home Energy Assistance (HEA)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 1,180,399	\$ 942,251	\$ 8,685,460	\$ 1,285,130	\$ 12,093,240	\$ 1,846,345	\$ 1,563,975	\$ 3,410,321	\$ 15,503,561
	Term Budget	\$ 3,528,982	\$ 2,955,374	\$ 29,230,224	\$ 3,987,618	\$ 39,702,197	\$ 5,677,225	\$ 1,563,975	\$ 7,241,200	\$ 46,943,397
	Actual - YTD	\$ 516,095	\$ 306,175	\$ 4,303,961	\$ 446,874	\$ 5,573,105	\$ 926,765	\$ 323,489	\$ 1,250,254	\$ 6,823,359
	Actual - Term	\$ 516,095	\$ 306,175	\$ 4,303,961	\$ 446,874	\$ 5,573,105	\$ 926,765	\$ 48,437	\$ 975,201	\$ 6,548,307
	YTD Percent	44%	32%	50%	35%	46%	50%	21%	37%	44%
	Term Percent	15%	10%	15%	11%	14%	16%	3%	13%	14%
Program Participation	Annual Benchmark	82	114	672	65	933	190	151	341	1,274
	Term Goal	245	360	2,174	195	2,974	585	151	736	3,711
	Actual - YTD	88	16	187	41	332	234	40	274	606
	Actual - Term	88	16	187	41	332	234	29	263	595
	YTD Percent	107%	14%	28%	63%	36%	123%	26%	80%	48%
	Term Percent	36%	4%	9%	21%	11%	40%	19%	36%	16%
YTD Annual kWh Savings	Annual Benchmark	103,236	240,303	2,730,036	122,161	3,195,736	16,031	13,048	29,079	3,224,815
	Actual - YTD	107,249	18,856	510,779	70,119	707,002	36,293	452	36,746	743,748
	YTD Percent	104%	8%	19%	57%	22%	226%	3%	126%	23%
Term Annual kWh Savings	Goal	289,287	757,337	9,047,569	366,483	10,460,676	48,805	13,048	61,853	10,522,529
	Actual - Term	107,249	18,856	510,779	70,119	707,002	36,293	245	36,538	743,541
	Term Percent	37%	2%	6%	19%	7%	74%	2%	59%	7%
YTD Lifetime kWh Savings	Annual Benchmark	1,209,524	4,793,736	36,091,883	1,537,424	43,632,568	332,435	266,070	598,505	44,231,073
	Actual - YTD	1,673,439	327,590	8,796,775	759,029	11,556,834	753,678	10,324	764,002	12,320,837
	YTD Percent	138%	7%	24%	49%	26%	227%	4%	128%	28%
Term Lifetime kWh Savings	Goal	3,354,947	15,107,907	117,769,770	4,612,272	140,844,896	1,014,856	266,070	1,280,926	142,125,822
	Actual - Term	1,673,439	327,590	8,796,775	759,029	11,556,834	753,678	6,120	759,798	12,316,633
	Term Percent	50%	2%	7%	16%	8%	74%	2%	59%	9%
Annual MMBtu Savings	Annual Benchmark	2,302	894	8,510	1,386	13,092	10,430	7,775	18,205	31,297
	Actual - YTD	1,473	540	4,915	571	7,499	6,727	1,509	8,236	15,735
	YTD Percent	64%	60%	58%	41%	57%	65%	19%	45%	50%
Term Annual MMBtu Savings	Goal	6,625	2,817	28,814	4,159	42,415	32,025	7,775	39,800	82,215
	Actual - Term	1,473	540	4,915	571	7,499	6,727	245	6,972	14,471
	Term Percent	22%	19%	17%	14%	18%	21%	3%	18%	18%
Lifetime MMBtu Savings	Annual Benchmark	49,421	20,075	210,584	30,114	310,194	221,939	167,624	389,563	699,757
	Actual - YTD	32,369	11,871	109,263	13,267	166,770	129,680	31,400	161,081	327,851
	YTD Percent	65%	59%	52%	44%	54%	58%	19%	41%	47%
Term Lifetime MMBtu Savings	Goal	141,743	63,269	713,042	90,342	1,008,396	682,039	167,624	849,663	1,858,059
	Actual - Term	32,369	11,871	109,263	13,267	166,770	129,680	4,036	133,716	300,486
	Term Percent	23%	19%	15%	15%	17%	19%	2%	16%	16%

2nd Quarter Report  
January 2024 - June 2024

Program Results  
ENERGY STAR Homes

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 225,000	\$ 481,548	\$ 2,354,174	\$ 537,414	\$ 3,598,136	\$ 789,186	\$ 707,945	\$ 1,497,131	\$ 5,095,267
	Term Budget	\$ 671,576	\$ 1,530,438	\$ 7,305,920	\$ 1,749,054	\$ 11,256,988	\$ 2,305,186	\$ 707,945	\$ 3,013,131	\$ 14,270,119
	Actual - YTD	\$ 40,717	\$ 110,478	\$ 1,099,166	\$ 34,776	\$ 1,285,137	\$ 178,587	\$ 88,302	\$ 266,889	\$ 1,552,026
	Actual - Term	\$ 40,717	\$ 110,478	\$ 1,099,166	\$ 34,776	\$ 1,285,137	\$ 178,587	\$ 79,601	\$ 258,188	\$ 1,543,325
	YTD Percent	18%	23%	47%	6%	36%	23%	12%	18%	30%
	Term Percent	6%	7%	15%	2%	11%	8%	11%	9%	11%
Program Participation	Annual Benchmark	89	128	993	80	1,290	236	195	431	1,721
	Term Goal	262	408	3,151	240	4,062	682	195	877	4,938
	Actual - YTD	9	17	798	-	824	31	74	105	929
	Actual - Term	9	17	798	-	824	31	1	32	856
	YTD Percent	10%	13%	80%	0%	64%	13%	38%	24%	54%
	Term Percent	3%	4%	25%	0%	20%	5%	1%	4%	17%
YTD Annual kWh Savings	Annual Benchmark	11,140	662,161	1,612,031	45,530	2,330,862	-	-	-	2,330,862
	Actual - YTD	4,891	80,019	1,880,798	-	1,965,708	-	-	-	1,965,708
	YTD Percent	44%	12%	117%	0%	84%	N/A	N/A	N/A	84%
Term Annual kWh Savings	Goal	11,140	662,161	1,612,031	45,530	2,330,862	-	-	-	2,330,862
	Actual - Term	4,891	80,019	1,880,798	-	1,965,708	-	-	-	1,965,708
	Term Percent	44%	12%	117%	0%	84%	N/A	N/A	N/A	84%
YTD Lifetime kWh Savings	Annual Benchmark	200,132	15,898,189	37,758,471	889,014	54,745,806	-	-	-	54,745,806
	Actual - YTD	119,400	1,877,776	43,837,905	-	45,835,080	-	-	-	45,835,080
	YTD Percent	60%	12%	116%	0%	84%	N/A	N/A	N/A	84%
Term Lifetime kWh Savings	Goal	589,661	50,630,988	120,422,637	2,667,042	174,310,328	-	-	-	174,310,328
	Actual - Term	119,400	1,877,776	43,837,905	-	45,835,080	-	-	-	45,835,080
	Term Percent	20%	4%	36%	0%	26%	N/A	N/A	N/A	26%
Annual MMBtu Savings	Annual Benchmark	1,421	2,464	19,336	1,046	24,267	5,850	4,725	10,575	34,841
	Actual - YTD	2,323	1,062	9,468	-	12,852	1,089	1,697	2,786	15,638
	YTD Percent	163%	43%	49%	0%	53%	19%	36%	26%	45%
Term Annual MMBtu Savings	Goal	4,211	7,842	60,921	3,139	76,112	16,914	4,725	21,639	97,751
	Actual - Term	2,323	1,062	9,468	-	12,852	1,089	1,697	2,786	15,638
	Term Percent	55%	14%	16%	0%	17%	6%	36%	13%	16%
Lifetime MMBtu Savings	Annual Benchmark	32,952	57,583	444,585	23,755	558,875	137,974	111,300	249,274	808,149
	Actual - YTD	58,064	25,851	226,378	-	310,292	27,221	35,815	63,036	373,328
	YTD Percent	176%	45%	51%	0%	56%	20%	32%	25%	46%
Term Lifetime MMBtu Savings	Goal	97,671	183,292	1,400,755	71,265	1,752,982	398,994	111,300	510,294	2,263,277
	Actual - Term	58,064	25,851	226,378	-	310,292	27,221	35,815	63,036	373,328
	Term Percent	59%	14%	16%	0%	18%	7%	32%	12%	16%

2nd Quarter Report  
January 2024 - June 2024

Program Results  
Home Performance

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 545,280	\$ 600,685	\$ 7,946,901	\$ 729,220	\$ 9,822,086	\$ 1,450,000	\$ 1,050,300	\$ 2,500,300	\$ 12,322,385
	Term Budget	\$ 1,651,780	\$ 1,907,999	\$ 25,304,557	\$ 2,148,541	\$ 31,012,876	\$ 4,199,486	\$ 1,050,300	\$ 5,249,785	\$ 36,262,662
	Actual - YTD	\$ 252,351	\$ 220,854	\$ 2,305,873	\$ 279,721	\$ 3,058,799	\$ 683,182	\$ 121,977	\$ 805,159	\$ 3,863,958
	Actual - Term	\$ 252,351	\$ 220,854	\$ 2,305,873	\$ 279,721	\$ 3,058,799	\$ 683,182	\$ 63,355	\$ 746,536	\$ 3,805,335
	YTD Percent	46%	37%	29%	38%	31%	47%	12%	32%	31%
	Term Percent	15%	12%	9%	13%	10%	16%	6%	14%	10%
Program Participation	Annual Benchmark	56	71	2,140	65	2,333	178	115	293	2,625
	Term Goal	167	230	6,517	195	7,109	516	115	631	7,740
	Actual - YTD	24	48	142	53	267	217	17	234	501
	Actual - Term	24	48	142	53	267	217	11	228	495
	YTD Percent	43%	68%	7%	82%	11%	122%	15%	80%	19%
	Term Percent	14%	21%	2%	27%	4%	42%	10%	36%	6%
YTD Annual kWh Savings	Annual Benchmark	20,140	57,582	670,601	57,300	805,624	12,869	13,987	26,856	832,479
	Actual - YTD	8,507	11,050	115,742	19,332	154,632	44,383	1,290	45,673	200,305
	YTD Percent	42%	19%	17%	34%	19%	345%	9%	170%	24%
Term Annual kWh Savings	Goal	60,347	178,454	2,161,154	171,899	2,571,855	35,866	13,987	49,853	2,621,708
	Actual - Term	8,507	11,050	115,742	19,332	154,632	44,383	361	44,744	199,376
	Term Percent	14%	6%	5%	11%	6%	124%	3%	90%	8%
YTD Lifetime kWh Savings	Annual Benchmark	421,612	456,264	12,756,861	1,053,727	14,688,464	207,428	252,991	460,419	15,148,882
	Actual - YTD	174,661	187,988	2,397,986	402,806	3,163,440	934,334	28,954	963,288	4,126,729
	YTD Percent	41%	41%	19%	38%	22%	450%	11%	209%	27%
Term Lifetime kWh Savings	Goal	1,262,982	1,464,055	40,690,112	3,161,182	46,578,331	578,334	252,991	831,325	47,409,656
	Actual - Term	174,661	187,988	2,397,986	402,806	3,163,440	934,334	8,097	942,431	4,105,871
	Term Percent	14%	13%	6%	13%	7%	162%	3%	113%	9%
Annual MMBtu Savings	Annual Benchmark	2,108	2,864	34,537	1,493	41,002	8,874	6,678	15,553	56,555
	Actual - YTD	884	974	7,771	1,312	10,941	4,428	608	5,037	15,978
	YTD Percent	42%	34%	22%	88%	27%	50%	9%	32%	28%
Term Annual MMBtu Savings	Goal	6,279	9,135	106,692	4,479	126,585	25,273	6,678	31,951	158,536
	Actual - Term	884	974	7,771	1,312	10,941	4,428	267	4,695	15,636
	Term Percent	14%	11%	7%	29%	9%	18%	4%	15%	10%
Lifetime MMBtu Savings	Annual Benchmark	42,938	55,476	660,733	33,946	793,093	181,477	141,374	322,850	1,115,944
	Actual - YTD	21,985	18,670	158,064	27,657	226,376	82,856	12,509	95,365	321,742
	YTD Percent	51%	34%	24%	81%	29%	46%	9%	30%	29%
Term Lifetime MMBtu Savings	Goal	127,789	177,425	2,040,577	101,838	2,447,630	520,285	141,374	661,659	3,109,289
	Actual - Term	21,985	18,670	158,064	27,657	226,376	82,856	5,656	88,513	314,889
	Term Percent	17%	11%	8%	27%	9%	16%	4%	13%	10%

