

	Historical (Quarterly) Total Program						
	2020						
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
HEA	\$3,028,021	\$4,818,584	\$7,279,910	\$12,889,512	\$1,907,382	\$4,582,915	\$9,329,284
Non-HEA	\$4,074,620	\$8,995,115	\$14,669,423	\$23,691,347	\$6,160,029	\$13,542,474	\$19,842,822
Non-HEA customer Cost	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total Residential	\$7,102,641	\$13,813,699	\$21,949,334	\$36,580,859	\$8,067,411	\$18,125,389	\$29,172,106
C&I	\$4,034,813	\$9,469,282	\$14,417,152	\$36,612,741	\$3,549,341	\$9,233,577	\$17,607,964
C&I customer cost	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Grand Total of Program Costs	\$11,137,453	\$23,282,980	\$36,366,484	\$73,193,599	\$11,616,751	\$27,358,965	\$46,780,069

Source: Utility Quarterly Reports

Numbers may not add due to rounding

Customer Costs are not included in quarterly reports

C&I includes Municipal

Costs (\$)				
2021	2022			
☞	☞	☞	☞	☞
\$14,653,370	\$1,698,552	\$3,634,037	\$5,983,480	\$11,129,099
\$24,957,082	\$2,670,959	\$6,503,825	\$10,227,713	\$16,591,354
N/A	N/A	N/A	N/A	N/A
\$39,610,453	\$4,369,510	\$10,137,862	\$16,211,194	\$27,720,453
\$34,273,609	\$6,290,872	\$10,895,797	\$15,478,700	\$28,331,012
N/A	N/A	N/A	N/A	N/A
\$73,884,061	\$10,660,382	\$21,033,658	\$31,689,892	\$56,051,464

4th Quarter Report
January 2022 - December 2022

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 17,876	\$ 24,519	\$ 83,164	\$ 92,157	\$ 217,716	\$ 19,801	\$ 41,032	\$ 60,833	\$ 278,549
	External Admin	692	13,029	-	1,084	14,805	1,021	510	1,531	16,335
	Rebate/Services	858,954	610,015	5,223,509	992,800	7,685,278	1,542,188	545,652	2,087,840	9,773,118
	Implementation Services	101,116	30,753	204,739	67,304	403,913	98,365	46,556	144,921	548,834
	Marketing	2,557	2,262	64,809	9,972	79,600	3,844	4,050	7,894	87,495
	EM&V	22,997	7,445	301,147	44,722	376,311	32,848	15,609	48,457	424,768
	Total	\$ 1,004,193	\$ 688,023	\$ 5,877,368	\$ 1,208,039	\$ 8,777,623	\$ 1,698,067	\$ 653,409	\$ 2,351,476	\$ 11,129,099
ENERGY STAR Homes	Internal Admin	\$ 4,181	\$ 6,077	\$ 18,274	\$ 35,082	\$ 63,614	\$ 9,051	\$ 22,668	\$ 31,719	\$ 95,333
	External Admin	178	3,089	-	359	3,625	493	280	773	4,399
	Rebate/Services	157,647	134,557	1,720,252	154,003	2,166,459	392,298	147,236	539,534	2,705,994
	Implementation Services	19,062	35,973	84,051	24,237	163,322	40,714	10,527	51,241	214,564
	Marketing	3,224	561	76,320	3,746	83,850	2,006	2,193	4,199	88,049
	EM&V	4,131	458	45,997	11,877	62,463	13,440	7,795	21,235	83,698
	Total	\$ 188,422	\$ 180,714	\$ 1,944,893	\$ 229,304	\$ 2,543,334	\$ 458,002	\$ 190,700	\$ 648,702	\$ 3,192,036
HP w/ENERGY STAR	Internal Admin	\$ 6,882	\$ 22,622	\$ 68,805	\$ 46,625	\$ 144,934	\$ 10,413	\$ 23,335	\$ 33,748	\$ 178,682
	External Admin	341	13,097	-	471	13,909	610	274	884	14,793
	Rebate/Services	416,644	506,975	3,499,558	386,019	4,809,196	1,069,971	183,323	1,253,293	6,062,489
	Implementation Services	36,898	112,809	186,555	47,930	384,192	55,926	14,988	70,914	455,107
	Marketing	1,228	2,087	204,788	20,330	228,433	4,179	9,147	13,326	241,759
	EM&V	11,833	8,102	265,308	26,694	311,937	22,172	9,858	32,030	343,967
	Total	\$ 473,826	\$ 665,693	\$ 4,225,014	\$ 528,068	\$ 5,892,601	\$ 1,163,271	\$ 240,925	\$ 1,404,196	\$ 7,296,797
ENERGY STAR Products	Internal Admin	\$ 6,909	\$ 30,496	\$ 40,586	\$ 49,407	\$ 127,398	\$ 3,893	\$ 17,197	\$ 21,089	\$ 148,487
	External Admin	229	15,502	-	745	16,477	587	286	873	17,350
	Rebate/Services	248,803	698,264	1,928,497	342,406	3,217,971	907,972	244,797	1,152,769	4,370,740
	Implementation Services	26,956	132,064	99,887	27,848	286,755	63,256	8,884	72,140	358,895
	Marketing	2,477	11,453	206,029	5,733	225,692	8,220	1,613	9,833	235,525
	EM&V	8,573	2,298	102,160	16,901	129,932	22,463	5,799	28,262	158,194
	Total	\$ 293,946	\$ 890,077	\$ 2,377,159	\$ 443,041	\$ 4,004,224	\$ 1,006,391	\$ 278,576	\$ 1,284,966	\$ 5,289,190

4th Quarter Report
January 2022 - December 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 2,505	\$ 348	\$ 3,761	\$ 904	\$ 7,517	\$ 3,125	\$ -	\$ 3,125	\$ 10,642
	External Admin	75	13,572	-	344	13,991	166	-	166	14,157
	Rebate/Services	102,951	8,817	105,376	252,214	469,358	160,020	28,592	188,611	657,969
	Implementation Services	9,171	325	57,631	11,694	78,821	15,097	1,155	16,252	95,073
	Marketing	13	32	-	-	46	18	-	18	63
	EM&V	16,544	26	6,557	7,537	30,663	4,764	-	4,764	35,427
	Total	\$ 131,259	\$ 23,120	\$ 173,324	\$ 272,693	\$ 600,396	\$ 183,189	\$ 29,747	\$ 212,936	\$ 813,332
Total Residential	Internal Admin	\$ 38,352	\$ 84,062	\$ 214,589	\$ 224,175	\$ 561,179	\$ 46,283	\$ 104,232	\$ 150,514	\$ 711,693
	External Admin	1,515	58,289	-	3,002	62,806	2,877	1,350	4,227	67,034
	Rebate/Services	1,784,999	1,958,628	12,477,193	2,127,442	18,348,262	4,072,449	1,149,599	5,222,048	23,570,310
	Implementation Services	193,203	311,925	632,862	179,014	1,317,003	273,358	82,111	355,468	1,672,472
	Marketing	9,500	16,395	551,947	39,780	617,621	18,267	17,004	35,271	652,891
	EM&V	64,078	18,330	721,168	107,731	911,306	95,687	39,061	134,748	1,046,054
	Total	\$ 2,091,646	\$ 2,447,628	\$ 14,597,759	\$ 2,681,144	\$ 21,818,177	\$ 4,508,920	\$ 1,393,356	\$ 5,902,276	\$ 27,720,453
Total %	Internal Admin	1.8%	3.4%	1.5%	8.4%	2.6%	1.0%	7.5%	2.6%	2.6%
	External Admin	0.1%	2.4%	0.0%	0.1%	0.3%	0.1%	0.1%	0.1%	0.2%
	Rebate/Services	85.3%	80.0%	85.5%	79.3%	84.1%	90.3%	82.5%	88.5%	85.0%
	Implementation Services	9.2%	12.7%	4.3%	6.7%	6.0%	6.1%	5.9%	6.0%	6.0%
	Marketing	0.5%	0.7%	3.8%	1.5%	2.8%	0.4%	1.2%	0.6%	2.4%
	EM&V	3.1%	0.7%	4.9%	4.0%	4.2%	2.1%	2.8%	2.3%	3.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

4th Quarter Report
January 2022 - December 2022

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 20,264	\$ 18,501	\$ 124,284	\$ 82,459	\$ 245,508	\$ 23,862	\$ 46,144	\$ 70,006	\$ 315,514
	External Admin	998	9,405	-	1,305	11,707	1,282	708	1,990	13,696
	Rebate/Services	627,417	447,742	8,676,956	931,693	10,683,808	884,488	821,379	1,705,868	12,389,675
	Implementation Services	119,431	50,477	951,391	101,740	1,223,039	136,598	30,654	167,252	1,390,291
	Marketing	4,040	4,253	289,681	11,895	309,869	7,692	5,547	13,239	323,108
	EM&V	27,351	1,651	239,029	34,540	302,572	37,989	18,568	56,557	359,129
	Total	\$ 799,501	\$ 532,028	\$ 10,281,341	\$ 1,163,632	\$ 12,776,502	\$ 1,091,911	\$ 923,000	\$ 2,014,911	\$ 14,791,413
Small Business Energy Solutions	Internal Admin	\$ 23,310	\$ 9,282	\$ 134,614	\$ 77,024	\$ 244,230	\$ 21,223	\$ 40,262	\$ 61,485	\$ 305,715
	External Admin	753	4,718	-	1,185	6,655	1,055	568	1,623	8,278
	Rebate/Services	794,783	175,895	5,993,489	950,409	7,914,576	1,050,516	270,639	1,321,155	9,235,731
	Implementation Services	100,940	100,447	273,281	78,829	553,497	116,239	24,849	141,089	694,585
	Marketing	4,731	3,254	310,637	28,314	346,936	14,655	11,294	25,948	372,884
	EM&V	28,397	828	228,417	32,494	290,137	31,138	16,890	48,028	338,165
	Total	\$ 952,913	\$ 294,425	\$ 6,940,439	\$ 1,168,254	\$ 9,356,031	\$ 1,234,826	\$ 364,502	\$ 1,599,328	\$ 10,955,359
Municipal	Internal Admin	\$ 2,324	\$ 3,728	\$ 24,249	\$ 12,563	\$ 42,864	\$ -	\$ -	\$ -	\$ 42,864
	External Admin	79	1,895	-	164	2,138	-	-	-	2,138
	Rebate/Services	129,007	82,421	1,067,941	161,891	1,441,259	-	-	-	1,441,259
	Implementation Services	9,333	22,466	7,770	43,226	82,796	-	-	-	82,796
	Marketing	321	857	44,874	1,689	47,742	-	-	-	47,742
	EM&V	2,568	333	32,996	5,358	41,255	-	-	-	41,255
	Total	\$ 143,633	\$ 111,699	\$ 1,177,830	\$ 224,891	\$ 1,658,054	\$ -	\$ -	\$ -	\$ 1,658,054
Other*	Internal Admin	\$ 4,897	\$ 77	\$ 10,367	\$ -	\$ 15,342	\$ 5,108	\$ -	\$ 5,108	\$ 20,450
	External Admin	34	39	15,000	344	15,418	45	-	45	15,463
	Rebate/Services	3,899	1,380	598,927	102,686	706,892	4,446	5,065	9,511	716,403
	Implementation Services	5,176	978	84,731	18,471	109,356	4,413	3,424	7,837	117,193
	Marketing	141	18	-	1,590	1,749	184	1,562	1,746	3,495
	EM&V	18,886	7	16,951	16,375	52,219	963	-	963	53,182
	Total	\$ 33,035	\$ 2,499	\$ 725,976	\$ 139,466	\$ 900,976	\$ 15,158	\$ 10,051	\$ 25,210	\$ 926,186

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

4th Quarter Report
January 2022 - December 2022

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 50,795	\$ 31,588	\$ 293,514	\$ 172,046	\$ 547,943	\$ 50,192	\$ 86,407	\$ 136,599	\$ 684,542
	External Admin	1,864	16,057	15,000	2,998	35,918	2,382	1,276	3,658	39,576
	Rebate/Services	1,555,106	707,437	16,337,313	2,146,679	20,746,535	1,939,450	1,097,083	3,036,533	23,783,069
	Implementation Services	234,881	174,368	1,317,174	242,266	1,968,688	257,250	58,927	316,177	2,284,865
	Marketing	9,234	8,381	645,192	43,488	706,296	22,530	18,404	40,934	747,229
	EM&V	77,202	2,819	517,393	88,768	686,182	70,090	35,458	105,548	791,730
	Total	\$ 1,929,081	\$ 940,651	\$ 19,125,587	\$ 2,696,244	\$ 24,691,563	\$ 2,341,895	\$ 1,297,553	\$ 3,639,449	\$ 28,331,012
Total C&I and Municipal %	Internal Admin	2.6%	3.4%	1.5%	6.4%	2.2%	2.1%	6.7%	3.8%	2.4%
	External Admin	0.1%	1.7%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	80.6%	75.2%	85.4%	79.6%	84.0%	82.8%	84.6%	83.4%	83.9%
	Implementation Services	12.2%	18.5%	6.9%	9.0%	8.0%	11.0%	4.5%	8.7%	8.1%
	Marketing	0.5%	0.9%	3.4%	1.6%	2.9%	1.0%	1.4%	1.1%	2.6%
	EM&V	4.0%	0.3%	2.7%	3.3%	2.8%	3.0%	2.7%	2.9%	2.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 89,147	\$ 115,650	\$ 508,104	\$ 396,221	\$ 1,109,122	\$ 96,475	\$ 190,638	\$ 287,113	\$ 1,396,235
	External Admin	3,379	74,346	15,000	6,000	98,725	5,259	2,626	7,885	106,610
	Rebate/Services	3,340,105	2,666,065	28,814,506	4,274,121	39,094,798	6,011,899	2,246,681	8,258,581	47,353,378
	Implementation Services	428,083	486,293	1,950,036	421,280	3,285,692	530,608	141,038	671,646	3,957,337
	Marketing	18,734	24,776	1,197,139	83,268	1,323,917	40,797	35,407	76,204	1,400,121
	EM&V	141,280	21,149	1,238,561	196,498	1,597,488	165,777	74,519	240,296	1,837,784
	Total	\$ 4,020,727	\$ 3,388,279	\$ 33,723,346	\$ 5,377,388	\$ 46,509,740	\$ 6,850,815	\$ 2,690,909	\$ 9,541,724	\$ 56,051,464
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.2%	3.4%	1.5%	7.4%	2.4%	1.4%	7.1%	3.0%	2.5%
	External Admin	0.1%	2.2%	0.0%	0.1%	0.2%	0.1%	0.1%	0.1%	0.2%
	Rebate/Services	83.1%	78.7%	85.4%	79.5%	84.1%	87.8%	83.5%	86.6%	84.5%
	Implementation Services	10.6%	14.4%	5.8%	7.8%	7.1%	7.7%	5.2%	7.0%	7.1%
	Marketing	0.5%	0.7%	3.5%	1.5%	2.8%	0.6%	1.3%	0.8%	2.5%
	EM&V	3.5%	0.6%	3.7%	3.7%	3.4%	2.4%	2.8%	2.5%	3.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3rd Quarter Report
January 2022 - September 2022

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 9,715	\$ 18,394	\$ 62,196	\$ 59,904	\$ 150,210	\$ 13,691	\$ 27,302	\$ 40,993	\$ 191,202
	External Admin	573	8,921	-	888	10,382	848	419	1,267	11,649
	Rebate/Services	436,201	210,991	3,140,306	288,276	4,075,774	714,921	256,763	971,685	5,047,459
	Implementation Services	72,128	20,701	149,161	47,399	289,390	74,805	37,985	112,790	402,180
	Marketing	1,817	1,612	48,585	6,326	58,340	2,726	2,503	5,229	63,569
	EM&V	12,521	4,335	190,752	31,259	238,866	18,088	10,467	28,555	267,421
	Total	\$ 532,955	\$ 264,954	\$ 3,591,001	\$ 434,052	\$ 4,822,962	\$ 825,080	\$ 335,439	\$ 1,160,518	\$ 5,983,480
ENERGY STAR Homes	Internal Admin	\$ 3,128	\$ 10,362	\$ 13,666	\$ 22,132	\$ 49,288	\$ 6,222	\$ 15,305	\$ 21,527	\$ 70,815
	External Admin	160	4,707	-	280	5,147	428	231	660	5,807
	Rebate/Services	57,418	108,257	1,313,931	80,066	1,559,672	259,415	75,263	334,678	1,894,350
	Implementation Services	16,411	31,680	61,453	18,190	127,733	32,078	8,363	40,441	168,174
	Marketing	543	908	10,676	2,279	14,405	1,422	1,363	2,785	17,191
	EM&V	2,617	448	26,652	7,966	37,683	7,899	5,038	12,936	50,620
	Total	\$ 80,278	\$ 156,361	\$ 1,426,377	\$ 130,912	\$ 1,793,929	\$ 307,464	\$ 105,563	\$ 413,027	\$ 2,206,956
HP w/ENERGY STAR	Internal Admin	\$ 4,677	\$ 31,417	\$ 51,458	\$ 28,420	\$ 115,972	\$ 6,508	\$ 15,125	\$ 21,633	\$ 137,604
	External Admin	278	15,869	-	360	16,508	487	220	707	17,214
	Rebate/Services	390,868	327,273	2,418,789	260,117	3,397,047	732,526	144,708	877,233	4,274,280
	Implementation Services	28,442	89,117	140,275	27,891	285,726	39,893	9,780	49,673	335,399
	Marketing	872	2,753	41,351	3,087	48,065	1,517	1,402	2,919	50,984
	EM&V	6,337	5,701	170,114	18,652	200,804	11,686	6,782	18,468	219,272
	Total	\$ 431,476	\$ 472,131	\$ 2,821,988	\$ 338,527	\$ 4,064,121	\$ 792,617	\$ 178,016	\$ 970,633	\$ 5,034,754
ENERGY STAR Products	Internal Admin	\$ 5,249	\$ 13,650	\$ 30,353	\$ 35,392	\$ 84,645	\$ 1,161	\$ 13,141	\$ 14,302	\$ 98,947
	External Admin	181	6,201	-	660	7,043	460	259	719	7,762
	Rebate/Services	134,224	107,130	1,071,864	192,770	1,505,988	325,387	80,752	406,139	1,912,127
	Implementation Services	19,678	91,261	65,560	21,525	198,024	42,725	6,894	49,619	247,643
	Marketing	555	5,467	56,721	3,794	66,537	1,411	1,156	2,567	69,104
	EM&V	4,461	591	59,194	12,670	76,915	11,634	4,280	15,914	92,829
	Total	\$ 164,348	\$ 224,300	\$ 1,283,692	\$ 266,812	\$ 1,939,152	\$ 382,778	\$ 106,482	\$ 489,260	\$ 2,428,413

