

THE STATE OF NEW HAMPSHIRE

CHAIRMAN
Thomas B. Getz

COMMISSIONERS
Clifton C. Below
Amy L. Ignatius

EXECUTIVE DIRECTOR
AND SECRETARY
Debra A. Howland



PUBLIC UTILITIES COMMISSION

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G & C Date 12/8/10
Item Number #68
Approved ✓

November 24, 2010

LQ # 116065
WO # 991076
PO # 1012901

His Excellency, Governor John H. Lynch
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Authorize the New Hampshire Public Utilities Commission to award grant funds in the amount of \$2,000,000.00 to the New Hampshire Community Loan Fund, Vendor #166558, to provide energy efficiency retrofits for manufactured homes in resident-owned communities, from Governor and Council approval through June 30, 2013. Funding is 100% Greenhouse Gas Emissions Reduction Fund (GHGERF), a nonlapsing special fund continually appropriated to the commission pursuant to RSA 125-O:23, I.

Funding is authorized from the account, Grants to Institutions - State, as follows with the authority to adjust encumbrances in each of the State fiscal years through the Budget Office if needed and justified:

02-81-81-811010-54530000 Greenhouse Gas 125-O:23			
	FY 2011	FY2012	FY 2013
010-081-54530000-073-500579 Grants to Institutions - State	\$514,186.00	\$1,000,000.00	\$485,814.00

EXPLANATION

Pursuant to RSA 125-O:23, the New Hampshire Public Utilities Commission (PUC) is charged with administering the Greenhouse Gas Emissions Reduction Fund (GHGERF), the purpose of which is to reduce greenhouse gas emissions resulting from energy use in New Hampshire. On May 5, 2009, the PUC issued the second of a series of Requests for Proposals (RFP) for programs to be funded by GHGERF grants.

The RFP specified three program areas:

- I) continued funding for entities that received a 2009 GHGERF grant, applied for multi-year program budgets in their 2009 proposal, and had success in implementing their proposal;
- II) new programs that will establish a portfolio of energy efficiency projects at large energy user sites to produce significant energy savings and greenhouse gas reductions; and
- III) new programs that will improve energy efficiency and reduce greenhouse gas emissions in the affordable housing sector.

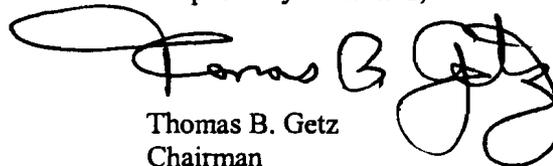
The PUC received 29 proposals to this RFP, requesting over \$78 million in grant funds. The New Hampshire Community Loan Fund (Loan Fund) proposal and five others have been selected to receive a total of \$13.4 million in this funding round. The Loan Fund proposal falls within Category III, Affordable Housing, and satisfies the statutory mandate that ten percent of the funds in the Greenhouse Gas Emissions Reduction Fund must be allocated to low-income programs. Attachment A provides additional information on the grant review and award process.

With these funds, the Loan Fund will provide deep energy efficiency retrofits in approximately 425 manufactured homes located in a number of resident-owned communities throughout the state. GHGERF funds will be leveraged with funding from the United States Department of Energy; GHGERF funds will allow, for the first time, the replacement of roofs on manufactured homes that will greatly enhance energy efficiency. In addition, this funding will provide training to the Community Action Agencies on basic rehabilitation and energy efficiency measures for manufactured homes. It is estimated that annual savings will average about \$614 per home per year at current energy prices; CO₂ reductions for all homes are estimated to be over 10,000 metric tons.

This was the second highest ranked proposal in the Affordable Housing Category. The proposal received high marks from the grant review committee across many of the eighteen evaluation criteria and brings in significant outside funding: matching funds of more than \$1 million will be provided by the federal Department of Energy, the state's Community Action Agencies, and owners of the manufactured homes themselves. The program is cost-effective and will help reduce the heating bills of low-income fuel assistance clients. New, innovative technologies will be employed, local jobs will be created, and Community Action Agencies will broaden their weatherization expertise to include a new sector of homes that are poorly insulated and expensive to heat.

The grant is contingent on sufficient GHGERF funds being available within 12 months of the effective date of the grant agreement. In the event that GHGERF funds are insufficient or are no longer available, General Funds will not be requested to support this program.

