



**FairPoint Communications, Inc.**  
**State of New Hampshire**  
**Docket No. DT 07-011**

**Respondent:** Brian Lippold  
**Title:** Vice President, Business and  
Wholesale Services

**REQUEST:** New England Cable and Telecommunications Association, Inc. and  
Comcast Phone of New Hampshire, LLC - Rebuttal

**DATED:** September 20, 2007

**ITEM:** NECTA/CPNH - 42R Please refer to page 11, lines 14-17 of Mr. Lippold's rebuttal  
testimony. Please explain:

- (a) whether the wholesale operation employment of 75-100 people covers Vermont, Maine and New Hampshire;
- (b) whether the wholesale operation employees will have responsibilities unrelated to wholesale operations, including but not limited to retail business operations;
- (c) the breakdown of the number of employees assigned to each wholesale division component identified on pages 9, 10 and 11;
- (d) when the wholesale division will be fully staffed and trained in relation to the proposed closing date and cutover date; and
- (e) whether personnel assigned to negotiate interconnection agreements with wholesale customers also will be assigned responsibilities related to retail service operations;
- (f) whether all training related to wholesale operations will be completed at the time of flash cutover or whether any such training will occur during the projected 6 month period between the flash cutover and Final Release (Delta Release);

**REPLY:**

- (a) Yes.
- (b) Yes, a few director level and above employees will have responsibility for both wholesale and retail.

- (c) The number of employees in each component has not yet been determined.
- (d) The wholesale division is planned to be fully staffed on the merger close date and fully trained on the cutover date.
- (e) Yes.
- (f) All required training will be complete by cutover, although FairPoint anticipates ongoing training to occur in the normal course of business.