2nd Quarter Report  
 January 2024 - June 2024

Program Results  
 ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 442,302	\$ 1,324,961	\$ 5,255,536	\$ 653,436	\$ 7,676,235	\$ 1,340,849	\$ 577,571	\$ 1,918,420	\$ 9,594,655
	Term Budget	\$ 1,346,284	\$ 4,206,867	\$ 17,772,528	\$ 2,052,761	\$ 25,378,440	\$ 3,903,991	\$ 577,571	\$ 4,481,562	\$ 29,860,002
	Actual - YTD	\$ 187,830	\$ 369,564	\$ 2,074,869	\$ 260,754	\$ 2,893,018	\$ 373,175	\$ 129,948	\$ 503,123	\$ 3,396,141
	Actual - Term	\$ 187,830	\$ 369,564	\$ 2,074,869	\$ 260,754	\$ 2,893,018	\$ 373,175	\$ 42,522	\$ 415,697	\$ 3,308,715
	YTD Percent	42%	28%	39%	40%	38%	28%	22%	26%	35%
	Term Percent	14%	9%	12%	13%	11%	10%	7%	9%	11%
Program Participation	Annual Benchmark	1,391	5,734	15,594	6,200	28,919	3,840	750	4,590	33,509
	Term Goal	3,974	17,482	53,487	18,600	93,543	11,249	750	11,999	105,542
	Actual - YTD	542	1,303	6,844	687	9,376	498	168	666	10,042
	Actual - Term	542	1,303	6,844	687	9,376	498	61	559	9,935
	YTD Percent	39%	23%	44%	11%	32%	13%	22%	15%	30%
	Term Percent	14%	7%	13%	4%	10%	4%	8%	5%	9%
YTD Annual kWh Savings	Annual Benchmark	444,068	1,470,772	6,028,160	875,050	8,818,050	30,846	21,686	52,532	8,870,582
	Actual - YTD	224,618	339,718	1,919,275	255,597	2,739,208	13,156	5,020	18,175	2,757,383
	YTD Percent	51%	23%	32%	29%	31%	43%	23%	35%	31%
Term Annual kWh Savings	Goal	1,284,260	5,071,583	20,970,922	2,646,403	29,973,168	87,714	21,686	109,400	30,082,568
	Actual - Term	224,618	339,718	1,919,275	255,597	2,739,208	13,156	2,180	15,336	2,754,543
	Term Percent	17%	7%	9%	10%	9%	15%	10%	14%	9%
YTD Lifetime kWh Savings	Annual Benchmark	4,552,768	17,850,177	78,574,685	7,579,332	108,556,962	507,862	342,266	850,128	109,407,090
	Actual - YTD	3,021,886	4,166,818	25,914,648	3,224,378	36,327,731	223,237	79,591	302,828	36,630,559
	YTD Percent	66%	23%	33%	43%	33%	44%	23%	36%	33%
Term Lifetime kWh Savings	Goal	13,418,634	65,042,531	273,371,072	23,167,863	375,000,099	1,442,552	342,266	1,784,818	376,784,917
	Actual - Term	3,021,886	4,166,818	25,914,648	3,224,378	36,327,731	223,237	33,855	257,092	36,584,823
	Term Percent	23%	6%	9%	14%	10%	15%	10%	14%	10%
Annual MMBtu Savings	Annual Benchmark	404	4,715	4,419	55	9,593	26,571	7,919	34,490	44,083
	Actual - YTD	114	606	1,610	280	2,610	4,171	1,893	6,064	8,674
	YTD Percent	28%	13%	36%	512%	27%	16%	24%	18%	20%
Term Annual MMBtu Savings	Goal	1,160	14,425	14,491	164	30,239	77,582	7,919	85,501	115,740
	Actual - Term	114	606	1,610	280	2,610	4,171	657	4,828	7,438
	Term Percent	10%	4%	11%	171%	9%	5%	8%	6%	6%
Lifetime MMBtu Savings	Annual Benchmark	5,839	70,374	64,229	5,740	146,182	432,783	133,301	566,084	712,267
	Actual - YTD	1,635	8,586	23,131	4,048	37,400	73,016	34,004	107,020	144,420
	YTD Percent	28%	12%	36%	71%	26%	17%	26%	19%	20%
Term Lifetime MMBtu Savings	Goal	16,799	215,313	210,675	17,221	460,008	1,262,090	133,301	1,395,391	1,855,399
	Actual - Term	1,635	8,586	23,131	4,048	37,400	73,016	11,638	84,654	122,054
	Term Percent	10%	4%	11%	24%	8%	6%	9%	6%	7%

2nd Quarter Report  
 January 2024 - June 2024

Program Results  
 Large Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 1,413,353	\$ 711,373	\$ 10,279,495	\$ 1,264,713	\$ 13,668,933	\$ 1,694,000	\$ 1,644,932	\$ 3,338,932	\$ 17,007,864
	Term Budget	\$ 4,067,770	\$ 2,243,455	\$ 30,470,513	\$ 3,831,484	\$ 40,613,222	\$ 5,532,192	\$ 1,644,932	\$ 7,177,124	\$ 47,790,346
	Actual - YTD	\$ 418,621	\$ 26,739	\$ 3,213,259	\$ 172,662	\$ 3,831,282	\$ 287,488	\$ 131,444	\$ 418,931	\$ 4,250,213
	Actual - Term	\$ 418,621	\$ 26,739	\$ 3,213,259	\$ 172,662	\$ 3,831,282	\$ 287,488	\$ 93,736	\$ 381,223	\$ 4,212,505
	YTD Percent	30%	4%	31%	14%	28%	17%	8%	13%	25%
	Term Percent	10%	1%	11%	5%	9%	5%	6%	5%	9%
Program Participation	Annual Benchmark	1,344	19	840	49	2,252	310	33	343	2,595
	Term Goal	299	57	2,426	147	2,929	958	33	991	3,920
	Actual - YTD	22	6	338	21	387	55	6	61	448
	Actual - Term	22	6	338	21	387	55	1	56	443
	YTD Percent	2%	32%	40%	43%	17%	18%	18%	18%	17%
	Term Percent	7%	11%	14%	14%	13%	6%	3%	6%	11%
YTD Annual kWh Savings	Annual Benchmark	2,492,185	2,891,342	26,842,013	3,570,794	35,796,334	-	-	-	35,796,334
	Actual - YTD	778,093	26,753	5,127,131	262,819	6,194,796	-	-	-	6,194,796
	YTD Percent	31%	1%	19%	7%	17%	N/A	N/A	N/A	17%
Term Annual kWh Savings	Goal	6,756,871	8,766,865	77,888,671	10,712,381	104,124,788	-	-	-	104,124,788
	Actual - Term	778,093	26,753	5,127,131	262,819	6,194,796	-	-	-	6,194,796
	Term Percent	12%	0%	7%	2%	6%	N/A	N/A	N/A	6%
YTD Lifetime kWh Savings	Annual Benchmark	30,977,724	22,943,337	232,865,827	29,353,304	316,140,192	-	-	-	316,140,192
	Actual - YTD	6,071,190	162,215	44,447,609	2,389,926	53,070,941	-	-	-	53,070,941
	YTD Percent	20%	1%	19%	8%	17%	N/A	N/A	N/A	17%
Term Lifetime kWh Savings	Goal	82,251,869	69,566,708	675,507,151	83,458,518	910,784,247	-	-	-	910,784,247
	Actual - Term	6,071,190	162,215	44,447,609	2,389,926	53,070,941	-	-	-	53,070,941
	Term Percent	7%	0%	7%	3%	6%	N/A	N/A	N/A	6%
Annual MMBtu Savings	Annual Benchmark	(323)	(106)	(9,870)	(1,169)	(11,469)	33,168	29,972	63,139	51,671
	Actual - YTD	(180)	(4)	(762)	(29)	(975)	4,321	3,227	7,548	6,573
	YTD Percent	56%	4%	8%	2%	9%	13%	11%	12%	13%
Term Annual MMBtu Savings	Goal	(917)	(321)	(28,619)	(3,508)	(33,365)	107,516	29,972	137,487	104,123
	Actual - Term	(180)	(4)	(762)	(29)	(975)	4,321	2,473	6,794	5,819
	Term Percent	20%	1%	3%	1%	3%	4%	8%	5%	6%
Lifetime MMBtu Savings	Annual Benchmark	(2,969)	(1,031)	(52,350)	(6,085)	(62,435)	377,707	485,882	863,589	801,154
	Actual - YTD	(1,048)	(26)	(5,199)	(159)	(6,432)	37,286	37,773	75,059	68,627
	YTD Percent	35%	2%	10%	3%	10%	10%	8%	9%	9%
Term Lifetime MMBtu Savings	Goal	(8,396)	(3,127)	(151,767)	(16,112)	(179,402)	1,237,085	485,882	1,722,967	1,543,565
	Actual - Term	(1,048)	(26)	(5,199)	(159)	(6,432)	37,286	23,893	61,179	54,747
	Term Percent	12%	1%	3%	1%	4%	3%	5%	4%	4%