3rd Quarter Report
January 2022 - September 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,917	\$ 577	\$ 2,812	\$ 904	\$ 6,210	\$ 2,089	\$ -	\$ 2,089	\$ 8,299
	External Admin	60	13,657	-	344	14,061	\$ 138	-	138	14,199
	Rebate/Services	89,789	6,836	38,902	163,965	299,493	\$ 147,465	17,155	164,620	464,113
	Implementation Services	6,489	501	21,244	2,600	30,835	\$ 10,852	520	11,372	42,207
	Marketing	-	51	-	-	51	\$ -	-	-	51
	EM&V	14,305	25	4,805	7,285	26,419	\$ 2,302	-	2,302	28,721
	Total	\$ 112,561	\$ 21,646	\$ 67,764	\$ 175,098	\$ 377,069	\$ 162,846	\$ 17,675	\$ 180,521	\$ 557,591
Total Residential	Internal Admin	\$ 24,687	\$ 74,400	\$ 160,486	\$ 146,752	\$ 406,324	\$ 29,671	\$ 70,872	\$ 100,543	\$ 506,868
	External Admin	1,253	49,355	-	2,532	53,141	2,361	1,129	3,490	56,631
	Rebate/Services	1,108,500	760,487	7,983,793	985,195	10,837,975	2,179,714	574,641	2,754,355	13,592,330
	Implementation Services	143,148	233,260	437,693	117,606	931,708	200,353	63,542	263,895	1,195,602
	Marketing	3,788	10,791	157,333	15,486	187,398	7,076	6,424	13,501	200,899
	EM&V	40,241	11,099	451,516	77,831	580,688	51,610	26,566	78,176	658,864
	Total	\$ 1,321,618	\$ 1,139,393	\$ 9,190,822	\$ 1,345,402	\$ 12,997,233	\$ 2,470,785	\$ 743,175	\$ 3,213,960	\$ 16,211,194
Total %	Internal Admin	1.9%	6.5%	1.7%	10.9%	3.1%	1.2%	9.5%	3.1%	3.1%
	External Admin	0.1%	4.3%	0.0%	0.2%	0.4%	0.1%	0.2%	0.1%	0.3%
	Rebate/Services	83.9%	66.7%	86.9%	73.2%	83.4%	88.2%	77.3%	85.7%	83.8%
	Implementation Services	10.8%	20.5%	4.8%	8.7%	7.2%	8.1%	8.6%	8.2%	7.4%
	Marketing	0.3%	0.9%	1.7%	1.2%	1.4%	0.3%	0.9%	0.4%	1.2%
	EM&V	3.0%	1.0%	4.9%	5.8%	4.5%	2.1%	3.6%	2.4%	4.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

3rd Quarter Report
January 2022 - September 2022

Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 15,084	\$ 1,814	\$ 93,450	\$ 60,760	\$ 171,108	\$ 15,202	\$ 32,971	\$ 48,174	\$ 219,282
	External Admin	870	824	-	1,106	2,799	1,089	597	1,686	4,485
	Rebate/Services	289,348	6,290	5,260,688	325,252	5,881,578	512,692	113,518	626,210	6,507,788
	Implementation Services	93,047	25,536	547,271	69,862	735,717	101,015	14,220	115,235	850,952
	Marketing	2,870	443	50,618	8,185	62,117	4,230	3,655	7,885	70,002
	EM&V	16,098	107	122,195	24,652	163,051	21,584	12,276	33,860	196,911
	Total	\$ 417,317	\$ 35,014	\$ 6,074,221	\$ 489,817	\$ 7,016,370	\$ 655,812	\$ 177,238	\$ 833,050	\$ 7,849,419
Small Business Energy Solutions	Internal Admin	\$ 17,267	\$ 9,262	\$ 101,217	\$ 56,078	\$ 183,825	\$ 13,207	\$ 27,199	\$ 40,406	\$ 224,231
	External Admin	598	4,207	-	993	5,798	897	458	1,355	7,153
	Rebate/Services	460,938	64,812	3,869,047	382,617	4,777,414	473,834	65,347	539,180	5,316,594
	Implementation Services	69,937	77,166	185,787	57,351	390,240	83,745	15,743	99,488	489,728
	Marketing	1,827	3,384	54,808	7,680	67,699	7,778	3,217	10,995	78,695
	EM&V	14,755	545	132,351	22,949	170,600	17,716	10,651	28,367	198,967
	Total	\$ 565,323	\$ 159,376	\$ 4,343,210	\$ 527,667	\$ 5,595,576	\$ 597,178	\$ 122,615	\$ 719,792	\$ 6,315,368
Municipal	Internal Admin	\$ 1,666	\$ 3,822	\$ 19,424	\$ 8,722	\$ 33,634	\$ -	\$ -	\$ -	\$ 33,634
	External Admin	79	1,736	-	129	1,944	-	-	-	1,944
	Rebate/Services	68,725	36,673	439,150	104,658	649,206	-	-	-	649,206
	Implementation Services	7,817	16,929	7,688	26,670	59,104	-	-	-	59,104
	Marketing	252	934	7,918	1,033	10,137	-	-	-	10,137
	EM&V	1,700	225	19,119	3,607	24,651	-	-	-	24,651
	Total	\$ 80,239	\$ 60,319	\$ 493,300	\$ 144,819	\$ 778,677	\$ -	\$ -	\$ -	\$ 778,677
Other*	Internal Admin	\$ 2,477	\$ 101	\$ 7,795	\$ -	\$ 10,373	\$ 4,001	\$ -	\$ 4,001	\$ 14,374
	External Admin	32	46	15,000	344	15,422	42	-	42	15,464
	Rebate/Services	3,493	800	334,470	8,277	347,040	3,977	5,065	9,042	356,082
	Implementation Services	4,167	718	66,364	13,106	84,355	3,603	2,493	6,097	90,452
	Marketing	110	25	11,000	664	11,799	143	926	1,069	12,868
	EM&V	17,487	6	12,084	15,787	45,364	632	-	632	45,997
	Total	\$ 27,767	\$ 1,695	\$ 446,713	\$ 38,179	\$ 514,354	\$ 12,399	\$ 8,483	\$ 20,882	\$ 535,236

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

3rd Quarter Report
January 2022 - September 2022

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 36,494	\$ 14,999	\$ 221,887	\$ 125,561	\$ 398,940	\$ 32,411	\$ 60,170	\$ 92,581	\$ 491,521
	External Admin	1,579	6,813	15,000	2,571	25,963	2,028	1,055	3,083	29,046
	Rebate/Services	822,504	108,575	9,903,353	820,804	11,655,237	990,503	183,930	1,174,432	12,829,669
	Implementation Services	174,968	120,349	807,111	166,989	1,269,417	188,363	32,456	220,820	1,490,236
	Marketing	5,060	4,786	124,344	17,562	151,752	12,152	7,797	19,949	171,701
	EM&V	50,040	882	285,748	66,995	403,666	39,932	22,928	62,860	466,526
	Total	\$ 1,090,645	\$ 256,404	\$ 11,357,444	\$ 1,200,483	\$ 13,904,976	\$ 1,265,388	\$ 308,336	\$ 1,573,724	\$ 15,478,700
Total C&I and Municipal %	Internal Admin	3.3%	5.8%	2.0%	10.5%	2.9%	2.6%	19.5%	5.9%	3.2%
	External Admin	0.1%	2.7%	0.1%	0.2%	0.2%	0.2%	0.3%	0.2%	0.2%
	Rebate/Services	75.4%	42.3%	87.2%	68.4%	83.8%	78.3%	59.7%	74.6%	82.9%
	Implementation Services	16.0%	46.9%	7.1%	13.9%	9.1%	14.9%	10.5%	14.0%	9.6%
	Marketing	0.5%	1.9%	1.1%	1.5%	1.1%	1.0%	2.5%	1.3%	1.1%
	EM&V	4.6%	0.3%	2.5%	5.6%	2.9%	3.2%	7.4%	4.0%	3.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 61,181	\$ 89,399	\$ 382,373	\$ 272,313	\$ 805,265	\$ 62,082	\$ 131,043	\$ 193,124	\$ 998,389
	External Admin	2,832	56,168	15,000	5,104	79,104	4,389	2,184	6,573	85,677
	Rebate/Services	1,931,004	869,062	17,887,146	1,805,999	22,493,212	3,170,217	758,571	3,928,787	26,421,999
	Implementation Services	318,117	353,609	1,244,805	284,594	2,201,124	388,716	95,998	484,714	2,685,839
	Marketing	8,847	15,578	281,677	33,048	339,150	19,228	14,221	33,449	372,600
	EM&V	90,282	11,982	737,265	144,826	984,354	91,542	49,494	141,036	1,125,390
	Total	\$ 2,412,263	\$ 1,395,797	\$ 20,548,265	\$ 2,545,884	\$ 26,902,209	\$ 3,736,173	\$ 1,051,511	\$ 4,787,684	\$ 31,689,892
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.5%	6.4%	1.9%	10.7%	3.0%	1.7%	12.5%	4.0%	3.2%
	External Admin	0.1%	4.0%	0.1%	0.2%	0.3%	0.1%	0.2%	0.1%	0.3%
	Rebate/Services	80.0%	62.3%	87.0%	70.9%	83.6%	84.9%	72.1%	82.1%	83.4%
	Implementation Services	13.2%	25.3%	6.1%	11.2%	8.2%	10.4%	9.1%	10.1%	8.5%
	Marketing	0.4%	1.1%	1.4%	1.3%	1.3%	0.5%	1.4%	0.7%	1.2%
	EM&V	3.7%	0.9%	3.6%	5.7%	3.7%	2.5%	4.7%	2.9%	3.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

2nd Quarter Report
January 2022 - June 2022

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 6,565	\$ 14,782	\$ 46,636	\$ 41,393	\$ 109,375	\$ 8,954	\$ 18,774	\$ 27,729	\$ 137,104
	External Admin	367	8,006	-	708	9,080	546	300	846	9,927
	Rebate/Services	152,624	166,542	2,322,825	160,579	2,802,571	169,160	5,470	174,630	2,977,201
	Implementation Services	46,944	15,640	98,985	32,071	193,639	48,893	25,539	74,432	268,072
	Marketing	1,372	1,312	36,218	4,216	43,118	2,043	1,621	3,663	46,782
	EM&V	7,914	3,035	140,598	24,328	175,875	11,440	7,637	19,077	194,953
	Total	\$ 215,785	\$ 209,317	\$ 2,645,263	\$ 263,294	\$ 3,333,659	\$ 241,036	\$ 59,342	\$ 300,378	\$ 3,634,037
ENERGY STAR Homes	Internal Admin	\$ 2,214	\$ 8,985	\$ 10,247	\$ 14,709	\$ 36,155	\$ 4,530	\$ 10,732	\$ 15,262	\$ 51,418
	External Admin	110	4,523	-	207	4,840	285	168	453	5,293
	Rebate/Services	41,069	95,452	715,460	59,138	911,118	181,625	71,515	253,140	1,164,258
	Implementation Services	12,293	21,799	43,865	12,303	90,260	23,181	5,353	28,533	118,793
	Marketing	410	798	8,721	1,430	11,359	1,066	890	1,956	13,315
	EM&V	1,951	140	18,708	5,977	26,777	5,403	3,520	8,923	35,700
	Total	\$ 58,047	\$ 131,697	\$ 797,001	\$ 93,763	\$ 1,080,509	\$ 216,089	\$ 92,178	\$ 308,267	\$ 1,388,776
HP w/ENERGY STAR	Internal Admin	\$ 3,250	\$ 18,616	\$ 38,584	\$ 17,987	\$ 78,437	\$ 4,719	\$ 10,026	\$ 14,745	\$ 93,182
	External Admin	176	10,360	-	258	10,794	304	149	453	11,247
	Rebate/Services	289,458	190,707	1,701,936	206,115	2,388,216	379,824	117,665	497,489	2,885,705
	Implementation Services	19,260	50,024	97,223	16,297	182,804	24,316	4,620	28,936	211,740
	Marketing	659	1,653	31,119	1,894	35,325	1,137	874	2,011	37,337
	EM&V	3,919	3,254	126,203	14,291	147,667	6,963	5,090	12,053	159,720
	Total	\$ 316,723	\$ 274,613	\$ 1,995,065	\$ 256,843	\$ 2,843,244	\$ 417,263	\$ 138,423	\$ 555,687	\$ 3,398,931
ENERGY STAR Products	Internal Admin	\$ 4,296	\$ 7,321	\$ 22,759	\$ 27,360	\$ 61,737	\$ 791	\$ 10,622	\$ 11,413	\$ 73,150
	External Admin	112	3,685	-	582	4,379	282	224	507	4,886
	Rebate/Services	49,186	51,088	505,492	104,173	709,939	173,252	62,785	236,036	945,975
	Implementation Services	12,691	57,204	39,156	15,724	124,775	25,286	4,798	30,084	154,859
	Marketing	419	2,209	17,237	2,856	22,721	1,057	896	1,953	24,674
	EM&V	2,652	114	41,552	10,517	54,835	6,757	3,444	10,201	65,036
	Total	\$ 69,356	\$ 121,621	\$ 626,197	\$ 161,213	\$ 978,387	\$ 207,425	\$ 82,769	\$ 290,194	\$ 1,268,581

2nd Quarter Report
January 2022 - June 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,490	\$ 345	\$ 2,109	\$ 904	\$ 4,848	\$ 1,454	\$ -	\$ 1,454	\$ 6,302
	External Admin	37	174	-	344	555	93	-	93	648
	Rebate/Services	87,060	4,025	32,018	117,993	241,097	147,465	11,437	158,902	399,998
	Implementation Services	2,748	275	5,609	-	8,632	8,326	-	8,326	16,958
	Marketing	-	31	-	-	31	-	-	-	31
	EM&V	13,337	5	2,614	5,978	21,934	1,666	-	1,666	23,600
	Total	\$ 104,672	\$ 4,855	\$ 42,351	\$ 125,219	\$ 277,096	\$ 159,005	\$ 11,437	\$ 170,442	\$ 447,538
Total Residential	Internal Admin	\$ 17,815	\$ 50,049	\$ 120,336	\$ 102,353	\$ 290,552	\$ 20,448	\$ 50,154	\$ 70,602	\$ 361,155
	External Admin	801	26,749	-	2,099	29,649	1,510	841	2,352	32,001
	Rebate/Services	619,397	507,814	5,277,731	647,998	7,052,941	1,051,325	268,872	1,320,197	8,373,138
	Implementation Services	93,936	144,942	284,838	76,394	600,110	130,002	40,309	170,311	770,421
	Marketing	2,860	6,002	93,296	10,397	112,555	5,303	4,280	9,583	122,138
	EM&V	29,773	6,548	329,676	61,091	427,089	32,230	19,691	51,921	479,009
	Total	\$ 764,583	\$ 742,104	\$ 6,105,877	\$ 900,332	\$ 8,512,895	\$ 1,240,818	\$ 384,148	\$ 1,624,966	\$ 10,137,862
Total %	Internal Admin	2.3%	6.7%	2.0%	11.4%	3.4%	1.6%	13.1%	4.3%	3.6%
	External Admin	0.1%	3.6%	0.0%	0.2%	0.3%	0.1%	0.2%	0.1%	0.3%
	Rebate/Services	81.0%	68.4%	86.4%	72.0%	82.9%	84.7%	70.0%	81.2%	82.6%
	Implementation Services	12.3%	19.5%	4.7%	8.5%	7.0%	10.5%	10.5%	10.5%	7.6%
	Marketing	0.4%	0.8%	1.5%	1.2%	1.3%	0.4%	1.1%	0.6%	1.2%
	EM&V	3.9%	0.9%	5.4%	6.8%	5.0%	2.6%	5.1%	3.2%	4.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

2nd Quarter Report
January 2022 - June 2022

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 10,995	\$ 1,201	\$ 68,982	\$ 44,807	\$ 125,985	\$ 11,015	\$ 24,434	\$ 35,449	\$ 161,434
	External Admin	579	605	-	922	2,106	713	452	1,165	3,271
	Rebate/Services	113,418	6,290	4,396,512	93,773	4,609,993	173,908	25,199	199,107	4,809,100
	Implementation Services	66,443	13,068	399,622	50,175	529,307	69,903	11,181	81,083	610,390
	Marketing	2,168	339	37,613	6,039	46,159	2,669	2,575	5,244	51,403
	EM&V	11,148	47	85,776	19,622	116,593	14,194	8,815	23,009	139,602
	Total	\$ 204,750	\$ 21,550	\$ 4,988,504	\$ 215,338	\$ 5,430,142	\$ 272,403	\$ 72,655	\$ 345,058	\$ 5,775,201
Small Business Energy Solutions	Internal Admin	\$ 7,893	\$ 7,321	\$ 74,715	\$ 40,678	\$ 130,607	\$ 9,172	\$ 18,733	\$ 27,905	\$ 158,513
	External Admin	369	3,685	-	815	4,870	588	315	902	5,772
	Rebate/Services	151,464	57,378	2,823,526	121,676	3,154,044	218,100	30,633	248,733	3,402,777
	Implementation Services	47,070	48,020	135,537	39,372	270,000	60,115	11,781	71,896	341,896
	Marketing	1,380	3,189	40,722	5,608	50,900	6,496	2,146	8,642	59,542
	EM&V	8,754	289	92,905	18,093	120,042	11,671	7,218	18,889	138,931
	Total	\$ 216,930	\$ 119,884	\$ 3,167,406	\$ 226,243	\$ 3,730,463	\$ 306,141	\$ 70,827	\$ 376,968	\$ 4,107,431
Municipal	Internal Admin	\$ 1,170	\$ 1,024	\$ 15,461	\$ 5,898	\$ 23,553	\$ -	\$ -	\$ -	\$ 23,553
	External Admin	51	515	-	97	663	-	-	-	663
	Rebate/Services	29,151	7,160	388,746	49,729	474,786	-	-	-	474,786
	Implementation Services	6,045	8,319	5,107	19,334	38,806	-	-	-	38,806
	Marketing	190	289	5,884	653	7,016	-	-	-	7,016
	EM&V	1,084	40	13,421	2,717	17,262	-	-	-	17,262
	Total	\$ 37,692	\$ 17,348	\$ 428,619	\$ 78,427	\$ 562,086	\$ -	\$ -	\$ -	\$ 562,086
Other*	Internal Admin	\$ 2,018	\$ 206	\$ 5,754	\$ -	\$ 7,979	\$ 1,266	\$ -	\$ 1,266	\$ 9,245
	External Admin	22	104	7,500	344	7,970	29	-	29	7,999
	Rebate/Services	2,642	2,233	296,445	4,448	305,768	2,681	2,616	5,296	311,064
	Implementation Services	3,276	439	60,193	7,934	71,842	2,610	1,371	3,981	75,823
	Marketing	83	58	11,036	214	11,391	107	99	206	11,597
	EM&V	15,345	8	6,777	12,737	34,867	484	-	484	35,351
	Total	\$ 23,386	\$ 3,048	\$ 387,705	\$ 25,678	\$ 439,817	\$ 7,177	\$ 4,085	\$ 11,262	\$ 451,079

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

2nd Quarter Report
January 2022 - June 2022

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 22,076	\$ 9,753	\$ 164,912	\$ 91,384	\$ 288,124	\$ 21,453	\$ 43,168	\$ 64,621	\$ 352,745
	External Admin	1,021	4,909	7,500	2,179	15,609	1,330	766	2,096	17,705
	Rebate/Services	296,675	73,061	7,905,230	269,626	8,544,591	394,689	58,448	453,137	8,997,728
	Implementation Services	122,834	69,846	600,459	116,816	909,955	132,628	24,332	156,960	1,066,915
	Marketing	3,821	3,876	95,255	12,514	115,466	9,272	4,820	14,093	129,559
	EM&V	36,331	386	198,878	53,169	288,764	26,349	16,033	42,382	331,146
	Total	\$ 482,758	\$ 161,831	\$ 8,972,234	\$ 545,686	\$ 10,162,509	\$ 585,721	\$ 147,567	\$ 733,288	\$ 10,895,797
Total C&I and Municipal %	Internal Admin	4.6%	6.0%	1.8%	16.7%	2.8%	3.7%	29.3%	8.8%	3.2%
	External Admin	0.2%	3.0%	0.1%	0.4%	0.2%	0.2%	0.5%	0.3%	0.2%
	Rebate/Services	61.5%	45.1%	88.1%	49.4%	84.1%	67.4%	39.6%	61.8%	82.6%
	Implementation Services	25.4%	43.2%	6.7%	21.4%	9.0%	22.6%	16.5%	21.4%	9.8%
	Marketing	0.8%	2.4%	1.1%	2.3%	1.1%	1.6%	3.3%	1.9%	1.2%
	EM&V	7.5%	0.2%	2.2%	9.7%	2.8%	4.5%	10.9%	5.8%	3.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 39,891	\$ 59,802	\$ 285,248	\$ 193,736	\$ 578,677	\$ 41,902	\$ 93,322	\$ 135,223	\$ 713,900
	External Admin	1,822	31,658	7,500	4,278	45,258	2,840	1,608	4,448	49,706
	Rebate/Services	916,072	580,875	13,182,961	917,623	15,597,531	1,446,014	327,320	1,773,334	17,370,865
	Implementation Services	216,770	214,788	885,297	193,210	1,510,065	262,630	64,642	327,272	1,837,336
	Marketing	6,682	9,878	188,550	22,910	228,021	14,575	9,101	23,676	251,696
	EM&V	66,104	6,934	528,554	114,260	715,853	58,578	35,724	94,303	810,155
	Total	\$ 1,247,341	\$ 903,935	\$ 15,078,111	\$ 1,446,018	\$ 18,675,404	\$ 1,826,539	\$ 531,715	\$ 2,358,255	\$ 21,033,658
Grand Total % (Residential, C&I and Municipal)	Internal Admin	3.2%	6.6%	1.9%	13.4%	3.1%	2.3%	17.6%	5.7%	3.4%
	External Admin	0.1%	3.5%	0.0%	0.3%	0.2%	0.2%	0.3%	0.2%	0.2%
	Rebate/Services	73.4%	64.3%	87.4%	63.5%	83.5%	79.2%	61.6%	75.2%	82.6%
	Implementation Services	17.4%	23.8%	5.9%	13.4%	8.1%	14.4%	12.2%	13.9%	8.7%
	Marketing	0.5%	1.1%	1.3%	1.6%	1.2%	0.8%	1.7%	1.0%	1.2%
	EM&V	5.3%	0.8%	3.5%	7.9%	3.8%	3.2%	6.7%	4.0%	3.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2022 - March 2022

