

Unitil Energy Systems, Inc.  
Customer Migration Report

RETAIL SALES (kWh) by CUSTOMER CLASS  
Competitive Generation Sales

| Month  | DOMESTIC   | REGULAR GENERAL | LARGE GENERAL | OUTDOOR LIGHTING | TOTAL      |
|--------|------------|-----------------|---------------|------------------|------------|
| Sep-23 | 10,091,591 | 15,350,595      | 27,096,540    | 228,836          | 52,767,562 |
| Oct-23 | 8,046,430  | 13,850,100      | 25,279,002    | 226,189          | 47,401,721 |
| Nov-23 | 8,420,652  | 12,905,655      | 23,485,679    | 232,486          | 45,044,472 |
| Dec-23 | 9,920,188  | 13,370,012      | 23,054,990    | 238,540          | 46,583,730 |
| Jan-24 | 11,001,192 | 14,242,706      | 22,984,609    | 229,616          | 48,458,123 |
| Feb-24 | 11,549,065 | 15,200,731      | 26,081,357    | 231,410          | 53,062,563 |
| Mar-24 | 9,467,750  | 14,143,942      | 23,879,880    | 229,985          | 47,721,557 |
| Apr-24 | 10,116,521 | 13,271,895      | 22,900,128    | 224,034          | 46,512,578 |
| May-24 | 9,554,879  | 13,479,461      | 24,479,643    | 227,818          | 47,741,801 |
| Jun-24 | 14,124,132 | 16,081,412      | 26,945,595    | 246,655          | 57,397,794 |
| Jul-24 | 26,476,092 | 20,787,640      | 32,487,480    | 250,624          | 80,001,836 |
| Aug-24 | 26,162,660 | 20,143,066      | 28,736,734    | 248,936          | 75,291,396 |
| Sep-24 | 17,630,092 | 16,703,840      | 25,161,700    | 249,268          | 59,744,900 |

RETAIL SALES (kWh) by CUSTOMER CLASS  
Total Sales

| Month  | DOMESTIC   | REGULAR GENERAL | LARGE GENERAL | OUTDOOR LIGHTING | TOTAL       |
|--------|------------|-----------------|---------------|------------------|-------------|
| Sep-23 | 42,857,831 | 25,929,133      | 28,416,899    | 481,869          | 97,685,732  |
| Oct-23 | 33,995,147 | 23,049,050      | 26,548,036    | 473,556          | 84,065,789  |
| Nov-23 | 34,284,978 | 21,459,153      | 24,572,113    | 482,282          | 80,798,526  |
| Dec-23 | 40,637,134 | 22,978,726      | 24,103,509    | 487,374          | 88,206,743  |
| Jan-24 | 45,030,013 | 24,644,292      | 24,107,407    | 478,345          | 94,260,057  |
| Feb-24 | 47,398,961 | 26,716,179      | 27,291,151    | 477,694          | 101,883,985 |
| Mar-24 | 40,086,939 | 24,395,975      | 25,094,654    | 473,774          | 90,051,342  |
| Apr-24 | 35,293,644 | 22,080,520      | 23,994,855    | 456,001          | 81,825,020  |
| May-24 | 32,856,215 | 21,927,230      | 25,636,170    | 463,584          | 80,883,199  |
| Jun-24 | 37,626,207 | 24,165,843      | 27,992,304    | 467,357          | 90,251,711  |
| Jul-24 | 57,871,650 | 30,619,791      | 34,060,292    | 471,987          | 123,023,720 |
| Aug-24 | 53,225,636 | 29,237,743      | 30,182,509    | 469,160          | 113,115,048 |
| Sep-24 | 37,847,247 | 24,169,245      | 26,565,005    | 468,437          | 89,049,934  |

RETAIL SALES (kWh) by CUSTOMER CLASS  
Competitive Generation Sales as a Percentage of Total Sales

| Month  | DOMESTIC | REGULAR GENERAL | LARGE GENERAL | OUTDOOR LIGHTING | TOTAL |
|--------|----------|-----------------|---------------|------------------|-------|
| Sep-23 | 23.5%    | 59.2%           | 95.4%         | 47.5%            | 54.0% |
| Oct-23 | 23.7%    | 60.1%           | 95.2%         | 47.8%            | 56.4% |
| Nov-23 | 24.6%    | 60.1%           | 95.6%         | 48.2%            | 55.7% |
| Dec-23 | 24.4%    | 58.2%           | 95.6%         | 48.9%            | 52.8% |
| Jan-24 | 24.4%    | 57.8%           | 95.3%         | 48.0%            | 51.4% |
| Feb-24 | 24.4%    | 56.9%           | 95.6%         | 48.4%            | 52.1% |
| Mar-24 | 23.6%    | 58.0%           | 95.2%         | 48.5%            | 53.0% |
| Apr-24 | 28.7%    | 60.1%           | 95.4%         | 49.1%            | 56.8% |
| May-24 | 29.1%    | 61.5%           | 95.5%         | 49.1%            | 59.0% |
| Jun-24 | 37.5%    | 66.5%           | 96.3%         | 52.8%            | 63.6% |
| Jul-24 | 45.7%    | 67.9%           | 95.4%         | 53.1%            | 65.0% |
| Aug-24 | 49.2%    | 68.9%           | 95.2%         | 53.1%            | 66.6% |
| Sep-24 | 46.6%    | 69.1%           | 94.7%         | 53.2%            | 67.1% |

