				E.	ELIVERY RA	TES				٤	UPPLY RATES	Ç.	
			Non-Transmission	Transmission	Total					Renewable		Total	
			External	External	External	Stranded	Storm Recovery	System	<del>Total</del>	<del>Portfolio</del>	Power	<b>Default</b>	<del>Total</del>
		Distribution	<del>Delivery</del>	<del>Delivery</del>	<del>Delivery</del>	Cost	Adjustment	<b>Benefits</b>	<del>Delivery</del>	Standard	Supply	Service	Delivery and
<u>Class</u>		Charge*	Charge**	Charge*	Charge**	Charge**	Factor***	Charge****	<u>Charges</u>	Charge*	Charge*	Charge*	<u>Supply</u>
TOU-D	Customer Charge	<del>\$16.22</del>							<del>\$16.22</del>				<del>\$16.22</del>
	Off-Peak kWh	<del>\$0.03979</del>	(\$0.00376)	(\$0.00419)	(\$0.00795)	\$0.00002	\$0.00000	\$0.00681	<del>\$0.03867</del>	<del>\$0.00438</del>	\$0.08054	<del>\$0.08492</del>	<del>\$0.12359</del>
	Mid-Peak kWh	\$0.05620	(\$0.00376)	\$0.01718	\$0.01342	\$0.00002	\$0.00000	\$0.00681	\$0.07645	\$0.00438	\$0.10047	\$0.10485	\$0.18130
	On-Peak kWh	<del>\$0.05076</del>	(\$0.00376)	\$0.13992	\$ <del>0.13616</del>	\$0.00002	\$0.00000	\$0.00681	<del>\$0.19375</del>	<del>\$0.00438</del>	<del>\$0.38236</del>	<del>\$0.38674</del>	<del>\$0.58049</del>
TOU-EV-D	Customer Charge	\$5.26							\$5.26				<del>\$5.26</del>
	Off-Peak kWh	\$0.03979	(\$0.00376)	(\$0.00419)	(\$0.00795)	\$0.00002	\$0.00000	\$0.00681	\$0.03867	<del>\$0.00438</del>	<del>\$0.08054</del>	\$0.08492	<del>\$0.12359</del>
	Mid-Peak kWh	<del>\$0.05620</del>	(\$0.00376)	\$0.01718	\$0.01342	\$0.00002	\$0.00000	\$0.00681	<del>\$0.07645</del>	\$0.00438	\$0.10047	\$0.10485	<del>\$0.18130</del>
	On-Peak kWh	<del>\$0.05076</del>	(\$0.00376)	<del>\$0.13992</del>	<del>\$0.13616</del>	\$0.00002	\$0.00000	\$0.00681	<del>\$0.19375</del>	\$0.00438	<del>\$0.38236</del>	<del>\$0.38674</del>	<del>\$0.58049</del>
TOU-EV-G2	Customer Charge	<del>\$29.19</del>							<del>\$29.19</del>				<del>\$29.19</del>
	All kW	\$5.96				\$0.00			\$5.96				<del>\$5.96</del>
	Off-Peak kWh	\$0.02304	(\$0.00376)	(\$0.00419)	(\$0.00795)	\$0.00002	\$0.00000	<del>\$0.00681</del>	<del>\$0.02192</del>	<del>\$0.00438</del>	<del>\$0.07378</del>	<del>\$0.07816</del>	<del>\$0.10008</del>
	Mid-Peak kWh	\$0.02203	(\$0.00376)	\$0.01211	\$0.00835	\$0.00002	\$0.00000	\$0.00681	\$0.03721	\$0.00438	\$0.09439	\$0.09877	\$0.13598
	On-Peak kWh	<del>\$0.03175</del>	(\$0.00376)	<del>\$0.17119</del>	\$0.16743	\$0.00002	\$0.00000	\$0.00681	\$0.20601	<del>\$0.00438</del>	<del>\$0.40515</del>	<del>\$0.40953</del>	<del>\$0.61554</del>
TOU-EV-G1	Customer Charge Customer Charge		Secondary Voltage Primary Voltage						\$162.18 \$86.49				\$162.18 \$86.49
	All kVA	<del>\$4.20</del>				\$0.00			<del>\$4.20</del>				<del>\$4.20</del>
	Off-Peak kWh	\$ <del>0.01221</del>	(\$0.00376)	(\$0.00419)	(\$0.00795)	\$0.00002	\$0.00000	\$0.00681	\$0.01109	\$0.00467	MARKET	MARKET	MARKET
	Mid-Peak kWh	\$0.01323	<del>(\$0.00376)</del>	\$0.01308	\$0.00932	\$0.00002	\$0.00000	\$0.00681	\$0.02938	<del>\$0.00467</del>	MARKET	MARKET	MARKET
	On-Peak kWh	\$0.01803	<del>(\$0.00376)</del>	<del>\$0.17146</del>	\$0.16770	<del>\$0.00002</del>	<del>\$0.00000</del>	\$0.00681	<del>\$0.19256</del>	<del>\$0.00467</del>	MARKET	MARKET	MARKET

#### SUMMARY OF LOW-INCOME ELECTRIC ASSISTANCE PROGRAM DISCOUNTS

#### Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

	Percentage of NH State Median Income &			LI-EAP discount Delivery Only *; Excludes Supply	LI-EAP discount Fixed Default Service ** Supply Only	LI-EAP discount Variable Default Service ** Supply Only							
<u>Tier</u> 1 (4)	Federal Poverty <u>Guidelines</u> N/A	Discount (5)	Blocks	Aug 2022 - Nov 2022 (1) Dec 2022 - Jul 2023 (1)	Jun 2022 - Nov 2022 (2) Dec 2022 - Jul 2023 (2)	<del>Jun-22 (3)</del> Dec-22 (3)	Jul-22 (3) Jan-23 (3)	Aug-22 (3) Feb-23 (3)	Sep-22 (3) Mar-23 (3)	Oct-22 (3) Apr-23 (3)	Nov-22 (3) May-23 (3)	<u>Jun-23 (3)</u>	Jul-23 (3)
2	151 (FPG) - 60 (SMI)	8%	Customer Charge First 750 kWh Excess 750 kWh	(\$1.30) (\$0.00618) \$0.00000	(\$0.02074) (\$0.00809) \$0.00000	(\$0.02673) (\$0.00709) \$0.00000	(\$0.03310) (\$0.00781) \$0.00000	(\$0.03139) (\$0.00799) \$0.00000	(\$0.01979) (\$0.00746) \$0.00000	(\$0.01317) (\$0.00783) \$0.00000	(\$0.01153) (\$0.01049) \$0.00000	(\$0.01091) \$0.00000	(\$0.01264) \$0.00000
3	126 (FPG) - 150 (FPG)	22%	Customer Charge First 750 kWh Excess 750 kWh	(\$3.57) (\$0.01700) \$0.00000	(\$0.05704) (\$0.02226) \$0.00000	(\$0.07352) (\$0.01950) \$0.00000	(\$0.09102) (\$0.02147) \$0.00000	(\$0.08632) (\$0.02198) \$0.00000	(\$0.05442) (\$0.02050) \$0.00000	(\$0.03622) (\$0.02153) \$0.00000	(\$0.03172) (\$0.02884) \$0.00000	(\$0.03000) \$0.00000	(\$0.03476) \$0.00000
4	101 (FPG) - 125 (FPG)	36%	Customer Charge First 750 kWh Excess 750 kWh	(\$5.84) (\$0.02782) \$0.00000	(\$0.09333) (\$0.03642) \$0.00000	(\$0.12030) (\$0.03191) \$0.00000	(\$0.14894) (\$0.03514) \$0.00000	(\$0.14126) (\$0.03597) \$0.00000	(\$0.08906) (\$0.03355) \$0.00000	(\$0.05927) (\$0.03524) \$0.00000	(\$0.05190) (\$0.04719) \$0.00000	(\$0.04910) \$0.00000	(\$0.05688) \$0.00000
5	76 (FPG) - 100 (FPG)	52%	Customer Charge First 750 kWh Excess 750 kWh	(\$8.43) (\$0.04018) \$0.00000	(\$0.13481) (\$0.05261) \$0.00000	(\$0.17377) (\$0.04610) \$0.00000	(\$0.21513) (\$0.05076) \$0.00000	(\$0.20404) (\$0.05195) \$0.00000	(\$0.12864) (\$0.04846) \$0.00000	(\$0.08561) (\$0.05090) \$0.00000	(\$0.07497) (\$0.06817) \$0.00000	(\$0.07092) \$0.00000	(\$0.08217) \$0.00000
6	0 - 75 (FPG)	76%	Customer Charge First 750 kWh Excess 750 kWh	(\$12.33) (\$0.05873) \$0.00000	(\$0.19703) (\$0.07689) \$0.00000	(\$0.25397) (\$0.06737) \$0.00000	(\$0.31442) (\$0.07418) \$0.00000	(\$0.29821) (\$0.07593) \$0.00000	(\$0.18801) (\$0.07082) \$0.00000	(\$0.12512) (\$0.07439) \$0.00000	(\$0.10958) (\$0.09963) \$0.00000	(\$0.10365) \$0.00000	(\$0.12009) \$0.00000

<sup>(1)</sup> Discount calculated using total utility charges from Page 4 multiplied by the appropriate discount. These figures exclude default service and are applicable to customers choosing a Competitive Supplier or self-supply. Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply. Competitively supplied customers billed on a consolidated basis would receive these discounts plus the appropriate fixed default service supply discount.

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Sr. Vice President

Sr. Vice President

<sup>(2)</sup> Discount calculated using Non-G1 class (Residential) Fixed Default Service Rate multiplied by the appropriate discount. These figures exclude delivery.

<sup>(3)</sup> Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery.

<sup>(4)</sup> Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4, 2011.

<sup>(5)</sup> Discounts effective July 1, 2016 in accordance with Order No. 25-901 in DE 14-078.

<sup>\*</sup> Authorized by NHPUC Order No. 26,656 in Case No. DE 22-026, dated July 28, 2022 and NHPUC Order No. 26,655 in Case No. DE 22-038, dated July 28, 2022

\*\* Authorized by NHPUC Order No. 26,601 in Case No. DE 22-017, dated April 1, 2022

#### CALCULATION OF THE DEFAULT SERVICE CHARGE

Non-G1 Class Default Service:	Non-G1	Class	Default	Service:
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		<u>Dec-22</u>	Jan-23	<u>Feb-23</u>	<u>Mar-23</u>	<u>Apr-23</u>	May-23	Jun-23	<u>Jul-23</u>	<u>Total</u>
	Power Supply Charge									
1	Residential Class Reconciliation	(\$48,153)	(\$53,995)	(\$53,842)	(\$47,775)	(\$41,926)	(\$38,888)	(\$39,581)	(\$51,789)	(\$375,948)
2	Total Costs	\$12,855,856	\$17,879,706	\$16,900,954	\$9,396,545	\$5,441,733	\$4,404,693	\$4,233,465	\$6,444,992	\$77,557,943
3	Reconciliation plus Total Costs (L.1 + L.2)	\$12,807,703	\$17,825,711	\$16,847,112	\$9,348,770	\$5,399,806	\$4,365,805	\$4,193,884	\$6,393,203	\$77,181,995
4	kWh Purchases	41,415,875	46,440,534	46,308,877	41,090,869	36,060,675	33,447,286	34,043,152	44,543,620	323,350,888
5	Total, Before Losses (L.3 / L.4)	\$0.30925	\$0.38384	\$0.36380	\$0.22751	\$0.14974	\$0.13053	\$0.12319	\$0.14353	\$0.23869
6	Losses	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	<u>6.40%</u>	6.40%
	Total Retail Rate - Residential Variable Power Supply Charge (L.5 * $(1+L.6)$ ) Total Retail Rate - Residential Fixed Power Supply Charge (L.5 * $(1+L.6)$ )	\$0.32904	\$0.40841	\$0.38708	\$0.24208	\$0.15933	\$0.13888	\$0.13108	\$0.15271	\$0.25397
9	G2 and OL Class Reconciliation	(\$18,626)	(\$19,956)	(\$19,685)	(\$18,777)	(\$17,507)	(\$17,775)	(\$18,102)	(\$20,827)	(\$151,254)
10	Total Costs	\$4,960,460	\$6,711,190	\$6,302,109	\$3,708,307	\$2,244,743	\$1,971,467	\$1,994,140	\$2,634,684	\$30,527,100
11	Reconciliation plus Total Costs (L.9 + L.10)	\$4,941,834	\$6,691,235	\$6,282,425	\$3,689,530	\$2,227,236	\$1,953,692	\$1,976,038	\$2,613,857	\$30,375,845
12	kWh Purchases	16,018,075	17,161,442	16,928,347	16,147,841	15,055,803	15,286,171	15,567,560	17,910,900	130,076,139
13	Total, Before Losses (L.11 / L.12)	\$0.30852	\$0.38990	\$0.37112	\$0.22848	\$0.14793	\$0.12781	\$0.12693	\$0.14594	\$0.23352
14	Losses	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%
	Total Retail Rate - G2 and OL Variable Power Supply Charge (L.13 $*$ (1+L.14)) Total Retail Rate - G2 and OL Fixed Power Supply Charge (L.13 $*$ (1+L.14))	\$0.32826	\$0.41485	\$0.39487	\$0.24311	\$0.15740	\$0.13599	\$0.13506	\$0.15528	\$0.24847

Renewable Portfolio Standard (RPS) Charge									
17 Reconciliation	(\$128,228)	(\$141,998)	(\$141,184)	(\$127,792)	(\$114,123)	(\$108,803)	(\$110,761)	(\$139,436)	(\$1,012,325)
18 Total Costs	\$405,384	<u>\$458,718</u>	<u>\$456,087</u>	\$412,828	\$368,675	\$351,492	\$357,820	<u>\$450,448</u>	\$3,261,451
19 Reconciliation plus Total Costs (L.17 + L.18)	\$277,156	\$316,720	\$314,903	\$285,036	\$254,552	\$242,690	\$247,058	\$311,011	\$2,249,126
20 kWh Purchases	57,433,950	63,601,975	63,237,224	57,238,710	51,116,478	48,733,457	49,610,712	62,454,520	453,427,027
21 Total, Before Losses (L.19 / L.20)	\$0.00483	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00496
22 Losses	<u>6.40%</u>	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%	6.40%
23 Total Retail Rate - Variable RPS Charge (L.21 * (1+L.22)) 24 Total Retail Rate - Fixed RPS Charge (L.21 * (1+L.22))	\$0.00513	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00528

TOTAL DEFAULT SERVICE CHARGE									
Total Retail Rate - Residential Variable Default Service 25 Charge (L.7 + L.23) Total Retail Rate - Residential Fixed Default Service 26 Charge (L.8+L.24)	\$0.33417	\$0.41371	\$0.39238	\$0.24738	\$0.16463	\$0.14418	\$0.13638	\$0.15801	\$0.25925
Total Retail Rate - G2 and OL Variable Default Service  27 Charge (L.15 + L.23)  Total Retail Rate - G2 and OL Fixed Default Service  28 Charge (L.16+L.24)	\$0.33339	\$0.42015	\$0.40017	\$0.24841	\$0.16270	\$0.14129	\$0.14036	\$0.16058	\$0,25375

Authorized by NHPUC Order No. 26,601 in Case No. DE 22-017, dated April 1, 2022

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Sr. Vice President

#### CALCULATION OF THE DEFAULT SERVICE CHARGE

	G1 Class Default Service:	<u>Dec-22</u>	<u>Jan-23</u>	<u>Feb-23</u>	<u>Mar-23</u>	<u>Apr-23</u>	<u>May-23</u>	<u>Jun-23</u>	<u>Jul-23</u>	<u>Total</u>
	Power Supply Charge									
1	Reconciliation									\$210,620
2	Total Costs excl. wholesale supplier charge									<u>\$41,107</u>
3	Reconciliation plus Total Costs excl. wholesale supplier charge $(L.1 + L.2)$									\$251,727
4	kWh Purchases									37,095,826
5	Total, Before Losses (L.3 / L.4)									\$0.00679
6	Losses									4.591%
7	Power Supply Charge excl. wholesale supplier charge (L.5 * $(1+L.6)$ )	\$0.00710	\$0.00710	\$0.00710	\$0.00710	\$0.00710	\$0.00710	\$0.00710	\$0.00710	\$0.00710
8a 8b 8	Wholesale Supplier Charge Losses Retail Rate - Wholesale Supplier Charge (L.8a *	MARKET 4.591%								
Ü	(1+L.8b))	MARKET								
9	Total Retail Rate - Power Supply Charge (L.7 + L. 8)	MARKET								
	Renewable Portfolio Standard (RPS) Charge									
10	Reconciliation	(\$9,331)	(\$9,747)	(\$9,512)	(\$9,506)	(\$9,061)	(\$9,629)	(\$9,805)	(\$10,832)	(\$77,423)
11	Total Costs	<u>\$32,062</u>	<u>\$34,225</u>	\$33,398	<u>\$33,377</u>	<u>\$31,815</u>	<u>\$33,810</u>	<u>\$34,428</u>	<u>\$38,033</u>	<u>\$271,149</u>
12	Reconciliation plus Total Costs (L.10+ L.11)	\$22,732	\$24,478	\$23,886	\$23,871	\$22,754	\$24,181	\$24,623	\$27,201	\$193,726
13	kWh Purchases	4,470,675	4,670,304	4,557,419	4,554,602	4,341,351	4,613,577	4,697,997	5,189,901	37,095,826
14	Total, Before Losses (L.12 / L.13)	\$0.00508	\$0.00524	\$0.00524	\$0.00524	\$0.00524	\$0.00524	\$0.00524	\$0.00524	
15	Losses	4.591%	4.591%	4.591%	4.591%	4.591%	4.591%	4.591%	4.591%	
16	Total Retail Rate - RPS Charge (L.14 * (1+L.15))	\$0.00532	\$0.00548	\$0.00548	\$0.00548	\$0.00548	\$0.00548	\$0.00548	\$0.00548	
	TOTAL DEFAULT SERVICE CHARGE									
17	Total Retail Rate - Default Service Charge (L.9 + L.16)	MARKET								

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Sr. Vice President

Unitil Energy Systems, Inc.
Calculation of Non-G1 Class Default Service Renewable Portfolio Standard (RPS) Charge

		Dec-22 Estimated	Jan-23 Estimated	Feb-23 Estimated	Mar-23 Estimated	Apr-23 Estimated	May-23 Estimated	Jun-23 Estimated	Jul-23 Estimated	<u>Total</u>
1	Reconciliation (1)	(\$128,228)	(\$141,998)	(\$141,184)	(\$127,792)	(\$114,123)	(\$108,803)	(\$110,761)	(\$139,436)	(\$1,012,325)
2	Total Costs (Page 2)	<u>\$405,384</u>	<u>\$458,718</u>	<u>\$456,087</u>	<u>\$412,828</u>	<u>\$368,675</u>	<u>\$351,492</u>	<u>\$357,820</u>	<u>\$450,448</u>	\$3,261,451
3	Reconciliation plus Total Costs (L.1 + L.2)	\$277,156	\$316,720	\$314,903	\$285,036	\$254,552	\$242,690	\$247,058	\$311,011	\$2,249,126
4	kWh Purchases	<u>57,433,950</u>	63,601,975	63,237,224	<u>57,238,710</u>	<u>51,116,478</u>	48,733,457	49,610,712	62,454,520	453,427,027
5	Total, Before Losses (L.3 / L.4)	\$0.00483	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00498	\$0.00496
6	Losses	<u>6.40%</u>	<u>6.40%</u>	6.40%	<u>6.40%</u>	<u>6.40%</u>	<u>6.40%</u>	<u>6.40%</u>	<u>6.40%</u>	<u>6.40%</u>
7 8	Total Retail Rate - Variable RPS Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed RPS Charge (L.5 * (1+L.6))	\$0.00513	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00530	\$0.00528

(1) As filed in DE 22-017 (March 25, 2022). Renewable Portfolio Standard Charge balance as of February 28, 2022, as adjusted, allocated between rate periods (June-November 2022 and December 2022-July 2023) and then to each month on equal per kWh basis.

Reconciliation amount for June-November 2022 (\$1,015,164)
Reconciliation amount for December 2022-July 2023
Total (\$1,012,325)
(\$2,027,489)

			Calculation			
	(a)	(b)	(c) Working	(d)	(e)	(f)
	Renewable Energy Credits	Number of Days of Lag /	Capital		Supply Related Working	
_	(1)	365 (2)	Requirement (a*b)	Prime Rate	Capital (c * d)	Total Costs (sum a + e)
Dec-22	\$421,256	(68.51%)	(\$288,589)	5.50%	(\$15,872)	\$405,384
Jan-23	\$476,679	(68.51%)	(\$326,558)	5.50%	(\$17,961)	\$458,718
Feb-23	\$473,945	(68.51%)	(\$324,684)	5.50%	(\$17,858)	\$456,087
Mar-23	\$428,992	(68.51%)	(\$293,889)	5.50%	(\$16,164)	\$412,828
Apr-23	\$383,110	(68.51%)	(\$262,457)	5.50%	(\$14,435)	\$368,675
May-23	\$365,255	(68.51%)	(\$250,224)	5.50%	(\$13,762)	\$351,492
Jun-23	\$371,830	(68.51%)	(\$254,729)	5.50%	(\$14,010)	\$357,820
Jul-23	<u>\$468,085</u>	(68.51%)	(\$320,670)	5.50%	<u>(\$17,637)</u>	<u>\$450,448</u>
Total	\$3,389,150		(\$2,321,800)		(\$127,699)	\$3,261,451

<sup>(1)</sup> Schedule JMP-4.

<sup>(2)</sup> Number of days lag equals (250.05). Calculated using revenue lag of 58.28 days less cost lead of 308.33 days. Revenue lag per Schedule DTN-1, Page 4 of 23 and cost lead per Schedule DTN-1, Page 22 of 23, DE 22-017 filed March 25, 2022.

		Total December 2022-July 2023
1	Reconciliation (1)	\$210,620
2	Total Costs excl. wholesale supplier charge (Page 2)	<u>\$41,107</u>
3	Reconciliation plus Total Costs excl. wholesale supplier charge (L.1 + L.2)	\$251,727
4	kWh Purchases	<u>37,095,826</u>
5	Total, Before Losses (L.3 / L.4)	\$0.00679
6	Losses	<u>4.591%</u>
7	Power Supply Charge excl. wholesale supplier charge (L.5 * (1+L.6)) (2)	\$0.00710

(1) As filed in DE 22-017 (March 25, 2022). Power Supply Charge balance as of February 28, 2022, as adjusted, allocated between rate periods (June-November 2022 and December 2022-July 2023) on equal per kWh basis.

Reconciliation amount for June-November 2022	\$235,673
Reconciliation amount for December 2022-July 2023	<u>\$210,620</u>
Total	\$446,293

(2) The total G1 Power Supply Charge will equal the sum of Line 7 plus a wholesale supplier charge which shall be determined at the end of each month. The wholesale supply charges will be determined as the sum of the average ISO-New England real time hourly locational marginal prices for the New Hampshire load zone, weighted by the wholesale hourly kWh volumes of the Company's G1 Default Service customers, and charges for capacity, ancillary services, and other supplier costs established through a competitive bidding process.