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 3,266	\$ 6,398	\$ 22,513	\$ 20,398	\$ 52,576	\$ 4,287	\$ 9,279	\$ 13,566	\$ 66,142
	External Admin	-	853	-	560	1,413	-	224	224	1,638
	Rebate/Services	69,557	62,429	1,170,718	71,874	1,374,578	37,181	956	38,137	1,412,715
	Implementation Services	21,805	6,789	35,432	15,566	79,591	24,096	12,184	36,281	115,872
	Marketing	702	372	14,439	1,929	17,441	1,013	690	1,703	19,144
	EM&V	3,925	556	58,784	10,371	73,636	5,627	3,779	9,406	83,041
	Total	\$ 99,254	\$ 77,398	\$ 1,301,885	\$ 120,697	\$ 1,599,235	\$ 72,204	\$ 27,113	\$ 99,317	\$ 1,698,552
ENERGY STAR Homes	Internal Admin	\$ 950	\$ 7,199	\$ 4,947	\$ 6,261	\$ 19,356	\$ 1,916	\$ 5,640	\$ 7,555	\$ 26,912
	External Admin	-	324	-	148	472	-	127	127	600
	Rebate/Services	19,416	68,102	254,895	28,785	371,198	66,434	46,700	113,134	484,332
	Implementation Services	6,134	12,625	17,076	6,288	42,122	9,305	2,343	11,648	53,770
	Marketing	210	419	3,252	510	4,390	529	391	919	5,310
	EM&V	1,173	226	6,137	1,676	9,212	2,936	1,451	4,387	13,599
	Total	\$ 27,883	\$ 88,894	\$ 286,307	\$ 43,668	\$ 446,751	\$ 81,119	\$ 56,652	\$ 137,770	\$ 584,521
HP w/ENERGY STAR	Internal Admin	\$ 1,603	\$ 10,214	\$ 18,626	\$ 6,113	\$ 36,556	\$ 1,999	\$ 4,348	\$ 6,346	\$ 42,902
	External Admin	-	1,046	-	174	1,220	-	103	103	1,324
	Rebate/Services	61,962	96,843	834,844	43,620	1,037,269	93,574	47,256	140,830	1,178,098
	Implementation Services	8,346	16,095	36,074	7,643	68,159	10,867	2,623	13,490	81,649
	Marketing	337	594	13,101	601	14,632	564	318	882	15,514
	EM&V	1,885	675	53,962	5,272	61,794	3,132	2,284	5,416	67,211
	Total	\$ 74,133	\$ 125,467	\$ 956,606	\$ 63,424	\$ 1,219,630	\$ 110,136	\$ 56,931	\$ 167,067	\$ 1,386,697
ENERGY STAR Products	Internal Admin	\$ 2,085	\$ 3,676	\$ 10,987	\$ 18,219	\$ 34,966	\$ 341	\$ 7,817	\$ 8,158	\$ 43,124
	External Admin	-	166	-	517	683	-	202	202	885
	Rebate/Services	32,437	20,643	177,823	66,809	297,712	127,986	45,248	173,234	470,946
	Implementation Services	5,472	28,673	9,406	9,564	53,115	11,157	2,998	14,156	67,270
	Marketing	214	214	7,047	1,782	9,257	524	621	1,145	10,402
	EM&V	1,200	115	13,630	5,864	20,810	2,912	2,304	5,216	26,026
	Total	\$ 41,409	\$ 53,486	\$ 218,892	\$ 102,756	\$ 416,543	\$ 142,920	\$ 59,190	\$ 202,111	\$ 618,654

1st Quarter Report
January 2022 - March 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 650	\$ -	\$ 1,018	\$ 904	\$ 2,571	\$ 706	\$ -	\$ 706	\$ 3,278
	External Admin	-	-	-	344	344	-	-	-	344
	Rebate/Services	30	-	1,119	60,892	62,042	77	5,718	5,795	67,837
	Implementation Services	1,572	-	1,038	-	2,611	4,204	-	4,204	6,815
	Marketing	-	-	-	-	-	-	-	-	-
	EM&V	1,109	-	408	331	1,849	963	-	963	2,812
	Total	\$ 3,361	\$ -	\$ 3,584	\$ 62,472	\$ 69,418	\$ 5,951	\$ 5,718	\$ 11,669	\$ 81,086
Total Residential	Internal Admin	\$ 8,554	\$ 27,487	\$ 58,090	\$ 51,895	\$ 146,025	\$ 9,248	\$ 27,083	\$ 36,332	\$ 182,357
	External Admin	-	2,389	-	1,744	4,134	-	657	657	4,790
	Rebate/Services	183,403	248,016	2,439,399	271,980	3,142,799	325,251	145,878	471,129	3,613,928
	Implementation Services	43,329	64,183	99,026	39,061	245,598	59,630	20,149	79,778	325,377
	Marketing	1,463	1,598	37,838	4,821	45,721	2,630	2,020	4,649	50,370
	EM&V	9,292	1,571	132,921	23,515	167,300	15,570	9,818	25,389	192,689
	Total	\$ 246,040	\$ 345,245	\$ 2,767,275	\$ 393,017	\$ 3,751,576	\$ 412,329	\$ 205,605	\$ 617,934	\$ 4,369,510
Total %	Internal Admin	3.5%	8.0%	2.1%	13.2%	3.9%	2.2%	13.2%	5.9%	4.2%
	External Admin	0.0%	0.7%	0.0%	0.4%	0.1%	0.0%	0.3%	0.1%	0.1%
	Rebate/Services	74.5%	71.8%	88.2%	69.2%	83.8%	78.9%	71.0%	76.2%	82.7%
	Implementation Services	17.6%	18.6%	3.6%	9.9%	6.5%	14.5%	9.8%	12.9%	7.4%
	Marketing	0.6%	0.5%	1.4%	1.2%	1.2%	0.6%	1.0%	0.8%	1.2%
	EM&V	3.8%	0.5%	4.8%	6.0%	4.5%	3.8%	4.8%	4.1%	4.4%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

1st Quarter Report
January 2022 - March 2022

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 4,660	\$ 356	\$ 32,967	\$ 26,544	\$ 64,527	\$ 4,649	\$ 14,781	\$ 19,430	\$ 83,957
	External Admin	-	16	-	772	788	-	359	359	1,147
	Rebate/Services	50,162	-	3,026,361	2,725	3,079,249	76,393	2,397	78,790	3,158,039
	Implementation Services	29,725	5,924	173,636	30,385	239,670	33,005	7,958	40,963	280,633
	Marketing	1,108	207	14,806	3,712	19,832	1,324	1,437	2,761	22,593
	EM&V	6,202	47	28,136	8,749	43,134	7,353	4,095	11,448	54,582
	Total	\$ 91,857	\$ 6,550	\$ 3,275,906	\$ 72,887	\$ 3,447,200	\$ 122,724	\$ 31,026	\$ 153,750	\$ 3,600,951
Small Business Energy Solutions	Internal Admin	\$ 3,384	\$ 1,652	\$ 35,707	\$ 23,049	\$ 63,791	\$ 3,913	\$ 9,161	\$ 13,074	\$ 76,865
	External Admin	-	74	-	670	745	-	222	222	967
	Rebate/Services	49,895	3,536	1,806,478	35,628	1,895,537	63,567	16,815	80,382	1,975,919
	Implementation Services	20,420	21,910	71,968	21,033	135,331	28,870	7,628	36,497	171,828
	Marketing	706	958	16,020	3,362	21,045	1,091	1,017	2,108	23,153
	EM&V	3,948	220	30,475	7,597	42,240	6,059	2,538	8,596	50,836
	Total	\$ 78,352	\$ 28,350	\$ 1,960,648	\$ 91,338	\$ 2,158,688	\$ 103,500	\$ 37,381	\$ 140,881	\$ 2,299,569
Municipal	Internal Admin	\$ 593	\$ 209	\$ 5,447	\$ 2,665	\$ 8,914	\$ -	\$ -	\$ -	\$ 8,914
	External Admin	-	9	-	70	79	-	-	-	79
	Rebate/Services	3,397	270	6,883	-	10,549	-	-	-	10,549
	Implementation Services	2,720	3,050	4,311	12,176	22,257	-	-	-	22,257
	Marketing	97	121	2,315	241	2,774	-	-	-	2,774
	EM&V	545	28	4,402	792	5,767	-	-	-	5,767
	Total	\$ 7,352	\$ 3,687	\$ 23,359	\$ 15,943	\$ 50,341	\$ -	\$ -	\$ -	\$ 50,341
Other*	Internal Admin	\$ 470	\$ 79	\$ 2,750	\$ -	\$ 3,299	\$ 462	\$ -	\$ 462	\$ 3,762
	External Admin	-	4	-	344	348	-	-	-	348
	Rebate/Services	1,662	800	290,927	350	293,738	2,403	-	2,403	296,141
	Implementation Services	1,497	56	30,263	3,206	35,022	1,231	364	1,595	36,617
	Marketing	42	46	-	-	88	53	-	53	141
	EM&V	866	11	1,212	618	2,707	295	-	295	3,002
	Total	\$ 4,537	\$ 995	\$ 325,152	\$ 4,519	\$ 335,203	\$ 4,444	\$ 364	\$ 4,809	\$ 340,012

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

1st Quarter Report
January 2022 - March 2022

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 9,107	\$ 2,296	\$ 76,871	\$ 52,258	\$ 140,532	\$ 9,025	\$ 23,941	\$ 32,966	\$ 173,498
	External Admin	-	103	-	1,857	1,960	-	581	581	2,541
	Rebate/Services	105,115	4,606	5,130,649	38,704	5,279,073	142,363	19,212	161,576	5,440,649
	Implementation Services	54,362	30,941	280,178	66,799	432,280	63,106	15,950	79,055	511,336
	Marketing	1,954	1,332	33,141	7,314	43,740	2,468	2,454	4,922	48,662
	EM&V	11,560	305	64,226	17,756	93,848	13,707	6,632	20,339	114,187
	Total	\$ 182,099	\$ 39,582	\$ 5,585,064	\$ 184,687	\$ 5,991,433	\$ 230,668	\$ 68,771	\$ 299,440	\$ 6,290,872
Total C&I and Municipal %	Internal Admin	5.0%	5.8%	1.4%	28.3%	2.3%	3.9%	34.8%	11.0%	2.8%
	External Admin	0.0%	0.3%	0.0%	1.0%	0.0%	0.0%	0.8%	0.2%	0.0%
	Rebate/Services	57.7%	11.6%	91.9%	21.0%	88.1%	61.7%	27.9%	54.0%	86.5%
	Implementation Services	29.9%	78.2%	5.0%	36.2%	7.2%	27.4%	23.2%	26.4%	8.1%
	Marketing	1.1%	3.4%	0.6%	4.0%	0.7%	1.1%	3.6%	1.6%	0.8%
	EM&V	6.3%	0.8%	1.1%	9.6%	1.6%	5.9%	9.6%	6.8%	1.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 17,661	\$ 29,782	\$ 134,961	\$ 104,153	\$ 286,557	\$ 18,273	\$ 51,025	\$ 69,298	\$ 355,855
	External Admin	-	2,493	-	3,601	6,094	-	1,238	1,238	7,331
	Rebate/Services	288,518	252,622	7,570,049	310,684	8,421,872	467,614	165,090	632,705	9,054,577
	Implementation Services	97,691	95,123	379,204	105,860	677,878	122,736	36,098	158,834	836,712
	Marketing	3,416	2,930	70,979	12,135	89,461	5,097	4,474	9,571	99,032
	EM&V	20,853	1,877	197,147	41,271	261,148	29,277	16,450	45,728	306,875
	Total	\$ 428,139	\$ 384,827	\$ 8,352,339	\$ 577,704	\$ 9,743,009	\$ 642,998	\$ 274,376	\$ 917,374	\$ 10,660,382
Grand Total % (Residential, C&I and Municipal)	Internal Admin	4.1%	7.7%	1.6%	18.0%	2.9%	2.8%	18.6%	7.6%	3.3%
	External Admin	0.0%	0.6%	0.0%	0.6%	0.1%	0.0%	0.5%	0.1%	0.1%
	Rebate/Services	67.4%	65.6%	90.6%	53.8%	86.4%	72.7%	60.2%	69.0%	84.9%
	Implementation Services	22.8%	24.7%	4.5%	18.3%	7.0%	19.1%	13.2%	17.3%	7.8%
	Marketing	0.8%	0.8%	0.8%	2.1%	0.9%	0.8%	1.6%	1.0%	0.9%
	EM&V	4.9%	0.5%	2.4%	7.1%	2.7%	4.6%	6.0%	5.0%	2.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

4th Quarter Report
January 2021 - December 2021

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 11,207	\$ 35,859	\$ 64,927	\$ 66,780	\$ 178,773	\$ 11,955	\$ 24,658	\$ 36,614	\$ 215,386
	External Admin	610	8,180	-	845	9,635	845	284	1,129	10,764
	Rebate/Services	981,921	580,981	8,530,320	1,423,361	11,516,583	1,479,298	275,309	1,754,608	13,271,191
	Implementation Services	90,591	42,482	189,837	180,223	503,133	98,872	80,760	179,633	682,766
	Marketing	18,643	6,769	77,144	25,326	127,882	23,862	7,081	30,943	158,825
	EM&V	24,357	12,951	195,468	34,122	266,898	33,889	13,651	47,540	314,438
	Total	\$ 1,127,328	\$ 687,222	\$ 9,057,696	\$ 1,730,657	\$ 12,602,904	\$ 1,648,722	\$ 401,744	\$ 2,050,466	\$ 14,653,370
ENERGY STAR Homes	Internal Admin	\$ 3,519	\$ 10,342	\$ 17,959	\$ 20,801	\$ 52,621	\$ 12,094	\$ 15,250	\$ 27,345	\$ 79,966
	External Admin	1,022	1,927	-	223	3,172	441	161	602	3,774
	Rebate/Services	113,379	160,993	1,732,818	46,485	2,053,675	474,678	41,450	516,128	2,569,803
	Implementation Services	26,738	26,722	116,630	83,305	253,394	43,421	51,880	95,301	348,695
	Marketing	5,169	3,127	33,598	6,009	47,903	12,517	4,011	16,528	64,431
	EM&V	8,747	560	24,945	9,014	43,266	17,682	7,733	25,415	68,681
	Total	\$ 158,574	\$ 203,671	\$ 1,925,950	\$ 165,837	\$ 2,454,031	\$ 560,833	\$ 120,485	\$ 681,318	\$ 3,135,349
HP w/ENERGY STAR	Internal Admin	\$ 4,940	\$ 60,403	\$ 52,523	\$ 19,929	\$ 137,794	\$ 7,186	\$ 11,604	\$ 18,790	\$ 156,584
	External Admin	293	15,269	-	263	15,825	471	131	601	16,426
	Rebate/Services	548,757	991,135	6,540,290	779,411	8,859,593	1,187,733	359,705	1,547,439	10,407,032
	Implementation Services	43,358	59,978	182,864	169,645	455,845	46,143	66,204	112,347	568,192
	Marketing	9,155	13,323	96,890	7,273	126,640	19,302	3,261	22,563	149,204
	EM&V	11,697	13,407	178,269	10,629	214,001	18,864	6,287	25,151	239,152
	Total	\$ 618,199	\$ 1,153,515	\$ 7,050,835	\$ 987,149	\$ 9,809,699	\$ 1,279,699	\$ 447,192	\$ 1,726,891	\$ 11,536,590
ENERGY STAR Products	Internal Admin	\$ 5,399	\$ 61,122	\$ 45,930	\$ 59,427	\$ 171,879	\$ 11,525	\$ 20,409	\$ 31,934	\$ 203,812
	External Admin	187	11,387	-	780	12,354	438	255	693	13,047
	Rebate/Services	434,873	985,916	5,519,196	807,330	7,747,315	752,615	271,624	1,024,239	8,771,555
	Implementation Services	28,941	109,994	22,925	121,034	282,893	41,166	25,867	67,032	349,926
	Marketing	5,288	14,076	75,038	23,113	117,515	12,415	6,370	18,785	136,300
	EM&V	7,446	3,310	63,797	31,532	106,085	17,538	12,281	29,819	135,903
	Total	\$ 482,133	\$ 1,185,805	\$ 5,726,886	\$ 1,043,217	\$ 8,438,041	\$ 835,696	\$ 336,806	\$ 1,172,502	\$ 9,610,543

4th Quarter Report
January 2021 - December 2021

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 3,261	\$ 455	\$ 1,395	\$ 6,115	\$ 11,226	\$ 1,938	\$ -	\$ 1,938	\$ 13,165
	External Admin	44	-	-	711	755	\$ 103	-	103	858
	Rebate/Services	67,875	-	43,788	180,780	292,443	\$ 196,874	-	196,874	489,318
	Implementation Services	6,038	-	47,776	44,590	98,403	\$ 13,979	25,317	39,296	137,699
	Marketing	-	-	-	-	-	\$ -	-	-	-
	EM&V	14,902	3,542	4,739	5,048	28,231	\$ 5,330	-	5,330	33,561
	Total	\$ 92,120	\$ 3,997	\$ 97,698	\$ 237,244	\$ 431,059	\$ 218,225	\$ 25,317	\$ 243,542	\$ 674,601
Total Residential	Internal Admin	\$ 28,326	\$ 168,181	\$ 182,735	\$ 173,052	\$ 552,293	\$ 44,699	\$ 71,921	\$ 116,620	\$ 668,913
	External Admin	2,156	36,763	-	2,822	41,741	2,298	830	3,128	44,869
	Rebate/Services	2,146,805	2,719,025	22,366,412	3,237,368	30,469,610	4,091,199	948,089	5,039,288	35,508,898
	Implementation Services	195,665	239,176	560,031	598,797	1,593,669	243,581	250,027	493,608	2,087,277
	Marketing	38,254	37,295	282,670	61,721	419,940	68,095	20,724	88,820	508,760
	EM&V	67,148	33,770	467,218	90,345	658,481	93,302	39,952	133,254	791,736
	Total	\$ 2,478,355	\$ 3,234,210	\$ 23,859,066	\$ 4,164,104	\$ 33,735,734	\$ 4,543,175	\$ 1,331,544	\$ 5,874,719	\$ 39,610,453
Total %	Internal Admin	1.1%	5.2%	0.8%	4.2%	1.6%	1.0%	5.4%	2.0%	1.7%
	External Admin	0.1%	1.1%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	86.6%	84.1%	93.7%	77.7%	90.3%	90.1%	71.2%	85.8%	89.6%
	Implementation Services	7.9%	7.4%	2.3%	14.4%	4.7%	5.4%	18.8%	8.4%	5.3%
	Marketing	1.5%	1.2%	1.2%	1.5%	1.2%	1.5%	1.6%	1.5%	1.3%
	EM&V	2.7%	1.0%	2.0%	2.2%	2.0%	2.1%	3.0%	2.3%	2.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

