CORE NH Program Highlights (January 1 - December 31, 2007)

NH CORE	EXPENS	SES	SAVINO		NUMBER	
ENERGY EFFICIENCY PROGRAMS	(\$)		(Lifetime		CUSTOM	
	Actual + In	Percent	Actual + In		Actual + In	Percent
	Process +	of	Process +	of	Process +	of
	Prospective	Budget	Prospective	Budget	Prospective	Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,192,676	84%	9,602,567	626%	524	101%
Home Energy Solutions	\$1,718,393	93%	27,209,737	122%	1,040	109%
Home Energy Assistance	\$2,357,987	113%	22,521,251	128%	960	99%
ENERGY STAR Lighting	\$1,198,310	91%	112,399,114	123%	336,535	134%
ENERGY STAR Appliances	\$843,222	98%	48,906,545	153%	12,201	99%
TOTAL RESIDENTIAL	\$7,310,587	97%	220,639,214	134%	351,260	132%
COMMERCIAL & INDUSTRIAL						
(nhsaves@work)						
Small Business Energy Solutions	\$2,604,359	84%	115,740,564	120%	752	125%
Large Business Energy Solutions	\$3,522,423	111%	329,144,307	179%	240	125%
New Construction	\$2,822,176	102%	260,453,244	251%	194	117%
TOTAL COMMERICAL & INDUSTRIAL	\$8,948,959	99%	705,338,114		1,186	124%
TOTAL	\$16,259,546	98%	925,977,328	169%	352,446	132%

2007 End of Year Report Summary

nhsaves@home	Budget Goal		Thru 12	/31/2007		Percent of
Energy Star Homes	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
National Grid	\$305,064	\$293,102	\$0	\$0	\$293,102	96.1%
NHEC	\$101,507	\$75,328	\$0	\$0	\$75,328	74.2%
PSNH	\$801,293	\$581,316	\$0	\$0	\$581,316	72.5%
Unitil	\$220,000	\$242,929	<u>\$0</u>	<u>\$0</u>	\$242,929	<u>110.4%</u>
Total	\$1,427,864	\$1,192,676	\$0	\$0	\$1,192,676	83.5%
Program Participation						
National Grid	85	129	0	0	129	151.8%
NHEC	25	24	0	0	24	96.0%
PSNH	321	262	0	0	262	81.6%
Unitil	<u>87</u>	<u>109</u>	0	<u>0</u>	<u>109</u>	125.3%
Total	518	524	<u>0</u> 0	<u></u>	524	101.2%
Program Savings (Lifetim	ne kWh)					
National Grid	393,192	1,208,000	0	0	1,208,000	307.2%
(1) NHEC	100,831	1,359,746	0	0	1,359,746	1348.5%
PSNH	908,079	5,428,885	0	0	5,428,885	597.8%
Unitil	130,957	1,605,936	<u>0</u>	<u>0</u>	1,605,936	1226.3%
Total	1,533,059	9,602,567	<u>0</u> 0	0	9,602,567	626.4%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer has signed a Builder Participation Agreement and are in process of building the home. Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

(1) NHEC - Lifetime kWh savings updated to reflect correct appliance savings

Other Program Savings (Total	Lifetime MMBTU Savings	from Oil, NG	, LP, Kero	sene, Coal, Wood)
National Grid	47,892	0	0	47,892
NHEC	31,557	0	0	31,557
PSNH	220,301	0	0	220,301
Unitil	<u>70,443</u>	<u>0</u>	<u>0</u>	<u>70,443</u>
Total	370,193	0	0	370,193

nhsaves@home	Budget Goal		Thru 12/	31/2007		Percent of
home energy solutions	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
National Grid	\$52,857	\$55,623	\$0	\$0	\$55,623	105.2%
NHEC	\$100,031	\$136,423	\$0	\$0	\$136,423	136.4%
PSNH	\$1,518,240	\$1,390,043	\$0	\$0	\$1,390,043	91.6%
Unitil	<u>\$180,000</u>	\$136,304	<u>\$0</u>	<u>\$0</u>	\$136,304	<u>75.7%</u>
Total	\$1,851,128	\$1,718,393	\$0	\$0	\$1,718,393	92.8%
Program Participation						
National Grid	84	102	0	0	102	121.4%
NHEC	67	79	0	0	79	117.9%
PSNH	698	771	0	0	771	110.5%
Unitil	<u>102</u>	<u>88</u>	<u>0</u>	<u>0</u>	<u>88</u>	<u>86.3%</u>
Total	951	1,040	0	0	1,040	109.4%
Program Savings (Lifetime k	Wh)					
National Grid	509,620	929,000	0	0	929,000	182.3%
NHEC	1,383,217	2,339,290	0	0	2,339,290	169.1%
PSNH	17,478,626	20,642,762	0	0	20,642,762	118.1%
Unitil	<u>2,961,445</u>	3,298,685	<u>0</u>	<u>0</u>	3,298,685	<u>111.4%</u>
Total	22,332,908	27,209,737	<u>0</u> 0	0	27,209,737	121.8%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have signed off on the audit and the job is being scheduled. Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Other Program Savings (Lifetime M	MBTU Savings from O	il, Natural Ga	as, Kerosene	, Coal, Wood)
National Grid	0	0	0	0
NHEC	5,068	0	0	5,068
PSNH	14,767	0	0	14,767
Unitil	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	19,835	0	0	19,835

