

SALES OF ELECTRICITY BY RATE SCHEDULE

1. Report below for each rates schedule in effect during the year the MWh of electricity sold, revenue customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on F
2. Provide a subheading and total for each prescribed operating revenue account in the sequence f
- 301 If the sales under any rate schedule are classified in more than one revenue account, List the r
- revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue schedule and an off peak water heating schedule), the entries in the column (d) for the special sche reported customers.
4. The average number of customers should be the number of bills rendered during the year divide if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additiona

Line No.	Number and Title of Rate Schedule (a)	MWh sold (b)	Revenue (c)
Residential Sales			
1	R - Residenital	3,363,887	776,715,316
2	R - OTOD - Time of Day	654	157,063
2.1	OL - Outdoor Lighting	1,360	803,906
2.2	LCS - Load Controlled	30,608	5,051,686
3	Residential Sales Billed	3,396,509	782,727,971
4	Residential Sales Unbilled	(10,020)	14,414,868
4.1	Less: Duplicate Customer Col d		
5	Residential Sales Total	3,386,489	797,142,839
Commercial Sales			
8	Commercial Sales Billed		
9	Commercial Sales Unbilled		
10	Commercial Sales Total		
Industrial Sales			
13	Industrial Sales Billed		
14	Industrial Sales Unbilled		
15	Industrial Sales Total		
Commercial and Industrial Sales			
16.0	G - General Service	1,614,692	269,637,274
16.1	G - OTOD - Time of Day	841	322,747
16.2	LG - Large Controlled	1,101,417	56,604,734
16.3	GV - Primary General	1,588,920	121,510,851
16.4	RS - Power & Light	6	5,411,424

16.5	OL - Outdoor Lighting	11,971	4,738,237
16.6	LCS - Load Controlled	3,075	350,758
16.7	B - Backup Service	49,018	7,203,234
18	Commercial and Industrial Sales Billed	4,369,940	465,779,260
19	Commercial and Industrial Sales Unbilled	(2,359)	4,357,922
19.1	Less: Duplicate Customer Col d		
20	Commercial and Industrial Sales Total	4,367,581	470,137,182
Public Street and Highway Lighting Sal			
21	EOL/OL - Outdoor Lighting	10,068	3,270,089
23	Public Street and Highway Lighting Sales Billed	10,068	3,270,089
24	Public Street and Highway Lighting Sales Unbilled	7	2,805
24.1	Less: Duplicate Customer Col d		
25	Public Street and Highway Lighting Sales Total	10,075	3,272,894
Other Sales to Public Authorities			
28	Other Sales to Public Authorities Billed		
29	Other Sales to Public Authorities Unbilled		
30	Other Sales to Public Authorities Total		
Sales to Railroads and Railways			
33	Sales to Railroads and Railways Billed		
34	Sales to Railroads and Railways Unbilled		
35	Sales to Railroads and Railways Total		
Interdepartmental Sales			
38	Interdepartmental Sales Billed		
39	Interdepartmental Sales Unbilled		
40	Interdepartmental Sales Total		
Provision for Rate Refunds			
43	Provision for Rate Refunds Billed		
44	Provision for Rate Refunds Unbilled		
45	Provision for Rate Refunds Total		
Total Sales			
46	TOTAL Billed	7,776,517	1,251,777,320
47	Total Unbilled Rev.(See Instr. 6)	(12,372)	18,775,595

48	TOTAL	7,764,145	1,270,552,915
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ES

ue, average number of customer, average Kwh per
Pages 310-311.

ollowed in "Electric Operating Revenues," Page 300-
ate schedule and sales data under applicable

account classification (such as a general residential
dule should denote the duplication in number of

d by the number of billing periods during the year (12

il revenue billed pursuant thereto.

Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
453,129	7,424	0.2309
50	13,080	0.2402
2,867	474	0.5911
3,374	9,072	0.1650
459,420	7,393	0.2305
		(1.4386)
(6,241)		
453,179	7,473	0.2354
78,140	20,664	0.1670
		0.3838
138	7,981,283	0.0514
1,437	1,105,720	0.0765
12	500	901.9040

6,266	1,910	0.3958
145	21,207	0.1141
23	2,131,217	0.1470
86,161	50,718	0.1066
		(1.8474)
(6,173)		
79,988	54,603	0.1076

es

753	13,371	0.3248
753	13,371	0.3248
		0.4007
(16)		
737	13,670	0.3249

533,904	14,565	0.1610
—	—	(1.5176)

533,904	14,565	0.1636
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SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rates schedule in effect during the year the MWh of electricity sold, revenue Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 300.
2. Provide a subheading and total for each prescribed operating revenue account in the sequence on Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account (e.g., residential schedule and an off peak water heating schedule), the entries in the column (d) for the same rate schedule should be a duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the year (12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated addition to the revenue account.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

Line No.	Number and Title of Rate Schedule (a)	MWh sold (b)	Revenue (c)	Average Number of Customers (d)
Residential Sales				
41	TOTAL Billed Residential Sales	309,486	55,504,914	37,961
42	TOTAL Unbilled Rev. (See Instr. 6)		28,756	
43	TOTAL Residential Sales	309,486	55,533,670	37,961
Commercial Sales				
43	TOTAL Small or Commercial	472,430	42,425,000	6,832
Industrial Sales				
43	TOTAL Large (or Ind.)	116,391	7,515,140	189
Commercial and Industrial Sales				
41	TOTAL Billed Commercial and Industrial Sales	588,821	49,889,204	7,021
42	TOTAL Unbilled Rev. (See Instr. 6)		50,936	
43	TOTAL Commercial and Industrial	588,821	49,940,140	7,021
Public Street and Highway Lighting Sales				
41	TOTAL Billed Public Street and Highway Lighting	2,784	1,100,269	593
42	TOTAL Unbilled Rev. (See Instr. 6)		(2,025)	
43	TOTAL Public Street and Highway Lighting	2,784	1,098,244	593
Provision for Rate Refunds				
41	TOTAL Billed Provision For Rate Refunds			
42	TOTAL Unbilled Rev. (See Instr. 6)			

43	TOTAL Provision For Rate Refunds		708,219	
Total Sales				
41	TOTAL Billed - All Accounts	901,091	106,494,387	45,575
42	TOTAL Unbilled Rev. (See Instr. 6)		77,667	
43	TOTAL - All Accounts	901,091	106,572,054	45,575

ue, average number of customer, average
orted on Pages 310.
followed in "Electric Operating Revenues,"
st the rate schedule and sales data under

æ account classification (such as a general
pecial schedule should denote the

æd by the number of billing periods during

al revenue billed pursuant thereto.
ading.

KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
8,153	0.1793
8,153	0.1793
	0.0000
	0.0000
83,866	0.0847
83,866	0.0847
4,695	0.3952
4,695	0.3952

19,772	0.1182
19,772	0.1182

NHEC 2022 Statistics

Source: EIA

Utility Characteristics

Data Year	Utility Number	Utility Name	Part	Service Type	Data Type O = Observed I = Imputed	State	Ownership	BA Code
2022	13441	New Hampshire Elec Coop Inc	A	Bundled	O	NH	Cooperative	ISNE
2022	13441	New Hampshire Elec Coop Inc	C	Delivery	O	NH	Cooperative	ISNE

Total

RESIDENTIAL			COMMERCIAL			INDUSTRIAL	
Revenues	Sales	Customers	Revenues	Sales	Customers	Revenues	Sales
Thousand Dollars	Megawatt hours	Count	Thousand Dollars	Megawatt hours	Count	Thousand Dollars	Megawatt hours
130,867.90	510,825	72,547	35,211.80	146,926	9,284	6,980.00	34,197
428.4	3,429	433	6,274.40	65,839	1,269	3,708.10	45,415
131,296.30	514,254.00	72,980.00	41,486.20	212,765.00	10,553.00	10,688.10	79,612.00

	TRANSPORTATION			TOTAL		
Customers	Revenues	Sales	Customers	Revenues	Sales	Customers
Count	Thousand Dollars	Megawatt hours	Count	Thousand Dollars	Megawatt hours	Count
14	0	0	0	173,059.70	691,948	81,845
17	0	0	0	10,410.90	114,683	1,719
31	0	0	0	183,470.60	806,631.00	83,564.00

Name of Respondent: Unitil Energy Systems, Inc.

