



FairPoint Communications, Inc.
State of New Hampshire
Docket No. DT 07-011

Respondent: Brian Lippold
Title: Vice President, Business and
Wholesale Services

REQUEST: New England Cable and Telecommunications Association, Inc. and
Comcast Phone of New Hampshire, LLC - Rebuttal

DATED: September 20, 2007

ITEM: NECTA/CPNH Please refer to page 23, lines 15 – 17. Please (a) provide the
- 47R objective criteria by which FairPoint will demonstrate that its new
systems are “improved” as compared to Verizon’s, (b) provide all
documents relied on by the witness for the statement, and (c) provide
all documents containing FairPoint’s quantification of the “low” costs
to be incurred by wholesale customers for better service. If there are
no documents showing FairPoint’s quantification and it is just Mr.
Lippold’s opinion that wholesale customers will incur only “low”
costs, please so indicate.

REPLY:

- (a) There is no such objective criteria. The improvements are that they have been developed in a manner to support today’s telecommunication’s company needs. The systems will allow FairPoint to adapt quicker to changing customer needs.
- (b) None.
- (c) There are no documents. It is Mr. Lippold’s opinion.