nhsaves@home	Budget Goal		Thru 12/	31/2007		Percent of
home energy assistance	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
National Grid	\$140,484	\$129,414	\$0	\$0	\$129,414	92.1%
NHEC	\$133,453	\$149,138	\$0	\$0	\$149,138	111.8%
PSNH	\$1,527,416	\$1,834,182	\$0	\$0	\$1,834,182	120.1%
Unitil	<u>\$277,934</u>	<u>\$245,252</u>	<u>\$0</u>	<u>\$0</u>	\$245,252	<u>88.2%</u>
Total	\$2,079,287	\$2,357,987	\$0	\$0	\$2,357,987	113.4%
Program Participation						
National Grid	38	40	0	0	40	105.3%
NHEC	87	83	0	0	83	95.4%
PSNH	684	757	0	0	757	110.7%
Unitil	159	80		_	<u>80</u>	50.3%
Total	968	960	<u>0</u> 0	<u>0</u> 0	960	99.2%
Program Savings (Lifetime kV	Vh)					
National Grid	557,588	874,000	0	0	874,000	156.7%
NHEC	1,492,162	1,897,249	0	0	1,897,249	127.1%
PSNH	14,231,767	18,432,730	0	0	18,432,730	129.5%
Unitil	1,255,210	1,317,272	-	<u>0</u>	1,317,272	104.9%
Total	17,536,727	22,521,251	<u>0</u> 0	<u> </u>	22,521,251	128.4%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have signed off on the audit and the job is being scheduled. Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Program Savings (Lifetime MM	BTU Savings from Oil, Natu	ral Gas, Ker	osene, Coal	, Wood)
National Grid	10,440	0	0	10,440
NHEC	11,883	0	0	11,883
PSNH	211,520	0	0	211,520
Unitil	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	233,843	0	0	233,843

nhsaves@home	Budget Goal	Budget Goal Thru 12/31/2007				Percent of
ENERGY STAR Lighting	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
National Grid	\$60,138	\$57,675	\$0	\$0	\$57,675	95.9%
NHEC	\$83,322	\$114,039	\$0 \$0	\$0 \$0	\$114,039	136.9%
PSNH	\$969,986	\$714,039	\$0 \$0	\$0 \$0		82.1%
					\$796,560	
Unitil	\$210,000 \$4,222,446	\$230,037 \$4,400,340	<u>\$0</u>	<u>\$0</u>	\$230,037	109.5%
Total	\$1,323,446	\$1,198,310	\$0	\$0	\$1,198,310	90.5%
Program Participation						
National Grid	7,530	4,213	0	0	4,213	55.9%
NHEC	12,349	34,749	0	0	34,749	281.4%
PSNH	192,529	268,313	0	0	268,313	139.4%
Unitil	39,167	29,260	0	<u>0</u>	<u>29,260</u>	74.7%
Total	251,575	336,535	<u>0</u> 0	<u></u>	336,535	133.8%
Program Savings (Lifetime kV	Vh)					
National Grid	2,739,681	4,978,000	0	0	4,978,000	181.7%
NHEC	3,764,778	9,490,080	0	0	9,490,080	252.1%
PSNH	66,626,586	76,641,184	0	0	76,641,184	115.0%
Unitil	18,045,099	21,289,850	<u>0</u>	<u>0</u>	21,289,850	118.0%
Total	91,176,144	112,399,114	<u>v</u> 0	<u>~</u> 0	112,399,114	123.3%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books. Prospective = Estimated number of rebates/incentives to be paid over the remaining program period. (Participant is expressed as number of items rebated.)