Respectfully submitted,


Thomas B. Getz
Chairman

ATTACHMENT A - GRANT REVIEW PROCESS

The PUC issued a Request for Proposals (RFP) on May 5, 2010 for the second round of Greenhouse Gas Emissions Reduction Fund programs. The RFP was developed in consultation with the state's Energy Efficiency and Sustainable Energy Board, created by the legislature in 2008 "to promote and coordinate energy efficiency, demand response, and sustainable energy programs in the state" and its specific statutory charge to "[p]rovide recommendations at least annually to the public utilities commission on the administration and allocation of energy efficiency and renewable energy funds under the commission's jurisdiction." RSA 125-O:5-a, I.

The May 5, 2010 RFP requested proposals in three categories:

- Category I was for continuation of programs by entities that applied for multi-year programs in response to the 2009 RFP; received a grant for initial or first year funding from the GHGERF fund in 2009; and, demonstrated successful implementation of the first stage of their proposal.
- Category II requested proposals for programs that will establish a portfolio of energy efficiency projects at large energy user sites to produce significant energy savings and greenhouse gas (GHG) reductions.
- Category III requested proposals for programs that will significantly improve energy efficiency and reduce GHG emissions in low-income residential housing.

The RFP was circulated electronically to a list of more than 950 individuals and organizations known to have an interest in energy policy and programs, as well as to members of the Energy Efficiency and Sustainable Energy Board (EESB Board) and over 100 interested parties. The RFP was also posted on the PUC and Office of Energy and Planning websites. Twenty-nine proposals requesting a total of \$78 million in funds were received in response to the RFP.

The PUC employed a two-tier grant review process to evaluate the proposals. The initial review team consisted of four members including Rebecca Ohler (Air Resources Division, DES), Joanne Morin and Eric Steltzer (Office of Energy and Planning), and Jack Ruderman and Barbara Bernstein (Sustainable Energy Division, PUC). The second tier review team consisted of the three-member Commission, Chairman Thomas Getz and Commissioners Clifton Below and Amy Ignatius.

The review team evaluated all proposals using the 14 criteria set forth in RSA 125-O: 23, VII and NH Code of Administrative Rules Puc 2604.03 and 4 general conditions set forth in the RFP (e.g., completeness and clarity of proposal content). Following an initial round of screening, the team interviewed ten applicants. The team scored all proposals using a range of 1 to 10 points for each of the 18 criteria and general conditions, and provided written comments highlighting the pros and cons of each proposal. The evaluations also provided a recommendation to the Commission as to whether each program should receive funding.

The initial review team met with the Commissioners to brief them on the committee's recommendations. The Commissioners were provided with copies of the written evaluation forms and had an opportunity to ask questions of members of the initial review team. Subsequently, the Commissioners met on

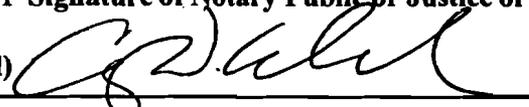
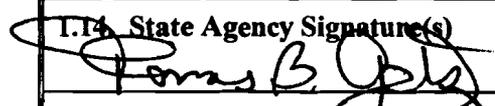
several occasions to deliberate on the review team's recommendations and their own assessment of the proposals.

The overall funding level – \$13.4 million – was determined based on the balance currently available in the Greenhouse Gas Emissions Reduction Fund plus a reasonable estimate of likely RGGI auction proceeds through early December, 2011. (RSA 125-O:23, VIII provides that the “commission may enter into agreements for the implementation of programs under this section that are contingent, in whole or in part, on future proceeds from budget allowance auctions held within 12 months of the date such agreements become effective.”) Within this budget, the Commission selected six winning proposals among the three categories and established funding levels for each of them. In Category I (program continuation), three entities, the Business Finance Authority, the Retail Merchants Association, and the New Hampshire Department of Resources and Economic Development, were selected for funding totaling \$4,400,000. A single entity, TRC Energy Services, was selected for Category II (energy efficient projects at large energy user sites) for a grant amount of \$5,000,000. Finally, two entities, the New Hampshire Housing Finance Authority and the New Hampshire Community Loan Fund, Inc., were selected for Category III (programs for low-income residential housing) for funding totaling \$4,000,000.

