



New Hampshire Statewide Energy Efficiency Programs

1st Quarter Report
January 2024 – March 2024

Docket DE 23-068

Filed May 30, 2024



**1st Quarter Report
January 2024 - March 2024**

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Highlights

Description	Program Expenses ¹				kWh Savings								MMBtu Savings								Participants			
	YTD Expenses	Progress to Annual Benchmark	Cumulative Term Expenses	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cumulative Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cumulative Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cumulative Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cumulative Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Participant Count	Progress to Annual Benchmark	Cum. Term Participant Count	Cumulative Progress to Term Budget
Electric Utilities																								
Statewide Programs																								
Municipal Program	\$ 163,263	8%	\$ 163,263	3%	349,993	10%	349,993	3%	3,441,918	11%	3,441,918	3%	40	-3%	40	-1%	1,092	-15%	1,092	-5%	24	4%	24	2%
All Other Statewide Program	\$ 7,131,744	12%	\$ 7,131,744	4%	7,629,592	8%	7,629,592	3%	90,933,111	11%	90,933,111	4%	22,495	38%	22,495	12%	531,157	32%	531,157	10%	5,528	12%	5,528	4%
Sub-total	\$ 7,295,007	10%	\$ 7,295,007	4%	7,979,584	8%	7,979,584	3%	94,375,030	11%	94,375,030	4%	22,535	35%	22,535	11%	532,249	31%	532,249	10%	5,552	12%	5,552	4%
Company Specific Programs ²	\$ 955,848	13%	\$ 955,848	4%	564,100	11%	564,100	4%	564,100	11%	564,100	4%	-	N/A	-	N/A	-	N/A	-	N/A	33,495	87%	33,495	28%
Total Electric	\$ 8,250,855	12%	\$ 8,250,855	4%	8,543,684	8%	8,543,684	3%	94,939,129	11%	94,939,129	4%	22,535	39%	22,535	12%	532,249	33%	532,249	10%	39,047	40%	39,047	13%
Gas Utilities																								
Statewide Programs																								
Municipal Program	\$ 76,559	16%	\$ 76,559	5%	0	0%	-	0%	0	0%	0	0%	1,103	18%	1,103	6%	22,997	25%	22,997	8%	7	3%	7	1%
All Other Statewide Program	\$ 1,537,235	14%	\$ 1,537,235	5%	23,948	29%	23,948	10%	386,614	27%	386,614	9%	11,916	10%	11,916	3%	167,283	8%	167,283	3%	363	5%	363	2%
Sub-total	\$ 1,613,793	14%	\$ 1,613,793	5%	23,948	29%	23,948	10%	386,614	27%	386,614	9%	13,019	10%	13,019	3%	190,280	10%	190,280	3%	370	6%	370	2%
Company Specific Programs ²	\$ 152,108	14%	\$ 152,108	4%	-	N/A	-	N/A	-	N/A	-	N/A	14,084	44%	14,084	15%	14,084	44%	14,084	15%	31,450	95%	31,450	32%
Total Gas	\$ 1,765,901	14%	\$ 1,765,901	5%	23,948	29%	23,948	10%	386,614	26%	386,614	9%	27,103	17%	27,103	5%	204,364	10%	204,364	3%	31,820	78%	31,820	26%
Grand Total	\$ 10,016,756	12%	\$ 10,016,756	4%	8,567,632	8%	8,567,632	3%	95,325,743	11%	95,325,743	4%	49,638	23%	49,638	7%	736,613	20%	736,613	6%	70,867	57%	70,867	19%

Notes:

- (1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.
- (2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
Statewide Programs ¹

Description	Expenses				kWh Savings								MMBtu Savings								Participants			
	YTD Expenses	Progress to Annual Benchmark	Cumulative Term Expenses	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Participant Count	Progress to Annual Benchmark	Cum. Term Participant Count	Cumulative Progress to Term Budget
Electric Utilities																								
Income-Eligible																								
Home Energy Assistance	\$ 1,652,327	14%	\$ 1,652,327	4%	219,431	7%	219,431	2%	3,305,013	8%	3,305,013	2%	3,338	25%	3,338	8%	71,865	23%	71,865	7%	154	16%	154	5%
Residential																								
ENERGY STAR Homes	\$ 552,784	15%	\$ 552,784	5%	1,115,178	48%	1,115,178	48%	25,955,504	47%	25,955,504	15%	15,088	62%	15,088	20%	364,376	65%	364,376	21%	392	30%	392	10%
Home Performance	\$ 1,110,720	11%	\$ 1,110,720	4%	62,787	8%	62,787	2%	1,307,651	9%	1,307,651	3%	4,391	11%	4,391	3%	88,694	11%	88,694	4%	169	7%	169	2%
ENERGY STAR Products	\$ 1,326,213	17%	\$ 1,326,213	5%	1,121,680	13%	1,121,680	4%	15,151,286	14%	15,151,286	4%	1,182	12%	1,182	4%	17,046	12%	17,046	4%	3,950	14%	3,950	4%
Sub-total	\$ 2,989,716	14%	\$ 2,989,716	3%	2,299,645	15%	2,299,645	5%	42,414,441	19%	42,414,441	6%	23,999	27%	23,999	9%	541,981	30%	541,981	10%	4,665	14%	4,665	4%
Commercial & Industrial																								
Large Business Energy Solutions	\$ 1,069,460	8%	\$ 1,069,460	3%	2,108,123	6%	2,108,123	2%	22,294,233	7%	22,294,233	2%	(254)	2%	(254)	1%	(1,795)	3%	(1,795)	1%	106	5%	106	2%
Small Business Energy Solutions	\$ 1,420,241	11%	\$ 1,420,241	4%	3,002,393	7%	3,002,393	3%	22,919,425	8%	22,919,425	3%	(1,249)	7%	(1,249)	2%	(9,029)	8%	(9,029)	3%	757	9%	757	3%
Municipal Program	\$ 163,263	8%	\$ 163,263	3%	349,993	10%	349,993	3%	3,441,918	11%	3,441,918	3%	40	-3%	40	-1%	1,092	-15%	1,092	-5%	24	4%	24	2%
Sub-total	\$ 2,652,964	9%	\$ 2,652,964	3%	5,460,509	7%	5,460,509	2%	48,655,576	8%	48,655,576	3%	(1,464)	6%	(1,464)	2%	(9,732)	12%	(9,732)	4%	887	8%	887	3%
Total All Sectors	\$ 7,295,007	12%	\$ 7,295,007	4%	7,979,584	8%	7,979,584	3%	94,375,030	11%	94,375,030	4%	22,535	35%	22,535	11%	532,249	31%	532,249	10%	5,552	12%	5,552	4%
Gas Utilities																								
Income-Eligible																								
Home Energy Assistance	\$ 429,256	19%	\$ 429,256	6%	10,884	54%	10,884	18%	142,593	34%	142,593	11%	3,273	26%	3,273	8%	24,679	9%	24,679	3%	61	26%	61	8%
Residential																								
ENERGY STAR Homes	\$ 166,573	17%	\$ 166,573	6%	-	N/A	-	N/A	-	N/A	-	N/A	2,485	33%	2,485	11%	55,506	32%	55,506	11%	25	8%	25	3%
Home Performance	\$ 430,323	24%	\$ 430,323	8%	8,188	47%	8,188	16%	164,631	57%	164,631	20%	771	7%	771	2%	15,736	7%	15,736	2%	84	39%	84	13%
ENERGY STAR Products	\$ 113,984	8%	\$ 113,984	3%	4,827	13%	4,827	4%	78,645	13%	78,645	4%	1,587	5%	1,587	2%	28,061	6%	28,061	2%	174	4%	174	1%
Sub-total	\$ 710,881	11%	\$ 710,881	4%	13,014	17%	13,014	6%	243,276	18%	243,276	6%	4,842	8%	4,842	3%	99,302	9%	99,302	3%	283	6%	283	2%
Commercial & Industrial																								
Large Business Energy Solutions	\$ 212,310	10%	\$ 212,310	3%	-	N/A	-	N/A	-	N/A	-	N/A	2,627	6%	2,627	2%	27,748	5%	27,748	2%	4	1%	4	0%
Small Business Energy Solutions	\$ 184,787	9%	\$ 184,787	3%	50	1%	50	0%	746	1%	746	0%	1,174	6%	1,174	2%	15,555	3%	15,555	2%	15	1%	15	0%
Municipal Program	\$ 76,559	16%	\$ 76,559	5%	-	0%	-	0%	-	0%	-	0%	1,103	18%	1,103	6%	22,997	25%	22,997	8%	7	3%	7	1%
Sub-total	\$ 473,656	10%	\$ 473,656	3%	50	1%	50	0%	746	1%	746	0%	4,904	7%	4,904	2%	66,300	7%	66,300	2%	26	1%	26	0%
Total All Sectors	\$ 1,613,793	14%	\$ 1,613,793	5%	23,948	29%	23,948	10%	386,614	27%	386,614	9%	13,019	10%	13,019	3%	190,280	10%	190,280	3%	370	6%	370	2%
Grand Total	\$ 8,908,800	12%	\$ 8,908,800	4%	8,003,533	9%	8,003,533	3%	94,761,644	11%	94,761,644	4%	35,554	19%	35,554	6%	722,529	19%	722,529	6%	5,922	12%	5,922	4%

Notes:
(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs ¹

Description	Expenses				kWh Savings				MMBtu Savings				Participants											
	YTD Expenses	Progress to Annual Benchmark	Cumulative Term Expenses	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Annual Savings	Progress to Annual Benchmark	Cum. Term Annual Savings	Cumulative Progress to Term Goal	YTD Lifetime Savings	Progress to Annual Benchmark	Cum. Term Lifetime Savings	Cumulative Progress to Term Budget	YTD Participant Count	Progress to Annual Benchmark	Cum. Term Participant Count	Cumulative Progress to Term Budget
Electric Utilities																								
Income-Eligible																								
Education	\$ 26,449	3%	\$ 26,449	1%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 147,253	23%	\$ 147,253	8%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 173,703	10%	\$ 173,703	4%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Residential																								
Home Energy Reports	\$ 50,488	15%	\$ 50,488	5%	564,100	11%	564,100	4%	564,100	11%	564,100	4%	-	N/A	-	N/A	-	N/A	-	N/A	33,495	96%	33,495	32%
Education	\$ 71,356	17%	\$ 71,356	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Customer Engagement Platform	\$ -	N/A	\$ -	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Residential DR Program	\$ 17,308	4%	\$ 17,308	1%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	0%	-	0%
Forward Capacity Market Expenses ²	\$ 395	N/A	\$ 395	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 232,845	19%	\$ 232,845	6%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 372,392	15%	\$ 372,392	5%	564,100	11%	564,100	4%	564,100	11%	564,100	11%	-	N/A	-	N/A	-	N/A	-	N/A	33,495	87%	33,495	28%
Commercial & Industrial																								
Smart Start	\$ 6,876	23%	\$ 6,876	8%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
C&I Customer Partnerships	\$ 2,601	45%	\$ 2,601	6%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
C&I RFP Program	\$ -	0%	\$ -	0%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Education	\$ 71,241	0%	\$ 71,241	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Customer Engagement Platform	\$ -	N/A	\$ -	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Large Business DR Initiative	\$ 22,897	2%	\$ 22,897	1%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	0%	-	0%
Forward Capacity Market Expenses ²	\$ 921	N/A	\$ 921	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 305,217	19%	\$ 305,217	6%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 409,753	13%	\$ 409,753	4%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	0%	-	0%
Total All Sectors	\$ 955,848	13%	\$ 955,848	4%	564,100	11%	564,100	4%	564,100	11%	564,100	4%	-	N/A	-	N/A	-	N/A	-	N/A	33,495	87%	33,495	28%
Gas Utilities																								
Income-Eligible																								
Education	\$ 5,198	11%	\$ 5,198	3%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 18,927	15%	\$ 18,927	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 24,125	14%	\$ 24,125	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Residential																								
Home Energy Reports ³	\$ 28,338	11%	\$ 28,338	3%	-	N/A	-	N/A	-	N/A	-	N/A	14,084	44%	14,084	15%	14,084	44%	14,084	15%	31,450	95%	31,450	32%
Education	\$ 11,000	13%	\$ 11,000	4%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 35,642	15%	\$ 35,642	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 74,980	13%	\$ 74,980	4%	-	N/A	-	N/A	-	N/A	-	N/A	14,084	44%	14,084	15%	14,084	44%	14,084	15%	31,450	95%	31,450	32%
Commercial & Industrial																								
Education	\$ 14,545	17%	\$ 14,545	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
EM&V	\$ 38,458	16%	\$ 38,458	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Sub-total	\$ 53,003	16%	\$ 53,003	5%	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
Total All Sectors	\$ 152,108	14%	\$ 152,108	4%	-	N/A	-	N/A	-	N/A	-	N/A	14,084	44%	14,084	15%	14,084	44%	14,084	15%	31,450	95%	31,450	32%
Grand Total	\$ 1,107,956	13%	\$ 1,107,956	4%	564,100	11%	564,100	4%	564,100	11%	564,100	4%	14,084	44%	14,084	15%	14,084	44%	14,084	15%	64,945	90%	64,945	30%

Notes:
(1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2. Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
(2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Actual	\$ 287,896	\$ 34,844	\$ 1,134,591	\$ 194,996	\$ 1,652,327	\$ 380,820	\$ 48,437	\$ 429,256	\$ 2,081,583
(Utility Program) YTD Progress to Annual Benchmark ²	23%	3%	11%	14%	12%	19%	10%	17%	13%
Cumulative Progress to Term Budget ²	8%	1%	4%	5%	4%	7%	3%	6%	4%
Program Incentives: YTD Actual ³	\$ 248,425	\$ 13,250	\$ 1,032,738	\$ 142,154	\$ 1,436,567	\$ 313,882	\$ 17,872	\$ 331,754	\$ 1,768,321
Term Actual ³	\$ 248,425	\$ 13,250	\$ 1,032,738	\$ 142,154	\$ 1,436,567	\$ 313,882	\$ 17,872	\$ 331,754	\$ 1,768,321
Participants Served: Actual ⁴	19	-	253	30	302	32	29	61	363
YTD Progress to Annual Benchmark	23%	0%	38%	46%	32%	17%	64%	26%	31%
Cumulative Progress to Term Goal	8%	0%	5%	15%	5%	5%	19%	8%	6%
Collaboration: YTD Actual Collaborated Funds ⁵	\$ 15,979	\$ -	\$ 362,793	\$ 13,421	\$ 392,193	\$ 25,718	\$ 3,936	\$ 29,655	\$ 421,847
YTD Total Actual Expenses (Utility + Collaboration)	\$ 264,404	\$ 13,250	\$ 1,395,531	\$ 155,574	\$ 1,828,759	\$ 339,601	\$ 21,808	\$ 361,409	\$ 2,190,168
% of Total Actual Expenses	6%	0%	26%	9%	21%	8%	18%	8%	19%
YTD Collaborated Units	4	-	80	3	87	16	1	17	104
YTD % of Total Participants Served	21%	0%	32%	10%	29%	50%	3%	28%	29%
Term Collaborated Units	4	-	80	3	87	16	1	17	104
Term % of Total Participants Served	21%	0%	76%	10%	56%	50%	3%	28%	48%
Heating Systems: YTD Actual Incentives	\$ 2,000	\$ -	\$ 150,950	\$ 7,075	\$ 160,025	\$ 39,300	\$ -	\$ 39,300	\$ 199,325
% of HEA Utility Annual Benchmark Budget	0%	0%	1%	1%	1%	2%	0%	2%	1%
Term Actual Incentives	\$ 2,000	\$ -	\$ 150,950	\$ 7,075	\$ 160,025	\$ 39,300	\$ -	\$ 39,300	\$ 199,325
% of HEA Utility Total Term Budget	0%	0%	0%	0%	0%	1%	0%	1%	0%
Dwelling Mix: YTD Single Family	19	0	117	5	141	27	2	29	170
YTD Multi-Family	0	0	136	25	161	5	27	32	193
YTD Total	19	0	253	30	302	32	29	61	363
Term Single Family	19	0	117	5	141	27	2	29	170
Term Multi-Family	0	0	136	25	161	5	27	32	193
Term Total	19	0	253	30	302	32	29	61	363