Notes:

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nhsaves@home	Budget Goal		Thru 12		Percent of	
ENERGY STAR Appliances	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
National Grid	\$67,099	\$61,238	\$0	\$0	\$61,238	91.3%
NHEC	\$85,771	\$106,389	\$0	\$0	\$106,389	124.0%
PSNH	\$590,427	\$560,768	\$0	\$0	\$560,768	95.0%
Unitil	\$113,108	\$114,827	<u>\$0</u>	<u>\$0</u>	\$114,827	<u>101.5%</u>
Total	\$856,405	\$843,222	\$ 0	\$0	\$843,222	98.5%
Program Participation						
National Grid	820	710	0	0	710	86.6%
NHEC	842	1,323	0	0	1,323	157.1%
PSNH	9,514	8,711	0	0	8,711	91.6%
Unitil	1,117	1,457	0	0	1,457	130.4%
Total	12,293	12,201	<u>0</u> 0	<u>0</u> 0	12,201	99.3%
Program Savings (Lifetime kWh)					
National Grid	3,291,108	3,298,000	0	0	3,298,000	100.2%
NHEC	3,109,011	4,751,918	0	0	4,751,918	152.8%
PSNH	20,804,845	33,681,059	0	0	33,681,059	161.9%
Unitil	4,690,333	7,175,568	<u>0</u>	<u>0</u>	7,175,568	<u>153.0%</u>
Total	31,895,297	48,906,545	-	<u></u>	48,906,545	153.3%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books. Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

nhsaves@work	Budget Goal		Thru 12/	31/2007		Percent of
Small Business Energy Sol	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
D						
Program Expenses (\$)					.	
National Grid	\$414,335	\$441,430	\$0	\$0	\$441,430	106.5%
NHEC	\$96,621	\$78,352	\$0	\$0	\$78,352	81.1%
PSNH	\$2,191,060	\$1,699,461	\$0	\$0	\$1,699,461	77.6%
Unitil	\$407,33 <u>5</u>	<u>\$385,116</u>	<u>\$0</u>	<u>\$0</u>	<u>\$385,116</u>	<u>94.5%</u>
Total	\$3,109,351	\$2,604,359	\$0	\$0	\$2,604,359	83.8%
Program Participation						
National Grid	48	66	0	0	66	137.5%
NHEC	16	16	0	0	16	100.0%
PSNH	452	611	0	0	611	135.2%
Unitil	<u>86</u>	<u>59</u>	0	0	<u>59</u>	68.6%
Total	602	75 2	<u>0</u> 0	<u>0</u> 0	752	124.9%
Program Savings (Lifetime k\	Vh)					
National Grid	8,598,481	11,290,000	0	0	11,290,000	131.3%
NHEC	2,135,758	2,271,417	0	0	2,271,417	106.4%
PSNH	72,353,278	89,405,619	0	0	89,405,619	123.6%
Unitil	13,311,842	12,773,528	<u>0</u>	<u>0</u>	12,773,528	<u>96.0%</u>
Total	96,399,359	115,740,564	<u>0</u> 0	0	115,740,564	120.1%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have a signed off on the audit and the job is being scheduled. Prospective = An audit has been done, awaiting customer decision/signature.

nhsaves@work	Budget Goal		Thru 12	/31/2007		Percent of
Large Business Retrofi	_	Actual		Prospective	Total	Budget/Goal
Large Dusiness Retroit	(2001)	Actual	1111100033	Trospective	I Otal	Budget/Goal
Program Expenses (\$)						
National Grid	\$290,712	\$151,055	\$0	\$0	\$151,055	52.0%
NHEC	\$125,724	\$106,076	\$0	\$0	\$106,076	84.4%
PSNH	\$2,225,030	\$2,796,505	\$0	\$0	\$2,796,505	125.7%
Unitil	<u>\$523,716</u>	\$468,787	<u>\$0</u>	<u>\$0</u>	\$468,787	<u>89.5%</u>
Tota	\$3,165,182	\$3,522,423	\$0	\$0	\$3,522,423	111.3%
Program Participation						
National Grid	27	10	0	0	10	37.0%
NHEC	10	9	0	0	9	90.0%
PSNH	137	195	0	0	195	142.3%
Unitil	<u>18</u>	<u>26</u>	0	0	<u>26</u>	144.4%
Tota		240	<u>0</u> 0	<u>0</u> 0	240	125.0%
Program Savings (Lifet	ime kWh)					
National Grid	29,745,059	3,159,000	0	0	3,159,000	10.6%
NHEC	9,900,716	11,866,713	0	0	11,866,713	119.9%
PSNH	115,255,327	275,322,914	0	0	275,322,914	238.9%
Unitil	29,039,467	38,795,680	<u>0</u>	<u>0</u>	38,795,680	<u>133.6%</u>
Tota	ıl 183,940,569	329,144,307	<u>0</u> 0	0	329,144,307	178.9%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work	Budget Goal		Thru 12	/31/2007		Percent of
New Construction	(2007)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
National Grid	\$504,496	\$198,455	\$0	\$0	\$198,455	39.3%
NHEC	\$124,926	\$118,881	\$0	\$0	\$118,881	95.2%
PSNH	\$1,902,316	\$2,162,116	\$0	\$0	\$2,162,116	113.7%
Unitil	\$232,763	\$342,724	<u>\$0</u>	<u>\$0</u>	\$342,724	<u>147.2%</u>
Total	\$2,764,501	\$2,822,176	\$0	\$0	\$2,822,176	102.1%
Program Participation						
National Grid	40	11	0	0	11	27.5%
NHEC	14	11	0	0	11	78.6%
PSNH	102	162	0	0	162	158.8%
Unitil	<u>10</u>	<u>10</u>	<u>0</u>	<u>0</u> 0	<u>10</u>	<u>100.0%</u>
Total	166	194	<u>0</u> 0	0	194	116.9%
Program Savings (Lifet	ime kWh)					
National Grid	33,702,777	9,178,000	0	0	9,178,000	27.2%
NHEC	5,931,749	34,594,453	0	0	34,594,453	583.2%
PSNH	44,911,029	186,310,966	0	0	186,310,966	414.8%
Unitil	19,056,502	30,369,825	<u>0</u>	0		<u>159.4%</u>
Total	103,602,057	260,453,244	0	0	260,453,244	251.4%
	· · · · ·					