The State of New Hampshire and the Grantee hereby mutually agree as follows:

GENERAL PROVISIONS

1. Identification and Definitions.

1.1. State Agency Name New Hampshire Public Utilities Commission		1.2. State Agency Address 21 South Fruit Street, Suite 10, Concord, NH 03301	
1.3. Grantee Name New Hampshire Community Loan Fund, Inc.		1.4. Grantee Address 7 Wall Street, Concord, NH 03301	
1.5. Effective Date G&C Approval	1.6. Completion Date June 30, 2013	1.7. Audit Date	1.8. Grant Limitation \$2,000,000
1.9. Grant Officer for State Agency Jack Ruderman		1.10. State Agency Telephone No. (603)271-2431	
1.11. Grantee Signature 		1.12. Name & Title of Grantee Signor Bethany Tarbell, Grants Manager	
1.13. Acknowledgment: State of <i>New Hampshire</i> , County of <i>Rockingham</i> , on <i>11/18/10</i> Before the undersigned officer, personally appeared the person identified in block 1.11., known to me (or satisfactorily proven) to be the person whose name is signed in block 1.12., and acknowledged that <u>he</u> executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace (Seal) 			
1.13.2. Name and Title of Notary Public or Justice of the Peace Craig W. Welch			
1.14. State Agency Signature(s) 		1.15. Name & Title of State Agency Signor(s) Thomas B. Getz, Chairman NHPUC	
1.16. Approval by Attorney General (Form, Substance and Execution) By:  Assistant Attorney General, On: <i>11/12/10</i>			
1.17. Approval by the Governor and Council  DEPUTY SECRETARY OF STATE			

DEC 08 2010

2. SCOPE OF WORK: In exchange for grant funds provided by the State of New Hampshire, acting through the agency identified in block 1.1 (hereinafter referred to as "the State"), the Grantee identified in block 1.3 (hereinafter referred to as "the Grantee"), shall perform that work identified and more particularly described in the scope of work attached hereto as EXHIBIT A (the scope of work being hereinafter referred to as "the Project"). Except as otherwise specifically provided for herein, the Grantee shall perform the Project in the State of New Hampshire.

3. EFFECTIVE DATE: COMPLETION OF PROJECT.

3.1. This Agreement, and all obligations of the parties hereunder, shall become effective on the date in block 1.5 or on the date of approval of this Agreement by the Governor and Council of the State of New Hampshire whichever is later (hereinafter referred to as "the effective date").

3.2. Except as otherwise specifically provided for herein, the Project, including all reports required by this Agreement, shall be completed in its entirety prior to the date in block 1.6 (hereinafter referred to as "the Completion Date").

4. GRANT AMOUNT: MANNER OF PAYMENT: LIMITATIONS.

4.1. The Grant Amount is identified and more particularly described in EXHIBIT B, attached hereto.

4.2. The manner of, and schedule of payment shall be as set forth in EXHIBIT B.

4.3. In accordance with the provisions set forth in EXHIBIT B, and in consideration of the satisfactory performance of the Project, as determined by the State, and as limited by subparagraph 4.5 of these general provisions, the State shall pay the Grantee the Grant Amount. The State shall withhold from the amount otherwise payable to the Grantee those sums required, or permitted, to be withheld pursuant to N.H. RSA 80:7 through 7-c.

4.4. The payment by the State of the Grant amount shall be the only, and the complete payment to the Grantee for all expenses, of whatever nature, incurred by the Grantee in the performance hereof, and shall be the only, and the complete, compensation to the Grantee for the Project. The State shall have no liabilities to the Grantee other than the Grant Amount.

4.5. Notwithstanding anything in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made, hereunder exceed the Grant limitation set forth in block 1.8 of these general provisions.

5. SPECIAL CONDITIONS. Modifications to these General Conditions and any additional grant conditions shall be set forth in Exhibit C attached hereto.

6. COMPLIANCE BY GRANTEE WITH LAWS AND REGULATIONS. In connection with the performance of the Project, the Grantee shall comply with all applicable statutes, regulations, and orders of federal, state, county, or municipal authorities that impose any legal obligations or duty upon the Grantee, including the acquisition of any and all necessary permits.

7. RECORDS AND ACCOUNTS.

7.1. Between the Effective Date and the date seven (7) years after the Completion Date the Grantee shall keep detailed accounts of all expenses incurred in connection with the Project, including, but not limited to, costs of administration, transportation, insurance, telephone calls, and clerical materials and services. Such accounts shall be supported by receipts, invoices, bills and other similar documents.

7.2. Between the Effective Date and the date seven (7) years after the Completion Date, at any time during the Grantee's normal business hours, and as often as the State shall demand, the Grantee shall make available to the State all records pertaining to matters covered by this Agreement. The Grantee shall permit the State to audit, examine, and reproduce such records, and to make audits of all contracts, invoices, materials, payrolls, records of personnel, data (as that term is hereinafter defined), and other information relating to all matters covered by this Agreement. As used in this paragraph, "Grantee" includes all persons, natural or fictional, affiliated with, controlled by, or under common ownership with, the entity identified as the Grantee in block 1.3 of these general provisions.