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Customer Incentives" only.
- (4) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	YTD Total
Electric	4	6	12	3	6	170	41	19	33	8	302
Gas	1	0	0	0	0	24	7	0	29	0	61
YTD Total											363
	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Term Total
Electric	4	6	12	3	6	170	41	19	33	8	302
Gas	1	0	0	0	0	24	7	0	29	0	61
Term Total											363

* County is not served by a gas utility

- (5) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

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Highlights
 CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total		
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion
Annual											
Electricity ²	MWH	1,087.000	0.4930	8,544	4,212	183	24	12	8,568	4,224	183
Natural Gas	MMBtu	117.080	0.0531	197	10	(2)	27,103	1,439	27,300	1,450	(2)
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	4,415	323	12	-	-	4,415	323	12
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	400	29	3	-	-	400	29	3
Propane	MMBtu	139.178	0.0631	16,356	1,032	12	-	-	16,356	1,032	12
Wood	MMBtu	-	-	1,088	-	-	-	-	1,088	-	-
Wood Pellet	-	-	-	77	-	-	-	-	77	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
YTD Annual Emissions Reductions				31,078	5,607	208	27,127	1,451	58,205	7,058	208
Lifetime											
Electricity ²	MWH	1,087.000	0.4930	94,939	46,802	1,860	387	191	95,326	46,993	1,860
Natural Gas	MMBtu	117.080	0.0531	11,187	594	81	204,364	10,851	215,551	11,445	81
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	100,631	7,365	809	-	-	100,631	7,365	809
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	8,593	622	63	-	-	8,593	622	63
Propane	MMBtu	139.178	0.0631	386,558	24,399	2,456	-	-	386,558	24,399	2,456
Wood	MMBtu	-	-	23,804	-	-	-	-	23,804	-	-
Wood Pellet	-	-	-	1,476	-	-	-	-	1,476	-	-
Other	-	-	-	-	-	-	-	-	-	-	-
YTD Lifetime Emissions Reductions				627,188	79,782	5,270	204,751	11,042	831,939	90,824	5,270

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total		
				Cumulative Term Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		Cumulative Term Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	Cumulative Term Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion
Annual											
Electricity ²	MWH	1,087.000	0.4930	8,544	4,212	183	24	12	8,568	4,224	183
Natural Gas	MMBtu	117.080	0.0531	197	10	(2)	27,103	1,439	27,300	1,450	(2)
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	4,415	323	12	-	-	4,415	323	12
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	400	29	3	-	-	400	29	3
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-
Propane	MMBtu	139.178	0.0631	16,356	1,032	12	-	-	16,356	1,032	12
Wood	MMBtu	-	-	1,088	-	-	-	-	1,088	-	-
Wood Pellet	-	-	-	77	-	-	-	-	77	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Cumulative Term Annual Emissions Reductions				31,078	5,607	208	27,127	1,451	58,205	7,058	208
Lifetime											
Electricity ²	MWH	1,087.000	0.4930	94,939	46,802	1,860	387	191	95,326	46,993	1,860
Natural Gas	MMBtu	117.080	0.0531	11,187	594	81	204,364	10,851	215,551	11,445	81
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	100,631	7,365	809	-	-	100,631	7,365	809
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	8,593	622	63	-	-	8,593	622	63
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-
Propane	MMBtu	139.178	0.0631	386,558	24,399	2,456	-	-	386,558	24,399	2,456
Wood	MMBtu	-	-	23,804	-	-	-	-	23,804	-	-
Wood Pellet	-	-	-	1,476	-	-	-	-	1,476	-	-
Other	-	-	-	-	-	-	-	-	-	-	-
Cumulative Term Lifetime Emissions Reductions				627,188	79,782	5,270	204,751	11,042	831,939	90,824	5,270

Notes:
 (1) Source of CO2 Emission Factors in lbs/unit for all other fuels:
 (2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
 Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for CO₂ emission conversion factor for electrically powered equipment.

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 Highlights
 Savings by Fuel Type

Program	Electric Utilities - YTD								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	2,323	(32)	452	380	154	60	-	3,338	219,431
ENERGY STAR Homes	-	96	14,811	-	181	-	-	15,088	1,115,178
Home Performance	2,466	316	819	20	753	17	-	4,391	62,787
ENERGY STAR Products	702	352	128	-	-	-	-	1,182	1,121,680
Large Business Energy Solutions	(166)	(85)	(3)	-	-	-	-	(254)	2,108,123
Small Business Energy Solutions	(833)	(412)	(4)	-	-	-	-	(1,249)	3,002,393
Municipal Program	(75)	(38)	152	-	-	-	-	40	349,993
Company-Specific Programs	-	-	-	-	-	-	-	-	564,100
Total -YTD	4,415	197	16,356	400	1,088	77	-	22,535	8,543,684
Program	Gas Utilities - YTD								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	3,273	-	-	-	-	-	3,273	10,884
ENERGY STAR Homes	-	2,485	-	-	-	-	-	2,485	-
Home Performance	-	771	-	-	-	-	-	771	8,188
ENERGY STAR Products	-	1,587	-	-	-	-	-	1,587	4,827
Large Business Energy Solutions	-	2,627	-	-	-	-	-	2,627	-
Small Business Energy Solutions	-	1,174	-	-	-	-	-	1,174	50
Municipal Program	-	1,103	-	-	-	-	-	1,103	-
Company-Specific Programs	-	14,084	-	-	-	-	-	14,084	-
Total -YTD	-	27,103	-	-	-	-	-	27,103	23,948

Program	Electric Utilities - Term								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	2,323	(32)	452	380	154	60	-	3,338	219,431
ENERGY STAR Homes	-	96	14,811	-	181	-	-	15,088	1,115,178
Home Performance	2,466	316	819	20	753	17	-	4,391	62,787
ENERGY STAR Products	702	352	128	-	-	-	-	1,182	1,121,680
Large Business Energy Solutions	(166)	(85)	(3)	-	-	-	-	(254)	2,108,123
Small Business Energy Solutions	(833)	(412)	(4)	-	-	-	-	(1,249)	3,002,393
Municipal Program	(75)	(38)	152	-	-	-	-	40	349,993
Company-Specific Programs	-	-	-	-	-	-	-	-	564,100
Total - Term	4,415	197	16,356	400	1,088	77	-	22,535	8,543,684
Program	Gas Utilities - Term								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	3,273	-	-	-	-	-	3,273	10,884
ENERGY STAR Homes	-	2,485	-	-	-	-	-	2,485	-
Home Performance	-	771	-	-	-	-	-	771	8,188
ENERGY STAR Products	-	1,587	-	-	-	-	-	1,587	4,827
Large Business Energy Solutions	-	2,627	-	-	-	-	-	2,627	-
Small Business Energy Solutions	-	1,174	-	-	-	-	-	1,174	50
Municipal Program	-	1,103	-	-	-	-	-	1,103	-
Company-Specific Programs	-	14,084	-	-	-	-	-	14,084	-
Total - Term	-	27,103	-	-	-	-	-	27,103	23,948

1st Quarter Report
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Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 6,162,612	\$ 5,370,887	\$ 50,788,265	\$ 6,865,616	\$ 69,187,380	\$ 9,926,588	\$ 2,528,551	\$ 12,455,140	\$ 81,642,520
	Term Budget	\$ 18,571,912	\$ 16,684,274	\$ 158,533,775	\$ 21,140,956	\$ 214,930,917	\$ 30,533,969	\$ 8,304,437	\$ 38,838,406	\$ 253,769,323
	Actual - YTD	\$ 975,288	\$ 364,428	\$ 6,044,311	\$ 866,828	\$ 8,250,855	\$ 1,347,291	\$ 418,610	\$ 1,765,901	\$ 10,016,756
	Actual - Term	\$ 975,288	\$ 364,428	\$ 6,044,311	\$ 866,828	\$ 8,250,855	\$ 1,347,291	\$ 418,610	\$ 1,765,901	\$ 10,016,756
	YTD Percent	16%	7%	12%	13%	12%	14%	17%	14%	12%
	Term Percent	5%	2%	4%	4%	4%	4%	5%	5%	4%
Program Participation	Annual Benchmark	13,092	6,239	30,032	34,165	83,528	28,463	11,686	40,149	123,676
	Term Goal	39,818	19,056	97,796	102,613	259,283	85,186	35,074	120,260	379,544
	Actual - YTD	15,860	678	4,190	18,319	39,047	20,367	11,453	31,820	70,867
	Actual - Term	15,860	678	4,190	18,319	39,047	40,472	11,453	51,925	90,972
	YTD Percent	121%	11%	14%	54%	47%	72%	98%	79%	57%
	Term Percent	40%	4%	4%	18%	15%	48%	33%	43%	24%
YTD Annual kWh Savings	Annual Benchmark	7,253,536	7,335,266	75,001,700	11,434,468	101,024,970	65,122	18,353	83,475	101,108,444
	Actual - YTD	935,663	218,638	6,434,071	955,312	8,543,684	21,162	2,786	23,948	8,567,632
	YTD Percent	13%	3%	9%	8%	8%	32%	15%	29%	8%
Term Annual kWh Savings	Goal	20,327,662	21,442,841	219,868,633	28,424,572	290,063,707	188,848	56,281	245,129	290,308,837
	Actual - Term	935,663	218,638	6,434,071	955,312	8,543,684	21,162	2,786	23,948	8,567,632
	Term Percent	13%	1%	3%	3%	3%	11%	5%	10%	3%
YTD Lifetime kWh Savings	Annual Benchmark	66,263,146	77,971,410	651,924,294	68,033,820	864,192,670	1,466,770	322,277	1,789,047	865,981,717
	Actual - YTD	5,253,160	2,215,188	80,094,153	7,376,628	94,939,129	338,542	48,072	386,614	95,325,743
	YTD Percent	8%	3%	12%	11%	11%	23%	15%	22%	11%
Term Lifetime kWh Savings	Goal	177,870,732	249,522,924	1,969,252,915	199,929,875	2,596,576,446	3,332,093	997,407	4,329,500	2,600,905,947
	Actual - Term	5,253,160	2,215,188	80,094,153	7,376,628	94,939,129	338,542	48,072	386,614	95,325,743
	Term Percent	3%	1%	4%	4%	4%	10%	5%	9%	4%
Annual MMBtu Savings	Annual Benchmark	5,704	9,847	40,956	1,441	57,949	124,252	37,914	162,166	220,114
	Actual - YTD	3,555	778	17,700	501	22,535	18,144	8,959	27,103	49,638
	YTD Percent	62%	8%	43%	35%	39%	15%	24%	17%	23%
Term Annual MMBtu Savings	Goal	16,795	30,980	135,626	4,324	187,726	380,322	114,646	494,968	682,694
	Actual - Term	3,555	778	17,700	501	22,535	18,144	8,959	27,103	49,638
	Term Percent	21%	3%	13%	12%	12%	5%	8%	5%	7%
Lifetime MMBtu Savings	Annual Benchmark	127,370	194,916	1,229,402	79,993	1,631,681	1,661,047	451,418	2,112,465	3,744,147
	Actual - YTD	81,184	14,361	424,372	12,332	532,249	114,432	89,932	204,364	736,613
	YTD Percent	64%	7%	35%	15%	33%	7%	20%	10%	20%
Term Lifetime MMBtu Savings	Goal	374,005	613,854	3,925,688	242,124	5,155,670	5,077,227	1,377,775	6,455,002	11,610,672
	Actual - Term	81,184	14,361	424,372	12,332	532,249	114,432	89,932	204,364	736,613
	Term Percent	22%	2%	11%	5%	10%	2%	7%	3%	6%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Program Results
 Home Energy Assistance (HEA)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 1,180,399	\$ 942,251	\$ 8,685,460	\$ 1,285,130	\$ 12,093,240	\$ 1,846,345	\$ 472,544	\$ 2,318,890	\$ 14,412,130
	Term Budget	\$ 3,528,982	\$ 2,955,374	\$ 29,230,224	\$ 3,987,618	\$ 39,702,197	\$ 5,677,225	\$ 1,563,975	\$ 7,241,200	\$ 46,943,397
	Actual - YTD	\$ 287,896	\$ 34,844	\$ 1,134,591	\$ 194,996	\$ 1,652,327	\$ 380,820	\$ 48,437	\$ 429,256	\$ 2,081,583
	Actual - Term	\$ 287,896	\$ 34,844	\$ 1,134,591	\$ 194,996	\$ 1,652,327	\$ 380,820	\$ 48,437	\$ 429,256	\$ 2,081,583
	YTD Percent	24%	4%	13%	15%	14%	21%	10%	19%	14%
	Term Percent	8%	1%	4%	5%	4%	7%	3%	6%	4%
Program Participation	Annual Benchmark	82	114	672	65	933	190	45	235	1,168
	Term Goal	245	360	2,174	195	2,974	585	151	736	3,711
	Actual - YTD	19	-	105	30	154	32	29	61	215
	Actual - Term	19	-	105	30	154	32	29	61	215
	YTD Percent	23%	0%	16%	46%	16%	17%	64%	26%	18%
	Term Percent	8%	0%	5%	15%	5%	5%	19%	8%	6%
YTD Annual kWh Savings	Annual Benchmark	103,236	240,303	2,730,036	122,161	3,195,736	16,031	4,107	20,138	3,215,874
	Actual - YTD	13,388	948	146,473	58,622	219,431	10,639	245	10,884	230,315
	YTD Percent	13%	0%	5%	48%	7%	66%	6%	54%	7%
Term Annual kWh Savings	Goal	289,287	757,337	9,047,569	366,483	10,460,676	48,805	13,048	61,853	10,522,529
	Actual - Term	13,388	948	146,473	58,622	219,431	10,639	245	10,884	230,315
	Term Percent	5%	0%	2%	16%	2%	22%	2%	18%	2%
YTD Lifetime kWh Savings	Annual Benchmark	1,209,524	4,793,736	36,091,883	1,537,424	43,632,568	332,435	82,623	415,058	44,047,626
	Actual - YTD	267,758	11,376	2,447,041	578,838	3,305,013	136,473	6,120	142,593	3,447,606
	YTD Percent	22%	0%	7%	38%	8%	41%	7%	34%	8%
Term Lifetime kWh Savings	Goal	3,354,947	15,107,907	117,769,770	4,612,272	140,844,896	1,014,856	266,070	1,280,926	142,125,822
	Actual - Term	267,758	11,376	2,447,041	578,838	3,305,013	136,473	6,120	142,593	3,447,606
	Term Percent	8%	0%	2%	13%	2%	13%	2%	11%	2%
Annual MMBtu Savings	Annual Benchmark	2,302	894	8,510	1,386	13,092	10,430	2,343	12,772	25,864
	Actual - YTD	1,014	-	2,154	169	3,338	3,028	245	3,273	6,610
	YTD Percent	44%	0%	25%	12%	25%	29%	10%	26%	26%
Term Annual MMBtu Savings	Goal	6,625	2,817	28,814	4,159	42,415	32,025	7,775	39,800	82,215
	Actual - Term	1,014	-	2,154	169	3,338	3,028	245	3,273	6,610
	Term Percent	15%	0%	7%	4%	8%	9%	3%	8%	8%
Lifetime MMBtu Savings	Annual Benchmark	49,421	20,075	210,584	30,114	310,194	221,939	50,351	272,290	582,484
	Actual - YTD	20,286	-	46,852	4,726	71,865	20,643	4,036	24,679	96,543
	YTD Percent	41%	0%	22%	16%	23%	9%	8%	9%	17%
Term Lifetime MMBtu Savings	Goal	141,743	63,269	713,042	90,342	1,008,396	682,039	167,624	849,663	1,858,059
	Actual - Term	20,286	-	46,852	4,726	71,865	20,643	4,036	24,679	96,543
	Term Percent	14%	0%	7%	5%	7%	3%	2%	3%	5%

