

**STATE OF NEW HAMPSHIRE**  
**BEFORE THE**  
**NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION**

**UNITIL ENERGY SYSTEMS, INC.**

**JOINT SUPPLEMENTAL TESTIMONY OF**  
**JOSEPH F. CONNEELY, CHRISTOPHER J. GOULDING, JEFFREY M. PENTZ,**  
**S. ELENA DEMERIS, AND GARY MATHEWS**  
**(IMPLEMENTATION PANEL)**

**Docket No. DE 23-002 (Phase II)**

**Purchase of Receivables Program**

**October 4, 2024**

1 **I. INTRODUCTION**

2 **Q. Please introduce the members of the Implementation Panel.**

3 A. The members of the Implementation Panel and the sponsors of this Joint  
4 Supplemental Testimony are Christopher J. Goulding, Joseph F. Conneely, Jeffrey  
5 M. Pentz, S. Elena Demeris, and Gary Mathews.

6 **Q. Have you previously submitted testimony in this proceeding?**

7 A. Yes, we submitted joint direct testimony to the New Hampshire Public Utilities  
8 Commission (the “Commission”) on August 23, 2024 (Phase II of this proceeding),  
9 in support of proposed revisions to the Competitive Electric Supplier Trading  
10 Partner Agreement” (“TPA”) and Terms and Conditions for Competitive Suppliers  
11 (“T&C”) tariff to implement Unitil Energy Systems Inc.’s (“Unitil” or the  
12 “Company”) Purchase of Receivables Program.

13 **Q. Why is Unitil filing Supplemental Testimony?**

14 A. On September 18, 2024, the Department of Energy (the “Department”), the  
15 Community Power Coalition of New Hampshire (“CPCNH”), and Direct Energy  
16 Services, LLC, Direct Energy Business, LLC, Direct Energy Business Marketing,  
17 LLC, Reliant Energy Northeast LLC, and XOOM Energy New Hampshire, LLC  
18 (the “NRG Retail Companies”) filed written comments on Unitil’s proposed TPA  
19 and T&C tariff revisions. Unitil has reviewed the comments and many of the issues  
20 raised by the Intervenors were not anticipated by the Company when it drafted the  
21 proposed revisions to its TPA and T&C tariff. Unitil has found most of the issues

1 raised by the Intervenors to be reasonable and appropriate to address in the TPA and  
2 T&C tariff. In the interest of narrowing the issues in dispute among the parties,  
3 Unitil has summarized the issues identified in the comments and proposed edits to  
4 the TPA and T&C to address those issues. The summary and the proposed edits are  
5 provided in Attachment IP-Supplemental-1. In Attachment IP-Supplemental-2,  
6 Unitil has identified a handful of issues raised by the Intervenors that the Company  
7 does not agree should be reflected in the TPA and/or T&C tariff.

8 Unitil also has provided updated versions of the TPA (Attachment IP-Supplemental-  
9 3) and T&C tariff (Attachment IP-Supplemental-4) to show the proposed edits that  
10 have been made relative to the versions filed as part of the initial (Phase II) filing on  
11 August 23, 2024. To distinguish edits to the TPA and T&C tariff presented in the  
12 initial (August 23, 2024) filing, the subsequent edits presented in this filing are  
13 marked in blue font.

14 **Q. Does this conclude your testimony?**

15 A. Yes, it does.