8. PERSONNEL.

8.1. The Grantee shall, at its own expense, contract for or provide all personnel necessary to perform the Project. The Grantee warrants that all personnel engaged in the Project shall be qualified to perform such Project, and shall be properly licensed and authorized to perform such Project under all applicable laws.

8.2. The Grantee shall not hire, and it shall not permit any subcontractor, subgrantee, or other person, firm or corporation with whom it is engaged in a combined effort to perform the Project, to hire any person who is a State officer or employee, elected or appointed.

8.3. The Grant Officer shall be the representative of the State hereunder. In the event of any dispute hereunder, the interpretation of this Agreement by the Grant Officer, and his/her decision on any dispute, shall be final.

9. DATA: RETENTION OF DATA: ACCESS.

9.1. As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs or data, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2. Between the Effective Date and the Completion Date the Grantee shall grant to the State, or any person designated by it, unrestricted access to all data for examination, duplication, publication, translation, sale, disposal, or for any other purpose whatsoever.

9.3. No data shall be subject to copyright in the United States or any other country by anyone other than the State, unless otherwise specified in Exhibit C.

10. CONDITIONAL NATURE OF AGREEMENT. Notwithstanding anything in this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability or continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available or appropriated funds. In the event of a reduction or termination of those funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Grantee notice of such termination.

11. EVENT OF DEFAULT: REMEDIES.

11.1. Any one or more of the following acts or omissions of the Grantee shall constitute an event of default hereunder (hereinafter referred to as "Events of Default"):

11.1.1. failure to perform the Project satisfactorily or on schedule; or

11.1.2. failure to submit any report required hereunder; or

11.1.3. failure to maintain, or permit access to, the records required hereunder; or

11.1.4. failure to perform any of the other covenants and conditions of this Agreement.

11.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

11.2.1. give the Grantee a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Grantee notice of termination; and

11.2.2. give the Grantee a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the Grant Amount which would otherwise accrue to the grantee during the period from the date of such notice until such time as the State determines that the Grantee has cured the Event of Default shall never be paid to the Grantee; and

11.2.3. set off against any other obligation the State may owe to the Grantee any damages the State suffers by reason of any Event of Default; and

11.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

12. TERMINATION.

12.1. In the event of any early termination of this Agreement for any reason other than the completion of the Project, the Grantee shall deliver to the Grant Officer, not later than fifteen (15) days after the date of termination, a report (hereinafter referred to as the "Termination Report") describing in detail all Project Work performed, and the Grant Amount earned, to and including the date of termination.

12.2. In the event of Termination under paragraphs 10 or 12.4 of these general provisions, the approval of such a termination Report by the State shall entitle the Grantee to receive that portion of the Grant amount earned to and including the date of termination.

12.3. In the event of Termination under paragraphs 10 or 12.4 of these general provisions, the approval of such a Termination Report by the State shall in no event relieve the Grantee from any and all liability for damages sustained or incurred by the State as a result of the Grantee's breach of its obligations hereunder.

12.4. Notwithstanding anything in this Agreement to the contrary, either the State or, except where notice default has been given to the Grantee hereunder, the Grantee, may terminate this Agreement without cause upon thirty (30) days written notice.

13. CONFLICT OF INTEREST. No representative, officer, member or employee of the Grantee, and no representative, officer or employee of the State of New Hampshire or of the governing body of the locality or localities in which the Project is to be performed, who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of such Project, shall participate in any decision relating to this Agreement which affects his or her personal interest or the interest of any corporation, partnership, or association in which he or she is directly or indirectly interested, nor shall he or she have any personal or pecuniary interest, direct or indirect, in this Agreement or the proceeds thereof.

14. GRANTEE'S RELATION TO THE STATE. In the performance of this Agreement the Grantee, its employees, and any contractor, subcontractor or subgrantee of the Grantee are in all respects independent contractors, and are neither agents nor employees of the State. Neither the Grantee nor any of its representatives, officers, employees, agents, members, subcontractors or subgrantees, shall have authority to bind the State nor are they entitled to any of the benefits, worker's compensation or emoluments provided by the State to its employees.