2nd Quarter Report  
January 2024 - June 2024

Program Results  
Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 1,235,118	\$ 632,168	\$ 9,813,610	\$ 1,257,152	\$ 12,938,048	\$ 1,591,172	\$ 1,585,542	\$ 3,176,714	\$ 16,114,763
	Term Budget	\$ 3,556,576	\$ 2,015,640	\$ 29,024,816	\$ 3,830,917	\$ 38,427,949	\$ 5,171,961	\$ 1,585,542	\$ 6,757,503	\$ 45,185,453
	Actual - YTD	\$ 333,008	\$ 179,472	\$ 2,000,557	\$ 553,012	\$ 3,066,049	\$ 405,053	\$ 206,118	\$ 611,171	\$ 3,677,221
	Actual - Term	\$ 333,008	\$ 179,472	\$ 2,000,557	\$ 553,012	\$ 3,066,049	\$ 405,053	\$ 41,965	\$ 447,018	\$ 3,513,068
	YTD Percent	27%	28%	20%	44%	24%	25%	13%	19%	23%
	Term Percent	9%	9%	7%	14%	8%	8%	3%	7%	8%
Program Participation	Annual Benchmark	868	158	7,548	130	8,704	1,410	225	1,635	10,339
	Term Goal	520	484	21,898	390	23,292	4,297	225	4,522	27,814
	Actual - YTD	53	62	2,010	153	2,278	439	67	506	2,784
	Actual - Term	53	62	2,010	153	2,278	439	5	444	2,722
	YTD Percent	6%	39%	27%	118%	26%	31%	30%	31%	27%
	Term Percent	10%	13%	9%	39%	10%	10%	2%	10%	10%
YTD Annual kWh Savings	Annual Benchmark	1,756,264	1,800,326	34,089,742	3,587,014	41,233,346	4,872	7,560	12,432	41,245,778
	Actual - YTD	246,322	367,643	7,839,383	1,484,040	9,937,388	249	-	249	9,937,636
	YTD Percent	14%	20%	23%	41%	24%	5%	0%	2%	24%
Term Annual kWh Savings	Goal	4,680,862	5,502,280	98,821,503	10,761,041	119,765,685	14,784	7,560	22,344	119,788,029
	Actual - Term	246,322	367,643	7,839,383	1,484,040	9,937,388	249	-	249	9,937,636
	Term Percent	5%	7%	8%	14%	8%	2%	0%	1%	8%
YTD Lifetime kWh Savings	Annual Benchmark	25,531,535	14,165,638	226,806,643	22,001,177	288,504,993	87,696	136,080	223,776	288,728,769
	Actual - YTD	1,553,991	2,837,267	53,571,035	10,530,270	68,492,562	5,331	-	5,331	68,497,893
	YTD Percent	6%	20%	24%	48%	24%	6%	0%	2%	24%
Term Lifetime kWh Savings	Goal	67,240,291	43,294,002	658,028,260	66,003,472	834,566,025	266,112	136,080	402,192	834,968,217
	Actual - Term	1,553,991	2,837,267	53,571,035	10,530,270	68,492,562	5,331	-	5,331	68,497,893
	Term Percent	2%	7%	8%	16%	8%	2%	0%	1%	8%
Annual MMBtu Savings	Annual Benchmark	(322)	(854)	(14,771)	(1,285)	(17,232)	14,521	17,890	32,411	15,179
	Actual - YTD	(77)	(39)	(6,078)	(359)	(6,552)	3,921	4,306	8,227	1,675
	YTD Percent	24%	5%	41%	28%	38%	27%	24%	25%	11%
Term Annual MMBtu Savings	Goal	(908)	(2,609)	(42,930)	(3,854)	(50,302)	46,670	17,890	64,560	14,258
	Actual - Term	(77)	(39)	(6,078)	(359)	(6,552)	3,921	415	4,336	(2,216)
	Term Percent	8%	1%	14%	9%	13%	8%	2%	7%	-16%
Lifetime MMBtu Savings	Annual Benchmark	(3,702)	(6,412)	(90,048)	(6,939)	(107,100)	217,325	242,871	460,196	353,096
	Actual - YTD	(403)	(230)	(39,703)	(2,186)	(42,522)	52,423	61,138	113,560	71,038
	YTD Percent	11%	4%	44%	31%	40%	24%	25%	25%	20%
Term Lifetime MMBtu Savings	Goal	(10,280)	(19,597)	(261,744)	(20,816)	(312,437)	703,635	242,871	946,506	634,069
	Actual - Term	(403)	(230)	(39,703)	(2,186)	(42,522)	52,423	5,689	58,112	15,589
	Term Percent	4%	1%	15%	10%	14%	7%	2%	6%	2%

2nd Quarter Report  
January 2024 - June 2024

Program Results  
Municipal Program

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 177,649	\$ 246,681	\$ 1,450,671	\$ 214,276	\$ 2,089,278	\$ 370,000	\$ 370,856	\$ 740,856	\$ 2,830,134
	Term Budget	\$ 506,968	\$ 584,541	\$ 4,539,330	\$ 678,367	\$ 6,309,206	\$ 1,140,000	\$ 370,856	\$ 1,510,856	\$ 7,820,062
	Actual - YTD	\$ 59,041	\$ 10,352	\$ 155,772	\$ 57,681	\$ 282,845	\$ 102,321	\$ 38,910	\$ 141,231	\$ 424,076
	Actual - Term	\$ 59,041	\$ 10,352	\$ 155,772	\$ 57,681	\$ 282,845	\$ 102,321	\$ 2,936	\$ 105,257	\$ 388,102
	YTD Percent	33%	4%	11%	27%	14%	28%	10%	19%	15%
	Term Percent	12%	2%	3%	9%	4%	9%	1%	7%	5%
Program Participation	Annual Benchmark	426	15	93	6	540	256	15	271	811
	Term Goal	47	35	269	18	369	770	15	785	1,154
	Actual - YTD	10	-	28	-	38	8	1	9	47
	Actual - Term	10	-	28	-	38	8	-	8	46
	YTD Percent	2%	0%	30%	0%	7%	3%	7%	3%	6%
	Term Percent	21%	0%	10%	0%	10%	1%	0%	1%	4%
YTD Annual kWh Savings	Annual Benchmark	126,503	212,780	3,029,116	272,108	3,640,507	504	-	504	3,641,011
	Actual - YTD	127,747	-	302,580	36,043	466,369	-	-	-	466,369
	YTD Percent	101%	0%	10%	13%	13%	0% N/A	-	0%	13%
Term Annual kWh Savings	Goal	344,894	504,161	9,366,782	816,324	11,032,161	1,680	-	1,680	11,033,841
	Actual - Term	127,747	-	302,580	36,043	466,369	-	-	-	466,369
	Term Percent	37%	0%	3%	4%	4%	0% N/A	-	0%	4%
YTD Lifetime kWh Savings	Annual Benchmark	1,069,851	1,864,069	27,069,923	2,715,331	32,719,174	9,072	-	9,072	32,728,246
	Actual - YTD	692,917	-	3,463,976	347,668	4,504,561	-	-	-	4,504,561
	YTD Percent	65%	0%	13%	13%	14%	0% N/A	-	0%	14%
Term Lifetime kWh Savings	Goal	2,852,347	4,416,733	83,463,913	8,145,993	98,878,987	30,240	-	30,240	98,909,227
	Actual - Term	692,917	-	3,463,976	347,668	4,504,561	-	-	-	4,504,561
	Term Percent	24%	0%	4%	4%	5%	0% N/A	-	0%	5%
Annual MMBtu Savings	Annual Benchmark	115	(130)	(1,205)	(85)	(1,305)	4,794	4,287	9,082	7,777
	Actual - YTD	(30)	-	961	(10)	922	1,103	755	1,858	2,780
	YTD Percent	-26%	0%	-80%	12%	-71%	23%	18%	20%	36%
Term Annual MMBtu Savings	Goal	346	(308)	(3,743)	(254)	(3,959)	14,209	4,287	18,496	14,537
	Actual - Term	(30)	-	961	(10)	922	1,103	-	1,103	2,024
	Term Percent	-9%	0%	-26%	4%	-23%	8%	0%	6%	14%
Lifetime MMBtu Savings	Annual Benchmark	2,890	(1,149)	(8,331)	(538)	(7,128)	71,798	60,023	131,821	124,693
	Actual - YTD	(154)	-	22,685	(49)	22,482	22,997	16,532	39,529	62,012
	YTD Percent	-5%	0%	-272%	9%	-315%	32%	28%	30%	50%
Term Lifetime MMBtu Savings	Goal	8,680	(2,722)	(25,850)	(1,615)	(21,507)	212,964	60,023	272,988	251,481
	Actual - Term	(154)	-	22,685	(49)	22,482	22,997	-	22,997	45,479
	Term Percent	-2%	0%	-88%	3%	-105%	11%	0%	8%	18%



2nd Quarter Report  
 January 2024 - June 2024

Company-Specific Programs  
 Liberty Utilities, Until and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil <sup>1</sup>	Unitil <sup>1</sup>
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Annual Benchmark	\$ 125,000	\$ 185,000	\$ -	\$ 213,766	\$ 241,168
	Term Budget	\$ 390,000	\$ 570,000	\$ -	\$ 642,321	\$ 241,168
	Actual - YTD	\$ 10,683	\$ 21,249	\$ -	\$ 99,836	\$ 37,958
	Actual - Term	\$ 10,683	\$ 21,249	\$ -	\$ 99,836	\$ 17,070
	YTD Percent	9%	11%	N/A	47%	16%
	Term Percent	3%	4%	N/A	16%	7%
Program Participation	Annual Benchmark	8,000	22,043	-	26,800	33,600
	Term Goal	24,000	66,129	-	80,400	33,600
	Actual - YTD	15,565	20,113	-	17,920	11,828
	Actual - Term	15,565	20,113	-	17,920	11,345
	YTD Percent	195%	91%	-	67%	35%
	Term Percent	65%	30%	-	22%	34%
YTD Annual kWh Savings	Annual Benchmark	2,300,000	-	-	2,904,511	-
	Actual - YTD	8,607,461	-	-	1,059,605	-
	YTD Percent	374%	-	-	36%	-
Term Annual kWh Savings	Goal	6,900,000	-	-	2,904,511	-
	Actual - Term	8,607,461	-	-	1,059,605	-
	Term Percent	125%	-	-	36%	-
YTD Lifetime kWh Savings	Annual Benchmark	2,300,000	-	-	2,904,511	-
	Actual - YTD	8,607,461	-	-	1,059,605	-
	YTD Percent	374%	-	-	36%	-
Term Lifetime kWh Savings	Goal	6,900,000	-	-	8,713,533	-
	Actual - Term	8,607,461	-	-	1,059,605	-
	Term Percent	125%	-	-	12%	-
Annual MMBtu Savings	Annual Benchmark	-	20,044	-	-	35,400
	Actual - YTD	-	18,670	-	-	8,041
	YTD Percent	-	93%	-	-	23%
Term Annual MMBtu Savings	Goal	-	60,133	-	-	35,400
	Actual - Term	-	18,670	-	-	3,206
	Term Percent	-	31%	-	-	9%
Lifetime MMBtu Savings	Annual Benchmark	-	20,044	-	-	35,400
	Actual - YTD	-	18,670	-	-	8,041
	YTD Percent	-	93%	-	-	23%
Term Lifetime MMBtu Savings	Goal	-	60,133	-	-	35,400
	Actual - Term	-	18,670	-	-	3,206
	Term Percent	-	31%	-	-	9%

2nd Quarter Report  
 January 2024 - June 2024

Program Results  
 Company-Specific Programs  
 Eversource

Description		Smart Start Program Administration	C&I RFP Program	C&I Customer Partnerships	Total
Program Expenses	Annual Benchmark	\$ 30,000	\$ -	\$ 15,217	\$ 45,217
	Term Budget	\$ 90,000	\$ -	\$ 45,650	\$ 135,650
	Actual - YTD	\$ 12,380	\$ -	\$ 5,209	\$ 17,589
	Actual - Term	\$ 12,380	\$ -	\$ 5,209	\$ 17,589
	YTD Percent	41%	-	34%	39%
	Term Percent	14%	-	11%	13%
Program Participation	Annual Benchmark	-	-	-	-
	Term Goal	-	-	-	-
	Actual - YTD	-	-	-	-
	Actual - Term	-	-	-	-
	YTD Percent	-	-	-	-
	Term Percent	-	-	-	-
YTD Annual kWh Savings	Annual Benchmark	-	-	-	-
	Actual - YTD	-	-	-	-
	YTD Percent	-	-	-	-
Term Annual kWh Savings	Goal	-	-	-	-
	Actual - Term	-	-	-	-
	Term Percent	-	-	-	-
YTD Lifetime kWh Savings	Annual Benchmark	-	-	-	-
	Actual - YTD	-	-	-	-
	YTD Percent	-	-	-	-
Term Lifetime kWh Savings	Goal	-	-	-	-
	Actual - Term	-	-	-	-
	Term Percent	-	-	-	-