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

	Utility Specific	Budget Goal		Thru 12/31/2007			Percent of
	Programs	(2007)	Actual	In Process P	rospective	Total	Budget/Goal
Drogran	n Evnanga (¢)						
NGRID	n Expenses (\$) Educational Programs	\$0	\$0	\$0	\$0	\$0	0.0%
NHEC	Educational Programs	\$30,218	\$24,234	\$0 \$0	\$0 \$0	\$24,234	80.2%
PSNH	Educational Programs	\$127,720	\$24,234 \$100,631	\$0 \$0	\$0 \$0	\$100,631	78.8%
Unitil	Educational Programs	\$24,000	\$2,020			\$2,020	8.4%
Officia	Total	\$181,938	\$126,885	<u>\$0</u> \$0	<u>\$0</u> \$0	\$126,885	69.7%
	iotai	\$101,930	\$120,000	ΦU	φU	φ120,005	09.7 %
NHEC	Load Management	\$125,219	\$121,376	\$0	\$0	\$121,376	96.9%
NHEC	Smart Start Program	\$39,035	\$43	\$0	\$0	\$43	0.1%
NHEC	High Efficiency Heat Pump Pgm	\$95,574	\$82,445	\$0	\$0	\$82,445	86.3%
PSNH	Smart Start Program	\$50,000	\$82,858	\$0	\$0	\$82,858	165.7%
PSNH	ES Homes - Geothermal	\$295,213	\$250,395	\$0	\$0	\$250,395	84.8%
PSNH	HEA - HEATSMART	\$42,173	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$42,209	\$0	\$0	\$42,209	140.7%
PSNH	C&I RFP Pilot Program	\$475,579	\$283,520	\$0	\$0	\$283,520	59.6%
Unitil	EE Website & Home Energy Au	\$39,980	\$41,008	<u>\$0</u>	<u>\$0</u>	\$41,008	102.6%
	Total	\$1,192,773	\$903,854	<u>\$0</u>	\$0	\$903,854	75.8%
				·			
	n Participation						
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	Total	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	1	0	0	1	0.0%
NHEC	High Efficiency Heat Pump Pgm	8	9	0	0	9	112.5%
PSNH	Smart Start Program	30	40	0	0	40	133.3%
PSNH	ES Homes - Geothermal	32	29	0	0	29	90.6%
PSNH	HEA - HEATSMART	26	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	5	3	0	0	3	60.0%
Unitil	EE Website & Home Energy Au	0	<u>0</u>	0	0	0	0.0%
O'lltill	Total	1 <u>0</u> 1	<u>=</u> 82	<u>o</u> 0	0	<u>≃</u> 82	81.2%
	n Savings (Lifetime kWh)	•	^	•	•	^	2 22'
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	3,427,720	0	0	3,427,720	0.0%
NHEC	High Efficiency Heat Pump Pgm	1,810,239	3,694,075	0	0	3,694,075	204.1%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	12,418,463	26,059,830	0	0	26,059,830	209.8%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	19,979,333	30,500,788	0	0	30,500,788	152.7%
Unitil	EE Website & Home Energy Au	0	0	0	0	<u>0</u>	0.0%
	Total	34,208,035	63,682,413	0	0	63,682,413	186.2%