				Calculation of								
			Suppli	er Charges and	i GIS Support	Payments						
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(1)
				Working				Internal			Default Service	
	Total G1 Class	GIS	Number of	Capital		Supply Related	Provision for	Company		Consulting	Portion of the	<b>Total Costs</b>
	DS Supplier	Support	Days of Lag	Requirement		Working Capital	Uncollected	Administrative	Legal	Outside Service	annual PUC	(sum a + b + f +
	Charges (1)	Payments	/ 365 (2)	(3)	Prime Rate	(d * e)	Accounts	Costs	Charges	Charges	Assessment	g + h + i + j + k)
Dec-22		\$42	1.15%	\$11,884	5.50%	\$654	\$0	\$4,530	\$0	\$0	\$64	\$5,289
Jan-23		\$41	1.15%	\$15,552	5.50%	\$855	\$0	\$4,530	\$0	\$0	\$64	\$5,491
Feb-23		\$43	1.15%	\$14,415	5.50%	\$793	\$0	\$4,530	\$0	\$0	\$64	\$5,430
Mar-23		\$42	1.15%	\$8,943	5.50%	\$492	\$0	\$4,530	\$0	\$0	\$64	\$5,128
Apr-23		\$42	1.15%	\$5,572	5.50%	\$306	\$0	\$4,530	\$0	\$0	\$64	\$4,942
May-23		\$40	1.15%	\$5,143	5.50%	\$283	\$0	\$4,530	\$0	\$0	\$64	\$4,917
Jun-23		\$43	1.15%	\$5,077	5.50%	\$279	\$0	\$4,530	\$0	\$0	\$64	\$4,916
Jul-23		<u>\$43</u>	1.15%	\$6,492	5.50%	<u>\$357</u>	<u>\$0</u>	<u>\$4,530</u>	<u>\$0</u>	<u>\$0</u>	<u>\$64</u>	<u>\$4,994</u>
Total		\$336				\$4,019	\$0	\$36,239	\$0	\$0	\$512	\$41,107

<sup>(1)</sup> DS Supplier Charges to be determined at the end of each month.

<sup>(2)</sup> Number of days lag equals 4.20. Calculated using revenue lag of 43.25 days less cost lead of 39.05 days. Revenue lag per Schedule DTN-1, Page 4 of 23 and cost lead per Schedule DTN-1, Page 20 of 23, DE 22-017 filed March 25, 2022.

<sup>(3)</sup> The working capital requirement equals the supplier charge plus GIS Support payment times the number of days lag divided by 365. As the G1 class supplier charge is not determined using a contract price, estimates of the G1 class power supply costs were calculated based on the forecasted G1 class kWh purchases and an estimated price per kWh. The estimated price per kWh was determined by comparing a historical relationship between G1 and Non-G1 class supplier pricing and then applying that relationship to the current average Non-G1 supplier price per kWh. Actual working capital will be determined using the actual supplier charges in each month.

#### Unitil Energy Systems, Inc. Calculation of G1 Class Default Service Renewable Portfolio Standard (RPS) Charge

		Dec-22 Estimated	Jan-23 Estimated	Feb-23 Estimated	Mar-23 Estimated	Apr-23 Estimated	May-23 Estimated	Jun-23 Estimated	Jul-23 Estimated	<u>Total</u>
1	Reconciliation (1)	(\$9,331)	(\$9,747)	(\$9,512)	(\$9,506)	(\$9,061)	(\$9,629)	(\$9,805)	(\$10,832)	(\$77,423)
2	Total Costs (Page 2)	\$32,062	<u>\$34,225</u>	\$33,398	<u>\$33,377</u>	<u>\$31,815</u>	\$33,810	<u>\$34,428</u>	\$38,033	<u>\$271,149</u>
3	Reconciliation plus Total Costs (L.1 + L.2)	\$22,732	\$24,478	\$23,886	\$23,871	\$22,754	\$24,181	\$24,623	\$27,201	\$193,726
4	kWh Purchases	4,470,675	4,670,304	4,557,419	4,554,602	4,341,351	4,613,577	4,697,997	<u>5,189,901</u>	37,095,826
5	Total, Before Losses (L.3 / L.4)	\$0.00508	\$0.00524	\$0.00524	\$0.00524	\$0.00524	\$0.00524	\$0.00524	\$0.00524	
6	Losses	4.591%	4.591%	4.591%	4.591%	4.591%	4.591%	4.591%	4.591%	
7	Total Retail Rate - Variable RPS Charge (L.5 * (1+L.6))	\$0.00532	\$0.00548	\$0.00548	\$0.00548	\$0.00548	\$0.00548	\$0.00548	\$0.00548	

(1) As filed in DE 22-017 (March 25, 2022). Renewable Portfolio Standard Charge balance as of February 28, 2022, as adjusted, allocated between rate periods (June-November 2022 and December 2022-July 2023) and then to each month on equal per kWh basis.

Reconciliation amount for June-November 2022
Reconciliation amount for December 2022-July 2023
Total

(\$86,643)
(\$77,423)
(\$164,066)

	(a)	(b)	(c) Working	(d)	(e)	(f)
	Dan accept to Engage One diffe	Number of	Capital		Committee Deleteral Westings	T-4-1 O4- /
	Renewable Energy Credits (1)	Days of Lag / 365 (2)	Requirement (a*b)	Prime Rate	Supply Related Working Capital (c * d)	Total Costs (sum a + e)
Dec-22	\$33,373	(71.39%)	(\$23,824)	5.50%	(\$1,310)	\$32,062
Jan-23	\$35,624	(71.39%)	(\$25,432)	5.50%	(\$1,399)	\$34,225
Feb-23	\$34,763	(71.39%)	(\$24,817)	5.50%	(\$1,365)	\$33,398
Mar-23	\$34,741	(71.39%)	(\$24,802)	5.50%	(\$1,364)	\$33,377
Apr-23	\$33,115	(71.39%)	(\$23,640)	5.50%	(\$1,300)	\$31,815
May-23	\$35,191	(71.39%)	(\$25,123)	5.50%	(\$1,382)	\$33,810
Jun-23	\$35,835	(71.39%)	(\$25,582)	5.50%	(\$1,407)	\$34,428
Jul-23	\$39,58 <u>7</u>	(71.39%)	(\$28,261)	5.50%	(\$1,554)	<u>\$38,033</u>
Total	\$282,230	,	,		(\$11,081)	\$271,149

<sup>(1)</sup> Schedule JMP-4.

<sup>(2)</sup> Number of days lag equals (260.57). Calculated using revenue lag of 43.25 days less cost lead of 303.82 days. Revenue lag per Schedule DTN-1, Page 4 of 23 and cost lead per Schedule DTN-1, Page 20 of 23, DE 22-017 filed March 25, 2022.

#### Unitil Energy Systems, Inc. Internal Administrative Costs associated with Default Service

		<u> </u>		1	I
	_	G1 Class	Non-G1 Class	<u>Total</u>	Notes:
Energy Contrac	ets Department:				
1	Average Cost of Labor per Hour	\$60.41	\$60.41	\$60.41	1
2	Estimated Annual Hours Required to Accomplish Tasks	249.4	<u>150.6</u>	400.0	
3	Cost of Labor	\$15,066	\$9,098	\$24,164	
4	Overhead (Line 3 * Overhead rate)	<u>\$14,765</u>	<u>\$8,916</u>	\$23,681	2
5	Total Labor and Overhead Cost	<u>\$29,831</u>	<u>\$18,014</u>	<u>\$47,845</u>	
Regulatory Ser	vices Department:				
1	Average Cost of Labor per Hour	\$61.34	\$61.34	\$61.34	1
2	Estimated Annual Hours Required to Accomplish Tasks	<u>88.0</u>	<u>35.0</u>	<u>123.0</u>	
3	Cost of Labor	\$5,398	\$2,147	\$7,545	
4	Overhead (Line 3 * Overhead rate)	<u>\$5,290</u>	<u>\$2,104</u>	<u>\$7,394</u>	2
5	Total Labor and Overhead Cost	<u>\$10,688</u>	<u>\$4,251</u>	<u>\$14,939</u>	
Accounts Paya	ble Department:				
1	Average Cost of Labor per Hour	\$21.41	\$21.41	\$21.41	1
2	Estimated Annual Hours Required to Accomplish Tasks	6.0	6.0	12.0	
3	Cost of Labor	\$ <del>12</del> 8	\$ <del>12</del> 8	\$257	
4	Overhead (Line 3 * Overhead rate)	\$126	\$126	\$252	2
5	Total Labor and Overhead Cost	\$254	<u>\$254</u>	\$509	
General Accoun	nting Department:				
1	Average Cost of Labor per Hour	\$41.02	\$41.02	\$41.02	1
2	Estimated Annual Hours Required to Accomplish Tasks	6.0	6.0	12.0	
3	Cost of Labor	\$246	\$246	\$492	
4	Overhead (Line 3 * Overhead rate)	\$241	\$241	\$482	2
5	Total Labor and Overhead Cost	\$487	\$487	\$975	_
		<u> </u>	<u> </u>	<u> </u>	
Finance Depart		\$47.44	\$47.44	\$47.44	1
1 2	Average Cost of Labor per Hour Estimated Annual Hours Required to Accomplish Tasks	26.0	26.0	52.0	'
3	Cost of Labor	\$1,233	\$1,233	\$2,467	
4	Overhead (Line 3 * Overhead rate)				2
5	Total Labor and Overhead Cost	<u>\$1,209</u> <u>\$2,442</u>	<u>\$1,209</u> <u>\$2,442</u>	\$2,418 \$4,884	
0	D. D. and the control				
Communication		ФГ4 O7	ФГ4 O7	ΦE4.07	4
1	Average Cost of Labor per Hour	\$54.07	\$54.07	\$54.07	1
2	Estimated Annual Hours Required to Accomplish Tasks	60.0	60.0	120.0	
3	Cost of Labor	\$3,244	\$3,244	\$6,488	
4	Overhead (Line 3 * Overhead rate)	<u>\$3,179</u>	\$3,179 \$3,424	\$6,359	2
5	Total Labor and Overhead Cost	<u>\$6,424</u>	<u>\$6,424</u>	<u>\$12,847</u>	
	gy Solutions (formerly Business Development) Department:				
1	Average Cost of Labor per Hour	\$59.46	\$59.46	\$59.46	1
2	Estimated Annual Hours Required to Accomplish Tasks	<u>8.0</u>	<u>0.0</u>	8.0	
3	Cost of Labor	\$476	\$0	\$476	_
4 5	Overhead (Line 3 * Overhead rate)  Total Labor and Overhead Cost	<u>\$466</u> <u>\$942</u>	<u>\$0</u> \$0	<u>\$466</u> \$942	2
3	. Tan East, and Storiloud Goot	<u>Ψ0¬Ł</u>	<u> *×</u>	<u> Ψυπ</u> Δ	
Information Sys	stems Department:				
1	Average Cost of Labor per Hour	\$50.41	\$50.41	\$50.41	1
2	Estimated Annual Hours Required to Accomplish Tasks	<u>3.6</u>	<u>1.4</u>	<u>5.0</u>	
3	Cost of Labor	\$181	\$71	\$252	
4	Overhead (Line 3 * Overhead rate)	<u>\$178</u>	<u>\$69</u>	<u>\$247</u>	2
5	Total Labor and Overhead Cost	<u>\$359</u>	<u>\$140</u>	<u>\$499</u>	
Customer Serv	ice Department:				
1	Average Cost of Labor per Hour	\$30.84	\$30.84	\$30.84	1
2	Estimated Annual Hours Required to Accomplish Tasks	48.0	48.0	96.0	
3	Cost of Labor	\$1,480	\$1,480	\$2,961	
4	Overhead (Line 3 * Overhead rate)	\$1,451	\$1,45 <u>1</u>	\$2,901	2
5	Total Labor and Overhead Cost	\$2,931	\$2,931	\$5,862	_
	TOTAL ANNUAL COST	<u>\$54,359</u>	<u>\$34,943</u>	\$89,301	
		-			

- 1) See Schedule LSM-6, Page 2 of 2.
  2) Based on Unitil Service Corp. overhead rate of 98% (2021 average rate).

### Unitil Service Corp. Average Cost of Labor per Hour by Department

<u>Department</u> (a)	Full Time Equivalent (b)	Annualized Base Labor (1) (c)	Open Positions (d)	Open Positions (2) (e)	Total Positions (b) + (d) = (f)	Total Salaries (c) + (e) = (g)	Avg Hrly Labor Cost (3) (g) $\div$ (f) $\div$ 2080 = (h)
Energy Contracts	8.0	\$1,005,239	0.0	\$0	8.00	\$1,005,239	\$60.41
Regulatory / Legal	12.0	\$1,593,151	1.0	\$65,382	13.00	\$1,658,533	\$61.34
Accounts Payable	5.0	\$222,650	0.0	\$0	5.00	\$222,650	\$21.41
General Accounting	18.0	\$1,719,369	3.0	\$72,577	21.00	\$1,791,946	\$41.02
Finance	7.0	\$690,760	0.0	\$0	7.00	\$690,760	\$47.44
Communications	10.0	\$1,124,746	0.0	\$0	10.00	\$1,124,746	\$54.07
Customer Energy Solutions (formerly Business Services)	26.0	\$3,340,020	2.0	\$123,218	28.00	\$3,463,238	\$59.46
Information Technology	31.0	\$3,250,263	0.0	\$0	31.00	\$3,250,263	\$50.41
Customer Service	75.0	\$4,857,031	3.0	\$146,656	78.00	\$5,003,687	\$30.84

- (1) Annualized salaries of active employees as of September 1, 2021
- (2) Salary range 90% of midpoint of open positions as of September 1, 2021
- (3) Total Salaries ÷ Total Positions ÷ (40 hours/wk \* 52 weeks/yr)

Unitil Energy Systems, Inc.

Time Differentiated Default Service Charge Effective December 1, 2022 through July 31, 2023

2022 through July 31, 2023 For June 1, 2023 through July 31, 2023 For December 1, 2022 through May 31, 2023

Summer Ratios Ratios Winter Ratios Ratios Volumetric Applied to Volumetric Applied to to to December 1, 2022 Rates (1) Current December 1, 2022 Rates (1) Current June 1 - Nov 30 Rate Rates Dec 1 - May 31 Rate Rates Schedule TOU-D and Schedule TOU-EV-D 6/1/20 and 12/1/20 DS Chg with annual RPS \$ 0.07011 12/1/22 DS Chg \$ 0.25925 \$ 0.09291 12/1/22 DS Chg \$ 0.25925 Default Service Charge: Off Peak kWH 0.05885 0.05833 0.63 \$ 0.16276 0.84 \$ 0.21761 \$ Mid Peak kWh 0.26868 \$ 0.05943 0.64 \$ 0.16583 0.07266 1.04 \$ On Peak kWh 0.77 \$ 0.19954 0.26801 3.82 \$ 0.99104 0.07151 Schedule TOU-EV-G2 6/1/20 and 12/1/20 DS Chg with annual RPS \$ 0.05897 12/1/22 DS Chg \$ 0.25375 \$ 0.08678 12/1/22 DS Chg \$ 0.25375 Default Service Charge: Off Peak kWH 0.21167 \$ 0.04919 0.83 \$ 0.05390 0.62 \$ 0.15761 1.05 \$ Mid Peak kWh 0.06216 0.26748 \$ 0.05620 0.65 \$ 0.16433 On Peak kWh 0.25774 4.37 \$ 1.10906 \$ 0.06809 0.78 \$ 0.19910 Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays) Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays) On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)

Comparison of Rates and Ratios from Exh. 24 Revised Attachment A to December 1, 2022 through July 31, 2023 Rates and Ratios

Г	Summer						Winter				
	Volumetric		Ju	ne 1, 2023 to			Volumetric	De	cer	mber 1, 2023	to
	Rates		J	uly 31, 2023			Rates		М	ay 31, 2023	
	Exh.24 Revised	Ratio to		Volumetric	Ratio to	- 1	Exh.24 Revised	Ratio to	١	/olumetric	Ratio to
	Attachment A	Mid-Peak		Rates	Mid-Peak		Attachment A	Mid-Peak		Rates	Mid-Peak
\$	0.05885	81.0%	\$	0.21761	81.0%	\$	0.05833	98.1%	\$	0.16276	98.1%
\$	0.07266	100.0%	\$	0.26868	100.0%	\$	0.05943	100.0%	\$	0.16583	100.0%
\$	0.26801	368.9%	\$	0.99104	368.9%	\$	0.07151	120.3%	\$	0.19954	120.3%
\$	0.04919	79.1%	\$	0.21167	79.1%	\$	0.05390	95.9%	\$	0.15761	95.9%
\$		100.0%	\$	0.26748	100.0%	\$	0.05620	100.0%	\$	0.16433	100.0%
\$	0.25774	414.6%	\$	1.10906	414.6%	\$	0.06809	121.2%	\$	0.19910	121.2%

<sup>(1)</sup> Time Of Use Rates - See DE 20-170 Exhibit 24 Revised, Attachment A Illustrative Rates

#### Unitil Energy Systems, Inc. Schedule TOU-D and TOU-EV-D

#### Comparison of Rates and Ratios from Exh. 24 Revised Attachment A

### and August 1, 2022 Rates and Ratios Summer

	anu A	ugust 1, 202	z nates and r	าสเเบร						
	:	Summer				W	/inter			
	V	olumetric				Volu	umetric		Current	
		Rates		August 1, 20	22	R	ates		Winter	
	Exh	.24 Revised	Ratio to	Volumet	ic Ratio to	Exh.2	4 Revised	Ratio to	Volumetric	Ratio to
	Att	achment A	Mid-Peak	Rates	Mid-Peak	Attac	hment A	Mid-Peak	Rates	Mid-Peak
1					•					
2										
3										
4 Distribution Charge:										
5 Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	0.03138	70.8%	\$ 0.03	979 70.8%	\$	0.03060	72.9%	\$ 0.03880	72.9%
6 Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.04433	100.0%	\$ 0.05	620 100.0%	\$	0.04195	100.0%	\$ 0.05319	100.0%
7 On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)	\$	0.04004	90.3%	\$ 0.05	076 90.3%	\$	0.03619	86.3%	\$ 0.04588	86.3%
8										
9	Exclu	des all hours	reconciliation	and interes	component of	\$0.0040	8 per kWh	included in Exh	.24 Revised	
10 External Delivery Charge- Transmission:										
11 Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	-	0.0%	\$	- 0.0%	\$	0.00172	46.5%	\$ 0.00178	46.6%
12 Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.02070	100.0%	\$ 0.02	137 100.0%	\$	0.00370	100.0%	\$ 0.00382	100.0%
13 On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)	\$	0.13961	674.4%	\$ 0.14	411 674.4%	\$	0.16208	4380.5%	\$ 0.16731	4379.8%
14 All hours kWh - reconciliation and interest										
15										
16										
17 Default Service Charge:										
18 Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	0.05885	81.0%	\$ 0.08	492 81.0%	\$	0.05833	98.1%	\$ 0.10998	98.2%
19 Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.07266	100.0%	\$ 0.10	485 100.0%	\$	0.05943	100.0%	\$ 0.11205	100.0%
20 On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)	\$	0.26801	368.9%	\$ 0.38	674 368.9%	\$	0.07151	120.3%	\$ 0.13483	120.3%
21										

22 Note: Small variances in ratios due to rounding.

### Unitil Energy Systems, Inc.

#### Schedule TOU-EV-G2

### Comparison of Rates and Ratios from Exh. 24 Revised Attachment A and August 1, 2022 Rates and Ratios

		Su	mmer					Winter				
		Vol	umetric					Volumetric		Curre	ent	
		F	ates		Aug	ust 1, 2022		Rates		Wint	ter	
		Exh.2	4 Revised	Ratio to	V	olumetric/	Ratio to	Exh.24 Revised	Ratio to	Volum	etric	Ratio to
		Atta	hment A	Mid-Peak		Rates	Mid-Peak	Attachment A	Mid-Peak	Rate	es	Mid-Peak
1												
2												
3												
4												
5	Distribution Energy Charge:	\$	0.02033	104.6%	\$	0.02304	104.6%	\$ 0.01900	102.0%	\$ 0.0	02153	102.0%
6	Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	0.01944	100.0%	\$	0.02203	100.0%	\$ 0.01862	100.0%	\$ 0.0	02110	100.0%
7	Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.02802	144.1%	\$	0.03175	144.1%	\$ 0.02355	126.5%	\$ 0.0	02669	126.5%
8	On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)											
9		Exclud	es all hours	reconciliat	ion	and interest	component	t of \$0.00408 per k	Wh included	in Exh.24	4 Revise	ed
10												
11	External Delivery Charge- Transmission:	\$	-	0.0%	\$	-	0.0%	\$ 0.00185	64.9%	\$ 0.0	00191	65.0%
12	Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	0.01579	100.0%	\$	0.01630	100.0%	\$ 0.00285	100.0%	\$ 0.0	00294	100.0%
13	Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.16990	1076.0%	\$	0.17538	1076.0%	\$ 0.18339	6434.7%	\$ 0.3	18931	6439.1%
14	On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)											
15	All hours kWh - reconciliation and interest											
16												
17												
18	Default Service Charge:	\$	0.04919	79.1%	\$	0.07816	79.1%	\$ 0.05390	95.9%	\$ 0.0	09553	95.9%
19	Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	0.06216	100.0%	\$	0.09877	100.0%	\$ 0.05620	100.0%	\$ 0.0	09961	100.0%
20	Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.25774	414.6%	\$	0.40953	414.6%	\$ 0.06809	121.2%	\$ 0.:	12068	121.2%
21	On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)						•					

23 Note: Small variances in ratios due to rounding.

22

#### Unitil Energy Systems, Inc. Schedule TOU-EV-G1

#### Comparison of Rates and Ratios from Exh. 24 Revised Attachment A

#### and August 1, 2022 Rates and Ratios

		anu A	ugust 1, 202	ZZ Nates an	iu i	latios							
		S	Summer						Winter				
		Vo	olumetric					V	olumetric			Current	
			Rates	,	Aug	gust 1, 2022	2		Rates			Winter	
		Exh.	24 Revised	Ratio to	V	olumetric	Ratio to	Exh	.24 Revised	Ratio to	V	olumetric	Ratio to
		Atta	achment A	Mid-Peak		Rates	Mid-Peak	Att	achment A	Mid-Peak		Rates	Mid-Peak
1													
2													
3													
4													
5													
6	Distribution Energy Charge:												
7	Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	0.01105	92.3%	\$	0.01221	92.3%	\$	0.01087	94.9%	\$	0.01201	94.9%
8	Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.01197	100.0%	\$	0.01323	100.0%	\$	0.01145	100.0%	\$	0.01266	100.0%
9	On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)	\$	0.01631	136.3%	\$	0.01803	136.3%	\$	0.01400	122.3%	\$	0.01547	122.2%
10													
11		Exclud	des all hours	reconciliatio	on a	ind interes	t componer	nt of	\$0.00408 p	er kWh inclu	ıded	d in Exh.24 Re	evised
12	External Delivery Charge- Transmission:												
13	Off Peak kWH (M-F 8 pm - 6 am, all day weekends and weekday holidays)	\$	-	0.0%	\$	-	0.0%	\$	0.00183	60.6%	\$	0.00189	60.6%
14	Mid Peak kWh (M-F 6 am -3 pm excluding weekday holidays)	\$	0.01673	100.0%	\$	0.01727	100.0%	\$	0.00302	100.0%	\$	0.00312	100.0%
15	On Peak kWh (M-F 3 pm - 8 pm excluding weekday holidays)	\$	0.17016	1017.1%	\$	0.17565	1017.1%	\$	0.18768	6214.6%	\$	0.19373	6209.3%
16													
17													
18													
19													
20													
21													
22													
23													