Unitil Energy Systems, Inc.  
Customer Migration Report

CUSTOMER COUNT by CLASS  
Customers Served by Competitive Generation

| Month  | DOMESTIC | REGULAR GENERAL | LARGE GENERAL | OUTDOOR LIGHTING | TOTAL  |
|--------|----------|-----------------|---------------|------------------|--------|
| Sep-23 | 14,913   | 4,148           | 145           | 550              | 19,756 |
| Oct-23 | 14,788   | 4,153           | 146           | 554              | 19,641 |
| Nov-23 | 14,720   | 4,150           | 146           | 557              | 19,573 |
| Dec-23 | 14,920   | 4,201           | 145           | 562              | 19,828 |
| Jan-24 | 14,788   | 4,209           | 145           | 564              | 19,706 |
| Feb-24 | 14,664   | 4,211           | 144           | 568              | 19,587 |
| Mar-24 | 17,210   | 4,552           | 145           | 609              | 22,516 |
| Apr-24 | 17,458   | 4,531           | 145           | 610              | 22,744 |
| May-24 | 25,342   | 5,503           | 147           | 711              | 31,703 |
| Jun-24 | 28,816   | 5,863           | 146           | 730              | 35,555 |
| Jul-24 | 29,429   | 5,915           | 145           | 742              | 36,231 |
| Aug-24 | 29,983   | 5,954           | 144           | 746              | 36,827 |
| Sep-24 | 29,642   | 5,946           | 139           | 749              | 36,476 |

CUSTOMER COUNT by CLASS  
Total Customers

| Month  | DOMESTIC | REGULAR GENERAL | LARGE GENERAL | OUTDOOR LIGHTING | TOTAL  |
|--------|----------|-----------------|---------------|------------------|--------|
| Sep-23 | 67,435   | 11,150          | 167           | 1,614            | 80,366 |
| Oct-23 | 67,543   | 11,141          | 167           | 1,614            | 80,465 |
| Nov-23 | 68,607   | 11,245          | 167           | 1,613            | 81,632 |
| Dec-23 | 68,637   | 11,171          | 167           | 1,612            | 81,587 |
| Jan-24 | 68,658   | 11,171          | 167           | 1,609            | 81,605 |
| Feb-24 | 68,693   | 11,184          | 166           | 1,607            | 81,650 |
| Mar-24 | 68,505   | 11,188          | 166           | 1,607            | 81,466 |
| Apr-24 | 67,713   | 11,104          | 165           | 1,603            | 80,585 |
| May-24 | 67,709   | 11,124          | 165           | 1,602            | 80,600 |
| Jun-24 | 67,716   | 11,075          | 165           | 1,600            | 80,556 |
| Jul-24 | 67,741   | 11,091          | 164           | 1,602            | 80,598 |
| Aug-24 | 67,789   | 11,103          | 164           | 1,603            | 80,659 |
| Sep-24 | 67,824   | 11,117          | 164           | 1,600            | 80,705 |

CUSTOMER COUNT by CLASS  
Percentage of Customers Served by Competitive Generation

| Month  | DOMESTIC | REGULAR GENERAL | LARGE GENERAL | OUTDOOR LIGHTING | TOTAL |
|--------|----------|-----------------|---------------|------------------|-------|
| Sep-23 | 22.1%    | 37.2%           | 86.8%         | 34.1%            | 24.6% |
| Oct-23 | 21.9%    | 37.3%           | 87.4%         | 34.3%            | 24.4% |
| Nov-23 | 21.5%    | 36.9%           | 87.4%         | 34.5%            | 24.0% |
| Dec-23 | 21.7%    | 37.6%           | 86.8%         | 34.9%            | 24.3% |
| Jan-24 | 21.5%    | 37.7%           | 86.8%         | 35.1%            | 24.1% |
| Feb-24 | 21.3%    | 37.7%           | 86.7%         | 35.3%            | 24.0% |
| Mar-24 | 25.1%    | 40.7%           | 87.3%         | 37.9%            | 27.6% |
| Apr-24 | 25.8%    | 40.8%           | 87.9%         | 38.1%            | 28.2% |
| May-24 | 37.4%    | 49.5%           | 89.1%         | 44.4%            | 39.3% |
| Jun-24 | 42.6%    | 52.9%           | 88.5%         | 45.6%            | 44.1% |
| Jul-24 | 43.4%    | 53.3%           | 88.4%         | 46.3%            | 45.0% |
| Aug-24 | 44.2%    | 53.6%           | 87.8%         | 46.5%            | 45.7% |
| Sep-24 | 43.7%    | 53.5%           | 84.8%         | 46.8%            | 45.2% |