4th Quarter Report
January 2021 - December 2021

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 30,455	\$ 23,611	\$ 149,992	\$ 98,823	\$ 302,881	\$ 13,698	\$ 55,649	\$ 69,346	\$ 372,228
	External Admin	964	4,399	-	1,164	6,527	1,105	453	1,558	8,085
	Rebate/Services	1,145,375	389,305	8,549,969	1,218,101	11,302,750	1,299,622	304,567	1,604,189	12,906,939
	Implementation Services	128,587	33,030	850,208	119,309	1,131,135	130,607	50,589	181,196	1,312,331
	Marketing	30,741	5,440	271,776	32,024	339,980	63,087	11,680	74,767	414,748
	EM&V	39,357	1,853	157,174	60,562	258,946	44,964	24,727	69,692	328,638
	Total	\$ 1,375,480	\$ 457,637	\$ 9,979,119	\$ 1,529,984	\$ 13,342,219	\$ 1,553,083	\$ 447,666	\$ 2,000,749	\$ 15,342,968
Small Business Energy Solutions	Internal Admin	\$ 10,963	\$ 20,337	\$ 79,379	\$ 85,807	\$ 196,487	\$ 26,855	\$ 34,493	\$ 61,348	\$ 257,835
	External Admin	792	3,789	-	1,011	5,592	732	281	1,013	6,605
	Rebate/Services	1,401,823	291,395	9,781,418	1,151,238	12,625,875	1,581,792	278,219	1,860,012	14,485,886
	Implementation Services	112,359	98,190	577,910	168,054	956,512	92,025	149,773	241,799	1,198,311
	Marketing	19,965	4,970	217,981	27,943	270,860	56,998	7,376	64,374	335,234
	EM&V	25,214	1,596	88,328	40,848	155,986	39,890	13,523	53,413	209,399
	Total	\$ 1,571,116	\$ 420,277	\$ 10,745,017	\$ 1,474,901	\$ 14,211,311	\$ 1,798,292	\$ 483,665	\$ 2,281,958	\$ 16,493,269
Municipal	Internal Admin	\$ 3,127	\$ 6,119	\$ 21,627	\$ 10,628	\$ 41,501	\$ -	\$ -	\$ -	\$ 41,501
	External Admin	44	1,140	-	105	1,290	-	-	-	1,290
	Rebate/Services	150,257	90,386	1,310,227	170,569	1,721,440	-	-	-	1,721,440
	Implementation Services	9,587	25,263	875	34,353	70,077	-	-	-	70,077
	Marketing	1,889	1,455	29,936	3,557	36,836	-	-	-	36,836
	EM&V	2,783	480	18,415	4,259	25,937	-	-	-	25,937
	Total	\$ 167,687	\$ 124,843	\$ 1,381,080	\$ 223,471	\$ 1,897,081	\$ -	\$ -	\$ -	\$ 1,897,081
Other*	Internal Admin	\$ 2,421	\$ 1,461	\$ 8,654	\$ -	\$ 12,536	\$ 2,523	\$ -	\$ 2,523	\$ 15,059
	External Admin	37	74	-	711	822	44	-	44	867
	Rebate/Services	10,409	6,874	139,402	163,317	320,002	10,982	-	10,982	330,984
	Implementation Services	7,006	98	94,044	16,026	117,175	4,497	3,145	7,641	124,816
	Marketing	1,282	92	9,480	1,861	12,715	2,384	588	2,972	15,687
	EM&V	18,285	8,295	15,021	9,499	51,100	1,778	-	1,778	52,878
	Total	\$ 39,440	\$ 16,895	\$ 266,601	\$ 191,414	\$ 514,350	\$ 22,208	\$ 3,733	\$ 25,941	\$ 540,291

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

4th Quarter Report
January 2021 - December 2021

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 46,966	\$ 51,528	\$ 259,652	\$ 195,259	\$ 553,405	\$ 43,076	\$ 90,142	\$ 133,218	\$ 686,623
	External Admin	1,838	9,402	-	2,992	14,231	1,881	734	2,615	16,846
	Rebate/Services	2,707,864	777,960	19,781,016	2,703,226	25,970,066	2,892,397	582,786	3,475,183	29,445,249
	Implementation Services	257,540	156,581	1,523,037	337,741	2,274,899	227,129	203,507	430,636	2,705,535
	Marketing	53,877	11,957	529,172	65,385	660,392	122,470	19,644	142,114	802,506
	EM&V	85,639	12,223	278,939	115,168	491,969	86,632	38,251	124,882	616,851
	Total	\$ 3,153,723	\$ 1,019,652	\$ 22,371,817	\$ 3,419,770	\$ 29,964,962	\$ 3,373,583	\$ 935,064	\$ 4,308,647	\$ 34,273,609
Total C&I and Municipal %	Internal Admin	1.5%	5.1%	1.2%	5.7%	1.8%	1.3%	9.6%	3.1%	2.0%
	External Admin	0.1%	0.9%	0.0%	0.1%	0.0%	0.1%	0.1%	0.1%	0.0%
	Rebate/Services	85.9%	76.3%	88.4%	79.0%	86.7%	85.7%	62.3%	80.7%	85.9%
	Implementation Services	8.2%	15.4%	6.8%	9.9%	7.6%	6.7%	21.8%	10.0%	7.9%
	Marketing	1.7%	1.2%	2.4%	1.9%	2.2%	3.6%	2.1%	3.3%	2.3%
	EM&V	2.7%	1.2%	1.2%	3.4%	1.6%	2.6%	4.1%	2.9%	1.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 75,292	\$ 219,709	\$ 442,386	\$ 368,310	\$ 1,105,698	\$ 87,774	\$ 162,063	\$ 249,838	\$ 1,355,536
	External Admin	3,994	46,165	-	5,814	55,972	4,179	1,564	5,743	61,715
	Rebate/Services	4,854,668	3,496,985	42,147,429	5,940,594	56,439,676	6,983,596	1,530,875	8,514,471	64,954,147
	Implementation Services	453,205	395,757	2,083,068	936,538	3,868,568	470,710	453,534	924,244	4,792,812
	Marketing	92,131	49,252	811,843	127,105	1,080,332	190,565	40,368	230,933	1,311,265
	EM&V	152,787	45,993	746,157	205,512	1,150,450	179,934	78,203	258,137	1,408,587
	Total	\$ 5,632,078	\$ 4,253,862	\$ 46,230,883	\$ 7,583,874	\$ 63,700,696	\$ 7,916,758	\$ 2,266,608	\$ 10,183,366	\$ 73,884,061
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.3%	5.2%	1.0%	4.9%	1.7%	1.1%	7.2%	2.5%	1.8%
	External Admin	0.1%	1.1%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	86.2%	82.2%	91.2%	78.3%	88.6%	88.2%	67.5%	83.6%	87.9%
	Implementation Services	8.0%	9.3%	4.5%	12.3%	6.1%	5.9%	20.0%	9.1%	6.5%
	Marketing	1.6%	1.2%	1.8%	1.7%	1.7%	2.4%	1.8%	2.3%	1.8%
	EM&V	2.7%	1.1%	1.6%	2.7%	1.8%	2.3%	3.5%	2.5%	1.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3rd Quarter Report
January 2021 - September 2021

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 7,109	\$ 26,488	\$ 68,135	\$ 50,277	\$ 152,009	\$ 8,174	\$ 19,190	\$ 27,364	\$ 179,373
	External Admin	240	5,086	-	566	5,892	346	201	547	6,440
	Rebate/Services	383,385	305,604	5,451,019	345,044	6,485,052	647,977	182,555	830,532	7,315,584
	Implementation Services	72,207	35,171	137,641	926,563	1,171,582	77,551	62,884	140,435	1,312,017
	Marketing	15,503	4,803	91,823	17,128	129,257	23,336	4,754	28,090	157,346
	EM&V	18,280	9,471	267,188	26,747	321,686	25,605	11,233	36,838	358,524
	Total	\$ 496,724	\$ 386,623	\$ 6,015,807	\$ 1,366,325	\$ 8,265,478	\$ 782,988	\$ 280,817	\$ 1,063,806	\$ 9,329,284
ENERGY STAR Homes	Internal Admin	\$ 2,171	\$ 10,571	\$ 19,086	\$ 15,592	\$ 47,420	\$ 7,798	\$ 11,959	\$ 19,757	\$ 67,177
	External Admin	912	1,636	-	150	2,697	180	114	295	2,992
	Rebate/Services	92,904	121,322	1,083,316	26,355	1,323,898	399,884	41,450	441,334	1,765,232
	Implementation Services	21,808	19,606	92,464	62,355	196,231	31,025	46,720	77,746	273,977
	Marketing	4,231	3,092	37,630	4,067	49,020	12,242	2,693	14,935	63,955
	EM&V	5,464	250	42,589	7,066	55,370	13,359	6,363	19,722	75,092
	Total	\$ 127,490	\$ 156,478	\$ 1,275,085	\$ 115,584	\$ 1,674,637	\$ 464,490	\$ 109,299	\$ 573,789	\$ 2,248,425
HP w/ENERGY STAR	Internal Admin	\$ 3,307	\$ 55,093	\$ 54,975	\$ 15,023	\$ 128,398	\$ 4,103	\$ 9,048	\$ 13,151	\$ 141,549
	External Admin	115	11,571	-	176	11,862	193	93	285	12,147
	Rebate/Services	441,102	661,102	5,271,129	712,151	7,085,484	1,098,285	329,017	1,427,302	8,512,787
	Implementation Services	32,678	44,989	133,001	149,811	360,478	37,512	61,351	98,862	459,341
	Marketing	7,647	11,911	108,733	4,984	133,275	19,009	2,189	21,199	154,474
	EM&V	8,779	9,275	237,822	8,331	264,208	14,252	5,173	19,426	283,634
	Total	\$ 493,628	\$ 793,941	\$ 5,805,660	\$ 890,477	\$ 7,983,706	\$ 1,173,354	\$ 406,872	\$ 1,580,226	\$ 9,563,931
ENERGY STAR Products	Internal Admin	\$ 3,334	\$ 49,827	\$ 48,272	\$ 44,792	\$ 146,225	\$ 8,619	\$ 15,758	\$ 24,377	\$ 170,602
	External Admin	73	7,712	-	523	8,309	179	181	360	8,669
	Rebate/Services	342,715	681,611	4,326,374	648,434	5,999,135	600,326	233,899	834,225	6,833,360
	Implementation Services	22,429	72,546	23,710	85,664	204,348	31,210	23,412	54,622	258,970
	Marketing	4,328	11,554	85,303	16,304	117,489	12,143	1,810	13,953	131,442
	EM&V	5,588	1,180	107,717	24,716	139,201	13,251	10,105	23,356	162,557
	Total	\$ 378,467	\$ 824,430	\$ 4,591,376	\$ 820,433	\$ 6,614,706	\$ 665,727	\$ 285,166	\$ 950,892	\$ 7,565,598

3rd Quarter Report
January 2021 - September 2021

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 2,109	\$ 456	\$ 1,482	\$ 5,267	\$ 9,314	\$ 1,097	\$ -	\$ 1,097	\$ 10,411
	External Admin	15	-	-	662	677	\$ 38	-	38	715
	Rebate/Services	63,412	-	2,058	17,411	82,881	\$ 182,741	-	182,741	265,622
	Implementation Services	5,119	-	12,700	112,366	130,185	\$ 11,898	13,880	25,778	155,963
	Marketing	-	-	-	-	-	\$ -	-	-	-
	EM&V	12,074	3,542	7,109	5,048	27,773	\$ 4,383	-	4,383	32,156
	Total	\$ 82,729	\$ 3,997	\$ 23,350	\$ 140,753	\$ 250,830	\$ 200,157	\$ 13,880	\$ 214,037	\$ 464,867
Total Residential	Internal Admin	\$ 18,031	\$ 142,434	\$ 191,951	\$ 130,950	\$ 483,366	\$ 29,791	\$ 55,955	\$ 85,746	\$ 569,112
	External Admin	1,355	26,005	-	2,077	29,437	936	589	1,526	30,963
	Rebate/Services	1,323,518	1,769,639	16,133,897	1,749,396	20,976,450	2,929,212	786,922	3,716,134	24,692,584
	Implementation Services	154,240	172,310	399,515	1,336,759	2,062,825	189,196	208,247	397,443	2,460,268
	Marketing	31,709	31,360	323,489	42,482	429,041	66,730	11,446	78,176	507,217
	EM&V	50,185	23,719	662,426	71,907	808,237	70,851	32,875	103,726	911,962
	Total	\$ 1,579,038	\$ 2,165,468	\$ 17,711,279	\$ 3,333,571	\$ 24,789,356	\$ 3,286,716	\$ 1,096,034	\$ 4,382,750	\$ 29,172,106
Total %	Internal Admin	1.1%	6.6%	1.1%	3.9%	1.9%	0.9%	5.1%	2.0%	2.0%
	External Admin	0.1%	1.2%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	83.8%	81.7%	91.1%	52.5%	84.6%	89.1%	71.8%	84.8%	84.6%
	Implementation Services	9.8%	8.0%	2.3%	40.1%	8.3%	5.8%	19.0%	9.1%	8.4%
	Marketing	2.0%	1.4%	1.8%	1.3%	1.7%	2.0%	1.0%	1.8%	1.7%
	EM&V	3.2%	1.1%	3.7%	2.2%	3.3%	2.2%	3.0%	2.4%	3.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

3rd Quarter Report
January 2021 - September 2021

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 21,023	\$ 7,341	\$ 175,076	\$ 74,347	\$ 277,788	\$ 8,913	\$ 38,099	\$ 47,012	\$ 324,800
	External Admin	379	1,136	-	780	2,295	452	322	774	3,069
	Rebate/Services	394,736	85,271	3,230,193	397,697	4,107,897	555,504	-	555,504	4,663,401
	Implementation Services	98,764	21,762	655,898	117,313	893,737	106,470	41,385	147,854	1,041,592
	Marketing	21,940	2,051	298,279	21,894	344,163	51,597	7,959	59,557	403,720
	EM&V	29,757	174	328,786	41,122	399,839	33,459	17,955	51,414	451,253
	Total	\$ 566,599	\$ 117,735	\$ 4,688,232	\$ 653,153	\$ 6,025,720	\$ 756,395	\$ 105,720	\$ 862,115	\$ 6,887,835
Small Business Energy Solutions	Internal Admin	\$ 7,508	\$ 10,337	\$ 77,603	\$ 64,555	\$ 160,003	\$ 18,795	\$ 23,614	\$ 42,409	\$ 202,412
	External Admin	297	1,600	-	678	2,575	317	199	516	3,091
	Rebate/Services	712,767	94,027	5,872,132	482,918	7,161,844	471,012	164,077	635,089	7,796,933
	Implementation Services	85,782	71,864	378,334	98,532	634,511	70,813	109,811	180,624	815,136
	Marketing	15,317	3,172	210,476	19,146	248,112	46,576	5,070	51,646	299,758
	EM&V	19,105	245	150,275	32,018	201,643	29,043	11,128	40,171	241,814
	Total	\$ 840,776	\$ 181,245	\$ 6,688,820	\$ 697,847	\$ 8,408,688	\$ 636,556	\$ 313,900	\$ 950,456	\$ 9,359,144
Municipal	Internal Admin	\$ 2,340	\$ 4,159	\$ 23,021	\$ 7,875	\$ 37,394	\$ -	\$ -	\$ -	\$ 37,394
	External Admin	33	644	-	71	748	-	-	-	748
	Rebate/Services	82,039	43,568	598,426	100,431	824,464	-	-	-	824,464
	Implementation Services	9,207	19,837	3,799	59,959	92,802	-	-	-	92,802
	Marketing	1,883	1,207	27,954	2,640	33,684	-	-	-	33,684
	EM&V	2,613	99	31,355	3,338	37,404	-	-	-	37,404
	Total	\$ 98,114	\$ 69,513	\$ 684,555	\$ 174,314	\$ 1,026,496	\$ -	\$ -	\$ -	\$ 1,026,496
Other*	Internal Admin	\$ 1,792	\$ 1,403	\$ 9,596	\$ -	\$ 12,791	\$ 1,868	\$ -	\$ 1,868	\$ 14,659
	External Admin	15	53	-	662	729	18	-	18	747
	Rebate/Services	7,756	4,514	112,622	-	124,893	10,632	-	10,632	135,525
	Implementation Services	5,333	94	85,817	11,318	102,562	3,572	1,503	5,075	107,637
	Marketing	945	95	9,482	1,861	12,384	1,922	588	2,511	14,894
	EM&V	14,700	8,272	27,214	9,499	59,684	1,343	-	1,343	61,027
	Total	\$ 30,541	\$ 14,430	\$ 244,732	\$ 23,340	\$ 313,042	\$ 19,356	\$ 2,091	\$ 21,447	\$ 334,489

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

3rd Quarter Report
January 2021 - September 2021

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Total C&I and Municipal	Internal Admin	\$ 32,663	\$ 23,239	\$ 285,296	\$ 146,777	\$ 487,976	\$ 29,576	\$ 61,713	\$ 91,289	\$ 579,265
	External Admin	723	3,432	-	2,190	6,346	787	521	1,308	7,654
	Rebate/Services	1,197,299	227,380	9,813,373	981,045	12,219,097	1,037,148	164,077	1,201,225	13,420,322
	Implementation Services	199,085	113,557	1,123,848	287,123	1,723,613	180,854	152,699	333,553	2,057,166
	Marketing	40,086	6,525	546,191	45,541	638,343	100,096	13,618	113,714	752,057
	EM&V	66,174	8,789	537,631	85,978	698,571	63,845	29,083	92,928	791,499
	Total	\$ 1,536,030	\$ 382,923	\$ 12,306,339	\$ 1,548,654	\$ 15,773,946	\$ 1,412,307	\$ 421,711	\$ 1,834,018	\$ 17,607,964
Total C&I and Municipal %	Internal Admin	2.1%	6.1%	2.3%	9.5%	3.1%	2.1%	14.6%	5.0%	3.3%
	External Admin	0.0%	0.9%	0.0%	0.1%	0.0%	0.1%	0.1%	0.1%	0.0%
	Rebate/Services	77.9%	59.4%	79.7%	63.3%	77.5%	73.4%	38.9%	65.5%	76.2%
	Implementation Services	13.0%	29.7%	9.1%	18.5%	10.9%	12.8%	36.2%	18.2%	11.7%
	Marketing	2.6%	1.7%	4.4%	2.9%	4.0%	7.1%	3.2%	6.2%	4.3%
	EM&V	4.3%	2.3%	4.4%	5.6%	4.4%	4.5%	6.9%	5.1%	4.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 50,694	\$ 165,674	\$ 477,247	\$ 277,727	\$ 971,342	\$ 59,367	\$ 117,668	\$ 177,035	\$ 1,148,377
	External Admin	2,079	29,438	-	4,267	35,783	1,723	1,110	2,834	38,617
	Rebate/Services	2,520,817	1,997,019	25,947,270	2,730,441	33,195,547	3,966,360	950,999	4,917,359	38,112,907
	Implementation Services	353,326	285,867	1,523,363	1,623,882	3,786,437	370,050	360,946	730,997	4,517,434
	Marketing	71,795	37,886	869,681	88,023	1,067,384	166,826	25,063	191,890	1,259,274
	EM&V	116,359	32,507	1,200,057	157,885	1,506,807	134,696	61,958	196,654	1,703,461
	Total	\$ 3,115,068	\$ 2,548,390	\$ 30,017,618	\$ 4,882,225	\$ 40,563,302	\$ 4,699,023	\$ 1,517,745	\$ 6,216,768	\$ 46,780,069
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.6%	6.5%	1.6%	5.7%	2.4%	1.3%	7.8%	2.8%	2.5%
	External Admin	0.1%	1.2%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	80.9%	78.4%	86.4%	55.9%	81.8%	84.4%	62.7%	79.1%	81.5%
	Implementation Services	11.3%	11.2%	5.1%	33.3%	9.3%	7.9%	23.8%	11.8%	9.7%
	Marketing	2.3%	1.5%	2.9%	1.8%	2.6%	3.6%	1.7%	3.1%	2.7%
	EM&V	3.7%	1.3%	4.0%	3.2%	3.7%	2.9%	4.1%	3.2%	3.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**2nd Quarter Report
January 2021 - June 2021**