24 Note: Small variances in ratios due to rounding.

#### Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

#### Residential Rate D 650 kWh Bill

	9/1/2022	12/1/2022					%
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	Difference	Difference to Total Bill
Customer Charge	\$16.22	\$16.22	\$0.00	\$16.22	\$16.22	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.04511	\$0.04511	\$0.00000	\$29.32	\$29.32	\$0.00	0.0%
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. System Benefits Charge Default Service Charge Total kWh Charges	\$0.02533 \$0.00002 \$0.00000 \$0.00681 <u>\$0.10117</u> \$0.17844	\$0.02533 \$0.00002 \$0.00000 \$0.00681 \$0.25925 \$0.33652	\$0.00000 \$0.00000 \$0.00000 \$0.00000 <u>\$0.15808</u> \$0.15808	\$16.46 \$0.01 \$0.00 \$4.43 \$65.76	\$16.46 \$0.01 \$0.00 \$4.43 <u>\$168.51</u>	\$0.00 \$0.00 \$0.00 \$0.00 \$102.75	0.0% 0.0% 0.0% 0.0% <u>77.7%</u>
Total E	Bill			\$132.21	\$234.96	\$102.75	77.7%

Regular Genera	I G2 Demand,	11 kW, 2,800 k	Wh Typical Bill	_		·
9/1/2022	12/1/2022					%
Current Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	Difference	Difference to Total Bill
\$29.19	\$29.19	\$0.00	\$29.19	\$29.19	\$0.00	0.0%
All kW \$11.91 \$0.00 \$11.91 \$/kWh	<u>All kW</u> \$11.91 <u>\$0.00</u> \$11.91	\$0.00 <u>\$0.00</u> \$0.00	\$131.01 <u>\$0.00</u> \$131.01	\$131.01 <u>\$0.00</u> \$131.01	\$0.00 <u>\$0.00</u> \$0.00	0.0% <u>0.0%</u> 0.0%
\$0.00000 \$0.02533 \$0.00002 \$0.00000 \$0.00681 <u>\$0.09370</u> \$0.12586	\$0.00000 \$0.02533 \$0.00002 \$0.00000 \$0.00681 <u>\$0.25375</u> \$0.28591	\$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.16005 \$0.16005	\$0.00 \$70.92 \$0.06 \$0.00 \$19.07 \$262.36 \$352.41	\$0.00 \$70.92 \$0.06 \$0.00 \$19.07 <u>\$710.50</u> \$800.55	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$448.14	0.0% 0.0% 0.0% 0.0% 0.0% 87.4% 87.4%
	9/1/2022  Current Rate \$29.19  All kW \$11.91 \$0.00 \$11.91  \$/kWh  \$0.00000 \$0.02533 \$0.00002 \$0.00000 \$0.00681 \$0.09370	9/1/2022         12/1/2022           Current Rate         As Revised           \$29.19         \$29.19           All kW         All kW           \$11.91         \$11.91           \$0.00         \$0.00           \$11.91         \$11.91           \$/kWh         \$/kWh           \$0.00000         \$0.00000           \$0.02533         \$0.02533           \$0.00002         \$0.00002           \$0.00008         \$0.00001           \$0.00681         \$0.00681           \$0.12586         \$0.28591	9/1/2022         12/1/2022           Current Rate         As Revised         Difference           \$29.19         \$29.19         \$0.00           All kW         All kW         \$11.91         \$0.00           \$0.00         \$0.00         \$0.00           \$11.91         \$11.91         \$0.00           \$11.91         \$11.91         \$0.00           \$0.000         \$11.91         \$0.00           \$0.0000         \$0.0000         \$0.0000           \$0.02533         \$0.00000         \$0.00000           \$0.00002         \$0.00000         \$0.00000           \$0.00008         \$0.00000         \$0.00000           \$0.00681         \$0.00681         \$0.00005           \$0.12586         \$0.28591         \$0.16005	9/1/2022         12/1/2022           Current Rate         As Revised         Difference         Current Bill           \$29.19         \$29.19         \$0.00         \$29.19           All kW \$11.91         \$11.91         \$0.00         \$131.01           \$0.00         \$0.00         \$0.00         \$0.00           \$11.91         \$11.91         \$0.00         \$131.01           \$/kWh         \$/kWh           \$0.00000         \$0.00000         \$0.0000         \$0.00           \$0.002533         \$0.02533         \$0.00000         \$70.92           \$0.00002         \$0.00000         \$0.06         \$0.00           \$0.00001         \$0.00000         \$0.00         \$0.06           \$0.00681         \$0.00681         \$0.00000         \$19.07           \$0.09370         \$0.25375         \$0.16005         \$262.36           \$0.12586         \$0.28591         \$0.16005         \$352.41	Current Rate         As Revised         Difference         Current Bill         As Revised Bill           \$29.19         \$29.19         \$0.00         \$29.19         \$29.19           All kW \$11.91         \$11.91         \$0.00         \$131.01         \$131.01           \$0.00         \$0.00         \$0.00         \$0.00         \$0.00           \$11.91         \$11.91         \$0.00         \$131.01         \$131.01           \$/kWh         \$/kWh         \$/kWh         \$0.00000         \$0.00         \$0.00           \$0.00000         \$0.02533         \$0.02533         \$0.00000         \$70.92         \$70.92           \$0.00002         \$0.00002         \$0.00000         \$0.06         \$0.06           \$0.00000         \$0.00000         \$0.00         \$0.00           \$0.00681         \$0.00681         \$0.00000         \$19.07         \$19.07           \$0.09370         \$0.25375         \$0.16005         \$262.36         \$710.50           \$0.12586         \$0.28591         \$0.16005         \$352.41         \$800.55	Gurrent Rate         As Revised         Difference         Current Bill         As Revised Bill         Difference           \$29.19         \$29.19         \$0.00         \$29.19         \$29.19         \$0.00           All kW         \$11.91         \$10.00         \$131.01         \$131.01         \$0.00           \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00           \$11.91         \$11.91         \$0.00         \$131.01         \$131.01         \$0.00           \$11.91         \$10.00         \$131.01         \$131.01         \$0.00           \$11.91         \$10.00         \$131.01         \$131.01         \$0.00           \$0.0000         \$0.000         \$131.01         \$131.01         \$0.00           \$0.00000         \$0.000         \$131.01         \$131.01         \$0.00           \$0.00000         \$0.0000         \$131.01         \$131.01         \$0.00           \$0.00000         \$0.0000         \$131.01         \$131.01         \$0.00           \$0.00000         \$0.0000         \$0.00         \$0.00         \$0.00           \$0.00000         \$0.00000         \$0.00         \$0.00         \$0.00           \$0.00000         \$0.00000         \$0

### Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

Regular Genera	al G2 Quick Reco	very Water He	ating and Spa	ce Heating 1,66	60 kWh Typical Bil	<u>L</u>	
	9/1/2022	12/1/2022					% Difference to
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	<u>Difference</u>	Total Bill
Customer Charge	\$9.73	\$9.73	\$0.00	\$9.73	\$9.73	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.03599	\$0.03599	\$0.00000	\$59.74	\$59.74	\$0.00	0.0%
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000	\$42.05	\$42.05	\$0.00	0.0%
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000	\$0.03	\$0.03	\$0.00	0.0%
Storm Recovery Adj.	\$0.00000	\$0.00000	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000	\$11.30	\$11.30	\$0.00	0.0%
Default Service Charge	\$0.09370	\$0.25375	\$0.1600 <u>5</u>	<u>\$155.54</u>	<u>\$421.23</u>	\$265.68	<u>95.4%</u>
Total kWh Charges	\$0.16185	\$0.32190	\$0.16005	\$268.67	\$534.35	\$265.68	95.4%
Total Bi	II			\$278.40	\$544.08	\$265.68	95.4%

	Regular Ge	neral G2 kWh	Meter 115 kWl	n Typical Bill			
	9/1/2022	12/1/2022					%
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	<u>Difference</u>	Difference to Total Bill
Customer Charge	\$18.38	\$18.38	\$0.00	\$18.38	\$18.38	\$0.00	0.0%
	<u>\$/kWh</u>	\$/kWh					
Distribution Charge	\$0.02933	\$0.02933	\$0.00000	\$3.37	\$3.37	\$0.00	0.0%
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000	\$2.91	\$2.91	\$0.00	0.0%
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
Storm Recovery Adj.	\$0.00000	\$0.00000	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000	\$0.78	\$0.78	\$0.00	0.0%
Default Service Charge	\$0.09370	\$0.25375	\$0.1600 <u>5</u>	<u>\$10.78</u>	<u>\$29.18</u>	<u>\$18.41</u>	<u>50.8%</u>
Total kWh Charges	\$0.15519	\$0.31524	\$0.16005	\$17.85	\$36.25	\$18.41	50.8%
Total Bi	II			\$36.23	\$54.63	\$18.41	50.8%

## Unitil Energy Systems, Inc. Typical Bill Impacts for Residential Rate Class based on Mean and Median Usage

#### Residential Rate D 653 kWh Bill - Mean Use\*

	9/1/2022	12/1/2022					%
Rate Components	Current Rate	As Revised	Difference	Current Bill	As Revised Bill	Difference	<u>Difference</u> to Total Bill
Customer Charge	\$16.22	\$16.22	\$0.00	\$16.22	\$16.22	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.04511	\$0.04511	\$0.00000	\$29.46	\$29.46	\$0.00	0.0%
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000	\$16.54	\$16.54	\$0.00	0.0%
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000	\$0.01	\$0.01	\$0.00	0.0%
Storm Recovery Adj.	\$0.00000	\$0.00000	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000	\$4.45	\$4.45	\$0.00	0.0%
Default Service Charge	\$0.10117	\$0.25925	\$0.15808	\$66.06	\$169.29	\$103.23	77.8%
Total kWh Charges	\$0.17844	\$0.33652	\$0.15808				
Total Bill				\$132.74	\$235.97	\$103.23	77.8%

#### Residential Rate D 526 kWh Bill - Median Use\*

	9/1/2022	12/1/2022					%
							<u>Difference</u>
Rate Components	Current Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	<u>Difference</u>	to Total Bill
Customer Charge	\$16.22	\$16.22	\$0.00	\$16.22	\$16.22	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.04511	\$0.04511	\$0.00000	\$23.73	\$23.73	\$0.00	0.0%
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000	\$13.32	\$13.32	\$0.00	0.0%
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000	\$0.01	\$0.01	\$0.00	0.0%
Storm Recovery Adj.	\$0.00000	\$0.00000	\$0.00000	\$0.00	\$0.00	\$0.00	0.0%
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000	\$3.58	\$3.58	\$0.00	0.0%
Default Service Charge	<u>\$0.10117</u>	\$0.25925	\$0.15808	\$53.22	<b>\$136.37</b>	<u>\$83.15</u>	<u>75.5%</u>
Total kWh Charges	\$0.17844	\$0.33652	\$0.15808				
				****	<b>*</b> 4 0 0 0 0	***	<b></b> -0/
Total Bill				\$110.08	\$193.23	\$83.15	75.5%

<sup>\*</sup> Based on billing period January through December 2021.

## Unitil Energy Systems, Inc. Calculation of Revenue based on current rates

Col. 1

Col. 2

Col. 3

		Rates Effective	Revenue under
	Units	September 1, 2022	current rates
Residential - D			
Test Year Consumers	815,280	\$16.22	\$13,223,834
All kWh	515,968,592	\$0.17844	\$92,069,436
	0	\$0.17844	<u>\$0</u>
Total Billed Revenue			\$105,293,269
Small General Service - G2 kWh			
Test Year Consumers	4,543	\$18.38	\$83,500
Annual kWh	438,744	\$0.15519	\$68,08 <u>9</u>
Total Billed Revenue			\$151,589
Small General Service - G2 QR WH /SH			
Test Year Consumers	3,089	\$9.73	. ,
Annual kWh	4,483,579	\$0.16185	<u>\$725,667</u>
Total Billed Revenue			\$755,723
Small General Service - G2 Demand			
Test Year Consumers	126,712	\$29.19	\$3,698,724
Demand kW	1,234,532	\$11.91	\$14,703,279
Annual kWh	312,134,498	\$0.12586	\$39,285,248
Total Billed Revenue			\$57,687,250
G2-kW Transformer Ownership Discount			
Test Year kW	36,843	(\$0.50)	(\$18,421)
Total Billed Revenue	,	(\$0.00)	(\$18,421)

## Unitil Energy Systems, Inc. Calculation of Revenue based on current rates

Col. 1 Col. 2 Col. 3

	Units	Rates Effective September 1, 2022	Revenue under current rates
Large General Service - G1			

Test Year Consumers - Secondary Test Year Consumers - Primary

Demand kVA Annual kWh Total Billed Revenue

**G1-kVA Transformer Ownership Discount** 

Test Year kVA	
Total Billed Revenue	

#### **Outdoor Lighting - OL**

100W Mercury Vapor Street	13,919	\$13.73	\$191,105
175W Mercury Vapor Street	793	\$15.73	\$12,477
250W Mercury Vapor Street	771	\$17.25	\$13,291
400W Mercury Vapor Street	1,298	\$17.25	\$22,391
1000W Mercury Vapor Street	24	\$24.78	\$595
250W Mercury Vapor Flood	665	\$18.25	\$12,140
400W Mercury Vapor Flood	901	\$21.57	\$19,442
1000W Mercury Vapor Flood	144	\$25.29	\$3,642
100W Mercury Vapor Power Bracket	3,894	\$13.44	\$52,330
175W Mercury Vapor Power Bracket	557	\$14.65	\$8,154
50W Sodium Vapor Street	35,908	\$13.73	\$493,020
100W Sodium Vapor Street	1,309	\$15.73	\$20,598
150W Sodium Vapor Street	3,906	\$17.25	\$67,386
250W Sodium Vapor Street	12,893	\$19.53	\$251,804
400W Sodium Vapor Street	2,711	\$24.78	\$67,184
1000W Sodium Vapor Street	1,606	\$42.51	\$68,250
150W Sodium Vapor Flood	2,690	\$18.25	\$49,101
250W Sodium Vapor Flood	3,790	\$21.57	\$81,741
400W Sodium Vapor Flood	4,857	\$25.29	\$122,830
1000W Sodium Vapor Flood	2,467	\$42.89	\$105,796
50W Sodium Vapor Power Bracket	1,387	\$13.44	\$18,645
100W Sodium Vapor Power Bracket	904	\$14.65	\$13,242
175W Metal Halide Street	1	\$17.25	\$17
1000W Metal Halide Flood (Contracts)	535	\$25.29	\$13,518
Special Agreements - average	10,671	\$13.15	\$140,376
Fixture Revenue	108,601		\$1,849,075
Pole charges			\$8,639
Effective kWh total	7,625,729	\$0.12586	<u>\$959,774</u>
Total Billed Revenue			\$2,817,489

840,651,142 840,651,142 \$166,686,899 \$166,686,899

Col. 1: Test year billing determinants in DE 21-030

Col. 2: Rates effective September 1, 2022, including DSC.

Col. 3: Col.1 times Col. 2

## Unitil Energy Systems, Inc. Average Class Impacts Due to Proposed Default Service Rate Changes Effective December 1, 2022

(A) <u>Class of Service</u>	(B) Annual Number of Customers (luminaires for Outdoor Lighting)	(C) Annual kWh <u>Sales</u>	(D) Annual kW / kVA <u>Sales</u>	(E) Proposed DSC <u>Change \$</u>	(F) Estimated Annual Revenue \$ Under <u>Present Rates</u>	(G) Estimated Annual Revenue \$ Under Proposed Rates	(H) Proposed Net Change <u>Revenue \$</u>	(I) % Change DSC <u>Revenue</u>
Residential	815,280	515,968,592	n/a	\$81,564,315	\$105,293,269	\$186,857,584	\$81,564,315	77.5%
General Service	134,344	317,056,821	1,234,532	\$50,744,944	\$58,576,141	\$109,321,085	\$50,744,944	86.6%
Outdoor Lighting	108,601	7,625,729	n/a	\$1,220,498	\$2,817,489	\$4,037,987	\$1,220,498	43.3%
Total	1,058,224	840,651,142		\$133,529,757	\$166,686,899	\$300,216,656	\$133,529,757	80.1%

<sup>(</sup>B), (C), (D) Test year billing determinants in DE 21-030.

<sup>(</sup>E) Difference in proposed rate and current rate, times the billing determinants shown in Column (C).

<sup>(</sup>F) Based on current rates times billing determinants shown in Columns (B), (C) and (D).

<sup>(</sup>G) Sum of Columns (E) and (F)

<sup>(</sup>H) Column (G) minus Column (F)

<sup>(</sup>I) Column (H) divided by Column (F)

## Unitil Energy Systems, Inc. Typical Bill Impacts - September 1, 2022 vs. December 1, 2022 Due to Changes in the Default Service Charge Impact on D Rate Customers

Average <u>kWh</u>	Total Bill Using Rates <u>9/1/2022</u>	Total Bill Using Rates <u>12/1/2022</u>	Total <u>Difference</u>	% Total <u>Difference</u>
125	\$38.53	\$58.29	\$19.76	51.3%
150	\$42.99	\$66.70	\$23.71	55.2%
200	\$51.91	\$83.52	\$31.62	60.9%
250	\$60.83	\$100.35	\$39.52	65.0%
300	\$69.75	\$117.18	\$47.42	68.0%
350	\$78.67	\$134.00	\$55.33	70.3%
400	\$87.60	\$150.83	\$63.23	72.2%
450	\$96.52	\$167.65	\$71.14	73.7%
500	\$105.44	\$184.48	\$79.04	75.0%
525	\$109.90	\$192.89	\$82.99	75.5%
550	\$114.36	\$201.31	\$86.94	76.0%
575	\$118.82	\$209.72	\$90.90	76.5%
600	\$123.28	\$218.13	\$94.85	76.9%
625	\$127.75	\$226.55	\$98.80	77.3%
650	\$132.21	\$234.96	\$102.75	77.7%
675	\$136.67	\$243.37	\$106.70	78.1%
700	\$141.13	\$251.78	\$110.66	78.4%
725	\$145.59	\$260.20	\$114.61	78.7%
750	\$150.05	\$268.61	\$118.56	79.0%
775	\$154.51	\$277.02	\$122.51	79.3%
825	\$163.43	\$293.85	\$130.42	79.8%
925	\$181.28	\$327.50	\$146.22	80.7%
1,000	\$194.66	\$352.74	\$158.08	81.2%
1,250	\$239.27	\$436.87	\$197.60	82.6%
1,500	\$283.88	\$521.00	\$237.12	83.5%
2,000	\$373.10	\$689.26	\$316.16	84.7%
3,500	\$640.76	\$1,194.04	\$553.28	86.3%
5,000	\$908.42	\$1,698.82	\$790.40	87.0%

	Rates - Effective September 1, 2022	Rates - Proposed December 1, 2022	Difference
Customer Charge	\$16.22	\$16.22	\$0.00
	<u>kWh</u>	<u>kWh</u>	<u>kWh</u>
Distribution Charge:	\$0.04511	\$0.04511	\$0.00000
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000
Storm Recovery Adjustment Factor	\$0.00000	\$0.00000	\$0.00000
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000
Default Service Charge	<u>\$0.10117</u>	<u>\$0.25925</u>	<u>\$0.15808</u>
TOTAL	\$0.17844	\$0.33652	\$0.15808

## Unitil Energy Systems, Inc. Typical Bill Impacts - September 1, 2022 vs. December 1, 2022 Due to Changes in the Default Service Charge Impact on G2 Rate Customers

Load Factor	Average Monthly <u>kW</u>	Average Monthly <u>kWh</u>	Total Bill Using Rates <u>9/1/2022</u>	Total Bill Using Rates <u>12/1/2022</u>	Total <u>Difference</u>	% Total <u>Difference</u>
20%	5	730	\$180.62	\$297.45	\$116.84	64.7%
20%	10	1,460	\$332.05	\$565.72	\$233.67	70.4%
20%	15	2,190	\$483.47	\$833.98	\$350.51	72.5%
20%	25	3,650	\$786.33	\$1,370.51	\$584.18	74.3%
20%	50	7,300	\$1,543.47	\$2,711.83	\$1,168.37	75.7%
20%	75	10,950	\$2,300.61	\$4,053.15	\$1,752.55	76.2%
20%	100	14,600	\$3,057.75	\$5,394.48	\$2,336.73	76.4%
20%	150	21,900	\$4,572.02	\$8,077.12	\$3,505.10	76.7%
36%	5	1,314	\$254.12	\$464.43	\$210.31	82.8%
36%	10	2,628	\$479.05	\$899.66	\$420.61	87.8%
36%	15	3,942	\$703.98	\$1,334.90	\$630.92	89.6%
36%	25	6,570	\$1,153.84	\$2,205.37	\$1,051.53	91.1%
36%	50	13,140	\$2,278.49	\$4,381.55	\$2,103.06	92.3%
36%	75	19,710	\$3,403.14	\$6,557.73	\$3,154.59	92.7%
36%	100	26,280	\$4,527.79	\$8,733.90	\$4,206.11	92.9%
36%	150	39,420	\$6,777.09	\$13,086.26	\$6,309.17	93.1%
50%	5	1,825	\$318.43	\$610.53	\$292.09	91.7%
50%	10	3,650	\$607.68	\$1,191.86	\$584.18	96.1%
50%	15	5,475	\$896.92	\$1,773.20	\$876.27	97.7%
50%	25	9,125	\$1,475.41	\$2,935.87	\$1,460.46	99.0%
50%	50	18,250	\$2,921.64	\$5,842.55	\$2,920.91	100.0%
50%	75	27,375	\$4,367.86	\$8,749.23	\$4,381.37	100.3%
50%	100	36,500	\$5,814.08	\$11,655.91	\$5,841.83	100.5%
50%	150	54,750	\$8,706.53	\$17,469.26	\$8,762.74	100.6%