15. ASSIGNMENT AND SUBCONTRACTS. The Grantee shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the State.

16. INDEMNIFICATION. The Grantee shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses

suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Grantee or its contractors, subcontractor, or subgrantee or other agent of the Grantee in the performance of the Project. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

17. INSURANCE AND BOND.

17.1. The Grantee shall, at its sole expense, obtain and maintain in force, or shall require any subcontractor, subgrantee or assignee performing Project work to obtain and maintain in force, both for the benefit of the State, the following insurance:

17.1.1 statutory worker's compensation and employees liability insurance for all employees engaged in the performance of the Project, and

17.1.2 comprehensive general liability insurance for all claims of bodily injuries, death or property damage, in amounts not less than \$2,000,000 for bodily injury or death any one incident, and \$500,000 for property damage in any one incident; and

17.2 The policies described in subparagraph 17.1 of this paragraph shall be the standard form employed in the State of New Hampshire, issued by underwriters acceptable to the State, and authorized to do business in the State of New Hampshire. Each policy shall contain a clause prohibiting cancellation or modification of the policy earlier than ten (10) days after written notice thereof has been received by the State. A certificate of insurance demonstrating compliance with subparagraphs 17.1 and 17.2 shall be attached to this Grant Agreement.

18. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express waiver of any Event of Default shall be deemed a waiver of any provisions hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Grantee.

19. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses first above given.

20. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Council of the State of New Hampshire.

21. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the law of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assignees. The captions and contents of the "subject" blank are used only as a matter of convenience, and are not to be considered a part of this Agreement or to be used in determining the intent of the parties hereto.

22. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

23. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

EXHIBIT A

SCOPE OF SERVICES

In exchange for receiving grant funds in the amount of \$2,000,000 from the New Hampshire Public Utilities Commission (PUC), the New Hampshire Community Loan Fund, Inc. (Community Loan Fund or Grantee) and its partners in this project, the state's six Community Action Agencies, agree to provide deep efficiency retrofits for approximately 425 manufactured homes located in resident-owned communities. Except as otherwise provided in this contract, the requirements set forth in the NH Public Utilities Commission Request for Proposal dated May 5, 2010 and Grantee's Proposal dated June 1, 2010, as well as the Statement of Project Objectives, submitted November 3, 2010, and the revised budget submitted November 4, 2010, are incorporated herein by reference as further defining the services to be rendered. Specifically, the Community Loan Fund agrees to:

1. Improve the energy efficiency of approximately 425 manufactured homes throughout the state by 20 percent for kerosene/oil use and by 30 percent for non-thermal electricity use over the next two years.
2. Coordinate with resident-owned community boards to solicit volunteers for participation in the project and to mobilize income-qualifying households to apply for efficiency upgrades.
3. Hire two residents in each participating resident-owned community to work part time to reach out to neighbors to persuade all eligible households to enroll in the program and to encourage energy conservation throughout the co-op.
4. Ensure that the Community Action Program of Belknap-Merrimack Counties, Inc. will oversee all efficiency work and train crews from the five other Community Action Agencies to raise their expertise on basic efficiency rehab work in manufactured homes and to help make manufactured housing a core part of their work under the federal weatherization program.
5. Ensure that the basic efficiency rehabilitation work in the manufactured homes will include:
 - a. Floor insulation using dense pack fiberglass;
 - b. Removing external walls and installing additional insulation;
 - c. Replacing jalousie, single pane and failed windows;
 - d. Installing skirting around base;
 - e. Blower-door guided air-sealing using foam, caulking window adjustments, door replacements;
 - f. Roof insulation;
 - g. Alteration to duct system to improve efficiency;
 - h. Indoor air-quality and health and safety measures;
 - i. Base load electrical measures to include refrigerator replacement, light fixture replacement, installation of CFLs and hot water pipe wrap; and,
 - j. Cleaning and tuning of heating systems.
6. Ensure that a minimum of 50 roofs will be added or replaced on participating manufactured homes.
7. Partner with the Systems Building Research Alliance, the research arm of the factory-built housing industry, to maximize the efficiency gains achieved.

Grantee Initials BT
Date 12/18/10
G&C 12/08/10
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8. Coordinate with the New Hampshire Electric Cooperative to ensure that resident-owned community participants are provided, where possible, with "smart electricity meters" to aid in the effective management of their energy use.

Grantee Initials *BT*
Date *12/08/10*
G&C 12/08/10
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EXHIBIT B