**Expenses By Activity
Residential Programs**

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 3,845	\$ 22,308	\$ 48,208	\$ 33,501	\$ 107,863	\$ 4,166	\$ 14,001	\$ 18,167	\$ 126,030
	External Admin	45	3,712	-	475	4,232	68	172	239	4,471
	Rebate/Services	125,741	226,659	2,549,159	406,257	3,307,815	372,894	131,202	504,095	3,811,911
	Implementation Services	50,311	23,387	94,166	40,860	208,724	52,906	15,818	68,723	277,447
	Marketing	13,825	4,091	50,698	13,113	81,726	20,906	3,543	24,449	106,176
	EM&V	14,596	5,978	187,136	19,532	227,243	20,466	9,171	29,638	256,881
	Total	\$ 208,364	\$ 286,134	\$ 2,929,368	\$ 513,737	\$ 3,937,602	\$ 471,406	\$ 173,906	\$ 645,312	\$ 4,582,915
ENERGY STAR Homes	Internal Admin	\$ 1,249	\$ 8,427	\$ 13,504	\$ 10,388	\$ 33,568	\$ 4,622	\$ 8,828	\$ 13,450	\$ 47,018
	External Admin	854	1,402	-	125	2,381	35	97	133	2,514
	Rebate/Services	13,350	83,012	773,835	40,789	910,986	301,419	55,600	357,018	1,268,004
	Implementation Services	15,228	14,313	64,414	16,070	110,026	22,696	5,495	28,191	138,217
	Marketing	3,688	2,720	19,163	3,007	28,578	10,863	2,007	12,870	41,448
	EM&V	4,363	288	34,358	5,160	44,169	10,678	5,195	15,874	60,043
	Total	\$ 38,733	\$ 110,163	\$ 905,274	\$ 75,538	\$ 1,129,708	\$ 350,314	\$ 77,222	\$ 427,535	\$ 1,557,244
HP w/ENERGY STAR	Internal Admin	\$ 1,778	\$ 32,916	\$ 38,897	\$ 10,011	\$ 83,601	\$ 2,148	\$ 6,621	\$ 8,769	\$ 92,370
	External Admin	22	8,520	-	148	8,690	38	79	117	8,807
	Rebate/Services	247,813	333,999	3,645,144	697,072	4,924,028	789,884	318,873	1,108,758	6,032,786
	Implementation Services	22,963	32,629	89,803	26,917	172,312	25,551	5,106	30,657	202,969
	Marketing	6,639	7,958	75,551	3,733	93,882	17,324	1,632	18,956	112,838
	EM&V	7,010	5,468	164,128	6,084	182,689	11,392	4,224	15,616	198,305
	Total	\$ 286,225	\$ 421,490	\$ 4,013,523	\$ 743,965	\$ 5,465,203	\$ 846,337	\$ 336,535	\$ 1,182,872	\$ 6,648,075
ENERGY STAR Products	Internal Admin	\$ 1,322	\$ 32,183	\$ 34,155	\$ 29,847	\$ 97,507	\$ 5,782	\$ 11,355	\$ 17,137	\$ 114,644
	External Admin	14	5,355	-	439	5,807	35	154	190	5,997
	Rebate/Services	229,783	324,815	2,865,488	463,841	3,883,927	380,515	185,162	565,677	4,449,604
	Implementation Services	15,804	47,116	17,677	9,773	90,371	22,415	4,374	26,789	117,160
	Marketing	3,773	7,285	54,427	16,573	82,058	10,775	3,187	13,962	96,020
	EM&V	4,462	1,100	84,396	18,049	108,007	10,591	8,251	18,842	126,849
	Total	\$ 255,158	\$ 417,855	\$ 3,056,143	\$ 538,522	\$ 4,267,677	\$ 430,114	\$ 212,483	\$ 642,597	\$ 4,910,274

2nd Quarter Report
January 2021 - June 2021

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,432	\$ 458	\$ 1,049	\$ 2,198	\$ 5,137	\$ 515	\$ -	\$ 515	\$ 5,652
	External Admin	1	-	-	81	82	\$ 3	-	3	86
	Rebate/Services	63,412	-	1,683	114,725	179,820	\$ 182,741	12,554	195,294	375,114
	Implementation Services	4,031	-	4,534	3,980	12,544	\$ 8,620	1,327	9,946	22,490
	Marketing	-	-	-	-	-	\$ -	-	-	-
	EM&V	9,495	-	5,611	4,930	20,036	\$ 3,504	-	3,504	23,540
	Total	\$ 78,370	\$ 458	\$ 12,877	\$ 125,913	\$ 217,619	\$ 195,382	\$ 13,880	\$ 209,262	\$ 426,881
Total Residential	Internal Admin	\$ 9,626	\$ 96,292	\$ 135,813	\$ 85,945	\$ 327,676	\$ 17,234	\$ 40,804	\$ 58,038	\$ 385,714
	External Admin	935	18,989	-	1,268	21,192	179	503	682	21,874
	Rebate/Services	680,100	968,484	9,835,309	1,722,683	13,206,576	2,027,452	703,389	2,730,842	15,937,418
	Implementation Services	108,338	117,445	270,594	97,599	593,976	132,187	32,120	164,307	758,283
	Marketing	27,925	22,055	199,839	36,426	286,244	59,869	10,369	70,238	356,482
	EM&V	39,925	12,834	475,630	53,755	582,145	56,632	26,841	83,473	665,618
	Total	\$ 866,850	\$ 1,236,100	\$ 10,917,185	\$ 1,997,675	\$ 15,017,809	\$ 2,293,553	\$ 814,026	\$ 3,107,579	\$ 18,125,389
Total %	Internal Admin	1.1%	7.8%	1.2%	4.3%	2.2%	0.8%	5.0%	1.9%	2.1%
	External Admin	0.1%	1.5%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	78.5%	78.4%	90.1%	86.2%	87.9%	88.4%	86.4%	87.9%	87.9%
	Implementation Services	12.5%	9.5%	2.5%	4.9%	4.0%	5.8%	3.9%	5.3%	4.2%
	Marketing	3.2%	1.8%	1.8%	1.8%	1.9%	2.6%	1.3%	2.3%	2.0%
	EM&V	4.6%	1.0%	4.4%	2.7%	3.9%	2.5%	3.3%	2.7%	3.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

2nd Quarter Report
January 2021 - June 2021

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 12,886	\$ 6,334	\$ 124,214	\$ 48,684	\$ 192,117	\$ 4,578	\$ 26,452	\$ 31,029	\$ 223,147
	External Admin	71	1,054	-	654	1,780	88	275	363	2,143
	Rebate/Services	218,980	61,684	1,320,289	270,255	1,871,207	281,922	9,768	291,690	2,162,897
	Implementation Services	69,332	13,680	485,408	70,125	638,545	73,668	19,540	93,208	731,754
	Marketing	16,643	1,684	213,907	16,103	248,337	36,270	6,024	42,295	290,631
	EM&V	23,936	217	222,683	31,176	278,013	26,744	14,660	41,404	319,417
	Total	\$ 341,849	\$ 84,652	\$ 2,366,501	\$ 436,997	\$ 3,229,999	\$ 423,270	\$ 76,719	\$ 499,989	\$ 3,729,988
Small Business Energy Solutions	Internal Admin	\$ 4,335	\$ 8,833	\$ 55,058	\$ 42,272	\$ 110,497	\$ 11,197	\$ 16,395	\$ 27,592	\$ 138,089
	External Admin	45	1,470	-	568	2,083	73	170	243	2,326
	Rebate/Services	390,159	69,397	2,420,687	353,836	3,234,079	253,598	126,568	380,165	3,614,244
	Implementation Services	60,807	45,796	484,080	37,135	627,818	51,109	15,253	66,361	694,179
	Marketing	11,550	2,348	169,997	14,084	197,979	28,933	3,871	32,803	230,782
	EM&V	15,399	302	100,153	23,382	139,236	22,491	9,085	31,576	170,812
	Total	\$ 482,296	\$ 128,145	\$ 3,229,975	\$ 471,276	\$ 4,311,693	\$ 367,399	\$ 171,342	\$ 538,741	\$ 4,850,434
Municipal	Internal Admin	\$ 1,401	\$ 2,781	\$ 15,677	\$ 5,213	\$ 25,072	\$ -	\$ -	\$ -	\$ 25,072
	External Admin	6	463	-	59	528	-	-	-	528
	Rebate/Services	71,702	23,130	155,404	48,665	298,902	-	-	-	298,902
	Implementation Services	6,659	12,356	3,799	38,427	61,241	-	-	-	61,241
	Marketing	1,461	739	20,184	2,139	24,523	-	-	-	24,523
	EM&V	2,102	95	21,268	2,438	25,903	-	-	-	25,903
	Total	\$ 83,332	\$ 39,563	\$ 216,332	\$ 96,940	\$ 436,168	\$ -	\$ -	\$ -	\$ 436,168
Other*	Internal Admin	\$ 1,328	\$ 1,312	\$ 6,808	\$ -	\$ 9,449	\$ 1,239	\$ -	\$ 1,239	\$ 10,688
	External Admin	3	41	-	81	124	4	-	4	128
	Rebate/Services	3,985	2,688	54,849	4,500	66,021	8,554	-	8,554	74,575
	Implementation Services	3,808	28	67,048	4,385	75,269	2,430	865	3,294	78,564
	Marketing	638	65	9,358	904	10,965	1,456	288	1,744	12,709
	EM&V	11,551	8	18,546	9,146	39,251	1,074	-	1,074	40,325
	Total	\$ 21,312	\$ 4,142	\$ 156,609	\$ 19,016	\$ 201,079	\$ 14,756	\$ 1,153	\$ 15,908	\$ 216,987

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

2nd Quarter Report
January 2021 - June 2021

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 19,950	\$ 19,260	\$ 201,757	\$ 96,168	\$ 337,135	\$ 17,013	\$ 42,847	\$ 59,860	\$ 396,995
	External Admin	126	3,027	-	1,363	4,516	165	445	609	5,125
	Rebate/Services	684,826	156,899	3,951,229	677,256	5,470,210	544,073	136,336	680,409	6,150,618
	Implementation Services	140,607	71,859	1,040,334	150,072	1,402,873	127,207	35,657	162,864	1,565,737
	Marketing	30,293	4,835	413,446	33,229	481,803	66,659	10,183	76,842	558,645
	EM&V	52,988	622	362,651	66,142	482,402	50,308	23,745	74,054	556,456
	Total	\$ 928,789	\$ 256,502	\$ 5,969,418	\$ 1,024,230	\$ 8,178,939	\$ 805,425	\$ 249,213	\$ 1,054,638	\$ 9,233,577
Total C&I and Municipal %	Internal Admin	2.1%	7.5%	3.4%	9.4%	4.1%	2.1%	17.2%	5.7%	4.3%
	External Admin	0.0%	1.2%	0.0%	0.1%	0.1%	0.0%	0.2%	0.1%	0.1%
	Rebate/Services	73.7%	61.2%	66.2%	66.1%	66.9%	67.6%	54.7%	64.5%	66.6%
	Implementation Services	15.1%	28.0%	17.4%	14.7%	17.2%	15.8%	14.3%	15.4%	17.0%
	Marketing	3.3%	1.9%	6.9%	3.2%	5.9%	8.3%	4.1%	7.3%	6.1%
	EM&V	5.7%	0.2%	6.1%	6.5%	5.9%	6.2%	9.5%	7.0%	6.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 29,577	\$ 115,551	\$ 337,570	\$ 182,113	\$ 664,811	\$ 34,247	\$ 83,651	\$ 117,898	\$ 782,709
	External Admin	1,061	22,016	-	2,630	25,708	344	947	1,291	26,999
	Rebate/Services	1,364,925	1,125,383	13,786,538	2,399,939	18,676,786	2,571,525	839,725	3,411,250	22,088,036
	Implementation Services	248,945	189,305	1,310,929	247,671	1,996,849	259,394	67,777	327,171	2,324,020
	Marketing	58,218	26,890	613,285	69,655	768,047	126,528	20,553	147,080	915,127
	EM&V	92,913	13,456	838,281	119,897	1,064,547	106,941	50,586	157,527	1,222,074
	Total	\$ 1,795,639	\$ 1,492,602	\$ 16,886,603	\$ 3,021,905	\$ 23,196,748	\$ 3,098,979	\$ 1,063,239	\$ 4,162,217	\$ 27,358,965
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.6%	7.7%	2.0%	6.0%	2.9%	1.1%	7.9%	2.8%	2.9%
	External Admin	0.1%	1.5%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	76.0%	75.4%	81.6%	79.4%	80.5%	83.0%	79.0%	82.0%	80.7%
	Implementation Services	13.9%	12.7%	7.8%	8.2%	8.6%	8.4%	6.4%	7.9%	8.5%
	Marketing	3.2%	1.8%	3.6%	2.3%	3.3%	4.1%	1.9%	3.5%	3.3%
	EM&V	5.2%	0.9%	5.0%	4.0%	4.6%	3.5%	4.8%	3.8%	4.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2021 - March 2021

Expenses By Activity
Residential Programs

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Home Energy Assistance	Internal Admin	\$ 2,089	\$ 9,287	\$ 22,416	\$ 17,889	\$ 51,682	\$ 2,284	\$ 7,086	\$ 9,370	\$ 61,052
	External Admin	11	1,613	-	134	1,758	20	56	76	1,835
	Rebate/Services	65,073	79,006	1,243,525	37,950	1,425,554	44,604	104,659	149,264	1,574,817
	Implementation Services	24,643	11,626	38,841	16,505	91,614	24,982	7,443	32,424	124,039
	Marketing	8,741	1,991	32,776	4,561	48,070	7,407	1,348	8,755	56,825
	EM&V	72	1,219	70,054	11,338	82,683	-	6,130	6,130	88,813
	Total	\$ 100,629	\$ 104,742	\$ 1,407,613	\$ 88,378	\$ 1,701,361	\$ 79,298	\$ 126,722	\$ 206,020	\$ 1,907,382
ENERGY STAR Homes	Internal Admin	\$ 621	\$ 5,046	\$ 6,279	\$ 5,460	\$ 17,406	\$ 2,327	\$ 4,449	\$ 6,776	\$ 24,182
	External Admin	423	876	-	35	1,335	11	32	42	1,378
	Rebate/Services	6,179	43,098	322,459	17,638	389,374	40,481	18,416	58,896	448,270
	Implementation Services	7,398	6,633	28,166	7,517	49,714	10,713	1,829	12,542	62,257
	Marketing	2,424	1,082	12,149	1,246	16,901	5,014	764	5,778	22,678
	EM&V	22	293	16,847	2,995	20,156	-	3,472	3,472	23,629
	Total	\$ 17,067	\$ 57,028	\$ 385,899	\$ 34,892	\$ 494,886	\$ 58,546	\$ 28,962	\$ 87,508	\$ 582,394
HP w/ENERGY STAR	Internal Admin	\$ 1,011	\$ 13,211	\$ 18,087	\$ 5,370	\$ 37,678	\$ 1,021	\$ 3,347	\$ 4,369	\$ 42,046
	External Admin	5	2,295	-	42	2,342	11	26	37	2,379
	Rebate/Services	106,421	112,928	1,964,766	383,711	2,567,826	252,731	99,497	352,228	2,920,054
	Implementation Services	10,699	15,656	39,380	22,413	88,148	11,921	4,344	16,265	104,413
	Marketing	4,198	3,117	59,263	1,558	68,135	9,766	621	10,387	78,522
	EM&V	35	1,446	58,438	3,532	63,451	-	2,823	2,823	66,274
	Total	\$ 122,368	\$ 148,652	\$ 2,139,934	\$ 416,625	\$ 2,827,580	\$ 275,451	\$ 110,659	\$ 386,109	\$ 3,213,689
ENERGY STAR Products	Internal Admin	\$ 658	\$ 17,210	\$ 15,881	\$ 16,001	\$ 49,750	\$ 3,000	\$ 5,774	\$ 8,773	\$ 58,523
	External Admin	3	2,989	-	124	3,117	11	51	61	3,178
	Rebate/Services	93,779	145,149	1,280,651	246,321	1,765,901	181,659	109,373	291,032	2,056,932
	Implementation Services	6,844	25,082	9,548	-	41,474	11,019	1,442	12,461	53,935
	Marketing	2,480	4,015	34,403	7,903	48,799	4,973	1,213	6,186	54,985
	EM&V	22	998	42,609	10,477	54,106	-	5,515	5,515	59,621
	Total	\$ 103,786	\$ 195,444	\$ 1,383,092	\$ 280,825	\$ 1,963,147	\$ 200,661	\$ 123,366	\$ 324,027	\$ 2,287,174

1st Quarter Report
January 2021 - March 2021

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Other*									
Internal Admin	\$ 706	\$ -	\$ 488	\$ 1,338	\$ 2,532	\$ 293	\$ -	\$ 293	\$ 2,825
External Admin	1	-	-	-	1	3	-	3	5
Rebate/Services	-	-	1,341	17,402	18,743	-	40,425	40,425	59,168
Implementation Services	2,103	-	1,566	2,940	6,609	4,183	980	5,163	11,772
Marketing	-	-	-	-	-	-	-	-	-
EM&V	556	-	1,670	777	3,003	-	-	-	3,003
Total	\$ 3,366	\$ -	\$ 5,065	\$ 22,457	\$ 30,888	\$ 4,479	\$ 41,405	\$ 45,884	\$ 76,773
Total Residential									
Internal Admin	\$ 5,084	\$ 44,754	\$ 63,151	\$ 46,058	\$ 159,048	\$ 8,925	\$ 20,656	\$ 29,581	\$ 188,629
External Admin	444	7,774	-	335	8,553	56	164	221	8,774
Rebate/Services	271,453	380,181	4,812,743	703,021	6,167,398	519,475	372,370	891,844	7,059,242
Implementation Services	51,687	58,997	117,501	49,376	277,560	62,818	16,038	78,856	356,416
Marketing	17,842	10,204	138,590	15,268	181,904	27,161	3,945	31,106	213,011
EM&V	706	3,955	189,618	29,120	223,399	-	17,940	17,940	241,339
Total	\$ 347,216	\$ 505,865	\$ 5,321,603	\$ 843,178	\$ 7,017,862	\$ 618,435	\$ 431,114	\$ 1,049,549	\$ 8,067,411
Total %									
Internal Admin	1.5%	8.8%	1.2%	5.5%	2.3%	1.4%	4.8%	2.8%	2.3%
External Admin	0.1%	1.5%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.1%
Rebate/Services	78.2%	75.2%	90.4%	83.4%	87.9%	84.0%	86.4%	85.0%	87.5%
Implementation Services	14.9%	11.7%	2.2%	5.9%	4.0%	10.2%	3.7%	7.5%	4.4%
Marketing	5.1%	2.0%	2.6%	1.8%	2.6%	4.4%	0.9%	3.0%	2.6%
EM&V	0.2%	0.8%	3.6%	3.5%	3.2%	0.0%	4.2%	1.7%	3.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