	Rates - Effective September 1, 2022	Rates - Proposed December 1, 2022	Difference
Customer Charge	\$29.19	\$29.19	\$0.00
	All kW	All kW	All kW
Distribution Charge	\$11.91	<del>\$11.91</del>	\$0.00
Stranded Cost Charge	<u>\$0.00</u>	<u>\$0.00</u>	\$0.00
TOTAL	\$11.91	\$11.91	\$0.00
	<u>kWh</u>	<u>kWh</u>	<u>kWh</u>
Distribution Charge	\$0.00000	\$0.00000	\$0.00000
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000
Storm Recovery Adj. Factor	\$0.00000	\$0.00000	\$0.00000
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000
Default Service Charge	\$0.09370	<u>\$0.25375</u>	<u>\$0.16005</u>
TOTAL	\$0.12586	\$0.28591	\$0.16005

# Unitil Energy Systems, Inc. Typical Bill Impacts - September 1, 2022 vs. December 1, 2022 Due to Changes in the Default Service Charge Impact on G2 kWh Meter Rate Customers

Average Monthly <u>kWh</u>	Total Bill Using Rates <u>9/1/2022</u>	Total Bill Using Rates <u>12/1/2022</u>	Total <u>Difference</u>	% Total <u>Difference</u>
15	\$20.71	\$23.11	\$2.40	11.6%
75	\$30.02	\$42.02	\$12.00	40.0%
150	\$41.66	\$65.67	\$24.01	57.6%
250	\$57.18	\$97.19	\$40.01	70.0%
350	\$72.70	\$128.71	\$56.02	77.1%
450	\$88.22	\$160.24	\$72.02	81.6%
550	\$103.73	\$191.76	\$88.03	84.9%
650	\$119.25	\$223.29	\$104.03	87.2%
750	\$134.77	\$254.81	\$120.04	89.1%
900	\$158.05	\$302.10	\$144.05	91.1%

	Rates - Effective September 1, 2022	Rates - Proposed December 1, 2022	Difference
kWh Meter Customer Charge	\$18.38	\$18.38	\$0.00
	<u>All kWh</u>	<u>All kWh</u>	All kWh
Distribution Charge	\$0.02933	\$0.02933	\$0.00000
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000
Storm Recovery Adjustment Factor	\$0.00000	\$0.00000	\$0.00000
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000
Default Service Charge	\$0.09370	\$0.25375	\$0.16005
TOTAL	\$0.15519	<del>\$0.31524</del>	\$0.16005

# Unitil Energy Systems, Inc. Typical Bill Impacts - September 1, 2022 vs. December 1, 2022 Due to Changes in the Default Service Charge Impact on G2 QRWH and SH Rate Customers

Average <u>kWh</u>	Total Bill Using Rates <u>9/1/2022</u>	Total Bill Using Rates <u>12/1/2022</u>	Total <u>Difference</u>	% Total <u>Difference</u>	
100	\$25.92	\$41.92	\$16.01	61.8%	
200	\$42.10	\$74.11	\$32.01	76.0%	
300	\$58.29	\$106.30	\$48.02	82.4%	
400	\$74.47	\$138.49	\$64.02	86.0%	
500	\$90.66	\$170.68	\$80.03	88.3%	
750	\$131.12	\$251.16	\$120.04	91.5%	
1,000	\$171.58	\$331.63	\$160.05	93.3%	
1,500	\$252.51	\$492.58	\$240.08	95.1%	
2,000	\$333.43	\$653.53	\$320.10	96.0%	
2,500	\$414.36	\$814.48	\$400.13	96.6%	

	Rates - Effective September 1, 2022	Rates - Proposed December 1, 2022	Difference
Customer Charge	\$9.73	\$9.73	\$0.00
	<u>All kWh</u>	All kWh	All kWh
Distribution Charge	\$0.03599	\$0.03599	\$0.00000
External Delivery Charge	\$0.02533	\$0.02533	\$0.00000
Stranded Cost Charge	\$0.00002	\$0.00002	\$0.00000
Storm Recovery Adjustment Factor	\$0.00000	\$0.00000	\$0.00000
System Benefits Charge	\$0.00681	\$0.00681	\$0.00000
Default Service Charge	<u>\$0.09370</u>	<u>\$0.25375</u>	<u>\$0.16005</u>
TOTAL	<b>\$0.16185</b>	\$0.32190	\$0.16005

Unitil Energy Systems, Inc.
Typical Bill Impacts - September 1, 2022 vs. December 1, 2022
Due to Changes in the Default Service Charge
Impact on OL Rate Customers \*

1 2 3 4 5 6	N				ustomers *					
2 3 4 5 6	M				Total Bill	Total Bill		%		
2 3 4 5 6	Nominal			Average	<b>Using Rates</b>	<b>Using Rates</b>	Total	Total		
2 3 4 5 6	<u>Watts</u>	<u>Lumens</u>	Type	Monthly kWh	9/1/2022	12/1/2022	<u>Difference</u>	<u>Difference</u>		
2 3 4 5 6	Mercury Vapor:			40	***	***	***	00.00/		
3 4 5 6	100 175	3,500 7,000	ST ST	43 71	\$19.14 \$24.67	\$26.02 \$36.03	\$6.88 \$11.36	36.0% 46.1%		
4 5 6	250	11,000	ST	100	\$29.84	\$45.84	\$16.01	53.6%		
6	400	20,000	ST	157	\$37.01	\$62.14	\$25.13	67.9%		
	1,000	60,000	ST	372	\$71.60	\$131.14	\$59.54	83.2%		
/	250	11,000	FL	100	\$30.84	\$46.84	\$16.01	51.9%		
8	400	20,000	FL	157 380	\$41.33 \$73.12	\$66.46 \$133.94	\$25.13 \$60.82	60.8% 83.2%		
9	1,000 100	60,000 3,500	FL PB	48	\$19.48	\$27.16	\$7.68	39.4%		
10	175	7,000	PB	71	\$23.59	\$34.95	\$11.36	48.2%		
11	High Pressure So 50	4,000	ST	23	\$16.62	\$20.31	\$3.68	22.1%		
12	100	9,500	ST	48	\$21.77	\$29.45	\$7.68	35.3%		
13	150	16,000	ST	65	\$25.43	\$35.83	\$10.40	40.9%		
14	250	30,000	ST	102	\$32.37	\$48.69	\$16.33	50.4%		
15	400	50,000	ST	161	\$45.04	\$70.81	\$25.77	57.2%		
16	1,000	140,000	ST	380	\$90.34	\$151.16	\$60.82	67.3%		
17	150	16,000	FL	65	\$26.43	\$36.83	\$10.40	39.4%		
18	250	30,000	FL	102	\$34.41	\$50.73	\$16.33	47.4%		
19 20	400 1,000	50,000 140,000	FL FL	161 380	\$45.55 \$90.72	\$71.32 \$151.54	\$25.77 \$60.82	56.6% 67.0%		
21	50	4,000	PB	23	\$16.33	\$20.02	\$3.68	22.5%		
22	100	95,000	PB	48	\$20.69	\$28.37	\$7.68	37.1%		
		-,	=		-					
23	Metal Halide: 175	8,800	ST	74	\$26.56	\$38.41	\$11.84	44.6%		
24	1,000	86,000	FL	374	\$72.36	\$132.22	\$59.86	82.7%		
	LED									
25	35	3,000	AL	12	\$14.95	\$16.87	\$1.92	12.8%		
26	47	4,000	AL	16	\$16.66	\$19.22	\$2.56	15.4%		
27	30	3,300	ST	10	\$14.99	\$16.59	\$1.60	10.7%		
28	50	5,000	ST	17	\$17.87	\$20.59	\$2.72	15.2%		
29 30	100 120	11,000 18,000	ST ST	35 42	\$21.66 \$24.82	\$27.26 \$31.54	\$5.60 \$6.72	25.9% 27.1%		
31	140	18,000	ST	48	\$30.82	\$38.50	\$7.68	24.9%		
32	260	31,000	ST	90	\$53.84	\$68.24	\$14.40	26.8%		
33	70	10,000	FL	24	\$21.27	\$25.11	\$3.84	18.1%		
34	90	10,000	FL	31	\$25.47	\$30.43	\$4.96	19.5%		
35 36	110 370	15,000 46,000	FL FL	38 128	\$30.07 \$59.00	\$36.15 \$79.49	\$6.08 \$20.49	20.2% 34.7%		
00	570	40,000		.20	φου.σσ	ψ. σ σ	Ψ20.10	0170		
			Luminaire	Charges For Yea	r Round Serv	rice:				
Rates - Effective September	1, 2022	Mercury Vapor	Rate/Mo.	Sodium Vapo	r Rate/Mo.	Metal Halid	e Rate/Mo.		LED Rate/Mo.	
Customer Charge	\$0.00		1 \$13.73	11	\$13.73	23	\$17.25		25	\$13.44
			2 \$15.73	12	\$15.73	24	\$25.29		26	\$14.65
	All kWh		3 \$17.25	13	\$17.25				27	\$13.73
Distribution Charge	\$0.00000		4 \$17.25	14	\$19.53				28	\$15.73
External Delivery Charge	\$0.02533		5 \$24.78	15	\$24.78				29	\$17.25
Stranded Cost Charge	\$0.00002		6 \$18.25	16	\$42.51				30	\$19.53
Storm Recovery Adj. Factor	\$0.00000		7 \$21.57	17	\$18.25				31	\$24.78
System Benefits Charge	\$0.00681		8 \$25.29	18	\$21.57				32	\$42.51
Default Service Charge	<u>\$0.09370</u>		9 \$13.44	19 20	\$25.29 \$42.89				33 34	\$18.25
TOTAL	\$0.12586	!	0 \$14.65	21	\$42.69 \$13.44				35	\$21.57 \$25.29
TOTAL	ψ0.12300			22	\$14.65				36	\$42.89
Rates - Proposed December	1. 2022	Mercury Vapor	Rate/Mo.	Sodium Vapo		Metal Halid	e Rate/Mo.		LED Rate/Mo.	
Customer Charge	\$0.00		1 \$13.73	11	\$13.73	23	\$17.25		25	\$13.44
ouolonioi onalye	ψυ.υυ		2 \$15.73	12	\$15.73 \$15.73	23	\$25.29		26	\$13.44
	All kWh		3 \$17.25	13	\$17.25	2-7	<b>420.20</b>		27	\$13.73
	\$0.00000		4 \$17.25	14	\$19.53				28	\$15.73
Distribution Charge	\$0.02533		5 \$24.78	15	\$24.78				29	\$17.25
Distribution Charge External Delivery Charge	\$0.00002		6 \$18.25	16	\$42.51				30	\$19.53
			7 \$21.57	17	\$18.25				31	\$24.78
External Delivery Charge	\$0.00000				\$21.57				32	\$42.51
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge	\$0.00000 \$0.00681		8 \$25.29	18						
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor	\$0.00000		8 \$25.29 9 \$13.44	19	\$25.29				33	\$18.25
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge	\$0.00000 \$0.00681 \$0.25375	1	8 \$25.29	19 20	\$25.29 \$42.89				34	\$21.57
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge	\$0.00000 \$0.00681	1	8 \$25.29 9 \$13.44	19 20 21	\$25.29 \$42.89 \$13.44				34 35	\$21.57 \$25.29
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge	\$0.00000 \$0.00681 \$0.25375		8 \$25.29 9 \$13.44 0 \$14.65	19 20	\$25.29 \$42.89 \$13.44 \$14.65	Metal Halid	e Rate/Mo.		34	\$21.57
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge TOTAL  Difference	\$0.00000 \$0.00681 \$0.25375 \$0.28591	Mercury Vapor	8 \$25.29 9 \$13.44 0 \$14.65	19 20 21 22 <u>Sodium Vapo</u>	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo.				34 35 36 <b>LED Rate/Mo.</b>	\$21.57 \$25.29 \$42.89
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge TOTAL	\$0.00000 \$0.00681 \$0.25375		8 \$25.29 9 \$13.44 0 \$14.65	19 20 21 22	\$25.29 \$42.89 \$13.44 \$14.65	Metal Halid 23 24	e Rate/Mo. \$0.00 \$0.00		34 35 36	\$21.57 \$25.29
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge TOTAL  Difference	\$0.00000 \$0.00681 \$0.25375 \$0.28591		8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00	19 20 21 22 <b>Sodium Vapo</b>	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25	\$21.57 \$25.29 \$42.89 \$0.00
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge	\$0.00000 \$0.00681 \$0.25375 \$0.28591		8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00	19 20 21 22 Sodium Vapo 11 12	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.00 All kWh \$0.00000 \$0.00000		8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 3 \$0.00 4 \$0.00 5 \$0.00	19 20 21 22 Sodium Vapo 11 12 13 14 15	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 27 28 29	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge Stranded Cost Charge	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.00 All kWh \$0.00000 \$0.00000 \$0.00000		8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 2 \$0.00 4 \$0.00 5 \$0.00 6 \$0.00	19 20 21 22 <b>Sodium Vapo</b> 11 12 13 14 15 16	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28 29 30	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.00 All kWh \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000	Mercury Vapor I	8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 3 \$0.00 4 \$0.00 4 \$0.00 6 \$0.00 7 \$0.00	19 20 21 22 Sodium Vapo 11 12 13 14 15 16	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28 29 30 31	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.000 All kWh \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000	Mercury Vapor I	8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 3 \$0.00 4 \$0.00 5 \$0.00 7 \$0.00 8 \$0.00	19 20 21 22 Sodium Vapo 11 12 13 14 15 16 17 17	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28 29 30 31 31 32	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.00 All kWh \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000	Mercury Vapor	8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 3 \$0.00 4 \$0.00 5 \$0.00 6 \$0.00 7 \$0.00 9 \$0.00	19 20 21 22 Sodium Vapo 11 12 13 14 15 16 17 18	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28 29 30 31 31 32 33	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.00 All kWh \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000	Mercury Vapor	8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 3 \$0.00 4 \$0.00 5 \$0.00 7 \$0.00 8 \$0.00	19 20 21 22 <b>Sodium Vapo</b> 11 12 13 14 15 16 17 18 19 20	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28 29 30 31 32 33 34	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
External Delivery Charge Stranded Cost Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge Default Service Charge  TOTAL  Difference Customer Charge  Distribution Charge External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Factor System Benefits Charge	\$0.00000 \$0.00681 \$0.25375 \$0.28591 \$0.000 All kWh \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000	Mercury Vapor	8 \$25.29 9 \$13.44 0 \$14.65 Rate/Mo. 1 \$0.00 2 \$0.00 3 \$0.00 4 \$0.00 5 \$0.00 6 \$0.00 7 \$0.00 9 \$0.00	19 20 21 22 Sodium Vapo 11 12 13 14 15 16 17 18	\$25.29 \$42.89 \$13.44 \$14.65 or Rate/Mo. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	23	\$0.00		34 35 36 LED Rate/Mo. 25 26 27 28 29 30 31 31 32 33	\$21.57 \$25.29 \$42.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

Unitil Energy Systems, Inc.

Typical Bill Impacts - September 1, 2022 vs. December 1, 2022

Due to Changes in the Default Service Charge

Impact on Tariffed Customer Supplied I ED Rate Customers

		Турі		pacts - September Changes in the D					
		lmį	oact on Tai	iffed Customer Su	upplied LED Rate	Customers			
	Nominal <u>Watts</u>	<u>Lumens</u>	Type	Current Average Monthly kWh	Percentage of Lights	Total Bill Using Rates 9/1/2022	Total Bill Using Rates 12/1/2022	Total <u>Difference</u>	% Total <u>Difference</u>
	CS LED								
1	35	3,000	AL	12	0.0%	\$8.51	\$10.43	\$1.92	22.6%
2	47	4,000	AL	16	0.0%	\$10.22	\$12.78	\$2.56	25.0%
3	30	3,300	ST	10	0.0%	\$10.22	\$12.70 \$12.57	\$1.60	14.6%
4	50	5,000	ST	17	0.0%	\$14.06	\$16.78	\$2.72	19.4%
5	100	11,000	ST	35	0.0%	\$16.89	\$22.49	\$5.60	33.2%
6	120	18,000	ST	42	0.0%	\$20.05	\$26.77	\$6.72	33.5%
7	140	18,000	ST	48	0.0%	\$20.05	\$31.55	\$0.72 \$7.68	32.2%
8	260	31,000	ST	46 90	0.0%	\$23.87 \$44.89	\$51.55 \$59.29	\$7.00 \$14.40	32.2% 32.1%
9	70	10,000	FL	24	0.0%	\$44.69 \$14.26	\$18.10	\$3.84	26.9%
10	90	10,000	FL	31	0.0%	\$14.26 \$18.46	\$23.42	\$4.96	26.9%
10	90 110	15,000	FL	38	0.0%	\$16.46 \$22.14	\$23.42 \$28.22	\$4.96 \$6.08	26.9%
12	370	46,000	FL	128	0.0%	\$43.11	\$63.60	\$20.49	47.5%
Rates - Effective Septer	nber 1, 2022			Rates - Propose	d December 1, 20	22	Difference		
Customer Charge		\$0.00		Customer Charge	•	\$0.00	Customer Charg	е	\$0.00
Distribution Charge External Delivery Charge Stranded Cost Charge Storm Recovery Adj. Fac System Benefits Charge Fixed Default Service Ch	tor	All kWh \$0.00000 \$0.02533 \$0.00002 \$0.00000 \$0.00681 \$0.09370 \$0.12586		Distribution Charge External Delivery Stranded Cost Cf Storm Recovery System Benefits ( Fixed Default Ser TOTAL	Charge narge Adj. Factor Charge	All kWh \$0.00000 \$0.02533 \$0.00002 \$0.00000 \$0.00681 \$0.25375 \$0.28591	Distribution Char External Delivery Stranded Cost C Storm Recovery System Benefits Fixed Default Se TOTAL	/ Charge Charge Adj. Factor Charge	\$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.00000 \$0.16005 \$0.16005
uminaire Charges:				Luminaire Charg	<u>ies:</u>		Luminaire Char	ges:	
CS LED Rate/Mo.  1 \$7.00  2 \$8.21  3 \$9.71  4 \$11.92  5 \$12.48  6 \$14.76  7 \$17.83  8 \$33.56  9 \$11.24  0 \$14.56  1 \$17.36  2 \$27.00			1 2 3 4 5 6 7 7 8 9 10 11	2 \$8.21 3 \$9.71 4 \$11.92 5 \$12.48 6 \$14.76 7 \$17.83 8 \$33.56 \$11.24 0 \$14.56 \$17.36			1 2 3 4 5 6 7 8 9 10 11		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

## Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

#### Residential Rate D 650 kWh Bill

	12/1/2021	12/1/2022					%
Rate Components	Prior Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	<u>Difference</u>	Difference <u>to</u> Total Bill
Customer Charge	\$16.22	\$16.22	\$0.00	\$16.22	\$16.22	\$0.00	0.0%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.03942	\$0.04511	\$0.00569	\$25.62	\$29.32	\$3.70	2.1%
External Delivery Charge	\$0.02978	\$0.02533	(\$0.00445)	\$19.36	\$16.46	(\$2.89)	(1.6%)
Stranded Cost Charge	(\$0.00002)	\$0.00002	\$0.00004	(\$0.01)	\$0.01	\$0.03	0.0%
Storm Recovery Adj.	\$0.00047	\$0.00000	(\$0.00047)	\$0.31	\$0.00	(\$0.31)	(0.2%)
System Benefits Charge	\$0.00752	\$0.00681	(\$0.00071)	\$4.89	\$4.43	(\$0.46)	(0.3%)
Default Service Charge	\$0.17518	\$0.25925	\$0.08407	\$113.87	\$168.51	\$54.65	30.3%
Total kWh Charges	\$0.25235	\$0.33652	\$0.08417	<del></del>			
Total Bi	11			\$180.25	\$234.96	\$54.71	30.4%

	Regular Gener	al G2 Demand,	11 kW, 2,800 k\	Wh Typical Bill	•		
	12/1/2021	12/1/2022					% Difference <u>to</u>
Rate Components	Prior Rate	As Revised	<u>Difference</u>	Current Bill	As Revised Bill	<u>Difference</u>	Total Bill
Customer Charge	\$29.19	\$29.19	\$0.00	\$29.19	\$29.19	\$0.00	0.0%
	All kW	All kW					
Distribution Charge	\$10.51	\$11.91	\$1.40	\$115.61	\$131.01	\$15.40	2.2%
Stranded Cost Charge	\$0.00	\$0.00	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	\$0.00	<u>0.0%</u>
Total kW Charges	\$10.51	\$11.91	\$1.40	\$115.61	\$131.01	\$15.40	2.2%
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.00384	\$0.00000	(\$0.00384)	\$10.75	\$0.00	(\$10.75)	(1.6%)
External Delivery Charge	\$0.02978	\$0.02533	(\$0.00445)	\$83.38	\$70.92	(\$12.46)	(1.8%)
Stranded Cost Charge	(\$0.00002)	\$0.00002	\$0.00004	(\$0.06)	\$0.06	\$0.11	0.0%
Storm Recovery Adj.	\$0.00047	\$0.00000	(\$0.00047)	\$1.32	\$0.00	(\$1.32)	(0.2%)
System Benefits Charge	\$0.00752	\$0.00681	(\$0.00071)	\$21.06	\$19.07	(\$1.99)	(0.3%)
Default Service Charge	\$0.15381	\$0.25375	\$0.09994	\$430.67	\$710.50	\$279.83	40.4%
Total kWh Charges	\$0.19540	\$0.28591	\$0.09051	\$547.12	\$800.55	\$253.43	36.6%
Total Bi	II			\$691.92	\$960.75	\$268.83	38.9%

### Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

Regular Genera	I G2 Quick Reco	very Water He	ating and Spa	ce Heating 1,66	60 kWh Typical Bil	<u>L</u>	
	12/1/2021	12/1/2022					%
Rate Components	Prior Rate	As Revised	Difference	Current Bill	As Revised Bill	<u>Difference</u>	Difference to <u>Total Bill</u>
Customer Charge	\$9.73	\$9.73	\$0.00	\$9.73	\$9.73	\$0.00	0.0%
Customer Charge	, ,	• • •	Ψ0.00	400	ψο σ	ψο.σσ	0.070
	<u>\$/kWh</u>	<u>\$/kWh</u>					
Distribution Charge	\$0.03588	\$0.03599	\$0.00011	\$59.56	\$59.74	\$0.18	0.0%
External Delivery Charge	\$0.02978	\$0.02533	(\$0.00445)	\$49.43	\$42.05	(\$7.39)	(1.9%)
Stranded Cost Charge	(\$0.00002)	\$0.00002	\$0.00004	(\$0.03)	\$0.03	\$0.07	0.0%
Storm Recovery Adj.	\$0.00047	\$0.00000	(\$0.00047)	\$0.78	\$0.00	(\$0.78)	(0.2%)
System Benefits Charge	\$0.00752	\$0.00681	(\$0.00071)	\$12.48	\$11.30	(\$1.18)	(0.3%)
Default Service Charge	<u>\$0.15381</u>	\$0.25375	\$0.09994	<u>\$255.32</u>	<u>\$421.23</u>	<u>\$165.90</u>	42.8%
Total kWh Charges	\$0.22744	\$0.32190	\$0.09446	\$377.55	\$534.35	\$156.80	40.5%
Total Bill	l			\$387.28	\$544.08	\$156.80	40.5%