**2nd Quarter Report  
January 2024 - June 2024**

**Demand Reduction Programs**

Description	Electric Utilities			Grand Total	
	Liberty	Eversource	Unitil		
C&I DR					
Program Expenses	Actual	\$ 12,243	\$ 27,475	\$ (1,601)	\$ 38,117
	YTD Progress to Annual Benchmark	5%	4%	-1%	4%
	Cumulative Progress to Term Budget	1%	1%	0%	1%
Program Participation	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%
kW Savings	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%
Residential DR					
Program Expenses	Actual	\$ 6,883	\$ 142,354	\$ 55,020	\$ 204,257
	YTD Progress to Annual Benchmark	5%	54%	79%	42%
	Cumulative Progress to Term Budget	2%	14%	24%	12%
Program Participation	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%
kW Savings	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%

2nd Quarter Report  
 January 2024 - June 2024

Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
<b>Program Expenses</b>									
Annual Benchmark	\$ 103,683	\$ 162,674	\$ 1,548,000	\$ 102,630	\$ 1,916,987	\$ 163,706	\$ 212,546	\$ 376,253	\$ 2,293,240
Actual - YTD	27,080	18,054	281,858	55,244	382,235	47,639	25,634	73,273	455,509
YTD Percent	26%	11%	18%	54%	20%	29%	12%	19%	20%
<b>Program Expenses - Term</b>									
Budget	\$ 319,360	\$ 518,916	\$ 3,534,000	\$ 395,573	\$ 4,767,850	\$ 507,229	\$ 212,546	\$ 719,775	\$ 5,487,625
Actual - Term	27,080	18,054	281,858	55,244	382,235	47,639	23,108	70,747	452,983
Term Percent	8%	3%	8%	14%	8%	9%	11%	10%	8%

Events

Residential Programs

2/15/2024	Button Up Workshop	Online
3/13/2024	BOA Code Workshop	Concord
4/3/2024	Energy Code Workshop	Nashua
4/4/2024	Button Up Workshop	Nelson Town Hall, 7 Nelson Common Rd, Nelson NH
4/11/2024	Button Up Workshop	Carrol Town Hall, 92 School Street Twin Mountain NH
4/16/2024	Button Up Workshop	Zoom
4/25/2024	Button Up Workshop	Peterborough
5/2/2024	BPI BA-T Training	Laconia
5/2/2024	Button Up Workshop	New London
6/13/2024	BPI BA-P Training	Laconia

Commercial Programs

2/13/2024	Business Partner Event	Online
2/23/2024	Level 1 BOC Building Operator Program	Laconia
3/13/2024	Building Energy Code Training	Concord
4/1/2024	Networked Lighting Controls System	Manchester
5/6/2024	NH Energy Week	Manchester - C
6/20/2024	Commercial Building Code Training	Londonderry

2nd Quarter Report  
January 2024 - June 2024

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 284,546	\$ 100,000	\$ 3,360,701	\$ 257,009	\$ 4,002,256
Estimated Annual FCM Expenses	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Actual FCM Proceeds</b>					
Qtr. 1	\$ 71,028	\$ 10,024	\$ 843,595	\$ 64,540	\$ 989,187
Qtr. 2	66,907	18,862	836,755	67,737	990,261
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 137,935	\$ 28,886	\$ 1,680,350	\$ 132,277	\$ 1,979,448
<b>Actual FCM Expenses</b>					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ 951	\$ 951
Qtr. 2	-	-	-	18,872	18,872
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ 19,823	\$ 19,823
Other					
Qtr. 1	\$ 1,316	\$ -	\$ -	\$ -	\$ 1,316
Qtr. 2	25,335	-	-	-	25,335
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 26,650	\$ -	\$ -	\$ -	\$ 26,650
Total Financial Assurance & Other	\$ 26,650	\$ -	\$ -	\$ 19,823	\$ 46,473
<b>Actual Net FCM Proceeds*</b>	\$ 111,285	\$ 28,886	\$ 1,680,350	\$ 112,455	\$ 1,932,975

\* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

2nd Quarter Report  
January 2024 - June 2024

Expenses By Activity  
Income-Eligible

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
YTD	Program Planning & Administration	\$ 28,951	\$ 18,308	\$ 44,468	\$ 44,903	\$ 136,629	\$ 43,302	\$ 33,200	\$ 76,502	\$ 213,131
Grand Total	Customer Incentives	\$ 430,490	\$ 241,632	\$ 4,113,914	\$ 335,803	\$ 5,121,839	\$ 788,085	\$ 262,452	\$ 1,050,538	\$ 6,172,376
	Implementation Services	\$ 40,657	\$ 42,898	\$ 135,497	\$ 66,169	\$ 285,221	\$ 64,174	\$ 27,837	\$ 92,011	\$ 377,232
	Education and Marketing	\$ 18,171	\$ 3,336	\$ 65,244	\$ 10,616	\$ 97,367	\$ 35,311	\$ 5,497	\$ 40,807	\$ 138,175
	EM&V	\$ 19,142	\$ 15,398	\$ 207,760	\$ 18,735	\$ 261,035	\$ 30,604	\$ 9,074	\$ 39,678	\$ 300,713
	Total	\$ 537,411	\$ 321,573	\$ 4,566,882	\$ 476,225	\$ 5,902,091	\$ 961,476	\$ 338,060	\$ 1,299,535	\$ 7,201,627
YTD	Program Planning & Administration	5.4%	5.7%	1.0%	9.4%	2.3%	4.5%	9.8%	5.9%	3.0%
Grand Total	Customer Incentives	80.1%	75.1%	90.1%	70.5%	86.8%	82.0%	77.6%	80.8%	85.7%
%	Implementation Services	7.6%	13.3%	3.0%	13.9%	4.8%	6.7%	8.2%	7.1%	5.2%
	Education and Marketing	3.4%	1.0%	1.4%	2.2%	1.6%	3.7%	1.6%	3.1%	1.9%
	EM&V	3.6%	4.8%	4.5%	3.9%	4.4%	3.2%	2.7%	3.1%	4.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Cumulative Term	Program Planning & Administration	\$ 28,951	\$ 18,308	\$ 44,468	\$ 44,903	\$ 136,629	\$ 43,302	\$ 17,431	\$ 60,733	\$ 197,362
Grand Total	Customer Incentives	\$ 430,490	\$ 241,632	\$ 4,113,914	\$ 335,803	\$ 5,121,839	\$ 788,085	\$ 17,872	\$ 805,957	\$ 5,927,796
	Implementation Services	\$ 40,657	\$ 42,898	\$ 135,497	\$ 66,169	\$ 285,221	\$ 64,174	\$ 13,134	\$ 77,308	\$ 362,529
	Education and Marketing	\$ 18,171	\$ 3,336	\$ 65,244	\$ 10,616	\$ 97,367	\$ 35,311	\$ 2,971	\$ 38,281	\$ 135,648
	EM&V	\$ 19,142	\$ 15,398	\$ 207,760	\$ 18,735	\$ 261,035	\$ 30,604	\$ 4,096	\$ 34,700	\$ 295,735
	Total	\$ 537,411	\$ 321,573	\$ 4,566,882	\$ 476,225	\$ 5,902,091	\$ 961,476	\$ 55,503	\$ 1,016,979	\$ 6,919,070
Cumulative Term	Program Planning & Administration	5.4%	5.7%	1.0%	9.4%	2.3%	4.5%	31.4%	6.0%	2.9%
Grand Total	Customer Incentives	80.1%	75.1%	90.1%	70.5%	86.8%	82.0%	32.2%	79.3%	85.7%
%	Implementation Services	7.6%	13.3%	3.0%	13.9%	4.8%	6.7%	23.7%	7.6%	5.2%
	Education and Marketing	3.4%	1.0%	1.4%	2.2%	1.6%	3.7%	5.4%	3.8%	2.0%
	EM&V	3.6%	4.8%	4.5%	3.9%	4.4%	3.2%	7.4%	3.4%	4.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

2nd Quarter Report  
 January 2024 - June 2024

Expenses By Activity (YTD Calendar Year)  
 Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
ENERGY STAR Homes	Program Planning & Administration	\$ 4,957	\$ 6,023	\$ 10,838	\$ 15,037	\$ 36,855	\$ 17,553	\$ 7,240	\$ 24,792	\$ 61,647
	Customer Incentives	\$ 28,065	\$ 27,950	\$ 977,320	\$ -	\$ 1,033,335	\$ 128,770	\$ 74,000	\$ 202,770	\$ 1,236,105
	Implementation Services	\$ 5,757	\$ 75,407	\$ 46,951	\$ 19,739	\$ 147,855	\$ 22,883	\$ 7,063	\$ 29,945	\$ 177,800
	Education and Marketing	\$ 1,938	\$ 1,098	\$ 64,058	\$ -	\$ 67,093	\$ 9,381	\$ -	\$ 9,381	\$ 76,474
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 40,717	\$ 110,478	\$ 1,099,166	\$ 34,776	\$ 1,285,137	\$ 178,587	\$ 88,302	\$ 266,889	\$ 1,552,026
Home Performance	Program Planning & Administration	\$ 13,406	\$ 13,099	\$ 36,584	\$ 27,132	\$ 90,222	\$ 33,032	\$ 12,607	\$ 45,639	\$ 135,861
	Customer Incentives	\$ 199,788	\$ 163,124	\$ 1,956,627	\$ 208,654	\$ 2,528,193	\$ 560,368	\$ 88,393	\$ 648,761	\$ 3,176,954
	Implementation Services	\$ 30,654	\$ 42,243	\$ 126,780	\$ 43,935	\$ 243,612	\$ 65,791	\$ 20,977	\$ 86,768	\$ 330,380
	Education and Marketing	\$ 8,503	\$ 2,387	\$ 185,882	\$ -	\$ 196,772	\$ 23,991	\$ -	\$ 23,991	\$ 220,763
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 252,351	\$ 220,854	\$ 2,305,873	\$ 279,721	\$ 3,058,799	\$ 683,182	\$ 121,977	\$ 805,159	\$ 3,863,958
ENERGY STAR Products	Program Planning & Administration	\$ 8,674	\$ 20,705	\$ 24,194	\$ 23,575	\$ 77,148	\$ 25,729	\$ 10,851	\$ 36,580	\$ 113,728
	Customer Incentives	\$ 104,882	\$ 169,840	\$ 1,753,147	\$ 139,549	\$ 2,167,417	\$ 281,721	\$ 105,462	\$ 387,183	\$ 2,554,601
	Implementation Services	\$ 44,697	\$ 172,573	\$ 186,962	\$ 94,602	\$ 498,835	\$ 46,799	\$ 13,635	\$ 60,434	\$ 559,269
	Education and Marketing	\$ 29,577	\$ 6,446	\$ 110,566	\$ 3,028	\$ 149,617	\$ 18,926	\$ -	\$ 18,926	\$ 168,543
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 187,830	\$ 369,564	\$ 2,074,869	\$ 260,754	\$ 2,893,018	\$ 373,175	\$ 129,948	\$ 503,123	\$ 3,396,141
Active Demand Response	Program Planning & Administration	\$ 2,506	\$ -	\$ 1,215	\$ 1,493	\$ 5,214	\$ -	\$ -	\$ -	\$ 5,214
	Customer Incentives	\$ -	\$ -	\$ 67,184	\$ 23,865	\$ 91,049	\$ -	\$ -	\$ -	\$ 91,049
	Implementation Services	\$ 2,641	\$ -	\$ 73,955	\$ 29,662	\$ 106,258	\$ -	\$ -	\$ -	\$ 106,258
	Education and Marketing	\$ 1,736	\$ -	\$ -	\$ -	\$ 1,736	\$ -	\$ -	\$ -	\$ 1,736
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 6,883	\$ -	\$ 142,354	\$ 55,020	\$ 204,257	\$ -	\$ -	\$ -	\$ 204,257
Other	Program Planning & Administration	\$ 3,009	\$ 944	\$ 28,015	\$ 7,420	\$ 39,388	\$ 6,005	\$ 4,692	\$ 10,696	\$ 50,085
	Customer Incentives	\$ 183	\$ -	\$ 15,504	\$ 24,147	\$ 39,834	\$ 417	\$ 8,931	\$ 9,348	\$ 49,182
	Implementation Services	\$ 8,856	\$ 990	\$ 5,249	\$ 68,268	\$ 83,364	\$ 14,053	\$ 24,336	\$ 38,389	\$ 121,753
	Education and Marketing	\$ 9,851	\$ 13,726	\$ 80,171	\$ 22,175	\$ 125,923	\$ 21,726	\$ 9,563	\$ 31,288	\$ 157,212
	EM&V	\$ 32,901	\$ 27,443	\$ 331,624	\$ 43,098	\$ 435,065	\$ 61,099	\$ 12,733	\$ 73,833	\$ 508,898
	Total	\$ 54,800	\$ 43,103	\$ 460,562	\$ 165,109	\$ 723,575	\$ 103,300	\$ 60,254	\$ 163,554	\$ 887,129
Total Residential	Program Planning & Administration	\$ 32,553	\$ 40,772	\$ 100,845	\$ 74,658	\$ 248,827	\$ 82,318	\$ 35,389	\$ 117,707	\$ 366,535
	Customer Incentives	\$ 332,918	\$ 360,914	\$ 4,769,781	\$ 396,215	\$ 5,859,828	\$ 971,276	\$ 276,786	\$ 1,248,062	\$ 7,107,890
	Implementation Services	\$ 92,605	\$ 291,214	\$ 439,898	\$ 256,206	\$ 1,079,924	\$ 149,526	\$ 66,010	\$ 215,536	\$ 1,295,460
	Education and Marketing	\$ 51,605	\$ 23,656	\$ 440,677	\$ 25,203	\$ 541,142	\$ 74,023	\$ 9,563	\$ 83,586	\$ 624,728
	EM&V	\$ 32,901	\$ 27,443	\$ 331,624	\$ 43,098	\$ 435,065	\$ 61,099	\$ 12,733	\$ 73,833	\$ 508,898
	Total	\$ 542,581	\$ 743,999	\$ 6,082,826	\$ 795,380	\$ 8,164,786	\$ 1,338,243	\$ 400,482	\$ 1,738,725	\$ 9,903,510
Total %	Program Planning & Administration	6.0%	5.5%	1.7%	9.4%	3.0%	6.2%	8.8%	6.8%	3.7%
	Customer Incentives	61.4%	48.5%	78.4%	49.8%	71.8%	72.6%	69.1%	71.8%	71.8%
	Implementation Services	17.1%	39.1%	7.2%	32.2%	13.2%	11.2%	16.5%	12.4%	13.1%
	Education and Marketing	9.5%	3.2%	7.2%	3.2%	6.6%	5.5%	2.4%	4.8%	6.3%
	EM&V	6.1%	3.7%	5.5%	5.4%	5.3%	4.6%	3.2%	4.2%	5.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