GRANT AMOUNT, TERMS AND METHODS OF PAYMENT

1. This is a two phase grant award. Phase One commences upon approval of this grant agreement by Governor and Council and concludes on December 31, 2011. Phase Two begins January 1, 2012 and ends June 30, 2013.
2. In consideration of the satisfactory performance of the Phase One services described in Exhibit A as determined by the State, the State agrees to pay the New Hampshire Community Loan Fund, (Community Loan Fund or Grantee) an amount not to exceed \$1,028,373 for Phase One of this \$2,000,000 grant agreement.
3. Grantee may invoice the PUC on a monthly basis, or at a minimum on a quarterly basis, through a process developed by Carbon Solutions New England (CSNE) and the NH PUC using electronic documents and web-based applications ("the Reporting System"). Expense transactions, including but not limited to, receipts, purchase orders and sales invoices will be the basis for invoices generated to the NH PUC using the Reporting System. Grantee agrees to use the Reporting System provided by CSNE and the NH PUC and Grantee also agrees to accept and use system changes to the Reporting System during the grant term. Invoices, reports and supporting documentation will be submitted using the on-line invoicing and reporting system developed by CSNE.
4. The first quarterly report will cover the period from the date of Governor & Council approval through March 31, 2011; the quarterly report is due April 30, 2011. All other quarterly reports will cover calendar year quarters.
5. Invoices will be reviewed and measured against the scope of services and approved by the Director of the Sustainable Energy Division or his designee upon approval of the quarterly report. Quarterly reports must be current and submitted at the same time or before the invoice is submitted. Otherwise the invoice will be held until the report and invoice backup are received. Invoices shall be supported by a summary of activities and a detailed listing and documentation of expenses incurred
6. Funding for Phase Two is contingent upon approval from the PUC after reviewing the results of Phase One. The PUC reserves the right to withhold funding, in whole or in part, for Phase Two if, at the conclusion of Phase One, the PUC determines that the Grantee has failed to successfully perform the Phase One services described in Exhibit A.
7. In consideration of the satisfactory performance of the Phase Two services described in Exhibit A, as determined by the State, the State agrees to pay the Grantee an amount not to exceed \$971,627.
8. Five (5) percent of the Phase Two grant funds or \$48,581 will be held back until completion of the project. Payment of this final 5% will be made after Grantee provides a final grant report, no later than 30 days from completion of the project, or from the end date of this grant agreement, June 30, 2013, whichever comes first.
9. Grantee will document expense transactions with appropriate back up including receipts for all project partners, contractors and subcontractors. This includes expenses incurred by companies employed on construction projects funded through the grant. At a minimum, receipts must be provided documenting labor cost, labor overhead, material cost, material overhead, and capital expenditures for all partners,

Grantee Initials BT
Date 12/08/10
G&C 12/08/10
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contractors and subcontractors. Expense transactions for the grantee will need to be provided and matched to expense categories listed in the grantee's proposal.

10. Grantee agrees to provide economic data for activity performed during the project and after completion of the project including time records for all employees, contractors and subcontractors who directly work on the project as a result of this contract. This includes workers employed on construction projects funded through the grant.
11. Grantee, through the Reporting System, will report on status of project to include:
 - a. Reporting of all discreet marketing activities to include at a minimum, Activity, Activity Date, Estimated Reach, Audience, Distribution Method (Channel), Cost, Activity Goal, and Description;
 - b. Progress on outreach to resident-owned communities including (at a minimum) name and location of participating resident-owned communities, total numbers of homes in resident-owned communities, date of part-time worker hire per resident-owned community, records of homeowner contacts (based on resident organizer performance incentive), number of homeowner applications (based on resident organizer performance incentive), number of audits, and the number of completed weatherization projects;
 - c. Training events for "resident organizers" including location, training description, number trained, hours of training, training cost; and,
 - d. Training events for CAAs including location, training description, number trained, hours of training, training cost.
12. Utilizing the Reporting System, for each retrofit project, grantee will provide notification to the NH PUC and CSNE when the construction phase of each project starts and is complete.
13. Upon audit completion, Grantee will provide:
 - a. Household demographics and basic housing characteristics for each unit using the electronic reporting system provided by the PUC. This summary information will include, at a minimum, audit contact, audit location, building type, square footage, year of construction, A TREAT XML file will be submitted with each audit using the Reporting System.
 - b. A minimum of two years (preferably three years) of pre-project energy usage in an excel format and a signed data release form authorizing University of New Hampshire, Carbon Solutions New England (CSNE) access to two years pre-project data and 3 years post-project of energy use.
 - c. Complete time records for each specific project upon project completion.
 - d. List of measures actually installed and actual costs of measures.
14. Grantee will electronically submit reports from the Building Systems Research Alliance using the Reporting System at the completion of the grant, or at earlier intervals if available.
15. Grantee will, for each funded project, utilize the Reporting System to provide quarterly updates on the progress of all open projects.
16. If CSNE is unable to obtain energy usage data from any energy provider after the project is completed, the Grantee is responsible, upon request, for providing energy usage data from that energy provider for missing periods of time to CSNE in an Excel spreadsheet.
17. The State agrees to make payment to the Grantee within 30 days from the receipt of approved invoices.