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Program Results
ENERGY STAR Homes

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 225,000	\$ 481,548	\$ 2,354,174	\$ 537,414	\$ 3,598,136	\$ 789,186	\$ 216,961	\$ 1,006,146	\$ 4,604,282
	Term Budget	\$ 671,576	\$ 1,530,438	\$ 7,305,920	\$ 1,749,054	\$ 11,256,988	\$ 2,305,186	\$ 707,945	\$ 3,013,131	\$ 14,270,119
	Actual - YTD	\$ 19,239	\$ 24,725	\$ 492,968	\$ 15,852	\$ 552,784	\$ 86,972	\$ 79,601	\$ 166,573	\$ 719,357
	Actual - Term	\$ 19,239	\$ 24,725	\$ 492,968	\$ 15,852	\$ 552,784	\$ 86,972	\$ 79,601	\$ 166,573	\$ 719,357
	YTD Percent	9%	5%	21%	3%	15%	11%	37%	17%	16%
	Term Percent	3%	2%	7%	1%	5%	4%	11%	6%	5%
Program Participation	Annual Benchmark	89	128	993	80	1,290	236	65	301	1,591
	Term Goal	262	408	3,151	240	4,062	682	195	877	4,938
	Actual - YTD	4	1	387	-	392	24	1	25	417
	Actual - Term	4	1	387	-	392	24	1	25	417
	YTD Percent	4%	1%	39%	0%	30%	10%	2%	8%	26%
	Term Percent	2%	0%	12%	0%	10%	4%	1%	3%	8%
YTD Annual kWh Savings	Annual Benchmark	11,140	662,161	1,612,031	45,530	2,330,862	-	-	-	2,330,862
	Actual - YTD	2,633	2,096	1,110,449	-	1,115,178	-	-	-	1,115,178
	YTD Percent	24%	0%	69%	0%	48%	N/A	N/A	N/A	48%
Term Annual kWh Savings	Goal	11,140	662,161	1,612,031	45,530	2,330,862	-	-	-	2,330,862
	Actual - Term	2,633	2,096	1,110,449	-	1,115,178	-	-	-	1,115,178
	Term Percent	24%	0%	69%	0%	48%	N/A	N/A	N/A	48%
YTD Lifetime kWh Savings	Annual Benchmark	200,132	15,898,189	37,758,471	889,014	54,745,806	-	-	-	54,745,806
	Actual - YTD	64,683	52,400	25,838,421	-	25,955,504	-	-	-	25,955,504
	YTD Percent	32%	0%	68%	0%	47%	N/A	N/A	N/A	47%
Term Lifetime kWh Savings	Goal	589,661	50,630,988	120,422,637	2,667,042	174,310,328	-	-	-	174,310,328
	Actual - Term	64,683	52,400	25,838,421	-	25,955,504	-	-	-	25,955,504
	Term Percent	11%	0%	21%	0%	15%	N/A	N/A	N/A	15%
Annual MMBtu Savings	Annual Benchmark	1,421	2,464	19,336	1,046	24,267	5,850	1,575	7,425	31,691
	Actual - YTD	2,040	209	12,839	-	15,088	788	1,697	2,485	17,573
	YTD Percent	144%	8%	66%	0%	62%	13%	108%	33%	55%
Term Annual MMBtu Savings	Goal	4,211	7,842	60,921	3,139	76,112	16,914	4,725	21,639	97,751
	Actual - Term	2,040	209	12,839	-	15,088	788	1,697	2,485	17,573
	Term Percent	48%	3%	21%	0%	20%	5%	36%	11%	18%
Lifetime MMBtu Savings	Annual Benchmark	32,952	57,583	444,585	23,755	558,875	137,974	37,100	175,074	733,949
	Actual - YTD	51,002	5,163	308,211	-	364,376	19,691	35,815	55,506	419,882
	YTD Percent	155%	9%	69%	0%	65%	14%	97%	32%	57%
Term Lifetime MMBtu Savings	Goal	97,671	183,292	1,400,755	71,265	1,752,982	398,994	111,300	510,294	2,263,277
	Actual - Term	51,002	5,163	308,211	-	364,376	19,691	35,815	55,506	419,882
	Term Percent	52%	3%	22%	0%	21%	5%	32%	11%	19%

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Program Results
Home Performance

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 545,280	\$ 600,685	\$ 7,946,901	\$ 729,220	\$ 9,822,086	\$ 1,450,000	\$ 309,593	\$ 1,759,593	\$ 11,581,678
	Term Budget	\$ 1,651,780	\$ 1,907,999	\$ 25,304,557	\$ 2,148,541	\$ 31,012,876	\$ 4,199,486	\$ 1,050,300	\$ 5,249,785	\$ 36,262,662
	Actual - YTD	\$ 172,478	\$ 97,440	\$ 747,269	\$ 93,533	\$ 1,110,720	\$ 366,969	\$ 63,355	\$ 430,323	\$ 1,541,043
	Actual - Term	\$ 172,478	\$ 97,440	\$ 747,269	\$ 93,533	\$ 1,110,720	\$ 366,969	\$ 63,355	\$ 430,323	\$ 1,541,043
	YTD Percent	32%	16%	9%	13%	11%	25%	20%	24%	13%
	Term Percent	10%	5%	3%	4%	4%	9%	6%	8%	4%
Program Participation	Annual Benchmark	56	71	2,140	65	2,333	178	35	213	2,545
	Term Goal	167	230	6,517	195	7,109	516	115	631	7,740
	Actual - YTD	10	30	117	12	169	73	11	84	253
	Actual - Term	10	30	117	12	169	73	11	84	253
	YTD Percent	18%	42%	5%	18%	7%	41%	31%	39%	10%
	Term Percent	6%	13%	2%	6%	2%	14%	10%	13%	3%
YTD Annual kWh Savings	Annual Benchmark	20,140	57,582	670,601	57,300	805,624	12,869	4,497	17,366	822,989
	Actual - YTD	1,400	10,410	46,491	4,486	62,787	7,827	361	8,188	70,975
	YTD Percent	7%	18%	7%	8%	8%	61%	8%	47%	9%
Term Annual kWh Savings	Goal	60,347	178,454	2,161,154	171,899	2,571,855	35,866	13,987	49,853	2,621,708
	Actual - Term	1,400	10,410	46,491	4,486	62,787	7,827	361	8,188	70,975
	Term Percent	2%	6%	2%	3%	2%	22%	3%	16%	3%
YTD Lifetime kWh Savings	Annual Benchmark	421,612	456,264	12,756,861	1,053,727	14,688,464	207,428	80,205	287,633	14,976,096
	Actual - YTD	27,997	173,979	1,002,941	102,734	1,307,651	156,534	8,097	164,631	1,472,282
	YTD Percent	7%	38%	8%	10%	9%	75%	10%	57%	10%
Term Lifetime kWh Savings	Goal	1,262,982	1,464,055	40,690,112	3,161,182	46,578,331	578,334	252,991	831,325	47,409,656
	Actual - Term	27,997	173,979	1,002,941	102,734	1,307,651	156,534	8,097	164,631	1,472,282
	Term Percent	2%	12%	2%	3%	3%	27%	3%	20%	3%
Annual MMBtu Savings	Annual Benchmark	2,108	2,864	34,537	1,493	41,002	8,874	2,057	10,932	51,934
	Actual - YTD	484	339	3,234	334	4,391	504	267	771	5,162
	YTD Percent	23%	12%	9%	22%	11%	6%	13%	7%	10%
Term Annual MMBtu Savings	Goal	6,279	9,135	106,692	4,479	126,585	25,273	6,678	31,951	158,536
	Actual - Term	484	339	3,234	334	4,391	504	267	771	5,162
	Term Percent	8%	4%	3%	7%	3%	2%	4%	2%	3%
Lifetime MMBtu Savings	Annual Benchmark	42,938	55,476	660,733	33,946	793,093	181,477	43,355	224,832	1,017,925
	Actual - YTD	9,683	5,856	66,527	6,629	88,694	10,079	5,656	15,736	104,429
	YTD Percent	23%	11%	10%	20%	11%	6%	13%	7%	10%
Term Lifetime MMBtu Savings	Goal	127,789	177,425	2,040,577	101,838	2,447,630	520,285	141,374	661,659	3,109,289
	Actual - Term	9,683	5,856	66,527	6,629	88,694	10,079	5,656	15,736	104,429
	Term Percent	8%	3%	3%	7%	4%	2%	4%	2%	3%

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Program Results
ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 442,302	\$ 1,324,961	\$ 5,255,536	\$ 653,436	\$ 7,676,235	\$ 1,340,849	\$ 177,292	\$ 1,518,141	\$ 9,194,376
	Term Budget	\$ 1,346,284	\$ 4,206,867	\$ 17,772,528	\$ 2,052,761	\$ 25,378,440	\$ 3,903,991	\$ 577,571	\$ 4,481,562	\$ 29,860,002
	Actual - YTD	\$ 64,621	\$ 114,948	\$ 1,059,390	\$ 87,253	\$ 1,326,213	\$ 71,462	\$ 42,522	\$ 113,984	\$ 1,440,197
	Actual - Term	\$ 64,621	\$ 114,948	\$ 1,059,390	\$ 87,253	\$ 1,326,213	\$ 71,462	\$ 42,522	\$ 113,984	\$ 1,440,197
	YTD Percent	15%	9%	20%	13%	17%	5%	24%	8%	16%
	Term Percent	5%	3%	6%	4%	5%	2%	7%	3%	5%
Program Participation	Annual Benchmark	1,391	5,734	15,594	6,200	28,919	3,840	250	4,090	33,009
	Term Goal	3,974	17,482	53,487	18,600	93,543	11,249	750	11,999	105,542
	Actual - YTD	247	621	2,814	268	3,950	113	61	174	4,124
	Actual - Term	247	621	2,814	268	3,950	113	61	174	4,124
	YTD Percent	18%	11%	18%	4%	14%	3%	24%	4%	12%
	Term Percent	6%	4%	5%	1%	4%	1%	8%	1%	4%
YTD Annual kWh Savings	Annual Benchmark	444,068	1,470,772	6,028,160	875,050	8,818,050	30,846	7,229	38,075	8,856,125
	Actual - YTD	41,114	111,188	869,578	99,800	1,121,680	2,647	2,180	4,827	1,126,506
	YTD Percent	9%	8%	14%	11%	13%	9%	30%	13%	13%
Term Annual kWh Savings	Goal	1,284,260	5,071,583	20,970,922	2,646,403	29,973,168	87,714	21,686	109,400	30,082,568
	Actual - Term	41,114	111,188	869,578	99,800	1,121,680	2,647	2,180	4,827	1,126,506
	Term Percent	3%	2%	4%	4%	4%	3%	10%	4%	4%
YTD Lifetime kWh Savings	Annual Benchmark	4,552,768	17,850,177	78,574,685	7,579,332	108,556,962	507,862	114,089	621,951	109,178,913
	Actual - YTD	491,556	1,366,067	11,952,145	1,341,518	15,151,286	44,790	33,855	78,645	15,229,930
	YTD Percent	11%	8%	15%	18%	14%	9%	30%	13%	14%
Term Lifetime kWh Savings	Goal	13,418,634	65,042,531	273,371,072	23,167,863	375,000,099	1,442,552	342,266	1,784,818	376,784,917
	Actual - Term	491,556	1,366,067	11,952,145	1,341,518	15,151,286	44,790	33,855	78,645	15,229,930
	Term Percent	4%	2%	4%	6%	4%	3%	10%	4%	4%
Annual MMBtu Savings	Annual Benchmark	404	4,715	4,419	55	9,593	26,571	2,640	29,210	38,803
	Actual - YTD	16	241	810	115	1,182	930	657	1,587	2,769
	YTD Percent	4%	5%	18%	210%	12%	4%	25%	5%	7%
Term Annual MMBtu Savings	Goal	1,160	14,425	14,491	164	30,239	77,582	7,919	85,501	115,740
	Actual - Term	16	241	810	115	1,182	930	657	1,587	2,769
	Term Percent	1%	2%	6%	70%	4%	1%	8%	2%	2%
Lifetime MMBtu Savings	Annual Benchmark	5,839	70,374	64,229	5,740	146,182	432,783	44,434	477,217	623,399
	Actual - YTD	214	3,431	11,742	1,659	17,046	16,423	11,638	28,061	45,107
	YTD Percent	4%	5%	18%	29%	12%	4%	26%	6%	7%
Term Lifetime MMBtu Savings	Goal	16,799	215,313	210,675	17,221	460,008	1,262,090	133,301	1,395,391	1,855,399
	Actual - Term	214	3,431	11,742	1,659	17,046	16,423	11,638	28,061	45,107
	Term Percent	1%	2%	6%	10%	4%	1%	9%	2%	2%