2nd Quarter Report  
January 2024 - June 2024

Expenses By Activity (Cumulative Over Term)  
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
ENERGY STAR Homes	Program Planning & Administration	\$ 4,957	\$ 6,023	\$ 10,838	\$ 15,037	\$ 36,855	\$ 17,553	\$ 3,809	\$ 21,362	\$ 58,216
	Customer Incentives	\$ 28,065	\$ 27,950	\$ 977,320	\$ -	\$ 1,033,335	\$ 128,770	\$ 74,000	\$ 202,770	\$ 1,236,105
	Implementation Services	\$ 5,757	\$ 75,407	\$ 46,951	\$ 19,739	\$ 147,855	\$ 22,883	\$ 1,792	\$ 24,675	\$ 172,530
	Education and Marketing	\$ 1,938	\$ 1,098	\$ 64,058	\$ -	\$ 67,093	\$ 9,381	\$ -	\$ 9,381	\$ 76,474
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 40,717	\$ 110,478	\$ 1,099,166	\$ 34,776	\$ 1,285,137	\$ 178,587	\$ 79,601	\$ 258,188	\$ 1,543,325
Home Performance	Program Planning & Administration	\$ 13,406	\$ 13,099	\$ 36,584	\$ 27,132	\$ 90,222	\$ 33,032	\$ 6,634	\$ 39,666	\$ 129,887
	Customer Incentives	\$ 199,788	\$ 163,124	\$ 1,956,627	\$ 208,654	\$ 2,528,193	\$ 560,368	\$ 45,999	\$ 606,367	\$ 3,134,560
	Implementation Services	\$ 30,654	\$ 42,243	\$ 126,780	\$ 43,935	\$ 243,612	\$ 65,791	\$ 10,722	\$ 76,513	\$ 320,126
	Education and Marketing	\$ 8,503	\$ 2,387	\$ 185,882	\$ -	\$ 196,772	\$ 23,991	\$ -	\$ 23,991	\$ 220,763
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 252,351	\$ 220,854	\$ 2,305,873	\$ 279,721	\$ 3,058,799	\$ 683,182	\$ 63,355	\$ 746,536	\$ 3,805,335
ENERGY STAR Products	Program Planning & Administration	\$ 8,674	\$ 20,705	\$ 24,194	\$ 23,575	\$ 77,148	\$ 25,729	\$ 5,709	\$ 31,438	\$ 108,586
	Customer Incentives	\$ 104,882	\$ 169,840	\$ 1,753,147	\$ 139,549	\$ 2,167,417	\$ 281,721	\$ 34,040	\$ 315,761	\$ 2,483,179
	Implementation Services	\$ 44,697	\$ 172,573	\$ 186,962	\$ 94,602	\$ 498,835	\$ 46,799	\$ 2,773	\$ 49,572	\$ 548,407
	Education and Marketing	\$ 29,577	\$ 6,446	\$ 110,566	\$ 3,028	\$ 149,617	\$ 18,926	\$ -	\$ 18,926	\$ 168,543
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 187,830	\$ 369,564	\$ 2,074,869	\$ 260,754	\$ 2,893,018	\$ 373,175	\$ 42,522	\$ 415,697	\$ 3,308,715
Active Demand Response	Program Planning & Administration	\$ 2,506	\$ -	\$ 1,215	\$ 1,493	\$ 5,214	\$ -	\$ -	\$ -	\$ 5,214
	Customer Incentives	\$ -	\$ -	\$ 67,184	\$ 23,865	\$ 91,049	\$ -	\$ -	\$ -	\$ 91,049
	Implementation Services	\$ 2,641	\$ -	\$ 73,955	\$ 29,662	\$ 106,258	\$ -	\$ -	\$ -	\$ 106,258
	Education and Marketing	\$ 1,736	\$ -	\$ -	\$ -	\$ 1,736	\$ -	\$ -	\$ -	\$ 1,736
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 6,883	\$ -	\$ 142,354	\$ 55,020	\$ 204,257	\$ -	\$ -	\$ -	\$ 204,257
Other	Program Planning & Administration	\$ 3,009	\$ 944	\$ 28,015	\$ 7,420	\$ 39,388	\$ 6,005	\$ 2,469	\$ 8,474	\$ 47,862
	Customer Incentives	\$ 183	\$ -	\$ 15,504	\$ 24,147	\$ 39,834	\$ 417	\$ -	\$ 417	\$ 40,250
	Implementation Services	\$ 8,856	\$ 990	\$ 5,249	\$ 68,268	\$ 83,364	\$ 14,053	\$ 14,601	\$ 28,655	\$ 112,018
	Education and Marketing	\$ 9,851	\$ 13,726	\$ 80,171	\$ 22,175	\$ 125,923	\$ 21,726	\$ 3,632	\$ 25,357	\$ 151,281
	EM&V	\$ 32,901	\$ 27,443	\$ 331,624	\$ 43,098	\$ 435,065	\$ 61,099	\$ 5,608	\$ 66,707	\$ 501,772
	Total	\$ 54,800	\$ 43,103	\$ 460,562	\$ 165,109	\$ 723,575	\$ 103,300	\$ 26,310	\$ 129,609	\$ 853,184
Total Residential	Program Planning & Administration	\$ 32,553	\$ 40,772	\$ 100,845	\$ 74,658	\$ 248,827	\$ 82,318	\$ 18,621	\$ 100,939	\$ 349,766
	Customer Incentives	\$ 332,918	\$ 360,914	\$ 4,769,781	\$ 396,215	\$ 5,859,828	\$ 971,276	\$ 154,039	\$ 1,125,315	\$ 6,985,143
	Implementation Services	\$ 92,605	\$ 291,214	\$ 439,898	\$ 256,206	\$ 1,079,924	\$ 149,526	\$ 29,889	\$ 179,415	\$ 1,259,339
	Education and Marketing	\$ 51,605	\$ 23,656	\$ 440,677	\$ 25,203	\$ 541,142	\$ 74,023	\$ 3,632	\$ 77,655	\$ 618,797
	EM&V	\$ 32,901	\$ 27,443	\$ 331,624	\$ 43,098	\$ 435,065	\$ 61,099	\$ 5,608	\$ 66,707	\$ 501,772
	Total	\$ 542,581	\$ 743,999	\$ 6,082,826	\$ 795,380	\$ 8,164,786	\$ 1,338,243	\$ 211,788	\$ 1,550,031	\$ 9,714,817
Total %	Program Planning & Administration	6.0%	5.5%	1.7%	9.4%	3.0%	6.2%	8.8%	6.5%	3.6%
	Customer Incentives	61.4%	48.5%	78.4%	49.8%	71.8%	72.6%	72.7%	72.6%	71.9%
	Implementation Services	17.1%	39.1%	7.2%	32.2%	13.2%	11.2%	14.1%	11.6%	13.0%
	Education and Marketing	9.5%	3.2%	7.2%	3.2%	6.6%	5.5%	1.7%	5.0%	6.4%
	EM&V	6.1%	3.7%	5.5%	5.4%	5.3%	4.6%	2.6%	4.3%	5.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