	Regular Ge	eneral G2 kWh	Meter 115 kWh	Typical Bill			
	12/1/2021	12/1/2022					%
Rate Components	Prior Rate	As Revised	Difference	Current Bill	As Revised Bill	<u>Difference</u>	Difference to Total Bill
Customer Charge	\$18.38	\$18.38	\$0.00	\$18.38	\$18.38	\$0.00	0.0%
	\$/kWh	\$/kWh					
Distribution Charge	\$0.01267	\$0.02933	\$0.01666	\$1.46	\$3.37	\$1.92	4.6%
External Delivery Charge	\$0.02978	\$0.02533	(\$0.00445)	\$3.42	\$2.91	(\$0.51)	(1.2%)
Stranded Cost Charge	(\$0.00002)	\$0.00002	\$0.00004	(\$0.00)	\$0.00	\$0.00	0.0%
Storm Recovery Adj.	\$0.00047	\$0.00000	(\$0.00047)	\$0.05	\$0.00	(\$0.05)	(0.1%)
System Benefits Charge	\$0.00752	\$0.00681	(\$0.00071)	\$0.86	\$0.78	(\$0.08)	(0.2%)
Default Service Charge	<u>\$0.15381</u>	\$0.25375	\$0.09994	<u>\$17.69</u>	<u>\$29.18</u>	<u>\$11.49</u>	<u>27.5%</u>
Total kWh Charges	\$0.20423	\$0.31524	\$0.11101	\$23.49	\$36.25	\$12.77	30.5%
Total Bill				\$41.87	\$54.63	\$12.77	30.5%

SEE RETAL SALES in PATE CLASS  MARED. Defined Service (CSS) service take in receibilished a bad quantiled as Transfort Service order to Mar 9 2000).	RETAL SALES by PATE CLASS Corroctive Generation ICCI energy sales by month	SETAL SALES by PAYE CLASS Total Energy Sales by Morth IDS + CGI	RETAL SALES by SERVICE TYPE Small IDDM Includes Domestic	RETAIL SALES by SERVICE TYPE Medium Includes: Reo General and Outdoor Light	Laroe Customer Group (G1) Includes: Laroe General
D D-GPWH G2 G2-4Wh G2-GPWH G1 OL OL Ostoor Dorneld: Dorneld: Commission Regular General Regular General Large General Lught General Cannot Regular General Lught General Cannot Regular General	D D-D-DFWH G2 G2-With G2-GFWH G1 OL Demedic Demedic General Ge	D D-GPWH G2 G2-Wh G2-GPWH G2-GPWH G1 OL Domestic Domestic General Central Connection Con	Small Small Small Small Small DS CG DSN CGN Total	Medium Medium Medium Medium Medium DS CG DS% CGN Total	Large Large Large Large DS CG DS% CG% Total
Max-02  2077-00		3321 FM 5154 3170 231 71 90 40234 3 323 2664734 71220 513972 545730 345743 71220 513972 545730 345743 71220 513972 545730 345743 31242 54544 355523 51270 345445 3 112 112 112 112 112 112 112 112 112 1	33.791 MSR 0 100.0% 0 0% 33.791 MSR 34.891 047 0 100.0% 0.0% 34.681 047 41.771 668 0 100.0% 0.0% 41.771 668 64.342 1311 0 100.0% 0.0% 64.342 131	27 OR3 OTB 0 100 OTB 0 0TB 27 OR3 OTB 015 28 187 ABB 0 100 OTB 0 0TB 28 187 ABB 23 THE BRS 0 100 OTB 0 OTB 32 THE BRS 32 THE BRS 0 100 OTB 0 OTB 32 THE BRS 34 ABB 270 0 100 OTB 0 OTB 34 ABB 270	20-984 794 0 100 0% 0 0% 20 984 794 21.473.288 0 100 0% 0 0% 0 0% 23.413.388 23.310 886 0 100 0% 0 0% 0 0% 23.210 888 24.813.289 0 100 0% 0 0 0% 23.813.289

	D Domestic	D-OPWH Domestic	G2 Regular General	G2-kWh Regular General	G2-OPWH Regular General	G2-OPWH Regular General	G1 Large General	OL Outdoor Lighting	DS TOTA
May-03	60,336	121	8,217	636			193	1,891	72,30
Jun-03	60,315	133	9,249	604	0		193	1,891	72,6
Jul-03	60,383	121	9,297	653	0		193	1,894	72,80
Aug-03	60,319	130	9,327	691	0		193	1,833	72,75

D Domestic	D-OPWH Domestic	G2 Regular General	G2-kWh Regular General	G2-QRWH Regular General	G2-CIPWH Regular General	GI Large General	CIL Cutdoor Lighting	OG TOTAL
		0						
						0		
						0		

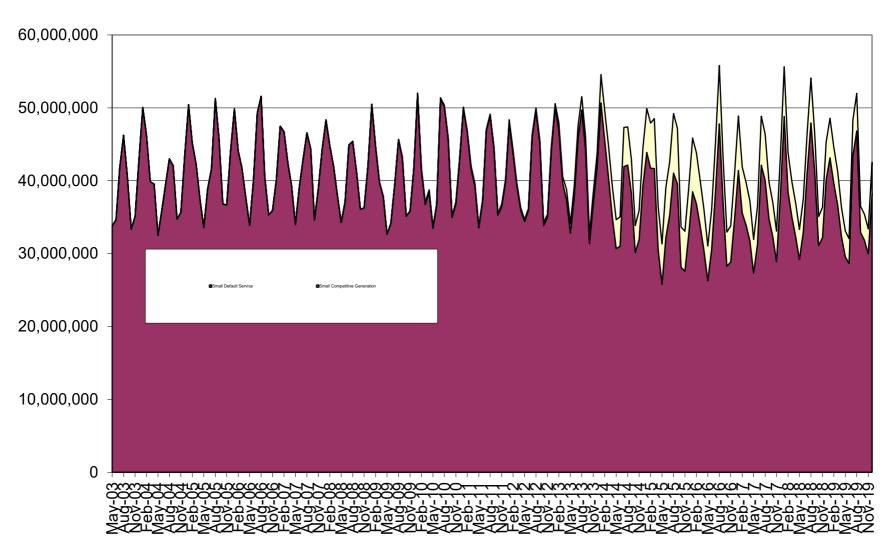
NAMED	Default Serv	rice (DS) en		month (inclu	des load succ utility-provided				1. 2006)			MERS by Ri neration (CG			nonth							LISTOMERS & DV Customers									54		er Group (1	VICE TYPE D. D-GPWH				Dustomer Gro Recular Gen			lina	Large Cus Includes: U				
	D Domestic	D-OPWH Domestic	G2 Regular General	G2-kWh Regular General	G2-QRWH Regular General	G2-OPWH Regular General	G1 Large General	OL Outdoor Lighting	DS TOTA	NL Dor	D D	OCPWH Comedic	G2 Regular General	G2-kWh Regular General	G2-QRWH Regular General	G2-CIPWH Regular General	G1 Large General	CIL Clubboo d Lightin	or CGTO	TAL	D Domestic	D-CIPWH Domestic	Regula Gener		alor Re	-QRMH G2-0 legular Re- lemenal Gas	OPWH gular I neral C	G1 Large - Seneral	OL Outdoor Lighting	TOTAL		Small DS	Small CG	Small DSN	Small CGN	Small Total	Medium	n Medium OG	Medium DS%		Medium Total	Large DS	Large CG	Large DS%	Large CGN	Large Total
May-03	60,226	121	8,210				190	1,8	11 72,3	104			0			-	1	0	0	0	60,23	J 12		1,217	604		0	193	1,831	72,304		60,367	0	100.0%	0.0%	60,367	11,806		100.0%	6.0%	11,896	183		100.0%	0.0%	193
Jun-03	60,315	130	1 1,20				190	1,0	10 72,6	DE			0					0	0		60,31		2 8	1,249	604	0	0	193	1,831	72,404		60,437		100.0%		60,437	11,836		100.0%		11,836	183		100.0%	0.0%	193
Jul-03	60,383	121	1,210				190	1,00	16 72,8	mt .								0	0		60,38	a 12		1297	663	0		193	1,834	72,881		60,314		100.0%	0.0%	65,014	11,886		100.0%	0.0%	11,886	183		100.0%	0.0%	193
Aug-03	60,319	130	9,32				190	1,0	13 73,7	103			0					0	0		60,11	3 12	0 8	1,327	661	0	0	193	1,833	72,703		62,639		100.0%	0.0%	65,639	11,811		100.0%	0.0%	11,911	183		100.0%	0.0%	193

Small DS	Small CG	Small DSN	Small CGN	Small Total	Me
60,367	0	100.0%	0.0%	65,367	- 11
92.637		100.0%	0.0%	60.637	11
60,314		100.0%	0.0%	60,014	11

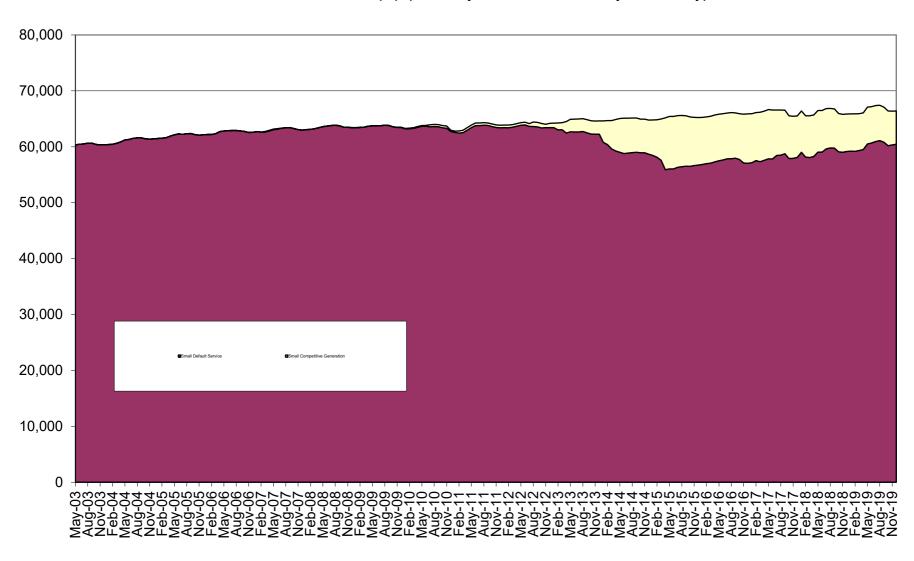
Aldum DS	Medium CG	Medium DS%	Medium CG%	Medium Total	Large DS	Large CG	Large DS%	Large CGN	
11,806		100.0%	0.0%	11,800	183		100.0%	0.0%	Г
11,836		100.0%	0.0%	11,836	183		100.0%	0.0%	ı
11,886		100.0%	0.0%	11,886	183		100.3%	0.0%	П
11.811		100.0%	0.0%	13,955	153		100.2%	0.0%	П

## MITA MARIS IN MIT CARS
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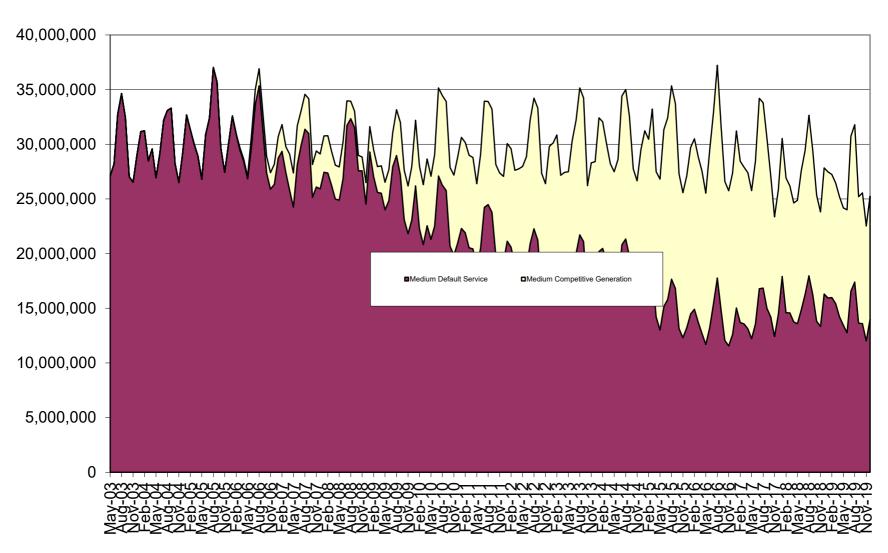
Unitil Energy Systems, Inc.
Small Customer Group (D) Monthly Retail Sales (kWh) by Service Type



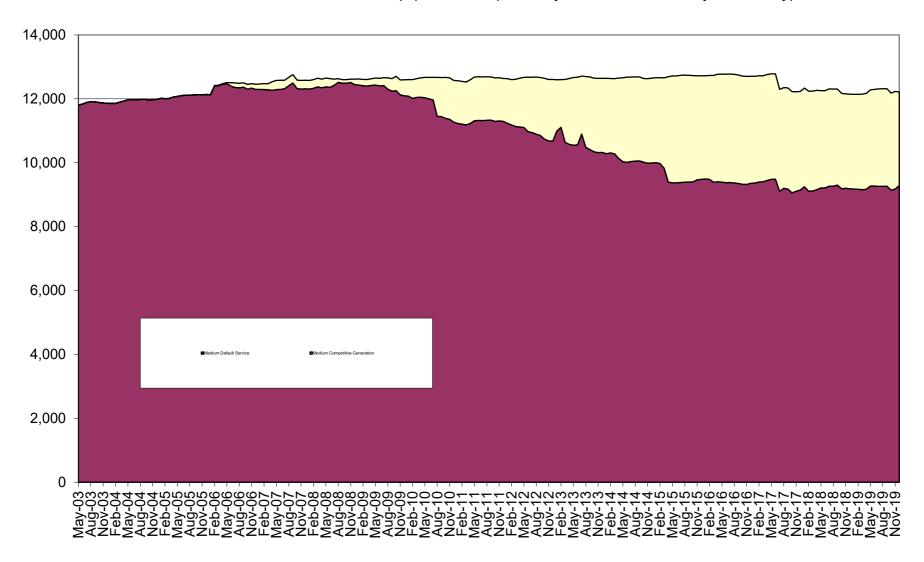
Unitil Energy Systems, Inc.
Small Customer Group (D) Monthly Retail Customers by Service Type



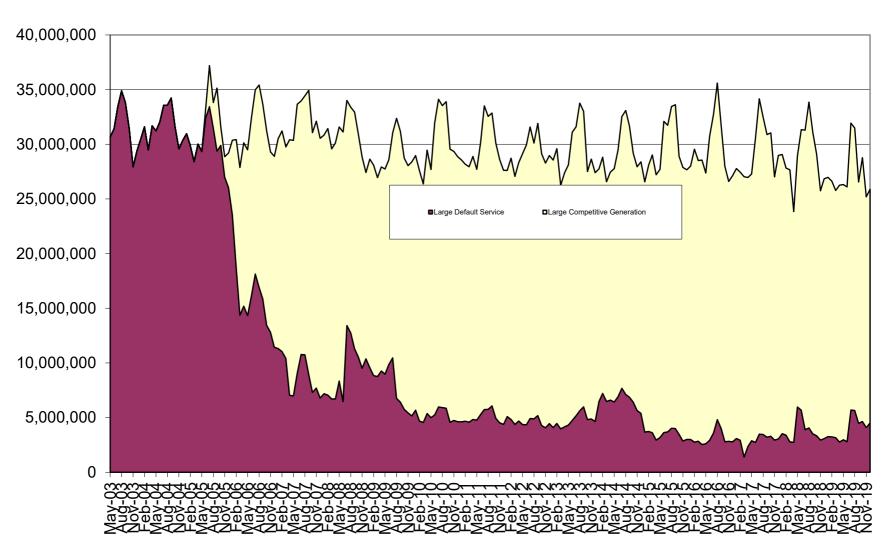
Unitil Energy Systems, Inc.
Medium Customer Group (G2 and OL) Monthly Retail Sales (kWh) by Service Type



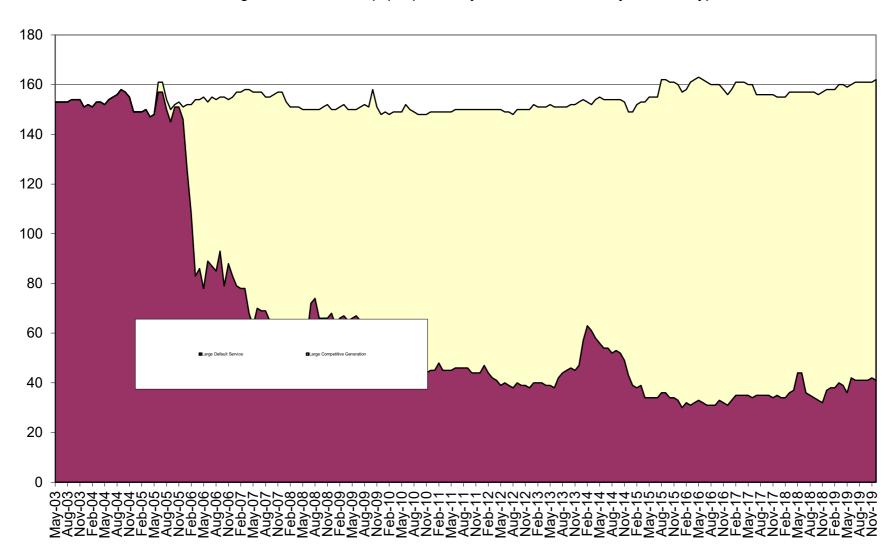
Unitil Energy Systems, Inc.
Medium Customer Group (G2 and OL) Monthly Retail Customers by Service Type



Unitil Energy Systems, Inc.
Large Customer Group (G1) Monthly Retail Sales (kWh) by Service Type



Unitil Energy Systems, Inc.
Large Customer Group (G1) Monthly Retail Customers by Service Type



### Unitil Energy Systems, Inc. Customer Migration Report

#### RETAIL SALES (kWh) by CUSTOMER CLASS Competitive Generation Sales

Month	DOMESTIC	REGULAR GENERAL	LARGE GENERAL	OUTDOOR LIGHTING	TOTAL
Aug-21	4,111,631	13,072,973	25,457,909	261,350	42,903,863
Sep-21	3,932,543	12,748,683	25,789,135	261,177	42,731,538
Oct-21	2,813,735	10,607,662	21,676,792	258,308	35,356,497
Nov-21	2,881,977	9,826,586	20,296,267	255,736	33,260,566
Dec-21	3,700,404	10,638,778	21,522,291	252,960	36,114,433
Jan-22	4,331,919	11,373,471	21,817,414	251,656	37,774,460
Feb-22	4,023,252	10,949,217	21,792,206	252,992	37,017,667
Mar-22	3,870,889	10,899,316	21,985,561	240,751	36,996,517
Apr-22	3,273,842	10,086,686	20,481,385	209,377	34,051,290
May-22	3,218,213	10,509,899	21,683,653	202,899	35,614,664
Jun-22	3,500,382	11,611,107	23,480,054	200,324	38,791,867
Jul-22	4,273,986	13,112,470	24,496,634	201,440	42,084,530
Aug-22	5,154,939	14,453,964	26,957,718	200,561	46,767,182

# RETAIL SALES (kWh) by CUSTOMER CLASS Total Sales

Month	DOMESTIC	REGULAR GENERAL	LARGE GENERAL	OUTDOOR LIGHTING	TOTAL
Aug-21	50,902,470	29,195,229	30,963,896	578,180	111,639,775
Sep-21	49,549,260	28,366,436	31,233,773	577,926	109,727,395
Oct-21	34,598,039	23,022,256	26,570,782	574,956	84,766,033
Nov-21	34,569,087	21,673,292	24,643,173	571,148	81,456,700
Dec-21	44,465,313	24,823,960	26,229,003	567,396	96,085,672
Jan-22	51,683,735	27,415,416	26,241,532	562,095	105,902,778
Feb-22	47,617,490	26,810,354	25,990,364	558,907	100,977,115
Mar-22	43,276,594	25,954,431	26,228,654	549,971	96,009,650
Apr-22	35,040,709	22,695,126	24,425,385	516,075	82,677,295
May-22	33,992,121	23,116,055	25,732,657	510,822	83,351,655
Jun-22	38,566,936	24,905,070	28,252,964	509,134	92,234,104
Jul-22	48,304,769	28,580,240	29,356,375	509,264	106,750,648
Aug-22	59,831,947	32,264,080	32,469,634	508,645	125,074,306

#### RETAIL SALES (kWh) by CUSTOMER CLASS Competitive Generation Sales as a Percentage of Total Sales

Competitive Generation Gales as a referritage of Total Gales					
Month	DOMESTIC	REGULAR GENERAL	LARGE GENERAL	OUTDOOR LIGHTING	TOTAL
Aug-21	8.1%	44.8%	82.2%	45.2%	38.4%
Sep-21	7.9%	44.9%	82.6%	45.2%	38.9%
Oct-21	8.1%	46.1%	81.6%	44.9%	41.7%
Nov-21	8.3%	45.3%	82.4%	44.8%	40.8%
Dec-21	8.3%	42.9%	82.1%	44.6%	37.6%
Jan-22	8.4%	41.5%	83.1%	44.8%	35.7%
Feb-22	8.4%	40.8%	83.8%	45.3%	36.7%
Mar-22	8.9%	42.0%	83.8%	43.8%	38.5%
Apr-22	9.3%	44.4%	83.9%	40.6%	41.2%
May-22	9.5%	45.5%	84.3%	39.7%	42.7%
Jun-22	9.1%	46.6%	83.1%	39.3%	42.1%
Jul-22	8.8%	45.9%	83.4%	39.6%	39.4%
Aug-22	8.6%	44.8%	83.0%	39.4%	37.4%

# Unitil Energy Systems, Inc. Customer Migration Report

## CUSTOMER COUNT by CLASS

Customers Served by	y Competitive Generation

			by compount come		
Month	DOMESTIC	REGULAR GENERAL	LARGE GENERAL	OUTDOOR LIGHTING	TOTAL
Aug-21	5,442	2,796	129	333	8,700
Sep-21	5,395	2,789	127	333	8,644
Oct-21	5,335	2,787	127	333	8,582
Nov-21	5,201	2,735	127	323	8,386
Dec-21	5,222	2,719	129	322	8,392
Jan-22	5,232	2,704	130	323	8,389
Feb-22	5,369	2,722	131	324	8,546
Mar-22	5,626	2,778	130	330	8,864
Apr-22	5,825	2,814	131	338	9,108
May-22	5,821	2,824	131	339	9,115
Jun-22	5,807	2,781	130	341	9,059
Jul-22	5,774	2,780	132	340	9,026
Aug-22	5,696	2,791	132	342	8,961