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Program Results
Large Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 1,413,353	\$ 711,373	\$ 10,279,495	\$ 1,264,713	\$ 13,668,933	\$ 1,694,000	\$ 507,156	\$ 2,201,156	\$ 15,870,089
	Term Budget	\$ 4,067,770	\$ 2,243,455	\$ 30,470,513	\$ 3,831,484	\$ 40,613,222	\$ 5,532,192	\$ 1,644,932	\$ 7,177,124	\$ 47,790,346
	Actual - YTD	\$ 175,201	\$ 22,034	\$ 786,855	\$ 85,370	\$ 1,069,460	\$ 118,575	\$ 93,736	\$ 212,310	\$ 1,281,770
	Actual - Term	\$ 175,201	\$ 22,034	\$ 786,855	\$ 85,370	\$ 1,069,460	\$ 118,575	\$ 93,736	\$ 212,310	\$ 1,281,770
	YTD Percent	12%	3%	8%	7%	8%	7%	18%	10%	8%
	Term Percent	4%	1%	3%	2%	3%	2%	6%	3%	3%
Program Participation	Annual Benchmark	1,344	19	840	49	2,252	310	11	321	2,573
	Term Goal	3,850	57	2,426	147	6,480	958	33	991	7,471
	Actual - YTD	5	4	86	11	106	3	1	4	110
	Actual - Term	5	4	86	11	106	3	1	4	110
	YTD Percent	0%	21%	10%	22%	5%	1%	9%	1%	4%
	Term Percent	0%	7%	4%	7%	2%	0%	3%	0%	1%
YTD Annual kWh Savings	Annual Benchmark	2,492,185	2,891,342	26,842,013	3,570,794	35,796,334	-	-	-	35,796,334
	Actual - YTD	241,124	26,299	1,734,110	106,590	2,108,123	-	-	-	2,108,123
	YTD Percent	10%	1%	6%	3%	6%	N/A	N/A	N/A	6%
Term Annual kWh Savings	Goal	6,756,871	8,766,865	77,888,671	10,712,381	104,124,788	-	-	-	104,124,788
	Actual - Term	241,124	26,299	1,734,110	106,590	2,108,123	-	-	-	2,108,123
	Term Percent	4%	0%	2%	1%	2%	N/A	N/A	N/A	2%
YTD Lifetime kWh Savings	Annual Benchmark	30,977,724	22,943,337	232,865,827	29,353,304	316,140,192	-	-	-	316,140,192
	Actual - YTD	2,961,399	157,482	18,613,958	561,394	22,294,233	-	-	-	22,294,233
	YTD Percent	10%	1%	8%	2%	7%	N/A	N/A	N/A	7%
Term Lifetime kWh Savings	Goal	82,251,869	69,566,708	675,507,151	83,458,518	910,784,247	-	-	-	910,784,247
	Actual - Term	2,961,399	157,482	18,613,958	561,394	22,294,233	-	-	-	22,294,233
	Term Percent	4%	0%	3%	1%	2%	N/A	N/A	N/A	2%
Annual MMBtu Savings	Annual Benchmark	(323)	(106)	(9,870)	(1,169)	(11,469)	33,168	9,991	43,158	31,690
	Actual - YTD	-	(4)	(232)	(18)	(254)	154	2,473	2,627	2,373
	YTD Percent	0%	4%	2%	2%	2%	0%	25%	6%	7%
Term Annual MMBtu Savings	Goal	(917)	(321)	(28,619)	(3,508)	(33,365)	107,516	29,972	137,487	104,123
	Actual - Term	-	(4)	(232)	(18)	(254)	154	2,473	2,627	2,373
	Term Percent	0%	1%	1%	1%	1%	0%	8%	2%	2%
Lifetime MMBtu Savings	Annual Benchmark	(2,969)	(1,031)	(52,350)	(6,085)	(62,435)	377,707	161,961	539,668	477,233
	Actual - YTD	-	(26)	(1,672)	(97)	(1,795)	3,855	23,893	27,748	25,953
	YTD Percent	0%	2%	3%	2%	3%	1%	15%	5%	5%
Term Lifetime MMBtu Savings	Goal	(8,396)	(3,127)	(151,767)	(16,112)	(179,402)	1,237,085	485,882	1,722,967	1,543,565
	Actual - Term	-	(26)	(1,672)	(97)	(1,795)	3,855	23,893	27,748	25,953
	Term Percent	0%	1%	1%	1%	1%	0%	5%	2%	2%

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Program Results
Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Annual Benchmark	\$ 1,235,118	\$ 632,168	\$ 9,813,610	\$ 1,257,152	\$ 12,938,048	\$ 1,591,172	\$ 487,631	\$ 2,078,803	\$ 15,016,852
	Term Budget	\$ 3,556,576	\$ 2,015,640	\$ 29,024,816	\$ 3,830,917	\$ 38,427,949	\$ 5,171,961	\$ 1,585,542	\$ 6,757,503	\$ 45,185,453
	Actual - YTD	\$ 155,426	\$ 57,209	\$ 991,214	\$ 216,393	\$ 1,420,241	\$ 142,822	\$ 41,965	\$ 184,787	\$ 1,605,029
	Actual - Term	\$ 155,426	\$ 57,209	\$ 991,214	\$ 216,393	\$ 1,420,241	\$ 142,822	\$ 41,965	\$ 184,787	\$ 1,605,029
	YTD Percent	13%	9%	10%	17%	11%	9%	9%	9%	11%
	Term Percent	4%	3%	3%	6%	4%	3%	3%	3%	4%
Program Participation	Annual Benchmark	868	158	7,548	130	8,704	1,410	75	1,485	10,189
	Term Goal	2,426	484	21,898	390	25,198	4,297	225	4,522	29,720
	Actual - YTD	7	22	660	68	757	10	5	15	772
	Actual - Term	7	22	660	68	757	10	5	15	772
	YTD Percent	1%	14%	9%	52%	9%	1%	7%	1%	8%
	Term Percent	0%	5%	3%	17%	3%	0%	2%	0%	3%
YTD Annual kWh Savings	Annual Benchmark	1,756,264	1,800,326	34,089,742	3,587,014	41,233,346	4,872	2,520	7,392	41,240,738
	Actual - YTD	93,972	67,697	2,249,390	591,334	3,002,393	50	-	50	3,002,443
	YTD Percent	5%	4%	7%	16%	7%	1%	0%	1%	7%
Term Annual kWh Savings	Goal	4,680,862	5,502,280	98,821,503	10,761,041	119,765,685	14,784	7,560	22,344	119,788,029
	Actual - Term	93,972	67,697	2,249,390	591,334	3,002,393	50	-	50	3,002,443
	Term Percent	2%	1%	2%	5%	3%	0%	0%	0%	3%
YTD Lifetime kWh Savings	Annual Benchmark	25,531,535	14,165,638	226,806,643	22,001,177	288,504,993	87,696	45,360	133,056	288,638,049
	Actual - YTD	589,241	453,884	17,178,636	4,697,664	22,919,425	746	-	746	22,920,171
	YTD Percent	2%	3%	8%	21%	8%	1%	0%	1%	8%
Term Lifetime kWh Savings	Goal	67,240,291	43,294,002	658,028,260	66,003,472	834,566,025	266,112	136,080	402,192	834,968,217
	Actual - Term	589,241	453,884	17,178,636	4,697,664	22,919,425	746	-	746	22,920,171
	Term Percent	1%	1%	3%	7%	3%	0%	0%	0%	3%
Annual MMBtu Savings	Annual Benchmark	(322)	(854)	(14,771)	(1,285)	(17,232)	14,521	6,048	20,570	3,338
	Actual - YTD	-	(6)	(1,144)	(99)	(1,249)	759	415	1,174	(75)
	YTD Percent	0%	1%	8%	8%	7%	5%	7%	6%	-2%
Term Annual MMBtu Savings	Goal	(908)	(2,609)	(42,930)	(3,854)	(50,302)	46,670	17,890	64,560	14,258
	Actual - Term	-	(6)	(1,144)	(99)	(1,249)	759	415	1,174	(75)
	Term Percent	0%	0%	3%	3%	2%	2%	2%	2%	-1%
Lifetime MMBtu Savings	Annual Benchmark	(3,702)	(6,412)	(90,048)	(6,939)	(107,100)	217,325	81,979	299,305	192,204
	Actual - YTD	-	(64)	(8,380)	(585)	(9,029)	9,866	5,689	15,555	6,526
	YTD Percent	0%	1%	9%	8%	8%	5%	7%	5%	3%
Term Lifetime MMBtu Savings	Goal	(10,280)	(19,597)	(261,744)	(20,816)	(312,437)	703,635	242,871	946,506	634,069
	Actual - Term	-	(64)	(8,380)	(585)	(9,029)	9,866	5,689	15,555	6,526
	Term Percent	0%	0%	3%	3%	3%	1%	2%	2%	1%

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Program Results
Municipal Program

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Annual Benchmark	\$ 177,649	\$ 246,681	\$ 1,450,671	\$ 214,276	\$ 2,089,278	\$ 370,000	\$ 107,240	\$ 477,240	\$ 2,566,518
	Term Budget	\$ 506,968	\$ 584,541	\$ 4,539,330	\$ 678,367	\$ 6,309,206	\$ 1,140,000	\$ 370,856	\$ 1,510,856	\$ 7,820,062
	Actual - YTD	\$ 26,459	\$ 9,164	\$ 110,969	\$ 16,670	\$ 163,263	\$ 73,623	\$ 2,936	\$ 76,559	\$ 239,821
	Actual - Term	\$ 26,459	\$ 9,164	\$ 110,969	\$ 16,670	\$ 163,263	\$ 73,623	\$ 2,936	\$ 76,559	\$ 239,821
	YTD Percent	15%	4%	8%	8%	8%	20%	3%	16%	9%
	Term Percent	5%	2%	2%	2%	3%	6%	1%	5%	3%
Program Participation	Annual Benchmark	426	15	93	6	540	256	5	261	801
	Term Goal	1,232	35	269	18	1,554	770	15	785	2,339
	Actual - YTD	3	-	21	-	24	7	-	7	31
	Actual - Term	3	-	21	-	24	7	-	7	31
	YTD Percent	1%	0%	23%	0%	4%	3%	0%	3%	4%
	Term Percent	0%	0%	8%	0%	2%	1%	0%	1%	1%
YTD Annual kWh Savings	Annual Benchmark	126,503	212,780	3,029,116	272,108	3,640,507	504	-	504	3,641,011
	Actual - YTD	72,412	-	277,581	-	349,993	-	-	-	349,993
	YTD Percent	57%	0%	9%	0%	10%	0% N/A		0%	10%
Term Annual kWh Savings	Goal	344,894	504,161	9,366,782	816,324	11,032,161	1,680	-	1,680	11,033,841
	Actual - Term	72,412	-	277,581	-	349,993	-	-	-	349,993
	Term Percent	21%	0%	3%	0%	3%	0% N/A		0%	3%
YTD Lifetime kWh Savings	Annual Benchmark	1,069,851	1,864,069	27,069,923	2,715,331	32,719,174	9,072	-	9,072	32,728,246
	Actual - YTD	380,907	-	3,061,011	-	3,441,918	-	-	-	3,441,918
	YTD Percent	36%	0%	11%	0%	11%	0% N/A		0%	11%
Term Lifetime kWh Savings	Goal	2,852,347	4,416,733	83,463,913	8,145,993	98,878,987	30,240	-	30,240	98,909,227
	Actual - Term	380,907	-	3,061,011	-	3,441,918	-	-	-	3,441,918
	Term Percent	13%	0%	4%	0%	3%	0% N/A		0%	3%
Annual MMBtu Savings	Annual Benchmark	115	(130)	(1,205)	(85)	(1,305)	4,794	1,460	6,254	4,950
	Actual - YTD	-	-	40	-	40	1,103	-	1,103	1,142
	YTD Percent	0%	0%	-3%	0%	-3%	23%	0%	18%	23%
Term Annual MMBtu Savings	Goal	346	(308)	(3,743)	(254)	(3,959)	14,209	4,287	18,496	14,537
	Actual - Term	-	-	40	-	40	1,103	-	1,103	1,142
	Term Percent	0%	0%	-1%	0%	-1%	8%	0%	6%	8%
Lifetime MMBtu Savings	Annual Benchmark	2,890	(1,149)	(8,331)	(538)	(7,128)	71,798	20,438	92,236	85,108
	Actual - YTD	-	-	1,092	-	1,092	22,997	-	22,997	24,089
	YTD Percent	0%	0%	-13%	0%	-15%	32%	0%	25%	28%
Term Lifetime MMBtu Savings	Goal	8,680	(2,722)	(25,850)	(1,615)	(21,507)	212,964	60,023	272,988	251,481
	Actual - Term	-	-	1,092	-	1,092	22,997	-	22,997	24,089
	Term Percent	0%	0%	-4%	0%	-5%	11%	0%	8%	10%

1st Quarter Report
January 2024 - March 2024

Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil ¹	Unitil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Annual Benchmark	\$ 125,000	\$ 185,000	\$ -	\$ 213,766	\$ 83,597
	Term Budget	\$ 390,000	\$ 570,000	\$ -	\$ 642,321	\$ 241,168
	Actual - YTD	\$ 5,139	\$ 11,268	\$ -	\$ 45,350	\$ 17,070
	Actual - Term	\$ 5,139	\$ 11,268	\$ -	\$ 45,350	\$ 17,070
	YTD Percent	4%	6%	N/A	21%	20%
	Term Percent	1%	2%	N/A	7%	7%
Program Participation	Annual Benchmark	8,000	22,043	-	26,800	11,200
	Term Goal	24,000	66,129	-	80,400	33,600
	Actual - YTD	15,565	20,105	-	17,930	11,345
	Actual - Term	15,565	20,105	-	17,930	11,345
	YTD Percent	195%	91%	-	67%	101%
	Term Percent	65%	30%	-	22%	34%
YTD Annual kWh Savings	Annual Benchmark	2,300,000	-	-	2,904,511	-
	Actual - YTD	469,620	-	-	94,480	-
	YTD Percent	20%	-	-	3%	-
Term Annual kWh Savings	Goal	6,900,000	-	-	2,904,511	-
	Actual - Term	469,620	-	-	94,480	-
	Term Percent	7%	-	-	3%	-
YTD Lifetime kWh Savings	Annual Benchmark	2,300,000	-	-	2,904,511	-
	Actual - YTD	469,620	-	-	94,480	-
	YTD Percent	20%	-	-	3%	-
Term Lifetime kWh Savings	Goal	6,900,000	-	-	8,713,533	-
	Actual - Term	469,620	-	-	94,480	-

	Term Percent	7%	-	-	1%	-
Annual MMBtu Savings	Annual Benchmark	-	20,044	-	-	11,800
	Actual - YTD	-	10,878	-	-	3,206
	YTD Percent	-	54%	-	-	27%
Term Annual MMBtu Savings	Goal	-	60,133	-	-	35,400
	Actual - Term	-	10,878	-	-	3,206
	Term Percent	-	18%	-	-	9%
Lifetime MMBtu Savings	Annual Benchmark	-	20,044	-	-	11,800
	Actual - YTD	-	10,878	-	-	3,206
	YTD Percent	-	54%	-	-	27%
Term Lifetime MMBtu Savings	Goal	-	60,133	-	-	35,400
	Actual - Term	-	10,878	-	-	3,206
	Term Percent	-	18%	-	-	9%