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1. Report below for each rate schedule in effect during the year the MWh of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kw
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heati
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

Line No.

1

2

41

42

43

Page 304

Name of Respondent: Unitil Energy Systems, Inc.

FOOTNOTE DATA

This amount is a negative value and subtracted from the total. Current XBRL filing restrictions do not allow for this to be entered as a negative value.

Name of Respondent: Unitil Energy Systems, Inc.

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Page 304

	(1) D An Original (2) A Resubmission	Date of Report: 03/22/2023	Year/Period of Report End of: 2022/ Q4
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h, excluding date for Sales for Resale which is reported on Page 310.
are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
ng schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.

Title of Rate	(b)	(c)	(d)	(e)	KWh Sold
- Domestic	463,039	118,670,451		67,998	6,810
- Employee					
Residential Sales	463,039	118,670,451		67,998	6,810
Rev. (See Instr.	(1,740)	-901,993			0.5184
TOTAL	461,299	117,768,458		67,998	6,810

	(1) D An Original	Date of Report: 03/22/2023	Year/Period of Report End of: 2022/ Q4
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	(1) D An Original	Date of Report: 03/22/2023	Year/Period of Report End of: 2022/ Q4
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h, excluding date for Sales for Resale which is reported on Page 310.
are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.

Title of Rate	(b)	(c)	(d)	(e)	KWh Sold
-					
Small or	166,661	52,646,685		10,999	15,152
Rev. Small or	-597	-497,712			0.8337
Commercial	166,064	52,148,973		10,999	15,098

	(1) D An Original	Date of Report: 03/22/2023	Year/Period of Report End of: 2022/ Q4
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h, excluding date for Sales for Resale which is reported on Page 310.
are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.

Title of Rate	MWhSold (b)	(c)	of Customers	(e)	KWh Sold
-					
Large (or Ind.)	52,853		26,934,683	170	310,900
Rev. Large (or	-573	-478,391			0.8349
Ind.)	52,280	26,456,292	170		307,529

	(1) D An Original	Date of Report: 03/22/2023	Year/Period of Report End of: 2022/ Q4
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h, excluding date for Sales for Resale which is reported on Page 310.
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Title of Rate	(b)	(c)	of Customers	(e)	KWh Sold
-					
Commercial and					
Rev. (See Instr.					
TOTAL					

	(1) D An Original	Date of Report: 03/22/2023	Year/Period of Report End of: 2022/ Q4
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h, excluding date for Sales for Resale which is reported on Page 310.
are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.

	Title of Rate	MWhSold (b)	Revenue (c)	Average Number of Customers	Number of Sales Per Customer (e)	KWh Sold
	Lights					
	Lights	3,686	2,446,140	1,627	2,266	0.6636
	Public Street and	3,686	2,446,140	1,627	2,266	0.6636
	Rev. (See Instr. (31)		-11,421			0.3684
	TOTAL	3,655	2,434,719	1,627	2,246	0.6661

	(1) D An Original	Date of Report: 03/22/2023	Q4
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	(1) D An Original	Date of Report: 03/22/2023	Q4
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If one or more rate schedules for revenue accounts are reported on this page and are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.

	Title of Rate	(b)	(c)	Average Number of Customers	(e)	KWh Sold
	Municipal - G2		10,053	5		0
	other Sales to		10,053	5		0
	Rev. (See Instr.	0	0			
	TOTAL		10,053	5		0

	(1) D An Original	Date of Report: 03/22/2023	Q4
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If one or more rate schedules for revenue accounts are reported on this page and are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.

	Title of Rate	MWhSold (b)	Revenue (c)	Average Number of Customers (d)	(e)	KWh Sold
	All Accounts	686,239	200,708,012	80,799	8,493	0.2925
	Rev. (See Instr.	-2,941	-1,889,517			0.6425
	Accounts	683,298	198,818,495	80,799	8,493	0.291