# CUSTOMER COUNT by CLASS Total Customers

Month	DOMESTIC	REGULAR GENERAL	LARGE GENERAL	OUTDOOR LIGHTING	TOTAL
Aug-21	68,334	11,265	168	1,639	81,406
Sep-21	68,165	11,267	168	1,639	81,239
Oct-21	67,356	11,162	168	1,638	80,324
Nov-21	67,375	11,156	168	1,637	80,336
Dec-21	67,338	11,154	167	1,635	80,294
Jan-22	67,350	11,159	168	1,633	80,310
Feb-22	67,410	11,167	169	1,632	80,378
Mar-22	67,461	11,172	170	1,630	80,433
Apr-22	67,630	11,200	170	1,626	80,626
May-22	68,598	11,296	172	1,626	81,692
Jun-22	68,629	11,251	171	1,627	81,678
Jul-22	68,658	11,254	171	1,626	81,709
Aug-22	68,659	11,263	171	1,623	81,716

#### CUSTOMER COUNT by CLASS

#### Percentage of Customers Served by Competitive Generation

uro conoradon	Joired by Competitive	r drochlage of dustomers cerved by competitive certefation						
OUTDOOR LIGHTING TOTAL	LARGE GENERAL	REGULAR GENERAL	DOMESTIC	Month				
19.3% 11.0%	76.7%	25.8%	8.3%	Mar-21				
19.3% 11.0%	76.7%	25.7%	8.2%	Apr-21				
19.3% 10.8%	76.8%	25.4%	8.1%	May-21				
20.6% 10.8%	77.4%	25.0%	8.1%	Jun-21				
20.3% 10.7%	76.8%	24.9%	8.0%	Jul-21				
20.3% 10.7%	76.8%	24.8%	8.0%	Aug-21				
20.3% 10.6%	75.6%	24.8%	7.9%	Sep-21				
20.3% 10.7%	75.6%	25.0%	7.9%	Oct-21				
19.7% 10.4%	75.6%	24.5%	7.7%	Nov-21				
19.7% 10.5%	77.2%	24.4%	7.8%	Dec-21				
19.8% 10.4%	77.4%	24.2%	7.8%	Jan-22				
19.9% 10.6%	77.5%	24.4%	8.0%	Feb-22				
20.2% 11.0%	76.5%	24.9%	8.3%	Mar-22				
20.8% 11.3%	77.1%	25.1%	8.6%	Apr-22				
20.8% 11.2%	76.2%	25.0%	8.5%	May-22				
21.0% 11.1%	76.0%	24.7%	8.5%	Jun-22				
20.9% 11.0%	77.2%	24.7%	8.4%	Jul-22				
21.1% 11.0%	77.2%	24.8%	8.3%	Aug-22				
19.7%       10.5%         19.8%       10.4%         19.9%       10.6%         20.2%       11.0%         20.8%       11.3%         20.8%       11.2%         21.0%       11.1%         20.9%       11.0%	77.2% 77.4% 77.5% 76.5% 77.1% 76.2% 76.0% 77.2%	24.4% 24.2% 24.4% 24.9% 25.1% 25.0% 24.7%	7.8% 7.8% 8.0% 8.3% 8.6% 8.5% 8.5% 8.4%	Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 May-22 Jun-22 Jul-22				

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation					
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service		
D	62,963	54,677,015	0	0		
D- OPWH	0	0	0	0		
G2	8,275	17,570,759	0	0		
G2- kWh	0	28,084	0	0		
G2- QRWH	197	211,273	0	0		
G2- OPWH	0	0	0	0		
G1	39	5,511,916	0	0		
OL	1,281	308,084	0	0		
TOTAL	72,755	78,307,131	0	0		

# ending July 2022)

Competitive Generation				
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)			
5,696	5,154,932			
0	0			
2,749	14,323,136			
0	5,460			
42	125,368			
0	0			
132	26,957,718			
342	200,561			
8,961	46,767,175			

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation					
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)		
D	62,884	44,030,790	0	0		
D- OPWH	0	0	0	0		
G2	8,278	15,294,304	0	0		
G2- kWh	0	26,958	0	0		
G2- QRWH	196	146,508	0	0		
G2- OPWH	0	0	0	0		
G1	39	4,859,741	0	0		
OL	1,286	307,824	0	0		
TOTAL	72,683	64,666,125	0	0		

# ending July 2022)

Competitive Generation				
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)			
5,774	4,273,979			
0	0			
2,738	13,010,846			
0	5,448			
42	96,176			
0	0			
132	24,496,634			
340	201,440			
9,026	42,084,523			

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation					
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service		
D	62,822	35,066,561	0	0		
D- OPWH	0	0	0	0		
G2	8,274	13,150,306	0	0		
G2- kWh	0	24,417	0	0		
G2- QRWH	196	119,240	0	0		
G2- OPWH	0	0	0	0		
G1	41	4,772,910	0	0		
OL	1,286	308,810	0	0		
TOTAL	72,619	53,442,244	0	0		

Prepared By: \_Robert Colichio

# ending June 2022)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,807	3,500,375		
0	0		
2,739	11,532,355		
0	4,600		
42	74,152		
0	0		
130	23,480,054		
341	200,324		
9,059	38,791,860		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,777	30,773,915	0	0
D- OPWH	0	0	0	0
G2	8,276	12,432,940	0	0
G2- kWh	0	25,999	0	0
G2- QRWH	196	147,217	0	0
G2- OPWH	0	0	0	0
G1	41	4,049,004	0	0
OL	1,287	307,923	0	0
TOTAL	72,577	47,736,998	0	0

Prepared By: \_Robert Colichio

# ending May 2022)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,821	3,218,206	
0	0	
2,782	10,410,184	
0	4,034	
42	95,681	
0	0	
131	21,683,653	
339	202,899	
9,115	35,614,657	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,805	31,766,874	0	0
D- OPWH	0	0	0	0
G2	8,189	12,384,240	0	0
G2- kWh	0	27,917	0	0
G2- QRWH	197	196,283	0	0
G2- OPWH	0	0	0	0
G1	39	3,944,000	0	0
OL	1,288	306,698	0	0
TOTAL	71,518	48,626,012	0	0

Prepared By: \_Robert Colichio

# ending April 2022)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,825	3,273,835	
0	0	
2,772	9,924,429	
0	3,652	
42	158,605	
0	0	
131	20,481,385	
338	209,377	
9,108	34,051,283	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,835	39,405,712	0	0
D- OPWH	0	0	0	0
G2	8,196	14,699,306	0	0
G2- kWh	0	34,292	0	0
G2- QRWH	198	321,517	0	0
G2- OPWH	0	0	0	0
G1	40	4,243,093	0	0
OL	1,300	309,220	0	0
TOTAL	71,569	59,013,140	0	0

# ending March 2022)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,626	3,870,882		
0	0		
2,737	10,662,856		
0	4,297		
41	232,163		
0	0		
130	21,985,561		
330	240,751		
8,864	36,996,510		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,041	43,594,244	0	0
D- OPWH	0	0	0	0
G2	8,248	15,412,140	0	0
G2- kWh	0	38,468	0	0
G2- QRWH	197	410,529	0	0
G2- OPWH	0	0	0	0
G1	38	4,198,158	0	0
OL	1,308	305,915	0	0
TOTAL	71,832	63,959,454	0	0

# ending February 2022)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,369	4,023,246		
0	0		
2,680	10,664,462		
0	4,714		
42	280,041		
0	0		
131	21,792,206		
324	252,992		
8,546	37,017,661		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,118	47,351,821	0	0
D- OPWH	0	0	0	0
G2	8,258	15,659,365	0	0
G2- kWh	0	38,467	0	0
G2- QRWH	197	344,113	0	0
G2- OPWH	0	0	0	0
G1	38	4,424,118	0	0
OL	1,310	310,439	0	0
TOTAL	71,921	68,128,323	0	0

# ending January 2022)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,232	4,331,914	
0	0	
2,662	11,118,654	
0	5,729	
42	249,088	
0	0	
130	21,817,414	
323	251,656	
8,389	37,774,455	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,116	40,764,913	0	0
D- OPWH	0	0	0	0
G2	8,238	13,895,634	0	0
G2- kWh	0	34,122	0	0
G2- QRWH	197	255,426	0	0
G2- OPWH	0	0	0	0
G1	38	4,706,712	0	0
OL	1,313	314,436	0	0
TOTAL	71,902	59,971,243	0	0

# ending December 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,222	3,700,400		
0	0		
2,677	10,445,320		
0	5,584		
42	187,874		
0	0		
129	21,522,291		
322	252,960		
8,392	36,114,429		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)
D	62,174	31,687,113	0	0
D- OPWH	0	0	0	0
G2	8,225	11,703,591	0	0
G2- kWh	0	26,544	0	0
G2- QRWH	196	116,571	0	0
G2- OPWH	0	0	0	0
G1	41	4,346,906	0	0
OL	1,314	315,412	0	0
TOTAL	71,950	48,196,137	0	0

# ending November 2021)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,201	2,881,974	
0	0	
2,692	9,706,137	
0	4,970	
43	115,479	
0	0	
127	20,296,267	
323	255,736	
8,386	33,260,563	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,021	31,784,306	0	0
D- OPWH	0	0	0	0
G2	8,181	12,290,702	0	0
G2- kWh	0	24,824	0	0
G2- QRWH	194	99,068	0	0
G2- OPWH	0	0	0	0
G1	41	4,893,990	0	0
OL	1,305	316,648	0	0
TOTAL	71,742	49,409,538	0	0

# ending October 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,335	2,813,733		
0	0		
2,742	10,527,632		
0	5,356		
45	74,674		
0	0		
127	21,676,792		
333	258,308		
8,582	35,356,495		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,770	45,616,718	0	0
D- OPWH	0	0	0	0
G2	8,284	15,428,066	0	0
G2- kWh	0	26,948	0	0
G2- QRWH	194	162,739	0	0
G2- OPWH	0	0	0	0
G1	41	5,444,638	0	0
OL	1,306	316,749	0	0
TOTAL	72,595	66,995,858	0	0

# ending September 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,395	3,932,542		
0	0		
2,744	12,630,533		
0	6,047		
45	112,103		
0	0		
127	25,789,135		
333	261,177		
8,644	42,731,537		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,892	46,790,839	0	0
D- OPWH	0	0	0	0
G2	8,275	15,928,858	0	0
G2- kWh	0	26,784	0	0
G2- QRWH	194	166,614	0	0
G2- OPWH	0	0	0	0
G1	39	5,505,987	0	0
OL	1,306	316,830	0	0
TOTAL	72,706	68,735,912	0	0

# ending August 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,442	4,111,631		
0	0		
2,751	12,957,876		
0	5,339		
45	109,758		
0	0		
129	25,457,909		
333	261,350		
8,700	42,903,863		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,831	46,644,125	0	0
D- OPWH	0	0	0	0
G2	8,267	15,261,590	0	0
G2- kWh	0	26,738	0	0
G2- QRWH	193	158,970	0	0
G2- OPWH	0	0	0	0
G1	39	5,412,467	0	0
OL	1,311	314,309	0	0
TOTAL	72,641	67,818,199	0	0

# ending July 2021)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,481	4,142,614	
0	0	
2,752	12,845,014	
0	5,396	
46	112,596	
0	0	
129	24,870,237	
334	257,551	
8,742	42,233,408	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,760	39,864,282	0	0
D- OPWH	0	0	0	0
G2	8,248	13,907,703	0	0
G2- kWh	0	26,995	0	0
G2- QRWH	193	146,128	0	0
G2- OPWH	0	0	0	0
G1	38	4,862,335	0	0
OL	1,307	313,648	0	0
TOTAL	72,546	59,121,091	0	0

# ending June 2021)

Competitive Generation				
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)			
5,511	3,609,781			
0	0			
2,765	12,054,357			
0	5,133			
46	101,259			
0	0			
130	24,078,622			
339	254,935			
8,791	40,104,087			

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation				
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service	
D	62,703	30,909,874	0	0	
D- OPWH	0	0	0	0	
G2	7,972	11,247,080	0	0	
G2- kWh	0	27,069	0	0	
G2- QRWH	193	130,087	0	0	
G2- OPWH	0	0	0	0	
G1	38	4,040,141	0	0	
OL	1,241	320,330	0	0	
TOTAL	72,147	46,674,581	0	0	

## ending May 2021)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,520	2,933,500	
0	0	
2,735	10,304,452	
0	4,756	
46	114,748	
0	0	
126	21,710,128	
296	261,483	
8,723	35,329,067	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,705	31,816,647	0	0
D- OPWH	0	0	0	0
G2	7,836	11,023,916	0	0
G2- kWh	0	28,369	0	0
G2- QRWH	193	166,996	0	0
G2- OPWH	0	0	0	0
G1	38	3,854,860	0	0
OL	1,240	318,511	0	0
TOTAL	71,012	47,209,299	0	0

# ending April 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,537	3,037,129		
0	0		
2,738	9,858,646		
0	4,830		
46	153,598		
0	0		
125	20,951,523		
296	261,384		
8,742	34,267,110		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,535	42,961,357	0	0
D- OPWH	0	0	0	0
G2	7,814	14,028,635	0	0
G2- kWh	0	38,325	0	0
G2- QRWH	193	300,576	0	0
G2- OPWH	0	0	0	0
G1	38	4,337,305	0	0
OL	1,241	236,924	0	0
TOTAL	70,821	61,903,122	0	0

### ending March 2021)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,550	4,147,182	
0	0	
2,733	11,397,391	
0	6,121	
46	290,473	
0	0	
125	23,288,857	
297	266,555	
8,751	39,396,579	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,443	42,858,386	0	0
D- OPWH	0	0	0	0
G2	7,818	13,197,965	0	0
G2- kWh	0	36,485	0	0
G2- QRWH	193	294,662	0	0
G2- OPWH	0	0	0	0
G1	38	4,261,582	0	0
OL	1,242	315,251	0	0
TOTAL	70,734	60,964,331	0	0

## ending February 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,576	4,170,059		
0	0		
2,735	10,663,231		
0	6,016		
46	313,528		
0	0		
125	21,550,828		
297	264,772		
8,779	36,968,434		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,414	44,048,231	0	0
D- OPWH	0	0	0	0
G2	7,825	12,871,811	0	0
G2- kWh	0	38,206	0	0
G2- QRWH	193	264,700	0	0
G2- OPWH	0	0	0	0
G1	38	3,904,572	0	0
OL	1,242	317,789	0	0
TOTAL	70,712	61,445,309	0	0

## ending January 2021)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,581	4,278,597		
0	0		
2,726	10,322,410		
0	6,161		
47	300,999		
0	0		
125	21,446,857		
298	265,177		
8,777	36,620,201		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,393	40,980,473	0	0
D- OPWH	0	0	0	0
G2	7,820	12,631,005	0	0
G2- kWh	0	35,087	0	0
G2- QRWH	194	203,634	0	0
G2- OPWH	0	0	0	0
G1	38	4,223,104	0	0
OL	1,246	336,007	0	0
TOTAL	70,691	58,409,310	0	0

## ending December 2020)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,584	4,062,226		
0	0		
2,722	10,341,920		
0	5,223		
47	233,066		
0	0		
125	21,594,681		
296	261,598		
8,774	36,498,714		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,344	31,776,697	0	0
D- OPWH	0	0	0	0
G2	7,804	10,963,874	0	0
G2- kWh	0	26,757	0	0
G2- QRWH	195	129,249	0	0
G2- OPWH	0	0	0	0
G1	38	3,923,812	0	0
OL	1,263	344,885	0	0
TOTAL	70,644	47,165,274	0	0

### ending November 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,611	3,120,292	
0	0	
2,677	9,235,754	
0	4,560	
46	136,905	
0	0	
125	20,508,686	
280	260,739	
8,739	33,266,936	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	61,495	29,204,402	0	0
D- OPWH	0	0	0	0
G2	7,853	10,746,459	0	0
G2- kWh	0	23,424	0	0
G2- QRWH	195	85,267	0	0
G2- OPWH	0	0	0	0
G1	38	3,959,902	0	0
OL	1,269	351,063	0	0
TOTAL	70,850	44,370,517	0	0

## ending October 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,530	2,804,991	
0	0	
2,646	9,223,129	
0	4,591	
46	87,851	
0	0	
126	20,682,774	
277	257,999	
8,625	33,061,335	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,178	41,149,155	0	0
D- OPWH	0	0	0	0
G2	7,981	14,166,121	0	0
G2- kWh	0	27,843	0	0
G2- QRWH	194	134,121	0	0
G2- OPWH	0	0	0	0
G1	38	4,958,988	0	0
OL	1,273	357,471	0	0
TOTAL	71,664	60,793,699	0	0

## ending September 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,592	3,830,566	
0	0	
2,639	11,697,037	
0	6,021	
48	141,147	
0	0	
126	24,763,811	
273	277,727	
8,678	40,716,309	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,279	52,690,677	0	0
D- OPWH	0	0	0	0
G2	7,993	15,479,490	0	0
G2- kWh	0	28,323	0	0
G2- QRWH	195	169,968	0	0
G2- OPWH	0	0	0	0
G1	38	5,133,022	0	0
OL	1,278	358,410	0	0
TOTAL	71,783	73,859,890	0	0

## ending August 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,640	5,025,157	
0	0	
2,637	12,417,769	
0	6,239	
49	160,992	
0	0	
126	24,802,949	
270	285,841	
8,722	42,698,947	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,159	48,667,970	0	0
D- OPWH	0	0	0	0
G2	7,955	14,551,802	0	0
G2- kWh	0	26,952	0	0
G2- QRWH	195	144,062	0	0
G2- OPWH	0	0	0	0
G1	38	5,320,053	0	0
OL	1,279	357,359	0	0
TOTAL	71,626	69,068,198	0	0

## ending July 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,694	4,703,510	
0	0	
2,645	12,392,533	
0	6,114	
49	139,138	
0	0	
126	24,066,683	
270	288,762	
8,784	41,596,740	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	62,080	39,195,982	0	0
D- OPWH	0	0	0	0
G2	7,943	12,216,243	0	0
G2- kWh	0	26,728	0	0
G2- QRWH	195	114,836	0	0
G2- OPWH	0	0	0	0
G1	38	4,705,564	0	0
OL	1,278	357,393	0	0
TOTAL	71,534	56,616,746	0	0

## ending June 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,730	3,878,229	
0	0	
2,651	10,900,619	
0	5,774	
50	95,530	
0	0	
126	22,795,270	
272	287,960	
8,829	37,963,382	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)
D	61,940	31,536,882	0	0
D- OPWH	0	0	0	0
G2	7,930	9,763,050	0	0
G2- kWh	0	26,841	0	0
G2- QRWH	195	128,857	0	0
G2- OPWH	0	0	0	0
G1	39	3,954,004	0	0
OL	1,280	353,303	0	0
TOTAL	71,384	45,762,937	0	0

# ending April 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,763	3,308,273	
0	0	
2,655	8,432,772	
0	5,020	
50	117,069	
0	0	
125	19,276,377	
271	290,675	
8,864	31,430,186	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	60,828	33,380,540	0	0
D- OPWH	0	0	0	0
G2	7,814	10,395,464	0	0
G2- kWh	0	30,119	0	0
G2- QRWH	195	171,320	0	0
G2- OPWH	0	0	0	0
G1	39	3,802,540	0	0
OL	1,281	356,198	0	0
TOTAL	70,157	48,136,181	0	0

# ending April 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,806	3,539,194	
0	0	
2,653	8,468,554	
0	5,852	
50	166,975	
0	0	
124	19,396,839	
271	286,692	
8,904	31,864,106	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	60,680	37,752,148	0	0
D- OPWH	0	0	0	0
G2	7,797	14,184,752	0	0
G2- kWh	0	36,211	0	0
G2- QRWH	195	266,979	0	0
G2- OPWH	0	0	0	0
G1	40	4,287,872	0	0
OL	1,284	356,752	0	0
TOTAL	69,996	56,884,714	0	0

### ending March 2020)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,846	4,036,246		
0	0		
2,654	11,045,076		
0	7,190		
51	269,023		
0	0		
123	23,087,184		
271	290,032		
8,945	38,734,751		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	60,617	39,213,737	0	0
D- OPWH	0	0	0	0
G2	7,793	14,659,817	0	0
G2- kWh	0	37,035	0	0
G2- QRWH	195	319,287	0	0
G2- OPWH	0	0	0	0
G1	40	4,403,588	0	0
OL	1,286	358,221	0	0
TOTAL	69,931	58,991,685	0	0

## ending February 2020)

Competitive Generation			
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)		
5,857	4,233,583		
0	0		
2,660	11,099,082		
0	7,698		
51	275,500		
0	0		
123	22,956,780		
271	291,501		
8,962	38,864,144		

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	60,553	43,176,926	0	0
D- OPWH	0	0	0	0
G2	7,789	14,938,913	0	0
G2- kWh	0	40,959	0	0
G2- QRWH	198	319,910	0	0
G2- OPWH	0	0	0	0
G1	40	4,440,278	0	0
OL	1,285	363,604	0	0
TOTAL	69,865	63,280,590	0	0

## ending January 2020)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,882	4,700,736	
0	0	
2,657	11,241,968	
0	8,183	
49	306,593	
0	0	
122	22,722,698	
268	295,537	
8,978	39,275,715	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	60,458	38,265,428	0	0
D- OPWH	0	0	0	0
G2	7,794	13,334,385	0	0
G2- kWh	0	37,939	0	0
G2- QRWH	197	259,856	0	0
G2- OPWH	0	0	0	0
G1	41	4,508,514	0	0
OL	1,294	355,111	0	0
TOTAL	69,784	56,761,233	0	0

## ending December 2019)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
5,937	4,265,592	
0	0	
2,617	10,687,067	
0	7,178	
51	260,470	
0	0	
121	21,374,546	
261	304,619	
8,987	36,899,472	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service
D	60,335	29,974,036	0	0
D- OPWH	0	0	0	0
G2	7,701	11,487,881	0	0
G2- kWh	0	28,098	0	0
G2- QRWH	197	137,189	0	0
G2- OPWH	0	0	0	0
G1	42	4,078,021	0	0
OL	1,278	365,459	0	0
TOTAL	69,553	46,070,684	0	0

## ending November 2019)

Compe	Competitive Generation					
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)					
6,026	3,425,923					
0	0					
2,727	10,057,279					
0	5,773					
51	149,813					
0	0					
119	21,103,905					
279	293,237					
9,202	35,035,930					

NOT BROKEN OUT IN REPORT, UNABLE TO OBTAIN

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation								
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service					
D	60,185	31,834,687	0	0					
D- OPWH	0	0	0	0					
G2	7,670	13,084,364	0	0					
G2- kWh	0	28,759	0	0					
G2- QRWH	192	107,392	0	0					
G2- OPWH	0	0	0	0					
G1	41	4,640,052	0	0					
OL	1,277	369,934	0	0					
TOTAL	69,365	50,065,188	0	0					