1st Quarter Report
 January 2024 - March 2024

Program Results
 Company-Specific Programs
 Eversource

Description		Smart Start Program Administration	C&I RFP Program	C&I Customer Partnerships	Total
Program Expenses	Annual Benchmark	\$ 30,000	\$ -	\$ 15,217	\$ 45,217
	Term Budget	\$ 90,000	\$ -	\$ 45,650	\$ 135,650
	Actual - YTD	\$ 6,876	\$ -	\$ 2,601	\$ 9,478
	Actual - Term	\$ 6,876	\$ -	\$ 2,601	\$ 9,478
	YTD Percent	23%	-	17%	21%
	Term Percent	8%	-	6%	7%
Program Participation	Annual Benchmark	-	-	-	-
	Term Goal	-	-	-	-
	Actual - YTD	-	-	-	-
	Actual - Term	-	-	-	-
	YTD Percent	-	-	-	-
	Term Percent	-	-	-	-
YTD Annual kWh Savings	Annual Benchmark	-	-	-	-
	Actual - YTD	-	-	-	-
	YTD Percent	-	-	-	-
Term Annual kWh Savings	Goal	-	-	-	-
	Actual - Term	-	-	-	-
	Term Percent	-	-	-	-
YTD Lifetime kWh Savings	Annual Benchmark	-	-	-	-
	Actual - YTD	-	-	-	-
	YTD Percent	-	-	-	-
Term Lifetime kWh Savings	Goal	-	-	-	-
	Actual - Term	-	-	-	-
	Term Percent	-	-	-	-

**1st Quarter Report
January 2024 - March 2024**

Demand Reduction Programs

Description		Electric Utilities			Grand Total
		Liberty	Eversource	Unitil	
C&I DR					
Program Expenses	Actual	\$ 5,959	\$ 11,549	\$ 5,389	\$ 22,897
	YTD Progress to Annual Benchmark	2%	2%	3%	2%
	Cumulative Progress to Term Budget	1%	0%	1%	1%
Program Participation	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%
kW Savings	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%
Residential DR					
Program Expenses	Actual	\$ 3,013	\$ 7,218	\$ 7,077	\$ 17,308
	YTD Progress to Annual Benchmark	2%	3%	10%	4%
	Cumulative Progress to Term Budget	1%	1%	3%	1%
Program Participation	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%
kW Savings	Actual	-	-	-	-
	YTD Progress to Annual Benchmark	0%	0%	0%	0%
	Cumulative Progress to Term Goal	0%	0%	0%	0%

**1st Quarter Report
 January 2024 - March 2024**

Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Annual Benchmark	\$ 103,683	\$ 162,674	\$ 1,548,000	\$ 102,630	\$ 1,916,987	\$ 163,706	\$ 57,078	\$ 220,784	\$ 2,137,771
Actual - YTD	12,592	1,924	130,213	24,318	169,046	20,625	10,118	30,743	199,789
YTD Percent	12%	1%	8%	24%	9%	13%	18%	14%	9%
Program Expenses - Term									
Budget	\$ 319,360	\$ 518,916	\$ 3,534,000	\$ 395,573	\$ 4,767,850	\$ 507,229	\$ 212,546	\$ 719,775	\$ 5,487,625
Actual - Term	12,592	1,924	130,213	24,318	169,046	20,625	10,118	30,743	199,789
Term Percent	4%	0%	4%	6%	4%	4%	5%	4%	4%

Events

Residential Programs

2/15/2024 Button Up Workshop - Online

Commercial Programs

2/13/2024 Business Partner Event, Online

2/23/2024 Level 1 Building Operator Program, Laconia

3/13/2024 Building Energy Code Training, Concord

1st Quarter Report
January 2024 - March 2024

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 284,546	\$ 100,000	\$ 3,374,381	\$ 257,009	\$ 4,015,936
Estimated Annual FCM Expenses	\$ -	\$ -	\$ -	\$ -	\$ -
Actual FCM Proceeds					
Qtr. 1	\$ 71,028	\$ 10,024	\$ 843,595	\$ 64,540	\$ 989,187
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 71,028	\$ 10,024	\$ 843,595	\$ 64,540	\$ 989,187
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ 951	\$ 951
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ 951	\$ 951
Other					
Qtr. 1	\$ 1,316	\$ -	\$ -	\$ -	\$ 1,316
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 1,316	\$ -	\$ -	\$ -	\$ 1,316
Total Financial Assurance & Other	\$ 1,316	\$ -	\$ -	\$ 951	\$ 2,266
Actual Net FCM Proceeds*	\$ 69,713	\$ 10,024	\$ 843,595	\$ 63,590	\$ 986,921

* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

1st Quarter Report
 January 2024 - March 2024

Expenses By Activity
 Income-Eligible

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
YTD	Program Planning & Administration	\$ 16,212.68	\$ 3,320.47	\$ 22,025.00	\$ 23,154.44	\$ 64,712.59	\$ 24,814.18	\$ 17,430.64	\$ 42,244.82	\$ 106,957.41
Grand Total	Customer Incentives	\$ 248,424.98	\$ 13,250.00	\$ 1,032,738.30	\$ 142,153.51	\$ 1,436,566.79	\$ 313,882.17	\$ 17,871.98	\$ 331,754.15	\$ 1,768,320.94
	Implementation Services	\$ 20,558.93	\$ 18,171.39	\$ 73,944.50	\$ 29,688.41	\$ 142,363.23	\$ 34,944.60	\$ 13,133.92	\$ 48,078.52	\$ 190,441.75
	Education and Marketing	\$ 3,521.58	\$ 101.75	\$ 25,361.96	\$ 6,148.35	\$ 35,133.64	\$ 9,406.12	\$ 2,970.81	\$ 12,376.93	\$ 47,510.57
	EM&V	\$ 9,670.39	\$ 206.13	\$ 129,049.20	\$ 8,327.59	\$ 147,253.31	\$ 14,831.23	\$ 4,095.59	\$ 18,926.82	\$ 166,180.13
	Total	\$ 298,388.56	\$ 35,049.74	\$ 1,283,118.97	\$ 209,472.30	\$ 1,826,029.57	\$ 397,878.30	\$ 55,502.94	\$ 453,381.24	\$ 2,279,410.81
YTD	Program Planning & Administration	5.4%	9.5%	1.7%	11.1%	3.5%	6.2%	31.4%	9.3%	4.7%
Grand Total	Customer Incentives	83.3%	37.8%	80.5%	67.9%	78.7%	78.9%	32.2%	73.2%	77.6%
%	Implementation Services	6.9%	51.8%	5.8%	14.2%	7.8%	8.8%	23.7%	10.6%	8.4%
	Education and Marketing	1.2%	0.3%	2.0%	2.9%	1.9%	2.4%	5.4%	2.7%	2.1%
	EM&V	3.2%	0.6%	10.1%	4.0%	8.1%	3.7%	7.4%	4.2%	7.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Cumulative Term	Program Planning & Administration	\$ 16,212.68	\$ 3,320.47	\$ 22,025.00	\$ 23,154.44	\$ 64,712.59	\$ 24,814.18	\$ 17,430.64	\$ 42,244.82	\$ 106,957.41
Grand Total	Customer Incentives	\$ 248,424.98	\$ 13,250.00	\$ 1,032,738.30	\$ 142,153.51	\$ 1,436,566.79	\$ 313,882.17	\$ 17,871.98	\$ 331,754.15	\$ 1,768,320.94
	Implementation Services	\$ 20,558.93	\$ 18,171.39	\$ 73,944.50	\$ 29,688.41	\$ 142,363.23	\$ 34,944.60	\$ 13,133.92	\$ 48,078.52	\$ 190,441.75
	Education and Marketing	\$ 3,521.58	\$ 101.75	\$ 25,361.96	\$ 6,148.35	\$ 35,133.64	\$ 9,406.12	\$ 2,970.81	\$ 12,376.93	\$ 47,510.57
	EM&V	\$ 9,670.39	\$ 206.13	\$ 129,049.20	\$ 8,327.59	\$ 147,253.31	\$ 14,831.23	\$ 4,095.59	\$ 18,926.82	\$ 166,180.13
	Total	\$ 298,388.56	\$ 35,049.74	\$ 1,283,118.97	\$ 209,472.30	\$ 1,826,029.57	\$ 397,878.30	\$ 55,502.94	\$ 453,381.24	\$ 2,279,410.81
Cumulative Term	Program Planning & Administration	5.4%	9.5%	1.7%	11.1%	3.5%	6.2%	31.4%	9.3%	4.7%
Grand Total	Customer Incentives	83.3%	37.8%	80.5%	67.9%	78.7%	78.9%	32.2%	73.2%	77.6%
%	Implementation Services	6.9%	51.8%	5.8%	14.2%	7.8%	8.8%	23.7%	10.6%	8.4%
	Education and Marketing	1.2%	0.3%	2.0%	2.9%	1.9%	2.4%	5.4%	2.7%	2.1%
	EM&V	3.2%	0.6%	10.1%	4.0%	8.1%	3.7%	7.4%	4.2%	7.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2024 - March 2024

Expenses By Activity (YTD Calendar Year)
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
ENERGY STAR Homes	Program Planning & Administration	\$ 2,897	\$ 2,007	\$ 5,368	\$ 7,778	\$ 18,050	\$ 10,003	\$ 3,809	\$ 13,812	\$ 31,863
	Customer Incentives	\$ 12,200	\$ 1,700	\$ 449,965	\$ -	\$ 463,865	\$ 60,605	\$ 74,000	\$ 134,605	\$ 598,470
	Implementation Services	\$ 3,488	\$ 20,957	\$ 21,818	\$ 8,073	\$ 54,336	\$ 12,142	\$ 1,792	\$ 13,934	\$ 68,270
	Education and Marketing	\$ 653	\$ 62	\$ 15,818	\$ -	\$ 16,532	\$ 4,222	\$ -	\$ 4,222	\$ 20,755
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 19,239	\$ 24,725	\$ 492,968	\$ 15,852	\$ 552,784	\$ 86,972	\$ 79,601	\$ 166,573	\$ 719,357
Home Performance	Program Planning & Administration	\$ 8,196	\$ 10,276	\$ 18,120	\$ 14,036	\$ 50,627	\$ 18,008	\$ 6,634	\$ 24,642	\$ 75,269
	Customer Incentives	\$ 144,672	\$ 59,090	\$ 545,646	\$ 57,990	\$ 807,399	\$ 309,898	\$ 45,999	\$ 355,897	\$ 1,163,296
	Implementation Services	\$ 15,823	\$ 27,760	\$ 58,052	\$ 21,506	\$ 123,140	\$ 31,639	\$ 10,722	\$ 42,361	\$ 165,502
	Education and Marketing	\$ 3,787	\$ 315	\$ 125,451	\$ -	\$ 129,554	\$ 7,423	\$ -	\$ 7,423	\$ 136,977
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 172,478	\$ 97,440	\$ 747,269	\$ 93,533	\$ 1,110,720	\$ 366,969	\$ 63,355	\$ 430,323	\$ 1,541,043
ENERGY STAR Products	Program Planning & Administration	\$ 4,564	\$ 11,647	\$ 11,983	\$ 11,730	\$ 39,924	\$ 11,601	\$ 5,709	\$ 17,310	\$ 57,234
	Customer Incentives	\$ 29,952	\$ 56,730	\$ 955,371	\$ 61,932	\$ 1,103,984	\$ 38,646	\$ 34,040	\$ 72,686	\$ 1,176,670
	Implementation Services	\$ 15,049	\$ 46,062	\$ 57,978	\$ 13,431	\$ 132,520	\$ 14,384	\$ 2,773	\$ 17,158	\$ 149,678
	Education and Marketing	\$ 15,056	\$ 509	\$ 34,058	\$ 161	\$ 49,784	\$ 6,830	\$ -	\$ 6,830	\$ 56,614
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 64,621	\$ 114,948	\$ 1,059,390	\$ 87,253	\$ 1,326,213	\$ 71,462	\$ 42,522	\$ 113,984	\$ 1,440,197
Active Demand Response	Program Planning & Administration	\$ 1,060	\$ -	\$ 602	\$ 773	\$ 2,435	\$ -	\$ -	\$ -	\$ 2,435
	Customer Incentives	\$ -	\$ -	\$ 1,398	\$ 1,175	\$ 2,573	\$ -	\$ -	\$ -	\$ 2,573
	Implementation Services	\$ 1,353	\$ -	\$ 5,218	\$ 5,129	\$ 11,700	\$ -	\$ -	\$ -	\$ 11,700
	Education and Marketing	\$ 600	\$ -	\$ -	\$ -	\$ 600	\$ -	\$ -	\$ -	\$ 600
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 3,013	\$ -	\$ 7,218	\$ 7,077	\$ 17,308	\$ -	\$ -	\$ -	\$ 17,308
Other	Program Planning & Administration	\$ 1,598	\$ 215	\$ 23,476	\$ 3,840	\$ 29,128	\$ 3,792	\$ 2,469	\$ 6,261	\$ 35,389
	Customer Incentives	\$ -	\$ 233	\$ -	\$ -	\$ 233	\$ -	\$ -	\$ -	\$ 233
	Implementation Services	\$ 3,159	\$ 1,463	\$ 2,588	\$ 41,510	\$ 48,719	\$ 6,680	\$ 14,601	\$ 21,281	\$ 70,000
	Education and Marketing	\$ 3,475	\$ 13	\$ 31,512	\$ 9,584	\$ 44,585	\$ 8,164	\$ 3,632	\$ 11,796	\$ 56,380
	EM&V	\$ 12,185	\$ 1,486	\$ 202,983	\$ 15,765	\$ 232,419	\$ 30,034	\$ 5,608	\$ 35,642	\$ 268,061
	Total	\$ 20,417	\$ 3,409	\$ 260,558	\$ 70,700	\$ 355,084	\$ 48,670	\$ 26,310	\$ 74,980	\$ 430,064
Total Residential	Program Planning & Administration	\$ 18,315	\$ 24,144	\$ 59,549	\$ 38,157	\$ 140,165	\$ 43,404	\$ 18,621	\$ 62,025	\$ 202,190
	Customer Incentives	\$ 186,824	\$ 117,753	\$ 1,952,380	\$ 121,097	\$ 2,378,054	\$ 409,150	\$ 154,039	\$ 563,188	\$ 2,941,243
	Implementation Services	\$ 38,872	\$ 96,241	\$ 145,653	\$ 89,649	\$ 370,415	\$ 64,845	\$ 29,889	\$ 94,734	\$ 465,149
	Education and Marketing	\$ 23,571	\$ 899	\$ 206,840	\$ 9,745	\$ 241,055	\$ 26,640	\$ 3,632	\$ 30,271	\$ 271,326
	EM&V	\$ 12,185	\$ 1,486	\$ 202,983	\$ 15,765	\$ 232,419	\$ 30,034	\$ 5,608	\$ 35,642	\$ 268,061
	Total	\$ 279,768	\$ 240,523	\$ 2,567,404	\$ 274,414	\$ 3,362,108	\$ 574,073	\$ 211,788	\$ 785,861	\$ 4,147,969
Total %	Program Planning & Administration	6.5%	10.0%	2.3%	13.9%	4.2%	7.6%	8.8%	7.9%	4.9%
	Customer Incentives	66.8%	49.0%	76.0%	44.1%	70.7%	71.3%	72.7%	71.7%	70.9%
	Implementation Services	13.9%	40.0%	5.7%	32.7%	11.0%	11.3%	14.1%	12.1%	11.2%
	Education and Marketing	8.4%	0.4%	8.1%	3.6%	7.2%	4.6%	1.7%	3.9%	6.5%
	EM&V	4.4%	0.6%	7.9%	5.7%	6.9%	5.2%	2.6%	4.5%	6.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2024 - March 2024