2nd Quarter Report  
 January 2024 - June 2024

Expenses By Activity (YTD Calendar Year)  
 C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Program Planning & Administration	\$ 46,607	\$ 1,075	\$ 61,579	\$ 43,881	\$ 153,142	\$ 45,081	\$ 21,731	\$ 66,812	\$ 219,954
	Customer Incentives	\$ 231,815	\$ 3,679	\$ 2,380,952	\$ 51,657	\$ 2,668,102	\$ 129,437	\$ 85,667	\$ 215,104	\$ 2,883,207
	Implementation Services	\$ 102,554	\$ 21,488	\$ 691,337	\$ 77,042	\$ 892,421	\$ 86,070	\$ 24,046	\$ 110,116	\$ 1,002,537
	Education and Marketing	\$ 37,645	\$ 496	\$ 79,392	\$ 82	\$ 117,615	\$ 26,900	\$ -	\$ 26,900	\$ 144,515
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total		\$ 418,621	\$ 26,739	\$ 3,213,259	\$ 172,662	\$ 3,831,282	\$ 287,488	\$ 131,444	\$ 418,931
Small Business Energy Solutions	Program Planning & Administration	\$ 20,544	\$ 8,698	\$ 58,788	\$ 44,865	\$ 132,895	\$ 44,313	\$ 21,731	\$ 66,044	\$ 198,939
	Customer Incentives	\$ 191,819	\$ 94,108	\$ 1,540,378	\$ 403,539	\$ 2,229,843	\$ 197,483	\$ 121,999	\$ 319,482	\$ 2,549,325
	Implementation Services	\$ 89,736	\$ 72,652	\$ 320,133	\$ 102,503	\$ 585,023	\$ 125,221	\$ 61,721	\$ 186,942	\$ 771,965
	Education and Marketing	\$ 30,909	\$ 4,015	\$ 81,259	\$ 2,106	\$ 118,289	\$ 38,036	\$ 668	\$ 38,703	\$ 156,992
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total		\$ 333,008	\$ 179,472	\$ 2,000,557	\$ 553,012	\$ 3,066,049	\$ 405,053	\$ 206,118	\$ 611,171
Municipal	Program Planning & Administration	\$ 3,983	\$ 386	\$ 8,690	\$ 10,429	\$ 23,488	\$ 6,441	\$ 4,984	\$ 11,424	\$ 34,912
	Customer Incentives	\$ 37,473	\$ -	\$ 134,063	\$ 17,852	\$ 189,387	\$ 48,442	\$ 32,625	\$ 81,067	\$ 270,454
	Implementation Services	\$ 11,470	\$ 9,787	\$ 1,986	\$ 29,401	\$ 52,643	\$ 29,153	\$ 1,301	\$ 30,455	\$ 83,097
	Education and Marketing	\$ 6,115	\$ 178	\$ 11,033	\$ -	\$ 17,327	\$ 16,802	\$ -	\$ 16,802	\$ 34,129
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,483	\$ -	\$ 1,483	\$ 1,483
	Total		\$ 59,041	\$ 10,352	\$ 155,772	\$ 57,681	\$ 282,845	\$ 102,321	\$ 38,910	\$ 141,231
Active Demand Response	Program Planning & Administration	\$ 4,371	\$ -	\$ 3,728	\$ 2,755	\$ 10,854	\$ -	\$ -	\$ -	\$ 10,854
	Customer Incentives	\$ -	\$ -	\$ (5,702)	\$ (13,940)	\$ (19,642)	\$ -	\$ -	\$ -	\$ (19,642)
	Implementation Services	\$ 4,457	\$ -	\$ 29,449	\$ 9,584	\$ 43,490	\$ -	\$ -	\$ -	\$ 43,490
	Education and Marketing	\$ 3,415	\$ -	\$ -	\$ -	\$ 3,415	\$ -	\$ -	\$ -	\$ 3,415
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total		\$ 12,243	\$ -	\$ 27,475	\$ (1,601)	\$ 38,117	\$ -	\$ -	\$ -
Other	Program Planning & Administration	\$ 907	\$ 125	\$ 7,607	\$ -	\$ 8,638	\$ 10,080	\$ -	\$ 10,080	\$ 18,718
	Customer Incentives	\$ 6,474	\$ -	\$ 48,548	\$ -	\$ 55,022	\$ 3,561	\$ -	\$ 3,561	\$ 58,584
	Implementation Services	\$ 3,359	\$ 511	\$ 2,448	\$ -	\$ 6,318	\$ 5,235	\$ -	\$ 5,235	\$ 11,553
	Education and Marketing	\$ 2,744	\$ 1,758	\$ 438,592	\$ 22,453	\$ 465,546	\$ 3,705	\$ 10,575	\$ 14,279	\$ 479,826
	EM&V	\$ 68,097	\$ 5,259	\$ -	\$ 89,694	\$ 163,050	\$ 58,356	\$ 18,128	\$ 76,484	\$ 239,534
	Total		\$ 81,580	\$ 7,652	\$ 497,195	\$ 112,147	\$ 698,574	\$ 80,938	\$ 28,702	\$ 109,640
Total C&I and Municipal	Program Planning & Administration	\$ 76,412	\$ 10,284	\$ 140,391	\$ 101,930	\$ 329,017	\$ 105,915	\$ 48,445	\$ 154,360	\$ 483,377
	Customer Incentives	\$ 467,580	\$ 97,787	\$ 4,098,238	\$ 459,108	\$ 5,122,712	\$ 378,924	\$ 240,291	\$ 619,215	\$ 5,741,927
	Implementation Services	\$ 211,575	\$ 104,438	\$ 1,045,353	\$ 218,530	\$ 1,579,895	\$ 245,679	\$ 87,068	\$ 332,748	\$ 1,912,643
	Education and Marketing	\$ 80,828	\$ 6,447	\$ 610,276	\$ 24,641	\$ 722,192	\$ 85,442	\$ 11,242	\$ 96,685	\$ 818,876
	EM&V	\$ 68,097	\$ 5,259	\$ -	\$ 89,694	\$ 163,050	\$ 59,839	\$ 18,128	\$ 77,967	\$ 241,017
	Total		\$ 904,492	\$ 224,215	\$ 5,894,258	\$ 893,902	\$ 7,916,867	\$ 875,799	\$ 405,174	\$ 1,280,974
Total C&I and Municipal %	Program Planning & Administration	8.4%	4.6%	2.4%	11.4%	4.2%	12.1%	12.0%	12.1%	5.3%
	Customer Incentives	51.7%	43.6%	69.5%	51.4%	64.7%	43.3%	59.3%	48.3%	62.4%
	Implementation Services	23.4%	46.6%	17.7%	24.4%	20.0%	28.1%	21.5%	26.0%	20.8%
	Education and Marketing	8.9%	2.9%	10.4%	2.8%	9.1%	9.8%	2.8%	7.5%	8.9%
	EM&V	7.5%	2.3%	0.0%	10.0%	2.1%	6.8%	4.5%	6.1%	2.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