## ending October 2019)

Compe	Competitive Generation					
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)					
6,227	3,559,515					
0	0					
2,709	11,552,776					
0	5,365					
53	111,042					
0	0					
120	24,128,945					
282	295,001					
9,391	39,652,644					

NOT BROKEN OUT IN REPORT, UNABLE TO OBTAIN

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation								
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service					
D	60,821	32,898,953	0	0					
D- OPWH	0	0	0	0					
G2	7,791	13,132,793	0	0					
G2- kWh	0	27,027	0	0					
G2- QRWH	191	118,626	0	0					
G2- OPWH	0	0	0	0					
G1	41	4,479,404	0	0					
OL	1,283	369,098	0	0					
TOTAL	70,127	51,025,901	0	0					

## ending September 2019)

Compe	Competitive Generation					
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)					
6,263	3,572,695					
0	0					
2,714	11,148,051					
0	5,265					
54	105,471					
0	0					
120	22,070,691					
282	298,014					
9,433	37,200,187					

NOT BROKEN OUT IN REPORT, UNABLE TO OBTAIN

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month

	Incumbent Generation								
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	Transition Service					
D	61,092	46,825,850	0	0					
D- OPWH	0	0	0	0					
G2	7,790	16,831,613	0	0					
G2- kWh	0	31,063	0	0					
G2- QRWH	190	174,079	0	0					
G2- OPWH	0	0	0	0					
G1	41	5,649,659	0	0					
OL	1,283	368,547	0	0					
TOTAL	70,396	69,880,811	0	0					

## ending August 2019)

Compe	Competitive Generation					
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)					
6,328	5,163,508					
0	0					
2,717	13,928,404					
0	7,420					
54	155,785					
0	0					
120	25,837,446					
282	293,235					
9,501	45,385,798					

NOT BROKEN OUT IN REPORT, UNABLE TO OBTAIN

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2019)

		Incumben	Competit	tive Generation		
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	60,942	43,405,362	0	0	6,417	4,938,674
D- OPWH	0	0	0	0	0	0
G2	7,791	16,022,770	0	0	2,710	13,748,896
G2- kWh	0	32,712	0	0	0	7,467
G2- QRWH	189	148,927	0	0	55	136,780
G2- OPWH	0	0	0	0	0	0
G1	41	5,688,878	0	0	120	26,248,180
OL	1,281	358,217	0	0	284	286,303
TOTAL	70,244	65,656,866	0	0	9,586	45,366,300

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2019)

	Incumbent Generation				Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	60,683	28,658,149	0	0	6,500	3,396,151
D- OPWH	0	0	0	0	0	0
G2	7,798	12,266,612	0	0	2,688	10,822,047
G2- kWh	0	29,481	0	0	0	6,301
G2- QRWH	189	102,846	0	0	55	114,242
G2- OPWH	0	0	0	0	0	0
G1	42	2,800,705	0	0	118	23,300,454
OL	1,283	371,396	0	0	282	296,063
TOTAL	69,995	44,229,189	0	0	9,643	37,935,258

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2019)

	Incumbent Generation				Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	60,510	29,524,298	0	0	6,575	3,571,623
D- OPWH	0	0	0	0	0	0
G2	7,798	12,920,420	0	0	2,673	10,277,099
G2- kWh	0	32,736	0	0	0	6,533
G2- QRWH	188	129,172	0	0	56	149,958
G2- OPWH	0	0	0	0	0	0
G1	36	2,970,627	0	0	123	23,341,009
OL	1,287	371,152	0	0	277	290,780
TOTAL	69,819	45,948,405	0	0	9,704	37,637,002

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending April 2019)

		Incumbent Generation				tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,512	32,324,067	0	0	6,559	3,943,840
D- OPWH	0	0	0	0	0	0
G2	7,690	13,613,456	0	0	2,670	10,428,764
G2- kWh	0	37,819	0	0	0	7,213
G2- QRWH	190	192,591	0	0	56	247,088
G2- OPWH	0	0	0	0	0	0
G1	39	2,768,899	0	0	121	23,482,128
OL	1,289	367,754	0	0	278	293,926
TOTAL	68,720	49,304,586	0	0	9,684	38,402,959

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending March 2019)

	Incumbent Generation				Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,319	36,669,371	0	0	6,585	4,578,703
D- OPWH	0	0	0	0	0	0
G2	7,672	14,699,872	0	0	2,653	10,423,926
G2- kWh	0	41,259	0	0	0	7,481
G2- QRWH	192	307,019	0	0	56	305,025
G2- OPWH	0	0	0	0	0	0
G1	40	3,158,332	0	0	120	22,608,850
OL	1,290	372,805	0	0	281	289,809
TOTAL	68,513	55,248,658	0	0	9,695	38,213,794

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending February 2019)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,193	39,637,517	0	0	6,685	4,922,020
D- OPWH	0	0	0	0	0	0
G2	7,678	15,219,110	0	0	2,643	10,579,059
G2- kWh	0	44,166	0	0	0	8,071
G2- QRWH	194	351,028	0	0	55	373,064
G2- OPWH	0	0	0	0	0	0
G1	38	3,230,036	0	0	120	23,390,010
OL	1,298	372,039	0	0	272	294,115
TOTAL	68,401	58,853,896	0	0	9,775	39,566,339

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending January 2019)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,229	43,145,496	0	0	6,644	5,427,643
D- OPWH	0	0	0	0	0	0
G2	7,684	15,189,343	0	0	2,637	10,952,210
G2- kWh	0	46,139	0	0	0	9,174
G2- QRWH	195	327,838	0	0	54	276,571
G2- OPWH	0	0	0	0	0	0
G1	38	3,260,630	0	0	120	23,718,679
OL	1,297	370,384	0	0	273	295,214
TOTAL	68,443	62,339,830	0	0	9,728	40,679,491

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending December 2018)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,158	40,169,268	0	0	6,694	5,124,133
D- OPWH	0	0	0	0	0	0
G2	7,688	15,579,015	0	0	2,635	10,920,528
G2- kWh	0	43,718	0	0	0	8,575
G2- QRWH	198	304,319	0	0	52	317,758
G2- OPWH	0	0	0	0	0	0
G1	37	3,074,918	0	0	121	23,769,363
OL	1,302	371,008	0	0	271	294,037
TOTAL	68,383	59,542,246	0	0	9,773	40,434,394

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending November 2018)

		Incumben	t Generation		Competi	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,027	32,182,968	0	0	6,779	4,147,344
D- OPWH	0	0	0	0	0	0
G2	7,701	12,758,794	0	0	2,627	10,027,593
G2- kWh	0	34,266	0	0	0	6,512
G2- QRWH	198	170,530	0	0	52	148,795
G2- OPWH	0	0	0	0	0	0
G1	32	2,943,944	0	0	125	22,801,718
OL	1,300	367,851	0	0	276	301,567
TOTAL	68,258	48,458,353	0	0	9,859	37,433,529

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending October 2018)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	59,096	31,079,971	0	0	6,851	4,007,879	
D- OPWH	0	0	0	0	0	0	
G2	7,688	13,309,110	0	0	2,653	11,097,352	
G2- kWh	0	29,333	0	0	0	6,555	
G2- QRWH	197	112,313	0	0	53	106,614	
G2- OPWH	0	0	0	0	0	0	
G1	33	3,338,482	0	0	123	25,741,820	
OL	1,299	369,845	0	0	280	298,709	
TOTAL	68,313	48,239,054	0	0	9,960	41,258,929	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending September 2018)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,755	41,118,973	0	0	7,010	5,185,395
D- OPWH	0	0	0	0	0	0
G2	7,798	15,675,512	0	0	2,677	12,713,705
G2- kWh	0	29,408	0	0	0	7,542
G2- QRWH	199	172,476	0	0	51	137,198
G2- OPWH	0	0	0	0	0	0
G1	34	3,515,701	0	0	123	27,580,167
OL	1,302	369,960	0	0	280	299,052
TOTAL	69,088	60,882,030	0	0	10,141	45,923,059

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending August 2018)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,783	47,925,531	0	0	7,088	6,179,566
D- OPWH	0	0	0	0	0	0
G2	7,768	17,361,969	0	0	2,704	14,221,210
G2- kWh	0	31,842	0	0	0	9,355
G2- QRWH	199	210,037	0	0	51	145,018
G2- OPWH	0	0	0	0	0	0
G1	35	4,058,548	0	0	122	29,795,642
OL	1,301	371,260	0	0	285	298,156
TOTAL	69,086	69,959,187	0	0	10,250	50,648,947

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2018)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,628	41,032,931	0	0	7,200	5,453,360
D- OPWH	0	0	0	0	0	0
G2	7,765	15,692,365	0	0	2,707	12,716,920
G2- kWh	0	29,294	0	0	0	8,817
G2- QRWH	202	177,600	0	0	50	126,396
G2- OPWH	0	0	0	0	0	0
G1	36	3,886,851	0	0	121	27,411,605
OL	1,299	374,786	0	0	288	302,125
TOTAL	68,930	61,193,827	0	0	10,366	46,019,223

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2018)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,051	32,917,482	0	0	7,442	4,541,851
D- OPWH	0	0	0	0	0	0
G2	7,709	14,321,132	0	0	2,708	12,302,134
G2- kWh	0	29,348	0	0	0	7,969
G2- QRWH	200	131,747	0	0	52	103,018
G2- OPWH	0	0	0	0	0	0
G1	44	5,684,494	0	0	113	25,653,498
OL	1,301	372,173	0	0	286	302,870
TOTAL	68,305	53,456,376	0	0	10,601	42,911,340

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2018)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,051	29,208,802	0	0	7,442	4,095,416
D- OPWH	0	0	0	0	0	0
G2	7,709	13,012,990	0	0	2,708	10,826,181
G2- kWh	0	29,623	0	0	0	7,747
G2- QRWH	200	167,053	0	0	52	155,666
G2- OPWH	0	0	0	0	0	0
G1	44	5,976,741	0	0	113	22,942,541
OL	1,301	370,420	0	0	286	303,898
TOTAL	68,305	48,765,629	0	0	10,601	38,331,449

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Apr 2018)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,269	32,284,201	0	0	7,417	4,595,610
D- OPWH	0	0	0	0	0	0
G2	7,659	13,119,244	0	0	2,768	10,298,722
G2- kWh	0	32,570	0	0	0	7,725
G2- QRWH	201	245,850	0	0	51	252,919
G2- OPWH	0	0	0	0	0	0
G1	37	2,731,542	0	0	120	21,105,904
OL	1,295	365,423	0	0	292	305,109
TOTAL	67,461	48,778,830	0	0	10,648	36,565,989

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Mar 2018)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,070	35,032,736	0	0	7,462	4,844,101
D- OPWH	0	0	0	0	0	0
G2	7,629	13,897,883	0	0	2,775	11,017,136
G2- kWh	0	36,567	0	0	0	8,143
G2- QRWH	200	274,567	0	0	54	277,388
G2- OPWH	0	0	0	0	0	0
G1	36	2,783,971	0	0	121	24,880,090
OL	1,287	363,810	0	0	298	306,470
TOTAL	67,222	52,389,534	0	0	10,710	41,333,328

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Feb 2018)

		Incumben	t Generation		Competi	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	58,160	38,456,520	0	0	7,372	5,382,180	
D- OPWH	0	0	0	0	0	0	
G2	7,617	13,815,955	0	0	2,779	11,641,702	
G2- kWh	0	41,306	0	0	0	9,122	
G2- QRWH	202	374,296	0	0	52	362,040	
G2- OPWH	0	0	0	0	0	0	
G1	34	3,395,595	0	0	121	24,420,962	
OL	1,290	354,433	0	0	299	319,387	
TOTAL	67,303	56,438,105	0	0	10,623	42,135,393	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Jan 2018)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	59,018	48,807,825	0	0	7,373	6,833,304	
D- OPWH	0	0	0	0	0	0	
G2	7,743	16,976,552	0	0	2,748	11,890,158	
G2- kWh	0	47,149	0	0	0	10,129	
G2- QRWH	205	512,386	0	0	49	413,304	
G2- OPWH	0	0	0	0	0	0	
G1	34	3,525,981	0	0	121	25,537,642	
OL	1,301	374,245	0	0	291	300,056	
TOTAL	68,301	70,244,138	0	0	10,582	44,984,593	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Dec 2017)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,103	37,911,216	0	0	7,424	5,368,871
D- OPWH	0	0	0	0	0	0
G2	7,638	13,793,119	0	0	2,748	10,818,486
G2- kWh	0	38,389	0	0	0	7,023
G2- QRWH	206	255,338	0	0	48	264,100
G2- OPWH	0	0	0	0	0	0
G1	35	3,039,195	0	0	120	25,934,360
OL	1,301	375,996	0	0	292	296,196
TOTAL	67,283	55,413,253	0	0	10,632	42,689,036

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Nov 2017)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,920	28,897,547	0	0	7,538	4,180,394
D- OPWH	0	0	0	0	0	0
G2	7,600	11,897,201	0	0	2,771	10,492,323
G2- kWh	0	29,039	0	0	0	5,935
G2- QRWH	204	123,664	0	0	50	135,753
G2- OPWH	0	0	0	0	0	0
G1	34	2,939,698	0	0	122	24,081,435
OL	1,303	368,758	0	0	292	307,412
TOTAL	67,061	44,255,907	0	0	10,773	39,203,252

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Oct 2017)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	57,893	32,327,643	0	0	7,658	4,658,564	
D- OPWH	0	0	0	0	0	0	
G2	7,558	13,668,354	0	0	2,818	12,411,473	
G2- kWh	0	30,407	0	0	0	6,503	
G2- QRWH	203	131,600	0	0	50	112,040	
G2- OPWH	0	0	0	0	0	0	
G1	35	3,290,505	0	0	121	27,754,701	
OL	1,296	370,112	0	0	301	309,518	
TOTAL	66,985	49,818,621	0	0	10,948	45,252,799	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Sep 2017)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	58,764	34,775,086	0	0	7,789	5,040,219	
D- OPWH	0	0	0	0	0	0	
G2	7,675	14,429,049	0	0	2,814	15,098,568	
G2- kWh	0	29,581	0	0	0	6,722	
G2- QRWH	202	150,230	0	0	51	114,748	
G2- OPWH	0	0	0	0	0	0	
G1	35	3,206,952	0	0	121	27,671,467	
OL	1,299	374,724	0	0	300	312,562	
TOTAL	67,975	52,965,622	0	0	11,075	48,244,286	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Aug 2017)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,490	40,059,668	0	0	8,087	6,350,649
D- OPWH	0	0	0	0	0	0
G2	7,697	16,267,485	0	0	2,797	16,498,824
G2- kWh	0	31,047	0	0	0	8,027
G2- QRWH	203	186,082	0	0	51	134,214
G2- OPWH	0	0	0	0	0	0
G1	35	3,450,688	0	0	121	29,028,358
OL	1,301	368,447	0	0	301	305,274
TOTAL	67,726	60,363,417	0	0	11,357	52,325,346

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2017)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,456	42,138,255	0	0	8,108	6,710,049
D- OPWH	0	0	0	0	0	0
G2	7,631	16,206,895	0	0	2,846	16,955,280
G2- kWh	0	31,389	0	0	0	8,630
G2- QRWH	206	179,792	0	0	51	138,668
G2- OPWH	0	0	0	0	0	0
G1	35	3,487,876	0	0	121	30,677,074
OL	1,270	369,665	0	0	294	311,203
TOTAL	67,598	62,413,872	0	0	11,420	54,800,904

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2017)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,827	31,263,609	0	0	8,757	5,190,654
D- OPWH	0	0	0	0	0	0
G2	7,566	13,091,375	0	0	2,826	14,393,569
G2- kWh	362	29,878	0	0	63	6,720
G2- QRWH	218	143,470	0	0	56	104,674
G2- OPWH	0	0	0	0	0	0
G1	34	2,718,303	0	0	126	27,829,302
OL	1,343	317,369	0	0	347	379,827
TOTAL	67,350	47,564,004	0	0	12,175	47,904,746

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2017)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	57,855	27,323,958	0	0	8,791	4,625,852	
D- OPWH	0	0	0	0	0	0	
G2	7,563	11,679,717	0	0	2,820	13,112,123	
G2- kWh	366	28,069	0	0	58	6,079	
G2- QRWH	218	145,970	0	0	57	133,238	
G2- OPWH	0	0	0	0	0	0	
G1	35	2,886,905	0	0	125	24,400,891	
OL	1,335	371,738	0	0	366	285,843	
TOTAL	67,372	42,436,357	0	0	12,217	42,564,026	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending April 2017)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	57,582	31,715,089	0	0	8,799	5,481,269	
D- OPWH	0	0	0	0	0	0	
G2	7,531	12,417,607	0	0	2,829	13,722,684	
G2- kWh	366	37,749	0	0	58	8,564	
G2- QRWH	219	291,001	0	0	58	251,532	
G2- OPWH	0	0	0	0	0	0	
G1	35	2,351,966	0	0	126	24,606,245	
OL	1,330	367,177	0	0	369	291,164	
TOTAL	67,063	47,180,590	0	0	12,239	44,361,458	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending March 2017)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,318	33,922,161	0	0	8,840	5,836,217
D- OPWH	0	0	0	0	0	0
G2	7,493	12,837,874	0	0	2,835	13,744,950
G2- kWh	366	39,197	0	0	62	7,760
G2- QRWH	222	328,337	0	0	58	294,123
G2- OPWH	0	0	0	0	0	0
G1	35	1,394,561	0	0	126	25,639,621
OL	1,326	366,565	0	0	360	283,201
TOTAL	66,760	48,888,694	0	0	12,281	45,805,873

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending February 2017)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,535	35,573,974	0	0	8,574	6,314,223
D- OPWH	0	0	0	0	0	0
G2	7,468	12,934,880	0	0	2,857	14,129,287
G2- kWh	369	41,672	0	0	61	8,119
G2- QRWH	226	353,907	0	0	57	338,556
G2- OPWH	0	0	0	0	0	0
G1	35	2,925,236	0	0	126	24,510,338
OL	1,331	367,865	0	0	351	279,154
TOTAL	66,964	52,197,533	0	0	12,026	45,579,677

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending January 2017)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,165	41,414,367	0	0	8,738	7,464,368
D- OPWH	0	0	0	0	0	0
G2	7,441	14,223,529	0	0	2,869	15,494,490
G2- kWh	369	47,013	0	0	62	8,615
G2- QRWH	223	395,938	0	0	58	348,642
G2- OPWH	0	0	0	0	0	0
G1	33	3,084,224	0	0	125	24,693,764
OL	1,333	368,260	0	0	350	325,330
TOTAL	66,564	59,533,331	0	0	12,202	48,335,210

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending December 2016)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,052	34,729,541	0	0	8,844	6,244,462
D- OPWH	0	0	0	0	0	0
G2	7,433	11,966,577	0	0	2,876	14,184,872
G2- kWh	369	39,843	0	0	62	6,858
G2- QRWH	223	246,717	0	0	60	253,925
G2- OPWH	0	0	0	0	0	0
G1	31	2,781,151	0	0	125	24,345,052
OL	1,329	355,325	0	0	356	304,800
TOTAL	66,437	50,119,153	0	0	12,323	45,339,969

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending November 2016)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,094	28,852,388	0	0	8,738	4,938,337
D- OPWH	0	0	0	0	0	0
G2	7,406	11,017,838	0	0	2,900	13,751,611
G2- kWh	369	33,545	0	0	62	5,466
G2- QRWH	221	154,668	0	0	61	137,510
G2- OPWH	0	0	0	0	0	0
G1	32	2,818,553	0	0	126	23,775,081
OL	1,323	350,691	0	0	360	293,700
TOTAL	66,445	43,227,683	0	0	12,247	42,901,704

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending October 2016)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	57,734	28,268,034	0	0	8,184	4,692,356	
D- OPWH	0	0	0	0	0	0	
G2	7,415	11,560,733	0	0	2,901	14,134,805	
G2- kWh	370	31,750	0	0	61	6,230	
G2- QRWH	223	114,542	0	0	59	112,221	
G2- OPWH	0	0	0	0	0	0	
G1	33	2,798,769	0	0	127	25,183,599	
OL	1,316	356,746	0	0	367	273,818	
TOTAL	67,091	43,130,575	0	0	11,699	44,403,029	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending September 2016)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	57,958	36,740,344	0	0	8,110	6,021,097	
D- OPWH	0	0	0	0	0	0	
G2	7,444	14,177,519	0	0	2,905	16,331,247	
G2- kWh	369	33,142	0	0	63	6,876	
G2- QRWH	226	219,690	0	0	57	93,596	
G2- OPWH	0	0	0	0	0	0	
G1	31	3,999,333	0	0	129	27,703,281	
OL	1,311	359,656	0	0	371	299,137	
TOTAL	67,339	55,529,685	0	0	11,635	50,455,233	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending August 2016)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,886	47,797,592	0	0	8,220	8,014,229
D- OPWH	0	0	0	0	0	0
G2	7,455	17,058,288	0	0	2,912	19,007,832
G2- kWh	370	37,823	0	0	62	285
G2- QRWH	228	286,415	0	0	55	112,389
G2- OPWH	0	0	0	0	0	0
G1	31	4,814,274	0	0	129	30,784,317
OL	1,313	388,930	0	0	371	334,509
TOTAL	67,283	70,383,322	0	0	11,749	58,253,560

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2016)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,832	38,539,558	0	0	8,202	6,709,837
D- OPWH	0	0	0	0	0	0
G2	7,455	14,821,400	0	0	2,907	17,077,322
G2- kWh	371	34,831	0	0	62	9,077
G2- QRWH	229	190,566	0	0	55	94,026
G2- OPWH	0	0	0	0	0	0
G1	31	3,589,066	0	0	130	29,143,887
OL	1,328	379,601	0	0	368	313,074
TOTAL	67,246	57,555,021	0	0	11,724	53,347,223

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2016)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,638	30,605,712	0	0	8,285	5,443,063
D- OPWH	0	0	0	0	0	0
G2	7,455	12,657,994	0	0	2,907	15,744,339
G2- kWh	372	30,912	0	0	62	8,282
G2- QRWH	228	132,250	0	0	56	123,821
G2- OPWH	0	0	0	0	0	0
G1	32	2,929,521	0	0	130	27,818,278
OL	1,323	381,340	0	0	371	338,602
TOTAL	67,048	46,737,729	0	0	11,811	49,476,385

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2016)

		Incumben	Competit	Competitive Generation		
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,490	26,275,808	0	0	8,351	4,765,469
D- OPWH	0	0	0	0	0	0
G2	7,467	11,150,739	0	0	2,892	13,429,971
G2- kWh	373	36,479	0	0	62	7,679
G2- QRWH	226	147,386	0	0	58	123,624
G2- OPWH	0	0	0	0	0	0
G1	33	2,604,299	0	0	130	24,764,374
OL	1,326	363,644	0	0	368	273,162
TOTAL	66,915	40,578,356	0	0	11,861	43,364,279