Expenses By Activity (Cumulative Over Term)
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
ENERGY STAR Homes	Program Planning & Administration	\$ 2,897	\$ 2,007	\$ 5,368	\$ 7,778	\$ 18,050	\$ 10,003	\$ 3,809	\$ 13,812	\$ 31,863
	Customer Incentives	\$ 12,200	\$ 1,700	\$ 449,965	\$ -	\$ 463,865	\$ 60,605	\$ 74,000	\$ 134,605	\$ 598,470
	Implementation Services	\$ 3,488	\$ 20,957	\$ 21,818	\$ 8,073	\$ 54,336	\$ 12,142	\$ 1,792	\$ 13,934	\$ 68,270
	Education and Marketing	\$ 653	\$ 62	\$ 15,818	\$ -	\$ 16,532	\$ 4,222	\$ -	\$ 4,222	\$ 20,755
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 19,239	\$ 24,725	\$ 492,968	\$ 15,852	\$ 552,784	\$ 86,972	\$ 79,601	\$ 166,573	\$ 719,357
Home Performance	Program Planning & Administration	\$ 8,196	\$ 10,276	\$ 18,120	\$ 14,036	\$ 50,627	\$ 18,008	\$ 6,634	\$ 24,642	\$ 75,269
	Customer Incentives	\$ 144,672	\$ 59,090	\$ 545,646	\$ 57,990	\$ 807,399	\$ 309,898	\$ 45,999	\$ 355,897	\$ 1,163,296
	Implementation Services	\$ 15,823	\$ 27,760	\$ 58,052	\$ 21,506	\$ 123,140	\$ 31,639	\$ 10,722	\$ 42,361	\$ 165,502
	Education and Marketing	\$ 3,787	\$ 315	\$ 125,451	\$ -	\$ 129,554	\$ 7,423	\$ -	\$ 7,423	\$ 136,977
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 172,478	\$ 97,440	\$ 747,269	\$ 93,533	\$ 1,110,720	\$ 366,969	\$ 63,355	\$ 430,323	\$ 1,541,043
ENERGY STAR Products	Program Planning & Administration	\$ 4,564	\$ 11,647	\$ 11,983	\$ 11,730	\$ 39,924	\$ 11,601	\$ 5,709	\$ 17,310	\$ 57,234
	Customer Incentives	\$ 29,952	\$ 56,730	\$ 955,371	\$ 61,932	\$ 1,103,984	\$ 38,646	\$ 34,040	\$ 72,686	\$ 1,176,670
	Implementation Services	\$ 15,049	\$ 46,062	\$ 57,978	\$ 13,431	\$ 132,520	\$ 14,384	\$ 2,773	\$ 17,158	\$ 149,678
	Education and Marketing	\$ 15,056	\$ 509	\$ 34,058	\$ 161	\$ 49,784	\$ 6,830	\$ -	\$ 6,830	\$ 56,614
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 64,621	\$ 114,948	\$ 1,059,390	\$ 87,253	\$ 1,326,213	\$ 71,462	\$ 42,522	\$ 113,984	\$ 1,440,197
Active Demand Response	Program Planning & Administration	\$ 1,060	\$ -	\$ 602	\$ 773	\$ 2,435	\$ -	\$ -	\$ -	\$ 2,435
	Customer Incentives	\$ -	\$ -	\$ 1,398	\$ 1,175	\$ 2,573	\$ -	\$ -	\$ -	\$ 2,573
	Implementation Services	\$ 1,353	\$ -	\$ 5,218	\$ 5,129	\$ 11,700	\$ -	\$ -	\$ -	\$ 11,700
	Education and Marketing	\$ 600	\$ -	\$ -	\$ -	\$ 600	\$ -	\$ -	\$ -	\$ 600
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 3,013	\$ -	\$ 7,218	\$ 7,077	\$ 17,308	\$ -	\$ -	\$ -	\$ 17,308
Other	Program Planning & Administration	\$ 1,598	\$ 215	\$ 23,476	\$ 3,840	\$ 29,128	\$ 3,792	\$ 2,469	\$ 6,261	\$ 35,389
	Customer Incentives	\$ -	\$ 233	\$ -	\$ -	\$ 233	\$ -	\$ -	\$ -	\$ 233
	Implementation Services	\$ 3,159	\$ 1,463	\$ 2,588	\$ 41,510	\$ 48,719	\$ 6,680	\$ 14,601	\$ 21,281	\$ 70,000
	Education and Marketing	\$ 3,475	\$ 13	\$ 31,512	\$ 9,584	\$ 44,585	\$ 8,164	\$ 3,632	\$ 11,796	\$ 56,380
	EM&V	\$ 12,185	\$ 1,486	\$ 202,983	\$ 15,765	\$ 232,419	\$ 30,034	\$ 5,608	\$ 35,642	\$ 268,061
	Total	\$ 20,417	\$ 3,409	\$ 260,558	\$ 70,700	\$ 355,084	\$ 48,670	\$ 26,310	\$ 74,980	\$ 430,064
Total Residential	Program Planning & Administration	\$ 18,315	\$ 24,144	\$ 59,549	\$ 38,157	\$ 140,165	\$ 43,404	\$ 18,621	\$ 62,025	\$ 202,190
	Customer Incentives	\$ 186,824	\$ 117,753	\$ 1,952,380	\$ 121,097	\$ 2,378,054	\$ 409,150	\$ 154,039	\$ 563,188	\$ 2,941,243
	Implementation Services	\$ 38,872	\$ 96,241	\$ 145,653	\$ 89,649	\$ 370,415	\$ 64,845	\$ 29,889	\$ 94,734	\$ 465,149
	Education and Marketing	\$ 23,571	\$ 899	\$ 206,840	\$ 9,745	\$ 241,055	\$ 26,640	\$ 3,632	\$ 30,271	\$ 271,326
	EM&V	\$ 12,185	\$ 1,486	\$ 202,983	\$ 15,765	\$ 232,419	\$ 30,034	\$ 5,608	\$ 35,642	\$ 268,061
	Total	\$ 279,768	\$ 240,523	\$ 2,567,404	\$ 274,414	\$ 3,362,108	\$ 574,073	\$ 211,788	\$ 785,861	\$ 4,147,969
Total %	Program Planning & Administration	6.5%	10.0%	2.3%	13.9%	4.2%	7.6%	8.8%	7.9%	4.9%
	Customer Incentives	66.8%	49.0%	76.0%	44.1%	70.7%	71.3%	72.7%	71.7%	70.9%
	Implementation Services	13.9%	40.0%	5.7%	32.7%	11.0%	11.3%	14.1%	12.1%	11.2%
	Education and Marketing	8.4%	0.4%	8.1%	3.6%	7.2%	4.6%	1.7%	3.9%	6.5%
	EM&V	4.4%	0.6%	7.9%	5.7%	6.9%	5.2%	2.6%	4.5%	6.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
 January 2024 - March 2024

Expenses By Activity (YTD Calendar Year)
 C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Program Planning & Administration	\$ 25,986.40	\$ 1,757.58	\$ 30,751.20	\$ 22,136.42	\$ 80,631.60	\$ 26,815.84	\$ 11,214.70	\$ 38,030.54	\$ 118,662.14
	Customer Incentives	\$ 96,491.49	\$ 3,579.00	\$ 389,439.29	\$ 21,220.00	\$ 510,729.78	\$ 30,760.41	\$ 70,601.00	\$ 101,361.41	\$ 612,091.19
	Implementation Services	\$ 39,292.28	\$ 16,193.80	\$ 321,771.09	\$ 42,013.29	\$ 419,270.46	\$ 49,642.38	\$ 11,920.06	\$ 61,562.44	\$ 480,832.90
	Education and Marketing	\$ 13,430.35	\$ 504.03	\$ 44,893.62	\$ -	\$ 58,828.00	\$ 11,355.94	\$ -	\$ 11,355.94	\$ 70,183.94
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total		\$ 175,200.52	\$ 22,034.41	\$ 786,855.20	\$ 85,369.71	\$ 1,069,459.84	\$ 118,574.57	\$ 93,735.76	\$ 212,310.33
Small Business Energy Solutions	Program Planning & Administration	\$ 9,023.23	\$ 4,782.25	\$ 29,357.51	\$ 22,633.23	\$ 65,796.22	\$ 23,628.98	\$ 11,214.70	\$ 34,843.68	\$ 100,639.90
	Customer Incentives	\$ 87,327.52	\$ 14,398.00	\$ 705,008.06	\$ 134,666.88	\$ 941,400.46	\$ 54,565.91	\$ 11,247.97	\$ 65,813.88	\$ 1,007,214.34
	Implementation Services	\$ 46,252.04	\$ 36,657.21	\$ 211,425.54	\$ 56,987.43	\$ 351,322.22	\$ 41,990.31	\$ 18,834.85	\$ 60,825.16	\$ 412,147.38
	Education and Marketing	\$ 12,822.87	\$ 1,371.44	\$ 45,422.66	\$ 2,105.55	\$ 61,722.52	\$ 22,636.89	\$ 667.61	\$ 23,304.50	\$ 85,027.02
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total		\$ 155,425.66	\$ 57,208.90	\$ 991,213.76	\$ 216,393.09	\$ 1,420,241.41	\$ 142,822.09	\$ 41,965.13	\$ 184,787.22
Municipal	Program Planning & Administration	\$ 2,202.66	\$ 668.43	\$ 4,339.70	\$ 5,260.77	\$ 12,471.56	\$ 1,786.55	\$ 2,571.96	\$ 4,358.51	\$ 16,830.07
	Customer Incentives	\$ 15,705.78	\$ -	\$ 99,940.64	\$ -	\$ 115,646.42	\$ 48,442.36	\$ -	\$ 48,442.36	\$ 164,088.78
	Implementation Services	\$ 5,918.96	\$ 8,304.25	\$ 432.82	\$ 11,409.19	\$ 26,065.22	\$ 15,293.42	\$ 363.63	\$ 15,657.05	\$ 41,722.27
	Education and Marketing	\$ 2,631.41	\$ 191.69	\$ 6,256.26	\$ -	\$ 9,079.36	\$ 6,618.02	\$ -	\$ 6,618.02	\$ 15,697.38
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,482.89	\$ -	\$ 1,482.89	\$ 1,482.89
	Total		\$ 26,458.81	\$ 9,164.37	\$ 110,969.42	\$ 16,669.96	\$ 163,262.56	\$ 73,623.24	\$ 2,935.59	\$ 76,558.83
Active Demand Response	Program Planning & Administration	\$ 1,991.84	\$ -	\$ 1,861.74	\$ 1,389.76	\$ 5,243.34	\$ -	\$ -	\$ -	\$ 5,243.34
	Customer Incentives	\$ -	\$ -	\$ (5,702.20)	\$ -	\$ (5,702.20)	\$ -	\$ -	\$ -	\$ (5,702.20)
	Implementation Services	\$ 2,522.50	\$ -	\$ 15,389.28	\$ 3,999.20	\$ 21,910.98	\$ -	\$ -	\$ -	\$ 21,910.98
	Education and Marketing	\$ 1,444.62	\$ -	\$ -	\$ -	\$ 1,444.62	\$ -	\$ -	\$ -	\$ 1,444.62
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total		\$ 5,958.96	\$ -	\$ 11,548.82	\$ 5,388.96	\$ 22,896.74	\$ -	\$ -	\$ -
Other	Program Planning & Administration	\$ 508.14	\$ -	\$ 3,798.59	\$ -	\$ 4,306.73	\$ 4,730.16	\$ -	\$ 4,730.16	\$ 9,036.89
	Customer Incentives	\$ 5,180.67	\$ -	\$ 43,098.43	\$ -	\$ 48,279.10	\$ 2,538.31	\$ -	\$ 2,538.31	\$ 50,817.41
	Implementation Services	\$ 1,380.06	\$ -	\$ 1,622.61	\$ -	\$ 3,002.67	\$ 1,845.78	\$ -	\$ 1,845.78	\$ 4,848.45
	Education and Marketing	\$ 1,401.25	\$ -	\$ 244,681.36	\$ 8,585.11	\$ 254,667.72	\$ 1,915.08	\$ 3,515.56	\$ 5,430.64	\$ 260,098.36
	EM&V	\$ 25,617.24	\$ 447.49	\$ -	\$ 50,535.39	\$ 76,600.12	\$ 29,290.67	\$ 9,167.44	\$ 38,458.11	\$ 115,058.23
	Total		\$ 34,087.36	\$ 447.49	\$ 293,200.98	\$ 59,120.50	\$ 386,856.34	\$ 40,320.00	\$ 12,683.00	\$ 53,003.00
Total C&I and Municipal	Program Planning & Administration	\$ 39,712.27	\$ 7,208.26	\$ 70,108.73	\$ 51,420.18	\$ 168,449.44	\$ 56,961.53	\$ 25,001.36	\$ 81,962.89	\$ 250,412.33
	Customer Incentives	\$ 204,705.46	\$ 17,977.00	\$ 1,231,784.22	\$ 155,886.88	\$ 1,610,353.56	\$ 136,306.99	\$ 81,848.97	\$ 218,155.96	\$ 1,828,509.52
	Implementation Services	\$ 95,365.84	\$ 61,155.26	\$ 550,641.34	\$ 114,409.11	\$ 821,571.55	\$ 108,771.89	\$ 31,118.54	\$ 139,890.43	\$ 961,461.98
	Education and Marketing	\$ 31,730.50	\$ 2,067.16	\$ 341,253.90	\$ 10,690.66	\$ 385,742.22	\$ 42,525.93	\$ 4,183.17	\$ 46,709.10	\$ 432,451.32
	EM&V	\$ 25,617.24	\$ 447.49	\$ -	\$ 50,535.39	\$ 76,600.12	\$ 30,773.56	\$ 9,167.44	\$ 39,941.00	\$ 116,541.12
	Total		\$ 397,131.31	\$ 88,855.17	\$ 2,193,788.19	\$ 382,942.22	\$ 3,062,716.89	\$ 375,339.90	\$ 151,319.48	\$ 526,659.38
Total C&I and Municipal %	Program Planning & Administration	10.0%	8.1%	3.2%	13.4%	5.5%	15.2%	16.5%	15.6%	7.0%
	Customer Incentives	51.5%	20.2%	56.1%	40.7%	52.6%	36.3%	54.1%	41.4%	50.9%
	Implementation Services	24.0%	68.8%	25.1%	29.9%	26.8%	29.0%	20.6%	26.6%	26.8%
	Education and Marketing	8.0%	2.3%	15.6%	2.8%	12.6%	11.3%	2.8%	8.9%	12.0%
	EM&V	6.5%	0.5%	0.0%	13.2%	2.5%	8.2%	6.1%	7.6%	3.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2024 - March 2024