2nd Quarter Report  
 January 2024 - June 2024

Expenses By Activity (Cumulative Over Term)  
 C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Program Planning & Administration	\$ 46,607	\$ 1,075	\$ 61,579	\$ 43,881	\$ 153,142	\$ 45,081	\$ 11,215	\$ 56,296	\$ 209,438
	Customer Incentives	\$ 231,815	\$ 3,679	\$ 2,380,952	\$ 51,657	\$ 2,668,102	\$ 129,437	\$ 70,601	\$ 200,038	\$ 2,868,141
	Implementation Services	\$ 102,554	\$ 21,488	\$ 691,337	\$ 77,042	\$ 892,421	\$ 86,070	\$ 11,920	\$ 97,990	\$ 990,411
	Education and Marketing	\$ 37,645	\$ 496	\$ 79,392	\$ 82	\$ 117,615	\$ 26,900	\$ -	\$ 26,900	\$ 144,515
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 418,621	\$ 26,739	\$ 3,213,259	\$ 172,662	\$ 3,831,282	\$ 287,488	\$ 93,736	\$ 381,223	\$ 4,212,505
Small Business Energy Solutions	Program Planning & Administration	\$ 20,544	\$ 8,698	\$ 58,788	\$ 44,865	\$ 132,895	\$ 44,313	\$ 11,215	\$ 55,528	\$ 188,423
	Customer Incentives	\$ 191,819	\$ 94,108	\$ 1,540,378	\$ 403,539	\$ 2,229,843	\$ 197,483	\$ 11,248	\$ 208,731	\$ 2,438,574
	Implementation Services	\$ 89,736	\$ 72,652	\$ 320,133	\$ 102,503	\$ 585,023	\$ 125,221	\$ 18,835	\$ 144,056	\$ 729,079
	Education and Marketing	\$ 30,909	\$ 4,015	\$ 81,259	\$ 2,106	\$ 118,289	\$ 38,036	\$ 668	\$ 38,703	\$ 156,992
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 333,008	\$ 179,472	\$ 2,000,557	\$ 553,012	\$ 3,066,049	\$ 405,053	\$ 41,965	\$ 447,018	\$ 3,513,068
Municipal	Program Planning & Administration	\$ 3,983	\$ 386	\$ 8,690	\$ 10,429	\$ 23,488	\$ 6,441	\$ 2,572	\$ 9,013	\$ 32,500
	Customer Incentives	\$ 37,473	\$ -	\$ 134,063	\$ 17,852	\$ 189,387	\$ 48,442	\$ -	\$ 48,442	\$ 237,829
	Implementation Services	\$ 11,470	\$ 9,787	\$ 1,986	\$ 29,401	\$ 52,643	\$ 29,153	\$ 364	\$ 29,517	\$ 82,160
	Education and Marketing	\$ 6,115	\$ 178	\$ 11,033	\$ -	\$ 17,327	\$ 16,802	\$ -	\$ 16,802	\$ 34,129
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,483	\$ -	\$ 1,483	\$ 1,483
	Total	\$ 59,041	\$ 10,352	\$ 155,772	\$ 57,681	\$ 282,845	\$ 102,321	\$ 2,936	\$ 105,257	\$ 388,102
Active Demand Response	Program Planning & Administration	\$ 4,371	\$ -	\$ 3,728	\$ 2,755	\$ 10,854	\$ -	\$ -	\$ -	\$ 10,854
	Customer Incentives	\$ -	\$ -	\$ (5,702)	\$ (13,940)	\$ (19,642)	\$ -	\$ -	\$ -	\$ (19,642)
	Implementation Services	\$ 4,457	\$ -	\$ 29,449	\$ 9,584	\$ 43,490	\$ -	\$ -	\$ -	\$ 43,490
	Education and Marketing	\$ 3,415	\$ -	\$ -	\$ -	\$ 3,415	\$ -	\$ -	\$ -	\$ 3,415
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 12,243	\$ -	\$ 27,475	\$ (1,601)	\$ 38,117	\$ -	\$ -	\$ -	\$ 38,117
Other	Program Planning & Administration	\$ 907	\$ 125	\$ 7,607	\$ -	\$ 8,638	\$ 10,080	\$ -	\$ 10,080	\$ 18,718
	Customer Incentives	\$ 6,474	\$ -	\$ 48,548	\$ -	\$ 55,022	\$ 3,561	\$ -	\$ 3,561	\$ 58,584
	Implementation Services	\$ 3,359	\$ 511	\$ 2,448	\$ -	\$ 6,318	\$ 5,235	\$ -	\$ 5,235	\$ 11,553
	Education and Marketing	\$ 2,744	\$ 1,758	\$ 438,592	\$ 22,453	\$ 465,546	\$ 3,705	\$ 3,516	\$ 7,220	\$ 472,766
	EM&V	\$ 68,097	\$ 5,259	\$ -	\$ 89,694	\$ 163,050	\$ 58,356	\$ 9,167	\$ 67,524	\$ 230,574
	Total	\$ 81,580	\$ 7,652	\$ 497,195	\$ 112,147	\$ 698,574	\$ 80,938	\$ 12,683	\$ 93,621	\$ 792,195
Total C&I and Municipal	Program Planning & Administration	\$ 76,412	\$ 10,284	\$ 140,391	\$ 101,930	\$ 329,017	\$ 105,915	\$ 25,001	\$ 130,916	\$ 459,933
	Customer Incentives	\$ 467,580	\$ 97,787	\$ 4,098,238	\$ 459,108	\$ 5,122,712	\$ 378,924	\$ 81,849	\$ 460,773	\$ 5,583,485
	Implementation Services	\$ 211,575	\$ 104,438	\$ 1,045,353	\$ 218,530	\$ 1,579,895	\$ 245,679	\$ 31,119	\$ 276,798	\$ 1,856,693
	Education and Marketing	\$ 80,828	\$ 6,447	\$ 610,276	\$ 24,641	\$ 722,192	\$ 85,442	\$ 4,183	\$ 89,626	\$ 811,817
	EM&V	\$ 68,097	\$ 5,259	\$ -	\$ 89,694	\$ 163,050	\$ 59,839	\$ 9,167	\$ 69,007	\$ 232,057
	Total	\$ 904,492	\$ 224,215	\$ 5,894,258	\$ 893,902	\$ 7,916,867	\$ 875,799	\$ 151,319	\$ 1,027,119	\$ 8,943,986
Total C&I and Municipal %	Program Planning & Administration	8.4%	4.6%	2.4%	11.4%	4.2%	12.1%	16.5%	12.7%	5.1%
	Customer Incentives	51.7%	43.6%	69.5%	51.4%	64.7%	43.3%	54.1%	44.9%	62.4%
	Implementation Services	23.4%	46.6%	17.7%	24.4%	20.0%	28.1%	20.6%	26.9%	20.8%
	Education and Marketing	8.9%	2.9%	10.4%	2.8%	9.1%	9.8%	2.8%	8.7%	9.1%
	EM&V	7.5%	2.3%	0.0%	10.0%	2.1%	6.8%	6.1%	6.7%	2.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Expenses By Activity  
Grand Total (Income Eligible, Residential, and C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
YTD	Program Planning & Administration	\$ 137,915	\$ 69,365	\$ 285,704	\$ 221,490	\$ 714,474	\$ 231,535	\$ 117,034	\$ 348,569	\$ 1,063,043
Grand Total	Customer Incentives	\$ 1,230,987	\$ 700,333	\$ 12,981,933	\$ 1,191,126	\$ 16,104,379	\$ 2,138,285	\$ 779,530	\$ 2,917,814	\$ 19,022,193
	Implementation Services	\$ 344,838	\$ 438,550	\$ 1,620,748	\$ 540,904	\$ 2,945,040	\$ 459,380	\$ 180,915	\$ 640,295	\$ 3,585,335
	Education and Marketing	\$ 150,604	\$ 33,440	\$ 1,116,197	\$ 60,460	\$ 1,360,701	\$ 194,776	\$ 26,302	\$ 221,078	\$ 1,581,779
	EM&V	\$ 120,140	\$ 48,099	\$ 539,383	\$ 151,528	\$ 859,150	\$ 151,543	\$ 39,935	\$ 191,477	\$ 1,050,628
	Total	\$ 1,984,484	\$ 1,289,786	\$ 16,543,966	\$ 2,165,508	\$ 21,983,744	\$ 3,175,518	\$ 1,143,716	\$ 4,319,234	\$ 26,302,977
YTD	Program Planning & Administration	6.9%	5.4%	1.7%	10.2%	3.3%	7.3%	10.2%	8.1%	4.0%
Grand Total	Customer Incentives	62.0%	54.3%	78.5%	55.0%	73.3%	67.3%	68.2%	67.6%	72.3%
%	Implementation Services	17.4%	34.0%	9.8%	25.0%	13.4%	14.5%	15.8%	14.8%	13.6%
	Education and Marketing	7.6%	2.6%	6.7%	2.8%	6.2%	6.1%	2.3%	5.1%	6.0%
	EM&V	6.1%	3.7%	3.3%	7.0%	3.9%	4.8%	3.5%	4.4%	4.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Cumulative Term	Program Planning & Administration	\$ 137,915	\$ 69,365	\$ 285,704	\$ 221,490	\$ 714,474	\$ 231,535	\$ 61,053	\$ 292,588	\$ 1,007,062
Grand Total	Customer Incentives	\$ 1,230,987	\$ 700,333	\$ 12,981,933	\$ 1,191,126	\$ 16,104,379	\$ 2,138,285	\$ 253,760	\$ 2,392,044	\$ 18,496,423
	Implementation Services	\$ 344,838	\$ 438,550	\$ 1,620,748	\$ 540,904	\$ 2,945,040	\$ 459,380	\$ 74,141	\$ 533,521	\$ 3,478,561
	Education and Marketing	\$ 150,604	\$ 33,440	\$ 1,116,197	\$ 60,460	\$ 1,360,701	\$ 194,776	\$ 10,786	\$ 205,562	\$ 1,566,262
	EM&V	\$ 120,140	\$ 48,099	\$ 539,383	\$ 151,528	\$ 859,150	\$ 151,543	\$ 18,871	\$ 170,414	\$ 1,029,564
	Total	\$ 1,984,484	\$ 1,289,786	\$ 16,543,966	\$ 2,165,508	\$ 21,983,744	\$ 3,175,518	\$ 418,610	\$ 3,594,128	\$ 25,577,871
Cumulative Term	Program Planning & Administration	6.9%	5.4%	1.7%	10.2%	3.3%	7.3%	14.6%	8.1%	3.9%
Grand Total	Customer Incentives	62.0%	54.3%	78.5%	55.0%	73.3%	67.3%	60.6%	66.6%	72.3%
%	Implementation Services	17.4%	34.0%	9.8%	25.0%	13.4%	14.5%	17.7%	14.8%	13.6%
	Education and Marketing	7.6%	2.6%	6.7%	2.8%	6.2%	6.1%	2.6%	5.7%	6.1%
	EM&V	6.1%	3.7%	3.3%	7.0%	3.9%	4.8%	4.5%	4.7%	4.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
<b>Program Expenses</b>	Actual	\$ 93,283	\$ 48,099	\$ 921,232	\$ 131,705	\$ 1,194,319	\$ 150,060	\$ 39,935	\$ 189,995	\$ 1,384,314
	YTD Progress to Annual Benchmark	30%	18%	37%	40%	35%	30%	11%	22%	32%
	Cumulative Progress to Term Budget	10%	7%	12%	14%	11%	10%	5%	9%	11%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Home Energy Assistance Impact and Process Study	\$313,024	NMR	Implementation
Home Energy Performance Impact and Process Study	\$344,215	NMR	Implementation
Small Business Energy Solutions Impact and Process Evaluation	\$503,000	DSA	Implementation
Commercial & Industrial Existing Building Baselines Evaluation	\$466,400	DSA	Implementation
Commercial & Industrial Beyond Lighting	\$95,340	DSA	Implementation
2023 Summer C&I ADR Stage 3 Evaluation Work Plan (tri-state)	\$41,552*	DNV	Complete
Delivered Energy Insights Program PY 2023 Impact Evaluation (two state study, Eversource only)	\$14,500*	Guidehouse	Complete
Large Business Impact & Process Evaluation	\$627,053	DNV	Implementation
Benefits of Load Reduction	\$55,000	DNV	Implementation

\* Est total cost of study, not broken out by state.

Evaluations available at:

[https://www.puc.nh.gov/Electric/Monitoring\\_Evaluation\\_Report\\_List.htm](https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm)  
<https://www.energy.nh.gov/energy-information/completed-monitoring-evaluation-studies>

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On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing <sup>1</sup>	\$ 953,000	\$ 546,062	\$ 690,000	\$ 404,336	\$ 875,000	\$ 261,766
Less: Loans	1,662,060	907,533	2,533,745	57,943	303,229	910
Plus: Loan Payments Received	1,306,609	818,431	2,129,789	87,482	167,446	4,775
Less Bad Debt (\$ Written Off)	27,569	-	27,684	-	-	-
Current Balance	569,980	456,960	258,360	433,875	739,217	265,631
Less: Loans in Process	-	-	20,000	17,700	-	5,800
Less: Potential Loans	-	-	386,889	-	-	-
Amount Available to Loan <sup>2</sup>	\$ 569,980	\$ 456,960	\$ (148,530)	\$ 416,175	\$ 739,217	\$ 259,831
Maximum Loans and Maximum Term						
Residential						
Maximum Loan	\$ 7,500	\$ 7,500	\$ 2,000	\$ 7,500	\$ 7,500	\$ 7,500
Maximum Term	7 years	7 years	2 years	7 years	4 years	4 years
Municipal and C&I						
Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000	\$ 50,000
Maximum Term	10 years	3 years	4 years	10 years	5 years	5 years
Year-to-date Project Financing Information						
Residential						
No. of Projects Financed	1	2	18	3	2	1
Average Loan Amount	\$ 1,272	\$ 2,970	\$ 1,727	\$ 5,757	\$ 1,686	\$ 910
Municipal and C&I <sup>3</sup>						
No. of Projects Financed	1	-	20	4	-	-
Average Loan Amount	5,592	5,767	6,495	10,168	-	-

Notes:

- (1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.
- (2) Eversource is currently redirecting newly interested loans to alternative financing options
- (3) Not applicable to NHEC. See Smart Start Loan Program Details

**2nd Quarter Report  
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**Smart Start Program**

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance <sup>1</sup>	\$ 977,467	\$ 1,478,664
Less: Year-to-Date Loans	-	-
Plus: Loan Repayments (excluding reserve for bad debt)	9,526	263,341
Current Balance	\$ -	\$ 1,742,005
Less: Loans in Process	-	216,402
Less: Potential Loans	-	49,317
Less: Future Committed Loans	-	-
Add: Anticipated Loan Repayments Thru Year End	986,933	-
Amount Available to Loan	\$ -	\$ 1,476,286
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance <sup>1</sup>	\$ -	\$ 230,315
Plus: Bad Debt Collections <sup>2</sup>	-	13,167
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 243,483
Year-to-date Administrative and Implementation Expenses <sup>3</sup>	\$ -	\$ 12,380
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ -
Year-to-date Project Financing Information		
Municipal and C&I <sup>4</sup>		
No. of Projects Financed	-	-
Total Loan Amount	\$ -	\$ -
Average Loan Amount	\$ -	\$ -
Lifetime kWh Savings <sup>5</sup>	-	-
Lifetime MMBTU Savings <sup>5</sup>	-	-
Lifetime kWh Savings <sup>6</sup>	-	-
Lifetime MMBTU Savings <sup>6</sup>	-	-
Lifetime Electric Bill Savings	\$ -	\$ -

Notes:

- (1) As of January 1, 2024
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).
- (4) C&I not applicable to Eversource; Municipal only.
- (5) Also reported in the applicable C&I program report.
- (6) Incremental savings also reported on Company Specific Programs (see page 15)

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Residential Third-Party Financing Option  
 Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 75,000	\$ 10,241	\$ 106,032	\$ 6,400	\$ 15,000	\$ 21,400	\$ 127,432
Less: Interest Rate Buy-Downs Paid	\$ 494	\$ -	\$ 12,225	\$ -	\$ 12,719	\$ -	\$ -	\$ -	\$ 12,719
Remaining Budget	\$ 5,297	\$ 15,000	\$ 62,775	\$ 10,241	\$ 93,313	\$ 6,400	\$ 15,000	\$ 21,400	\$ 114,713
Less: Potential Interest Rate Buy-Downs <sup>1</sup>	\$ 1,543	\$ -	\$ -	\$ -	\$ 1,543	\$ -	\$ -	\$ -	\$ 1,543
Amount Available for Interest Rate Buy-Downs	\$ 3,754	\$ 15,000	\$ 62,775	\$ 10,241	\$ 91,770	\$ 5,958	\$ 15,000	\$ 20,958	\$ 112,728
Year-to-date Project Loan Information									
No. of Projects Financed	1	-	11	-	12	-	-	-	12
Total Project Cost <sup>2</sup>	\$ 11,363	\$ -	\$ 157,514	\$ -	\$ 168,878	\$ -	\$ -	\$ -	\$ 168,878
Average Project Cost <sup>2</sup>	\$ 11,363	\$ -	\$ 14,319	\$ -	\$ 14,073	\$ -	\$ -	\$ -	\$ 14,073
Total Loan Amount	\$ 5,263	\$ -	\$ 83,105	\$ -	\$ 88,368	\$ -	\$ -	\$ -	\$ 88,368
Average Loan Amount	\$ 5,263	\$ -	\$ 7,555	\$ -	\$ 7,364	\$ -	\$ -	\$ -	\$ 7,364
Average Loan Term (years)	4.0	-	4.5	-	4.5	-	-	-	4.5
Total Interest Rate Buy-Down Amount	\$ 494	\$ -	\$ 12,225	\$ -	\$ 12,719	\$ -	\$ -	\$ -	\$ 12,719
Average Interest Rate Buy-Down Amount	\$ 494	\$ -	\$ 1,111	\$ -	\$ 1,060	\$ -	\$ -	\$ -	\$ 1,060
Average Gross Interest Rate	6.99%	0.00%	6.76%	N/A	-	0.00%	0.00%	0.00%	#VALUE!
Average Customer Interest Rate	2.00%	0.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPWES Projects)	1,373	-	1,842	-	1,803	-	-	-	1,803
Total Estimated Annual Space Heating Energy Savings (MMBtu)	109	-	347	24	480	-	-	-	480
Average Estimated Annual Space Heating Energy Savings (MMBtu)	109	-	32	-	40	-	-	-	40
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