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 January 2021 - March 2021

Expenses by Activity
 C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 6,459	\$ 840	\$ 58,825	\$ 25,547	\$ 91,670	\$ 2,177	\$ 13,538	\$ 15,715	\$ 107,385
	External Admin	18	146	-	185	348	27	90	116	465
	Rebate/Services	98,161	4,000	353,883	33,354	489,398	37,579	5,807	43,385	532,784
	Implementation Services	31,368	6,282	180,954	30,388	248,992	34,064	9,576	43,640	292,631
	Marketing	7,471	197	176,702	6,150	190,521	13,031	2,155	15,186	205,707
	EM&V	989	49	108,452	15,631	125,120	-	9,799	9,799	134,919
	Total	\$ 144,465	\$ 11,514	\$ 878,816	\$ 111,255	\$ 1,146,050	\$ 86,877	\$ 40,964	\$ 127,841	\$ 1,273,890
Small Business Energy Solutions	Internal Admin	\$ 2,155	\$ 6,386	\$ 26,074	\$ 22,183	\$ 56,798	\$ 5,809	\$ 8,391	\$ 14,200	\$ 70,998
	External Admin	11	1,109	-	160	1,281	22	56	78	1,358
	Rebate/Services	83,967	45,216	1,056,522	61,575	1,247,281	58,844	69,839	128,684	1,375,964
	Implementation Services	28,641	23,842	242,797	17,854	313,134	24,713	7,370	32,083	345,217
	Marketing	4,756	1,502	153,531	5,341	165,129	10,738	1,335	12,073	177,202
	EM&V	790	370	50,554	13,573	65,287	-	6,073	6,073	71,360
	Total	\$ 120,321	\$ 78,426	\$ 1,529,478	\$ 120,686	\$ 1,848,911	\$ 100,126	\$ 93,064	\$ 193,190	\$ 2,042,101
Municipal	Internal Admin	\$ 766	\$ 2,364	\$ 7,166	\$ 2,682	\$ 12,978	\$ -	\$ -	\$ -	\$ 12,978
	External Admin	2	411	-	17	429	-	-	-	429
	Rebate/Services	6,730	18,286	57,930	93	83,039	-	-	-	83,039
	Implementation Services	3,108	6,315	-	16,923	26,347	-	-	-	26,347
	Marketing	656	556	16,982	540	18,734	-	-	-	18,734
	EM&V	87	137	10,738	1,415	12,377	-	-	-	12,377
	Total	\$ 11,349	\$ 28,068	\$ 92,816	\$ 21,670	\$ 153,903	\$ -	\$ -	\$ -	\$ 153,903
Other*	Internal Admin	\$ 623	\$ -	\$ 3,224	\$ 1,447	\$ 5,295	\$ 630	\$ -	\$ 630	\$ 5,925
	External Admin	1	-	-	-	1	1	-	1	2
	Rebate/Services	276	-	14,749	365	15,390	397	-	397	15,787
	Implementation Services	1,823	-	42,378	2,938	47,139	1,142	148	1,291	48,429
	Marketing	286	-	307	400	993	523	130	653	1,646
	EM&V	765	-	6,892	-	7,657	-	-	-	7,657
	Total	\$ 3,773	\$ -	\$ 67,551	\$ 5,150	\$ 76,475	\$ 2,694	\$ 278	\$ 2,972	\$ 79,447

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.
 * Other also includes the ADR pilot program results for Eversource and Unitil

1st Quarter Report
 January 2021 - March 2021

Expenses by Activity
 C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 10,003	\$ 9,589	\$ 95,289	\$ 51,860	\$ 166,741	\$ 8,616	\$ 21,930	\$ 30,545	\$ 197,286
	External Admin	31	1,666	-	362	2,059	49	145	195	2,254
	Rebate/Services	189,135	67,502	1,483,085	95,387	1,835,108	96,820	75,646	172,466	2,007,575
	Implementation Services	64,939	36,440	466,130	68,102	635,611	59,919	17,094	77,013	712,625
	Marketing	13,169	2,255	347,522	12,431	375,377	24,292	3,620	27,912	403,289
	EM&V	2,631	556	176,635	30,619	210,441	-	15,871	15,871	226,313
	Total		\$ 279,909	\$ 118,008	\$ 2,568,661	\$ 258,761	\$ 3,225,338	\$ 189,696	\$ 134,307	\$ 324,003
Total C&I and Municipal %	Internal Admin	3.6%	8.1%	3.7%	20.0%	5.2%	4.5%	16.3%	9.4%	5.6%
	External Admin	0.0%	1.4%	0.0%	0.1%	0.1%	0.0%	0.1%	0.1%	0.1%
	Rebate/Services	67.6%	57.2%	57.7%	36.9%	56.9%	51.0%	56.3%	53.2%	56.6%
	Implementation Services	23.2%	30.9%	18.1%	26.3%	19.7%	31.6%	12.7%	23.8%	20.1%
	Marketing	4.7%	1.9%	13.5%	4.8%	11.6%	12.8%	2.7%	8.6%	11.4%
	EM&V	0.9%	0.5%	6.9%	11.8%	6.5%	0.0%	11.8%	4.9%	6.4%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 15,087	\$ 54,343	\$ 158,441	\$ 97,918	\$ 325,789	\$ 17,541	\$ 42,586	\$ 60,126	\$ 385,915
	External Admin	476	9,440	-	697	10,612	106	310	415	11,027
	Rebate/Services	460,588	447,682	6,295,827	798,409	8,002,506	616,295	448,016	1,064,311	9,066,817
	Implementation Services	116,626	95,437	583,630	117,478	913,171	122,737	33,132	155,869	1,069,041
	Marketing	31,012	12,459	486,112	27,699	557,281	51,453	7,565	59,019	616,300
	EM&V	3,337	4,511	366,253	59,738	433,840	-	33,811	33,811	467,652
	Total		\$ 627,125	\$ 623,873	\$ 7,890,263	\$ 1,101,939	\$ 10,243,200	\$ 808,131	\$ 565,421	\$ 1,373,552
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.4%	8.7%	2.0%	8.9%	3.2%	2.2%	7.5%	4.4%	3.3%
	External Admin	0.1%	1.5%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	73.4%	71.8%	79.8%	72.5%	78.1%	76.3%	79.2%	77.5%	78.0%
	Implementation Services	18.6%	15.3%	7.4%	10.7%	8.9%	15.2%	5.9%	11.3%	9.2%
	Marketing	4.9%	2.0%	6.2%	2.5%	5.4%	6.4%	1.3%	4.3%	5.3%
	EM&V	0.5%	0.7%	4.6%	5.4%	4.2%	0.0%	6.0%	2.5%	4.0%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

4th Quarter Report
January 2020 - December 2020

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 7,915	\$ 40,187	\$ 135,642	\$ 75,848	\$ 259,592	\$ 7,635	\$ 37,853	\$ 45,488	\$ 305,080
	External Admin	4,144	13,950	-	1,614	19,708	5,990	739	6,728	26,437
	Rebate/Services	763,826	605,446	7,124,091	954,639	9,448,002	1,465,382	334,284	1,799,666	11,247,668
	Implementation Services	120,484	51,379	187,672	76,160	435,695	85,107	20,993	106,100	541,795
	Marketing	17,740	6,800	150,134	21,636	196,310	51,234	6,848	58,081	254,391
	EM&V	40,324	13,770	310,582	61,919	426,594	57,176	30,371	87,547	514,141
	Total	\$ 954,432	\$ 731,532	\$ 7,908,121	\$ 1,191,816	\$ 10,785,902	\$ 1,672,523	\$ 431,087	\$ 2,103,610	\$ 12,889,512
ENERGY STAR Homes	Internal Admin	\$ 2,346	\$ 8,004	\$ 38,047	\$ 24,004	\$ 72,401	\$ 8,820	\$ 19,356	\$ 28,176	\$ 100,577
	External Admin	1,239	2,659	-	533	4,431	3,125	378	3,503	7,933
	Rebate/Services	125,543	110,104	1,501,089	196,202	1,932,939	566,967	95,043	662,010	2,594,949
	Implementation Services	29,718	28,378	134,266	28,825	221,186	45,999	6,709	52,707	273,894
	Marketing	5,257	1,355	77,086	1,440	85,137	28,133	14,467	42,600	127,737
	EM&V	12,052	1,885	73,979	20,096	108,012	29,832	15,528	45,360	153,372
	Total	\$ 176,154	\$ 152,386	\$ 1,824,466	\$ 271,100	\$ 2,424,106	\$ 682,875	\$ 151,481	\$ 834,356	\$ 3,258,462
HP w/ENERGY STAR	Internal Admin	\$ 3,174	\$ 43,925	\$ 109,443	\$ 40,761	\$ 197,304	\$ 3,513	\$ 20,183	\$ 23,695	\$ 220,999
	External Admin	1,990	17,501	-	953	20,445	3,334	394	3,728	24,172
	Rebate/Services	496,887	655,705	5,409,483	706,852	7,268,927	1,086,344	223,903	1,310,247	8,579,174
	Implementation Services	36,532	62,430	192,045	91,940	382,946	42,391	8,608	50,999	433,945
	Marketing	7,112	7,433	179,344	2,652	196,541	28,977	1,645	30,622	227,164
	EM&V	19,365	14,650	259,572	36,893	330,480	31,828	16,178	48,007	378,487
	Total	\$ 565,060	\$ 801,644	\$ 6,149,887	\$ 880,051	\$ 8,396,643	\$ 1,196,387	\$ 270,910	\$ 1,467,298	\$ 9,863,941
ENERGY STAR Products	Internal Admin	\$ 2,346	\$ 50,673	\$ 112,257	\$ 62,988	\$ 228,265	\$ 10,284	\$ 31,456	\$ 41,740	\$ 270,004
	External Admin	1,267	16,834	-	1,234	19,335	3,100	614	3,713	23,048
	Rebate/Services	489,502	739,731	5,149,242	964,647	7,343,122	813,998	308,230	1,122,228	8,465,350
	Implementation Services	23,803	107,282	21,342	20,237	172,665	44,181	3,145	47,326	219,991
	Marketing	12,227	12,273	197,990	70,492	292,981	29,269	366	29,635	322,617
	EM&V	12,328	11,935	187,830	46,971	259,064	29,590	25,235	54,825	313,888
	Total	\$ 541,473	\$ 938,728	\$ 5,668,661	\$ 1,166,569	\$ 8,315,432	\$ 930,421	\$ 369,047	\$ 1,299,467	\$ 9,614,899

4th Quarter Report
January 2020 - December 2020

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,769	\$ -	\$ 7,429	\$ 5,769	\$ 14,966	\$ 2,225	\$ -	\$ 2,225	\$ 17,191
	External Admin	380	-	-	13,148	13,528	936	-	936	14,464
	Rebate/Services	90,502	-	188,466	145,311	424,279	262,501	51,873	314,374	738,653
	Implementation Services	9,162	-	69,885	14,186	93,233	13,622	3,974	17,596	110,829
	Marketing	-	-	2,403	19,408	21,811	-	-	-	21,811
	EM&V	20,187	3,116	17,477	529	41,309	9,788	-	9,788	51,098
	Total	\$ 122,000	\$ 3,116	\$ 285,659	\$ 198,350	\$ 609,126	\$ 289,073	\$ 55,847	\$ 344,919	\$ 954,046
Total Residential	Internal Admin	\$ 17,550	\$ 142,789	\$ 402,819	\$ 209,370	\$ 772,528	\$ 32,475	\$ 108,848	\$ 141,324	\$ 913,852
	External Admin	9,020	50,944	-	17,482	77,446	16,484	2,124	18,608	96,055
	Rebate/Services	1,966,260	2,110,987	19,372,372	2,967,651	26,417,270	4,195,191	1,013,334	5,208,525	31,625,795
	Implementation Services	219,698	249,469	605,209	231,348	1,305,725	231,300	43,428	274,728	1,580,453
	Marketing	42,335	27,861	606,956	115,628	792,780	137,613	23,326	160,939	953,719
	EM&V	104,256	45,356	849,439	166,408	1,165,459	158,215	87,312	245,527	1,410,986
	Total	\$ 2,359,120	\$ 2,627,407	\$ 21,836,795	\$ 3,707,887	\$ 30,531,209	\$ 4,771,279	\$ 1,278,371	\$ 6,049,650	\$ 36,580,859
Total %	Internal Admin	0.7%	5.4%	1.8%	5.6%	2.5%	0.7%	8.5%	2.3%	2.5%
	External Admin	0.4%	1.9%	0.0%	0.5%	0.3%	0.3%	0.2%	0.3%	0.3%
	Rebate/Services	83.3%	80.3%	88.7%	80.0%	86.5%	87.9%	79.3%	86.1%	86.5%
	Implementation Services	9.3%	9.5%	2.8%	6.2%	4.3%	4.8%	3.4%	4.5%	4.3%
	Marketing	1.8%	1.1%	2.8%	3.1%	2.6%	2.9%	1.8%	2.7%	2.6%
	EM&V	4.4%	1.7%	3.9%	4.5%	3.8%	3.3%	6.8%	4.1%	3.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

4th Quarter Report
January 2020 - December 2020

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 12,427	\$ 22,277	\$ 275,816	\$ 100,553	\$ 411,073	\$ 8,001	\$ 76,322	\$ 84,323	\$ 495,396
	External Admin	6,547	7,400	-	1,975	15,923	7,827	1,318	9,145	25,068
	Rebate/Services	1,324,910	335,006	9,078,866	1,229,767	11,968,549	1,090,604	247,637	1,338,242	13,306,791
	Implementation Services	147,012	37,090	856,093	102,146	1,142,341	363,121	38,047	401,168	1,543,509
	Marketing	19,697	4,529	371,650	99	395,974	74,050	13,178	87,228	483,203
	EM&V	62,913	6,584	442,341	75,473	587,311	69,545	54,201	123,746	711,057
	Total	\$ 1,573,506	\$ 412,886	\$ 11,024,765	\$ 1,510,013	\$ 14,521,171	\$ 1,613,148	\$ 430,704	\$ 2,043,852	\$ 16,565,023
Small Business Energy Solutions	Internal Admin	\$ 8,618	\$ 19,246	\$ 135,602	\$ 96,386	\$ 259,853	\$ 8,818	\$ 41,783	\$ 50,601	\$ 310,454
	External Admin	5,581	6,394	-	1,893	13,867	5,037	722	5,759	19,626
	Rebate/Services	1,343,128	266,309	8,338,607	1,263,237	11,211,282	1,323,091	430,556	1,753,648	12,964,929
	Implementation Services	106,179	69,442	569,904	69,547	815,073	549,627	28,769	578,396	1,393,469
	Marketing	12,566	3,913	237,031	56,026	309,535	61,313	7,218	68,531	378,066
	EM&V	43,939	5,689	224,168	71,527	345,323	53,724	29,686	83,410	428,733
	Total	\$ 1,520,012	\$ 370,993	\$ 9,505,311	\$ 1,558,616	\$ 12,954,932	\$ 2,001,609	\$ 538,735	\$ 2,540,344	\$ 15,495,277
Municipal	Internal Admin	\$ 1,492	\$ 14,248	\$ 32,850	\$ 17,205	\$ 65,795	\$ -	\$ -	\$ -	\$ 65,795
	External Admin	449	4,733	-	306	5,488	-	-	-	5,488
	Rebate/Services	145,536	212,180	1,377,009	156,542	1,891,266	-	-	-	1,891,266
	Implementation Services	11,393	27,001	711	68,966	108,071	-	-	-	108,071
	Marketing	1,382	2,952	39,558	-	43,892	-	-	-	43,892
	EM&V	5,064	4,211	47,152	11,737	68,164	-	-	-	68,164
	Total	\$ 165,316	\$ 265,325	\$ 1,497,279	\$ 254,756	\$ 2,182,676	\$ -	\$ -	\$ -	\$ 2,182,676
Other*	Internal Admin	\$ 1,575	\$ 514	\$ 54,455	\$ 2,575	\$ 59,120	\$ 1,604	\$ -	\$ 1,604	\$ 60,724
	External Admin	251	171	-	14,375	14,797	314	-	314	15,111
	Rebate/Services	17,388	7,444	1,727,539	139,038	1,891,408	11,299	-	11,299	1,902,707
	Implementation Services	7,085	107	129,902	10,048	147,142	6,947	6,863	13,810	160,952
	Marketing	800	859	61,541	1,628	64,828	2,604	1,024	3,627	68,455
	EM&V	24,116	7,423	119,835	7,351	158,725	3,091	-	3,091	161,817
	Total	\$ 51,215	\$ 16,518	\$ 2,093,272	\$ 175,015	\$ 2,336,021	\$ 25,859	\$ 7,886	\$ 33,745	\$ 2,369,766

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

4th Quarter Report
January 2020 - December 2020

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Total C&I and Municipal	Internal Admin	\$ 24,112	\$ 56,286	\$ 498,723	\$ 216,719	\$ 795,840	\$ 18,423	\$ 118,105	\$ 136,528	\$ 932,368
	External Admin	12,828	18,698	-	18,549	50,075	13,178	2,041	15,218	65,294
	Rebate/Services	2,830,962	820,939	20,522,020	2,788,584	26,962,505	2,424,994	678,194	3,103,188	30,065,693
	Implementation Services	271,669	133,640	1,556,611	250,707	2,212,627	919,695	73,679	993,374	3,206,001
	Marketing	34,445	12,252	709,779	57,753	814,229	137,967	21,420	159,387	973,616
	EM&V	136,032	23,907	833,495	166,088	1,159,523	126,360	83,887	210,247	1,369,770
	Total	\$ 3,310,049	\$ 1,065,722	\$ 24,120,628	\$ 3,498,400	\$ 31,994,800	\$ 3,640,616	\$ 977,325	\$ 4,617,942	\$ 36,612,741
Total C&I and Municipal %	Internal Admin	0.7%	5.3%	2.1%	6.2%	2.5%	0.5%	12.1%	3.0%	2.5%
	External Admin	0.4%	1.8%	0.0%	0.5%	0.2%	0.4%	0.2%	0.3%	0.2%
	Rebate/Services	85.5%	77.0%	85.1%	79.7%	84.3%	66.6%	69.4%	67.2%	82.1%
	Implementation Services	8.2%	12.5%	6.5%	7.2%	6.9%	25.3%	7.5%	21.5%	8.8%
	Marketing	1.0%	1.1%	2.9%	1.7%	2.5%	3.8%	2.2%	3.5%	2.7%
	EM&V	4.1%	2.2%	3.5%	4.7%	3.6%	3.5%	8.6%	4.6%	3.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 41,662	\$ 199,075	\$ 901,542	\$ 426,089	\$ 1,568,369	\$ 50,898	\$ 226,953	\$ 277,851	\$ 1,846,220
	External Admin	21,848	69,643	-	36,031	127,522	29,662	4,164	33,827	161,348
	Rebate/Services	4,797,223	2,931,925	39,894,392	5,756,235	53,379,774	6,620,186	1,691,527	8,311,713	61,691,487
	Implementation Services	491,368	383,110	2,161,820	482,055	3,518,352	1,150,995	117,107	1,268,102	4,786,454
	Marketing	76,780	40,113	1,316,735	173,381	1,607,010	275,580	44,746	320,325	1,927,335
	EM&V	240,288	69,264	1,682,935	332,496	2,324,982	284,575	171,199	455,774	2,780,756
	Total	\$ 5,669,169	\$ 3,693,129	\$ 45,957,424	\$ 7,206,287	\$ 62,526,008	\$ 8,411,895	\$ 2,255,697	\$ 10,667,592	\$ 73,193,599
Grand Total % (Residential, C&I and Municipal)	Internal Admin	0.7%	5.4%	2.0%	5.9%	2.5%	0.6%	10.1%	2.6%	2.5%
	External Admin	0.4%	1.9%	0.0%	0.5%	0.2%	0.4%	0.2%	0.3%	0.2%
	Rebate/Services	84.6%	79.4%	86.8%	79.9%	85.4%	78.7%	75.0%	77.9%	84.3%
	Implementation Services	8.7%	10.4%	4.7%	6.7%	5.6%	13.7%	5.2%	11.9%	6.5%
	Marketing	1.4%	1.1%	2.9%	2.4%	2.6%	3.3%	2.0%	3.0%	2.6%
	EM&V	4.2%	1.9%	3.7%	4.6%	3.7%	3.4%	7.6%	4.3%	3.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3rd Quarter Report
January 2020 - September 2020

