

Budgets and Benefits	2021 - 2023	Annual Benchmarks		
		2021	2022	2023
Plan - Lighting as a share of Total Portfolio				
Planned Customer Incentive Spending	27%	28%	27%	26%
Granite State Test Benefits	33%	37%	30%	29%

Budgets and Benefits	2021 - 2022	Annual Benchmarks		
		2021	2022	2023
Actual - Lighting as a share of Total Portfolio				
Actual Customer Incentive Spending	34%	35%	31%	-
Granite State Test Benefits	35%	37%	32%	-

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Budgets and Benefits			
Plan - Lighting as a share of Total Program	B1 - Home Energy Assistance	A1 - Energy Star Homes	
Planned Customer Incentive Spending	8%	0%	
Granite State Test Benefits	2%	0%	

2024 - 2026				
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions	C3 - Municipal Energy Solutions
1%	0%	41%	73%	62%
0%	0%	42%	87%	76%

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Budgets and Benefits			
Plan - Lighting as a share of Total Program	B1 - Home Energy Assistance	A1 - Energy Star Homes	
Planned Customer Incentive Spending	8%	0%	
Granite State Test Benefits	2%	0%	

2024 - 2026				
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions	C3 - Municipal Energy Solutions
1%	0%	44%	75%	64%
0%	0%	43%	87%	74%

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Budgets and Benefits	2021 - 2023	2021
Plan - Lighting Only		
Planned Customer Incentive Spending	\$37,776,873	\$13,453,335
GST Benefits	\$131,236,512	\$59,702,969

Budgets and Benefits	2021 - 2023	2021
Plan - Total Portfolio		
Planned Customer Incentive Spending	\$134,354,320	\$47,507,758
GST Benefits	\$388,187,213	\$167,930,352

Budgets and Benefits		
Plan - Lighting Only		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$2,620,197	\$0
GST Benefits	\$1,011,342	\$7,063

Budgets and Benefits		
Plan - Total Program		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$29,230,224	\$7,305,920
GST Benefits	\$49,377,060	\$60,681,905

Annual Benchmarks	
2022	2023
\$11,979,272	\$12,344,266
\$37,057,902	\$34,475,641

Budgets and Benefits
Actual - Lighting Only
Actual Customer Incentive Spending
GST Benefits

Annual Benchmarks	
2022	2023
\$42,148,798	\$44,697,764
\$111,375,279	\$108,881,582

Budgets and Benefits
Actual - Total Portfolio
Actual Customer Incentive Spending
GST Benefits

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$242,128	\$0	\$13,213,212	\$22,519,482
\$98,230	\$0	\$27,500,657	\$62,244,777

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$25,304,557	\$17,772,528	\$30,470,513	\$29,024,816
\$59,657,886	\$37,309,185	\$61,593,510	\$67,080,432

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$28,428,298	\$17,275,360	\$11,152,938	-
\$104,840,868	\$70,160,982	\$34,679,886	-

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$79,906,708	\$46,230,883	\$33,675,825	-
\$289,825,528	\$186,892,624	\$102,932,904	-

C3 - Municipal Energy Solutions
\$2,786,783
\$6,305,139

C3 - Municipal Energy Solutions
\$4,539,330
\$7,875,120

Budgets and Benefits	2021 - 2023	2021
Plan - Lighting Only		
Planned Customer Incentive Spending	\$4,406,291	\$1,481,020
GST Benefits	\$21,066,716	\$11,003,337

Budgets and Benefits	2021 - 2023	2021
Plan - Total Portfolio		
Planned Customer Incentive Spending	\$17,750,147	\$7,029,699
GST Benefits	\$50,009,992	\$21,765,021

Budgets and Benefits		
Plan - Lighting Only		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$58,000	\$0
GST Benefits	\$5,971	\$0

Budgets and Benefits		
Plan - Total Program		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$3,521,003	\$621,968
GST Benefits	\$7,028,500	\$3,681,588

Annual Benchmarks	
2022	2023
\$1,540,266	\$1,385,005
\$5,421,910	\$4,641,469

Budgets and Benefits
Actual - Lighting Only
Actual Customer Incentive Spending
GST Benefits

Annual Benchmarks	
2022	2023
\$5,586,900	\$5,133,548
\$14,589,401	\$13,655,570

Budgets and Benefits
Actual - Total Portfolio
Actual Customer Incentive Spending
GST Benefits

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$0	\$0	\$1,152,253	\$1,007,765
\$0	\$0	\$2,398,224	\$1,819,643

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$1,528,302	\$1,245,548	\$3,775,051	\$3,299,374
\$3,852,810	\$1,792,224	\$7,333,111	\$6,069,183

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$2,431,999	\$1,520,913	\$911,086	-
\$11,101,690	\$7,001,537	\$4,100,153	-

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$9,997,925	\$5,644,837	\$4,353,088	-
\$33,773,460	\$18,430,379	\$15,343,081	-

C3 - Municipal Energy Solutions
\$187,576
\$125,607

C3 - Municipal Energy Solutions
\$470,277
\$576,223

Budgets and Benefits	2021 - 2023	2021
Plan - Lighting Only		
Planned Customer Incentive Spending	\$2,459,712	\$877,897
GST Benefits	\$6,388,043	\$2,802,749

Budgets and Benefits	2021 - 2023	2021
Plan - Total Portfolio		
Planned Customer Incentive Spending	\$9,845,594	\$2,738,559
GST Benefits	\$42,684,156	\$13,625,608

Budgets and Benefits		
Plan - Lighting Only	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$50,922	-
GST Benefits	\$9,961	-