**Notes:**  
 (1) Includes utility and customer costs.  
 (2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

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Electric Programs  
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
<b>Home Energy Assistance</b>										
YTD Number of Units / Lifetime kWh Savings	88	1,673,439	16	327,590	187	8,796,775	41	759,029	332	11,556,834
YTD Expenses / Lifetime MMBtu Savings	\$516,095	32,369	\$306,175	11,871	\$4,303,961	109,263	\$446,874	13,267	\$5,573,105	166,770
Cumulative Term Number of Units / Lifetime kWh Savings	88	1,673,439	16	327,590	187	8,796,775	41	759,029	\$332	11,556,834
Cumulative Term Expenses / Lifetime MMBtu Savings	\$516,095	32,369	\$306,175	11,871	\$4,303,961	109,263	\$446,874	13,267	\$5,573,105	166,770
<b>Home Performance</b>										
YTD Number of Rebates / Lifetime kWh Savings	24	174,661	48	187,988	142	2,397,986	53	402,806	267	3,163,440
YTD Expenses / Lifetime MMBtu Savings	\$252,351	21,985	\$220,854	18,670	\$2,305,873	158,064	\$279,721	27,657	\$3,058,799	226,376
Cumulative Term Number of Rebates / Lifetime kWh Savings	\$24	174,661	\$48	187,988	142	2,397,986	\$53	402,806	\$267	3,163,440
Cumulative Term Expenses / Lifetime MMBtu Savings	\$252,351	21,985	\$220,854	18,670	\$2,305,873	158,064	\$279,721	27,657	\$3,058,799	226,376
<b>ENERGY STAR Homes</b>										
YTD Number of Homes / Lifetime kWh Savings	9	119,400	17	1,877,776	798	43,837,905	0	0	824	45,835,080
YTD Expenses / Lifetime MMBtu Savings	\$40,717	58,064	\$110,478	25,851	\$1,099,166	226,378	\$34,776	0	\$1,285,137	310,292
Cumulative Term Number of Homes / Lifetime kWh Savings	9	119,400	17	1,877,776	798	43,837,905	0	0	\$824	45,835,080
Cumulative Term Expenses / Lifetime MMBtu Savings	\$40,717	58,064	\$110,478	25,851	\$1,099,166	226,378	\$34,776	0	\$1,285,137	310,292
<b>ENERGY STAR Products</b>										
YTD Number of Rebates / Lifetime kWh Savings	542	3,021,886	1,303	4,166,818	6,844	25,914,648	687	3,224,378	9,376	36,327,731
YTD Expenses / Lifetime MMBtu Savings	\$187,830	1,635	\$369,564	8,586	\$2,074,869	23,131	\$260,754	4,048	\$2,893,018	37,400
Cumulative Term Number of Rebates / Lifetime kWh Savings	542	3,021,886	1,303	4,166,818	6,844	25,914,648	687	3,224,378	\$9,376	36,327,731
Cumulative Term Expenses / Lifetime MMBtu Savings	\$187,830	1,635	\$369,564	8,586	\$2,074,869	23,131	\$260,754	4,048	\$2,893,018	37,400
<b>Large Business Energy Solutions</b>										
YTD Number of Participants / Lifetime kWh Savings	22	6,071,190	6	162,215	338	44,447,609	21	2,389,926	387	53,070,941
YTD Expenses / Lifetime MMBtu Savings	\$418,621	(1,048)	\$26,739	(26)	\$3,213,259	(5,199)	\$172,662	(159)	\$3,831,282	(5,788)
Cumulative Term Number of Participants / Lifetime kWh Savings	22	6,071,190	6	162,215	338	44,447,609	21	2,389,926	\$387	48,553,741
Cumulative Term Expenses / Lifetime MMBtu Savings	\$418,621	(1,048)	\$26,739	(26)	\$3,213,259	(5,199)	\$172,662	(159)	\$3,831,282	(5,788)
<b>Small Business Energy Solutions</b>										
YTD Number of Participants / Lifetime kWh Savings	53	1,553,991	62	2,837,267	2,010	53,571,035	153	10,530,270	2,278	68,492,562
YTD Expenses / Lifetime MMBtu Savings	\$333,008	(403)	\$179,472	(230)	\$2,000,557	(39,703)	\$553,012	(2,186)	\$3,066,049	(42,522)
Cumulative Term Number of Participants / Lifetime kWh Savings	53	1,553,991	62	2,837,267	2,010	53,571,035	153	10,530,270	\$2,278	68,492,562
Cumulative Term Expenses / Lifetime MMBtu Savings	\$333,008	(403)	\$179,472	(230)	\$2,000,557	(39,703)	\$553,012	(2,186)	\$3,066,049	(42,522)
<b>Municipal Program</b>										
YTD Number of Participants / Lifetime kWh Savings	10	692,917	0	0	28	3,463,976	0	347,668	38	4,504,561
YTD Expenses / Lifetime MMBtu Savings	\$59,041	(154)	\$10,352	0	\$155,772	22,685	\$57,681	(49)	\$282,845	22,482
Cumulative Term Number of Participants / Lifetime kWh Savings	10	692,917	0	0	28	3,463,976	0	347,668	\$38	4,504,561
Cumulative Term Expenses / Lifetime MMBtu Savings	\$59,041	(154)	\$10,352	0	\$155,772	22,685	\$57,681	(49)	\$282,845	22,482
<b>Educational Programs</b>										
YTD Expenses	\$24,906		\$18,054		\$226,696		\$44,629		\$314,284	
Cumulative Term Expenses	\$24,906		\$18,054		\$226,696		\$24,569		\$294,225	
<b>Company Specific Programs / FCM Expenses</b>										
YTD Number of Participants / Lifetime kWh Savings	15,565	8,607,461	0	0	0	(0)	17,920	1,059,605	33,485	9,667,066
YTD Expenses / Lifetime MMBtu Savings	\$151,915	0	\$48,099	0	\$1,151,432	0	\$315,398	0	\$1,666,844	0
Cumulative Term Number of Participants / Lifetime kWh Savings	15,565	8,607,461	0	0	0	(0)	17,920	1,059,605	33,485	9,667,066
Cumulative Term Expenses / Lifetime MMBtu Savings	\$151,915	0	\$48,099	0	\$1,151,432	0	\$335,457	0	\$1,686,903	0
<b>Smart Start (NHEC/PSNH), RLF (UES)</b>										
YTD Expenses	\$ -		\$ -		\$ 12,380.15		\$ -		\$ 12,380.15	
Cumulative Term Expenses	\$ -		\$ -		\$ 12,380.15		\$ -		\$ 12,380.15	
<b>Total Program Expenses - YTD</b>	<b>\$1,984,484</b>		<b>\$1,289,786</b>		<b>\$16,543,966</b>		<b>\$2,165,508</b>		<b>\$21,983,744</b>	
<b>Total Program Expenses - Term</b>	<b>\$1,984,484</b>		<b>\$1,289,786</b>		<b>\$16,543,966</b>		<b>\$2,165,508</b>		<b>\$21,983,744</b>	



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Gas Programs  
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU-Gas		Unitil-Gas		Total	
<b>Home Energy Assistance</b>						
YTD Number of Units	234		40		274	
YTD Expenses / Lifetime MMBtu Savings	\$926,765	129,680	\$323,489	31,400	\$1,250,254	161,081
Cumulative Term Number of Units	234		\$29		263	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$926,765	129,680	\$48,437	4,036	\$975,201	133,716
<b>Home Performance</b>						
YTD Number of Units	217		17		234	
YTD Expenses / Lifetime MMBtu Savings	\$683,182	82,856	\$121,977	12,509	\$805,159	95,365
Cumulative Term Number of Units	\$217		\$11		228	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$683,182	82,856	\$63,355	5,656	\$746,536	88,513
<b>ENERGY STAR Homes</b>						
YTD Number of Homes	31		74		105	
YTD Expenses / Lifetime MMBtu Savings	\$178,587	27,221	\$88,302	35,815	\$266,889	63,036
Cumulative Term Number of Homes	31		1		32	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$178,587	27,221	\$79,601	35,815	\$258,188	63,036
<b>ENERGY STAR Products</b>						
YTD Number of Rebates	498		168		666	
YTD Expenses / Lifetime MMBtu Savings	\$373,175	73,016	\$129,948	34,004	\$503,123	107,020
Cumulative Term Number of Rebates	498		61		559	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$373,175	73,016	\$42,522	11,638	\$415,697	84,654
<b>Large Business Energy Solutions</b>						
YTD Number of Participants	55		6		61	
YTD Expenses / Lifetime MMBtu Savings	\$287,488	37,286	\$131,444	37,773	\$418,931	75,059
Cumulative Term Number of Participants	55		1		56	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$287,488	37,286	\$93,736	23,893	\$381,223	61,179
<b>Small Business Energy Solutions</b>						
YTD Number of Participants	439		67		506	
YTD Expenses / Lifetime MMBtu Savings	\$405,053	52,423	\$206,118	61,138	\$611,171	113,560
Cumulative Term Number of Participants	439		5		444	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$405,053	52,423	\$41,965	5,689	\$447,018	58,112
<b>Municipal Program</b>						
YTD Number of Participants	8		1		9	
YTD Expenses / Lifetime MMBtu Savings	\$102,321	22,997	\$38,910	16,532	\$141,231	39,529
Cumulative Term Number of Participants	8		0		8	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$102,321	22,997	\$2,936	0	\$105,257	22,997
<b>Educational Programs</b>						
YTD Expenses	\$43,532		\$20,137		\$63,670	
Cumulative Term Expenses	\$43,532		\$7,147		\$50,680	
<b>Company Specific Programs / FCM Expenses</b>						
YTD Number of Participants	20,113		11,828		31,941	
YTD Expenses / Lifetime MMBtu Savings	\$175,416	18,670	\$83,390	8,041	\$258,806	26,711
Cumulative Term Number of Participants	20,113		11,345		\$31,941	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$175,416	18,670	\$38,912	3,206	\$258,806	26,711
<b>Total Program Expenses - YTD</b>	<b>\$3,175,518</b>		<b>\$1,143,716</b>		<b>\$4,319,234</b>	
<b>Total Program Expenses - Term</b>	<b>\$3,175,518</b>		<b>\$418,610</b>		<b>\$3,638,607</b>	

**2nd Quarter Report  
 January 2024 - June 2024**

**RGGI Grant #18-005  
 Moderate-Income Home Performance**

Description <sup>1</sup>		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 604,182
	Percent	88%
Annual kWh Savings <sup>2</sup>		46,456
Lifetime kWh Savings <sup>2</sup>		819,727
Annual MMBtu Savings		2,105
Lifetime MMBtu Savings		46,139
Number of Projects	Completed	52
	In Development	2
	Total	54

1 Budget and Actuals include total amounts from inception.

2 Includes savings associated with financing utilized for customer copay on a heating system.