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending April 2016)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,287	30,430,521	0	0	8,407	5,620,504
D- OPWH	0	0	0	0	0	0
G2	7,471	12,063,674	0	0	2,880	14,320,553
G2- kWh	375	39,251	0	0	61	9,238
G2- QRWH	225	223,212	0	0	60	209,979
G2- OPWH	0	0	0	0	0	0
G1	32	2,540,085	0	0	130	26,013,125
OL	1,334	383,474	0	0	367	305,892
TOTAL	66,724	45,680,217	0	0	11,905	46,479,291

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending March 2016)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	57,066	33,721,715	0	0	8,402	6,214,683	
D- OPWH	0	0	0	0	0	0	
G2	7,451	12,981,017	0	0	2,860	14,507,378	
G2- kWh	374	44,344	0	0	62	10,551	
G2- QRWH	224	307,552	0	0	60	289,216	
G2- OPWH	0	0	0	0	0	0	
G1	31	2,842,044	0	0	130	25,666,093	
OL	1,337	380,997	0	0	366	312,715	
TOTAL	66,483	50,277,670	0	0	11,880	47,000,636	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending February 2016)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	56,981	36,845,695	0	0	8,350	6,983,217	
D- OPWH	0	0	0	0	0	0	
G2	7,541	14,097,158	0	0	2,766	14,970,653	
G2- kWh	375	47,678	0	0	61	10,544	
G2- QRWH	224	380,556	0	0	61	304,767	
G2- OPWH	0	0	0	0	0	0	
G1	32	2,751,717	0	0	126	26,804,346	
OL	1,341	382,231	0	0	362	301,835	
TOTAL	66,494	54,505,035	0	0	11,726	49,375,362	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending January 2016)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	56,832	38,477,441	0	0	8,427	7,390,175	
D- OPWH	0	0	0	0	0	0	
G2	7,555	13,723,623	0	0	2,747	14,605,481	
G2- kWh	374	47,695	0	0	61	11,185	
G2- QRWH	223	300,525	0	0	61	273,055	
G2- OPWH	0	0	0	0	0	0	
G1	30	2,998,104	0	0	127	24,999,133	
OL	1,339	397,690	0	0	361	331,930	
TOTAL	66,353	55,945,078	0	0	11,784	47,610,960	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending December 2015)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	56,730	32,658,292	0	0	8,507	6,378,716	
D- OPWH	0	0	0	0	0	0	
G2	7,538	12,605,056	0	0	2,756	13,370,800	
G2- kWh	378	39,449	0	0	61	11,203	
G2- QRWH	224	198,363	0	0	61	204,503	
G2- OPWH	0	0	0	0	0	0	
G1	33	2,996,345	0	0	127	24,669,443	
OL	1,342	374,290	0	0	364	300,468	
TOTAL	66,245	48,871,795	0	0	11,876	44,935,133	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending November 2015)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,645	27,601,380	0	0	8,611	5,467,400
D- OPWH	0	0	0	0	0	0
G2	7,530	11,802,243	0	0	2,765	12,782,567
G2- kWh	373	32,617	0	0	65	11,150
G2- QRWH	220	120,199	0	0	66	161,152
G2- OPWH	0	0	0	0	0	0
G1	34	2,858,363	0	0	127	25,019,647
OL	1,346	357,705	0	0	358	297,790
TOTAL	66,148	42,772,506	0	0	11,992	43,739,707

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending October 2015)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,487	28,104,638	0	0	8,866	5,542,948
D- OPWH	0	0	0	0	0	0
G2	7,480	12,651,569	0	0	2,821	13,683,570
G2- kWh	370	32,123	0	0	69	10,340
G2- QRWH	217	94,555	0	0	68	141,551
G2- OPWH	0	0	0	0	0	0
G1	34	3,463,480	0	0	127	25,440,082
OL	1,334	368,780	0	0	369	297,977
TOTAL	65,922	44,715,145	0	0	12,320	45,116,467

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending September 2015)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,539	39,552,948	0	0	9,006	7,681,270
D- OPWH	0	0	0	0	0	0
G2	7,477	16,243,054	0	0	2,835	16,386,916
G2- kWh	371	35,221	0	0	69	11,449
G2- QRWH	219	168,301	0	0	68	173,943
G2- OPWH	0	0	0	0	0	0
G1	36	4,002,794	0	0	126	29,620,629
OL	1,329	374,953	0	0	368	323,088
TOTAL	65,971	60,377,271	0	0	12,472	54,197,295

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending August 2015)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,454	41,060,056	0	0	9,136	8,159,467
D- OPWH	0	0	0	0	0	0
G2	7,469	17,068,458	0	0	2,843	17,158,194
G2- kWh	370	35,467	0	0	70	12,472
G2- QRWH	219	186,756	0	0	67	187,074
G2- OPWH	0	0	0	0	0	0
G1	36	4,020,361	0	0	126	29,436,170
OL	1,333	380,026	0	0	370	312,763
TOTAL	65,881	62,751,124	0	0	12,612	55,266,140

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2015)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,321	35,304,328	0	0	9,242	7,277,168
D- OPWH	0	0	0	0	0	0
G2	7,460	15,250,762	0	0	2,845	16,127,032
G2- kWh	370	33,326	0	0	70	11,651
G2- QRWH	219	149,365	0	0	67	145,808
G2- OPWH	0	0	0	0	0	0
G1	34	3,690,182	0	0	121	28,035,939
OL	1,331	373,771	0	0	373	320,465
TOTAL	65,735	54,801,733	0	0	12,718	51,918,063

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2015)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,040	32,194,244	0	0	9,376	6,831,147
D- OPWH	0	0	0	0	0	0
G2	7,454	14,611,479	0	0	2,836	15,688,325
G2- kWh	369	34,229	0	0	71	11,404
G2- QRWH	218	125,954	0	0	69	143,262
G2- OPWH	0	0	0	0	0	0
G1	34	3,632,035	0	0	121	28,470,016
OL	1,330	393,211	0	0	372	324,793
TOTAL	65,445	50,991,152	0	0	12,845	51,468,947

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2015)

		Incumben	Competit	Competitive Generation		
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	56,040	25,791,523	0	0	9,376	5,539,064
D- OPWH	0	0	0	0	0	0
G2	7,454	12,463,087	0	0	2,836	13,319,959
G2- kWh	369	32,388	0	0	71	10,928
G2- QRWH	218	136,240	0	0	69	185,908
G2- OPWH	0	0	0	0	0	0
G1	34	3,183,674	0	0	121	24,523,750
OL	1,330	373,377	0	0	372	297,563
TOTAL	65,445	41,980,289	0	0	12,845	43,877,172

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending April 2015)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	55,908	30,586,838	0	0	9,270	5,828,176
D- OPWH	0	0	0	0	0	0
G2	7,464	13,533,024	0	0	2,797	12,719,141
G2- kWh	369	40,474	0	0	71	8,589
G2- QRWH	220	250,721	0	0	67	260,587
G2- OPWH	0	0	0	0	0	0
G1	34	2,939,781	0	0	119	24,261,994
OL	1,338	382,607	0	0	365	290,290
TOTAL	65,333	47,733,445	0	0	12,689	43,368,778

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending March 2015)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	57,591	41,665,612	0	0	7,381	6,857,066
D- OPWH	0	0	0	0	0	0
G2	7,813	17,346,405	0	0	2,411	14,133,703
G2- kWh	396	54,660	0	0	45	8,681
G2- QRWH	227	530,046	0	0	60	418,055
G2- OPWH	0	0	0	0	0	0
G1	39	3,621,671	0	0	114	25,399,193
OL	1,390	418,827	0	0	313	308,252
TOTAL	67,456	63,637,220	0	0	10,324	47,124,949

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending February 2015)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,120	41,714,446	0	0	6,700	6,183,781
D- OPWH	0	0	0	0	0	0
G2	7,929	16,117,644	0	0	2,291	12,661,188
G2- kWh	399	57,035	0	0	44	7,670
G2- QRWH	234	569,569	0	0	53	394,261
G2- OPWH	0	0	0	0	0	0
G1	38	3,737,010	0	0	114	24,344,401
OL	1,417	365,992	0	0	294	278,825
TOTAL	68,137	62,561,696	0	0	9,496	43,870,125

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Janauary 2015)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,448	43,885,955	0	0	6,340	6,009,365
D- OPWH	0	0	0	0	0	0
G2	7,936	17,192,967	0	0	2,283	12,448,815
G2- kWh	398	57,244	0	0	45	7,627
G2- QRWH	238	482,771	0	0	49	313,279
G2- OPWH	0	0	0	0	0	0
G1	39	3,670,912	0	0	110	22,886,520
OL	1,432	422,751	0	0	279	302,891
TOTAL	68,491	65,712,600	0	0	9,106	41,968,497

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending December 2014)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,671	39,369,189	0	0	6,112	5,153,622
D- OPWH	0	0	0	0	0	0
G2	7,909	16,554,023	0	0	2,301	11,587,590
G2- kWh	407	51,985	0	0	37	6,643
G2- QRWH	243	381,525	0	0	43	228,832
G2- OPWH	0	0	0	0	0	0
G1	43	5,392,474	0	0	106	23,001,402
OL	1,431	436,854	0	0	277	277,242
TOTAL	68,704	62,186,050	0	0	8,876	40,255,331

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending November 2014)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,945	31,914,144	0	0	5,993	3,998,992
D- OPWH	0	0	0	0	0	0
G2	7,904	14,984,875	0	0	2,290	10,606,866
G2- kWh	407	42,256	0	0	36	5,425
G2- QRWH	241	181,486	0	0	43	133,379
G2- OPWH	0	0	0	0	0	0
G1	49	5,649,320	0	0	104	22,286,983
OL	1,434	404,800	0	0	277	286,230
TOTAL	68,980	53,176,881	0	0	8,743	37,317,874

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending October 2014)

		Incumben	t Generation		Competit	Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
D	58,918	30,136,124	0	0	6,023	3,708,102	
D- OPWH	0	0	0	0	0	0	
G2	7,932	16,094,141	0	0	2,262	10,714,356	
G2- kWh	405	39,961	0	0	38	5,615	
G2- QRWH	241	118,678	0	0	44	96,493	
G2- OPWH	0	0	0	0	0	0	
G1	52	6,406,417	0	0	102	22,758,473	
OL	1,441	409,519	0	0	276	277,472	
TOTAL	68,989	53,204,840	0	0	8,745	37,560,512	

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending September 2014)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,028	38,243,820	0	0	6,103	4,665,365
D- OPWH	0	0	0	0	0	0
G2	7,967	19,139,211	0	0	2,272	12,373,419
G2- kWh	408	42,759	0	0	38	6,706
G2- QRWH	241	173,244	0	0	45	133,071
G2- OPWH	0	0	0	0	0	0
G1	53	6,868,463	0	0	101	24,823,852
OL	1,442	423,028	0	0	276	281,691
TOTAL	69,139	64,890,525	0	0	8,835	42,284,104

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending Aug 2014)

		Incumben	Competit	Competitive Generation		
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,948	42,146,212	0	0	6,183	5,238,863
D- OPWH	0	0	0	0	0	0
G2	7,964	20,656,258	0	0	2,275	13,219,663
G2- kWh	407	44,328	0	0	39	6,781
G2- QRWH	240	205,053	0	0	46	146,048
G2- OPWH	0	0	0	0	0	0
G1	52	7,110,954	0	0	102	25,986,799
OL	1,442	430,051	0	0	276	303,669
TOTAL	69,053	70,592,857	0	0	8,921	44,901,822

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2014)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,876	41,924,108	0	0	6,237	5,379,979
D- OPWH	0	0	0	0	0	0
G2	7,946	20,136,956	0	0	2,288	13,179,561
G2- kWh	407	42,889	0	0	39	6,700
G2- QRWH	243	206,094	0	0	45	124,981
G2- OPWH	0	0	0	0	0	0
G1	54	7,690,835	0	0	100	24,842,829
OL	1,440	433,733	0	0	275	284,723
TOTAL	68,966	70,434,615	0	0	8,984	43,818,772

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2014)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	58,794	31,000,997	0	0	6,330	4,035,506
D- OPWH	0	0	0	0	0	0
G2	7,911	16,497,589	0	0	2,312	11,128,824
G2- kWh	404	39,008	0	0	42	5,883
G2- QRWH	250	148,843	0	0	47	91,611
G2- OPWH	0	0	0	0	0	0
G1	54	6,908,563	0	0	100	22,574,525
OL	1,446	415,218	0	0	270	294,462
TOTAL	68,859	55,010,218	0	0	9,101	38,130,811

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2014)

		Incumben	Competitive Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,004	30,703,059	0	0	6,053	3,939,026
D- OPWH	0	0	0	0	0	0
G2	7,934	15,716,469	0	0	2,263	10,659,854
G2- kWh	407	41,451	0	0	39	6,010
G2- QRWH	250	210,223	0	0	41	137,124
G2- OPWH	0	0	0	0	0	0
G1	56	6,432,774	0	0	99	21,330,525
OL	1,442	425,176	0	0	280	283,698
TOTAL	69,093	53,529,152	0	0	8,775	36,356,237

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending April 2014)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,255	35,022,260	0	0	5,642	4,184,794
D- OPWH	0	0	0	0	0	0
G2	7,998	16,394,297	0	0	2,187	10,502,799
G2- kWh	411	48,163	0	0	34	6,263
G2- QRWH	253	433,143	0	0	40	166,264
G2- OPWH	0	0	0	0	0	0
G1	58	6,603,634	0	0	96	20,855,743
OL	1,469	400,462	0	0	261	269,034
TOTAL	69,444	58,901,959	0	0	8,260	35,984,897

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending March 2014)

		Incumben	t Generation		Competitive Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	59,604	40,468,797	0	0	5,066	4,313,468
D- OPWH	0	0	0	0	0	0
G2	8,113	18,270,899	0	0	2,041	10,227,846
G2- kWh	417	55,071	0	0	32	6,323
G2- QRWH	258	608,089	0	0	36	207,399
G2- OPWH	0	0	0	0	0	0
G1	61	6,469,039	0	0	91	20,095,232
OL	1,492	408,786	0	0	242	271,481
TOTAL	69,945	66,280,682	0	0	7,508	35,121,748

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending February 2014)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	60,398	45,627,883	0	0	4,271	4,033,483
D- OPWH	0	0	0	0	0	0
G2	8,135	19,339,220	0	0	2,023	11,043,880
G2- kWh	417	62,772	0	0	32	6,881
G2- QRWH	259	657,774	0	0	35	243,778
G2- OPWH	0	0	0	0	0	0
G1	63	7,209,769	0	0	90	21,615,616
OL	1,496	421,063	0	0	238	283,343
TOTAL	70,768	73,318,481	0	0	6,689	37,226,982

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending January 2014)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	60,777	50,663,876	0	0	3,850	3,885,421
D- OPWH	0	0	0	0	0	0
G2	8,115	19,091,315	0	0	2,045	11,615,170
G2- kWh	417	65,620	0	0	33	6,919
G2- QRWH	260	601,199	0	0	35	289,383
G2- OPWH	0	0	0	0	0	0
G1	57	6,464,238	0	0	97	21,289,703
OL	1,493	440,772	0	0	243	303,130
TOTAL	71,119	77,327,020	0	0	6,303	37,389,726

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending December 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,258	41,967,017	0	0	2,367	1,804,691
D- OPWH	0	0	0	0	0	0
G2	8,126	16,618,453	0	0	2,037	10,511,798
G2- kWh	421	53,106	0	0	29	6,437
G2- QRWH	259	387,915	0	0	36	195,426
G2- OPWH	0	0	0	0	0	0
G1	47	4,646,064	0	0	106	22,758,665
OL	1,518	356,885	0	0	218	278,361
TOTAL	72,629	64,029,440	0	0	4,793	35,555,377

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending November 2013)

		Incumben	t Generation		Competi	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,239	36,836,860	0	0	2,366	1,540,168
D- OPWH	0	0	0	0	0	0
G2	8,123	16,266,785	0	0	2,038	10,941,082
G2- kWh	422	45,509	0	0	29	5,884
G2- QRWH	259	188,265	0	0	37	134,356
G2- OPWH	0	0	0	0	0	0
G1	45	4,881,299	0	0	107	23,768,047
OL	1,513	436,796	0	0	222	291,291
TOTAL	72,601	58,655,514	0	0	4,799	36,680,827

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending October 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,271	31,369,450	0	0	2,382	1,253,568
D- OPWH	0	0	0	0	0	0
G2	8,133	15,232,996	0	0	2,022	10,070,914
G2- kWh	426	39,166	0	0	29	4,821
G2- QRWH	259	123,734	0	0	37	84,208
G2- OPWH	0	0	0	0	0	0
G1	46	4,810,594	0	0	106	22,689,558
OL	1,526	404,212	0	0	217	259,694
TOTAL	72,661	51,980,151	0	0	4,793	34,362,763

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending August 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,513	44,271,743	0	0	2,329	1,679,989
D- OPWH	0	0	0	0	0	0
G2	8,198	20,362,609	0	0	1,992	12,714,711
G2- kWh	428	45,714	0	0	29	5,195
G2- QRWH	261	228,136	0	0	36	135,088
G2- OPWH	0	0	0	0	0	0
G1	45	5,990,727	0	0	106	27,018,866
OL	1,526	452,291	0	0	217	293,444
TOTAL	72,971	71,351,219	0	0	4,709	41,847,293

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending August 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,727	49,706,900	0	0	2,294	1,820,911
D- OPWH	0	0	0	0	0	0
G2	8,248	20,963,162	0	0	1,945	13,017,764
G2- kWh	433	47,124	0	0	25	4,877
G2- QRWH	268	273,389	0	0	30	126,779
G2- OPWH	0	0	0	0	0	0
G1	44	5,623,978	0	0	107	28,138,044
OL	1,534	437,002	0	0	216	280,070
TOTAL	73,254	77,051,555	0	0	4,617	43,388,444

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending July 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,657	45,828,349	0	0	2,302	1,730,994
D- OPWH	0	0	0	0	0	0
G2	8,656	19,312,095	0	0	1,552	11,808,266
G2- kWh	436	44,792	0	0	23	3,747
G2- QRWH	264	226,873	0	0	34	105,002
G2- OPWH	0	0	0	0	0	0
G1	42	5,161,533	0	0	109	26,442,102
OL	1,541	420,943	0	0	208	280,733
TOTAL	73,596	70,994,585	0	0	4,228	40,370,844

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending June 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,647	37,807,149	0	0	2,290	1,447,862
D- OPWH	0	0	0	0	0	0
G2	8,329	17,510,351	0	0	1,844	11,767,543
G2- kWh	433	44,166	0	0	27	5,025
G2- QRWH	264	189,118	0	0	34	97,157
G2- OPWH	0	0	0	0	0	0
G1	38	4,743,000	0	0	113	26,359,672
OL	1,534	440,196	0	0	213	295,421
TOTAL	73,245	60,733,981	0	0	4,521	39,972,680

Unitil Energy Systems, Inc.

Transition, Default, and Competitive Generation Customers for the month: (Month ending May 2013)

		Incumben	t Generation		Competit	tive Generation
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
D	62,685	32,808,095	0	0	2,218	1,260,431
D- OPWH	0	0	0	0	0	0
G2	8,311	15,656,027	0	0	1,844	10,745,229
G2- kWh	435	43,655	0	0	26	4,985
G2- QRWH	263	202,774	0	0	34	119,178
G2- OPWH	0	0	0	0	0	0
G1	39	4,315,106	0	0	113	23,804,613
OL	1,541	430,484	0	0	211	290,174
TOTAL	73,274	53,456,141	0	0	4,446	36,224,610

Unitil Energy Systems, Inc.
Transition, Default, and Competitive Generation Customers for the month: (

		Incumben	t Generation	
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)
D	62,440	37,388,958	0	0
D- OPWH	0	0	0	0
G2	8,330	15,995,600	0	0
G2- kWh	435	50,924	0	0
G2- QRWH	263	332,288	0	0
G2- OPWH	0	0	0	0
G1	39	4,156,095	0	0
OL	1,546	412,037	0	0
TOTAL	73,053	58,335,902	0	0

### Month ending April 2013)

Competit	tive Generation
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
2,081	1,395,020
0	0
1,799	10,155,061
26	5,423
33	200,732
0	0
112	23,228,351
207	274,155
4,258	35,258,743

## Unitil Energy Systems, Inc. Transition, Default, and Competitive Generation Customers for the month: (

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)
D	63,039	39,697,665	0	0
D- OPWH	0	0	0	0
G2	8,373	16,079,408	0	0
G2- kWh	436	53,216	0	0
G2- QRWH	262	407,543	0	0
G2- OPWH	0	0	0	0
G1	40	3,973,450	0	0
OL	1,569	387,701	0	0
TOTAL	73,719	60,598,983	0	0

### Month ending March 2013)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
1,281	842,730	
0	0	
1,719	9,722,950	
25	5,957	
34	248,878	
0	0	
111	22,267,041	
190	262,789	
3,360	33,350,345	

# Unitil Energy Systems, Inc. Transition, Default, and Competitive Generation Customers for the month: (

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)
D	63,031	46,933,468	0	0
D- OPWH	0	0	0	0
G2	8,827	18,629,419	0	0
G2- kWh	443	63,092	0	0
G2- QRWH	262	548,866	0	0
G2- OPWH	0	0	0	0
G1	40	4,458,136	0	0
OL	1,577	431,175	0	0
TOTAL	74,180	71,064,157	0	0

### Month ending February 2013)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
1,217	989,587	
0	0	
1,252	10,601,533	
21	6,427	
34	294,817	
0	0	
111	25,133,098	
184	278,190	
2,819	37,303,652	

## Unitil Energy Systems, Inc. Transition, Default, and Competitive Generation Customers for the month: (

	Incumbent Generation			
Customer Rate Class	Number of Default Service Customers (a)	kWh Used by Default Service Customers (b)	Number of Transition Service Customers ( c )	kWh Used by Transition Service Customers (d)
D	63,437	50,049,211	0	0
D- OPWH	0	0	0	0
G2	8,707	18,037,914	0	0
G2- kWh	440	64,512	0	0
G2- QRWH	264	473,819	0	0
G2- OPWH	0	0	0	0
G1	40	4,082,870	0	0
OL	1,583	455,051	0	0
TOTAL	74,471	73,163,377	0	0

#### **Prepared By: \_Gary Mathews**

**KWH Sales - Total Company** 

KWH Sales - Large (G1) Competitive

KWH Sales - Large (G1) Competitive as PCT of Total Company

Cust Count - Large (G1) - Total

**Cust Count - Large (G1) Competitive** 

Cust Count - Large (G1) Competitive as PCT of Large Total

#### Month ending January 2013)

Competitive Generation		
Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)	
775	542,561	
0	0	
1,369	10,531,433	
20	5,562	
33	261,245	
0	0	
112	24,479,377	
180	293,998	
2,489	36,114,176	

109,277,554 24,479,377

22%

152

112

74%