Budgets and Benefits		
Plan - Total Program	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$2,411,578	\$1,242,995
GST Benefits	\$6,861,764	\$9,908,488

Annual Benchmarks	
2022	2023
\$918,126	\$663,689
\$2,124,859	\$1,460,435

Budgets and Benefits
Actual - Lighting Only
Actual Customer Incentive Spending
GST Benefits

Annual Benchmarks	
2022	2023
\$4,075,585	\$3,031,450
\$16,880,305	\$12,178,243

Budgets and Benefits
Actual - Total Portfolio
Actual Customer Incentive Spending
GST Benefits

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$1,543	-	\$223,894	\$1,219,398
\$644	-	\$1,161,082	\$2,936,119

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$1,552,678	\$3,121,700	\$1,827,504	\$1,649,480
\$4,942,242	\$11,407,040	\$6,245,859	\$3,768,326

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$1,108,938	\$872,763	\$236,175	-
\$2,583,742	\$1,998,157	\$585,585	-

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$6,176,444	\$3,490,111	\$2,686,333	-
\$26,899,698	\$14,080,775	\$12,818,923	-

C3 - Municipal Energy Solutions
\$469,187
\$360,962

C3 - Municipal Energy Solutions
\$469,187
\$360,962

Budgets and Benefits	2021 - 2023	2021
Plan - Lighting Only		
Planned Customer Incentive Spending	\$4,133,459	\$2,187,995
GST Benefits	\$11,119,349	\$6,624,628

Budgets and Benefits	2021 - 2023	2021
Plan - Total Portfolio		
Planned Customer Incentive Spending	\$20,121,253	\$7,743,573
GST Benefits	\$38,671,777	\$15,784,439

Budgets and Benefits		
Plan - Lighting Only		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$81,000	\$7,500
GST Benefits	\$65,350	\$1,241

Budgets and Benefits		
Plan - Total Program		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Spending (nominal \$)	\$3,987,618	\$1,749,054
GST Benefits	\$5,085,033	\$2,453,504

Lighting Incentives as % of All Spending
Lighting Benefits as % of All Benefits

Annual Benchmarks	
2022	2023
\$919,927	\$1,025,537
\$2,320,793	\$2,173,928

Budgets and Benefits
Actual - Lighting Only
Actual Customer Incentive Spending
GST Benefits

Annual Benchmarks	
2022	2023
\$6,028,950	\$6,348,730
\$11,375,870	\$11,511,468

Budgets and Benefits
Actual - Total Portfolio
Actual Customer Incentive Spending
GST Benefits

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$20,250	\$103,875	\$2,453,100	\$2,706,195
\$1,766	\$27,489	\$3,740,660	\$5,539,430

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$2,148,541	\$2,052,761	\$3,831,484	\$3,830,917
\$3,456,749	\$2,831,389	\$6,553,636	\$6,375,049

5.06%
0.97%

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$4,814,835	\$2,630,058	\$2,184,777	-
\$14,842,776	\$9,013,620	\$5,829,156	-

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$12,961,262	\$7,583,874	\$5,377,388	-
\$28,767,992	\$17,746,549	\$11,021,443	-

C3 - Municipal Energy Solutions Portfolio	
\$202,500	\$5,574,420
\$260,177	\$9,636,113

C3 - Municipal Energy Solutions Portfolio (all spending and benefits)	
\$678,367	\$21,140,956
\$711,034	\$31,166,060

0.49%
 0.09%

Budgets and Benefits	2021 - 2023	2021
Plan - Lighting Only		
Planned Customer Incentive Spending	\$4,133,459	\$2,187,995
GST Benefits	\$11,119,349	\$6,624,628

Budgets and Benefits	2021 - 2023	2021
Plan - Total Portfolio		
Planned Customer Incentive Spending	\$20,121,253	\$7,743,573
GST Benefits	\$38,671,777	\$15,784,439

Budgets and Benefits		
Plan - Lighting Only		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$27,000	\$2,500
GST Benefits	\$21,044	\$408

Budgets and Benefits		
Plan - Total Program		
	B1 - Home Energy Assistance	A1 - Energy Star Homes
Planned Customer Incentive Spending	\$1,368,740	\$537,414
GST Benefits	\$1,644,230	\$792,291

Annual Benchmarks	
2022	2023
\$919,927	\$1,025,537
\$2,320,793	\$2,173,928

Budgets and Benefits
Actual - Lighting Only
Actual Customer Incentive Spending
GST Benefits

Annual Benchmarks	
2022	2023
\$6,028,950	\$6,348,730
\$11,375,870	\$11,511,468

Budgets and Benefits
Actual - Total Portfolio
Actual Customer Incentive Spending
GST Benefits

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$6,750	\$34,625	\$817,700	\$908,065
\$602	\$9,408	\$1,327,448	\$1,783,647

2024 - 2026			
A2 - Home Performance	A3 - Energy Star Products	C1 - Large Business Energy Solutions	C2 - Small Business Energy Solutions
\$729,220	\$653,436	\$1,264,713	\$1,257,152
\$1,114,512	\$899,206	\$2,237,451	\$2,054,027

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$4,814,835	\$2,630,058	\$2,184,777	-
\$14,842,776	\$9,013,620	\$5,829,156	-

2021 - 2023	Annual Benchmarks		
	2021	2022	2023
\$12,961,262	\$7,583,874	\$5,377,388	-
\$28,767,992	\$17,746,549	\$11,021,443	-

C3 - Municipal Energy Solutions
\$67,500
\$84,058

C3 - Municipal Energy Solutions
\$214,276
\$230,103