Expenses By Activity (Cumulative Over Term)
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Program Planning & Administration	\$ 25,986.40	\$ 1,757.58	\$ 30,751.20	\$ 22,136.42	\$ 80,631.60	\$ 26,815.84	\$ 11,214.70	\$ 38,030.54	\$ 118,662.14
	Customer Incentives	\$ 96,491.49	\$ 3,579.00	\$ 389,439.29	\$ 21,220.00	\$ 510,729.78	\$ 30,760.41	\$ 70,601.00	\$ 101,361.41	\$ 612,091.19
	Implementation Services	\$ 39,292.28	\$ 16,193.80	\$ 321,771.09	\$ 42,013.29	\$ 419,270.46	\$ 49,642.38	\$ 11,920.06	\$ 61,562.44	\$ 480,832.90
	Education and Marketing	\$ 13,430.35	\$ 504.03	\$ 44,893.62	\$ -	\$ 58,828.00	\$ 11,355.94	\$ -	\$ 11,355.94	\$ 70,183.94
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 175,200.52	\$ 22,034.41	\$ 786,855.20	\$ 85,369.71	\$ 1,069,459.84	\$ 118,574.57	\$ 93,735.76	\$ 212,310.33	\$ 1,281,770.17
Small Business Energy Solutions	Program Planning & Administration	\$ 9,023.23	\$ 4,782.25	\$ 29,357.51	\$ 22,633.23	\$ 65,796.22	\$ 23,628.98	\$ 11,214.70	\$ 34,843.68	\$ 100,639.90
	Customer Incentives	\$ 87,327.52	\$ 14,398.00	\$ 705,008.06	\$ 134,666.88	\$ 941,400.46	\$ 54,565.91	\$ 11,247.97	\$ 65,813.88	\$ 1,007,214.34
	Implementation Services	\$ 46,252.04	\$ 36,657.21	\$ 211,425.54	\$ 56,987.43	\$ 351,322.22	\$ 41,990.31	\$ 18,834.85	\$ 60,825.16	\$ 412,147.38
	Education and Marketing	\$ 12,822.87	\$ 1,371.44	\$ 45,422.66	\$ 2,105.55	\$ 61,722.52	\$ 22,636.89	\$ 667.61	\$ 23,304.50	\$ 85,027.02
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 155,425.66	\$ 57,208.90	\$ 991,213.76	\$ 216,393.09	\$ 1,420,241.41	\$ 142,822.09	\$ 41,965.13	\$ 184,787.22	\$ 1,605,028.63
Municipal	Program Planning & Administration	\$ 2,202.66	\$ 668.43	\$ 4,339.70	\$ 5,260.77	\$ 12,471.56	\$ 1,786.55	\$ 2,571.96	\$ 4,358.51	\$ 16,830.07
	Customer Incentives	\$ 15,705.78	\$ -	\$ 121,740.64	\$ -	\$ 137,446.42	\$ 48,442.36	\$ -	\$ 48,442.36	\$ 185,888.78
	Implementation Services	\$ 5,918.96	\$ 8,304.25	\$ (21,367.18)	\$ 11,409.19	\$ 4,265.22	\$ 15,293.42	\$ 363.63	\$ 15,657.05	\$ 19,922.27
	Education and Marketing	\$ 2,631.41	\$ 191.69	\$ 6,256.26	\$ -	\$ 9,079.36	\$ 6,618.02	\$ -	\$ 6,618.02	\$ 15,697.38
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,482.89	\$ -	\$ 1,482.89	\$ 1,482.89
	Total	\$ 26,458.81	\$ 9,164.37	\$ 110,969.42	\$ 16,669.96	\$ 163,262.56	\$ 73,623.24	\$ 2,935.59	\$ 76,558.83	\$ 239,821.39
Active Demand Response	Program Planning & Administration	\$ 1,991.84	\$ -	\$ 1,861.74	\$ 1,389.76	\$ 5,243.34	\$ -	\$ -	\$ -	\$ 5,243.34
	Customer Incentives	\$ -	\$ -	\$ (5,702.20)	\$ -	\$ (5,702.20)	\$ -	\$ -	\$ -	\$ (5,702.20)
	Implementation Services	\$ 2,522.50	\$ -	\$ 15,389.28	\$ 3,999.20	\$ 21,910.98	\$ -	\$ -	\$ -	\$ 21,910.98
	Education and Marketing	\$ 1,444.62	\$ -	\$ -	\$ -	\$ 1,444.62	\$ -	\$ -	\$ -	\$ 1,444.62
	EM&V	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total	\$ 5,958.96	\$ -	\$ 11,548.82	\$ 5,388.96	\$ 22,896.74	\$ -	\$ -	\$ -	\$ 22,896.74
Other	Program Planning & Administration	\$ 508.14	\$ -	\$ 3,798.59	\$ -	\$ 4,306.73	\$ 4,730.16	\$ -	\$ 4,730.16	\$ 9,036.89
	Customer Incentives	\$ 5,180.67	\$ -	\$ 43,098.43	\$ -	\$ 48,279.10	\$ 2,538.31	\$ -	\$ 2,538.31	\$ 50,817.41
	Implementation Services	\$ 1,380.06	\$ -	\$ 1,622.61	\$ -	\$ 3,002.67	\$ 1,845.78	\$ -	\$ 1,845.78	\$ 4,848.45
	Education and Marketing	\$ 1,401.25	\$ -	\$ 244,681.36	\$ 8,585.11	\$ 254,667.72	\$ 1,915.08	\$ 3,515.56	\$ 5,430.64	\$ 260,098.36
	EM&V	\$ 25,617.24	\$ 447.49	\$ -	\$ 50,535.39	\$ 76,600.12	\$ 29,290.67	\$ 9,167.44	\$ 38,458.11	\$ 115,058.23
	Total	\$ 34,087.36	\$ 447.49	\$ 293,200.98	\$ 59,120.50	\$ 386,856.34	\$ 40,320.00	\$ 12,683.00	\$ 53,003.00	\$ 439,859.34
Total C&I and Municipal	Program Planning & Administration	\$ 39,712.27	\$ 7,208.26	\$ 70,108.73	\$ 51,420.18	\$ 168,449.44	\$ 56,961.53	\$ 25,001.36	\$ 81,962.89	\$ 250,412.33
	Customer Incentives	\$ 204,705.46	\$ 17,977.00	\$ 1,253,584.22	\$ 155,886.88	\$ 1,632,153.56	\$ 136,306.99	\$ 81,848.97	\$ 218,155.96	\$ 1,850,309.52
	Implementation Services	\$ 95,365.84	\$ 61,155.26	\$ 528,841.34	\$ 114,409.11	\$ 799,771.55	\$ 108,771.89	\$ 31,118.54	\$ 139,890.43	\$ 939,661.98
	Education and Marketing	\$ 31,730.50	\$ 2,067.16	\$ 341,253.90	\$ 10,690.66	\$ 385,742.22	\$ 42,525.93	\$ 4,183.17	\$ 46,709.10	\$ 432,451.32
	EM&V	\$ 25,617.24	\$ 447.49	\$ -	\$ 50,535.39	\$ 76,600.12	\$ 30,773.56	\$ 9,167.44	\$ 39,941.00	\$ 116,541.12
	Total	\$ 397,131.31	\$ 88,855.17	\$ 2,193,788.18	\$ 382,942.22	\$ 3,062,716.89	\$ 375,339.90	\$ 151,319.48	\$ 526,659.38	\$ 3,589,376.27
Total C&I and Municipal %	Program Planning & Administration	10.0%	8.1%	3.2%	13.4%	5.5%	15.2%	16.5%	15.6%	7.0%
	Customer Incentives	51.5%	20.2%	57.1%	40.7%	53.3%	36.3%	54.1%	41.4%	51.5%
	Implementation Services	24.0%	68.8%	24.1%	29.9%	26.1%	29.0%	20.6%	26.6%	26.2%
	Education and Marketing	8.0%	2.3%	15.6%	2.8%	12.6%	11.3%	2.8%	8.9%	12.0%
	EM&V	6.5%	0.5%	0.0%	13.2%	2.5%	8.2%	6.1%	7.6%	3.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

1st Quarter Report
January 2024 - March 2024

Expenses By Activity
Grand Total (Income Eligible, Residential, and C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
YTD	Program Planning & Administration	\$ 74,239.80	\$ 34,673.09	\$ 151,682.66	\$ 112,731.28	\$ 373,326.83	\$ 125,180.08	\$ 61,052.78	\$ 186,232.86	\$ 559,559.69
Grand Total	Customer Incentives	\$ 639,954.74	\$ 148,980.05	\$ 4,216,902.49	\$ 419,137.47	\$ 5,424,974.75	\$ 859,338.66	\$ 253,759.62	\$ 1,113,098.28	\$ 6,538,073.03
	Implementation Services	\$ 154,796.84	\$ 175,567.72	\$ 770,238.62	\$ 233,746.68	\$ 1,334,349.86	\$ 208,561.36	\$ 74,141.30	\$ 282,702.66	\$ 1,617,052.52
	Education and Marketing	\$ 58,823.40	\$ 3,067.75	\$ 573,455.39	\$ 26,584.38	\$ 661,930.92	\$ 78,571.77	\$ 10,785.62	\$ 89,357.39	\$ 751,288.31
	EM&V	\$ 47,473.02	\$ 2,139.17	\$ 332,031.80	\$ 74,628.46	\$ 456,272.45	\$ 75,639.14	\$ 18,870.98	\$ 94,510.12	\$ 550,782.57
	Total	\$ 975,287.80	\$ 364,427.78	\$ 6,044,310.97	\$ 866,828.27	\$ 8,250,854.82	\$ 1,347,291.01	\$ 418,610.30	\$ 1,765,901.31	\$ 10,016,755.13
YTD	Program Planning & Administration	7.6%	9.5%	2.5%	13.0%	4.5%	9.3%	14.6%	10.5%	5.6%
Grand Total	Customer Incentives	65.6%	40.9%	69.8%	48.4%	65.8%	63.8%	60.6%	63.0%	65.3%
%	Implementation Services	15.9%	48.2%	12.7%	27.0%	16.2%	15.5%	17.7%	16.0%	16.1%
	Education and Marketing	6.0%	0.8%	9.5%	3.1%	8.0%	5.8%	2.6%	5.1%	7.5%
	EM&V	4.9%	0.6%	5.5%	8.6%	5.5%	5.6%	4.5%	5.4%	5.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Cumulative Term	Program Planning & Administration	\$ 74,239.80	\$ 34,673.09	\$ 151,682.66	\$ 112,731.28	\$ 373,326.83	\$ 125,180.08	\$ 61,052.78	\$ 186,232.86	\$ 559,559.69
Grand Total	Customer Incentives	\$ 639,954.74	\$ 148,980.05	\$ 4,238,702.49	\$ 419,137.47	\$ 5,446,774.75	\$ 859,338.66	\$ 253,759.62	\$ 1,113,098.28	\$ 6,559,873.03
	Implementation Services	\$ 154,796.84	\$ 175,567.72	\$ 748,438.62	\$ 233,746.68	\$ 1,312,549.86	\$ 208,561.36	\$ 74,141.30	\$ 282,702.66	\$ 1,595,252.52
	Education and Marketing	\$ 58,823.40	\$ 3,067.75	\$ 573,455.39	\$ 26,584.38	\$ 661,930.92	\$ 78,571.77	\$ 10,785.62	\$ 89,357.39	\$ 751,288.31
	EM&V	\$ 47,473.02	\$ 2,139.17	\$ 332,031.80	\$ 74,628.46	\$ 456,272.45	\$ 75,639.14	\$ 18,870.98	\$ 94,510.12	\$ 550,782.57
	Total	\$ 975,287.80	\$ 364,427.78	\$ 6,044,310.96	\$ 866,828.27	\$ 8,250,854.81	\$ 1,347,291.01	\$ 418,610.30	\$ 1,765,901.31	\$ 10,016,755.12
Cumulative Term	Program Planning & Administration	7.6%	9.5%	2.5%	13.0%	4.5%	9.3%	14.6%	10.5%	5.6%
Grand Total	Customer Incentives	65.6%	40.9%	70.1%	48.4%	66.0%	63.8%	60.6%	63.0%	65.5%
%	Implementation Services	15.9%	48.2%	12.4%	27.0%	15.9%	15.5%	17.7%	16.0%	15.9%
	Education and Marketing	6.0%	0.8%	9.5%	3.1%	8.0%	5.8%	2.6%	5.1%	7.5%
	EM&V	4.9%	0.6%	5.5%	8.6%	5.5%	5.6%	4.5%	5.4%	5.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Actual	\$ 45,951	\$ 2,139	\$ 562,596	\$ 74,628	\$ 685,315	\$ 74,156	\$ 18,871	\$ 93,027	\$ 778,342
	YTD Progress to Annual Benchmark	15%	1%	22%	23%	20%	15%	17%	15%	19%
	Cumulative Progress to Term Budget	5%	0%	7%	8%	7%	5%	5%	5%	6%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Home Energy Assistance Impact and Process Study	\$380,000	NMR	Planning
Home Energy Performance Impact and Process Study	\$300,000	NMR	Planning
Small Business Energy Solutions Impact and Process Evaluation	\$499,716	DSA	Implementation
Commercial & Industrial Existing Building Baselines Evaluation	\$466,400	DSA	Implementation
Commercial & Industrial Beyond Lighting	\$95,340	DSA	Implementation
2023 Summer C&I ADR Stage 3 Evaluation Work Plan (tri-state)	\$41,552*	DNV-GL	Implementation
Delivered Energy Insights Program PY 2023 Impact Evaluation (two state study, Eversource only)	\$14,500*	Guidehouse	Implementation
Large Business Impact & Process Evaluation	\$627,053	DNV-GL	Implementation

* Est total cost of study, not broken out by state.