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 5,285	\$ 26,380	\$ 107,267	\$ 52,781	\$ 191,713	\$ 5,773	\$ 29,477	\$ 35,250	\$ 226,963
	External Admin	1,327	4,578	-	1,007	6,911	2,096	729	2,826	9,737
	Rebate/Services	303,850	278,199	3,771,655	238,833	4,592,537	1,214,689	247,588	1,462,277	6,054,814
	Implementation Services	86,003	34,950	138,997	43,466	303,417	70,562	16,440	87,002	390,419
	Marketing	14,899	4,864	132,382	11,721	163,867	36,103	3,934	40,037	203,904
	EM&V	33,681	10,178	236,978	43,581	324,419	46,387	23,268	69,655	394,074
	Total	\$ 445,046	\$ 359,149	\$ 4,387,280	\$ 391,389	\$ 5,582,863	\$ 1,375,610	\$ 321,437	\$ 1,697,047	\$ 7,279,910
ENERGY STAR Homes	Internal Admin	\$ 1,809	\$ 7,349	\$ 30,099	\$ 16,729	\$ 55,986	\$ 5,033	\$ 15,073	\$ 20,106	\$ 76,092
	External Admin	397	1,214	-	332	1,943	1,094	373	1,467	3,409
	Rebate/Services	99,347	70,908	991,903	91,555	1,253,713	317,986	74,428	392,414	1,646,127
	Implementation Services	21,439	21,338	99,345	17,710	159,831	32,526	6,709	39,234	199,065
	Marketing	4,639	1,355	71,192	440	77,626	20,614	9,004	29,618	107,244
	EM&V	10,067	2,109	58,655	14,044	84,875	24,203	11,897	36,100	120,974
	Total	\$ 137,697	\$ 104,274	\$ 1,251,193	\$ 140,810	\$ 1,633,973	\$ 401,455	\$ 117,483	\$ 518,939	\$ 2,152,912
HP w/ENERGY STAR	Internal Admin	\$ 2,361	\$ 32,354	\$ 86,548	\$ 28,433	\$ 149,696	\$ 2,825	\$ 15,720	\$ 18,545	\$ 168,242
	External Admin	637	8,254	-	594	9,485	1,167	389	1,555	11,041
	Rebate/Services	333,967	335,442	1,869,447	241,920	2,780,776	616,162	79,343	695,506	3,476,282
	Implementation Services	30,090	48,389	145,996	59,761	284,236	35,518	7,646	43,164	327,400
	Marketing	6,049	5,966	156,356	2,652	171,024	20,098	1,645	21,744	192,767
	EM&V	16,175	11,893	196,534	26,066	250,668	25,823	12,395	38,218	288,886
	Total	\$ 389,280	\$ 442,297	\$ 2,454,882	\$ 359,426	\$ 3,645,886	\$ 701,593	\$ 117,138	\$ 818,732	\$ 4,464,618
ENERGY STAR Products	Internal Admin	\$ 1,809	\$ 53,112	\$ 92,154	\$ 43,805	\$ 190,880	\$ 4,590	\$ 24,495	\$ 29,085	\$ 219,965
	External Admin	406	8,773	-	770	9,949	1,085	606	1,691	11,640
	Rebate/Services	377,809	556,222	3,992,082	706,813	5,632,926	559,732	244,497	804,228	6,437,154
	Implementation Services	19,599	80,296	11,832	20,237	131,963	35,452	3,145	38,598	170,561
	Marketing	10,725	13,492	146,985	51,401	222,602	20,070	366	20,436	243,039
	EM&V	10,297	15,241	148,349	32,944	206,832	24,006	19,334	43,340	250,172
	Total	\$ 420,645	\$ 727,137	\$ 4,391,402	\$ 855,970	\$ 6,395,153	\$ 644,935	\$ 292,443	\$ 937,378	\$ 7,332,531

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January 2020 - September 2020

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,253	\$ -	\$ 5,875	\$ 1,687	\$ 8,814	\$ 1,248	\$ -	\$ 1,248	\$ 10,063
	External Admin	107	-	-	4,095	4,202	\$ 295	-	295	4,496
	Rebate/Services	84,264	-	148,932	78,185	311,382	\$ 244,553	34,582	279,135	590,517
	Implementation Services	6,961	-	33,612	8,055	48,628	\$ 11,491	2,987	14,479	63,107
	Marketing	-	-	2,097	1,000	3,097	\$ -	4,370	4,370	7,467
	EM&V	17,646	3,116	14,481	529	35,773	\$ 7,941	-	7,941	43,714
	Total	\$ 110,231	\$ 3,116	\$ 204,997	\$ 93,550	\$ 411,895	\$ 265,529	\$ 41,939	\$ 307,468	\$ 719,363
Total Residential	Internal Admin	\$ 12,517	\$ 119,195	\$ 321,943	\$ 143,435	\$ 597,090	\$ 19,469	\$ 84,765	\$ 104,234	\$ 701,324
	External Admin	2,873	22,819	-	6,798	32,489	5,736	2,097	7,833	40,323
	Rebate/Services	1,199,237	1,240,772	10,774,019	1,357,306	14,571,334	2,953,122	680,438	3,633,561	18,204,894
	Implementation Services	164,092	184,973	429,782	149,228	928,076	185,549	36,927	222,476	1,150,552
	Marketing	36,313	25,677	509,012	67,214	638,216	96,885	19,319	116,205	754,421
	EM&V	87,867	42,538	654,997	117,164	902,566	128,360	66,894	195,254	1,097,820
	Total	\$ 1,502,899	\$ 1,635,974	\$ 12,689,753	\$ 1,841,145	\$ 17,669,771	\$ 3,389,122	\$ 890,440	\$ 4,279,563	\$ 21,949,334
Total %	Internal Admin	0.8%	7.3%	2.5%	7.8%	3.4%	0.6%	9.5%	2.4%	3.2%
	External Admin	0.2%	1.4%	0.0%	0.4%	0.2%	0.2%	0.2%	0.2%	0.2%
	Rebate/Services	79.8%	75.8%	84.9%	73.7%	82.5%	87.1%	76.4%	84.9%	82.9%
	Implementation Services	10.9%	11.3%	3.4%	8.1%	5.3%	5.5%	4.1%	5.2%	5.2%
	Marketing	2.4%	1.6%	4.0%	3.7%	3.6%	2.9%	2.2%	2.7%	3.4%
	EM&V	5.8%	2.6%	5.2%	6.4%	5.1%	3.8%	7.5%	4.6%	5.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

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January 2020 - September 2020

Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 8,099	\$ 2,923	\$ 214,613	\$ 71,484	\$ 297,119	\$ 6,397	\$ 59,146	\$ 65,543	\$ 362,662
	External Admin	2,096	483	-	1,232	3,811	2,739	1,302	4,041	7,852
	Rebate/Services	353,247	17,853	2,651,559	408,227	3,430,885	490,109	32,036	522,145	3,953,030
	Implementation Services	111,655	26,274	550,265	72,324	760,518	99,903	26,911	126,814	887,332
	Marketing	16,432	797	347,065	99	364,392	53,362	7,977	61,339	425,731
	EM&V	52,418	1,359	350,714	53,036	457,527	55,446	41,526	96,972	554,499
	Total	\$ 543,947	\$ 49,688	\$ 4,114,215	\$ 606,402	\$ 5,314,253	\$ 707,957	\$ 168,898	\$ 876,854	\$ 6,191,107
Small Business Energy Solutions	Internal Admin	\$ 6,455	\$ 10,552	\$ 105,513	\$ 68,522	\$ 191,041	\$ 5,409	\$ 32,376	\$ 37,785	\$ 228,826
	External Admin	1,546	1,743	-	1,181	4,470	2,046	713	2,759	7,229
	Rebate/Services	550,239	95,821	2,918,553	400,429	3,965,041	788,956	183,586	972,542	4,937,583
	Implementation Services	76,414	43,956	443,848	47,103	611,321	89,473	21,194	110,667	721,988
	Marketing	10,461	2,875	225,140	30,351	268,828	43,970	-	43,970	312,798
	EM&V	36,121	4,906	175,515	50,018	266,560	42,940	22,744	65,683	332,244
	Total	\$ 681,235	\$ 159,853	\$ 3,868,569	\$ 597,604	\$ 5,307,261	\$ 972,794	\$ 260,612	\$ 1,233,406	\$ 6,540,667
Municipal	Internal Admin	\$ 942	\$ 4,904	\$ 25,206	\$ 12,099	\$ 43,150	\$ -	\$ -	\$ -	\$ 43,150
	External Admin	184	810	-	191	1,185	-	-	-	1,185
	Rebate/Services	145,536	44,875	333,797	88,759	612,967	-	-	-	612,967
	Implementation Services	9,426	19,772	711	48,880	78,789	-	-	-	78,789
	Marketing	1,191	1,392	36,980	-	39,563	-	-	-	39,563
	EM&V	4,603	2,280	37,385	8,257	52,525	-	-	-	52,525
	Total	\$ 161,882	\$ 74,032	\$ 434,079	\$ 158,186	\$ 828,179	\$ -	\$ -	\$ -	\$ 828,179
Other*	Internal Admin	\$ 1,197	\$ 608	\$ 42,372	\$ 2,575	\$ 46,751	\$ 1,105	\$ -	\$ 1,105	\$ 47,856
	External Admin	80	100	-	12,118	12,299	110	-	110	12,409
	Rebate/Services	15,642	6,194	431,004	17,277	470,117	10,424	-	10,424	480,541
	Implementation Services	5,523	209	82,762	-	88,494	5,807	6,863	12,670	101,163
	Marketing	675	920	57,567	8,036	67,198	1,797	1,024	2,820	70,018
	EM&V	21,194	7,554	106,587	7,351	142,685	2,525	-	2,525	145,210
	Total	\$ 44,311	\$ 15,585	\$ 720,291	\$ 47,357	\$ 827,544	\$ 21,768	\$ 7,886	\$ 29,654	\$ 857,198

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

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January 2020 - September 2020

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 16,692	\$ 18,986	\$ 387,703	\$ 154,680	\$ 578,062	\$ 12,911	\$ 91,521	\$ 104,433	\$ 682,494
	External Admin	3,906	3,136	-	14,722	21,764	4,895	2,015	6,910	28,674
	Rebate/Services	1,064,664	164,743	6,334,912	914,692	8,479,010	1,289,490	215,621	1,505,111	9,984,121
	Implementation Services	203,018	90,210	1,077,587	168,307	1,539,121	195,183	54,968	250,151	1,789,272
	Marketing	28,759	5,984	666,752	38,486	739,981	99,129	9,001	108,129	848,110
	EM&V	114,336	16,099	670,201	118,662	919,298	100,911	64,270	165,181	1,084,478
	Total	\$ 1,431,375	\$ 299,158	\$ 9,137,155	\$ 1,409,549	\$ 12,277,237	\$ 1,702,518	\$ 437,396	\$ 2,139,915	\$ 14,417,152
Total C&I and Municipal %	Internal Admin	1.2%	6.3%	4.2%	11.0%	4.7%	0.8%	20.9%	4.9%	4.7%
	External Admin	0.3%	1.0%	0.0%	1.0%	0.2%	0.3%	0.5%	0.3%	0.2%
	Rebate/Services	74.4%	55.1%	69.3%	64.9%	69.1%	75.7%	49.3%	70.3%	69.3%
	Implementation Services	14.2%	30.2%	11.8%	11.9%	12.5%	11.5%	12.6%	11.7%	12.4%
	Marketing	2.0%	2.0%	7.3%	2.7%	6.0%	5.8%	2.1%	5.1%	5.9%
	EM&V	8.0%	5.4%	7.3%	8.4%	7.5%	5.9%	14.7%	7.7%	7.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 29,209	\$ 138,182	\$ 709,646	\$ 298,115	\$ 1,175,151	\$ 32,381	\$ 176,286	\$ 208,667	\$ 1,383,818
	External Admin	6,779	25,955	-	21,520	54,254	10,631	4,112	14,743	68,997
	Rebate/Services	2,263,901	1,405,514	17,108,931	2,271,998	23,050,344	4,242,612	896,060	5,138,672	28,189,016
	Implementation Services	367,110	275,183	1,507,369	317,535	2,467,198	380,732	91,895	472,627	2,939,825
	Marketing	65,073	31,661	1,175,764	105,700	1,378,197	196,014	28,320	224,334	1,602,531
	EM&V	202,203	58,637	1,325,198	235,826	1,821,863	229,271	131,164	360,435	2,182,298
	Total	\$ 2,934,274	\$ 1,935,132	\$ 21,826,908	\$ 3,250,694	\$ 29,947,008	\$ 5,091,641	\$ 1,327,837	\$ 6,419,478	\$ 36,366,484
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.0%	7.1%	3.3%	9.2%	3.9%	0.6%	13.3%	3.3%	3.8%
	External Admin	0.2%	1.3%	0.0%	0.7%	0.2%	0.2%	0.3%	0.2%	0.2%
	Rebate/Services	77.2%	72.6%	78.4%	69.9%	77.0%	83.3%	67.5%	80.0%	77.5%
	Implementation Services	12.5%	14.2%	6.9%	9.8%	8.2%	7.5%	6.9%	7.4%	8.1%
	Marketing	2.2%	1.6%	5.4%	3.3%	4.6%	3.8%	2.1%	3.5%	4.4%
	EM&V	6.9%	3.0%	6.1%	7.3%	6.1%	4.5%	9.9%	5.6%	6.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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January 2020 - June 2020

Expenses By Activity
Residential Programs

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Home Energy Assistance	Internal Admin	\$ 3,594	\$ 27,435	\$ 84,387	\$ 41,660	\$ 157,076	\$ 4,485	\$ 21,643	\$ 26,128	\$ 183,204
	External Admin	-	10,575	-	994	11,569	-	486	486	12,055
	Rebate/Services	211,876	251,001	2,067,255	235,325	2,765,457	992,219	128,325	1,120,544	3,886,001
	Implementation Services	51,405	24,031	111,797	31,353	218,586	50,753	11,150	61,903	280,490
	Marketing	10,550	5,726	105,633	8,160	130,069	26,227	-	26,227	156,296
	EM&V	24,261	9,294	184,586	32,509	250,651	34,492	15,397	49,889	300,539
	Total	\$ 301,686	\$ 328,063	\$ 2,553,658	\$ 350,001	\$ 3,533,408	\$ 1,108,176	\$ 177,001	\$ 1,285,177	\$ 4,818,584
ENERGY STAR Homes	Internal Admin	\$ 1,272	\$ 4,128	\$ 23,690	\$ 13,199	\$ 42,289	\$ 1,906	\$ 11,067	\$ 12,973	\$ 55,261
	External Admin	-	1,558	-	328	1,886	-	249	249	2,135
	Rebate/Services	71,416	30,264	627,130	46,268	775,077	185,194	31,774	216,968	992,046
	Implementation Services	13,156	15,932	78,672	13,493	121,253	22,585	5,785	28,370	149,624
	Marketing	3,256	862	57,606	440	62,164	13,583	147	13,730	75,893
	EM&V	7,251	1,101	48,818	10,391	67,562	17,996	7,872	25,868	93,430
	Total	\$ 96,351	\$ 53,844	\$ 835,916	\$ 84,119	\$ 1,070,231	\$ 241,265	\$ 56,894	\$ 298,159	\$ 1,368,389
HP w/ENERGY STAR	Internal Admin	\$ 1,955	\$ 20,108	\$ 68,087	\$ 22,424	\$ 112,574	\$ 1,908	\$ 11,547	\$ 13,455	\$ 126,029
	External Admin	-	8,418	-	587	9,005	-	259	259	9,264
	Rebate/Services	145,072	171,927	873,575	120,194	1,310,769	346,796	49,043	395,839	1,706,608
	Implementation Services	21,207	34,608	119,294	45,193	220,302	25,227	5,889	31,116	251,418
	Marketing	5,066	4,197	127,249	1,196	137,708	14,601	882	15,483	153,191
	EM&V	11,651	7,340	150,925	19,529	189,445	19,201	8,202	27,403	216,848
	Total	\$ 184,951	\$ 246,599	\$ 1,339,131	\$ 209,123	\$ 1,979,803	\$ 407,733	\$ 75,822	\$ 483,555	\$ 2,463,358
ENERGY STAR Products	Internal Admin	\$ 1,272	\$ 26,770	\$ 75,944	\$ 34,598	\$ 138,584	\$ 711	\$ 17,985	\$ 18,696	\$ 157,279
	External Admin	-	10,104	-	761	10,865	-	404	404	11,269
	Rebate/Services	136,923	225,316	2,551,908	344,544	3,258,691	463,475	216,752	680,227	3,938,918
	Implementation Services	13,745	58,515	10,241	15,418	97,920	25,001	3,145	28,146	126,065
	Marketing	5,457	5,797	109,972	16,304	137,530	14,959	366	15,325	152,855
	EM&V	7,417	7,141	123,471	24,475	162,504	17,850	12,794	30,644	193,148
	Total	\$ 164,816	\$ 333,642	\$ 2,871,536	\$ 436,100	\$ 3,806,094	\$ 521,996	\$ 251,446	\$ 773,442	\$ 4,579,536

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January 2020 - June 2020

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,064	\$ -	\$ 4,622	\$ 1,687	\$ 7,373	\$ 691	\$ -	\$ 691	\$ 8,064
	External Admin	106	-	-	2,582	2,688	-	-	-	2,688
	Rebate/Services	78,026	-	144,780	39,093	261,899	226,605	17,291	243,896	505,795
	Implementation Services	4,602	-	4,626	6,797	16,024	8,378	2,066	10,444	26,469
	Marketing	-	-	1,673	1,000	2,673	-	-	-	2,673
	EM&V	16,355	3,116	12,238	529	32,238	5,905	-	5,905	38,143
	Total	\$ 100,153	\$ 3,116	\$ 167,938	\$ 51,688	\$ 322,895	\$ 241,579	\$ 19,357	\$ 260,936	\$ 583,831
Total Residential	Internal Admin	\$ 9,157	\$ 78,441	\$ 256,729	\$ 113,568	\$ 457,895	\$ 9,700	\$ 62,242	\$ 71,942	\$ 529,837
	External Admin	106	30,656	-	5,252	36,013	-	1,398	1,398	37,411
	Rebate/Services	643,313	678,507	6,264,649	785,424	8,371,893	2,214,289	443,185	2,657,474	11,029,367
	Implementation Services	104,115	133,087	324,630	112,254	674,086	131,945	28,035	159,980	834,066
	Marketing	24,329	16,581	402,133	27,100	470,144	69,370	1,395	70,765	540,909
	EM&V	66,936	27,992	520,039	87,433	702,400	95,445	44,265	139,710	842,110
	Total	\$ 847,957	\$ 965,264	\$ 7,768,180	\$ 1,131,031	\$ 10,712,431	\$ 2,520,748	\$ 580,520	\$ 3,101,268	\$ 13,813,699
Total %	Internal Admin	1.1%	8.1%	3.3%	10.0%	4.3%	0.4%	10.7%	2.3%	3.8%
	External Admin	0.0%	3.2%	0.0%	0.5%	0.3%	0.0%	0.2%	0.0%	0.3%
	Rebate/Services	75.9%	70.3%	80.6%	69.4%	78.2%	87.8%	76.3%	85.7%	79.8%
	Implementation Services	12.3%	13.8%	4.2%	9.9%	6.3%	5.2%	4.8%	5.2%	6.0%
	Marketing	2.9%	1.7%	5.2%	2.4%	4.4%	2.8%	0.2%	2.3%	3.9%
	EM&V	7.9%	2.9%	6.7%	7.7%	6.6%	3.8%	7.6%	4.5%	6.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