Grantee Initials *BT*
Date *12/08/10*
G&C 12/08/10
Page 2 of 4

18. All obligations of the State, including the continuance of any payments, are contingent on the availability of funds derived from the Greenhouse Gas Emissions Reduction Fund pursuant to RSA 125-O:23.

Grantee Initials RS
Date 12/08/10
G&C 12/08/10
Page 3 of 4

DELIVERABLES

1. The Grantee agrees to prepare and submit quarterly reports to the PUC, in a form and manner prescribed by the PUC. The first quarter report will cover activities in December 2010 through March 2011, with the report due April 30, 2011. All reports thereafter will be due one month after the end of the quarter continuing throughout the life of the grant. Reports shall include a detailed summary of all work completed in comparison to the scope of services, including an account of milestones achieved, and a description of any obstacles encountered as well as any planned milestones that were not achieved. Any activities or benefits that occurred as a result of the grant not included in the scope of services should also be noted. In order to receive approval to proceed with Phase Two, Grantee will provide the PUC with a summary of Phase One activities by December 15, 2011. Within thirty (30) days of the conclusion of the grant award, in lieu of a quarterly report, Grantee shall submit a final report providing a detailed summary of the results of the grant project, obstacles encountered and any work from the Scope of Service that was not completed.

2. The Grantee agrees to carefully collect all data requirements of the project listed in Exhibits A & B and provide such data to Carbon Solutions New England (CSNE) and the NH Public Utilities Commission using the Reporting System described in Exhibit B. Required data for all projects must be complete at the time of invoicing and quarterly reporting.

Grantee Initials *BT*
Date *12/08/10*
G&C (2/08/10)
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EXHIBIT C
SPECIAL PROVISIONS

Intentionally left blank.

State of New Hampshire
Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that New Hampshire Community Loan Fund, Inc. is a New Hampshire nonprofit corporation formed September 21, 1983. I further certify that it is in good standing as far as this office is concerned, having filed the return(s) and paid the fees required by law.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 28th day of October A.D. 2010

A handwritten signature in cursive script, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State

**CORPORATE RESOLUTION
SIGNATORY AUTHORIZATION**

I, Edward J. Tomey, the duly elected and qualified Chair of the New Hampshire Community Loan Fund, Inc. a non-profit corporation, duly organized and existing under the laws of the State of New Hampshire, hereby certify that at a meeting of the Board of Directors which was duly and regularly called and held on the 24th day of June, 2010, at which a quorum of the Board of Directors was at all times present and acting, the Board of Directors voted that:

Juliana Eades, President, be authorized to delegate authority to sign certain contracts and obligations as follows:

Lender Documents (i.e. Loan Agreements, Promissory Notes, etc.) Provided that the terms and conditions of lender documents comply with the Lender Policy, in addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, the following staff members are each authorized to sign lender documents: Alan Cantor, Vice President; Sally Hatch, Director of Investor Relations; and Bonnie Scadova, Chief Financial Officer.

Borrower Documents (i.e. Loan Agreements, Promissory Notes, Mortgage Discharges, etc.) Provided that the amount, terms and conditions of borrower documents comply with those approved through the Borrower Decision-Making Process. In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, each of the following staff members are authorized to sign borrower documents: Kimberly A. Cote, Loan Officer and Nadine A. Salley, Director of Lending.

In addition to the signatories outlined above, the following individuals are also authorized to sign Borrower Documents directly related to their programs:

John Hamilton, Director of Vested for Growth is authorized to sign MicroCredit-NH borrower documents.

John Hamilton, Director of Vested for Growth and James Key-Wallace, Senior Investor, are authorized to sign Vested for Growth borrower documents.

Letters of Credit: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Kimberly A. Cote, Loan Officer and Nadine A. Salley, Director of Lending, are authorized to sign Letters of Credit related to all parties as needed.

Lines of Credit: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Samantha Camisi, Human Resource Director; Alan Cantor, Vice President, Philanthropy; Cydney Dodge, Operations Manager; Julianne McConnell, Director, Childcare Program and Bonnie Scadova, Chief Financial Officer, are authorized to sign all loan documents, including, but not limited to, Lines of Credit with Merrimack County Savings Bank, Sandy River Bank and Bank of America.

Vendor Documents (i.e. machine maintenance and other service contracts, purchase orders, etc.) Provided that any purchase of equipment or services identified in reasonable accordance with those in the annual budget as approved by the Board. In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Samantha Camisi, Human Resource Director; Alan Cantor, Vice President, Philanthropy; Cydney Dodge, Operations Manager; Julianne McConnell, Director, Childcare Program and Bonnie Scadova, Chief Financial Officer, are also authorized to sign vendor contracts.