Evaluations available at:

https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm
<https://www.energy.nh.gov/energy-information/completed-monitoring-evaluation-studies>

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On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing ¹	\$ 953,000	\$ 546,062	\$ 690,000	\$ 1,215,000	\$ 875,000	\$ 308,000
Less: Loans	1,662,060	900,919	2,418,955	2,376,206	303,229	80,932
Plus: Loan Payments Received	1,306,609	800,477	2,084,049	1,659,942	167,446	37,029
Less Bad Debt (\$ Written Off)	27,569	-	25,884	90,193	-	-
Current Balance	569,980	445,620	329,210	408,543	739,217	264,097
Less: Loans in Process	-	-	-	-	-	-
Less: Potential Loans	-	-	318,906	-	-	-
Amount Available to Loan	\$ 569,980	\$ 445,620	\$ 10,304	\$ 408,543	\$ 739,217	\$ 264,097
Maximum Loans and Maximum Term						
Residential						
Maximum Loan	\$ 7,500	\$ 7,500	\$ 2,000	\$ 7,500	\$ 7,500	\$ 7,500
Maximum Term	7 years	7 years	2 years	7 years	4 years	4 years
Municipal and C&I						
Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000	\$ 50,000
Maximum Term	10 years	3 years	4 years	10 years	5 years	5 years
Year-to-date Project Financing Information						
Residential						
No. of Projects Financed	1	-	8	1	2	-
Average Loan Amount	\$ 1,272	\$ -	\$ 1,643	\$ 12,750	\$ 1,686	\$ -
Municipal and C&I ²						
No. of Projects Financed	1	-	3	2	-	-
Average Loan Amount	5,592	-	11,018	16,142	-	-

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.
 (2) Not applicable to NHEC. See Smart Start Loan Program Details

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Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 977,467	\$ 1,478,664
Less: Year-to-Date Loans	-	-
Plus: Loan Repayments (excluding reserve for bad debt)	5,144	134,868
Current Balance	\$ -	\$ 1,613,532
Less: Loans in Process	-	-
Less: Potential Loans	-	216,402
Less: Future Committed Loans	-	600,000
Add: Anticipated Loan Repayments Thru Year End	957,612	360,000
Amount Available to Loan	\$ -	\$ 1,157,130
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	\$ -	\$ 230,315
Plus: Bad Debt Collections ²	-	6,743
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 237,059
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 6,876
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ -
Year-to-date Project Financing Information		
Municipal and C&I ⁴		
No. of Projects Financed	-	-
Total Loan Amount	\$ -	\$ -
Average Loan Amount	\$ -	\$ -
Lifetime kWh Savings ⁵	-	-
Lifetime MMBTU Savings ⁵	-	-
Lifetime kWh Savings ⁶	-	-
Lifetime MMBTU Savings ⁶	-	-
Lifetime Electric Bill Savings	\$ -	\$ -

Notes:

(1) As of January 1, 2024

(2) 5% of the loan amount is reserved for uncollectibles.

(3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).

(4) C&I not applicable to Eversource; Municipal only.

(5) Also reported in the applicable C&I program report.

(6) Incremental savings also reported on Company Specific Programs (see page 15)

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Residential Third-Party Financing Option
 Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 75,000	\$ 10,241	\$ 106,032	\$ 6,400	\$ 23,000	\$ 29,400	\$ 135,432
Less: Interest Rate Buy-Downs Paid	\$ 494	\$ -	\$ 4,007	\$ 1,867	\$ 6,368	\$ -	\$ -	\$ -	\$ 6,368
Remaining Budget	\$ 5,297	\$ 15,000	\$ 70,993	\$ 8,374	\$ 99,664	\$ 6,400	\$ 23,000	\$ 29,400	\$ 129,064
Less: Potential Interest Rate Buy-Downs ¹	\$ 1,543	\$ -	\$ -	\$ -	\$ 1,543	\$ -	\$ -	\$ -	\$ 1,543
Amount Available for Interest Rate Buy-Downs	\$ 3,754	\$ 15,000	\$ 70,993	\$ 8,374	\$ 98,121	\$ 5,958	\$ 23,000	\$ 28,958	\$ 127,079
Year-to-date Project Loan Information									
No. of Projects Financed	1	-	5	1	7	-	-	-	7
Total Project Cost ²	\$ 11,363	\$ -	\$ 65,238	\$ 18,140	\$ 94,741	\$ -	\$ -	\$ -	\$ 94,741
Average Project Cost ²	\$ 11,363	\$ -	\$ 13,048	\$ 18,140	\$ 13,534	\$ -	\$ -	\$ -	\$ 13,534
Total Loan Amount	\$ 5,263	\$ -	\$ 34,738	\$ 12,140	\$ 52,141	\$ -	\$ -	\$ -	\$ 52,141
Average Loan Amount	\$ 5,263	\$ -	\$ 6,948	\$ 12,140	\$ 7,449	\$ -	\$ -	\$ -	\$ 7,449
Average Loan Term (years)	4.0	-	4.6	7.0	4.9	-	-	-	4.9
Total Interest Rate Buy-Down Amount	\$ 494	\$ -	\$ 4,007	\$ 1,867	\$ 6,368	\$ -	\$ -	\$ -	\$ 6,368
Average Interest Rate Buy-Down Amount	\$ 494	\$ -	\$ 801	\$ 1,867	\$ 910	\$ -	\$ -	\$ -	\$ 910
Average Gross Interest Rate	6.99%	0.00%	6.19%	6.99%	6.42%	0.00%	0.00%	0.00%	6.42%
Average Customer Interest Rate	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPWES Projects)	1,373	-	1,666	2,080	1,683	-	-	-	1,683
Total Estimated Annual Space Heating Energy Savings (MMBtu)	109	-	147	24	280	-	-	-	280
Average Estimated Annual Space Heating Energy Savings (MMBtu)	109	-	29	-	40	-	-	-	40
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:
 (1) Includes utility and customer costs.
 (2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

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Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
YTD Number of Units / Lifetime kWh Savings	19	267,758	0	11,376	105	2,447,041	30	578,838	154	3,305,013
YTD Expenses / Lifetime MMBtu Savings	\$287,896	20,286	\$34,844	0	\$1,134,591	46,852	\$194,996	4,726	\$1,652,327	71,865
Cumulative Term Number of Units / Lifetime kWh Savings	19	267,758	0	11,376	105	2,447,041	30	578,838	154	3,305,013
Cumulative Term Expenses / Lifetime MMBtu Savings	\$287,896	20,286	\$34,844	0	\$1,134,591	46,852	\$194,996	4,726	\$1,652,327	71,865
Home Performance										
YTD Number of Rebates / Lifetime kWh Savings	10	27,997	30	173,979	117	1,002,941	12	102,734	169	1,307,651
YTD Expenses / Lifetime MMBtu Savings	\$172,478	9,683	\$97,440	5,856	\$747,269	66,527	\$93,533	6,629	\$1,110,720	88,694
Cumulative Term Number of Rebates / Lifetime kWh Savings	\$10	27,997	\$30	173,979	117	1,002,941	\$12	102,734	\$169	1,307,651
Cumulative Term Expenses / Lifetime MMBtu Savings	\$172,478	9,683	\$97,440	5,856	\$747,269	66,527	\$93,533	6,629	\$1,110,720	88,694
ENERGY STAR Homes										
YTD Number of Homes / Lifetime kWh Savings	4	64,683	1	52,400	387	25,838,421	0	0	392	25,955,504
YTD Expenses / Lifetime MMBtu Savings	\$19,239	51,002	\$24,725	5,163	\$492,968	308,211	\$15,852	0	\$552,784	364,376
Cumulative Term Number of Homes / Lifetime kWh Savings	4	64,683	1	52,400	387	25,838,421	0	0	\$392	25,955,504
Cumulative Term Expenses / Lifetime MMBtu Savings	\$19,239	51,002	\$24,725	5,163	\$492,968	308,211	\$15,852	0	\$552,784	364,376
ENERGY STAR Products										
YTD Number of Rebates / Lifetime kWh Savings	247	491,556	621	1,366,067	2,814	11,952,145	268	1,341,518	3,950	15,151,286
YTD Expenses / Lifetime MMBtu Savings	\$64,621	214	\$114,948	3,431	\$1,059,390	11,742	\$87,253	1,659	\$1,326,213	17,046
Cumulative Term Number of Rebates / Lifetime kWh Savings	247	491,556	621	1,366,067	2,814	11,952,145	268	1,341,518	\$3,950	15,151,286
Cumulative Term Expenses / Lifetime MMBtu Savings	\$64,621	214	\$114,948	3,431	\$1,059,390	11,742	\$87,253	1,659	\$1,326,213	17,046
Large Business Energy Solutions										
YTD Number of Participants / Lifetime kWh Savings	5	2,961,399	4	157,482	86	18,613,958	11	561,394	106	22,294,233
YTD Expenses / Lifetime MMBtu Savings	\$175,201	0	\$22,034	(26)	\$786,855	(1,672)	\$85,370	(97)	\$1,069,460	(1,795)
Cumulative Term Number of Participants / Lifetime kWh Savings	5	2,961,399	4	157,482	86	18,613,958	11	561,394	\$106	19,922,075
Cumulative Term Expenses / Lifetime MMBtu Savings	\$175,201	0	\$22,034	(26)	\$786,855	(1,672)	\$85,370	(97)	\$1,069,460	(1,795)
Small Business Energy Solutions										
YTD Number of Participants / Lifetime kWh Savings	7	589,241	22	453,884	660	17,178,636	68	4,697,664	757	22,919,425
YTD Expenses / Lifetime MMBtu Savings	\$155,426	0	\$57,209	(64)	\$991,214	(8,380)	\$216,393	(585)	\$1,420,241	(9,029)
Cumulative Term Number of Participants / Lifetime kWh Savings	7	589,241	22	453,884	660	17,178,636	68	4,697,664	\$757	22,919,425
Cumulative Term Expenses / Lifetime MMBtu Savings	\$155,426	0	\$57,209	(64)	\$991,214	(8,380)	\$216,393	(585)	\$1,420,241	(9,029)
Municipal Program										
YTD Number of Participants / Lifetime kWh Savings	3	380,907	0	0	21	3,061,011	0	0	24	3,441,918
YTD Expenses / Lifetime MMBtu Savings	\$26,459	0	\$9,164	0	\$110,969	1,092	\$16,670	0	\$163,263	1,092
Cumulative Term Number of Participants / Lifetime kWh Savings	3	380,907	0	0	21	3,061,011	0	0	\$24	3,441,918
Cumulative Term Expenses / Lifetime MMBtu Savings	\$26,459	0	\$9,164	0	\$110,969	1,092	\$16,670	0	\$163,263	1,092
Educational Programs										
YTD Expenses	\$11,770		\$1,924		\$110,734		\$18,170		\$142,597	
Cumulative Term Expenses	\$11,770		\$1,924		\$110,734		\$9,584		\$134,012	
Company Specific Programs / FCM Expenses										
YTD Number of Participants / Lifetime kWh Savings	15,565	469,620	0	0	0	0	17,930	94,480	33,495	564,100
YTD Expenses / Lifetime MMBtu Savings	\$62,199	0	\$2,139	(0)	\$603,444	0	\$138,592	0	\$806,375	(0)
Cumulative Term Number of Participants / Lifetime kWh Savings	15,565	469,620	0	0	0	0	17,930	94,480	33,495	564,100
Cumulative Term Expenses / Lifetime MMBtu Savings	\$62,199	0	\$2,139	(0)	\$603,444	0	\$147,178	0	\$814,960	(0)
Smart Start (NHEC/PSNH), RLF (UES)										
YTD Expenses	\$ -		\$ -		\$ 6,876.41		\$ -		\$ 6,876.41	
Cumulative Term Expenses	\$ -		\$ -		\$ 6,876.41		\$ -		\$ 6,876.41	
Total Program Expenses - YTD	\$975,288		\$364,428		\$6,044,311		\$866,828		\$8,250,855	
Total Program Expenses - Term	\$975,288		\$364,428		\$6,044,311		\$866,828		\$8,250,855	

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Gas Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
YTD Number of Units	32		29		61	
YTD Expenses / Lifetime MMBtu Savings	\$380,820	20,643	\$48,437	4,036	\$429,256	24,679
Cumulative Term Number of Units	32		\$29		61	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$380,820	20,643	\$48,437	4,036	\$429,256	24,679
Home Performance						
YTD Number of Units	73		11		84	
YTD Expenses / Lifetime MMBtu Savings	\$366,969	10,079	\$63,355	5,656	\$430,323	15,736
Cumulative Term Number of Units	\$73		\$11		84	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$366,969	10,079	\$63,355	5,656	\$430,323	15,736
ENERGY STAR Homes						
YTD Number of Homes	24		1		25	
YTD Expenses / Lifetime MMBtu Savings	\$86,972	19,691	\$79,601	35,815	\$166,573	55,506
Cumulative Term Number of Homes	24		1		25	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$86,972	19,691	\$79,601	35,815	\$166,573	55,506
ENERGY STAR Products						
YTD Number of Rebates	113		61		174	
YTD Expenses / Lifetime MMBtu Savings	\$71,462	16,423	\$42,522	11,638	\$113,984	28,061
Cumulative Term Number of Rebates	113		61		174	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$71,462	16,423	\$42,522	11,638	\$113,984	28,061
Large Business Energy Solutions						
YTD Number of Participants	3		1		4	
YTD Expenses / Lifetime MMBtu Savings	\$118,575	3,855	\$93,736	23,893	\$212,310	27,748
Cumulative Term Number of Participants	3		1		4	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$118,575	3,855	\$93,736	23,893	\$212,310	27,748
Small Business Energy Solutions						
YTD Number of Participants	10		5		15	
YTD Expenses / Lifetime MMBtu Savings	\$142,822	9,866	\$41,965	5,689	\$184,787	15,555
Cumulative Term Number of Participants	10		5		15	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$142,822	9,866	\$41,965	5,689	\$184,787	15,555
Municipal Program						
YTD Number of Participants	7		0		7	
YTD Expenses / Lifetime MMBtu Savings	\$73,623	22,997	\$2,936	0	\$76,559	22,997
Cumulative Term Number of Participants	7		0		7	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$73,623	22,997	\$2,936	0	\$76,559	22,997
Educational Programs						
YTD Expenses	\$18,397		\$7,147		\$25,545	
Cumulative Term Expenses	\$18,397		\$7,147		\$25,545	
Company Specific Programs / FCM Expenses						
YTD Number of Participants	20,105		11,345		31,450	
YTD Expenses / Lifetime MMBtu Savings	\$87,651	10,878	\$38,912	3,206	\$126,563	14,084
Cumulative Term Number of Participants	40,210		11,345		51,555	
Cumulative Term Expenses / Lifetime MMBtu Savings	\$87,651	10,878	\$38,912	3,206	\$126,563	14,084
Total Program Expenses - YTD	\$1,347,291		\$418,610		\$1,765,901	
Total Program Expenses - Term	\$1,347,291		\$418,610		\$1,765,901	

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**RGGI Grant #18-005
 Moderate-Income Home Performance**

Description ¹		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 542,887
	Percent	79%
Annual kWh Savings ²		45,335
Lifetime kWh Savings ²		800,853
Annual MMBtu Savings		2,047
Lifetime MMBtu Savings		44,894
Number of Projects	Completed	50
	In Development	4
	Total	54

1 Budget and Actuals include total amounts from inception.

2 Includes savings associated with financing utilized for customer copay on a heating system.

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TRM Updates

Revision Number	Date	Chapter	Description
1-208			Please refer to the 2024 TRM for all revisions and updates included in the 2024 TRM.
209	3/19/2024	C&I Packaged Terminal Heat Pum	New Measure Added
210	3/1/2024	C&I Lighting- Retrofit	Added new product types as well as updated naming conventions of existing products to use lumens, rather than watts.