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Expenses by Activity
C&I and Municipal Programs

	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Large Business Energy Solutions	Internal Admin	\$ 5,497	\$ 2,656	\$ 169,266	\$ 56,947	\$ 234,366	\$ 4,257	\$ 43,110	\$ 47,367	\$ 281,732
	External Admin	-	1,002	-	1,216	2,218	-	868	868	3,086
	Rebate/Services	123,815	15,728	1,900,648	238,256	2,278,447	133,826	28,804	162,630	2,441,077
	Implementation Services	73,508	16,884	417,216	57,618	565,226	65,938	17,418	83,356	648,582
	Marketing	10,336	853	302,500	99	313,787	36,141	-	36,141	349,928
	EM&V	37,535	708	291,900	39,489	369,632	39,901	27,479	67,380	437,013
	Total	\$ 250,691	\$ 37,831	\$ 3,081,530	\$ 393,625	\$ 3,763,676	\$ 280,064	\$ 117,679	\$ 397,743	\$ 4,161,419
Small Business Energy Solutions	Internal Admin	\$ 4,487	\$ 7,929	\$ 83,218	\$ 54,587	\$ 150,221	\$ 3,613	\$ 23,593	\$ 27,206	\$ 177,427
	External Admin	-	2,993	-	1,166	4,159	-	475	475	4,634
	Rebate/Services	335,449	62,975	1,844,780	103,200	2,346,405	455,153	137,420	592,573	2,938,978
	Implementation Services	48,039	24,358	312,943	36,055	421,395	60,699	14,450	75,149	496,544
	Marketing	6,580	2,547	200,737	21,129	230,993	29,780	-	29,780	260,773
	EM&V	25,612	2,115	146,085	37,031	210,843	31,164	15,050	46,214	257,058
	Total	\$ 420,167	\$ 102,918	\$ 2,587,764	\$ 253,168	\$ 3,364,017	\$ 580,409	\$ 190,988	\$ 771,397	\$ 4,135,414
Municipal	Internal Admin	\$ 780	\$ 1,333	\$ 18,043	\$ 9,573	\$ 29,729	\$ -	\$ -	\$ -	\$ 29,729
	External Admin	-	503	-	189	692	-	-	-	692
	Rebate/Services	55,902	5,742	203,631	15,112	280,386	-	-	-	280,386
	Implementation Services	6,812	11,883	711	38,766	58,172	-	-	-	58,172
	Marketing	907	484	32,230	-	33,621	-	-	-	33,621
	EM&V	3,296	356	31,115	6,156	40,923	-	-	-	40,923
	Total	\$ 67,697	\$ 20,300	\$ 285,730	\$ 69,796	\$ 443,523	\$ -	\$ -	\$ -	\$ 443,523
Other*	Internal Admin	\$ 821	\$ 622	\$ 33,419	\$ 2,575	\$ 37,437	\$ 701	\$ -	\$ 701	\$ 38,137
	External Admin	-	235	-	5,778	6,013	-	-	-	6,013
	Rebate/Services	13,047	5,300	394,619	15,677	428,643	9,902	-	9,902	438,545
	Implementation Services	3,735	93	60,169	4,743	68,740	2,765	6,063	8,828	77,568
	Marketing	443	954	50,079	904	52,381	1,279	753	2,032	54,412
	EM&V	20,172	7,437	77,390	7,351	112,350	1,901	-	1,901	114,251
	Total	\$ 38,218	\$ 14,640	\$ 615,676	\$ 37,028	\$ 705,563	\$ 16,547	\$ 6,816	\$ 23,363	\$ 728,927

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

Revised 2nd Quarter Report
January 2020 - June 2020

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 11,584	\$ 12,540	\$ 303,947	\$ 123,682	\$ 451,752	\$ 8,570	\$ 66,703	\$ 75,273	\$ 527,026
	External Admin	-	4,733	-	8,349	13,082	-	1,343	1,343	14,425
	Rebate/Services	528,213	89,745	4,343,678	372,245	5,333,881	598,881	166,224	765,105	6,098,986
	Implementation Services	132,094	53,218	791,040	137,182	1,113,533	129,402	37,931	167,333	1,280,867
	Marketing	18,267	4,837	585,546	22,132	630,782	67,200	753	67,953	698,735
	EM&V	86,616	10,616	546,489	90,027	733,748	72,967	42,529	115,496	849,244
	Total	\$ 776,773	\$ 175,688	\$ 6,570,700	\$ 753,617	\$ 8,276,779	\$ 877,020	\$ 315,483	\$ 1,192,503	\$ 9,469,282
Total C&I and Municipal %	Internal Admin	1.5%	7.1%	4.6%	16.4%	5.5%	1.0%	21.1%	6.3%	5.6%
	External Admin	0.0%	2.7%	0.0%	1.1%	0.2%	0.0%	0.4%	0.1%	0.2%
	Rebate/Services	68.0%	51.1%	66.1%	49.4%	64.4%	68.3%	52.7%	64.2%	64.4%
	Implementation Services	17.0%	30.3%	12.0%	18.2%	13.5%	14.8%	12.0%	14.0%	13.5%
	Marketing	2.4%	2.8%	8.9%	2.9%	7.6%	7.7%	0.2%	5.7%	7.4%
	EM&V	11.2%	6.0%	8.3%	11.9%	8.9%	8.3%	13.5%	9.7%	9.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 20,741	\$ 90,981	\$ 560,676	\$ 237,250	\$ 909,648	\$ 18,270	\$ 128,945	\$ 147,215	\$ 1,056,863
	External Admin	106	35,389	-	13,601	49,095	-	2,741	2,741	51,836
	Rebate/Services	1,171,525	768,252	10,608,327	1,157,669	13,705,774	2,813,170	609,409	3,422,579	17,128,353
	Implementation Services	236,209	186,304	1,115,669	249,436	1,787,619	261,347	65,966	327,313	2,114,932
	Marketing	42,596	21,418	987,679	49,232	1,100,925	136,570	2,148	138,718	1,239,643
	EM&V	153,552	38,608	1,066,528	177,460	1,436,149	168,411	86,794	255,205	1,691,354
	Total	\$ 1,624,730	\$ 1,140,952	\$ 14,338,880	\$ 1,884,648	\$ 18,989,210	\$ 3,397,769	\$ 896,003	\$ 4,293,772	\$ 23,282,980
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.3%	8.0%	3.9%	12.6%	4.8%	0.5%	14.4%	3.4%	4.5%
	External Admin	0.0%	3.1%	0.0%	0.7%	0.3%	0.0%	0.3%	0.1%	0.2%
	Rebate/Services	72.1%	67.3%	74.0%	61.4%	72.2%	82.8%	68.0%	79.7%	73.6%
	Implementation Services	14.5%	16.3%	7.8%	13.2%	9.4%	7.7%	7.4%	7.6%	9.1%
	Marketing	2.6%	1.9%	6.9%	2.6%	5.8%	4.0%	0.2%	3.2%	5.3%
	EM&V	9.5%	3.4%	7.4%	9.4%	7.6%	5.0%	9.7%	5.9%	7.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2020 - March 2020

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 1,813	\$ 12,503	\$ 28,019	\$ 24,763	\$ 67,098	\$ 2,477	\$ 13,947	\$ 16,424	\$ 83,522
	External Admin	-	1,281	-	994	2,275	-	486	486	2,761
	Rebate/Services	106,560	117,736	1,345,584	117,600	1,687,481	864,673	88,124	952,797	2,640,277
	Implementation Services	24,143	11,566	42,988	15,678	94,374	26,580	5,453	32,034	126,408
	Marketing	8,023	2,044	24,569	3,986	38,623	13,083	1,290	14,373	52,996
	EM&V	11,373	1,781	66,195	18,447	97,796	15,387	8,874	24,261	122,057
	Total	\$ 151,912	\$ 146,912	\$ 1,507,355	\$ 181,468	\$ 1,987,647	\$ 922,200	\$ 118,175	\$ 1,040,375	\$ 3,028,021
ENERGY STAR Homes	Internal Admin	\$ 641	\$ 2,363	\$ 7,900	\$ 7,872	\$ 18,776	\$ 972	\$ 7,131	\$ 8,103	\$ 26,879
	External Admin	-	242	-	328	570	-	249	249	819
	Rebate/Services	47,362	17,851	169,112	14,223	248,548	71,912	12,732	84,644	333,192
	Implementation Services	6,555	9,480	28,890	7,112	52,038	11,216	3,050	14,266	66,303
	Marketing	2,398	386	19,411	-	22,196	6,473	-	6,473	28,669
	EM&V	3,399	217	17,868	5,750	27,235	8,029	4,537	12,566	39,801
	Total	\$ 60,355	\$ 30,540	\$ 243,181	\$ 35,285	\$ 369,362	\$ 98,602	\$ 27,699	\$ 126,301	\$ 495,663
HP w/ENERGY STAR	Internal Admin	\$ 1,067	\$ 12,304	\$ 22,607	\$ 13,431	\$ 49,409	\$ 974	\$ 7,430	\$ 8,404	\$ 57,812
	External Admin	-	1,700	-	587	2,287	-	259	259	2,546
	Rebate/Services	90,448	110,150	439,179	112,534	752,312	249,885	34,171	284,056	1,036,368
	Implementation Services	10,147	19,907	50,313	23,313	103,680	12,482	3,481	15,963	119,642
	Marketing	3,853	2,012	32,870	948	39,683	7,284	799	8,084	47,767
	EM&V	5,462	1,763	53,874	11,227	72,326	8,567	4,727	13,295	85,620
	Total	\$ 110,977	\$ 147,836	\$ 598,843	\$ 162,041	\$ 1,019,697	\$ 279,191	\$ 50,868	\$ 330,059	\$ 1,349,756
ENERGY STAR Products	Internal Admin	\$ 641	\$ 13,523	\$ 29,832	\$ 20,437	\$ 64,434	\$ 342	\$ 11,590	\$ 11,932	\$ 76,366
	External Admin	-	1,385	-	760	2,146	-	404	404	2,550
	Rebate/Services	52,311	119,253	819,554	168,088	1,159,206	224,627	159,409	384,036	1,543,241
	Implementation Services	6,543	27,516	6,986	8,127	49,171	12,858	2,438	15,297	64,467
	Marketing	2,453	2,211	19,981	7,040	31,685	6,421	2,419	8,840	40,525
	EM&V	3,477	1,243	45,193	13,719	63,632	7,963	7,374	15,338	78,969
	Total	\$ 65,425	\$ 165,131	\$ 921,546	\$ 218,172	\$ 1,370,273	\$ 252,211	\$ 183,634	\$ 435,845	\$ 1,806,118

1st Quarter Report
January 2020 - March 2020

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 514	\$ -	\$ 1,534	\$ 705	\$ 2,753	\$ 382	\$ -	\$ 382	\$ 3,135
	External Admin	11	-	-	241	252	-	-	-	252
	Rebate/Services	71,788	-	117,001	-	188,789	208,657	-	208,657	397,446
	Implementation Services	2,376	-	1,462	3,364	7,203	4,377	1,121	5,499	12,701
	Marketing	-	-	389	-	389	-	-	-	389
	EM&V	2,503	-	3,493	529	6,525	2,634	-	2,634	9,160
	Total	\$ 77,192	\$ -	\$ 123,880	\$ 4,839	\$ 205,911	\$ 216,050	\$ 1,121	\$ 217,172	\$ 423,083
Total Residential	Internal Admin	\$ 4,676	\$ 40,694	\$ 89,892	\$ 67,208	\$ 202,470	\$ 5,146	\$ 40,098	\$ 45,244	\$ 247,714
	External Admin	11	4,608	-	2,911	7,529	-	1,398	1,398	8,928
	Rebate/Services	368,469	364,991	2,890,430	412,446	4,036,335	1,619,754	294,436	1,914,189	5,950,524
	Implementation Services	49,763	68,468	130,639	57,595	306,465	67,513	15,544	83,057	389,522
	Marketing	16,727	6,653	97,221	11,974	132,576	33,262	4,508	37,770	170,346
	EM&V	26,215	5,004	186,624	49,671	267,514	42,580	25,513	68,094	335,608
	Total	\$ 465,861	\$ 490,418	\$ 3,394,806	\$ 601,805	\$ 4,952,889	\$ 1,768,254	\$ 381,498	\$ 2,149,752	\$ 7,102,641
Total %	Internal Admin	1.0%	8.3%	2.6%	11.2%	4.1%	0.3%	10.5%	2.1%	3.5%
	External Admin	0.0%	0.9%	0.0%	0.5%	0.2%	0.0%	0.4%	0.1%	0.1%
	Rebate/Services	79.1%	74.4%	85.1%	68.5%	81.5%	91.6%	77.2%	89.0%	83.8%
	Implementation Services	10.7%	14.0%	3.8%	9.6%	6.2%	3.8%	4.1%	3.9%	5.5%
	Marketing	3.6%	1.4%	2.9%	2.0%	2.7%	1.9%	1.2%	1.8%	2.4%
	EM&V	5.6%	1.0%	5.5%	8.3%	5.4%	2.4%	6.7%	3.2%	4.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

1st Quarter Report
January 2020 - March 2020

Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 2,643	\$ 2,028	\$ 57,538	\$ 33,814	\$ 96,023	\$ 2,069	\$ 27,123	\$ 29,191	\$ 125,214
	External Admin	-	208	-	1,216	1,424	-	868	868	2,292
	Rebate/Services	19,200	15,728	1,330,502	95,442	1,460,872	25,479	13,863	39,342	1,500,213
	Implementation Services	34,983	7,988	110,478	32,088	185,538	30,918	9,456	40,374	225,912
	Marketing	7,065	620	49,151	-	56,836	16,777	-	16,777	73,613
	EM&V	17,173	186	106,841	23,036	147,236	19,187	15,838	35,025	182,261
	Total	\$ 81,064	\$ 26,758	\$ 1,654,511	\$ 185,596	\$ 1,947,929	\$ 94,430	\$ 67,148	\$ 161,578	\$ 2,109,507
Small Business Energy Solutions	Internal Admin	\$ 2,170	\$ 1,941	\$ 28,288	\$ 32,413	\$ 64,812	\$ 1,776	\$ 14,855	\$ 16,631	\$ 81,443
	External Admin	-	199	-	1,166	1,365	-	475	475	1,840
	Rebate/Services	76,373	12,461	664,653	45,537	799,024	110,921	74,754	185,675	984,699
	Implementation Services	23,035	11,910	115,436	18,923	169,304	30,414	7,571	37,985	207,288
	Marketing	4,498	593	24,093	10,322	39,505	13,825	3,564	17,388	56,894
	EM&V	10,933	178	53,557	21,258	85,927	15,811	8,675	24,486	110,413
	Total	\$ 117,008	\$ 27,283	\$ 886,027	\$ 129,619	\$ 1,159,936	\$ 172,747	\$ 109,894	\$ 282,641	\$ 1,442,577
Municipal	Internal Admin	\$ 425	\$ 363	\$ 6,133	\$ 5,649	\$ 12,571	\$ -	\$ -	\$ -	\$ 12,571
	External Admin	-	37	-	189	226	-	-	-	226
	Rebate/Services	19,699	-	59,452	5,406	84,556	-	-	-	84,556
	Implementation Services	3,222	5,974	711	19,863	29,771	-	-	-	29,771
	Marketing	620	167	5,224	-	6,011	-	-	-	6,011
	EM&V	1,508	33	11,389	3,604	16,535	-	-	-	16,535
	Total	\$ 25,474	\$ 6,575	\$ 82,909	\$ 34,711	\$ 149,669	\$ -	\$ -	\$ -	\$ 149,669
Other*	Internal Admin	\$ 386	\$ 292	\$ 10,129	\$ 1,044	\$ 11,851	\$ 332	\$ -	\$ 332	\$ 12,183
	External Admin	-	30	-	562	592	-	-	-	592
	Rebate/Services	8,406	2,933	210,483	7,041	228,862	4,721	-	4,721	233,583
	Implementation Services	1,751	54	21,777	-	23,583	1,361	2,469	3,830	27,413
	Marketing	229	89	6,903	475	7,697	625	587	1,212	8,909
	EM&V	2,701	27	46,585	-	49,312	1,070	-	1,070	50,382
	Total	\$ 13,473	\$ 3,425	\$ 295,877	\$ 9,121	\$ 321,897	\$ 8,108	\$ 3,056	\$ 11,164	\$ 333,061

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

* Other also includes the ADR pilot program results for Eversource and Unitil

1st Quarter Report
January 2020 - March 2020

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 5,623	\$ 4,624	\$ 102,089	\$ 72,920	\$ 185,256	\$ 4,177	\$ 41,978	\$ 46,155	\$ 231,410
	External Admin	-	474	-	3,133	3,607	-	1,344	1,344	4,950
	Rebate/Services	123,677	31,122	2,265,090	153,425	2,573,314	141,120	88,617	229,737	2,803,051
	Implementation Services	62,992	25,926	248,402	70,874	408,195	62,693	19,496	82,189	490,384
	Marketing	12,412	1,469	85,370	10,797	110,049	31,227	4,151	35,377	145,426
	EM&V	32,315	425	218,372	47,899	299,010	36,068	24,513	60,581	359,591
	Total	\$ 237,019	\$ 64,040	\$ 2,919,324	\$ 359,047	\$ 3,579,430	\$ 275,285	\$ 180,098	\$ 455,382	\$ 4,034,813
Total C&I and Municipal %	Internal Admin	2.4%	7.2%	3.5%	20.3%	5.2%	1.5%	23.3%	10.1%	5.7%
	External Admin	0.0%	0.7%	0.0%	0.9%	0.1%	0.0%	0.7%	0.3%	0.1%
	Rebate/Services	52.2%	48.6%	77.6%	42.7%	71.9%	51.3%	49.2%	50.4%	69.5%
	Implementation Services	26.6%	40.5%	8.5%	19.7%	11.4%	22.8%	10.8%	18.0%	12.2%
	Marketing	5.2%	2.3%	2.9%	3.0%	3.1%	11.3%	2.3%	7.8%	3.6%
	EM&V	13.6%	0.7%	7.5%	13.3%	8.4%	13.1%	13.6%	13.3%	8.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 10,299	\$ 45,318	\$ 191,981	\$ 140,128	\$ 387,726	\$ 9,323	\$ 82,075	\$ 91,398	\$ 479,125
	External Admin	11	5,081	-	6,044	11,136	-	2,742	2,742	13,878
	Rebate/Services	492,147	396,113	5,155,520	565,870	6,609,649	1,760,874	383,052	2,143,926	8,753,576
	Implementation Services	112,755	94,394	379,041	128,469	714,660	130,206	35,040	165,246	879,905
	Marketing	29,139	8,123	182,592	22,771	242,625	64,488	8,659	73,147	315,772
	EM&V	58,529	5,429	404,996	97,570	566,524	78,648	50,026	128,675	695,198
	Total	\$ 702,880	\$ 554,458	\$ 6,314,130	\$ 960,852	\$ 8,532,319	\$ 2,043,539	\$ 561,595	\$ 2,605,135	\$ 11,137,453
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.5%	8.2%	3.0%	14.6%	4.5%	0.5%	14.6%	3.5%	4.3%
	External Admin	0.0%	0.9%	0.0%	0.6%	0.1%	0.0%	0.5%	0.1%	0.1%
	Rebate/Services	70.0%	71.4%	81.7%	58.9%	77.5%	86.2%	68.2%	82.3%	78.6%
	Implementation Services	16.0%	17.0%	6.0%	13.4%	8.4%	6.4%	6.2%	6.3%	7.9%
	Marketing	4.1%	1.5%	2.9%	2.4%	2.8%	3.2%	1.5%	2.8%	2.8%
	EM&V	8.3%	1.0%	6.4%	10.2%	6.6%	3.8%	8.9%	4.9%	6.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%