Grant Funding Acceptance Documents: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Alan Cantor, Vice President, Philanthropy; Sarah Littlefield, Controller; Bonnie Scadova, Chief Financial Officer; and Bethany Tarbell, Grants Manager are also authorized to sign grant acceptance documentation.

Cash and Investment Accounts (Checks and Disbursements) There are internal controls in place for logging in all funds received in the cash journal, making deposits, drafting checks and reconciling bank statements. In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Samantha Camisi, Human Resource Director; Alan Cantor, Vice President, Philanthropy; Cydney Dodge, Operations Manager; Julianne McConnell, Director, Childcare Program; or Bonnie Scadova, Chief Financial Officer, may authorize payment of bills and invoices subject to these control procedures and sign checks as further outlined. These checks include payments for operating items anticipated in the approved budget, approved borrower loan disbursements, lender repayments as obligated in our Promissory Notes and investment purchases in accordance with the New Hampshire Community Loan Fund Inc. investment policy. The individual authorizing payment must be different than the person signing the check.

Borrower Escrow Accounts: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Samantha Camisi, Human Resource Director; Alan Cantor, Vice President, Philanthropy; Cydney Dodge, Operations Manager; Julianne McConnell, Director, Childcare Program and Bonnie Scadova, Chief Financial Officer, are also authorized as signatories on Borrower Escrow Accounts specifically established for Single Family Special Initiative (SFSI).

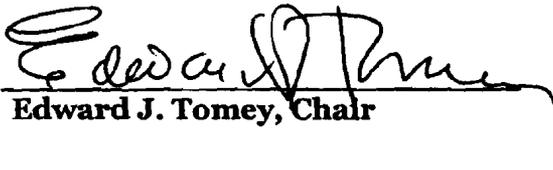
IDA Reserve Fund Checking Accounts: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, the following individuals are authorized as signatories on reserve fund accounts specifically established for Individual Development Account (IDA) funds received from the Assets for Independence Act Demonstration Program and its private match and on individual custodial accounts for IDA participants: Samantha Camisi, Human Resource Director; Alan Cantor, Vice President, Philanthropy ; Cydney Dodge, Operations Manager; Julianne McConnell, Director, Childcare Program and Bonnie Scadova, Chief Financial Officer.

Manufactured Home Sales: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Bonnie Scadova, Chief Financial Officer; Nadine A. Salley, Director of Lending and Craig Welch, Vice President, Housing; are authorized to sign all documents necessary to transfer residential real estate as it relates to the sale of manufactured homes.

OREO Property Sales: In addition to the Chair and Juliana Eades, President whose signatures are authorized in the Bylaws, Bonnie Scadova, Chief Financial Officer; Nadine A. Salley, Director of Lending and Craig Welch, Vice President, Housing; are authorized to sign all documents necessary to transfer Other Real Estate Owned.

IN WITNESS WHEREOF, I, Edward J. Tomey, have hereunto set my hand as Chair of the New Hampshire Community Loan Fund, Inc. this 24th day of June 2010.

New Hampshire Community Loan Fund, Inc.

By: 
Edward J. Tomey, Chair



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/1/2010

PRODUCER (603) 669-3218 FAX: (603) 645-4331
 Ferdinando Insurance
 637 Chestnut Street

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

Manchester NH 03104

INSURERS AFFORDING COVERAGE

NAIC #

INSURED

INSURER A: Federal Ins Co

20281

NH Community Loan Fund, Inc.
 7 Wall Street

INSURER B: Great Northern Ins Co

20303

Concord NH 03301

INSURER C:

INSURER D:

INSURER E:

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR	INSBR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A		GENERAL LIABILITY	35921428	7/1/2010	7/1/2011	EACH OCCURRENCE \$ 1,000,000
		<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC				DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
B		AUTOMOBILE LIABILITY	70208880	7/1/2010	7/1/2011	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
		<input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS				BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC AGG \$
A		EXCESS / UMBRELLA LIABILITY	79870122	7/1/2010	7/1/2011	EACH OCCURRENCE \$ 1,000,000
		<input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 10,000				AGGREGATE \$
A		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	71733327	7/1/2010	7/1/2011	WC STATUTORY LIMITS OTH-ER
		<input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under SPECIAL PROVISIONS below Y/N <input type="checkbox"/>				E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
		OTHER				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

Refer to policy for exclusionary endorsements and special provisions.

CERTIFICATE HOLDER

Public Utilities Commission
 21 S. Fruit Street, Suite 10
 Concord, NH 03301-2429

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE
 Grady Crews/KG3

R. Bradley Crews

ACORD 25 (2009/01)
 INS025 (200901)

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